BHARATH S

Bengaluru, Karnataka ● [bharath7sms@gmail.com](mailto:bharath7sms@gmail.com) ● https://bharaths73.github.io/Portfolio/

● https://github.com/Bharaths73 ● <https://www.linkedin.com/in/bharath-s-40a679215> ● +91 9986796156

**PROFILE SUMMARY**

# Technically skilled postgraduate with a Master’s degree in Computer Applications from PES University with a strong foundation in software development and programming languages such as Java and Python. Demonstrated experience in developing dynamic web applications using HTML, CSS, JavaScript, React, Express.js, Node.js and Spring boot. Looking for a Software Engineer role where I can apply my skills in full-stack development, working with both frontend and backend technologies.

# EDUCATION

**Master of Computer Applications** 2022 - 2024

*PES University, Bengaluru*

*CGPA: 7.9*

**Bachelor of Computer Applications** 2019 - 2022

*BMS College of Commerce and Management, Bengaluru*

*CGPA: 7.7*

**RELEVANT COURSEWORK**

Strategic Management | Financial Analysis and Reporting | Operations Management | Marketing Strategy | Organizational Behavior | Business Ethics and Corporate Social Responsibility

# PROFESSIONAL EXPERIENCE

**XYZ Company** –*Senior Account Manager* Jan 20XX – Present

* Supported the marketing team in developing and implementing marketing campaigns for clients.
* Assisted in creating content for social media platforms, email newsletters, and promotional materials.
* Conducted market research and analysis to identify target demographics and consumer preferences.

**ABC Corporation** –*Account Executive* May 20XX – Dec 20XX

* Established 25 online marketing promotions, advertising, and sponsorships.
* Interviewed 15 staff and evaluated operating systems, sales plans, and schedules.
* Coordinated services for events, including facilities, catering, displays, and printing.

**DEF Solutions** –*Sales Representative* Jun 20XX – Jan 20XX

# Identified and pursued new business opportunities in the assigned territory.

# Conducted product demonstrations and presentations to prospects.

# Built and maintained relationships with clients through regular communication and follow-up.

**TECHNICAL SKILLS**

Account Management | Sales Strategy/Development | Client Relationship Management | Contract Negotiation CRM Software | Market Research and Analysis

**PROJECT EXPERIENCE**

**GBH Company** - *Account Expansion Project* Feb 20XX – March 20XX

* Led a cross-functional team in identifying and prioritizing key accounts for expansion efforts.
* Developed customized account expansion strategies tailored to each client's needs and objectives.

# HONORS & AWARDS

**Outstanding Leadership Award** April 20XX

* Recognized for exemplary leadership skills and contributions to the university community.

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* [How to Make a Good Resume](https://www.my-resume-templates.com/how-to-make-a-resume/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Skills to Put on a Resume](https://www.my-resume-templates.com/skills-to-put-on-a-resume/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Resume Objective Examples](https://www.my-resume-templates.com/resume-objective-examples/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)

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* [Professional Resume Templates](https://www.my-resume-templates.com/career-resume-templates/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)
* [Europass CV](https://www.my-resume-templates.com/europass-cv/?utm_source=Word_Doc&utm_medium=Model_CV_Link&utm_campaign=MDC_Downloads)

Best regards,



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