Capstone1: Hotel Booking Cancellation Analytics & Prediction Bhargavi

Problem Statement:

The hotel is facing substantial losses due to last-minute booking cancellations. This project aims to analyze historical reservation data to identify key patterns and causes of cancellations, helping the business reduce no-shows and optimize revenue.

Cases

Case 1: Booking Trends Over Time

- o Analyze reservation patterns month-wise or quarter-wise.
- **Visual**: Line chart with color-coded lines for *Canceled* vs *Not Canceled* bookings.

Case 2: Lead Time vs Cancellation

- Explore the relationship between how early customers book and the likelihood of cancellation.
- o Visual: Box Plot or Scatter Plot for lead time vs booking status.

Case 3: Meal Plan Preferences

- o Identify the most and least preferred meal plans and their cancellation rates.
- **Visual**: Stacked Bar Chart for *type_of_meal_plan* segmented by *booking status*.

Case 4: Room Type Impact

- o Which room types are most booked? Which have highest cancellation?
- o Visual: Clustered Column Chart: room type reserved vs booking status.

Case 5: Booking Channel Efficiency

- o Compare Online vs Offline bookings and their cancellation behaviors.
- o Visual: Pie chart or Treemap of market segment type and their % canceled.

Case 6: Price Influence

- Is there a correlation between average price per room and cancellation behavior?
- **Visual**: Histogram or Box Plot of *avg_price_per_room* split by *booking_status*.

Case 7: Family vs Solo Travel Patterns

- o Analyze if bookings with children or more adults are more likely to cancel.
- Visual: Heatmap of no of adults/no of children against cancellation.

Case 8: Arrival Date Heatmap

- o Which time of the year sees most cancellations?
- o Visual: Calendar Heatmap (arrival date vs booking status).

Case 10: RLS – Hotel Manager View Restriction

Objective: Restrict visibility of bookings to only hotel managers for their specific properties or regions.

- Use Case:
 - o Regional managers see only bookings from their areas.