





	2019	2020	2021	2022 Est
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YTD YTG













PRODUCT PERFORMANCE

segment	GM \$	NS \$	GM %	net profit \$	net profit %
Accessories	172.61M	₹ 454.10M	38.0%	-63.78M	-14.0%
□ Desktop □	272.39M	₹ 711.08M	38.3%	-97.79M	-13.8%
	14.78M	₹ 38.43M	38.5%	-5.27M	-13.7%
■ Notebook	600.96M	₹ 1,580.43M	38.0%	-222.16M	-14.1%
⊕ Peripherals	341.22M	₹ 897.54M	38.0%	-125.91M	-14.0%
	20.93M	₹ 54.59M	38.3%	-7.51M	-13.8%
Total	1,422.88M	₹ 3,736.17M	38.1%	-522.42M	-14.0%

PERFORMANCE MATRIX



REGION / MARKET / CUSTOMER PERFORMANCE

-2.9%	-0.44M	- T-	₹ 14.82M ₹ 1,022.09M	5.19M	LATAM	
-12.3%	-95.52M	34.5%	₹ 775.48M	267.80M	⊕ EU	
-14.6%	-281,16M		₹ 1,923,77M	690.21M	⊕ APAC	
t p	net profit \$	GM %	NS \$	GM \$	region	

UNIT ECONOMICS



