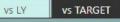


segment, category, ...

2019 2020 2021 2022 Est Q1 Q2 Q3 Q4

YTD YTG















CUSTOMER PERFORMANCE

customer	GM \$	NS \$	GM %	
Nova	0.52M	₹ 1.71M	30.2%	
All-Out	1.68M	₹ 4.41M	38.2%	
Unity Stores	2.13M	₹ 6.29M	33.9%	
Otto	1.56M	₹ 6.47M	24.2%	
Saturn	1.72M	₹ 6.49M	26.5%	
Notebillig	1.52M	₹ 6.66M	22.8%	
Billa	1.62M	₹ 6.82M	23.8%	
Electricalsbea Stores	2.72M	₹ 6.95M	39.1%	
Total	1,422.88M	₹ 3,736.17M	38.1%	

PRODUCT PERFORMANCE

ca	tegory	NS \$	GM \$	GM %
+	Batteries	₹ 71.37M	26.84M	37.6%
+	Business Laptop	₹ 765.25M	292.87M	38.3%
±	External Solid State Drives	₹ 50.90M	19.55M	38.4%
+	Gaming Laptop	₹ 619.25M	233.85M	37.8%
+	Graphic Card	₹ 233.69M	87.70M	37.5%
\pm	Internal HDD	₹ 37.41M	14.33M	38.3%
+	Keyboard	₹ 225.25M	85.98M	38.2%
\pm	MotherBoard Total	₹ 101.84M ₹ 3,736.17M	39.40M 1,422.88M	38.7% 38.1%



UNIT ECONOMICS

