

Coffee Sales Analysis

April 11, 2025

```
[1]: import math
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
%matplotlib inline
from matplotlib import style
import seaborn as sb
import warnings
warnings.filterwarnings('ignore')
from datetime import datetime as dt
from collections import Counter
```

```
[2]: data = pd.read_csv(r'C:\Users\banga\OneDrive\Desktop\Internship\DATA_
↳SETS\Coffee Sales.csv')
```

```
[3]: data.head()
```

```
[3]:
```

	date	datetime	cash_type	card	money \
0	2024-03-01	2024-03-01 10:15:50.520	card	ANON-0000-0000-0001	38.7
1	2024-03-01	2024-03-01 12:19:22.539	card	ANON-0000-0000-0002	38.7
2	2024-03-01	2024-03-01 12:20:18.089	card	ANON-0000-0000-0002	38.7
3	2024-03-01	2024-03-01 13:46:33.006	card	ANON-0000-0000-0003	28.9
4	2024-03-01	2024-03-01 13:48:14.626	card	ANON-0000-0000-0004	38.7

```
    coffee_name
0         Latte
1  Hot Chocolate
2  Hot Chocolate
3   Americano
4         Latte
```

```
[4]: data.shape
```

```
[4]: (1133, 6)
```

```
[5]: data.drop(columns=['date'], inplace=True)
```

```
[6]: data['Month']=pd.to_datetime(data['datetime']).dt.month_name(locale='English')
day_map = {0: 'Monday', 1: 'Tuesday', 2: 'Wednesday', 3: 'Thursday', 4:
↪'Friday', 5: 'Saturday', 6: 'Sunday'}
data['Day'] = pd.to_datetime(data['datetime']).dt.weekday.map(day_map)
data['Hour']= pd.to_datetime(data['datetime']).dt.hour
data.head()
```

```
[6]:          datetime cash_type      card  money \
0  2024-03-01 10:15:50.520      card ANON-0000-0000-0001  38.7
1  2024-03-01 12:19:22.539      card ANON-0000-0000-0002  38.7
2  2024-03-01 12:20:18.089      card ANON-0000-0000-0002  38.7
3  2024-03-01 13:46:33.006      card ANON-0000-0000-0003  28.9
4  2024-03-01 13:48:14.626      card ANON-0000-0000-0004  38.7

      coffee_name  Month   Day  Hour
0          Latte  March  Friday   10
1  Hot Chocolate  March  Friday   12
2  Hot Chocolate  March  Friday   12
3    Americano  March  Friday   13
4          Latte  March  Friday   13
```

```
[7]: data =
↪data[['datetime', 'Month', 'Day', 'Hour', 'coffee_name', 'money', 'cash_type', 'card']]
data.head()
```

```
[7]:          datetime  Month   Day  Hour  coffee_name  money \
0  2024-03-01 10:15:50.520  March  Friday   10          Latte  38.7
1  2024-03-01 12:19:22.539  March  Friday   12  Hot Chocolate  38.7
2  2024-03-01 12:20:18.089  March  Friday   12  Hot Chocolate  38.7
3  2024-03-01 13:46:33.006  March  Friday   13    Americano  28.9
4  2024-03-01 13:48:14.626  March  Friday   13          Latte  38.7

      cash_type      card
0      card ANON-0000-0000-0001
1      card ANON-0000-0000-0002
2      card ANON-0000-0000-0002
3      card ANON-0000-0000-0003
4      card ANON-0000-0000-0004
```

```
[8]: data.shape
```

```
[8]: (1133, 8)
```

```
[9]: data.info()
```

```
<class 'pandas.core.frame.DataFrame'>
RangeIndex: 1133 entries, 0 to 1132
Data columns (total 8 columns):
```

#	Column	Non-Null Count	Dtype
0	datetime	1133 non-null	object
1	Month	1133 non-null	object
2	Day	1133 non-null	object
3	Hour	1133 non-null	int32
4	coffee_name	1133 non-null	object
5	money	1133 non-null	float64
6	cash_type	1133 non-null	object
7	card	1044 non-null	object

dtypes: float64(1), int32(1), object(6)
memory usage: 66.5+ KB

```
[10]: data.describe()
```

```
[10]:
```

	Hour	money
count	1133.000000	1133.000000
mean	14.552515	33.105808
std	4.084588	5.035366
min	7.000000	18.120000
25%	11.000000	28.900000
50%	14.000000	32.820000
75%	18.000000	37.720000
max	22.000000	40.000000

```
[11]: data.isnull().sum()
```

```
[11]:
```

datetime	0
Month	0
Day	0
Hour	0
coffee_name	0
money	0
cash_type	0
card	89

dtype: int64

```
[12]: data = data.fillna(data['card'].mode())
```

```
[13]: data['card'].duplicated().value_counts()
```

```
[13]:
```

card	
True	686
False	447

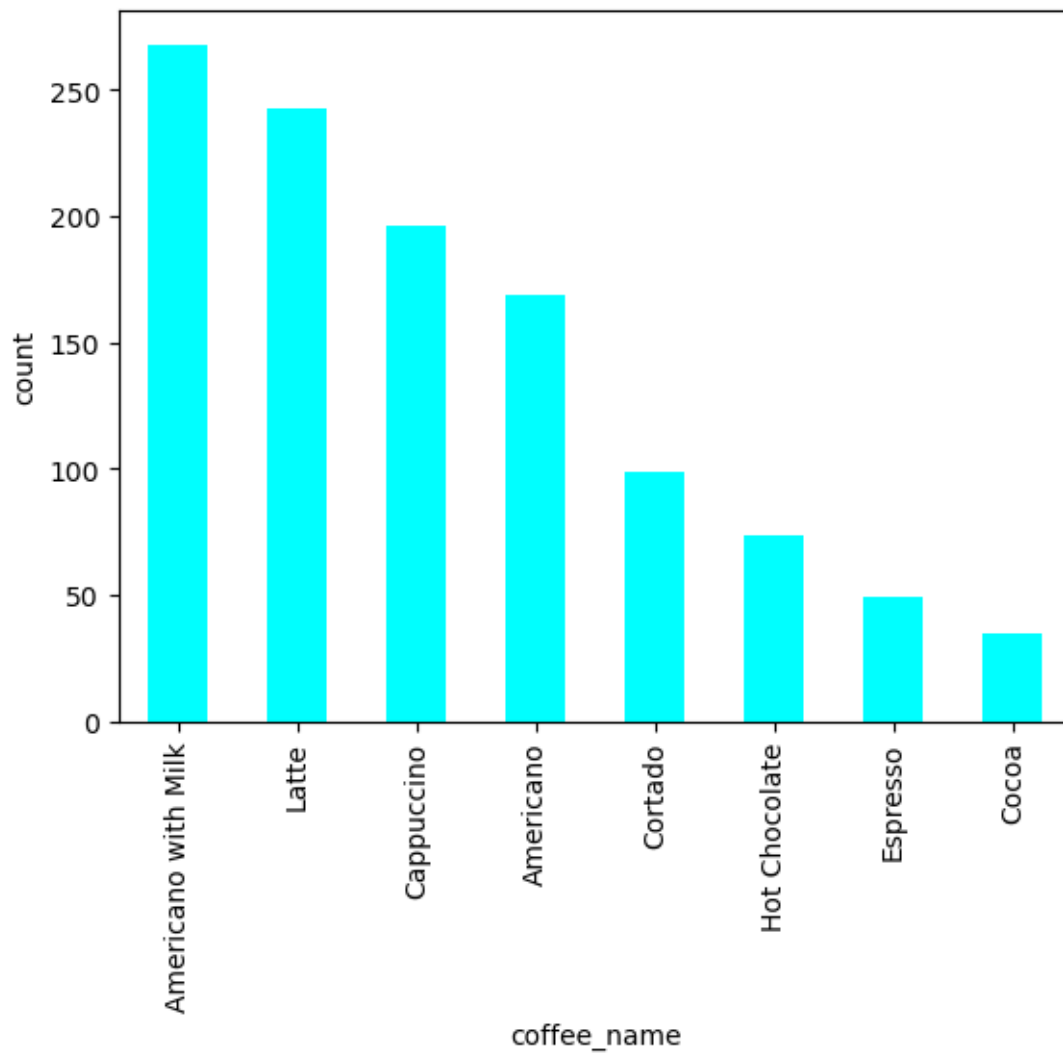
Name: count, dtype: int64

```
[14]: coffees_sold = data['coffee_name'].value_counts()
coffees_sold
```

```
[14]: coffee_name
Americano with Milk    268
Latte                  243
Cappuccino             196
Americano              169
Cortado                99
Hot Chocolate          74
Espresso               49
Cocoa                  35
Name: count, dtype: int64
```

```
[15]: coffees_sold.plot(kind='bar',color='aqua')
plt.ylabel('count')
plt.xticks(rotation=90)
```

```
[15]: (array([0, 1, 2, 3, 4, 5, 6, 7]),
      [Text(0, 0, 'Americano with Milk'),
       Text(1, 0, 'Latte'),
       Text(2, 0, 'Cappuccino'),
       Text(3, 0, 'Americano'),
       Text(4, 0, 'Cortado'),
       Text(5, 0, 'Hot Chocolate'),
       Text(6, 0, 'Espresso'),
       Text(7, 0, 'Cocoa')])
```



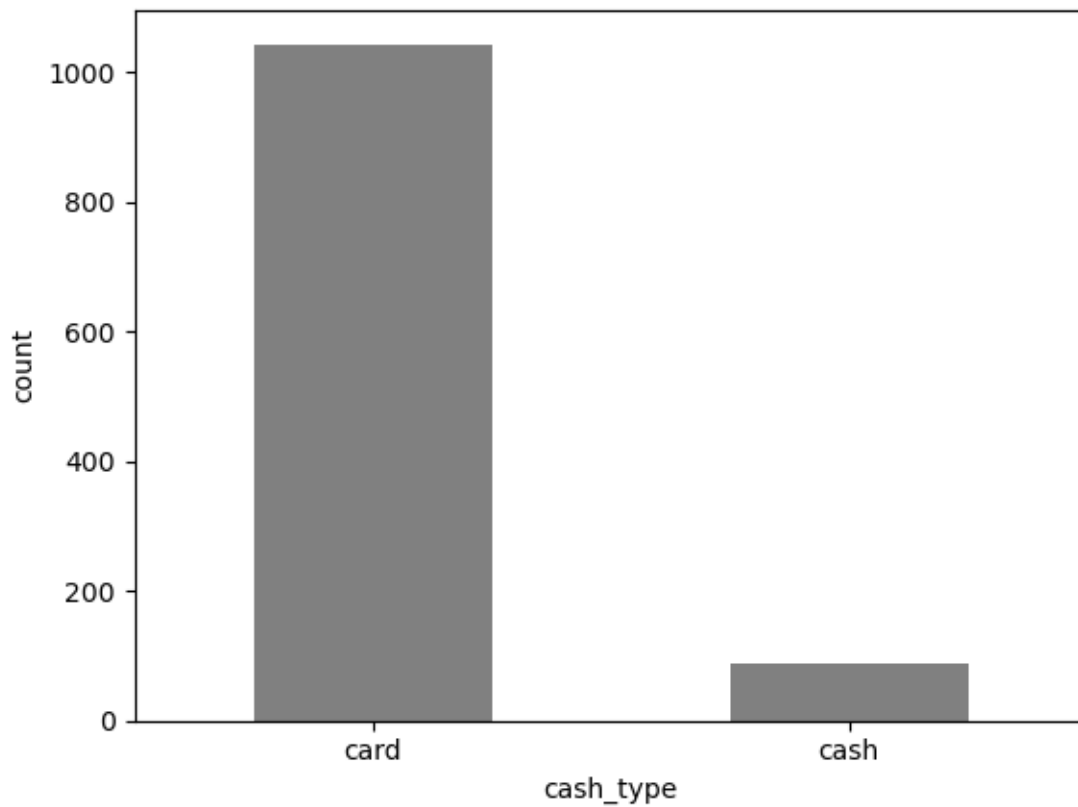
As shown in the bar chart above, Americano with Milk & Latte, and Cappuccino are top selling coffee type, while cocoa and espresso have the lowest sales.

```
[17]: sales_by_cash_type=data['cash_type'].value_counts()  
sales_by_cash_type
```

```
[17]: cash_type  
card    1044  
cash      89  
Name: count, dtype: int64
```

```
[18]: sales_by_cash_type.plot(kind='bar',color='grey')  
plt.ylabel('count')  
plt.xticks(rotation=360)
```

```
[18]: (array([0, 1]), [Text(0, 0, 'card'), Text(1, 0, 'cash')])
```



The above plot shows that there are more than thousand coffees sold by card type and by cash type less than hundred coffees are sold.

```
[20]: Coffeescash_type = data.groupby(by='coffee_name')['cash_type'].value_counts()  
Coffeescash_type
```

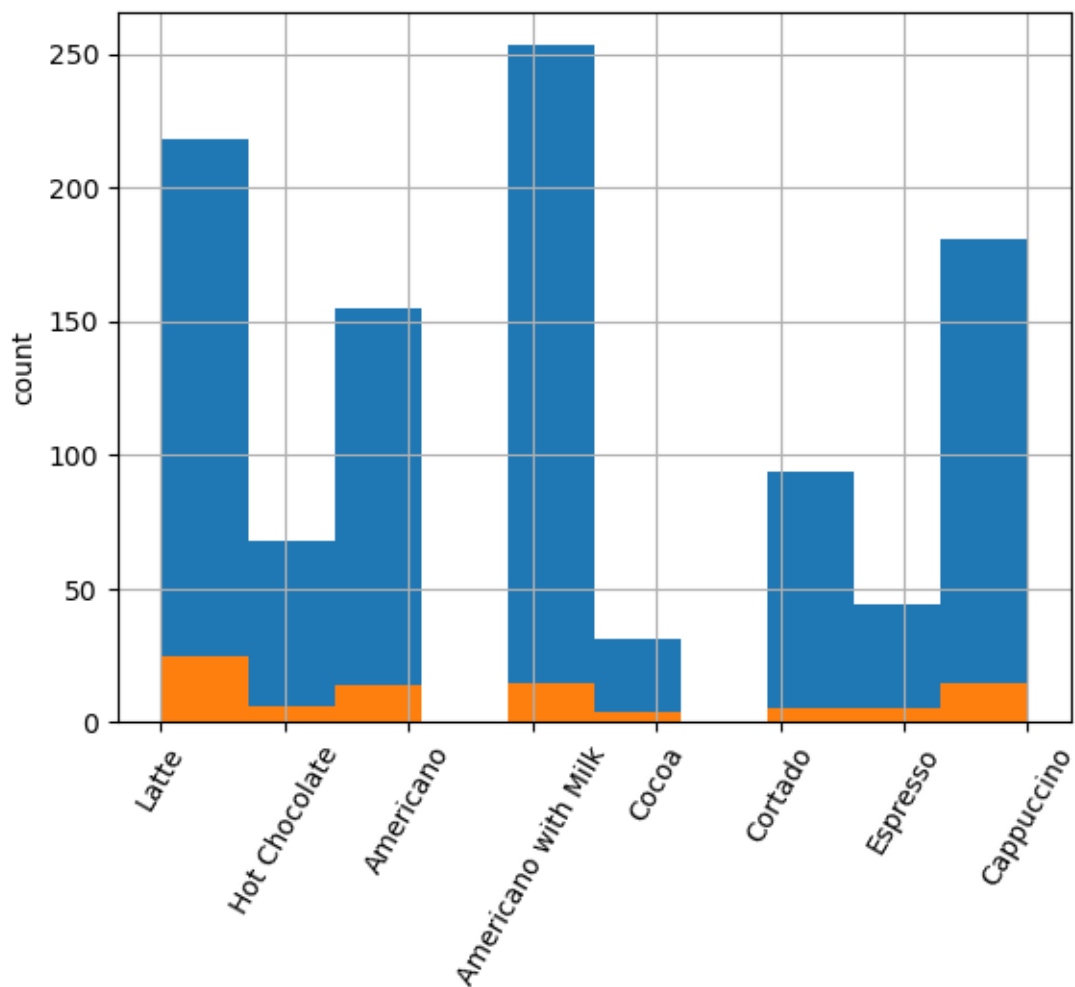
```
[20]: coffee_name    cash_type  
Americano         card      155  
                  cash       14  
Americano with Milk card     253  
                  cash       15  
Cappuccino        card     181  
                  cash       15  
Cocoa             card       31  
                  cash        4  
Cortado           card       94  
                  cash        5  
Espresso          card       44  
                  cash        5  
Hot Chocolate     card       68
```

	cash	6
Latte	card	218
	cash	25

Name: count, dtype: int64

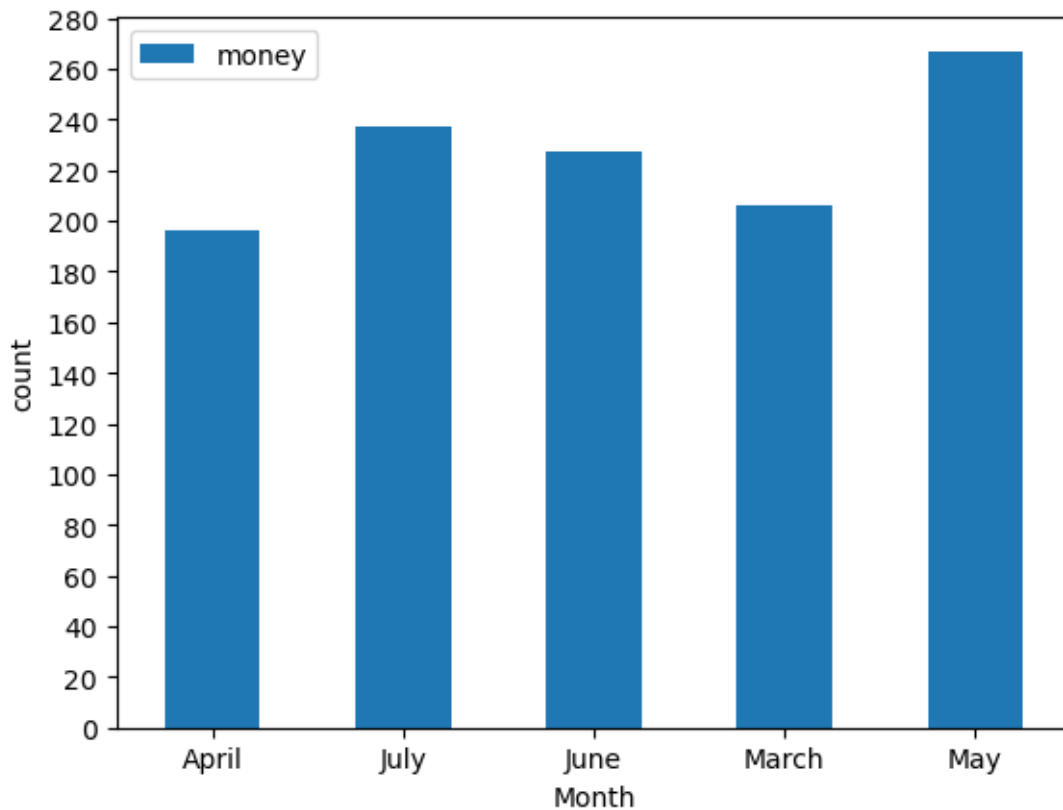
```
[21]: Coffeescash_type = data.groupby(by='cash_type')['coffee_name'].hist()
plt.ylabel('count')
plt.xticks(rotation=60)
```

```
[21]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Latte'),
Text(1, 0, 'Hot Chocolate'),
Text(2, 0, 'Americano'),
Text(3, 0, 'Americano with Milk'),
Text(4, 0, 'Cocoa'),
Text(5, 0, 'Cortado'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cappuccino')])
```



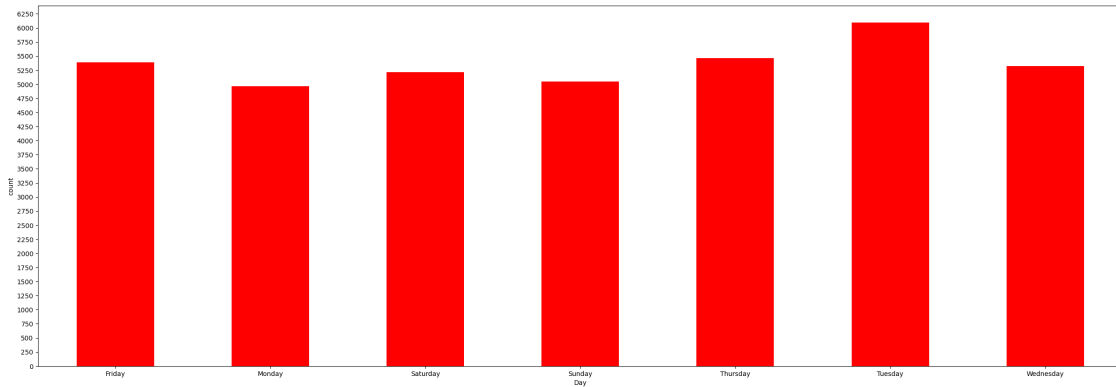
The above bar plot shows each coffee type sales by different modes of cash type, and by card mode of payment more sales are recorded.

```
[23]: pd.pivot_table(data, values='money', index='Month', aggfunc='count').
      plot(kind='bar')
plt.xticks(rotation=360)
plt.ylabel('count')
plt.locator_params(nbins=15)
```



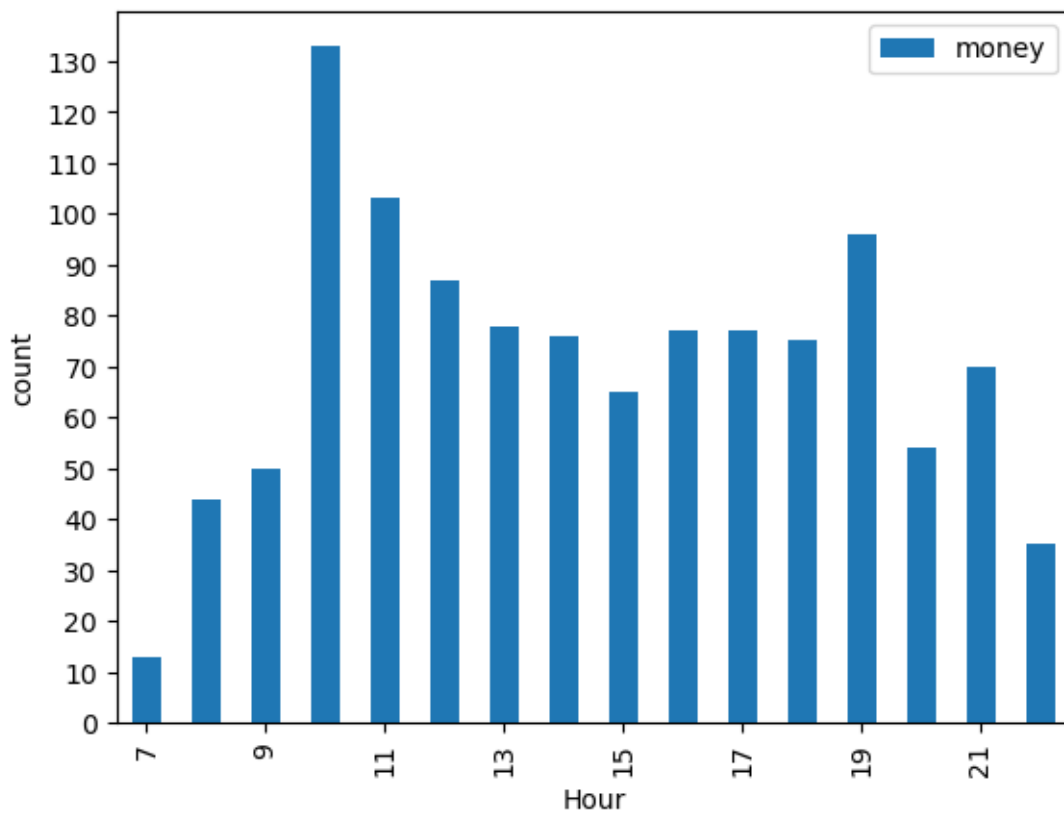
The above plot shows that More revenue is generated during May month looks like to be more sales than in other months.

```
[25]: plt.figure(figsize=(30,10))
data.groupby('Day')['money'].sum().plot(kind='bar', color='red')
plt.xticks(rotation=360)
plt.ylabel('count')
plt.locator_params(nbins=30)
```

The bar chart reveals that Tuesday has the highest sales of the week, while sales on the other days are relatively similar.

```
[27]: pd.pivot_table(data, values='money', index='Hour', aggfunc='count').
      .plot(kind='bar')
plt.xticks(rotation=90)
plt.ylabel('count')
plt.locator_params(nbins=15)
```

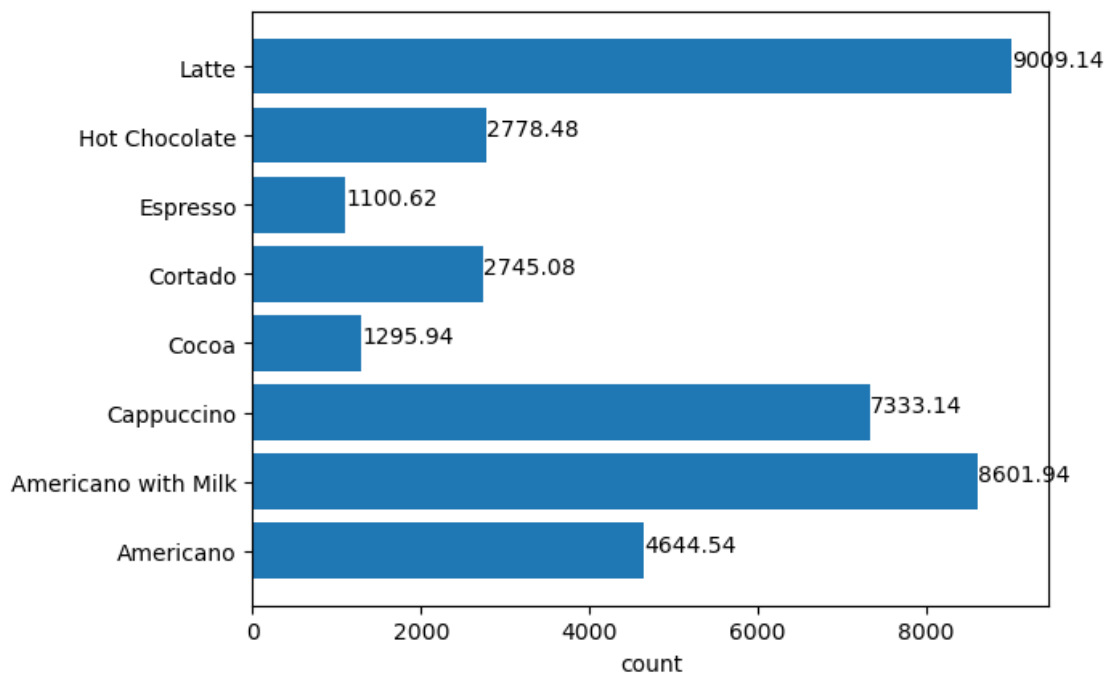


The above plot shows that More revenue is generated during the hours 10 & 11 in the morning times and 4 & 5 in the evening time and 7 in the night time.

```
[29]: coffee_money = data.groupby('coffee_name')['money'].sum()
      coffee_money
```

```
[29]: coffee_name
      Americano          4644.54
      Americano with Milk 8601.94
      Cappuccino         7333.14
      Cocoa              1295.94
      Cortado            2745.08
      Espresso           1100.62
      Hot Chocolate       2778.48
      Latte              9009.14
      Name: money, dtype: float64
```

```
[30]: plt.barh(coffee_money.index,coffee_money.values)
      style.use('ggplot')
      plt.xlabel('count')
      for i,v in enumerate(coffee_money):
          plt.text(v, i, str(v))
      plt.show()
```



The above plot tells that more revenue is generated from the coffee Latte and less revenue is generated by the Espresso.

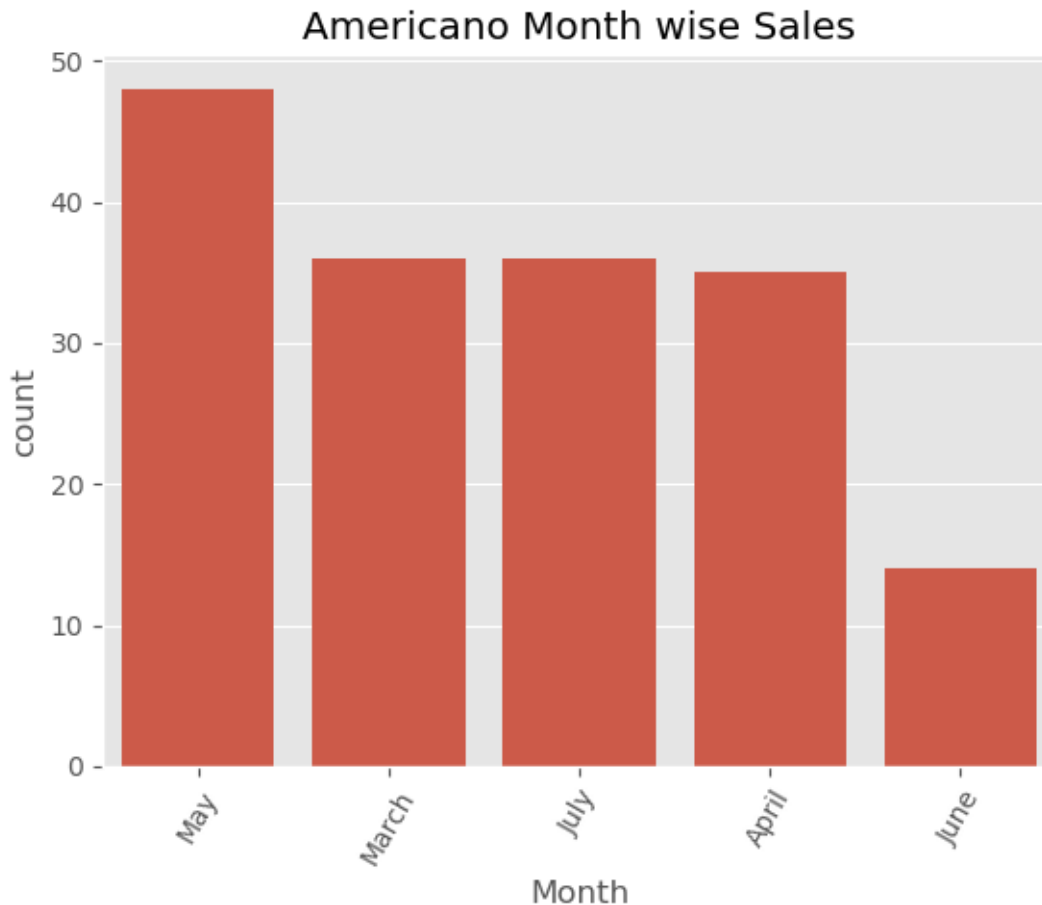
1 Americano Month wise, Day wise, Hour wise Sales

```
[33]: Americano_Month = data[data['coffee_name']=='Americano']['Month'].value_counts()  
Americano_Month
```

```
[33]: Month  
May      48  
March    36  
July     36  
April    35  
June     14  
Name: count, dtype: int64
```

```
[34]: sb.barplot(x=Americano_Month.index,y=Americano_Month.values)  
plt.ylabel('count')  
plt.title('Americano Month wise Sales')  
plt.xticks(rotation=60)
```

```
[34]: ([0, 1, 2, 3, 4],  
      [Text(0, 0, 'May'),  
       Text(1, 0, 'March'),  
       Text(2, 0, 'July'),  
       Text(3, 0, 'April'),  
       Text(4, 0, 'June')])
```



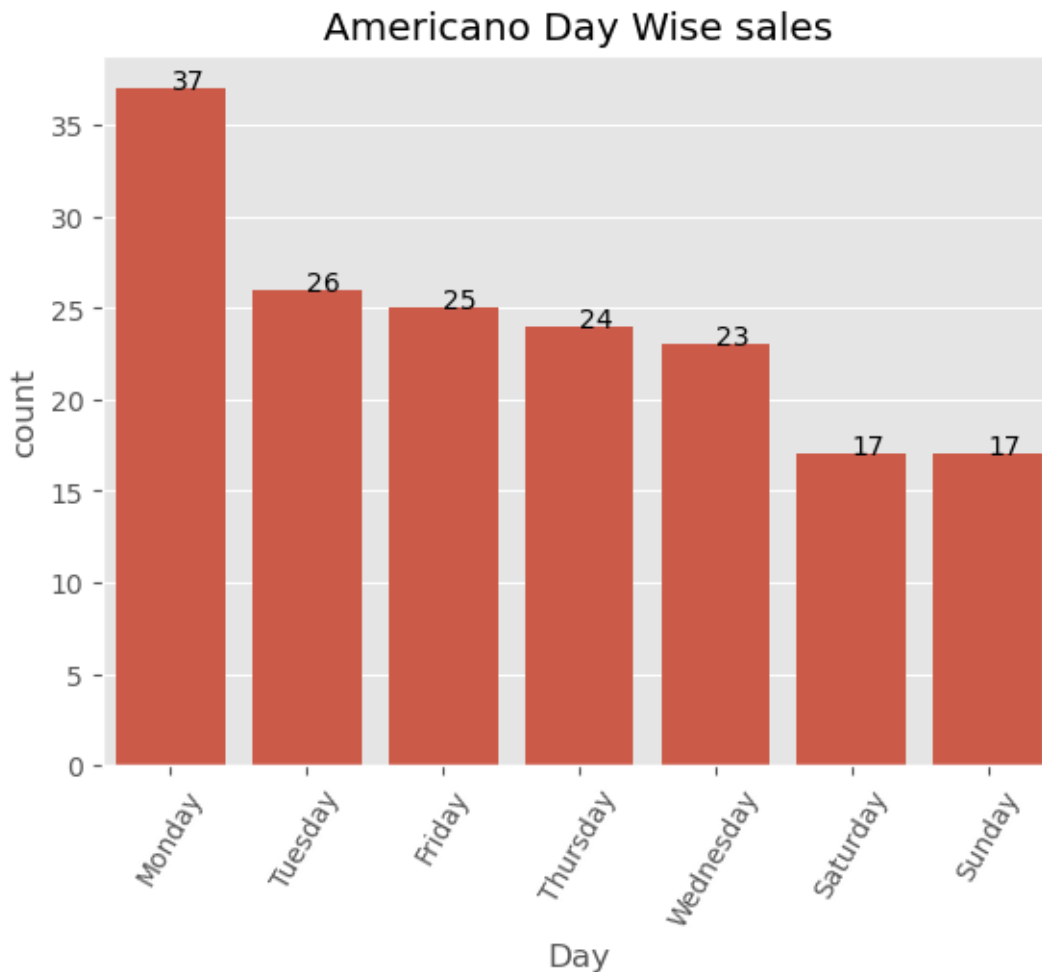
The above plot we shows that in the month of may Americano sales are high while in the months march, july, april are relatively similar less sales are recorded in the june month.

```
[36]: Americano_Day = data[data['coffee_name']=='Americano']['Day'].value_counts()
Americano_Day
```

```
[36]: Day
Monday      37
Tuesday     26
Friday      25
Thursday    24
Wednesday   23
Saturday    17
Sunday      17
Name: count, dtype: int64
```

```
[37]: sb.barplot(x=Americano_Day.index,y=Americano_Day.values)
plt.ylabel('count')
```

```
plt.title('Americano Day Wise sales')
plt.xticks(rotation=60)
for i,v in enumerate(Americano_Day):
    plt.text(i, v, str(v))
plt.show()
```



The above plot shows that on monday Americano sales are high while on other days relatively similar, less sales are recorded on saturday & sunday

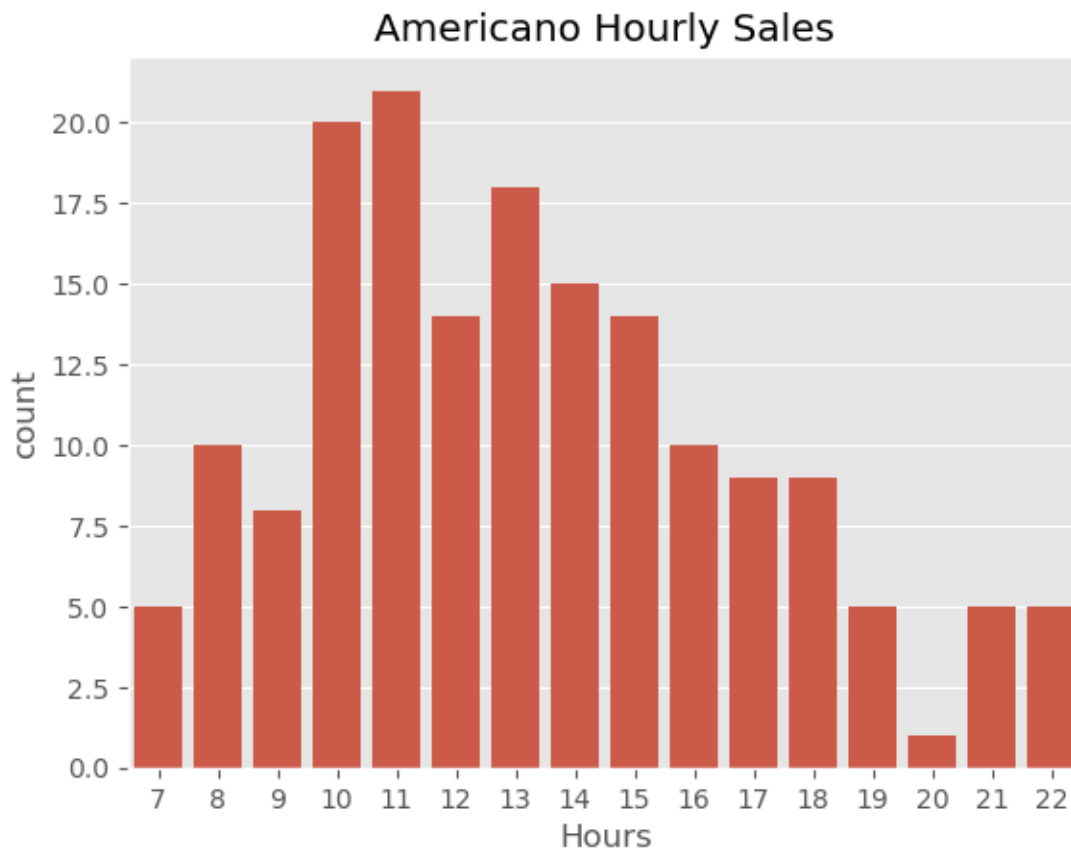
```
[39]: Americano_Hour = data[data['coffee_name']=='Americano']['Hour'].value_counts()
Americano_Hour
```

```
[39]: Hour
11    21
10    20
13    18
14    15
```

```
12    14
15    14
16    10
8     10
17     9
18     9
9      8
7      5
19     5
22     5
21     5
20     1
Name: count, dtype: int64
```

```
[40]: sb.barplot(x=Americano_Hour.index,y=Americano_Hour.values)
plt.xlabel('Hours')
plt.ylabel('count')
plt.title('Americano Hourly Sales')
```

```
[40]: Text(0.5, 1.0, 'Americano Hourly Sales')
```



The above plot shows that during the hours 11 & 10 Americano sales are high less sales are recorded during night 20 and during other hours the sales are moderate.

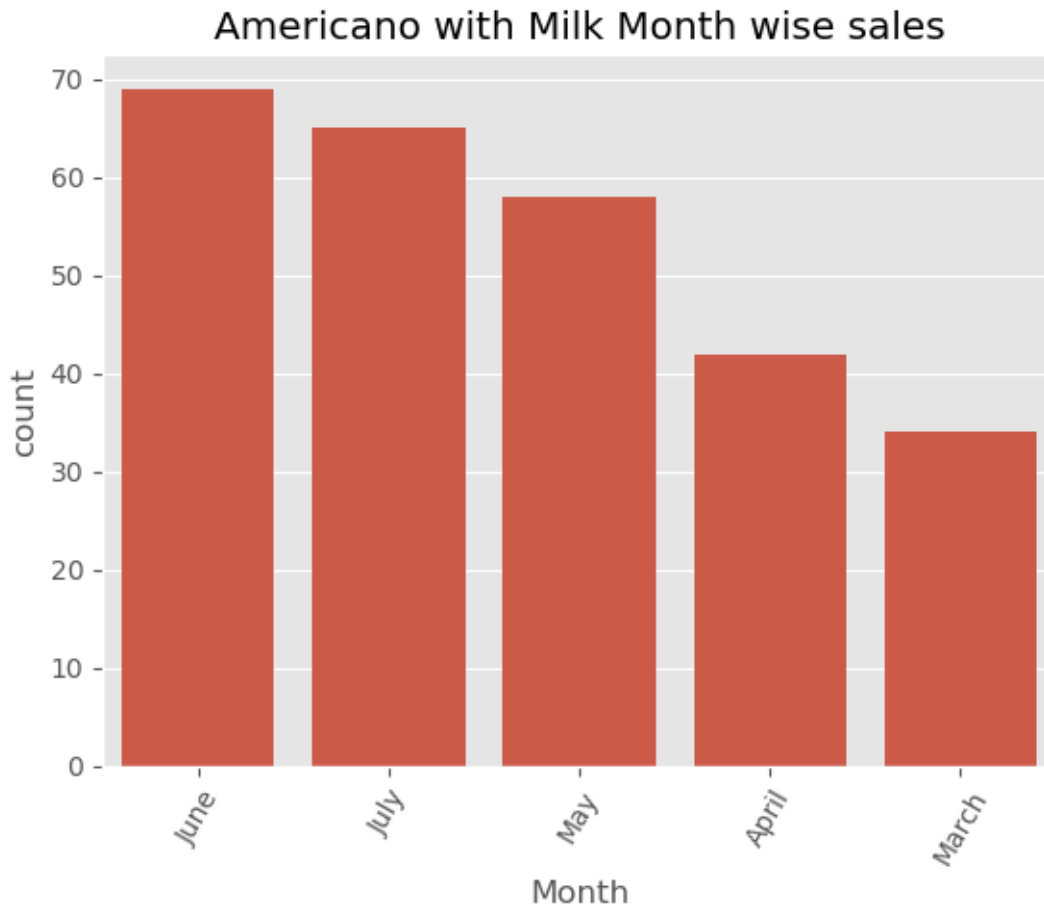
2 Americano with Milk Month wise, Day wise, Hour wise Sales

```
[43]: Americano_With_Milk_Month = data[data['coffee_name']=='Americano with_↵  
      ↵Milk']['Month'].value_counts()  
Americano_With_Milk_Month
```

```
[43]: Month  
     June      69  
     July      65  
     May       58  
     April     42  
     March     34  
     Name: count, dtype: int64
```

```
[44]: sb.barplot(x=Americano_With_Milk_Month.index,y=Americano_With_Milk_Month.values)  
plt.ylabel('count')  
plt.title('Americano with Milk Month wise sales')  
plt.xticks(rotation=60)
```

```
[44]: ([0, 1, 2, 3, 4],  
      [Text(0, 0, 'June'),  
       Text(1, 0, 'July'),  
       Text(2, 0, 'May'),  
       Text(3, 0, 'April'),  
       Text(4, 0, 'March')])
```



The above plot shows that Americano with Milk sales are high in the june month, less sales are recorded in the march month and in the other months sales are moderate.

```
[46]: Americano_With_Milk_Day = data[data['coffee_name']=='Americano with_Milk']['Day'].value_counts()
Americano_With_Milk_Day
```

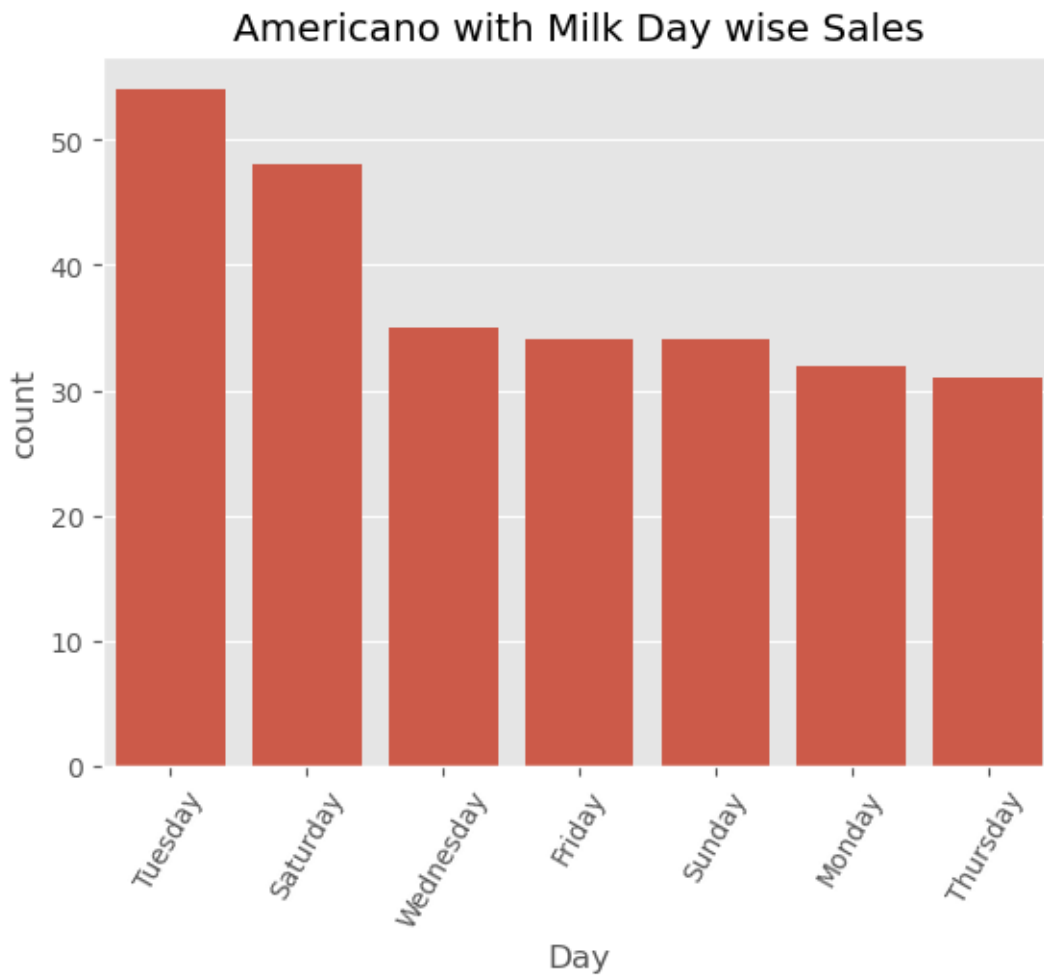
```
[46]: Day
Tuesday      54
Saturday     48
Wednesday    35
Friday       34
Sunday       34
Monday       32
Thursday     31
Name: count, dtype: int64
```

```
[47]: sb.barplot(x=Americano_With_Milk_Day.index,y=Americano_With_Milk_Day.values)
plt.ylabel('count')
```



```
plt.title('Americano with Milk Day wise Sales')
plt.xticks(rotation=60)
```

```
[47]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Tuesday'),
       Text(1, 0, 'Saturday'),
       Text(2, 0, 'Wednesday'),
       Text(3, 0, 'Friday'),
       Text(4, 0, 'Sunday'),
       Text(5, 0, 'Monday'),
       Text(6, 0, 'Thursday')])
```



The above plot shows that Americano with Milk sales are high on tuesday, less sales are recorded on thursday and in the other days sales are moderate.

```
[49]: Americano_With_Milk_Hour = data[data['coffee_name']=='Americano with_Milk']['Hour'].value_counts()
```

```
Americano_With_Milk_Hour
```

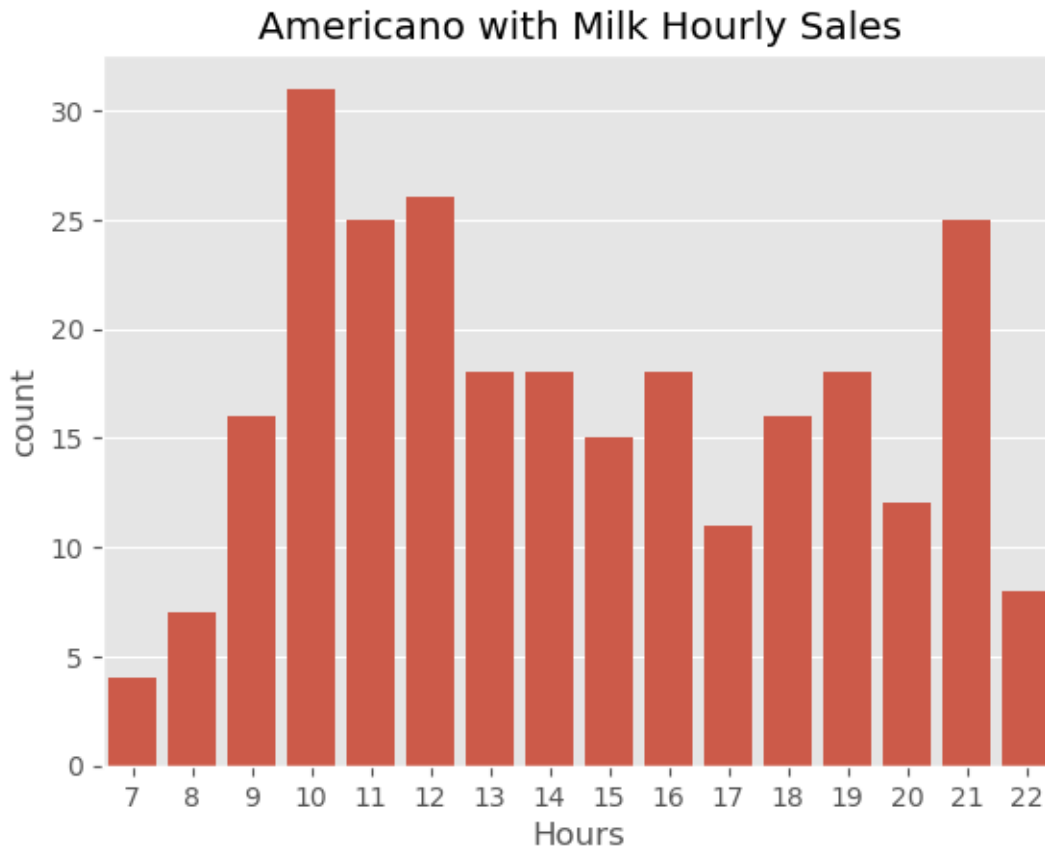
```
[49]: Hour
```

```
10    31
12    26
11    25
21    25
19    18
16    18
14    18
13    18
18    16
9     16
15    15
20    12
17    11
22     8
8      7
7      4
```

```
Name: count, dtype: int64
```

```
[50]: sb.barplot(x=Americano_With_Milk_Hour.index,y=Americano_With_Milk_Hour.values)
plt.xlabel('Hours')
plt.ylabel('count')
plt.title('Americano with Milk Hourly Sales')
```

```
[50]: Text(0.5, 1.0, 'Americano with Milk Hourly Sales')
```



The above plot shows that Americano with Milk sales are high during the hours 10,11,12 & 21, less sales are recorded during the hours 7,8 & 22 and in the other hours sales are moderate.

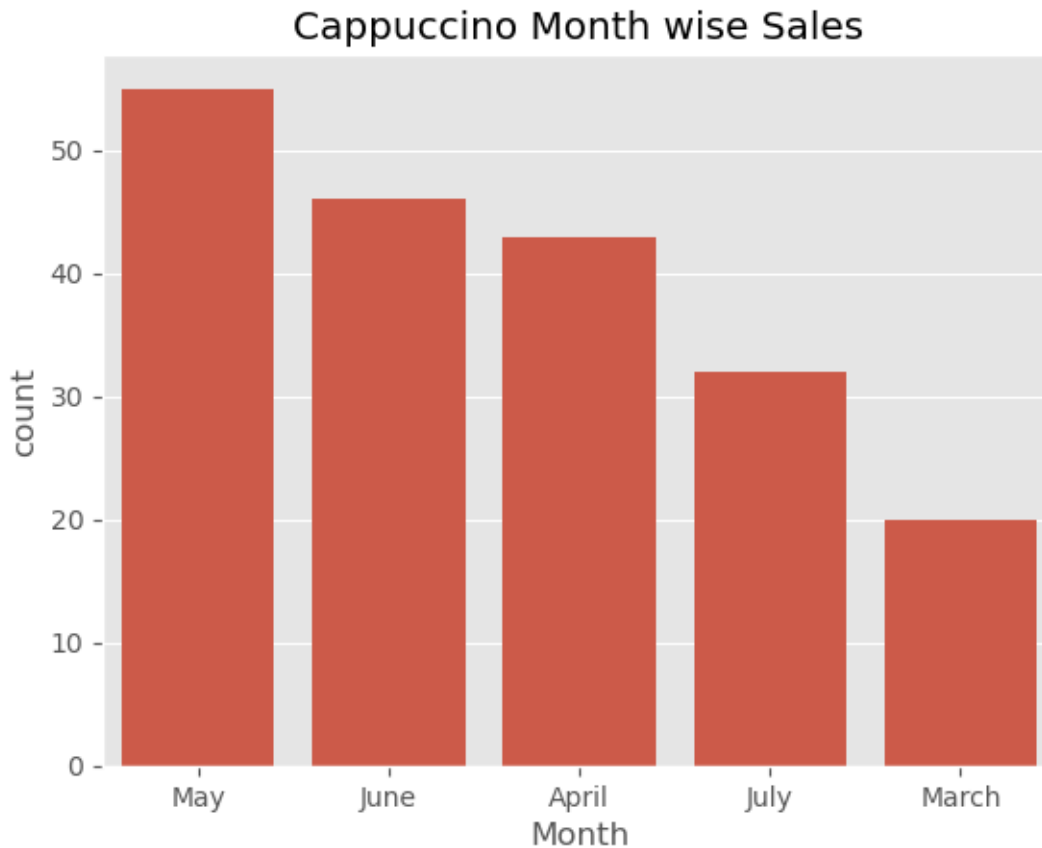
3 Cappuccino Month wise, Day wise, Hour wise Sales

```
[53]: Cappucciono_Month = data[data['coffee_name']=='Cappuccino']['Month'].
      ↪value_counts()
      Cappucciono_Month
```

```
[53]: Month
      May      55
      June     46
      April    43
      July     32
      March    20
      Name: count, dtype: int64
```

```
[54]: sb.barplot(x=Cappucciono_Month.index,y=Cappucciono_Month.values)
plt.ylabel('count')
plt.title('Cappuccino Month wise Sales')
```

```
[54]: Text(0.5, 1.0, 'Cappuccino Month wise Sales')
```



The above plot shows that Cappuccino sales are high in the may month, less sales are recorded in the march month and in the other months sales are moderate.

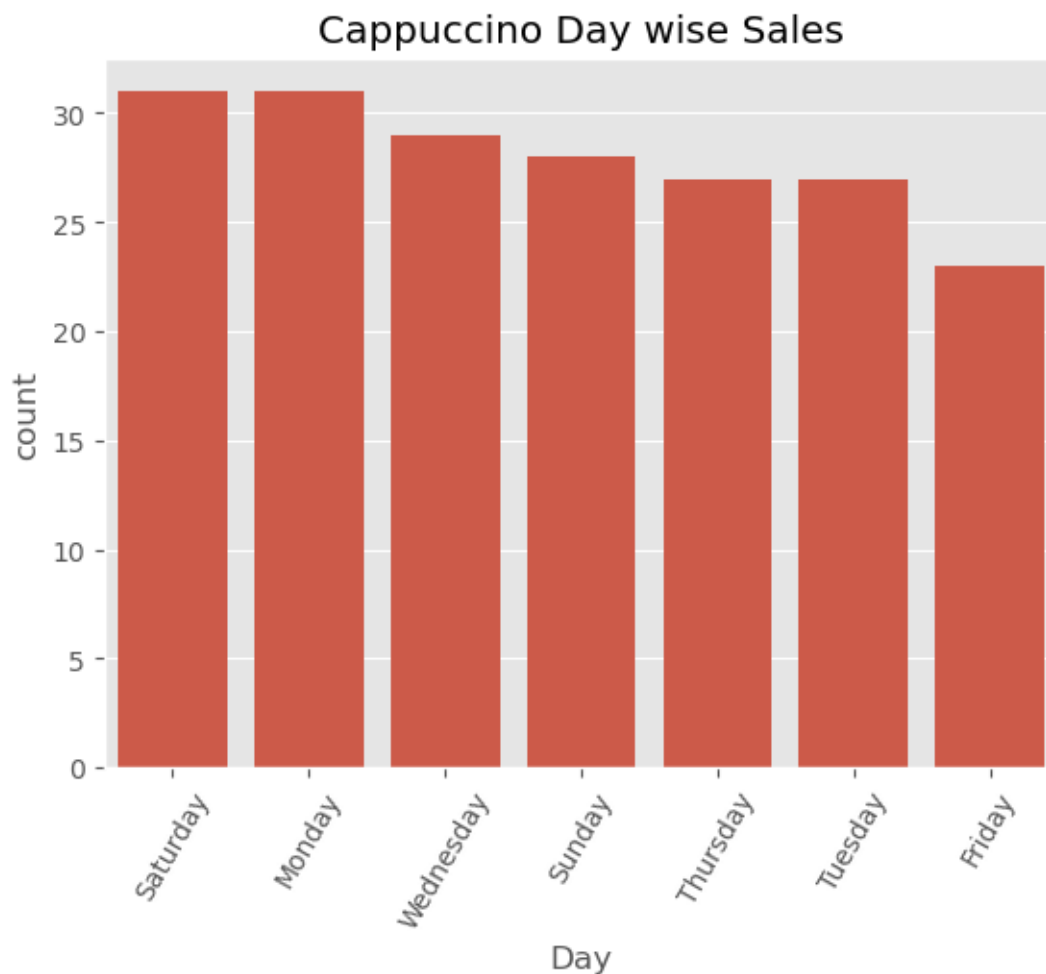
```
[56]: Cappuccino_Day = data[data['coffee_name']=='Cappuccino']['Day'].value_counts()
Cappuccino_Day
```

```
[56]: Day
Saturday      31
Monday        31
Wednesday     29
Sunday        28
Thursday      27
Tuesday       27
Friday        23
```

Name: count, dtype: int64

```
[57]: sb.barplot(x=Cappuccino_Day.index,y=Cappuccino_Day.values)
plt.ylabel('count')
plt.title('Cappuccino Day wise Sales')
plt.xticks(rotation=60)
```

```
[57]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Saturday'),
       Text(1, 0, 'Monday'),
       Text(2, 0, 'Wednesday'),
       Text(3, 0, 'Sunday'),
       Text(4, 0, 'Thursday'),
       Text(5, 0, 'Tuesday'),
       Text(6, 0, 'Friday')])
```



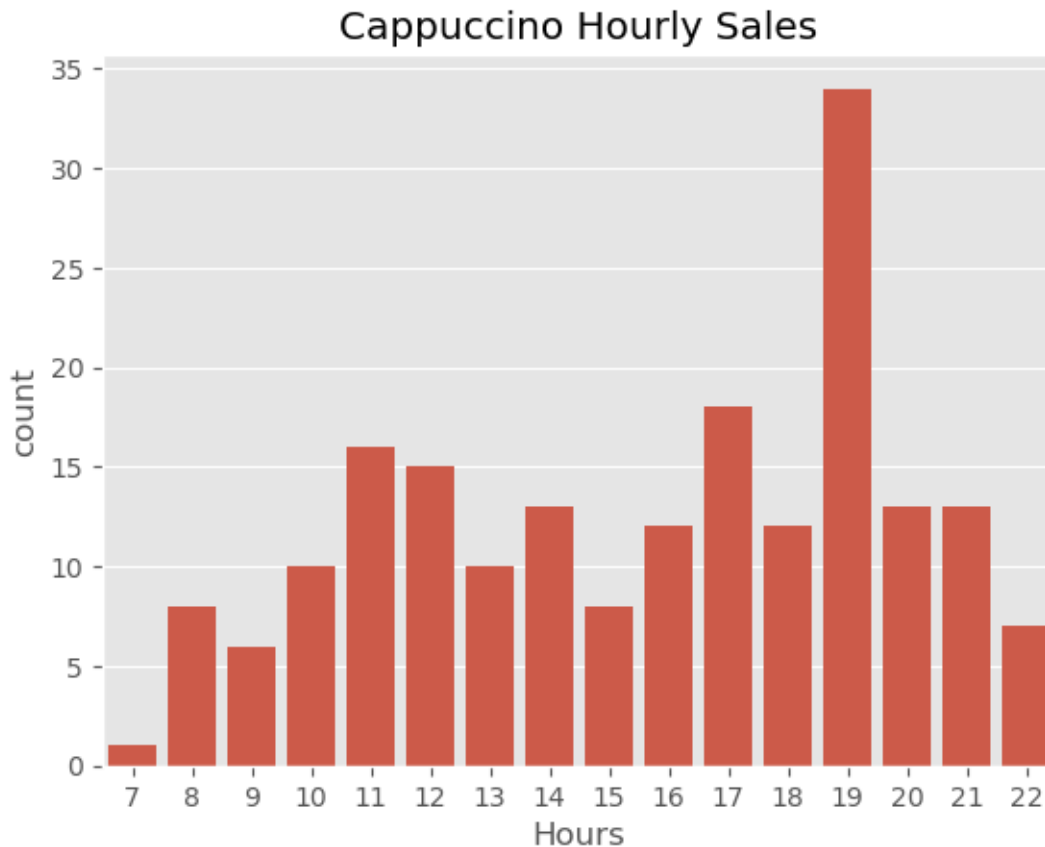
From the above plot we can see that Cappuccino sales are high on the Saturday & Monday, less sales are recorded on Friday and in the other days sales are moderate.

```
[59]: Cappuccino_Hour = data[data['coffee_name']=='Cappuccino']['Hour'].value_counts()
      Cappuccino_Hour
```

```
[59]: Hour
      19      34
      17      18
      11      16
      12      15
      14      13
      20      13
      21      13
      16      12
      18      12
      13      10
      10      10
      15       8
       8       8
      22       7
       9       6
       7       1
      Name: count, dtype: int64
```

```
[60]: sb.barplot(x=Cappuccino_Hour.index,y=Cappuccino_Hour.values)
      plt.xlabel('Hours')
      plt.ylabel('count')
      plt.title('Cappuccino Hourly Sales')
```

```
[60]: Text(0.5, 1.0, 'Cappuccino Hourly Sales')
```



The above plot shows that Cappuccino sales are high during the hours 19 & 17 , less sales are recorded during the hours 7 and in the other hours sales are moderate.

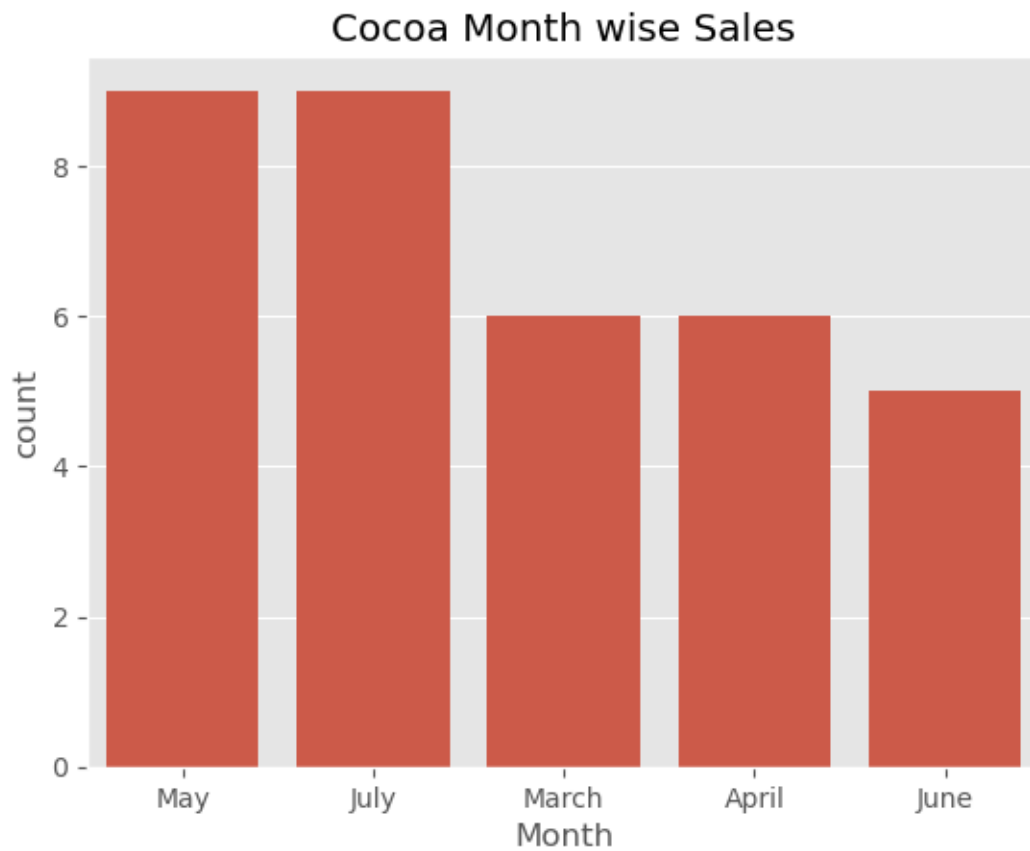
4 Cocoa Month wise, Day wise, Hour wise Sales

```
[63]: Cocoa_Month = data[data['coffee_name']=='Cocoa']['Month'].value_counts()
Cocoa_Month
```

```
[63]: Month
May      9
July     9
March    6
April    6
June     5
Name: count, dtype: int64
```

```
[64]: sb.barplot(x=Cocoa_Month.index,y=Cocoa_Month.values)
plt.ylabel('count')
plt.title('Cocoa Month wise Sales')
```

```
[64]: Text(0.5, 1.0, 'Cocoa Month wise Sales')
```



The above plot shows that Cocoa sales are high in the may & july month, less sales are recorded in the june month and in the other months sales are moderate.

```
[66]: Cocoa_Day = data[data['coffee_name']=='Cocoa']['Day'].value_counts()  
Cocoa_Day
```

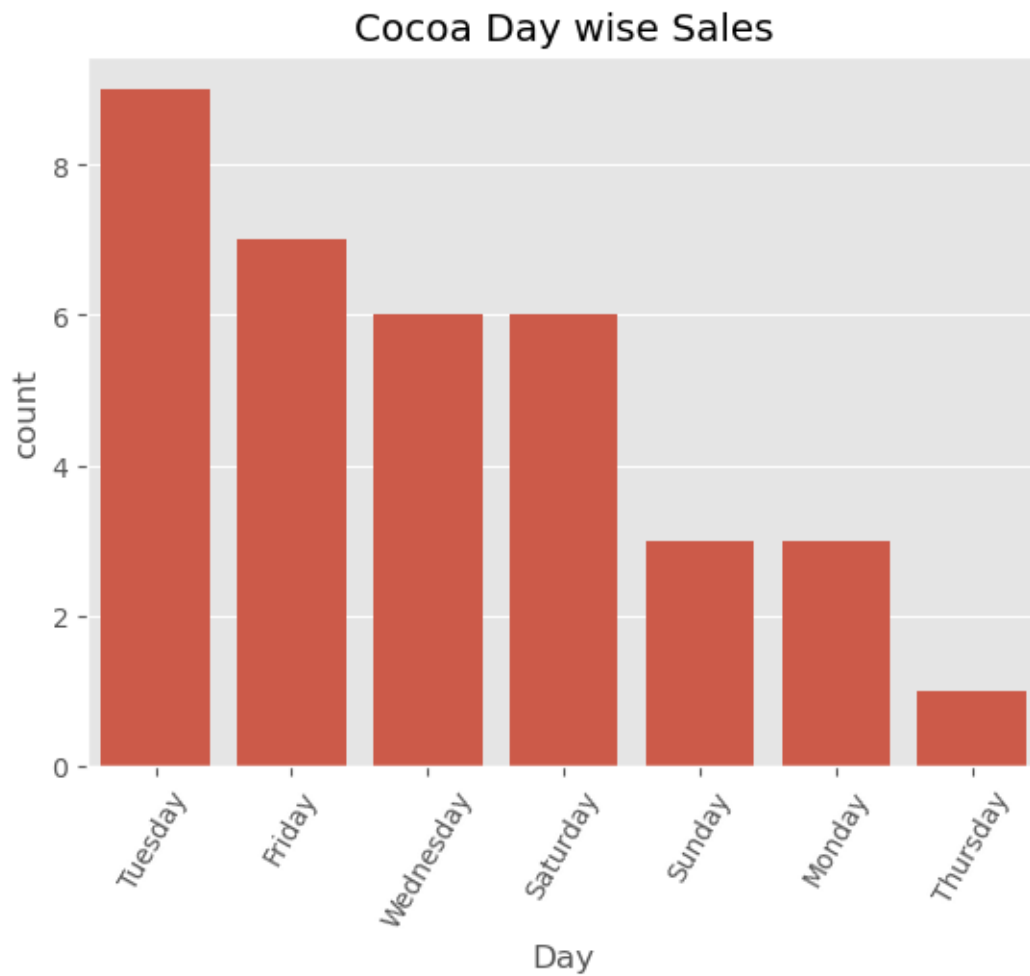
```
[66]: Day  
Tuesday      9  
Friday       7  
Wednesday    6  
Saturday     6  
Sunday       3  
Monday       3  
Thursday     1  
Name: count, dtype: int64
```

```
[67]: sb.barplot(x=Cocoa_Day.index,y=Cocoa_Day.values)  
plt.ylabel('count')
```



```
plt.title('Cocoa Day wise Sales')
plt.xticks(rotation=60)
```

```
[67]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Tuesday'),
       Text(1, 0, 'Friday'),
       Text(2, 0, 'Wednesday'),
       Text(3, 0, 'Saturday'),
       Text(4, 0, 'Sunday'),
       Text(5, 0, 'Monday'),
       Text(6, 0, 'Thursday')])
```



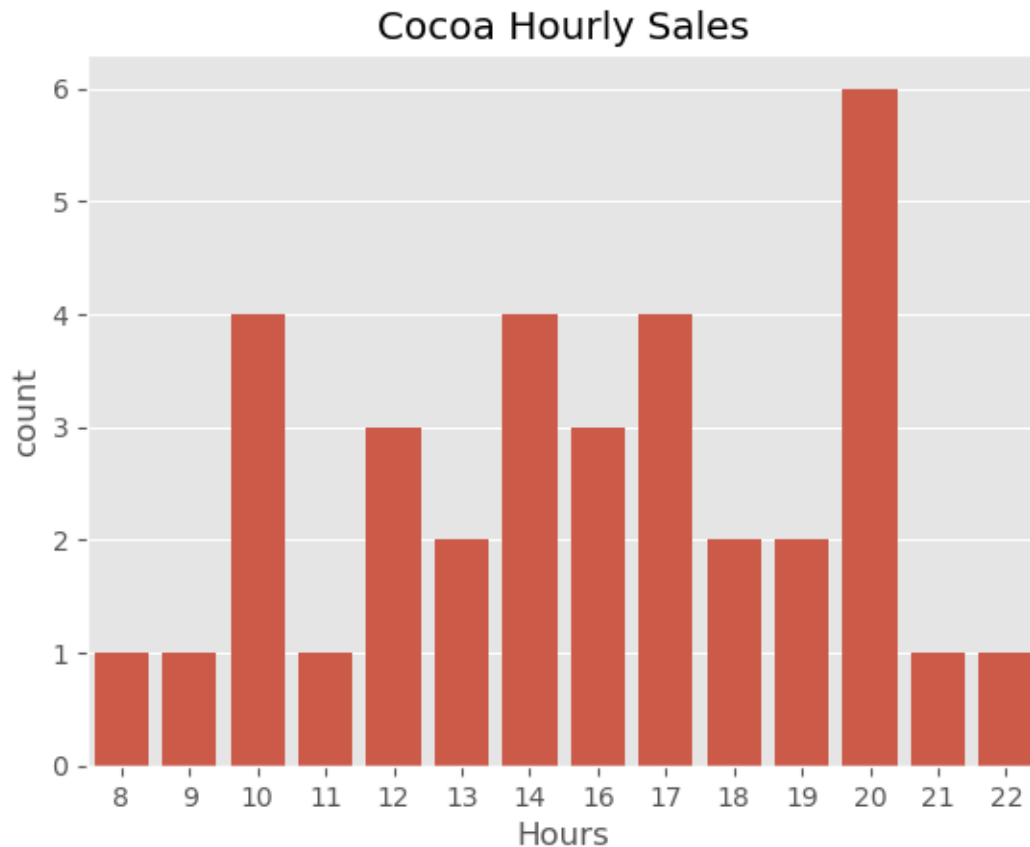
The above plot shows that Cocoa sales are high on tuesday, less sales are recorded on thursday and in the other days sales are moderate.

```
[69]: Cocoa_Hour = data[data['coffee_name']=='Cocoa']['Hour'].value_counts()
Cocoa_Hour
```

```
[69]: Hour
      20    6
      17    4
      10    4
      14    4
      16    3
      12    3
      19    2
      13    2
      18    2
      9     1
      11    1
      8     1
      22    1
      21    1
      Name: count, dtype: int64
```

```
[70]: sb.barplot(x=Cocoa_Hour.index,y=Cocoa_Hour.values)
      plt.xlabel('Hours')
      plt.ylabel('count')
      plt.title('Cocoa Hourly Sales')
```

```
[70]: Text(0.5, 1.0, 'Cocoa Hourly Sales')
```



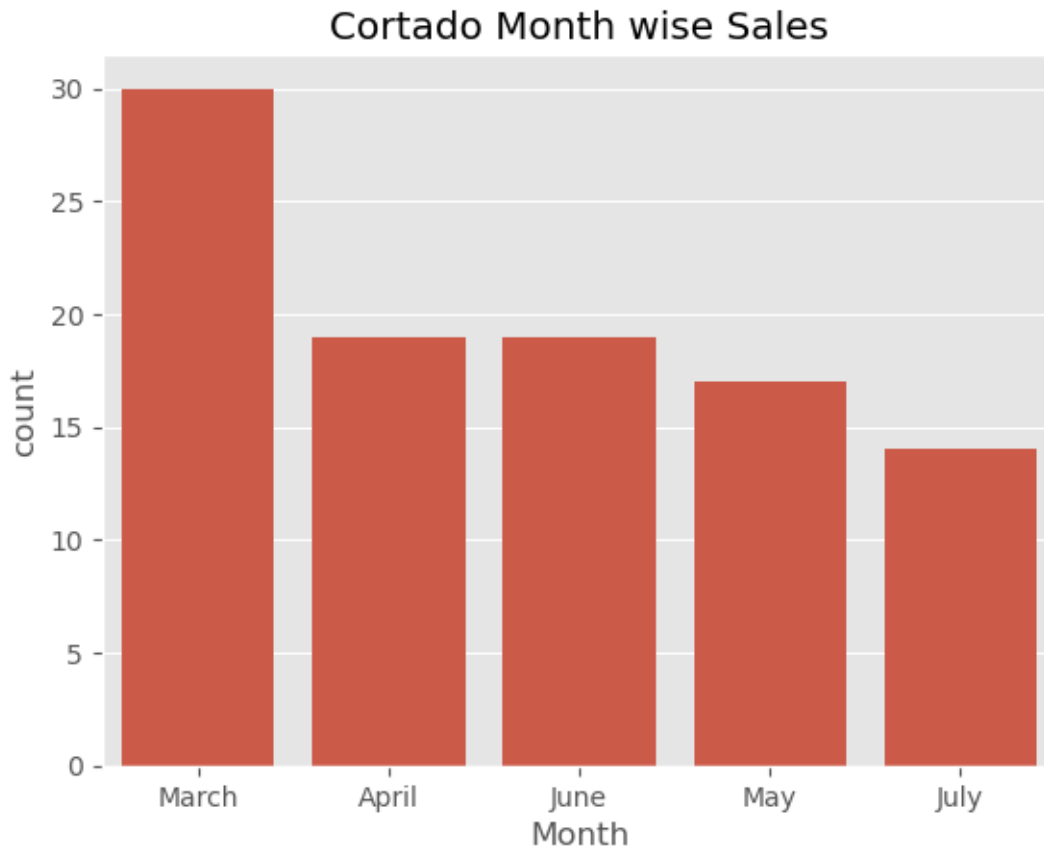
The above plot shows that Cocoa sales are high during the hours 20 , and in the other hours sales are moderate. # Cortado Month wise, Day wise, Hour wise Sales

```
[73]: Cortado_Month = data[data['coffee_name']=='Cortado']['Month'].value_counts()
      Cortado_Month
```

```
[73]: Month
      March    30
      April    19
      June     19
      May      17
      July     14
      Name: count, dtype: int64
```

```
[74]: sb.barplot(x=Cortado_Month.index,y=Cortado_Month.values)
      plt.ylabel('count')
      plt.title('Cortado Month wise Sales')
```

```
[74]: Text(0.5, 1.0, 'Cortado Month wise Sales')
```



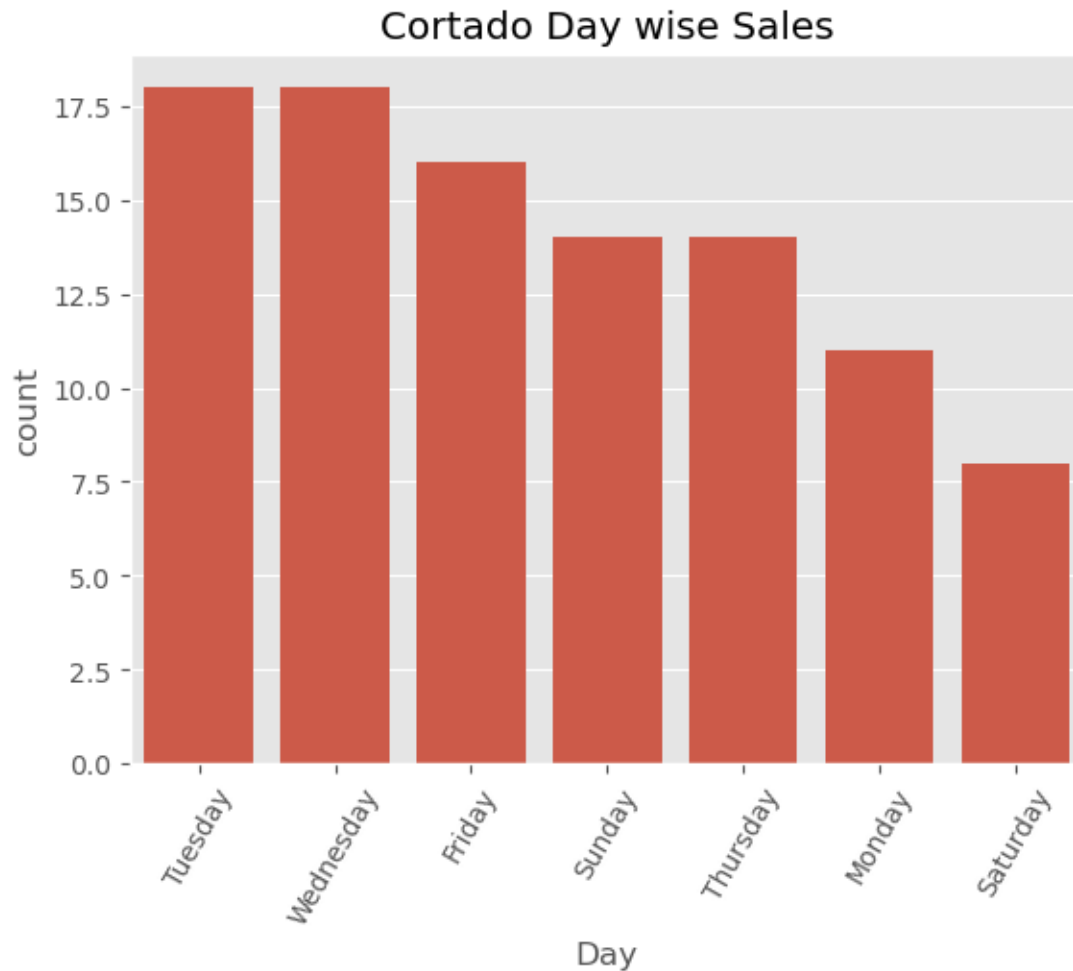
The above plot shows that Cortado sales are high in the march month, less sales are recorded in the july month and in the other months sales are moderate.

```
[76]: Cortado_Day = data[data['coffee_name']=='Cortado']['Day'].value_counts()
Cortado_Day
```

```
[76]: Day
Tuesday      18
Wednesday   18
Friday       16
Sunday       14
Thursday     14
Monday       11
Saturday      8
Name: count, dtype: int64
```

```
[77]: sb.barplot(x=Cortado_Day.index,y=Cortado_Day.values)
plt.ylabel('count')
plt.title('Cortado Day wise Sales')
plt.xticks(rotation=60)
```

```
[77]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Tuesday'),
       Text(1, 0, 'Wednesday'),
       Text(2, 0, 'Friday'),
       Text(3, 0, 'Sunday'),
       Text(4, 0, 'Thursday'),
       Text(5, 0, 'Monday'),
       Text(6, 0, 'Saturday')])
```



The above plot shows that Cortado sales are high on tuesday, less sales are recorded on saturday and in the other days sales are moderate.

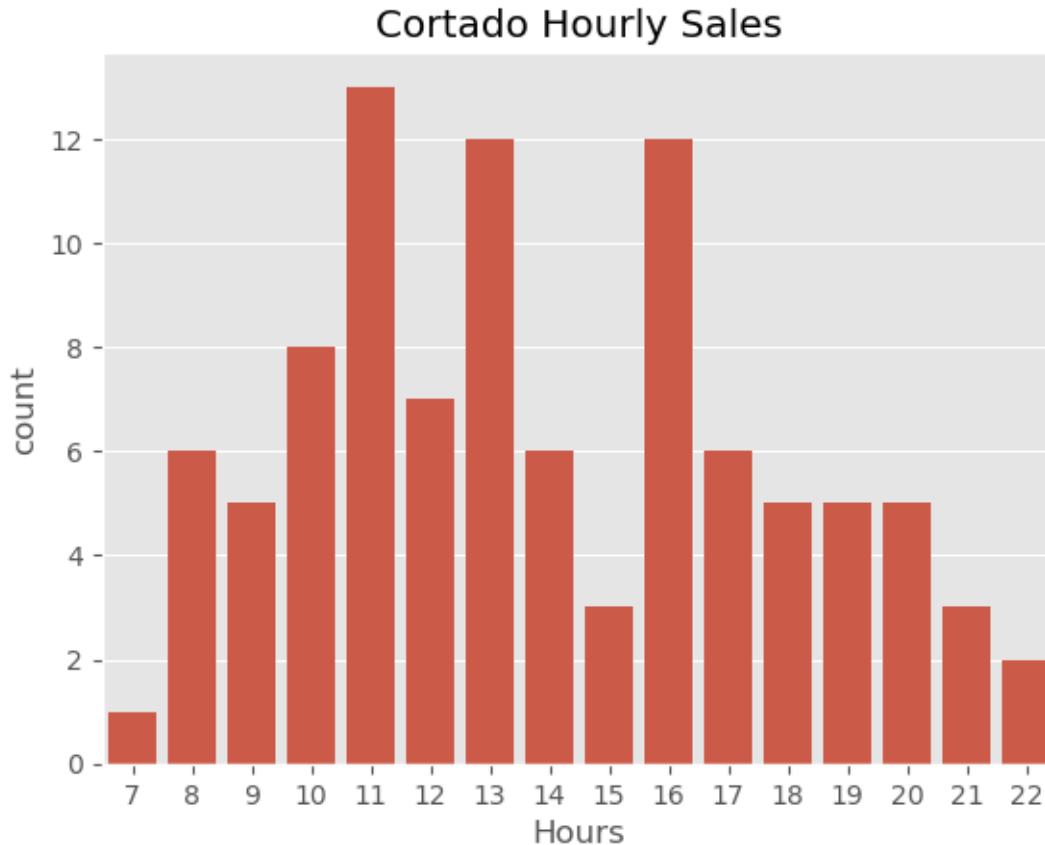
```
[79]: Cortado_Hour = data[data['coffee_name']=='Cortado']['Hour'].value_counts()
      Cortado_Hour
```

```
[79]: Hour
      11    13
```

```
13    12
16    12
10     8
12     7
17     6
14     6
 8     6
19     5
18     5
20     5
 9     5
15     3
21     3
22     2
 7     1
Name: count, dtype: int64
```

```
[80]: sb.barplot(x=Cortado_Hour.index,y=Cortado_Hour.values)
      plt.xlabel('Hours')
      plt.ylabel('count')
      plt.title('Cortado Hourly Sales')
```

```
[80]: Text(0.5, 1.0, 'Cortado Hourly Sales')
```



The above plot shows that Cortado sales are high during 11 , and less sales are recorded during the 7 and in the other hours sales are moderate.

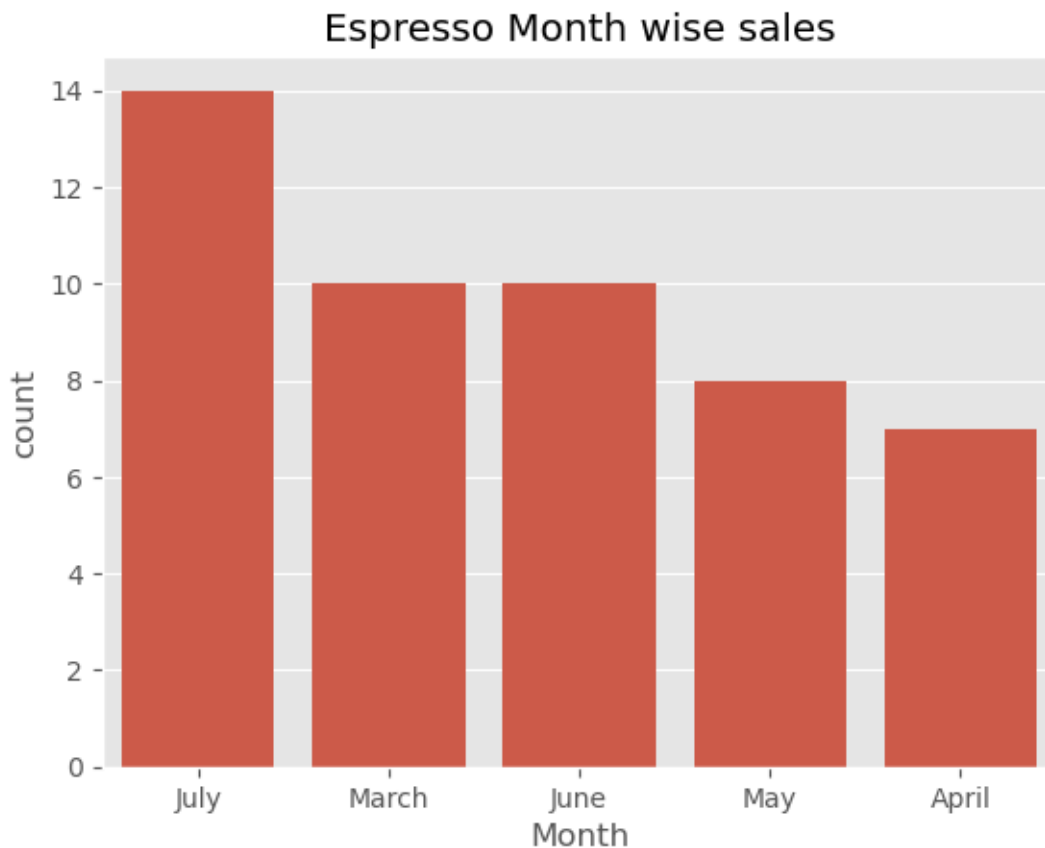
5 Espresso Month wise, Day wise,Hour wise Sales

```
[83]: Espresso_Month= data[data['coffee_name']=='Espresso']['Month'].value_counts()
      Espresso_Month
```

```
[83]: Month
      July      14
      March     10
      June      10
      May        8
      April      7
      Name: count, dtype: int64
```

```
[84]: sb.barplot(x=Espresso_Month.index,y=Espresso_Month.values)
      plt.ylabel('count')
      plt.title('Espresso Month wise sales')
```

```
[84]: Text(0.5, 1.0, 'Espresso Month wise sales')
```



The above plot shows that espresso sales are high in the july month, less sales are recorded in the april month and in the other months sales are moderate.

```
[86]: Espresso_Day= data[data['coffee_name']=='Espresso']['Day'].value_counts()  
Espresso_Day
```

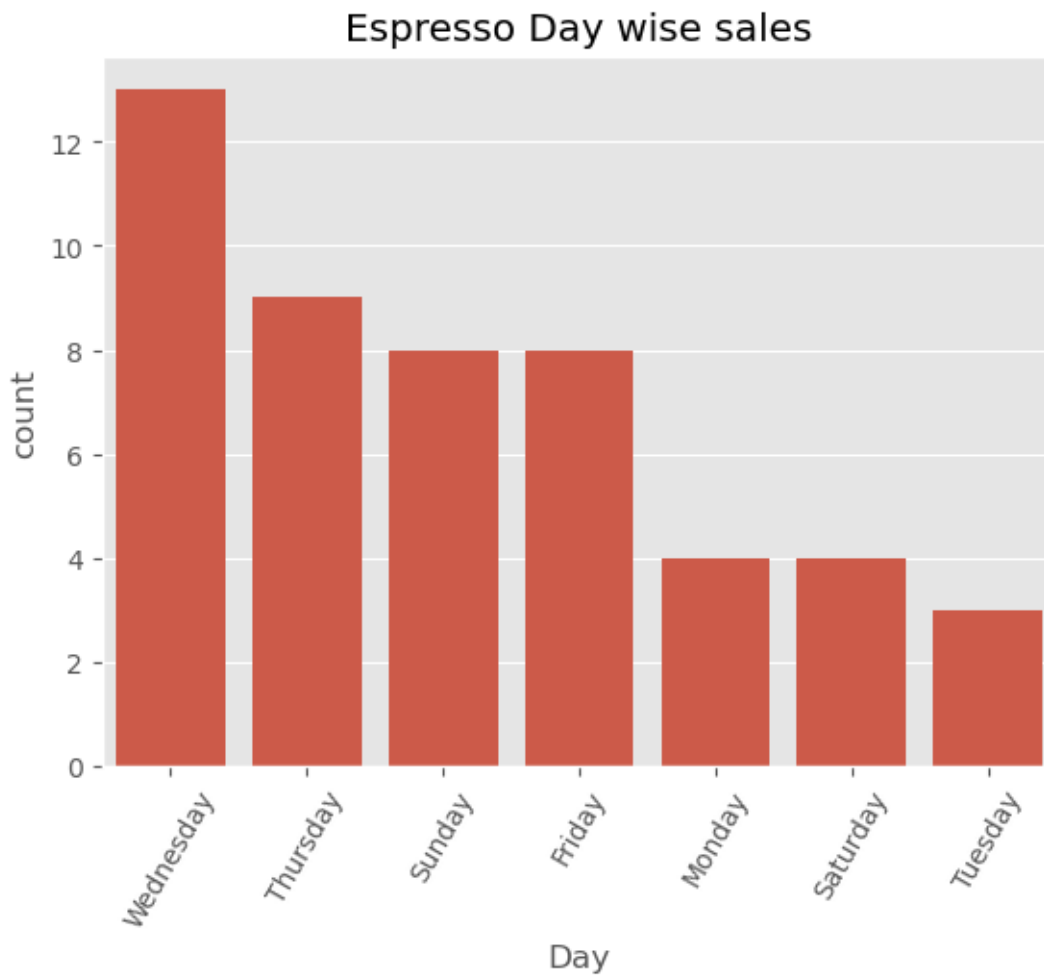
```
[86]: Day  
Wednesday    13  
Thursday     9  
Sunday       8  
Friday       8  
Monday       4  
Saturday     4  
Tuesday      3  
Name: count, dtype: int64
```

```
[87]: sb.barplot(x=Espresso_Day.index,y=Espresso_Day.values)  
plt.ylabel('count')
```



```
plt.title('Espresso Day wise sales')
plt.xticks(rotation=60)
```

```
[87]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Wednesday'),
       Text(1, 0, 'Thursday'),
       Text(2, 0, 'Sunday'),
       Text(3, 0, 'Friday'),
       Text(4, 0, 'Monday'),
       Text(5, 0, 'Saturday'),
       Text(6, 0, 'Tuesday')])
```



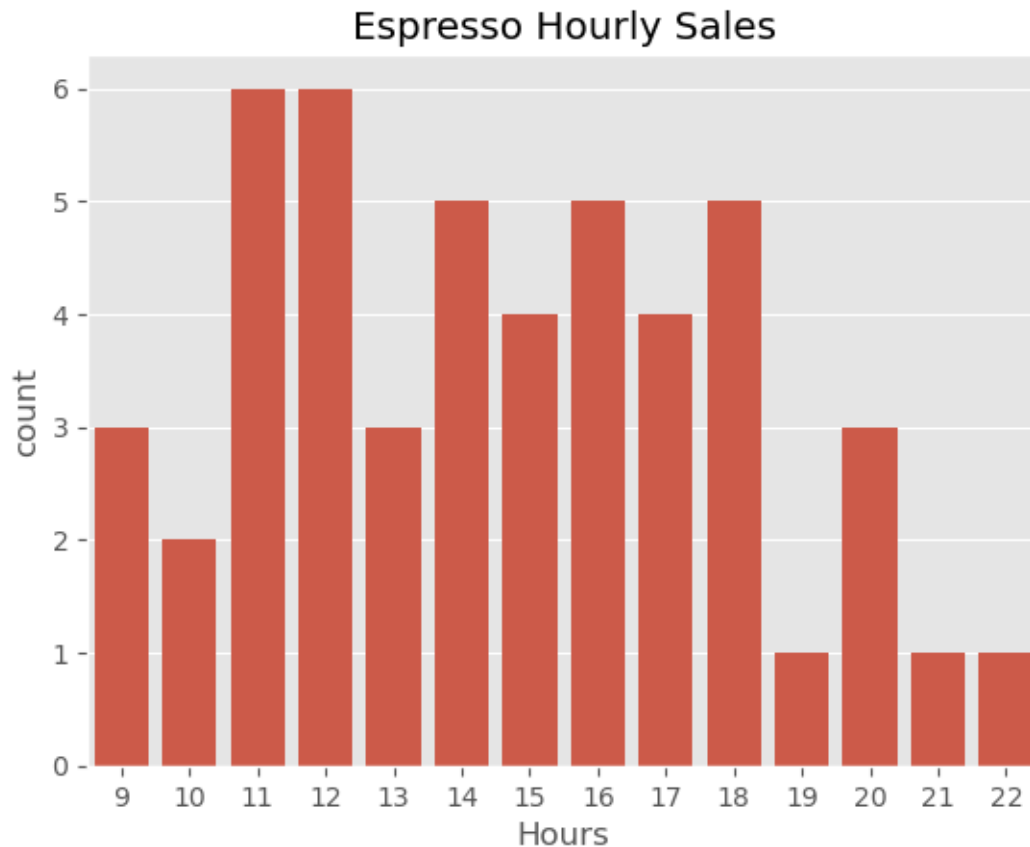
The above plot shows that espresso sales are high on wednesday, less sales are recorded on tuesday and in the other days sales are moderate.

```
[89]: Espresso_Hour = data[data['coffee_name']=='Espresso']['Hour'].value_counts()
      Espresso_Hour
```

```
[89]: Hour
      12    6
      11    6
      14    5
      16    5
      18    5
      15    4
      17    4
      13    3
       9    3
      20    3
      10    2
      19    1
      22    1
      21    1
      Name: count, dtype: int64
```

```
[90]: sb.barplot(x=Espresso_Hour.index,y=Espresso_Hour.values)
      plt.xlabel('Hours')
      plt.ylabel('count')
      plt.title('Espresso Hourly Sales')
```

```
[90]: Text(0.5, 1.0, 'Espresso Hourly Sales')
```



The above plot shows that espresso sales are high during the hours 11 & 12 , and less sales are recorded during the 19,21 & 22 in the other hours sales are moderate.

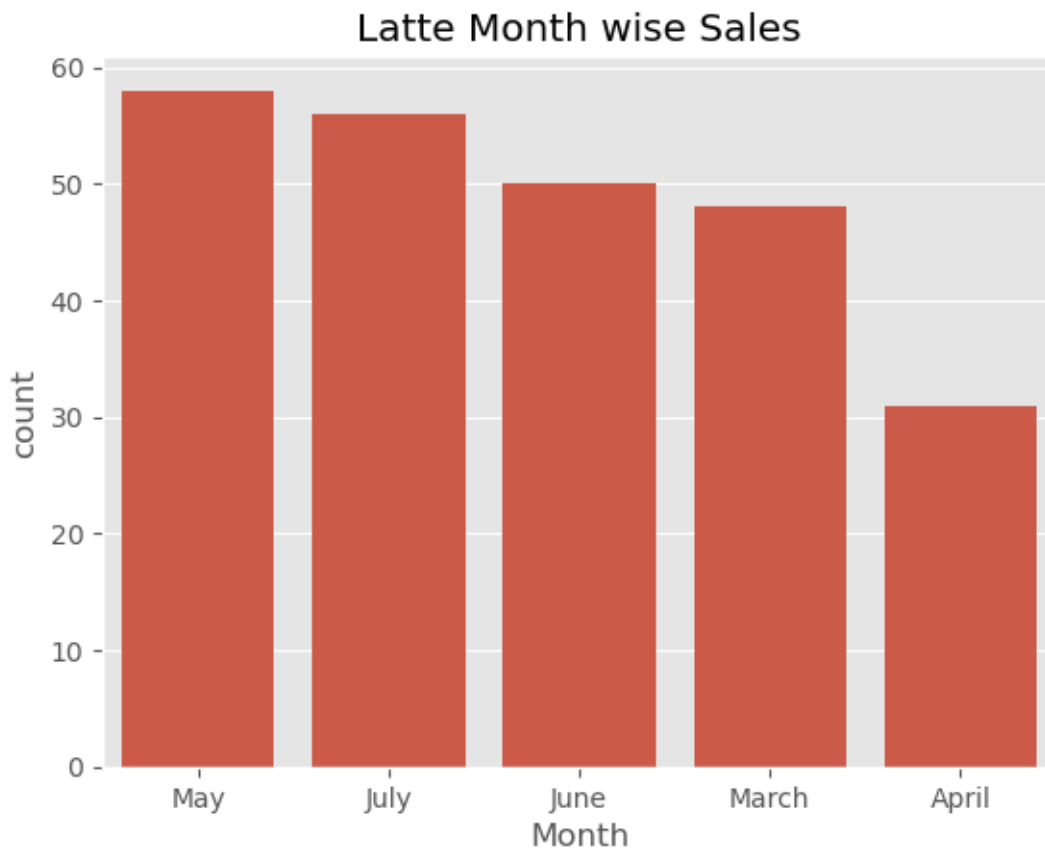
6 Latte Month wise, Day wise, Hour wise Sales

```
[93]: Latte_Month = data[data['coffee_name']=='Latte']['Month'].value_counts()
      Latte_Month
```

```
[93]: Month
      May      58
      July     56
      June     50
      March    48
      April    31
      Name: count, dtype: int64
```

```
[94]: sb.barplot(x=Latte_Month.index,y=Latte_Month.values)
      plt.ylabel('count')
      plt.title('Latte Month wise Sales')
```

```
[94]: Text(0.5, 1.0, 'Latte Month wise Sales')
```



The above plot shows that latte sales are high in the may month, less sales are recorded in the april month and in the other months sales are moderate.

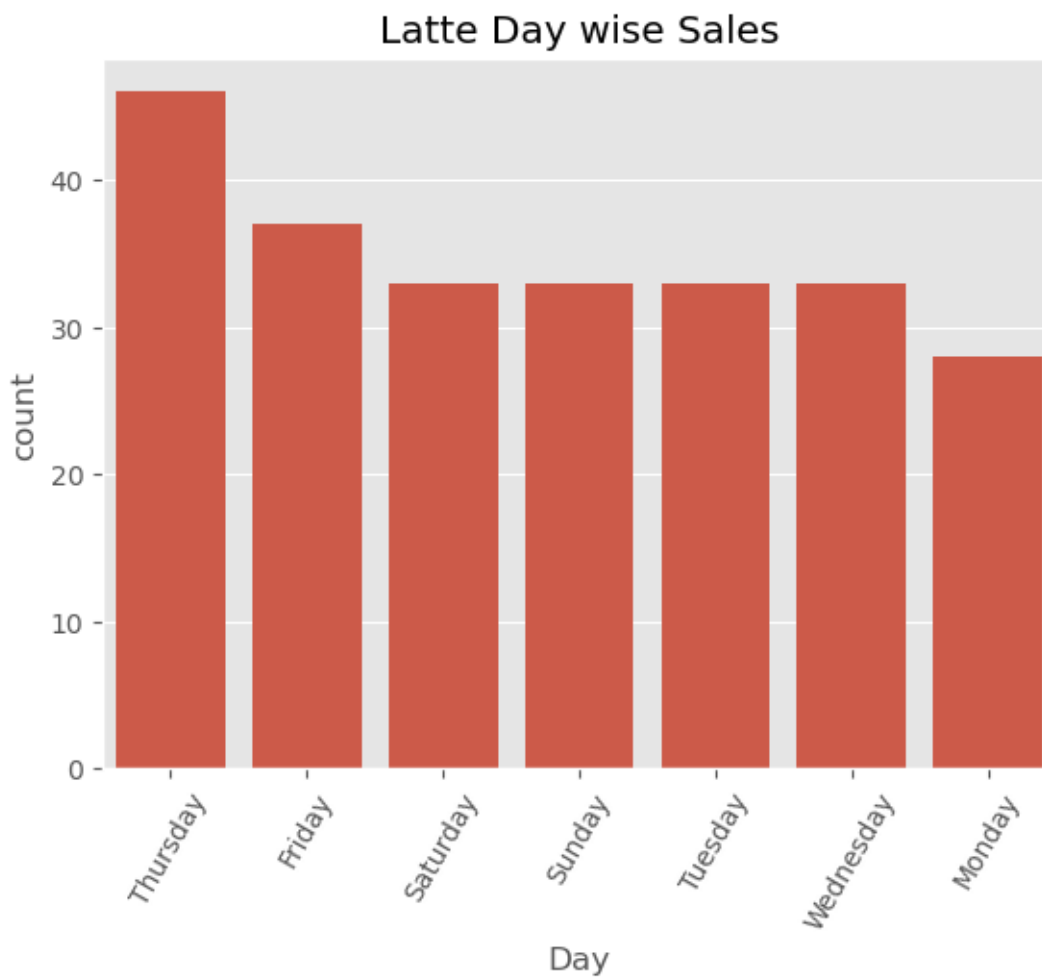
```
[96]: Latte_Day = data[data['coffee_name']=='Latte']['Day'].value_counts()  
Latte_Day
```

```
[96]: Day  
Thursday      46  
Friday        37  
Saturday      33  
Sunday        33  
Tuesday       33  
Wednesday     33  
Monday        28  
Name: count, dtype: int64
```

```
[97]: sb.barplot(x=Latte_Day.index,y=Latte_Day.values)  
plt.ylabel('count')
```

```
plt.title('Latte Day wise Sales')
plt.xticks(rotation=60)
```

```
[97]: ([0, 1, 2, 3, 4, 5, 6],
      [Text(0, 0, 'Thursday'),
       Text(1, 0, 'Friday'),
       Text(2, 0, 'Saturday'),
       Text(3, 0, 'Sunday'),
       Text(4, 0, 'Tuesday'),
       Text(5, 0, 'Wednesday'),
       Text(6, 0, 'Monday')])
```



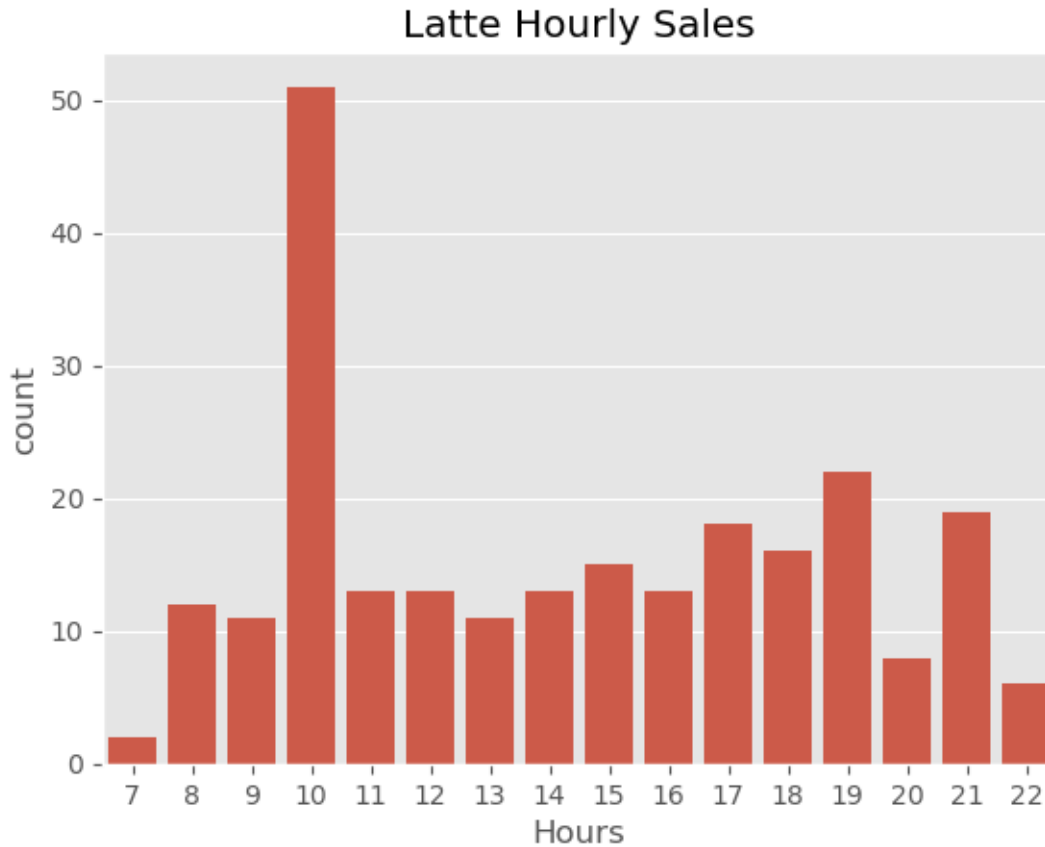
The above plot shows that latte sales are high on thursday, less sales are recorded on monday and in the other days sales are moderate.

```
[99]: Latte_Hour = data[data['coffee_name']=='Latte']['Hour'].value_counts()
      Latte_Hour
```

```
[99]: Hour
      10    51
      19    22
      21    19
      17    18
      18    16
      15    15
      14    13
      11    13
      16    13
      12    13
      8     12
      13    11
      9     11
      20     8
      22     6
      7      2
      Name: count, dtype: int64
```

```
[100]: sb.barplot(x=Latte_Hour.index,y=Latte_Hour.values)
      plt.xlabel('Hours')
      plt.ylabel('count')
      plt.title('Latte Hourly Sales')
```

```
[100]: Text(0.5, 1.0, 'Latte Hourly Sales')
```



The above plot shows that latte sales are high during the hour 10 , and less sales are recorded during the hour 7 and in the other hours sales are moderate.

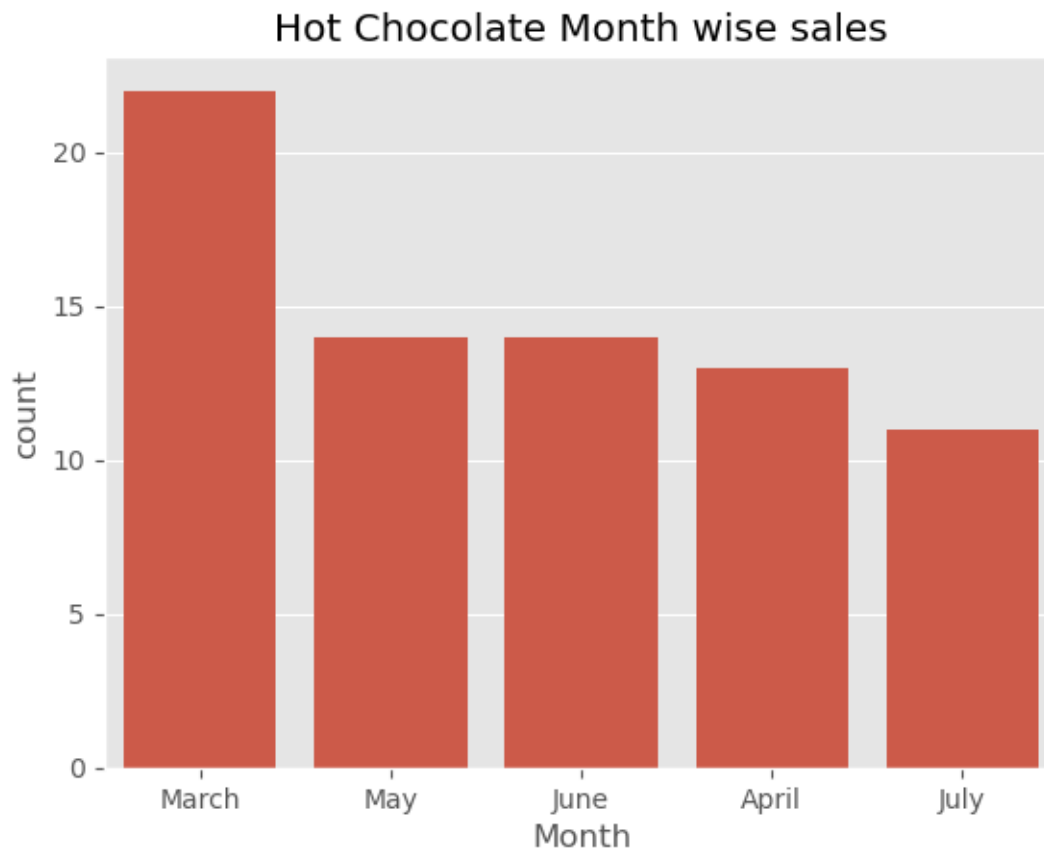
7 Hot Chocolate Month wise, Day wise,Hour wise Sales

```
[103]: Hot_Chocolate_Month = data[data['coffee_name']=='Hot Chocolate']['Month'].
        ↪value_counts()
        Hot_Chocolate_Month
```

```
[103]: Month
       March      22
       May       14
       June      14
       April     13
       July      11
       Name: count, dtype: int64
```

```
[104]: sb.barplot(x=Hot_Chocolate_Month.index,y=Hot_Chocolate_Month.values)
plt.ylabel('count')
plt.title('Hot Chocolate Month wise sales')
```

```
[104]: Text(0.5, 1.0, 'Hot Chocolate Month wise sales')
```



The above plot shows that Hot Chocolate sales are high in the march month, less sales are recorded in the july month and in the other months sales are moderate.

```
[106]: Hot_Chocolate_Day = data[data['coffee_name']=='Hot Chocolate']['Day'].
        ↪value_counts()
Hot_Chocolate_Day
```

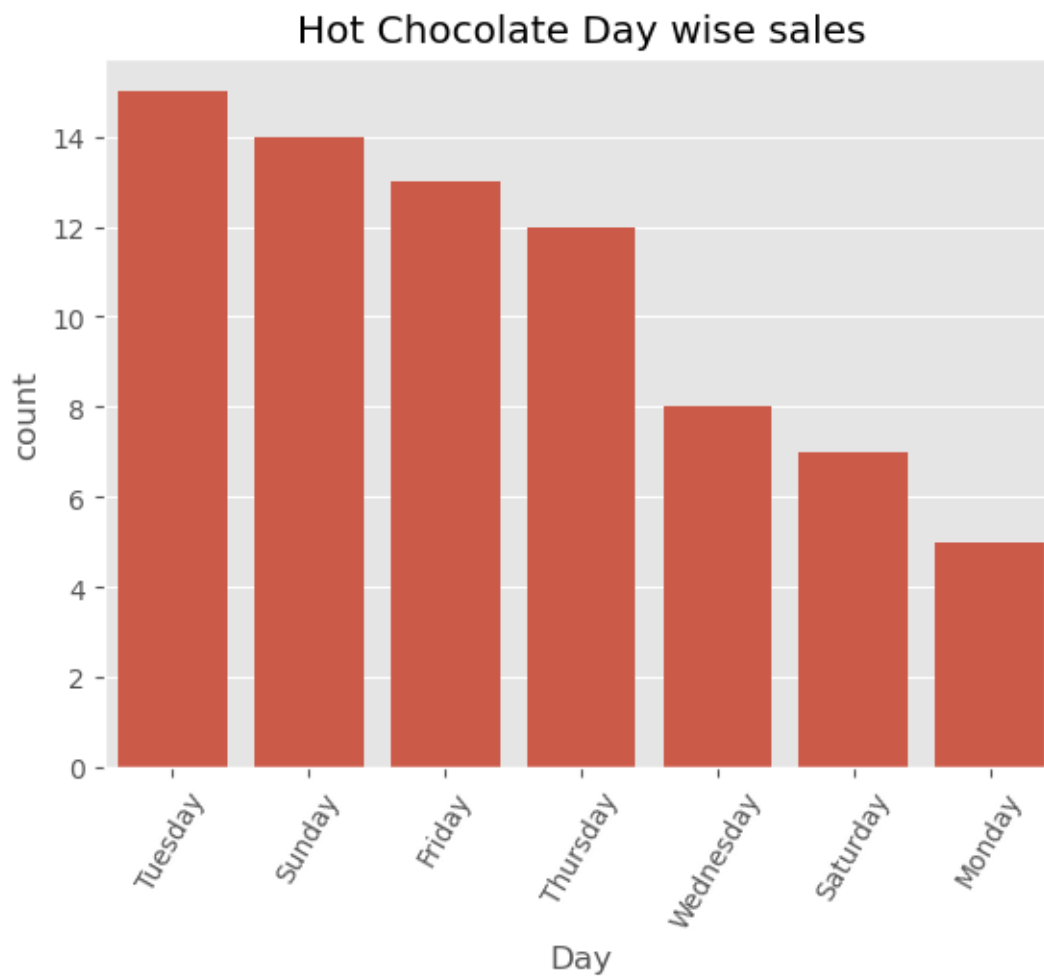
```
[106]: Day
Tuesday      15
Sunday       14
Friday       13
Thursday     12
Wednesday     8
Saturday      7
```



```
Monday          5  
Name: count, dtype: int64
```

```
[107]: sb.barpplot(x=Hot_Chocolate_Day.index,y=Hot_Chocolate_Day.values)  
plt.ylabel('count')  
plt.title('Hot Chocolate Day wise sales')  
plt.xticks(rotation=60)
```

```
[107]: ([0, 1, 2, 3, 4, 5, 6],  
       [Text(0, 0, 'Tuesday'),  
        Text(1, 0, 'Sunday'),  
        Text(2, 0, 'Friday'),  
        Text(3, 0, 'Thursday'),  
        Text(4, 0, 'Wednesday'),  
        Text(5, 0, 'Saturday'),  
        Text(6, 0, 'Monday')])
```



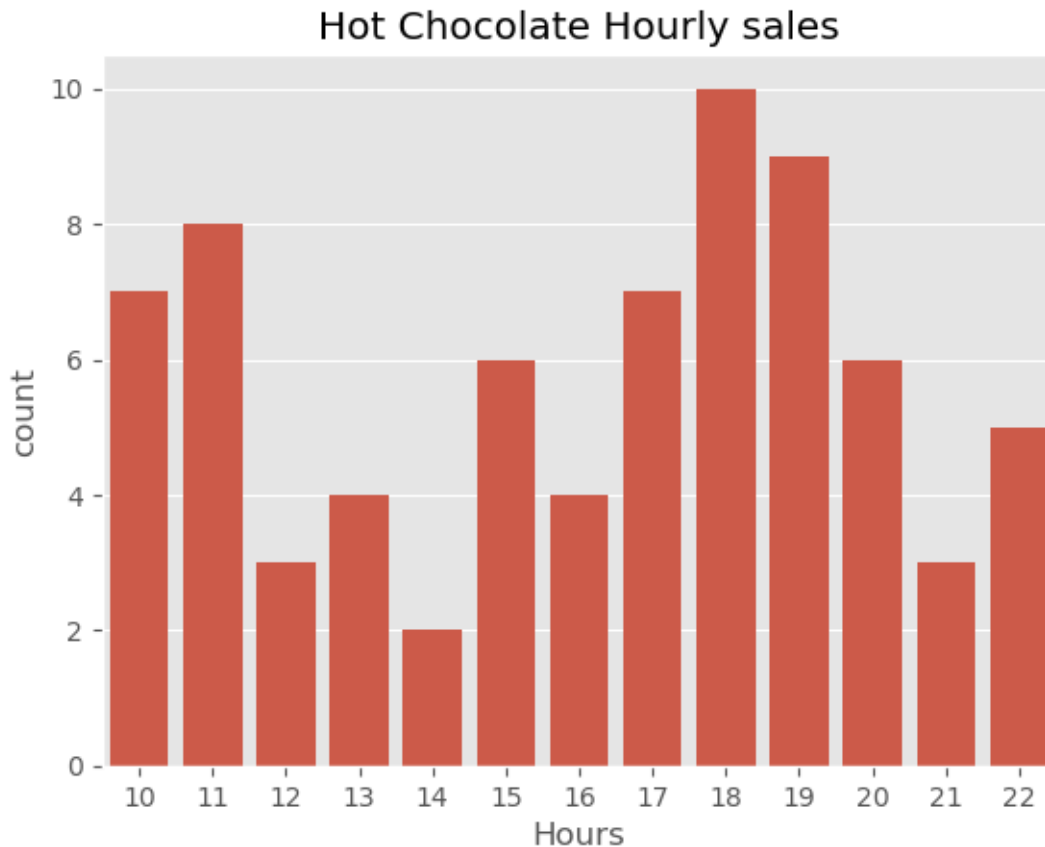
The above plot shows that Hot Chocolate sales are high on tuesday, less sales are recorded on monday and in the other days sales are moderate.

```
[109]: Hot_Chocolate_Hour = data[data['coffee_name']=='Hot Chocolate']['Hour'].  
      ↪ value_counts()  
      Hot_Chocolate_Hour
```

```
[109]: Hour  
      18      10  
      19       9  
      11       8  
      17       7  
      10       7  
      15       6  
      20       6  
      22       5  
      16       4  
      13       4  
      12       3  
      21       3  
      14       2  
      Name: count, dtype: int64
```

```
[110]: sb.barplot(x=Hot_Chocolate_Hour.index,y=Hot_Chocolate_Hour.values)  
      plt.xlabel('Hours')  
      plt.ylabel('count')  
      plt.title('Hot Chocolate Hourly sales')
```

```
[110]: Text(0.5, 1.0, 'Hot Chocolate Hourly sales')
```



The above plot shows that Hot Chocolate sales are high during the hour 18 , and less sales are recorded during the hour 14 and in the other hours sales are moderate.

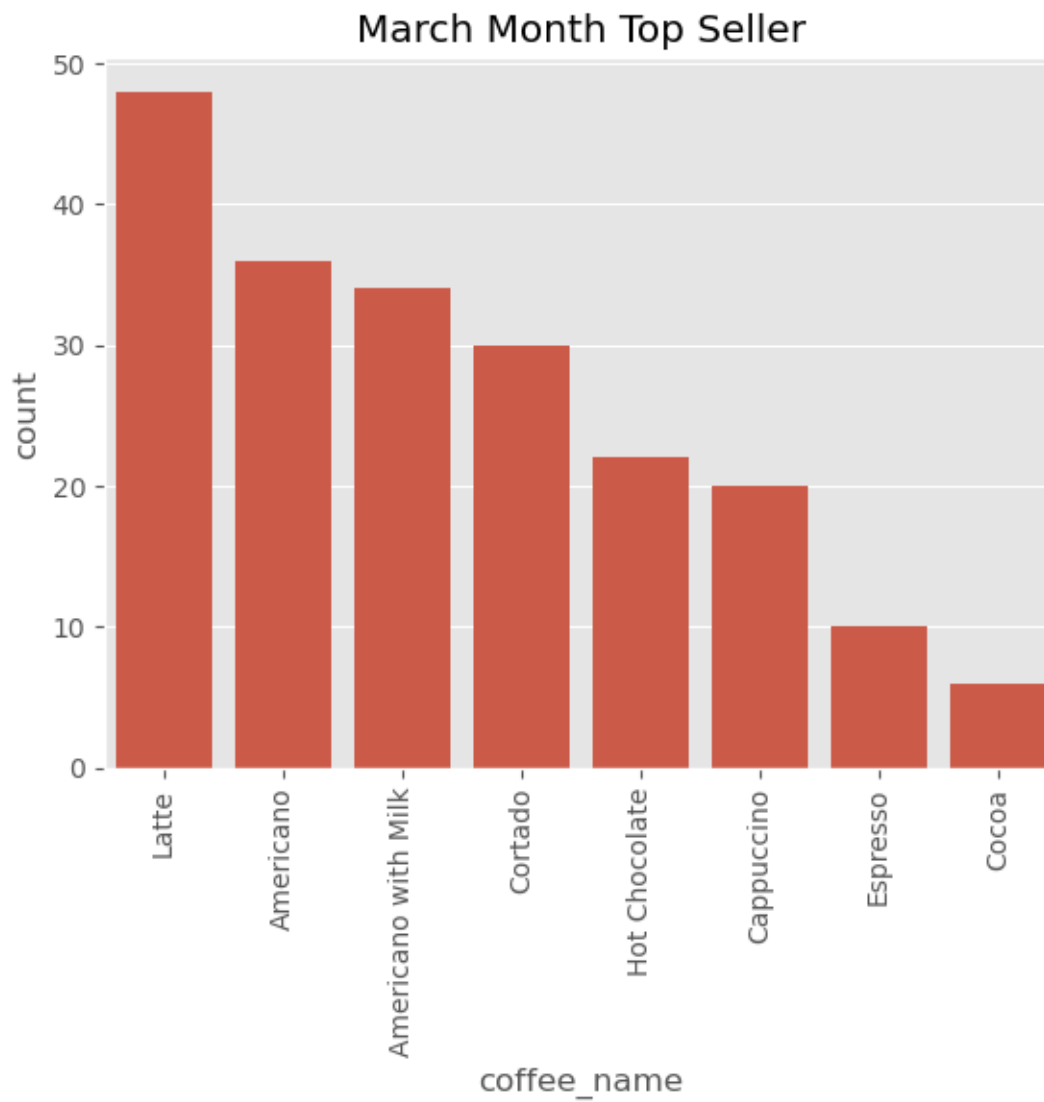
8 Month wise Top seller

```
[113]: March_Top = data[data['Month']=='March']['coffee_name'].value_counts()
March_Top
```

```
[113]: coffee_name
Latte          48
Americano      36
Americano with Milk  34
Cortado        30
Hot Chocolate  22
Cappuccino     20
Espresso       10
Cocoa          6
Name: count, dtype: int64
```

```
[114]: sb.barplot(x=March_Top.index,y=March_Top.values)
plt.ylabel('count')
plt.title('March Month Top Seller')
plt.xticks(rotation=90)
```

```
[114]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Latte'),
Text(1, 0, 'Americano'),
Text(2, 0, 'Americano with Milk'),
Text(3, 0, 'Cortado'),
Text(4, 0, 'Hot Chocolate'),
Text(5, 0, 'Cappuccino'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



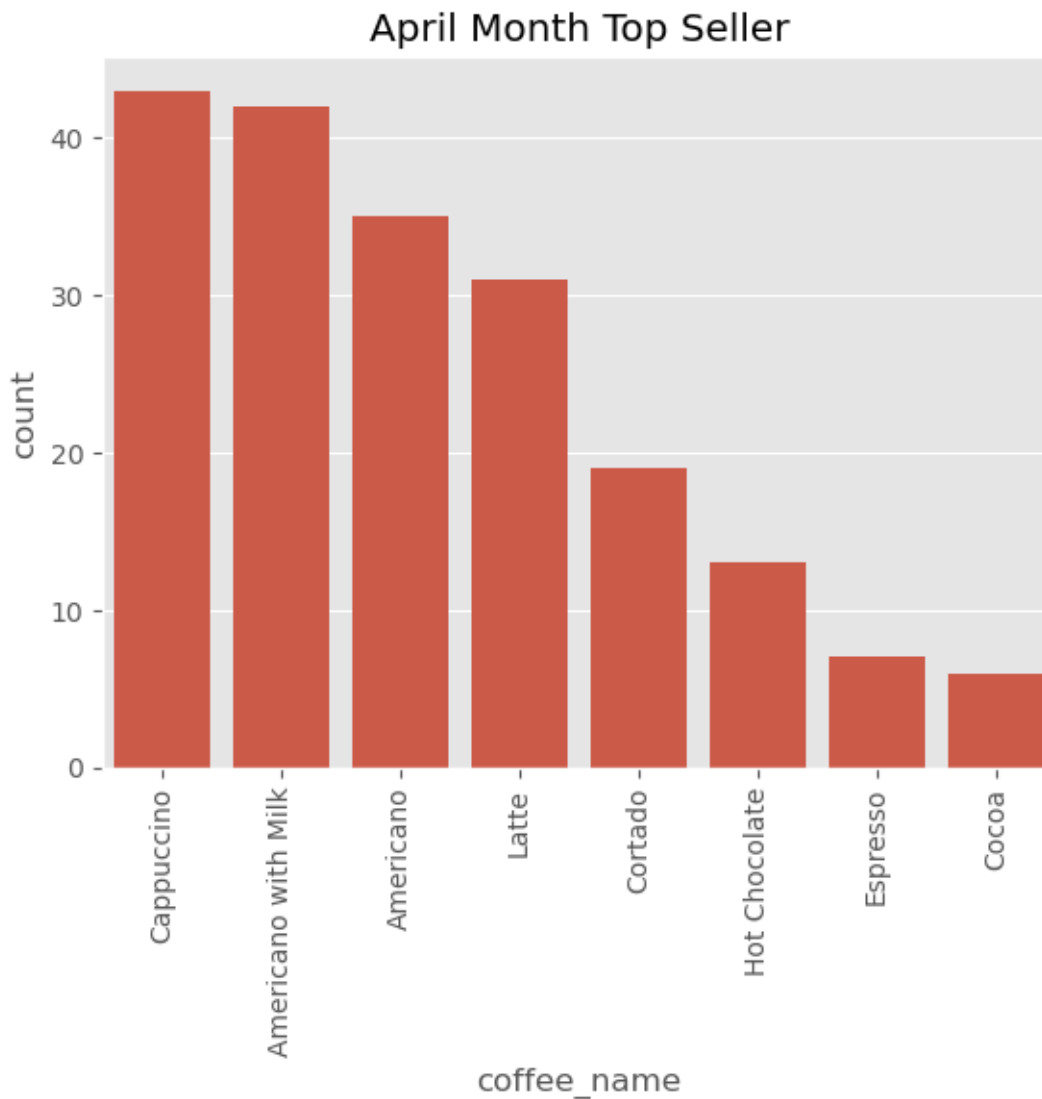
The above plot shows that in the month of march latte is the most sold coffee and least sold is cocoa.

```
[116]: April_Top = data[data['Month']=='April']['coffee_name'].value_counts()
April_Top
```

```
[116]: coffee_name
Cappuccino      43
Americano with Milk  42
Americano       35
Latte           31
Cortado         19
Hot Chocolate   13
Espresso        7
Cocoa           6
Name: count, dtype: int64
```

```
[117]: sb.barplot(x=April_Top.index,y=April_Top.values)
plt.ylabel('count')
plt.title('April Month Top Seller')
plt.xticks(rotation=90)
```

```
[117]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Cappuccino'),
Text(1, 0, 'Americano with Milk'),
Text(2, 0, 'Americano'),
Text(3, 0, 'Latte'),
Text(4, 0, 'Cortado'),
Text(5, 0, 'Hot Chocolate'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that in the month of april cappuccino is the most sold coffee and least sold is cocoa.

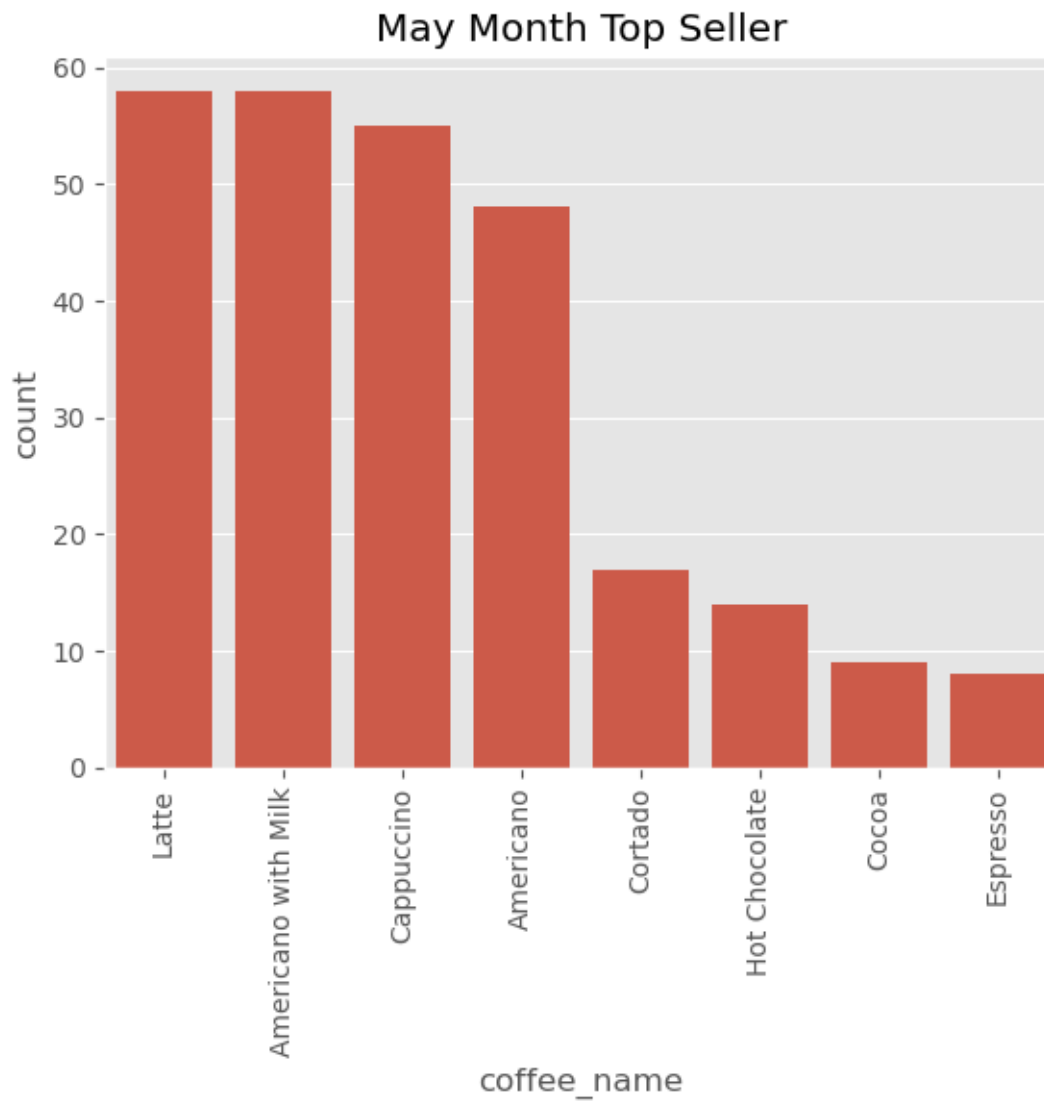
```
[119]: May_Top = data[data['Month']=='May']['coffee_name'].value_counts()  
May_Top
```

```
[119]: coffee_name  
Latte 58  
Americano with Milk 58  
Cappuccino 55  
Americano 48  
Cortado 17  
Hot Chocolate 14  
Cocoa 9
```

```
Espresso      8  
Name: count, dtype: int64
```

```
[121]: sb.barplot(x=May_Top.index,y=May_Top.values)  
plt.ylabel('count')  
plt.title('May Month Top Seller')  
plt.xticks(rotation=90)
```

```
[121]: ([0, 1, 2, 3, 4, 5, 6, 7],  
       [Text(0, 0, 'Latte'),  
        Text(1, 0, 'Americano with Milk'),  
        Text(2, 0, 'Cappuccino'),  
        Text(3, 0, 'Americano'),  
        Text(4, 0, 'Cortado'),  
        Text(5, 0, 'Hot Chocolate'),  
        Text(6, 0, 'Cocoa'),  
        Text(7, 0, 'Espresso')])
```



The above plot shows that in the month of may latte & Americano with milk are the most sold coffees and least sold is espresso.

```
[124]: June_Top = data[data['Month']=='June']['coffee_name'].value_counts()  
June_Top
```

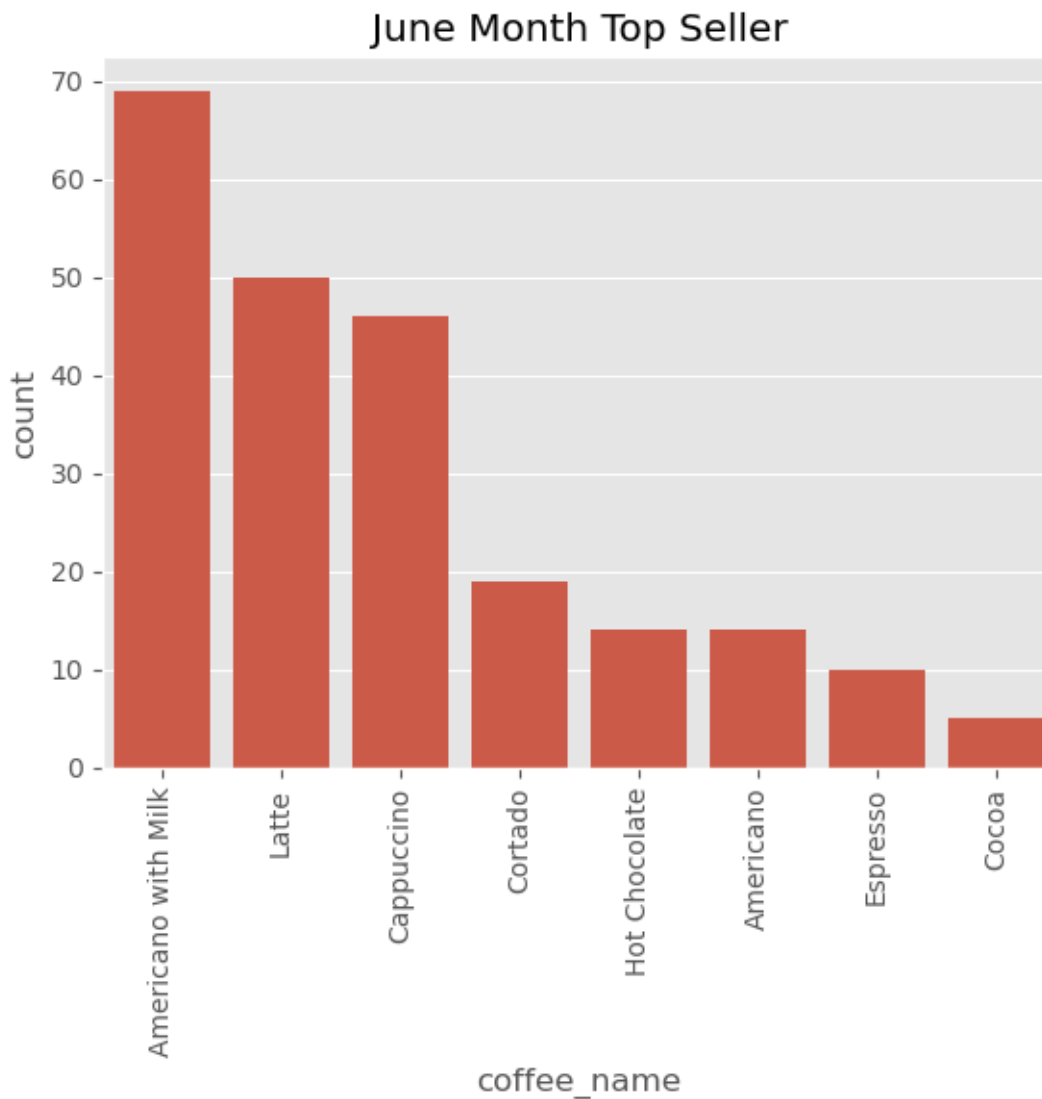
```
[124]: coffee_name  
Americano with Milk    69  
Latte                  50  
Cappuccino             46  
Cortado                19
```



```
Hot Chocolate      14
Americano          14
Espresso           10
Cocoa              5
Name: count, dtype: int64
```

```
[125]: sb.barplot(x=June_Top.index,y=June_Top.values)
plt.ylabel('count')
plt.title('June Month Top Seller')
plt.xticks(rotation=90)
```

```
[125]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Americano with Milk'),
Text(1, 0, 'Latte'),
Text(2, 0, 'Cappuccino'),
Text(3, 0, 'Cortado'),
Text(4, 0, 'Hot Chocolate'),
Text(5, 0, 'Americano'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that in the month of June Americano with milk is the most sold coffee and least sold is cocoa.

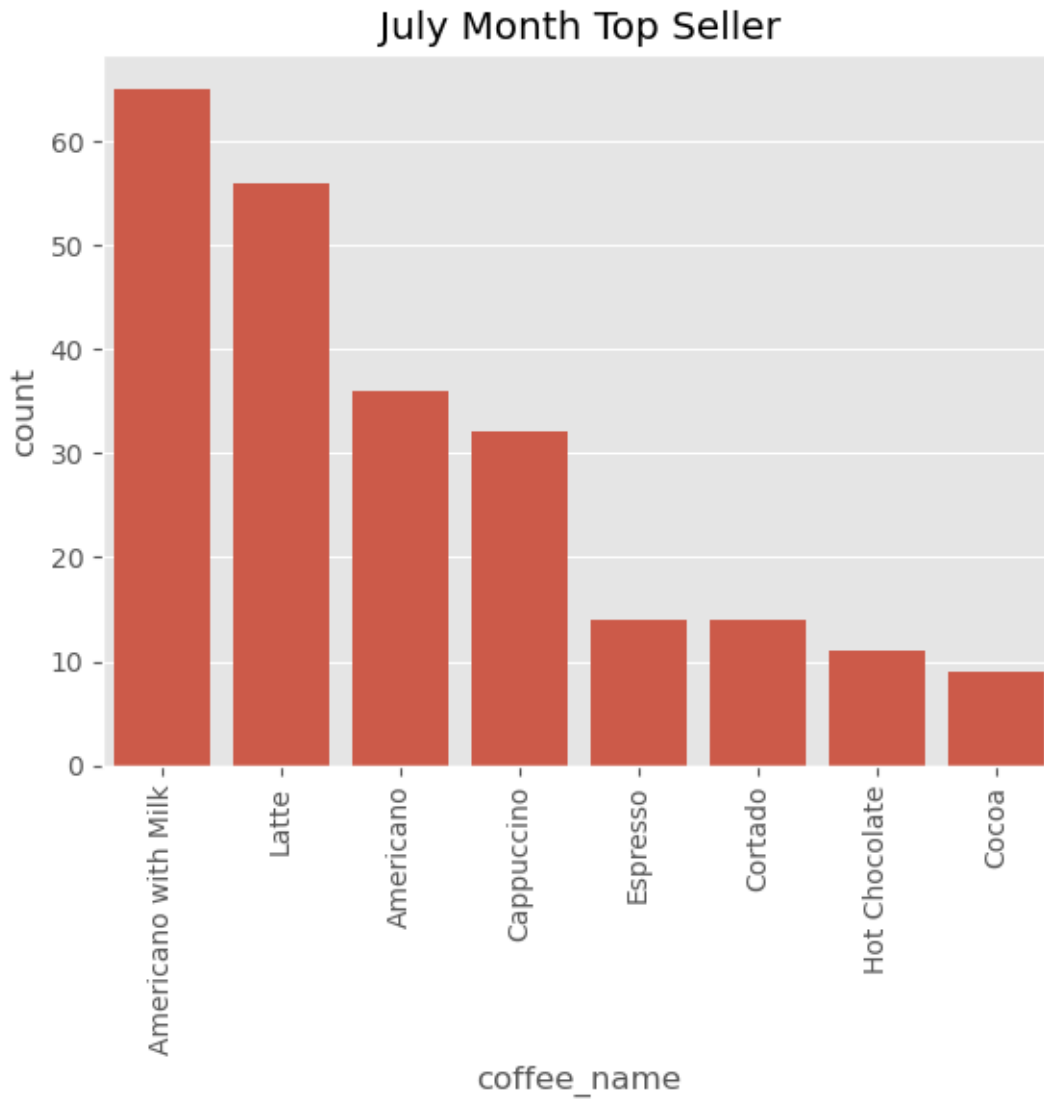
```
[127]: July_Top = data[data['Month']=='July']['coffee_name'].value_counts()  
       July_Top
```

```
[127]: coffee_name  
       Americano with Milk    65  
       Latte                 56  
       Americano             36  
       Cappuccino            32  
       Espresso              14  
       Cortado               14  
       Hot Chocolate          11
```

```
Cocoa          9
Name: count, dtype: int64
```

```
[128]: sb.barpplot(x=July_Top.index,y=July_Top.values)
plt.ylabel('count')
plt.title('July Month Top Seller')
plt.xticks(rotation=90)
```

```
[128]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Americano with Milk'),
Text(1, 0, 'Latte'),
Text(2, 0, 'Americano'),
Text(3, 0, 'Cappuccino'),
Text(4, 0, 'Espresso'),
Text(5, 0, 'Cortado'),
Text(6, 0, 'Hot Chocolate'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that in the month of July Americano with milk is the most sold coffee and least sold is cocoa.

9 Day wise Top Seller

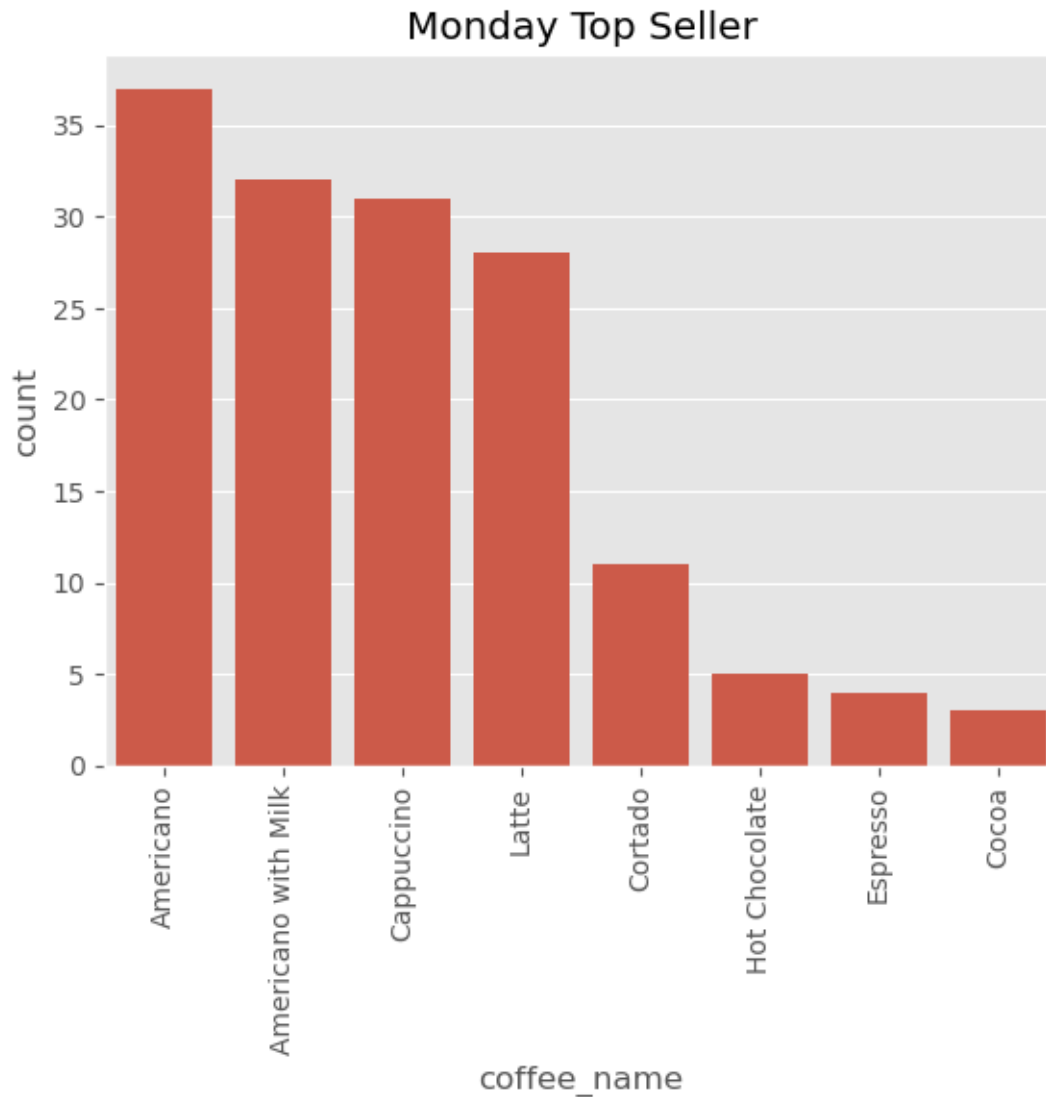
```
[131]: Monday_Top= data[data['Day']=='Monday']['coffee_name'].value_counts()
Monday_Top
```

```
[131]: coffee_name
Americano          37
Americano with Milk 32
Cappuccino         31
```

```
Latte                28
Cortado              11
Hot Chocolate        5
Espresso             4
Cocoa                3
Name: count, dtype: int64
```

```
[132]: sb.barpplot(x=Monday_Top.index,y=Monday_Top.values)
plt.xlabel('coffee_name')
plt.ylabel('count')
plt.title('Monday Top Seller')
plt.xticks(rotation=90)
```

```
[132]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Americano'),
Text(1, 0, 'Americano with Milk'),
Text(2, 0, 'Cappuccino'),
Text(3, 0, 'Latte'),
Text(4, 0, 'Cortado'),
Text(5, 0, 'Hot Chocolate'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that on monday Americano is the most sold coffee and least sold is cocoa.

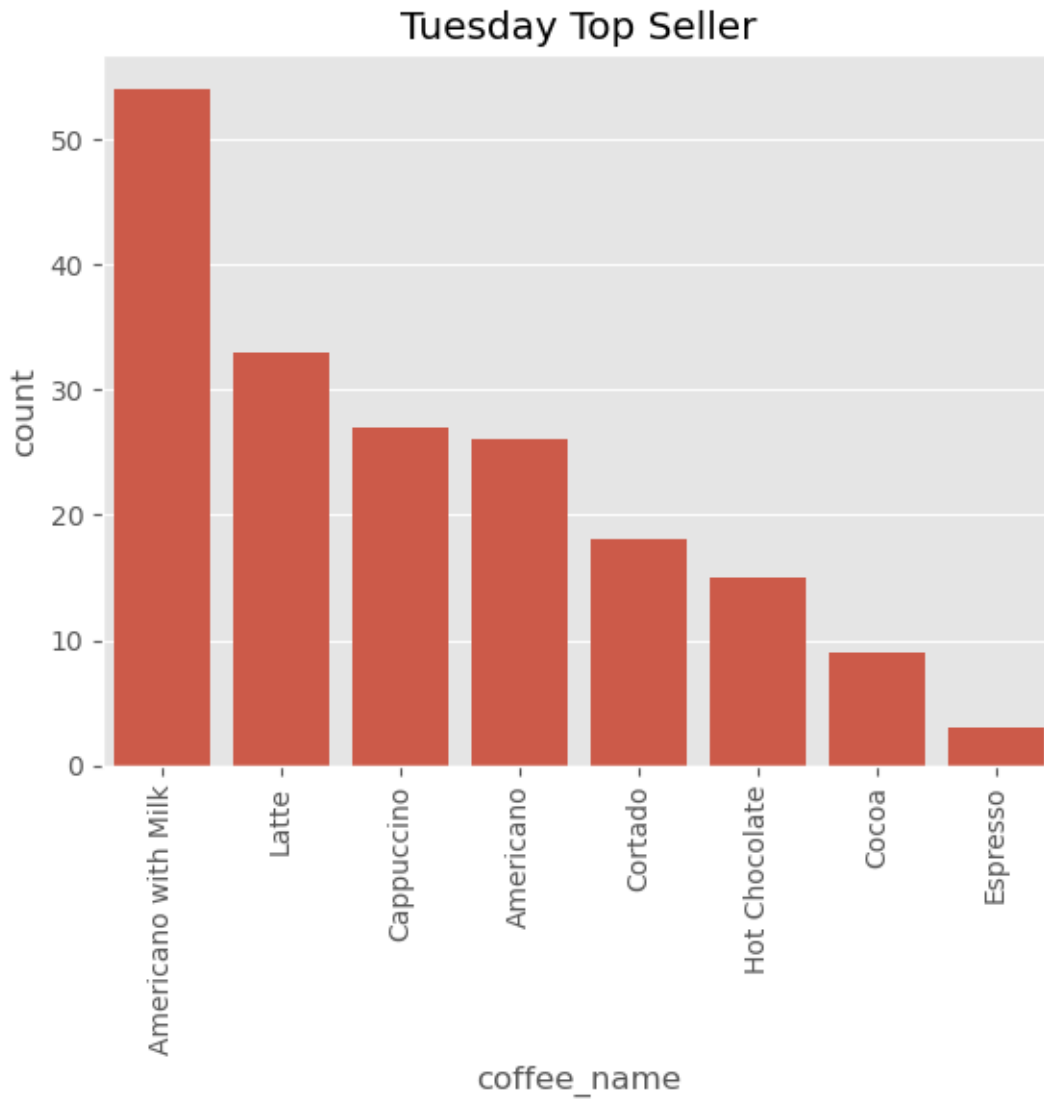
```
[134]: Tuesday_Top= data[data['Day']=='Tuesday']['coffee_name'].value_counts()  
Tuesday_Top
```

```
[134]: coffee_name  
Americano with Milk    54  
Latte                  33  
Cappuccino             27  
Americano              26  
Cortado                18  
Hot Chocolate          15  
Cocoa                  9
```

```
Espresso          3  
Name: count, dtype: int64
```

```
[135]: sb.barpplot(x=Tuesday_Top.index,y=Tuesday_Top.values)  
plt.xlabel('coffee_name')  
plt.ylabel('count')  
plt.title('Tuesday Top Seller')  
plt.xticks(rotation=90)
```

```
[135]: ([0, 1, 2, 3, 4, 5, 6, 7],  
       [Text(0, 0, 'Americano with Milk'),  
        Text(1, 0, 'Latte'),  
        Text(2, 0, 'Cappuccino'),  
        Text(3, 0, 'Americano'),  
        Text(4, 0, 'Cortado'),  
        Text(5, 0, 'Hot Chocolate'),  
        Text(6, 0, 'Cocoa'),  
        Text(7, 0, 'Espresso')])
```



The above plot shows that on tuesday Americano with Milk is the most sold coffee and least sold is espresso.

```
[137]: Wednesday_Top= data[data['Day']=='Wednesday']['coffee_name'].value_counts()  
Wednesday_Top
```

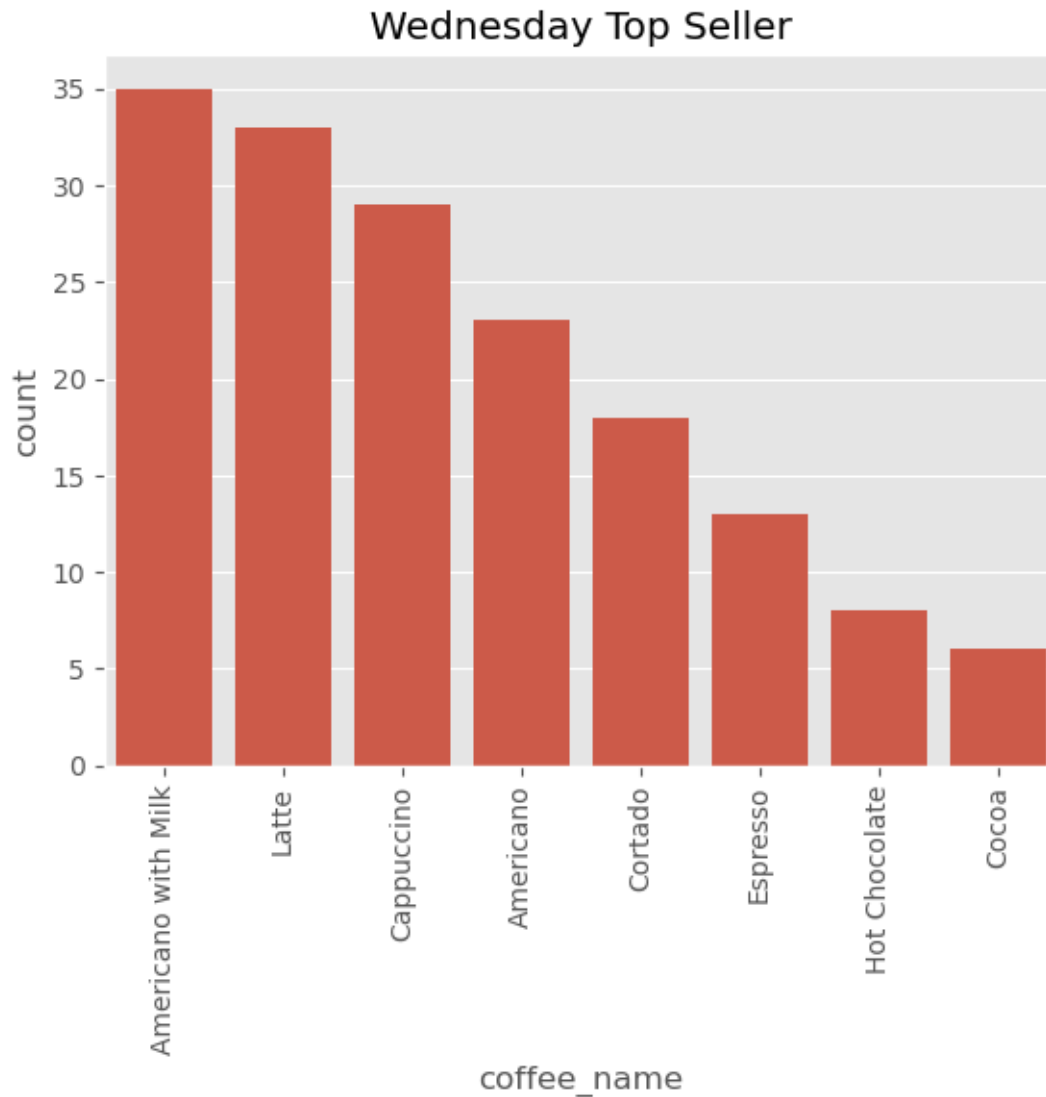
```
[137]: coffee_name  
Americano with Milk    35  
Latte                  33  
Cappuccino             29  
Americano              23  
Cortado                18  
Espresso               13
```



```
Hot Chocolate      8
Cocoa              6
Name: count, dtype: int64
```

```
[138]: sb.barplot(x=Wednesday_Top.index,y=Wednesday_Top.values)
plt.xlabel('coffee_name')
plt.ylabel('count')
plt.title('Wednesday Top Seller')
plt.xticks(rotation=90)
```

```
[138]: ([0, 1, 2, 3, 4, 5, 6, 7],
        [Text(0, 0, 'Americano with Milk'),
         Text(1, 0, 'Latte'),
         Text(2, 0, 'Cappuccino'),
         Text(3, 0, 'Americano'),
         Text(4, 0, 'Cortado'),
         Text(5, 0, 'Espresso'),
         Text(6, 0, 'Hot Chocolate'),
         Text(7, 0, 'Cocoa')])
```



The above plot shows that on wednesday Americano with Milk is the most sold coffee and least sold is cocoa.

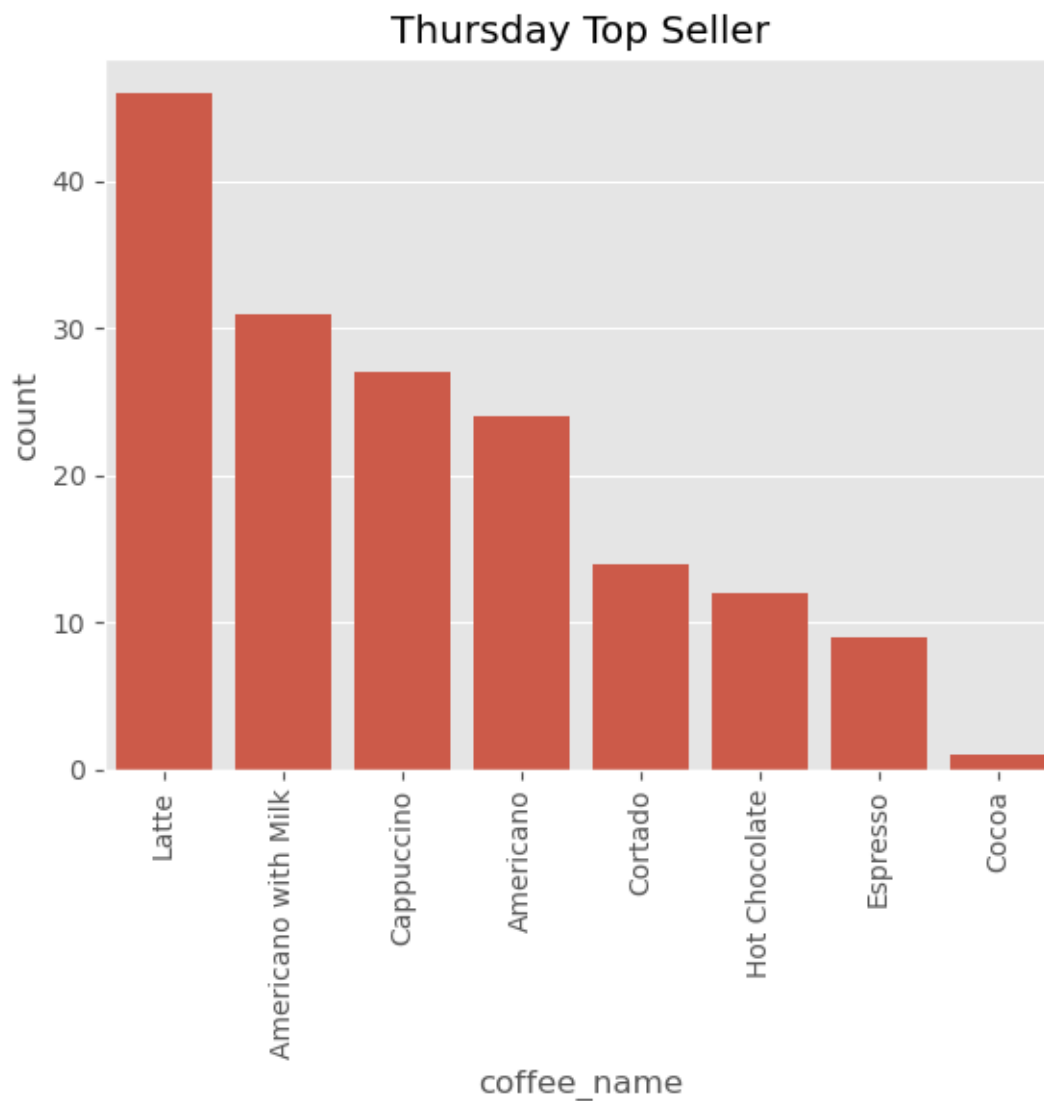
```
[140]: Thursday_Top= data[data['Day']=='Thursday']['coffee_name'].value_counts()  
Thursday_Top
```

```
[140]: coffee_name  
      Latte          46  
      Americano with Milk  31  
      Cappuccino        27  
      Americano        24  
      Cortado          14  
      Hot Chocolate     12  
      Espresso          9
```

```
Cocoa          1
Name: count, dtype: int64
```

```
[141]: sb.barplot(x=Thursday_Top.index,y=Thursday_Top.values)
plt.xlabel('coffee_name')
plt.ylabel('count')
plt.title('Thursday Top Seller')
plt.xticks(rotation=90)
```

```
[141]: ([0, 1, 2, 3, 4, 5, 6, 7],
      [Text(0, 0, 'Latte'),
       Text(1, 0, 'Americano with Milk'),
       Text(2, 0, 'Cappuccino'),
       Text(3, 0, 'Americano'),
       Text(4, 0, 'Cortado'),
       Text(5, 0, 'Hot Chocolate'),
       Text(6, 0, 'Espresso'),
       Text(7, 0, 'Cocoa')])
```



The above plot shows that on thursday latte is the most sold coffee and least sold is cocoa.

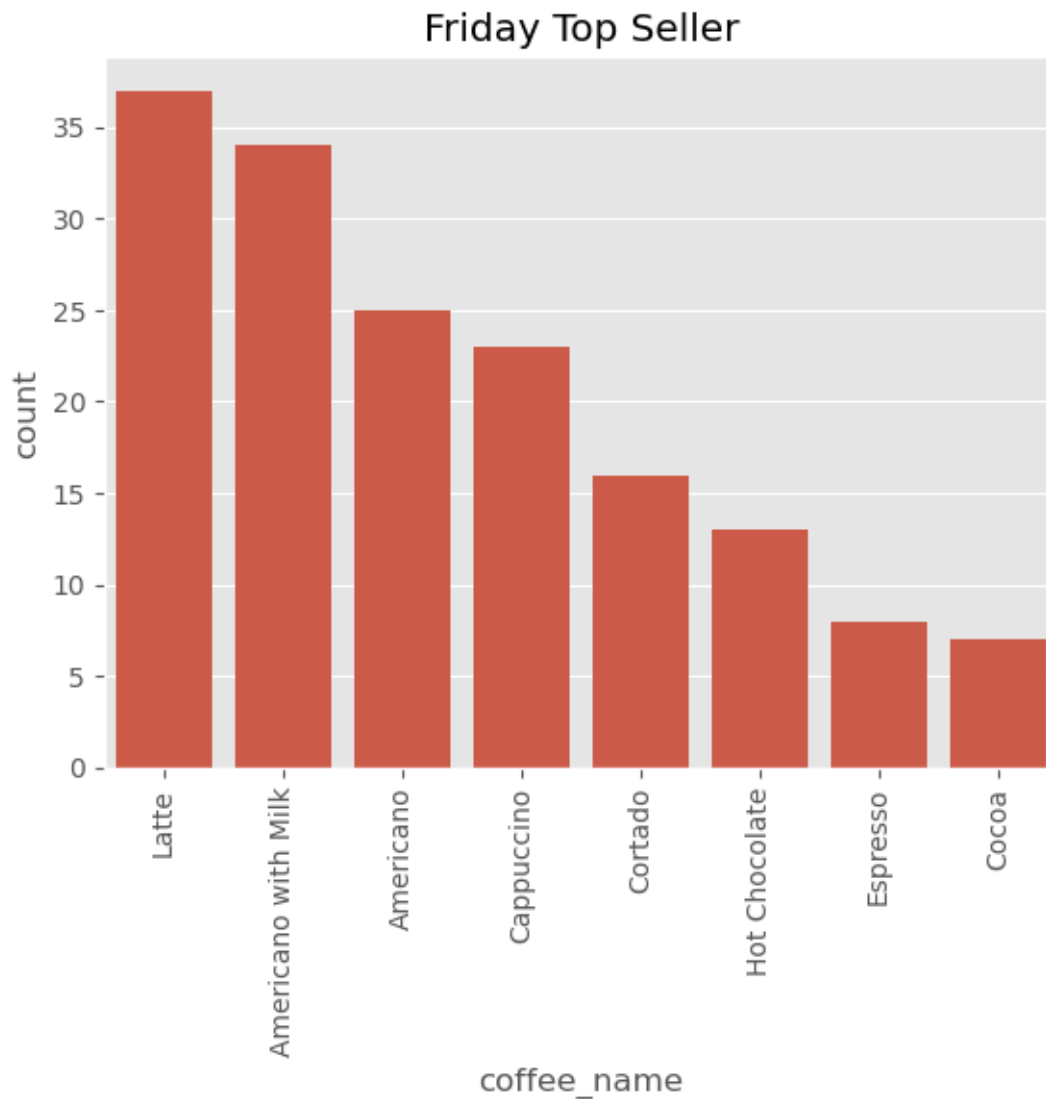
```
[143]: Friday_Top= data[data['Day']=='Friday']['coffee_name'].value_counts()  
Friday_Top
```

```
[143]: coffee_name  
Latte 37  
Americano with Milk 34  
Americano 25  
Cappuccino 23  
Cortado 16  
Hot Chocolate 13  
Espresso 8
```

```
Cocoa          7
Name: count, dtype: int64
```

```
[144]: sb.barplot(x=Friday_Top.index,y=Friday_Top.values)
plt.xlabel('coffee_name')
plt.ylabel('count')
plt.title('Friday Top Seller')
plt.xticks(rotation=90)
```

```
[144]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Latte'),
Text(1, 0, 'Americano with Milk'),
Text(2, 0, 'Americano'),
Text(3, 0, 'Cappuccino'),
Text(4, 0, 'Cortado'),
Text(5, 0, 'Hot Chocolate'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that on friday Latte is the most sold coffee and least sold is cocoa.

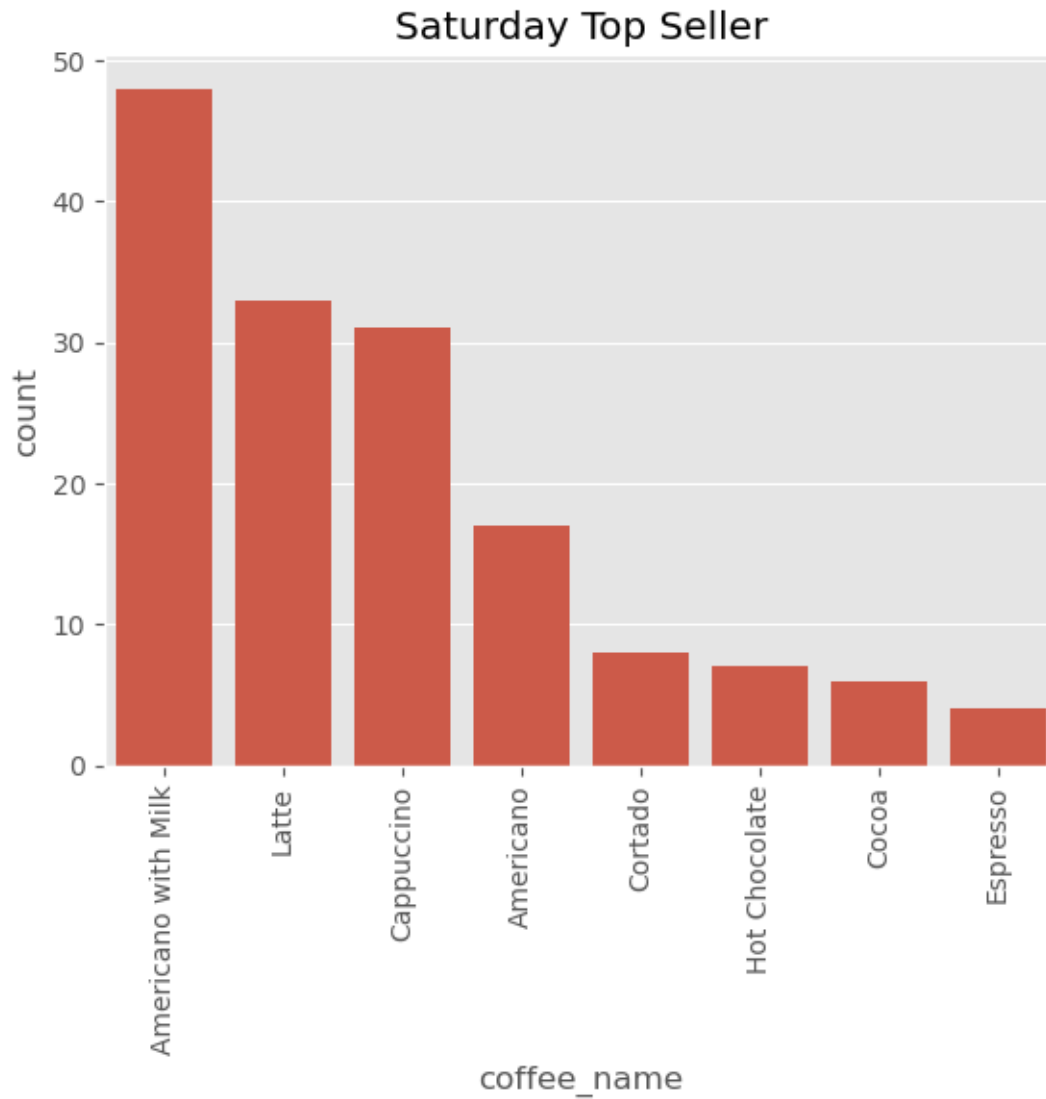
```
[146]: Saturday_Top= data[data['Day']=='Saturday']['coffee_name'].value_counts()  
Saturday_Top
```

```
[146]: coffee_name  
Americano with Milk    48  
Latte                  33  
Cappuccino             31  
Americano              17  
Cortado                 8  
Hot Chocolate          7  
Cocoa                   6
```

```
Espresso          4  
Name: count, dtype: int64
```

```
[147]: sb.barplot(x=Saturday_Top.index,y=Saturday_Top.values)  
plt.xlabel('coffee_name')  
plt.ylabel('count')  
plt.title('Saturday Top Seller')  
plt.xticks(rotation=90)
```

```
[147]: ([0, 1, 2, 3, 4, 5, 6, 7],  
       [Text(0, 0, 'Americano with Milk'),  
        Text(1, 0, 'Latte'),  
        Text(2, 0, 'Cappuccino'),  
        Text(3, 0, 'Americano'),  
        Text(4, 0, 'Cortado'),  
        Text(5, 0, 'Hot Chocolate'),  
        Text(6, 0, 'Cocoa'),  
        Text(7, 0, 'Espresso')])
```



The above plot shows that on saturday Americano with Milk is the most sold coffee and least sold is espresso.

```
[149]: Sunday_Top = data[data['Day']=='Sunday']['coffee_name'].value_counts()  
Sunday_Top
```

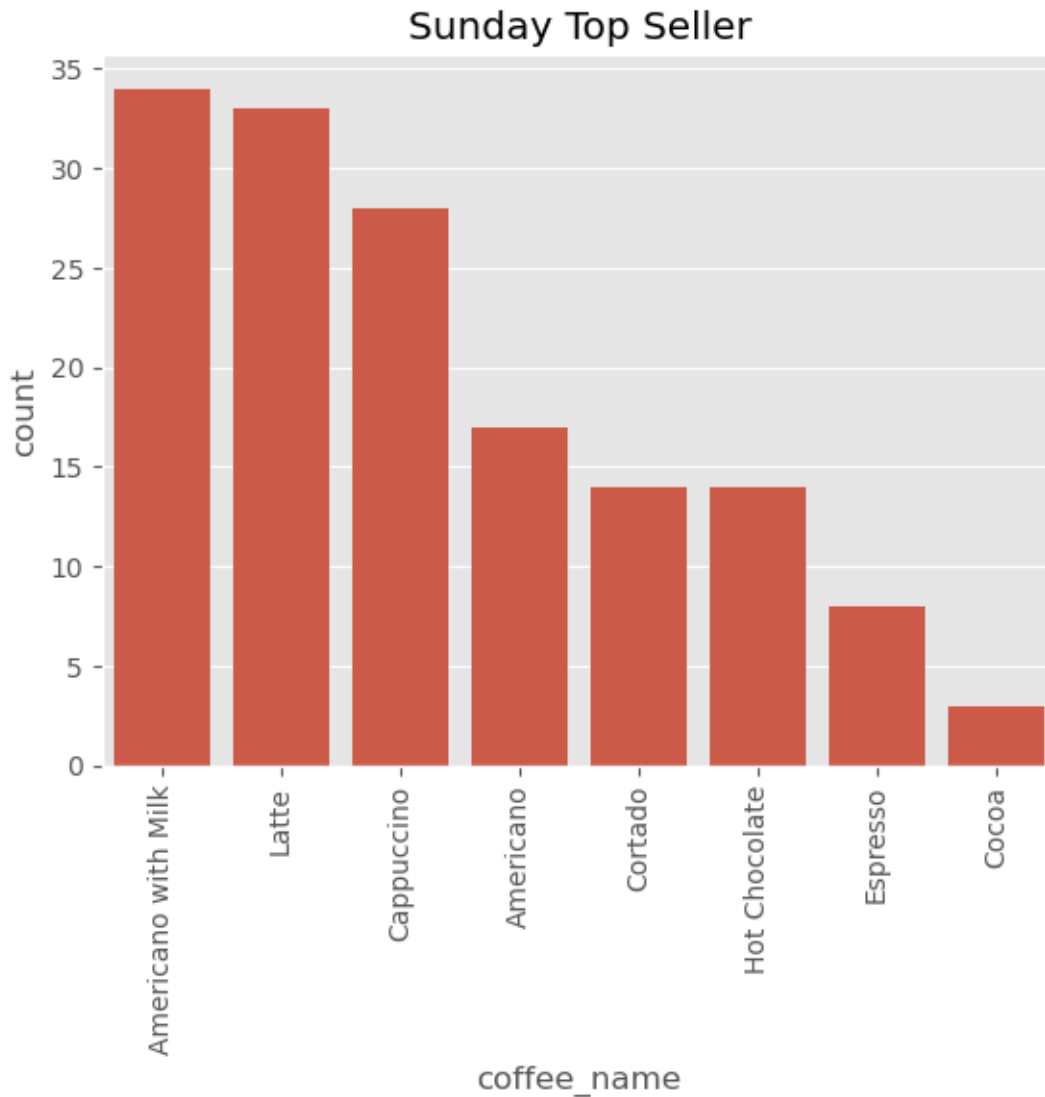
```
[149]: coffee_name  
Americano with Milk    34  
Latte                  33  
Cappuccino             28  
Americano              17  
Cortado                14  
Hot Chocolate          14
```



```
Espresso      8
Cocoa         3
Name: count, dtype: int64
```

```
[150]: sb.barplot(x=Sunday_Top.index,y=Sunday_Top.values)
plt.xlabel('coffee_name')
plt.ylabel('count')
plt.title('Sunday Top Seller')
plt.xticks(rotation=90)
```

```
[150]: ([0, 1, 2, 3, 4, 5, 6, 7],
[Text(0, 0, 'Americano with Milk'),
Text(1, 0, 'Latte'),
Text(2, 0, 'Cappuccino'),
Text(3, 0, 'Americano'),
Text(4, 0, 'Cortado'),
Text(5, 0, 'Hot Chocolate'),
Text(6, 0, 'Espresso'),
Text(7, 0, 'Cocoa')])
```



The above plot shows that on Sunday Americano with Milk is the most sold coffee and least sold is cocoa.

9.1 Conclusion: From the analysis above, we have uncovered valuable insights into customer shopping patterns on a monthly, day and hourly basis. We have identified the most popular coffee products and observed the shopping trends over time. These findings are instrumental in optimizing inventory planning, designing the layout of vending machines, and determining the ideal restock times for coffee products.