

ALLYVEX

Autonomous Strategic Sales Intelligence — CUSTOMER TRACK

Target Company: Trustedstack

trustedstack.com

CUSTOMER VERDICT: HOLD

Confidence: 70/100 | Regret Score: 60/100

Trustedstack's growth trajectory and technical needs align with Datavex's solutions, but their financial instability makes immediate outreach risky.

(For reference — PARTNER Track Verdict: AVOID)

Recommended Approach: CUSTOMER_NOW_PARTNER_LATER

Executive Summary

Trustedstack presents a mixed opportunity for Datavex. As a rapidly growing startup with a focus on yield-enhancing tech, they align well with Datavex's AI, data science, and cloud infrastructure solutions. However, their financial instability (layoffs, budget cuts) and potential competitor relationships introduce significant risk. The partner track is weaker due to Trustedstack's competing product interests and limited distribution value. A cautious customer-first approach is recommended, with close monitoring of their financial recovery.

CUSTOMER Track — Key Metrics

Metric	Value
CUSTOMER Verdict	HOLD
CUSTOMER Confidence	70/100
CUSTOMER Regret	60/100
PARTNER Verdict	AVOID
PARTNER Confidence	80/100
PARTNER Regret	30/100
Recommended Approach	CUSTOMER_NOW_PARTNER_LATER

Generated autonomously by ALLYVEX on February 22, 2026 at 05:01 AM. All intelligence was gathered from public sources via live web search. Confidential — for internal sales use only.