

# ALLYVEX

Autonomous Strategic Sales Intelligence — PARTNER TRACK

## Target Company: Trustedstack

trustedstack.com

## PARTNER VERDICT: AVOID

Confidence: 80/100 | Regret Score: 30/100

*Trustedstack's competing product interests and financial instability make a partnership commercially unviable at this time.*

*(For reference — CUSTOMER Track Verdict: HOLD)*

Recommended Approach: CUSTOMER\_NOW\_PARTNER\_LATER

### Executive Summary

Trustedstack presents a mixed opportunity for Datavex. As a rapidly growing startup with a focus on yield-enhancing tech, they align well with Datavex's AI, data science, and cloud infrastructure solutions. However, their financial instability (layoffs, budget cuts) and potential competitor relationships introduce significant risk. The partner track is weaker due to Trustedstack's competing product interests and limited distribution value. A cautious customer-first approach is recommended, with close monitoring of their financial recovery.

### PARTNER Track — Key Metrics

Metric	Value
PARTNER Verdict	<b>AVOID</b>
PARTNER Confidence	80/100
PARTNER Regret	30/100
CUSTOMER Verdict	<b>HOLD</b>
CUSTOMER Confidence	70/100
CUSTOMER Regret	60/100
Recommended Approach	CUSTOMER_NOW_PARTNER_LATER

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