



# Kuldeep Sharma

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302013

## Objectives

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To work in an organization, where I can acquire new knowledge and sharpen my skills and put my best efforts for achieving organizational as well as individual's goals. To obtain a responsible position in a reputed firm which offers a challenging career, where I can utilize my skills and expertise for the growth of organization.

## Work experience

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magicpin

Mar 2019 — Till Date

Sr. Business Development Executive

- New Merchant Acquisition.
- Manage client relationship including pitching, negotiation, contracting, billing/invoicing, payment collection.
- Identify opportunities and take initiatives to grow the business of accounts
- 800+ clients Acquisitions in 2.5 years and maintain their accounts.
- Interacting with clients, developing and maintaining client relationships.
- Prepare regular reports of progress & delivering solutions to the clients.
- Analyze date and ensure month to month growth of merchant business by making decisions on aspects like pricing and coverage.

Vivo india pvt Ltd

Oct 2016 — Aug 2018

Sales Executive

## Education

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Bachelor of Business Administration

2016 — 2019

Jaipur National University

Polytechnic

2011 — 2014

Jodhpur Technical University

## Qualifications

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- Well versed with Microsoft Office.
- Computer & Internet Application.

## Strength

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- Punctual, Self-Confident, having a good Leadership quality and hard working person having an urge to learn new things.
- Good Communication skill and possess positive attitude.
- Ability to learn and adapt to new atmosphere, team work and commitment.

## Interests

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1. Games
2. Watching movies

## Personal Details

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Father's name	: Ravindra Sharma
Date of Birth	: 20-07-1994
Language	: English &Hindi
Interested	: Debate, Games

## Declaration

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I hereby declare that the above-mentioned information is correct up to my knowledge.

Date:

Place:

Kuldeep Sharma