Marsh & McLennan Companies, Inc., doing business as Marsh McLennan, is a global professional services firm, headquartered in New York City with businesses in insurance brokerage, risk management, reinsurance services, talent management, investment advisory, and management consulting. [3] Its four main operating companies are Marsh, Guy Carpenter, Mercer, and Oliver Wyman. [4]

Marsh McLennan ranked No. 212 on the 2018 <u>Fortune 500</u> ranking, the company's 24th year on the annual <u>Fortune</u> list, [5] and No. 458 on the 2017 <u>Forbes</u> Global 2000 List. [6]

In 2017, *Business Insurance* ranked Marsh McLennan No. 1 of the world's largest insurance brokers. [7]

History

Foundation and early years

Marsh & McLennan Companies previous logo

Burroughs, Marsh & McLennan was formed by <u>Henry W. Marsh</u> and <u>Donald R. McLennan</u> in <u>Chicago</u> in 1905. It was renamed as Marsh & McLennan in 1906. [8]

The reinsurance firm Guy Carpenter & Company was acquired in 1923, a year after it was founded by Guy Carpenter. In 1959, it acquired the <u>human resources</u> consulting firm <u>Mercer</u>. In 1959, it acquired the <u>human resources</u> consulting firm <u>Mercer</u>.

The 1960s were particularly notable for the company's development, including an <u>initial</u> <u>public offering</u> in 1962 and a 1969 reorganization that introduced a <u>holding</u> <u>company</u> configuration, with the company offering clients its services under the banners of separately managed companies.^[9]

In 1970, the company purchased <u>Putnam Investments</u>, adding a mutual fund business to its portfolio (and sold it in 2007).^[11]

Temple, Barker & Sloane

In 1987, Marsh & McLennan acquired the consultancy Temple, Barker & Sloane found sloane. Founded in Lexington, Massachusetts in 1969, Temple, Barker & Sloane found quick success in the management consulting industry. In a candid interview with *The Christian Science Monitor*, Carl Sloane said "In the 1960s, if you had a Harvard MBA, a blue serge suit, and an air travel card, you were a consultant." But as the recession of the 1980s began, he noted that "Now the clients have their own bright MBAs, and you have to offer a range of specialized services."

Temple, Barker & Sloane found themselves specializing in <u>supply chain</u> management, <u>transportation</u>, and <u>financial services</u>. They conducted studies for the <u>United States Coast Guard</u> to determine if the nation should sign onto international oil protocols in the 70s;^[15] restructured <u>American Presidential Lines</u>,^[16] which became

the largest American shipping company in the Pacific in the 80s; [17] and found alternate uses for state-owned railcars when freight trains declined in popularity in the 90s. [18] The firm also employed Burunda Prince, who would go on to become the first female consultant of color at Bain & Company. [19][20]

In 1971, the chairman of the firm's board gave an expert testimony analyzing the impacts of the Energy Policy and Conservation Act based on Temple, Barker & Sloane's experience in the marine transportation industry. U.S. Congressman Edward Garmatz proclaimed it the best presentation he had "ever seen or heard in [his] many years here in the Congress." [21]

In 1983, the firm was commissioned by the <u>U.S. Department of Agriculture</u> to investigate allegations of poor meat and poultry regulations by environmental activist <u>Ralph Nader</u>. When Nader discovered that the USDA's response had been contracted out, he called the project a "deplorable waste of taxpayers' money". A spokesperson from the Agricultural Department confirmed that Temple, Barker & Sloane had a blanket contract for \$100,000 and stated "We did ask them to look into the Nader charges and some other miscellaneous assignments... It's not unusual to have an outside firm take a look at it when serious charges are made against the department."[22] After reading the firm's report, U.S. Representative <u>Tom Harkin</u> decided not to conduct hearings into Nader's charges, declaring that he was "satisfied the <u>Reagan administration</u> is not imperiling the nation's meat and poultry inspection program".^[23]

At the time of acquisition, the firm was worth an estimated \$45 million in 1987 US dollars, or over \$100 million today. [24][25]