DEEPALI SUJIT LAHARE

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I am corporate trainer professional with 7+yrs of experience. A Motivated, personable, highly educated professional with a successful track record of entrepreneurial research and effective teaching. Demonstrated successful implementation of curriculum design and achievement of programmatic goals. Excellent communication and relationship-building skills. Ability to plan and execute projects on time and within budget; Public Speaking, facilitation and presentations Niche Industries IT, Education, Customer Service.

EXPERIENCE

JANUARY 2017 – TILL DATE

FREELANCER CORPORATE TRAINER

TECHNICAL TRAINING ON: ORACLE/PL SQL, CORE JAVA, C, C++, LINUX, NETWORKING, PYTHON, SALESFORCE ADMIN

- Designing, developing and delivering training from fresher to experienced professional.
- Provided multiple leadership trainings on communication skills, and other various topics.
- Conduct classroom sessions (lectures & practical) as per the industry requirements clients cognizant, oracle, Wipro & Others.
- Preparing assessment and evaluating through practical way and analyzing & generating reports including conducting interviews
- Providing training material through multiple ways
- Develop a training plan, work with Project delivery teams.
- Provides regular and ad-hoc reports on completed/ongoing/planned training.
- Training including online with google meet, zoom, webex, Microsoft meetings and offline with technology of Oracle PL SQL, Linux, Shell, Core Java, Networking, Python, etc.

MARCH 2016 – DECEMBER 2017

TEAM LEAD SUPPORT & TRAINING, KANIX INFOTECH PVT LTD

TECHNICAL TRAINING ON: VB.NET, MANUAL TESTING, ERP PRODUCT, SUPPORT TRAINING

- Leading team of 20 People with support and training technology used VB.net.
- Delivered training on Vb.net and Oracle PL SQL for ERP Product and Product Training.
- Responsible for providing front-line technology support by answering and responding to inbound calls/emails in a timely and professional manner, gathering and analyzing information about the client issue, and determination of the best way to resolve the problem.
- Responsible for ensuring that all support calls/emails are properly documented in the ITSM tool, escalating issues as appropriate, and communicating trends to management.
- Providing technical support training across the company & Implementation & Training Review

JUNE 2015 – DECEMBER 2015

CORPORATE TRAINER, ARICH INFOTECH PVT LTD, PUNE

- Designing, developing and delivering training from fresher to experienced professional.
- Conduct classroom sessions (lectures & practical) as per the industry requirements.
- Preparing assessment and evaluating through practical way and analyzing & generating reports including conducting interviews
- Providing training material through multiple ways
- Develop a training plan, work with Project delivery teams.
- Provides regular and ad-hoc reports on completed/ongoing/planned training.
- Training including online, offline with technology of Oracle PL SQL, Linux, Shell, Core Java, Networking, Python, etc.

JULY 2012 – DECEMBER 2014

ASSISTANT PROFESSOR AND ADMINISTRATOR, FLORA INSTITUTE OF TECHNOLOGY

- Developed and implemented updating training programs for 30+ employees.
- Conduct classroom sessions (lectures & practical) as per the curriculum.
- Analyze & generate reports for each student's progress and preparing and assess test papers
- Resolve students' queries and ensure concepts are understood/implemented correct
- Created and given training material in PPTs, pdfs, Video, Lab assignment, Project works
- Handling Complete Network Configuration, DHCP, firewall, Switches & setting up complete LAN, Installation of server and systems.
- Trained and mentored 60 new personnel fulfill various roles.
- Used C, C++, PL SQL, Java, VB.net, Python to design training for employees and increase company retention and productivity rates.

EDUCATION

MAY 2012 – GRADE A DISTINCTION 70%

M.S[ENGG] COMPUTER SCIENCE & NETWORKING, COVENTRY UNIVERSITY, UK

JUNE 2009- DISTINCTION 71%

B.E INFORMATION TECHNOLOGY, GOVT. COLLEGE OF ENGINEERING, AURANGABAD

JUNE 2006 –DISTINCTION 83%

DIPLOMA IN INFORMATION TECHNOLOGY, GOVT. POLYTECHNIC, AURANGABAD

ACTIVITIES

- Patent on Mobile Ad Hoc Network (#4263/CHE/20134)
- Invited as **Guest Speaker** at Abhinav College of Engineering and Poly, Pune addressed around 200 students.
- Published 2 IEEE Conference paper on Linux and Mobile ad hoc network
- Published 8-10 Journal paper in different communication department

PERSONAL DETAILS

- **Date of Birth:**   21th October 1988   **Nationality:**   Indian/Married
- **Languages known:**   English, Hindi, Marathi   **Passport**   **N5223524 till DEC 2025**