

2.30M

Total_Business

9994

Total_Orders

793

Unique_customers

1862

Unique_product ID

4

Average of Ship day

Year	Unique_customers	Previous_year_cust	YoY Customer Growth
2013	595		
2014	573	595	-4%
2015	637	573	11%
2016	693	637	9%
Total	793	782	1%

Year	Total_Business	Previous_year_sale	Year on year growth sales
2013	484,247.50		
2014	470,532.51	484,247.50	-3%
2015	608,473.83	470,532.51	29%
2016	733,947.02	608,473.83	21%
Total	2,297,200.86	1,563,253.84	47%

Year	Total_Orders	LastYearOrder	Yoy Orders Growth
2013	1993		
2014	2102	1993	5%
2015	2580	2102	23%
2016	3319	2580	29%
Total	9994	6675	50%

California Customer Commision - 8% Furniture

Customer Name	Sum of Commission
Anna Andreadi	102.33
Anthony Johnson	95.53
Beth Thompson	118.96
Bill Donatelli	89.73
Brenda Bowman	92.72
Brosina Hoffman	136.49
Charles McCrossin	160.28
Clay Rozendal	133.85
Don Jones	128.25
Ed Braxton	103.48
Eileen Kiefer	95.87
Eleni McCrary	107.90
Fred Chung	108.16
Gary McGarr	106.06
Greg Maxwell	105.79
Joe O'Connell	82.11
Total	4,724.83

Year	Quarter	Month	Day	Total_Business	YTD	MTD
2016	Qtr 4	November	30	6,645.28	650,117.70	118,4
2016	Qtr 4	November	29	491.89	643,472.42	111,8
2016	Qtr 4	November	28	6,912.94	642,980.53	111,3
2016	Qtr 4	November	27	1,618.25	636,067.59	104,3
2016	Qtr 4	November	26	5,048.17	634,449.34	102,7
2016	Qtr 4	November	25	3,666.16	629,401.16	97,7
2015	Qtr 4	December	31	773.77	608,473.83	97,2
2015	Qtr 4	December	30	1,277.68	607,700.06	96,4
2015	Qtr 4	December	28	959.49	606,422.38	95,1
2015	Qtr 4	December	29		606,422.38	95,1
2015	Qtr 4	December	27	1,829.42	605,462.89	94,2
2016	Qtr 4	November	24	4,959.64	625,735.01	94,0
2015	Qtr 4	December	26	10,488.06	603,633.47	92,3
2016	Qtr 4	November	23	1,153.11	620,775.37	89,1
2016	Qtr 4	November	22	35.71	619,622.26	87,9
2016	Qtr 4	November	21	2,236.18	619,586.55	87,9
2016	Qtr 3	September	30	540.76	453,892.96	87,8
2016	Qtr 3	September	29	1,944.08	453,352.20	87,3
2016	Qtr 4	November	20	2,988.27	617,350.36	85,6
Total				2,297,200.86	733,947.02	83,8