# **AIDEN** KELLY

## **STRENGTHS**

## **P** Decision Making

Proven ability to make data-driven decisions that increased product userbase by 30%.

### □ Leadership

Managed cross-functional teams of up to 15 members, resulting in effective and efficient project execution.

### ★ Critical Thinking

Implemented problemsolving mechanisms that reduced product downtime by 45%.

### **SKILLS**

E-commerce · Data Analysis ·

Project Management ·

Resource Optimization ·

Product Lifecycle Management ·

Agile Methodologies · UX/UI

### **CERTIFICATION**

## Product Manager Certification

Certification Program from **Product School** 

Advanced Data Analysis Course from DataCamp

#### **PASSIONS**

**9** E-commerce Development

> Passionate about learning and upgrading to evolving E-commerce tech and practices.

# Product Manager | E-commerce | Data Analysis

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#### **SUMMARY**

Enthusiastic Product Manager with a decade-long journey in varying roles, from a Product Associate to a Senior Product Manager. Proven expertise in e-commerce, data analysis, and leadership. Notable achievement includes increasing user engagement of product by 20% at eBay.

# **EXPERIENCE**

# Senior Product Manager

2017 - 2021

### eBay Inc.

San Jose, USA

Managed a diversified product portfolio while collaborating with crossfunctional teams

- Led the development of 5 major product features, resulting in a 20% increase in user engagement.
- Oversaw the product lifecycle, resulting in a 70% increase in product sales over two years.
- Reduced product marketing costs by 10% through efficient resource allocation.

### Product Manager

2014 - 2017

#### Alibaba Group

Hangzhou, China

Managed key product lines and coordinated cross-departmental teams

- Increased product market share by 15% through strategic marketing initiatives.
- Reduced production costs by 20% through process optimization.
- Implemented customer feedback mechanisms that improved the product rating by 30%.

#### **Product Associate**

2011 - 2014

### Walmart INC.

Bentonville, USA

Assisted in managing products and driving product initiatives

- Improved product user interface, increasing user friendliness by 25%.
- Assisted in managing the lifecycle of 10 products, resulting in successful product launches.
- Collected and analyzed customer feedback to inform product enhancements.

#### **EDUCATION**

Master's Degree in Business 2009 - 2011 Administration Stanford, USA Stanford University

Bachelor's Degree in Computer Science

2005 - 2009

Massachusetts Institute of Technology Cambridge, USA

# **PASSIONS**

# Mentoring

Enjoy guiding and mentoring budding product managers, empowering them to become future leaders.

# LANGUAGES

English

Native ••••

