

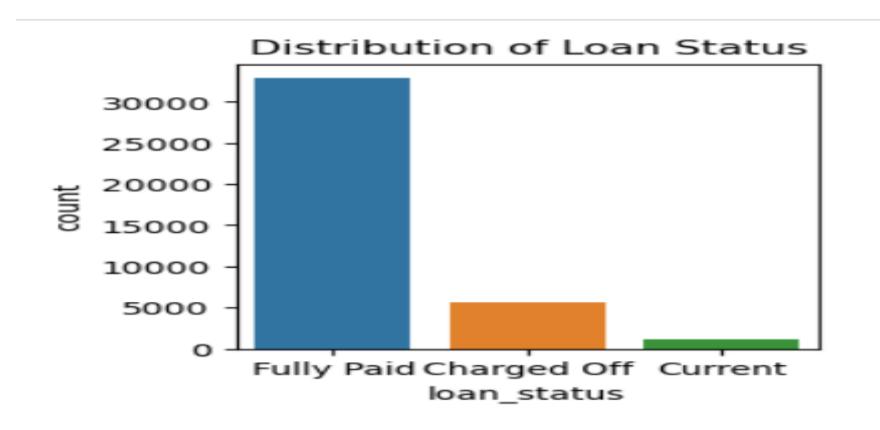
## Problem Statement

Identify the factors that influence loan defaults in a consumer finance company. By analyzing historical loan data, the goal is to recognize patterns that can predict whether a loan applicant is likely to default, helping the company to minimize financial risks while optimizing business growth.

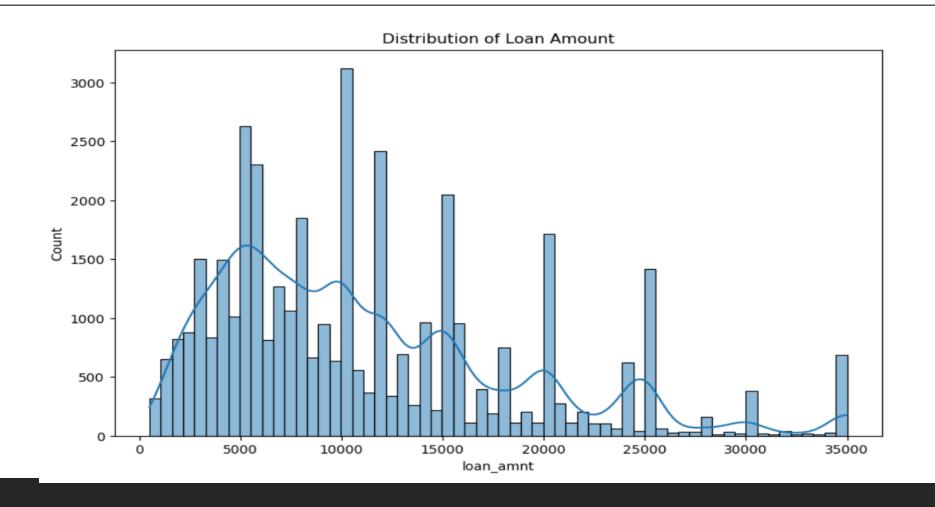
## Analysis Approach

- **1.Data Cleaning and Preprocessing:** Begin by handling missing values, encoding categorical variables, and scaling numerical features to prepare the data for analysis.
- 2. Exploratory Data Analysis (EDA):
  - 1. Univariate Analysis: Examine the distribution of individual variables to understand the general characteristics of loan applicants.
  - 2. Bivariate Analysis: Explore relationships between different variables, particularly focusing on how they relate to the target variable (loan default).
  - 3. Outlier Detection and Removal: Identify and address any anomalies in the data that could distort the analysis.
- **3.Feature Selection**: Determine the most significant variables that are strong indicators of default through EDA and statistical methods.
- **4.Insights and Recommendations**: Use the findings from EDA and modeling to provide actionable insights, such as identifying high-risk applicants or adjusting loan offerings to mitigate potential losses.

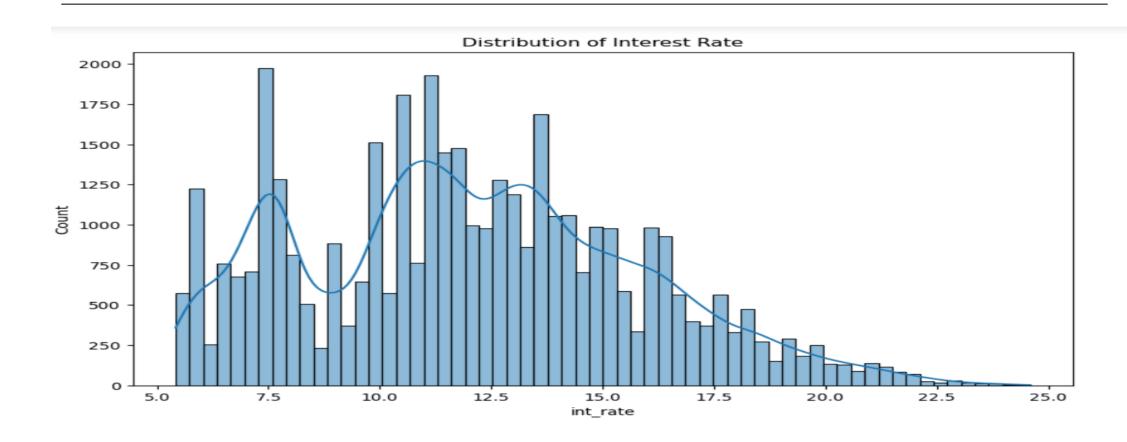
# Insight 1: Most loans are either fully paid or charged off, with fewer in the "current" status.



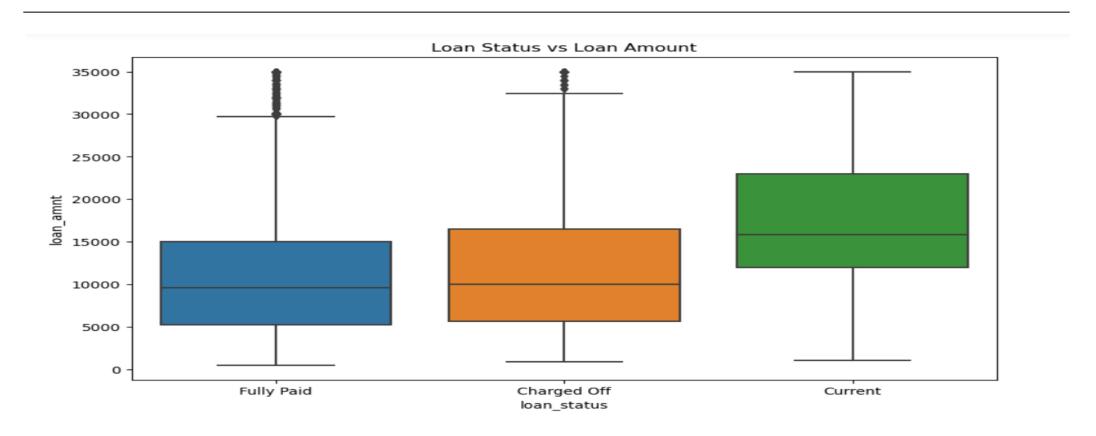
# Insight 2: Most loans are in the range of \$5,000 to \$15,000.



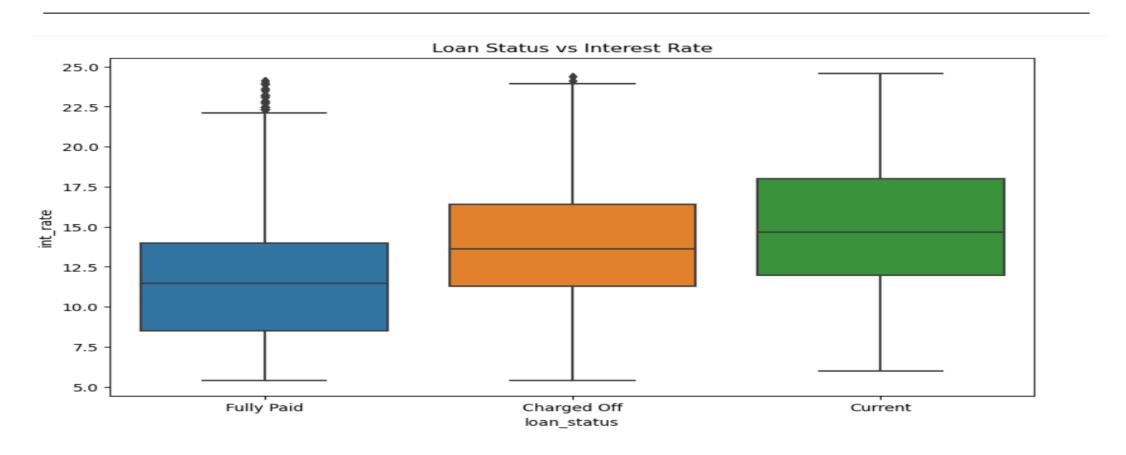
# Insight 3: Interest rates are mostly between 10% and 20%.



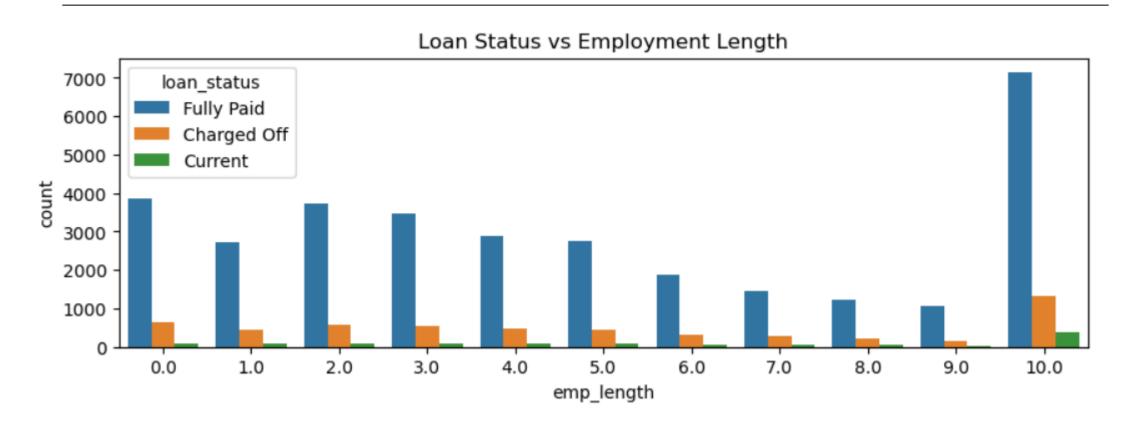
# Insight 4: Charged-off loans tend to have slightly higher loan amounts compared to fully paid loans.



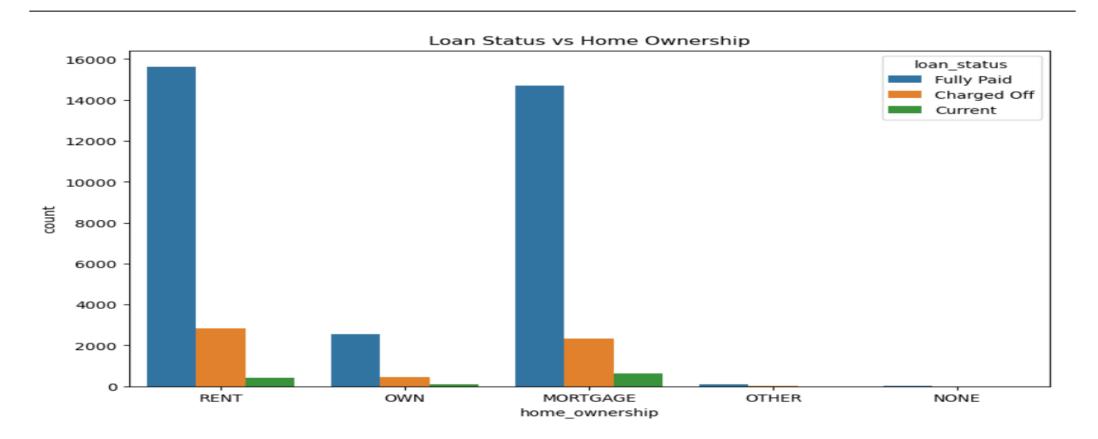
# Insight 5: Charged-off loans have significantly higher interest rates compared to fully paid loans.



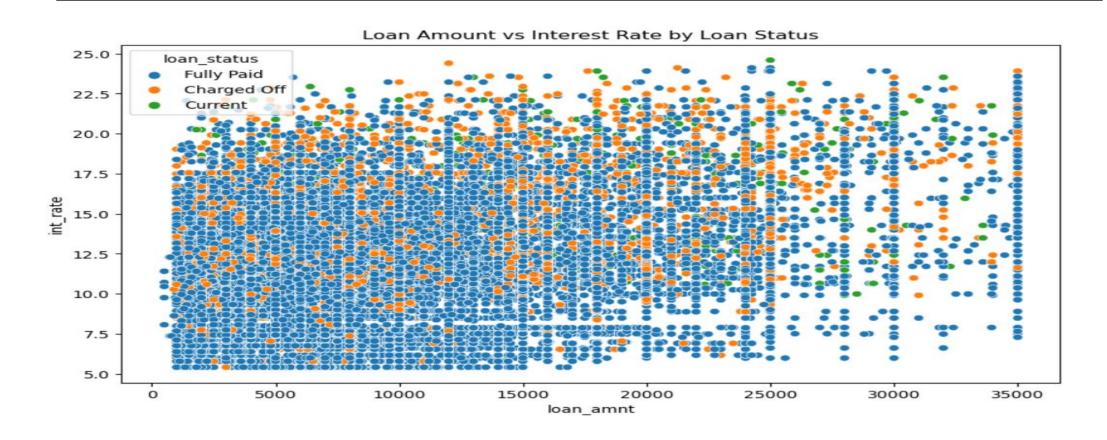
# Insight 6: Borrowers with shorter employment lengths are more likely to default.



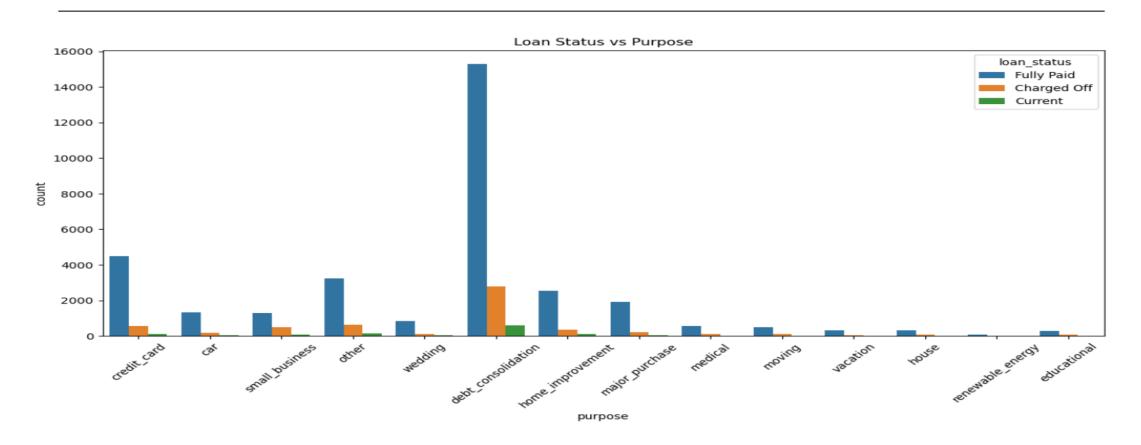
# Insight 7: Borrowers who rent are more likely to default compared to those who own a home.



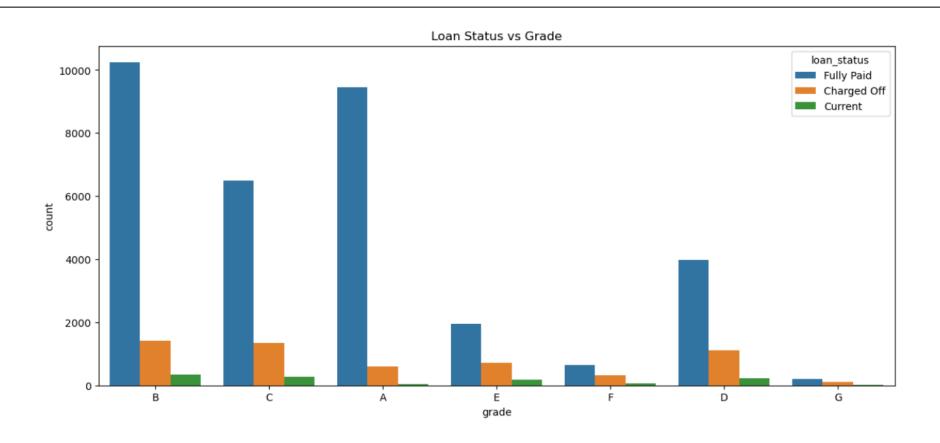
# Insight 8: Charged-off loans tend to have both higher loan amounts and interest rates.



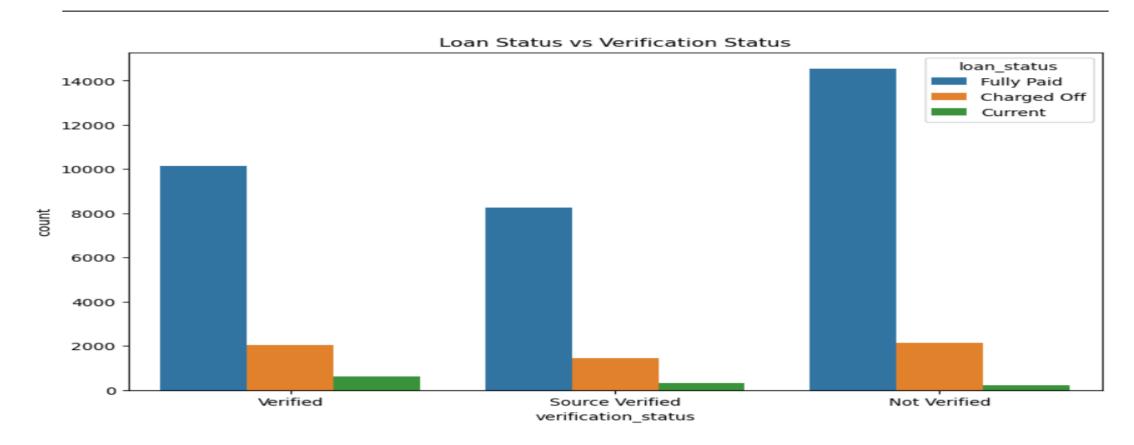
# Insight 9: Loans taken for small businesses and debt consolidation have higher default rates.



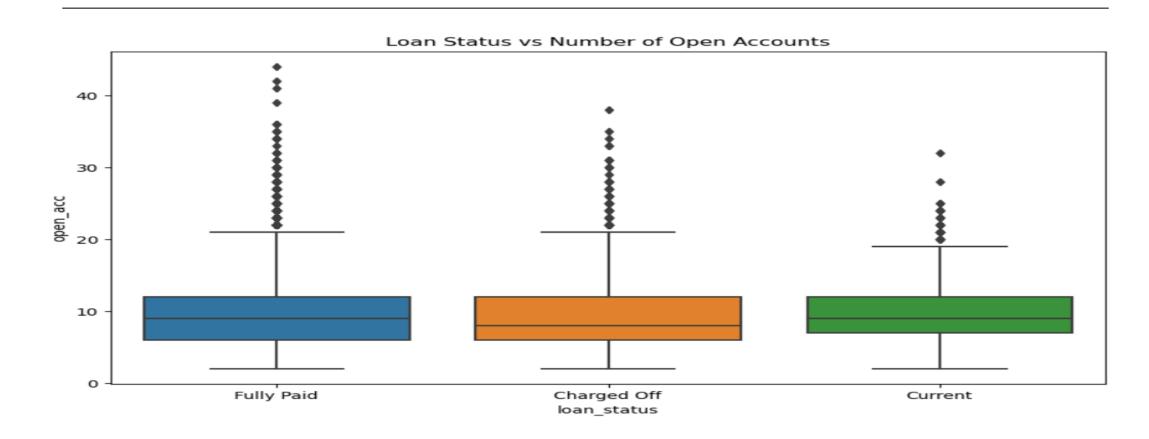
# Insight 10: Lower grades (e.g., D, E, F) are associated with higher default rates.



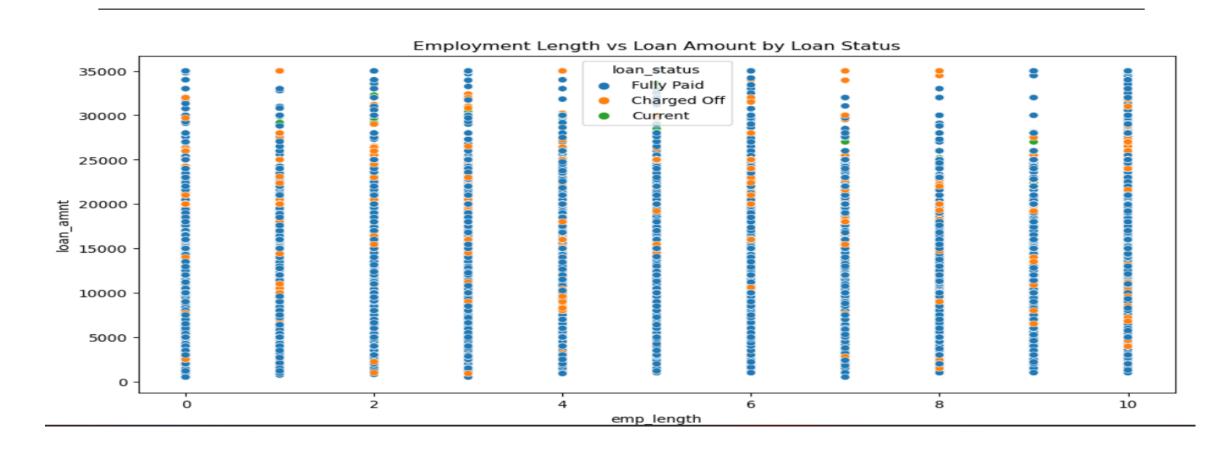
## # Insight 11: Borrowers whose income is not verified have a higher likelihood of default.



# Insight 12: Borrowers with fewer open accounts tend to default more.



# Insight 13: Shorter employment lengths coupled with higher loan amounts are strong indicators of default.



## **Recommendations to Avoid Loan Defaults**

**Risk-Based Loan Pricing**: Adjust Ioan amounts and interest rates based on the borrower's risk profile, including income, employment length, and debt-to-income ratio.

**Strengthen Credit Assessments**: Prioritize borrowers with longer credit histories, higher incomes, and lower debt-to-income ratios. Implement stricter lending criteria for those with poor credit grades, unverified incomes, or public records.

**Employment Stability Checks**: Give preference to borrowers with longer, stable employment histories, and consider additional verification for those with shorter employment lengths.

**Targeted Loan Products**: Be cautious with loans for high-risk purposes like small businesses and debt consolidation, and consider offering these with stricter terms or higher interest rates.

**Housing Status Consideration**: Consider the borrower's housing status in risk assessments, as renters tend to have higher default rates compared to homeowners.

**Enhanced Income Verification**: Implement robust income verification processes to reduce the likelihood of defaults from borrowers with unverified or lower incomes.