

## Says

What have we heard them say?
What can we imagine them saying?

Thinks

What are their wants, needs, hopes, and dreams?

What other thoughts might influence their behavior?



whole saling or distributing is the sale of goods and retailer to indestrial, commercial, institutional or other professional bussinessman to other wholesaler and related subordinated services.

production is primarily in rural areas while consumption is mainly in urban areas

the consumption and production of marketed food are spatially separated wholeselling is buying goods in bulk quantity usual directly from the manufactured or source at a discount rate

in todays highly
competitive bussiness
landscape gaining
deep market insights is
essential for bussiness
to thrive and grow

this project baims to analyze customer soending benaviour and identify oppertunities for growth by leveraging data analytics



## Persona's name

Short summary of the persona

the primary objective of this project is to understand customer spending patterns preference and trends across various dimension.

by conducting a comprehensive analysis bussiness can optimize their marketting straigles improve product.

growth estimates
for different types
application and
other segments
of the papain
market

along with insights into the current markets sceniory are included to assist companies in identifying the winning strategies

the papain market outlook considwers the impact of suopply chai distrubution due to the prevailing and presemble geopolitical

the impact of trade tariffes rewtriction loss of production and availability of alternatives and substitues are included while preparing the papain market size and projection

## Does

What behavior have we observed? What can we imagine them doing?



**Feels** 

What are their fears, frustrations, and anxieties? What other feelings might influence their behavior?

