



Says
What have we heard them say?
What can we imagine them saying?



Thinks
What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

It will
reduce the
burden of
HR

Knowledge

Help for
recruiters

Skills for
identifying
persons

Communication
skills

To get
stuffed
human for
assistant

**Property
management
application**

Frustrations

Working
consciously

Time
management

Happy

Brave to
face

Good
Behaviour
among
candidates



Does
What behavior have we observed?
What can we imagine them doing?



Feels
What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?