



Product Management by Staff

R00019 - Bulk upload of products

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R00018 - Stock management

R00024 - Out of stock alerts

R000104 - Stock level

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R00079 - Product imports/ exports

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R00023 - Wanding

R000102 - Processed/unprocessed orders

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R00040 - Administration rights

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R00069 - Product feeds

R00050 - Stock status

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R00077 Product departments

Gifts, high quality prints and CDs as well as books

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Multiple product catalogues

Support for multiple schema, categories, subcategories, products, attributes, product relationships, bundles and / or stock keeping units

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Product Selection by Customer

Offers and promotions

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R00034 - Product ranking

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R00011 - Cross sell/ promotions

R00013 - Algorithmic bestsellers

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R00028 - Ratings and reviews

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R000100 - Product

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R00009 - Merchandising widget

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R00041 - Search results

R00030 - Video and audio

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Multiple images for a single product R00015 - Image zoom R00020 - Categories/ subcategories ≡ R00017 – Product/offer highlighting R00042 - Filter options \equiv R00053 – Integrate with other websites/services ≡ R00039 - Notify a friend ≡ R00012 - Recently viewed items R00025 - Out of stock alternatives **Shopping Basket** R01000 Add product to basket R01002 View basket R01001 Remove product from basket R01003 Change product quantities in basket Single shopping basket for all transaction streams R00044 - Abandon basket email \blacksquare

R00080 - PSP and shopping basket Single basket discounts for combinations of products Persistent basket summary including product images R00038 - Wish list **Progress indicators** Checkout R00087 - Anonymous/ guest check out **■ ⊘** 3 Purchaser details R00092 – Delivery details/s \blacksquare R00089 - Email confirmation of order R05001Option to register after purchase \equiv R00082 - Integrated PSP \equiv Gift Aid Register without purchasing R00083 - PSP testing

R0007 – Email confirmation of account registration
R00088 - PayPal
R00096 - Terms and conditions
R00054 - Gifts ■
R00091 – Post code look up service
Sign up to BL One Newsletter
R0005 - Third Party Data
R00093 – Donation option at checkout
R0004 - Referral Channel
R00085 - VAT
R00014 - Discounts Voucher Code System
R00022 - Real time pricing
R00081 - Data Protection/ PCI DSS compliance and Security
R00084 - Transactional charges

R00052 – Delivery timescales R00094 - Pick up from the British Library R00098 - Split delivery **■** Ø 1 Basket abandonment emails Secure purchase and delivery of document, image and audio downloads Order Management by **Staff** R000101- Orders R00095 - Search orders R00049 – Order tracking \blacksquare R000109 - Pick lists R00090 – Dispatch confirmation

Account Management by Customer

R0008 – Email confirmation of changes to account

R01004 Order tracking by user R0003 - Interests and e-newsletters R01005 Verification of email ≡ **Donations** Make a stand alone donation Improve visibility to increase revenue Make regular donations ≡ **Customer Interaction** R00060 – Customer surveys R00062 - Customer segmentation **Business customers** R000103 - Mailing lists \equiv R000116 - Customer Management Infrastructure (CMI) R0002 – Registration without purchasing \blacksquare R00064 – Follow up emails to

encourage customer reviews

R00035 - CRM related loyalty functionality ≡ Social media integration \blacksquare R00051 - In stock notification \blacksquare R00061 – Inbuilt Customer Survey R00070 - Blog R00086 - Telephone orders and refunds R00063 - Provide customer feedback Related products Monitor and react to customer behaviour ≡ **Mobile Terminal** R00057 - Mobile terminals

R00029 Respond to reviews

Reports

R00078 - Oracle Financials

R00099 - Sales/revenue

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R000105 - Discount usage R000107 - User Profiles R000108 - Customer reports \equiv R000117 - Reporting System R000110 - Customer product reports \equiv Site Design Integration with Sitecore CMS R00036 - Social media \blacksquare R00047 - Information pages \equiv R00048 – Support the British Library messaging \blacksquare R00056 - Multi-lingual messaging \equiv R00058 - Customised 404 error page R00065 - SEO R00066 - Descriptive URLs

R00067 - Landing pages and meta descriptions R00068 - SEO advice R00071 - Page titles, meta data, headers R00076 - Breadcrumbs R00097 - Reassurance on security and privacy \equiv R00027 - Web analytics **■** \wp 1 R000114 - Adhere to Library web requirements ≡ Accessibility R00010 - Behavioural merchandising \equiv R00016 – Multiple product images R00029 Respond to reviews R00059 - Audio track listings available as tabbed option R00072 - Robot.txt file R00073 - Alt tags R00074 - Redirects R00031 - Slideshow

R00032 - Look inside
R00045 - Goal tracking
R00075 - Internal links
Cross platform compatibility
Product Management
Non Functional Requirements
R0001 - Customer Data
Integration with CRM
Integration with CMI
Integration with Sitecore Digital Marketing System (Sitecore DMS).
R00033 - Mobile-optimised
Data backps
R000111 – Availability
R000112 – Service Level Agreement
R000115 – Penetration testing

R000106 - Support R00046 - Avoid duplication (canonical urls) R0006 - Data Protection \blacksquare R000118 – British Library Technical Standards \blacksquare R00026 - Testing/optimisation Provision of a robust and well documented API Deployment capability \blacksquare Online and Offline Sales Physical shop \blacksquare **Identify Sales Channel**

R000113 - Capacity

Staff Administration

Security, permission and workflow access

Finance

Multiple payment transaction types

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Data feed for Oracle E Business Suite

Compliance with Library's internal financial reporting arrangements

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Compliance with the Library's statutory reporting responsibilities

Auditing

Misc

Intellectual Property Rights

Training of library developers and business staff