**Supply Chain System**

1.Users

2.Validation

1. User Type

1.1 Admin

1. Admin can be Create a new Lead/Customer.

2. Admin can be update any Lead/Customer.

3. Admin can download all the customer/Lead Data into Excel

4. Admin can view all the Lead/Customer List with or without Filter.

1.2 User

1. User can create a new Lead/Customer.

2. He/she can update his/her own Lead/Customer.

3. He/she can also view all the Lead/Customer List with or Without Filter.

**New Lead Creation**

1. **Required Field Without CRM Stage Based**

1. Customer Name

2. Type of Business

3. BU

4. Designated BD

5. Stage

6. LOB (Line of Business)

7. CRM Stage

8. Opportunity Brief

9. Region

10. Segment

11. Status Update (At Least one meeting status required)

12 All Details related to Contact person.

1. **Required Field Based on CRM Stages**

**IF CRM Stage: 3 to Stage: 7**

1. Project ETA Date
2. Monthly Billing
3. GP

**IF CRM Stage: 6**

1.Project ATA

**IF CRM Stage: 4 to Stage: 7**