## Survey of useful functions

ANALYZING BUSINESS DATA IN SQL



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## Dealing with dates

- DATE\_TRUNC('quarter', '2018-08-13') ? '2018-07-01 00:00:00+00:00'
- '2018-07-01 00:00:00+00:00' :: DATE ? '2018-07-01'

#### Dates in reports

- Human-readable dates are important in reporting
- The default date format, '2018-08-13', isn't very readable
- How do you get from '2018-08-13' to 'Friday 13, August 2018'?

#### Solution

• TO\_CHAR('2018-08-13', 'FMDay DD, FMMonth YYYY') ? 'Friday 13, August 2018'

## TO\_CHAR()

- TO\_CHAR(DATE, TEXT) ? TEXT (the formatted date string)
- Example: Dy ? Abbreviated day name (Mon , Tues , etc.)
  - TO\_CHAR('2018-06-01', 'Dy') ? 'Fri'
  - o TO\_CHAR('2018-06-02', 'Dy') ? 'Sat'
- Patterns in the format string will be replaced by what they represent in the date; other characters remain as-is
- Example: DD ? Day number (01 31)
  - TO\_CHAR('2018-06-01', 'Dy DD') ? 'Fri 01'
  - o TO\_CHAR('2018-06-02', 'Dy DD') ? 'Sat 02'

Pattern	Description	
FMDay	Full day name (Monday, Tuesday, etc.)	
MM	Month of year (01 - 12)	
Mon	Abbreviated month name (Jan, Feb, etc.)	
FMMonth	Full month name (January, February, etc.)	
YY	Last 2 digits of year (18, 19, etc.)	
YYYY	Full 4-digit year (2018, 2019, etc.)	

Documentation: https://www.postgresql.org/docs/9.6/functions-formatting.html

### Query

#### Result

order_date	format_1	format_2
2018-06-01	Friday 01, June 2018	Fri 01/Jun 2018
2018-06-02	Saturday 02, June 2018	Sat 02/Jun 2018
2018-06-02	Sunday 03, June 2018	Sun 03/Jun 2018

### Window functions revisited

- SUM(...) OVER (...): Calculates a column's running total
  - Example: SUM(registrations) OVER (ORDER BY registration\_month) calculates the registrations running total
- LAG(...) OVER (...): Fetches a preceding row's value
  - Example: LAG(mau) OVER (ORDER BY active\_month) returns the previous month's active users (MAU)
- RANK() OVER (...): Assigns a rank to each row based on that row's position in a sorted order
  - **Example**: RANK() OVER (ORDER BY revenue DESC) ranks users, eateries, or months by the revenue they've generated

### Query

```
SELECT
    user_id,
    SUM(meal_price * order_quantity) AS revenue
FROM meals
JOIN orders ON meals.meal_id = orders.meal_id
GROUP BY user_id
ORDER BY revenue DESC
LIMIT 3;
```

#### Result

```
user_id revenue
-----
18 626
76 553.25
73 537
```

#### Query

```
WITH user_revenues AS (
  SELECT
    user_id,
    SUM(meal_price * order_quantity) AS revenue
  FROM meals
  JOIN orders ON meals.meal_id = orders.meal_id
  GROUP BY user_id)
SELECT
 user_id,
  RANK() OVER (ORDER BY revenue DESC)
    AS revenue_rank
FROM user_revenues
ORDER BY revenue_rank DESC
LIMIT 3;
```

#### Result

```
user_id    revenue_rank
-----
18     1
76     2
73     3
```

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## Pivoting ANALYZING BUSINESS DATA IN SQL



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## What is pivoting?

- **Pivoting**: Rotating a table around a pivot column; transposing a column's values into columns
  - Converts a "long" table into a "wide" one

### **Benefits**

- Control a table's shape while preserving its data
- Unstacked data viewed horizontally is often easier to read than stacked data viewed vertically

#### **Before**

meal_id	delivr_month	count_orders
0	2018-06-01	39
0	2018-07-01	47
1	2018-06-01	25
1	2018-07-01	55

#### **After**

meal_id	2018-06-01	2018-07-01
0	39	47
1	25	55

Pivoted by delivr\_month

### **Before table**

```
SELECT
  meal_id,
  DATE_TRUNC('month', order_date) :: DATE AS delivr_month,
  COUNT(DISTINCT orders) :: INT AS revenue
FROM meals
JOIN orders ON meals.meal_id = orders.meal_id
WHERE meals.meal_id IN (0, 1)
  AND order_date < '2018-08-01'
GROUP BY meal_id, delivr_month
ORDER BY meal_id, delivr_month;</pre>
```



## CROSSTAB()

```
CREATE EXTENSION IF NOT EXISTS tablefunc;
```

• CREATE EXTENSION is like import in Python



## Using CROSSTAB()

```
CREATE EXTENSION IF NOT EXISTS tablefunc;
SELECT * FROM CROSSTAB($$
  SELECT
   meal_id,
    DATE_TRUNC('month', order_date) :: DATE AS delivr_month,
    COUNT(DISTINCT order_id) :: INT AS orders
  FROM orders
  WHERE meal_id IN (0, 1)
    AND order_date < '2018-08-01'
  GROUP BY meal_id, delivr_month
  ORDER BY meal_id, delivr_month $$)
  AS ct (meal_id INT,
         "2018-06-01" INT,
         "2018-07-01" INT)
ORDER BY meal_id ASC;
```



#### **Before table**

meal_id	delivr_month	count_orders
0	2018-06-01	39
0	2018-07-01	47
1	2018-06-01	25
1	2018-07-01	55

#### After table

```
      meal_id
      2018-06-01
      2018-07-01

      ------
      -------

      0
      39
      47

      1
      25
      55
```

Pivoted by delivr\_month

## Pivoting

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# Producing executive reports

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## Readability

- Dates: Use readable date formats (August 2018, not 2018-08-01)
- Numbers: Round numbers to the second decimal at most (98.76, not 98.761234)
- Table shape: Reshape long tables into wide ones, pivoting by date when possible
- Order: Don't forget to sort!

## **Executive report - query**

#### Query

```
SELECT
  eatery,
  TO_CHAR(order_date, 'MM-Mon YYYY') AS delivr_month,
  COUNT(DISTINCT order_id) AS count_orders
FROM meals
JOIN orders ON meals.meal_id = orders.meal_id
WHERE order_date >= '2018-10-01'
GROUP BY eatery, delivr_month
ORDER BY eatery, delivr_month;
```

#### Result

## **Executive report (II)**

```
WITH eatery_orders AS (
  SELECT
    eatery,
    TO_CHAR(order_date, 'MM-Mon YYYY') AS delivr_month,
    COUNT(DISTINCT order_id) AS count_orders
  FROM meals
  WHERE order_date >= '2018-10-01'
  JOIN orders ON meals.meal_id = orders.meal_id
  GROUP BY eatery, delivr_month)
SELECT
  eatery,
  delivr_month,
  RANK() OVER
    (PARTITION BY delivr_month
     ORDER BY count_orders DESC) :: INT AS orders_rank
FROM eatery_orders
ORDER BY eatery, delivr_month;
```

```
eatery delivr_month orders_rank

Bean Me Up Scotty 10-Oct 2018 2

Bean Me Up Scotty 11-Nov 2018 4

Bean Me Up Scotty 12-Dec 2018 2

Burgatorio 10-Oct 2018 4

... ...
```

```
CREATE EXTENSION IF NOT EXISTS tablefunc;

SELECT * FROM CROSSTAB($$
....

$$) AS ct (eatery TEXT,

"10-Oct 2018" INT,

"11-Nov 2018" INT,

"12-Dec 2018" INT)

ORDER BY eatery ASC;
```



## **Executive report - result**

# Producing executive reports

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## Course recap

SQL

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## Course recap

- Chapter 1: Revenue, cost, and profit
- Chapter 2: User-centric metrics
- Chapter 3: Unit economics and distributions
- Chapter 4: Generating an executive report

# To infinity, and beyond!

ANALYZING BUSINESS DATA IN SQL

