

# JAX Bridges

Business Relationship Analysis

December 14, 2025

## JAX AI Agency

- Technology

Software Technology and AI Consulting

### Contact Information

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### TARGET MARKET

Small and mid-sized businesses in Jacksonville and the Southeast (insurance, real estate, logistics, marketing agencies, fitness, and restaurants) that want to modernize operations with AI agents, automation tools, and custom AI services.

### CURRENT NEEDS

Early client partnerships to co-create pilot projects, marketing visibility in Jacksonville, and introductions to local businesses that want to explore AI adoption.

## Partnership Opportunities (27)

### 1 JPO Logistics LLC

Logistics

85%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

JPO Logistics serves shippers and owner-operators who could greatly benefit from AI solutions in their operations. By referring clients to JAX AI Agency, JPO can enhance their service offerings without directly competing.

**VALUE:** For every successful referral to JAX AI, JPO could earn a referral fee, while enhancing their value proposition to clients by providing access to innovative AI solutions.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can enhance JPO Logistics' operations by implementing AI-driven solutions for route optimization and dispatch efficiency. This collaboration allows both companies to modernize logistics while providing JPO an edge in the competitive freight market.

**VALUE:** By adopting AI solutions, JPO Logistics could reduce operational costs by up to 20% and improve delivery times, leading to increased customer satisfaction and potential revenue growth.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could partner with JPO Logistics to develop a custom AI tool that analyzes historical shipping data. For example, by integrating the tool, JPO could identify optimal routes based on traffic patterns and weather forecasts, resulting in a projected \$50,000 in annual savings from reduced fuel costs and quicker delivery times.

#### [\*] UNIQUE SYNERGY

This partnership uniquely combines cutting-edge AI technology with practical logistics expertise, allowing JPO to stand out in the logistics industry while JAX AI gains a strong case study in a sector ripe for innovation.

#### NEXT STEPS:

- 1 Schedule a discovery meeting to discuss specific logistics pain points and potential AI solutions.
- 2 Develop a pilot project proposal that outlines the AI tool's features and expected outcomes.
- 3 Create a marketing strategy to showcase the success of the pilot project, targeting local businesses in the logistics sector.

## 2 Jazzi's Creations

Events & Gifts

85%

<-> Bidirectional

#### -> WHAT THEY PROVIDE (Referral)

Jazzi's Creations serves families and businesses that may require AI consulting for their operations. By referring clients to JAX AI Agency, Jazzi can enhance their service package while driving revenue through referral commissions.

**VALUE:** Each referral could yield Jazzi a 10% commission on consulting fees, potentially generating an additional \$2,000 monthly if they refer just two clients.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can leverage Jazzi's Creations' client base, providing AI-driven solutions for personalized gifts. This collaboration allows Jazzi to enhance their offerings with tech-savvy products while giving JAX exposure to a new market segment.

**VALUE:** By integrating AI solutions for personalized gifts, JAX AI could boost sales by 20% for Jazzi, while gaining a portfolio piece that demonstrates their technology in a creative industry.

#### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop an AI tool for Jazzi's Creations that allows customers to visualize their custom gifts in a virtual space before purchase. For example, a customer could use the tool to see how a personalized mug looks with their child's artwork digitally rendered. Jazzi earns \$1,000 from the project implementation and increases customer satisfaction, while JAX AI enhances its portfolio and gains a case study to showcase to potential clients.*

#### [\*] UNIQUE SYNERGY

The unique blend of a tech-focused agency with a creative DIY craft studio allows for innovative solutions that combine personalization with cutting-edge technology, setting this partnership apart from traditional vendor-client relationships.

#### NEXT STEPS:

- 1 Schedule a brainstorming session to identify specific AI features that can enhance Jazzi's gift offerings.
- 2 Develop a prototype of the AI visualization tool within the next month.
- 3 Launch a joint marketing campaign promoting the new AI-driven personalized gift service to both businesses' customer bases.

## 3 Genuines Coaching & Consulting

Technology

85%

<-> Bidirectional

#### -> WHAT THEY PROVIDE (Referral)

Genuines Coaching & Consulting serves business owners who are likely seeking to modernize their operations, making them ideal for referrals to JAX AI Agency's consulting services. This creates a complementary relationship where both businesses can help their clients evolve.

**VALUE:** By referring clients to JAX AI, Genuines can earn a commission on each referral, potentially increasing their revenue by \$5,000 per quarter.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency's focus on AI consulting aligns well with Genuines Coaching & Consulting's target market of business

owners and corporate executives. By collaborating, they can enhance their service offerings and provide comprehensive solutions that integrate AI technologies into coaching and training programs.

**VALUE:** This partnership can lead to increased revenue from joint projects, potentially generating \$10,000 per month through bundled services and workshops.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could develop an AI-driven analytics tool tailored for Genuines' corporate clients, allowing executives to track employee performance metrics in real-time. They would host a launch event together, showcasing the tool, where attendees can see live demos. JAX AI gets exposure to Genuines' network, while Genuines enhances its training programs with advanced data insights, driving demand for both services.

#### [\*] UNIQUE SYNERGY

The unique synergy lies in combining cutting-edge AI technology with personal development and leadership training, creating a rare offering that empowers executives while improving operational efficiency.

#### NEXT STEPS:

- 1 Schedule a brainstorming session to identify specific AI tools that can enhance Genuines' coaching programs.
- 2 Create a joint marketing plan to promote the new AI analytics tool through webinars and online workshops.
- 3 Host a pilot workshop where selected clients can experience the integration of AI insights into coaching sessions.

## 4 We buy any house

Professional Services

85%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

We Buy Any House serves clients who may benefit from AI solutions to modernize their property selling process. Referring clients to JAX AI could enhance the selling experience and provide added value to their customer base.

**VALUE:** By referring clients to JAX AI, We Buy Any House can increase customer satisfaction and potentially charge a referral fee, while boosting JAX AI's client acquisition.

#### -> WHAT YOU PROVIDE (partner)

JAX AI Agency could enhance We Buy Any House's operations by implementing AI tools that streamline property evaluations and customer interactions. This partnership would leverage JAX AI's technology expertise to optimize We Buy Any House's processes, making them more efficient.

**VALUE:** Potentially save We Buy Any House up to 20% in operational costs through automation and improved customer engagement, while JAX AI gains a steady client for ongoing AI solutions.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency creates an AI-driven property assessment tool for We Buy Any House, allowing them to quickly evaluate distressed properties based on data inputs such as location, market trends, and condition. This tool could reduce assessment time from days to hours, enabling We Buy Any House to close deals faster and potentially increase purchase offers by 10%.

#### [\*] UNIQUE SYNERGY

The unique synergy lies in combining JAX AI's cutting-edge technology with We Buy Any House's industry knowledge, creating a tech-driven approach to real estate that is rare in the local market.

#### NEXT STEPS:

- 1 Schedule a meeting between JAX AI and We Buy Any House to discuss AI needs and specific pain points.
- 2 Develop a prototype of the AI property assessment tool and present it to We Buy Any House for feedback.
- 3 Draft a partnership agreement outlining the scope of work, revenue sharing, and project timelines.

## 5 Be Present Detalles

Professional Services

85%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Referral)

Be Present Detalles caters to busy professionals who may be interested in AI solutions to optimize their operations. Referring clients to JAX AI will help both businesses expand their reach in the local market without directly competing.

**VALUE:** For every referral that leads to a successful engagement, Be Present Detalles could earn a commission, creating a potential revenue stream of \$2,000 for every 10 clients referred who sign up for AI services.

### > WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can provide AI-enhanced tools to Be Present Detalles to improve client event experiences. This partnership allows Be Present Detalles to differentiate its offerings with AI-driven personalization and automation, while JAX AI gains visibility and potential new clients.

**VALUE:** By integrating AI tools into event planning, both businesses could increase client satisfaction and retention, potentially generating an additional \$10,000 in revenue from new clients attracted by innovative offerings.

### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop an AI-driven event planning assistant for Be Present Detalles. For example, for a wedding event, the assistant could recommend personalized vendors based on the couple's preferences, automate follow-ups, and manage timelines. In return, they split the revenue generated from the enhanced service, showcasing successful outcomes to attract more clients.*

### [\*] UNIQUE SYNERGY

This partnership uniquely combines cutting-edge AI solutions with personalized event experiences, offering a transformative approach that neither could achieve alone. The tech-savvy solutions from JAX AI can elevate the traditionally manual processes of Be Present Detalles, making events more memorable.

### NEXT STEPS:

- 1 Schedule a brainstorming session to align on potential AI applications for upcoming events.
- 2 Develop a pilot project where JAX AI creates a prototype of the AI assistant for a specific event.
- 3 Market the AI-enhanced service through joint social media campaigns targeting both businesses' audiences.

## 6 Genuines Coaching & Consulting

Technology

85%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Referral)

Genuines Coaching & Consulting works with C-suite executives and small business owners who may benefit from the AI consulting services offered by JAX AI Agency. By referring clients to JAX AI, they can offer added value to their own clients while earning referral fees.

**VALUE:** This could lead to a 10% commission on referred projects, potentially yielding \$5,000 in referral fees within the first year based on initial client estimates.

### > WHAT YOU PROVIDE (Collaboration)

JAX AI Agency specializes in AI solutions that can enhance the training and development processes offered by Genuines Coaching & Consulting. By collaborating, they can create tailored AI-driven training modules that enhance learning outcomes for executives and small business owners.

**VALUE:** This partnership could lead to new revenue streams from offering AI-enhanced training programs, potentially generating an additional \$20,000 in project fees in the first year.

### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop an AI-powered coaching tool that analyzes executive leadership styles and provides personalized feedback. Genuines Coaching would market this offering to their existing clients, enhancing their value proposition. They could split the revenue from the initial \$10,000 project fee while also gaining new clients through the innovative training solution they provide together.*

### [\*] UNIQUE SYNERGY

This pairing is unique because JAX AI brings cutting-edge technology to Genuines Coaching's established expertise in executive training, creating a distinctive program that neither could achieve alone.

#### NEXT STEPS:

- 1 Schedule a brainstorming session to identify specific training areas that can be enhanced with AI.
- 2 Develop a prototype of the AI-powered coaching tool to showcase at Genuines Coaching's next client workshop.
- 3 Create a joint marketing plan to promote the new AI training module to both businesses' client bases.

## 7 Organize Design Create

Marketing & Design

85%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Organize Design Create serves small and mid-sized businesses that are likely interested in modernizing operations with AI. They can refer clients looking to adopt AI solutions to JAX AI Agency without competing for the same services.

**VALUE:** Through a referral partnership, Organize Design Create could earn a 10% commission on any client they refer to JAX AI Agency, potentially generating an additional \$5,000 in revenue if they refer five clients in a quarter.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency specializes in AI consulting and could enhance Organize Design Create's marketing strategies by integrating AI-driven tools. This would allow Organize Design Create to offer cutting-edge marketing solutions to their clients, making their services more attractive.

**VALUE:** By collaborating, Organize Design Create can differentiate its marketing offerings, potentially increasing client acquisition by 30% in the next quarter through innovative AI solutions.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could develop an AI-driven social media analytics tool for Organize Design Create. For example, they could create a dashboard that analyzes client social media performance in real-time, allowing Organize Design Create to offer tailored content strategies. They could present this tool at a local small business networking event, attracting at least 10 new clients, which would generate approximately \$10,000 in new revenue.

#### [\*] UNIQUE SYNERGY

The unique synergy lies in combining AI technology with marketing expertise, creating a sophisticated service offering that neither business could achieve alone. This pairing allows for innovative solutions that directly address local businesses' needs for modernization.

#### NEXT STEPS:

- 1 Schedule a brainstorming session next week to identify specific AI tools that could enhance Organize Design Create's marketing services.
- 2 Develop a prototype of the AI-driven social media analytics tool within the next month.
- 3 Plan a joint presentation at a local business networking event to showcase the new offering.

## 8 Bluebird Health Partners

Technology

80%

-> One-way

#### -> WHAT YOU PROVIDE (Collaboration)

Both companies are in the technology consulting space, and there is a clear opportunity for them to collaborate on projects that require both AI solutions and healthcare strategy execution.

**VALUE:** By collaborating, JAX AI can access the healthcare market, while Bluebird can enhance its service offerings with AI capabilities, potentially leading to higher project fees and new client acquisition.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency and Bluebird Health Partners could co-develop a healthcare analytics platform that utilizes AI to predict patient outcomes. JAX would handle the AI development, while Bluebird focuses on strategy and implementation for healthcare providers. They could pitch this solution to local hospitals, sharing a potential \$100,000 project fee.

#### [\*] UNIQUE SYNERGY

The unique combination of JAX AI's cutting-edge AI technology and Bluebird's in-depth healthcare strategy experience positions them to deliver unparalleled solutions that neither could effectively provide alone.

#### NEXT STEPS:

- 1 Organize a brainstorming session to identify specific project opportunities.
- 2 Create a joint proposal for a pilot project to showcase the combined capabilities.
- 3 Develop a timeline and assign roles for the pilot project execution.

## 9 Enriquez Aesthetics

Professional Services

80%

-> One-way

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency's expertise in AI could enhance Enriquez Aesthetics' customer engagement by implementing AI-driven booking systems or personalized skincare consultations. This partnership would allow Enriquez Aesthetics to modernize its customer service while giving JAX AI a case study in the professional services space.

**VALUE:** By collaborating, JAX AI could generate \$10,000 in project fees, while Enriquez Aesthetics could improve customer retention by 20% through enhanced service offerings.

#### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop an AI-driven virtual skincare consultant for Enriquez Aesthetics. Clients could interact with the AI on the website to receive personalized skincare recommendations based on their conditions. They could launch this service in a week, attracting new customers and increasing appointment bookings by 30% within the first month.*

#### [\*] UNIQUE SYNERGY

This pairing is unique because it blends cutting-edge technology with luxury aesthetics, enabling Enriquez Aesthetics to stand out in a saturated market while providing JAX AI with a strong portfolio piece in a niche industry.

#### NEXT STEPS:

- 1 Schedule a meeting between JAX AI and Enriquez Aesthetics to brainstorm specific AI solutions.
- 2 Develop a project timeline outlining the creation of the AI virtual consultant.
- 3 Define marketing strategies to promote the new AI service to both existing and potential customers.

## 10 The Collective Om

Health & Wellness

80%

<-> Bidirectional

#### -< WHAT THEY PROVIDE (Referral)

The Collective Om serves small businesses that may benefit from AI solutions, allowing them to refer clients looking to modernize their operations. This can create a steady stream of leads for JAX AI Agency without direct competition.

**VALUE:** Each successful referral could result in a \$2,000 commission for The Collective Om, while JAX AI Agency gains new clients and revenue from projects that arise from these referrals.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can leverage The Collective Om's focus on self-growth to develop an AI-driven wellness platform that offers personalized health recommendations. This collaboration will enhance the service offerings for both businesses while tapping into the growing trend of health technology.

**VALUE:** By co-developing this platform, both companies can attract new clients in the health and wellness sector, potentially increasing revenue by 20% for each business from new client acquisitions and upselling existing clients.

#### [!] PARTNERSHIP SCENARIO

*JAX AI Agency partners with The Collective Om to create a digital wellness platform that uses AI to provide personalized health plans based on user input. For example, users could input their health goals, and the AI would generate a tailored program including nutrition, exercise, and mindfulness practices. They agree to split the development costs of \$10,000 and share the revenue from subscriptions, creating a new income stream for both companies.*

#### [\*] UNIQUE SYNERGY

This pairing is unique because JAX AI's technological expertise enhances The Collective Om's holistic services, providing a tech-savvy solution in a traditionally non-tech industry, thus appealing to a modern customer base seeking innovative health solutions.

#### NEXT STEPS:

- 1 Schedule a joint brainstorming session to outline the wellness platform features and functionalities.
- 2 Develop a marketing plan targeting their combined customer base to promote the new service.
- 3 Identify potential pilot clients from both businesses to test the platform and gather feedback.

## 11 Communikate Design & Marketing

Marketing & Design

80%

<-> Bidirectional

#### -> WHAT THEY PROVIDE (Referral)

Communikate Design serves a similar target market as JAX AI Agency, focusing on small businesses looking to modernize. This makes them ideal for referring clients interested in AI solutions.

**VALUE:** By referring clients in need of AI solutions, Communikate can earn referral fees potentially amounting to \$2,000 per month, enhancing their revenue.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency specializes in AI solutions that could enhance the marketing strategies Communikate offers to their clients. By integrating AI-driven insights into branding and marketing campaigns, both businesses can create more effective solutions for small businesses in Jacksonville.

**VALUE:** This collaboration could generate an additional \$10,000 in project fees for both companies over the next quarter, as they can attract more clients with enhanced service offerings.

#### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop a predictive analytics tool for Communikate Design's clients that analyzes customer behavior. For example, for a local fitness studio, they can create a dashboard that predicts peak class times, allowing Communikate to tailor marketing campaigns effectively. They could charge the fitness studio a combined fee of \$7,500, splitting the revenue after handling the technical and marketing components.*

#### [\*] UNIQUE SYNERGY

The unique synergy lies in JAX AI's advanced tech capabilities and Communikate's strong local presence and marketing expertise, allowing them to provide a differentiated service that integrates AI into marketing strategies seamlessly.

#### NEXT STEPS:

- 1 Schedule a joint brainstorming session to identify specific local businesses that could benefit from AI-enhanced marketing.
- 2 Develop a joint marketing campaign highlighting the new AI tool to target small businesses in Jacksonville.
- 3 Create a pilot project with a local client to showcase the results and gather testimonials.

## 12 MyahnArt LLC

Marketing & Design

80%

<-> Bidirectional

#### -> WHAT THEY PROVIDE (Referral)

MyahnArt serves businesses looking to improve customer experiences through beautification, which aligns with JAX AI Agency's target market of modernizing operations. Both companies can refer clients to each other without competing.

**VALUE:** Each referral could result in a 15% increase in client projects, translating to an additional \$3,000 in revenue for both businesses if they refer 10 clients each quarter.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can enhance MyahnArt's offerings by integrating AI technology into their creative services, allowing for personalized artwork recommendations for clients. MyahnArt can benefit from AI-driven marketing tools that increase

visibility and customer engagement.

**VALUE:** By collaborating on a project that showcases AI-enhanced murals, both companies can tap into new markets, potentially increasing revenue by 20% through shared projects and referrals.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency develops an interactive online platform where clients can visualize custom murals in their spaces using augmented reality. In a launch event, MyahnArt showcases a live mural creation while JAX AI demonstrates the AI platform's capabilities. They split the event's ticket sales, which could generate \$2,000, and both gain visibility in the local art and tech communities.

#### [\*] UNIQUE SYNERGY

This partnership uniquely combines technology with creativity, appealing to businesses looking to innovate their physical spaces. The integration of AI into MyahnArt's services can differentiate them in a competitive market, enhancing customer experience.

#### NEXT STEPS:

- 1 Schedule a brainstorming session to explore potential project ideas that integrate AI and art.
- 2 Develop a joint marketing strategy to promote the collaboration, including social media campaigns and local events.
- 3 Identify potential clients in the target market who would benefit from both AI consulting and artistic enhancements.



80%

-> One-way

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can offer innovative AI solutions that enhance Grayland's appraisal services, making them more efficient and appealing to their clients. This collaboration can lead to new technological advancements in the real estate field.

**VALUE:** By implementing AI tools, Grayland can reduce appraisal turnaround time by up to 50%, potentially allowing them to take on more clients, thus increasing revenue.

#### [!] PARTNERSHIP SCENARIO

Grayland could partner with JAX AI Agency to develop an AI tool that automates property value assessments. For example, they could implement a system that analyzes market trends and historical data to generate preliminary appraisals. This tool could be demonstrated in a workshop for Grayland's clients, showing them how AI can streamline their operations. The project could be done over three months, with shared investment and profits from the new service.

#### [\*] UNIQUE SYNERGY

The synergy lies in combining cutting-edge AI technology with traditional appraisal techniques, enabling Grayland to stay ahead in a competitive market while providing JAX AI a real-world application for their solutions.

#### NEXT STEPS:

- 1 Draft a proposal for an AI-driven appraisal tool and outline project milestones.
- 2 Identify key metrics for success such as time saved and client satisfaction improvements.
- 3 Plan a client workshop to introduce the new service once developed.

**14 The P-Way Solutions LLC**

Real Estate

80%

-> One-way

**> WHAT YOU PROVIDE (Referral)**

JAX AI Agency targets small and mid-sized businesses, which aligns with The P-Way Solutions' clientele. They can refer clients to each other, enhancing service offerings without competing.

**VALUE:** Increased customer referrals can lead to a potential 20% increase in revenue for both businesses through cross-promotion.

**[!] PARTNERSHIP SCENARIO**

JAX AI Agency can refer The P-Way Solutions to its clients in the real estate sector who require janitorial services after property viewings. For instance, after a client modernizes their operations with AI, they can be introduced to The P-Way Solutions for ongoing cleaning contracts, potentially generating \$10,000 in new contracts over the next year.

**[\*] UNIQUE SYNERGY**

Both businesses are focused on enhancing the operational efficiency of local companies, making their referral relationship particularly powerful in a niche market.

**NEXT STEPS:**

- 1 Set up a referral agreement outlining client referral processes.
- 2 Create a joint marketing flyer showcasing the benefits of AI and janitorial services for local businesses.
- 3 Host a networking event where both businesses can meet potential clients and discuss their offerings.

**15 Soulfitness Studio Health and wellness center**

Health & Wellness

80%

<-> Bidirectional

**<- WHAT THEY PROVIDE (Referral)**

Soulfitness Studio's clients are often small business owners looking to improve their health, which aligns with JAX AI Agency's target market. Referring these clients could lead to new AI consulting opportunities for JAX.

**VALUE:** Soulfitness can earn referral fees for every client they send to JAX AI Agency, potentially generating an additional \$5,000 annually.

**> WHAT YOU PROVIDE (Collaboration)**

JAX AI Agency could help Soulfitness Studio enhance their customer experience through AI-driven personalized fitness programs. By integrating AI technology, Soulfitness can offer unique health insights and recommendations to their clients, improving retention and engagement.

**VALUE:** By implementing AI solutions, Soulfitness could see a 20% increase in client retention leading to additional annual revenue of approximately \$30,000.

**[!] PARTNERSHIP SCENARIO**

JAX AI Agency could develop an AI-powered mobile app for Soulfitness that analyzes client workout data and provides personalized health tips and meal suggestions. For example, a client who regularly attends yoga could receive tailored nutrition advice based on their activity levels. Both businesses could share the revenue from app subscriptions, potentially earning \$2,000 monthly.

**[\*] UNIQUE SYNERGY**

This partnership uniquely combines cutting-edge AI technology with a health-focused service, creating a tailored wellness experience that differentiates Soulfitness from other studios in Jacksonville.

**NEXT STEPS:**

- 1 Arrange a meeting between JAX AI Agency and Soulfitness Studio to discuss the app concept.
- 2 Draft a proposal outlining the app's features and potential benefits for clients.
- 3 Launch a pilot version of the app with select Soulfitness clients to gather feedback and refine functionalities.

## 16 Simple Creations By T

Professional Services

80%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Vendor)

Simple Creations By T can provide custom gifts and promotional items that JAX AI Agency could use for client appreciation and marketing events. These items can enhance JAX AI's brand presence and client relationships.

**VALUE:** JAX AI could save 15% on marketing costs through local vendor partnerships, while Simple Creations By T gains a steady stream of business from corporate orders.

### > WHAT YOU PROVIDE (Referral)

JAX AI Agency targets small and mid-sized businesses that could benefit from Simple Creations By T's custom gifts for employee recognition, client appreciation, and promotional events. They can refer clients who are looking for personalized items to enhance their brand image.

**VALUE:** Increased customer satisfaction and retention for clients of JAX AI, while Simple Creations By T gains access to a new client base, potentially increasing sales by 20% through referrals.

### [!] PARTNERSHIP SCENARIO

*When a client of JAX AI Agency, a local real estate firm, seeks to celebrate a successful quarter, JAX AI could recommend Simple Creations By T for custom branded gift baskets. The real estate firm orders 50 baskets, resulting in a \$1,500 sale for Simple Creations, while JAX AI strengthens its relationship with the client by providing value-added services.*

### [\*] UNIQUE SYNERGY

The unique synergy lies in JAX AI's deep understanding of business needs and Simple Creations By T's personalized offerings, creating opportunities for meaningful client engagement that neither could achieve alone.

### NEXT STEPS:

- 1 JAX AI Agency to create an email introduction template for clients to Simple Creations By T.
- 2 Simple Creations By T to prepare a catalog of gift options tailored for business clients.
- 3 Both businesses to schedule a joint networking event to promote their services.

## 17 ALYS Always Love Yourself

Professional Services

80%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Referral)

ALYS Always Love Yourself targets mature women who may also be business owners or decision-makers in their companies, representing a potential referral source for JAX AI Agency's consulting services.

**VALUE:** By referring their clients and customers who are interested in AI adoption, ALYS can earn referral fees, potentially increasing revenue by an additional \$10,000 annually based on a 5% fee on successful contracts.

### > WHAT YOU PROVIDE (Vendor)

JAX AI Agency can enhance ALYS Always Love Yourself's online presence through AI-driven marketing tools that optimize customer engagement and sales conversions. This service directly aligns with ALYS's need to expand its market reach among mature women.

**VALUE:** JAX AI Agency could help ALYS increase online sales by 20% through targeted AI marketing campaigns, translating to an estimated \$50,000 additional revenue per year.

### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could create a personalized skincare recommendation chatbot on ALYS's e-commerce site. This bot would interact with customers, providing tailored product suggestions based on their skin type and concerns. For example, a customer visits the site, engages with the chatbot, and ends up purchasing a \$100 skincare bundle, which they might not have considered otherwise.*

### [\*] UNIQUE SYNERGY

The unique synergy lies in combining cutting-edge AI technology with the beauty industry, allowing ALYS to stand out in a

competitive market while providing measurable results through data-driven insights.

#### NEXT STEPS:

- 1 Schedule an initial meeting to discuss specific AI marketing tools suitable for ALYS's business model.
- 2 Develop a pilot project outline for the chatbot, including timeline and deliverables.
- 3 Create a joint marketing plan to promote the new AI features to ALYS's target audience.

## 18 Noseniorleftbehindfl.org

Professional Services

80%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Noseniorleftbehindfl.org serves a demographic that may benefit from JAX AI Agency's services, especially small businesses in the senior care industry looking to modernize their operations. Referrals can be mutually beneficial as Noseniorleftbehindfl.org can recommend JAX AI's services to local businesses in need of tech solutions.

**VALUE:** By referring clients to JAX AI Agency, Noseniorleftbehindfl.org could earn referral fees or commissions, while helping those businesses implement AI solutions that enhance service delivery.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency could create an AI-driven platform that enhances the service offerings of Noseniorleftbehindfl.org by providing virtual assessments and assistance to seniors. This would not only streamline Noseniorleftbehindfl.org's operations but also showcase JAX AI's technical capabilities in a practical, impactful way.

**VALUE:** This partnership could potentially increase JAX AI's revenue through project fees while helping Noseniorleftbehindfl.org improve service delivery and attract more clients, resulting in a projected increase in client engagement by 30%.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could design an AI chatbot for Noseniorleftbehindfl.org, allowing seniors to easily request assessments and services through a simple text interface. In a pilot project, they could launch this service in the next month, aiming to assist 50 seniors in the first month. As a result, Noseniorleftbehindfl.org could see a 20% increase in service requests, while JAX AI earns a project fee of \$7,500.

#### [\*] UNIQUE SYNERGY

This partnership is unique because it combines cutting-edge AI technology with a crucial service for seniors, directly addressing their needs while providing JAX AI with a meaningful case study and access to a new demographic.

#### NEXT STEPS:

- 1 Schedule a meeting between Vladimir Bichev and Wanda K Jackson to discuss the specific needs of Noseniorleftbehindfl.org.
- 2 Develop a project proposal for the AI chatbot solution tailored for senior assessments.
- 3 Identify potential funding sources or grants to support the collaboration and implementation of the project.

## 19 Complete Renewal LLC

Health & Wellness

80%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Complete Renewal serves health-conscious minority women who may benefit from AI solutions to streamline their wellness routines. By referring clients to JAX AI Agency, they can help them modernize their operations with technology.

**VALUE:** Potential for JAX AI Agency to gain 5-10 new clients per month, resulting in an additional \$15,000 in service fees.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can enhance Complete Renewal's customer engagement through AI-driven solutions, allowing them to offer personalized experiences to clients. In turn, Complete Renewal can provide case studies and testimonials to showcase the effectiveness of JAX's services in the health and wellness sector.

**VALUE:**

\$10,000 potential revenue from joint marketing initiatives and increased customer retention through personalized services.

#### [I] PARTNERSHIP SCENARIO

JAX AI Agency develops a personalized skincare recommendation chatbot for Complete Renewal's website. This AI tool guides visitors through a series of questions to recommend the best products for their skin type and concerns. The first month of deployment sees a 25% increase in sales, generating an additional \$5,000 in revenue for Complete Renewal while showcasing JAX's innovative capabilities.

#### [\*] UNIQUE SYNERGY

This partnership uniquely blends cutting-edge AI technology with a niche health and wellness market, allowing both businesses to leverage each other's strengths to create tailored customer experiences that are rare in the industry.

#### NEXT STEPS:

- 1 Schedule a meeting to discuss the scope of the AI chatbot project and its integration into Complete Renewal's website.
- 2 Develop a joint marketing strategy to promote the chatbot's launch and features through social media and email newsletters.
- 3 Set up a feedback loop to analyze customer interactions with the chatbot to refine the recommendations and improve product offerings.

## 20 Connections to the Nations Llc

Professional Services

80%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Connections to the Nations can refer local businesses attending their events who are exploring AI solutions to JAX AI Agency. This creates a mutually beneficial relationship without direct competition.

**VALUE:** Connections to the Nations can enhance their service offering by providing referrals, while JAX AI gains access to a network of potential clients actively interested in AI.

#### -> WHAT YOU PROVIDE (Collaboration)

JAX AI Agency can leverage Connections to the Nations' community events to showcase AI solutions tailored for local businesses. This partnership allows Connections to the Nations to enhance its events with cutting-edge technology insights, while JAX AI gains direct access to potential clients interested in AI adoption.

**VALUE:** Increased visibility for JAX AI through event participation, potentially leading to new client engagements worth thousands in revenue. Connections to the Nations enhances their event offerings, attracting more attendees and sponsors.

#### [I] PARTNERSHIP SCENARIO

JAX AI Agency could present a workshop at Connections to the Nations' next community fair, demonstrating how AI can optimize local businesses. For example, they could show a restaurant owner how to implement AI for inventory management, saving them significant costs and creating a case study that both companies can use for future marketing. If 50 local business owners attend, JAX AI could generate 10 new leads, each worth approximately \$5,000 in consulting services.

#### [\*] UNIQUE SYNERGY

This pairing uniquely combines cutting-edge technology with community engagement, allowing JAX AI to penetrate the local market while giving Connections to the Nations a tech-forward reputation that attracts more participants.

#### NEXT STEPS:

- 1 Schedule a meeting between JAX AI and Connections to the Nations to discuss potential workshop topics.
- 2 Develop a marketing strategy for the community fair, highlighting the AI workshop to attract attendees.
- 3 Create a follow-up plan to capture leads generated from the event and establish further consultations.

21

**flow**

Professional Services

75%

-&gt; One-way

**> WHAT YOU PROVIDE (Collaboration)**

JAX AI Agency can leverage flow's coaching services to enhance their AI consulting offerings. In return, flow can utilize JAX AI's technology expertise to automate their coaching processes, creating a unique value proposition for both companies.

**VALUE:** By integrating AI-driven automation into flow's coaching services, they can increase client engagement and reduce the time spent on administrative tasks, potentially increasing revenue by 20% through enhanced client retention and acquisition.

**[!] PARTNERSHIP SCENARIO**

*JAX AI Agency could develop an AI-based client management system for flow that automates scheduling and follow-up reminders for coaching sessions. In a pilot project, they could help flow increase their client booking rate by 30% over three months, resulting in an additional \$10,000 in revenue from new clients attracted by the enhanced service.*

**[\*] UNIQUE SYNERGY**

The unique synergy lies in combining cutting-edge AI technology with personal coaching services, allowing flow to offer a more efficient, tech-savvy coaching experience that differentiates them in the market.

**NEXT STEPS:**

- 1 Schedule a meeting between Vladimir and Miguel to discuss specific coaching pain points that could be addressed with AI.
- 2 Identify key features for the AI client management system to target initial pilot customers within flow's existing client base.
- 3 Develop a marketing strategy that highlights the new AI-enhanced coaching services and promotes them in local business networks.

22

**Jamz Trainings**

Health &amp; Wellness

75%

&lt;-&gt; Bidirectional

**<- WHAT THEY PROVIDE (Referral)**

Jamz Trainings' target market of middle-aged recreational athletes frequently seeks ways to enhance their performance and recovery, which aligns with JAX AI Agency's offerings in AI and automation. Referring clients to JAX AI for personalized AI solutions can provide mutual benefits.

**VALUE:** By referring clients interested in AI solutions for fitness optimization, Jamz Trainings can enhance its service offerings and receive a referral fee of 10% on any projects that JAX AI secures from these leads.

**> WHAT YOU PROVIDE (partner)**

JAX AI Agency can enhance Jamz Trainings' service offerings by integrating AI-driven health and wellness solutions that personalize training programs for clients. This collaboration allows both businesses to leverage their strengths, with JAX AI providing technology and Jamz Trainings offering fitness expertise.

**VALUE:** By developing an AI-powered app that customizes workouts based on individual progress and preferences, both businesses can attract more clients, increasing revenue by an estimated 20% for Jamz Trainings and providing JAX AI with a case study for future clients.

**[!] PARTNERSHIP SCENARIO**

*JAX AI Agency builds an AI application for Jamz Trainings that uses client data to create personalized workout plans. For example, a client struggling with tennis elbow could receive tailored exercises and rehabilitation guidance through the app, while Jamz Trainings promotes the app to existing clients. They agree to share the subscription revenue generated from the app, which could yield an additional \$2,000 monthly for both businesses as they market it together in local HOA communities.*

**[\*] UNIQUE SYNERGY**

The unique synergy lies in combining cutting-edge AI technology with personalized fitness training. This partnership stands out by offering a scientifically backed approach to health that appeals to tech-savvy middle-aged clients, tapping into a niche

market that values innovation in wellness.

#### NEXT STEPS:

- 1 Schedule a joint meeting to brainstorm specific features of the AI app that would benefit Jamz Trainings' clientele.
- 2 Define the revenue-sharing model and pricing strategy for the app subscription service.
- 3 Create a marketing plan to promote the AI app to Jamz Trainings' existing and potential clients within HOA communities.

## 23 WhitBits Cookies

Professional Services

75%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

WhitBits Cookies serves corporate professionals who may benefit from JAX AI's consulting services. By referring clients to JAX AI, WhitBits can enhance their service offerings and create a network of value-added services for their clients.

**VALUE:** WhitBits could earn a referral fee from JAX AI for every client they refer, potentially increasing their revenue by 10% while helping clients modernize their operations.

#### -> WHAT YOU PROVIDE (partner)

JAX AI Agency could utilize WhitBits Cookies to enhance client engagement events, providing a more inviting atmosphere while showcasing their AI solutions. The unique homemade cookie offerings would attract potential clients from the corporate sector that WhitBits serves.

**VALUE:** By partnering, JAX AI can enhance their marketing visibility and client engagement, potentially increasing new client acquisition by 20% during events, while WhitBits can tap into a new revenue stream by catering to tech events.

#### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could host a networking event for small to mid-sized businesses interested in AI adoption, and they could provide WhitBits Cookies as refreshments. Each attendee receives a cookie branded with JAX AI's logo, creating a memorable experience. In return, JAX AI gains exposure to potential clients, and WhitBits can promote their baked goods to a new audience, generating sales from event catering.*

#### [\*] UNIQUE SYNERGY

This partnership uniquely combines technology and a personal touch through homemade cookies, making JAX AI's tech consulting services more approachable and engaging for potential clients.

#### NEXT STEPS:

- 1 Plan a joint networking event for local businesses focused on AI adoption and modernizing operations.
- 2 Develop a co-branded flyer that includes information about JAX AI's services and WhitBits' offerings to distribute at events.
- 3 Schedule a follow-up meeting after the event to assess leads generated for both businesses.

## 24 Relax Relate & Release

Health & Wellness

75%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Relax Relate & Release serves veterans who may benefit from JAX AI Agency's AI solutions to streamline operations or enhance their own services, such as using AI for marketing or customer management.

**VALUE:** Relax Relate & Release can refer its clients who own small businesses to JAX AI Agency, potentially generating new leads and enhancing its own service offering. JAX AI can gain access to a niche market segment, increasing its visibility.

#### -> WHAT YOU PROVIDE (partner)

JAX AI Agency could enhance Relax Relate & Release's customer experience through AI-driven tools, such as an appointment scheduling chatbot or personalized marketing automation. This collaboration allows both businesses to offer modern solutions to their respective clients.

**VALUE:**

By implementing AI solutions, Relax Relate & Release can increase client retention and acquisition by up to 30%, while JAX AI Agency gains a new case study to showcase their expertise.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could develop a custom AI-driven online booking system for Relax Relate & Release that allows veterans to easily schedule massages based on their specific needs and preferences. This system could include reminders and follow-ups, enhancing customer satisfaction. In return, Relax Relate & Release would promote JAX AI Agency's services to its veteran clients, creating a win-win situation.

#### [\*] UNIQUE SYNERGY

The unique synergy lies in combining AI technology with a health and wellness service targeting veterans, creating a tailored experience that neither could achieve alone. This partnership directly addresses the specific needs of veterans while modernizing the wellness industry.

#### NEXT STEPS:

- 1 Schedule a meeting between JAX AI Agency and Relax Relate & Release to discuss specific AI needs and potential solutions.
- 2 Create a draft plan for the AI-driven booking system, outlining features and benefits for veterans.
- 3 Develop a marketing strategy that highlights the new technology, targeting veterans through community outreach and social media.

## 25 Big Rig Compliance Pros

Professional Services

75%

<-> Bidirectional

#### <- WHAT THEY PROVIDE (Referral)

Big Rig Compliance Pros serves small trucking companies that could greatly benefit from JAX AI Agency's technology solutions to modernize their operations. Big Rig Compliance can refer their clients to JAX AI for tailored AI solutions, creating a network of mutually beneficial referrals.

**VALUE:** By referring clients to JAX AI, Big Rig Compliance can enhance their service offerings, creating added value for their clients while earning referral fees of 10% on any contract signed.

#### > WHAT YOU PROVIDE (partner)

JAX AI Agency's expertise in AI and software technology can enhance the operational efficiency of Big Rig Compliance Pros by automating compliance processes. This would allow Big Rig Compliance to offer an upgraded service portfolio that includes AI-driven compliance checks, positioning them as innovators in the trucking industry.

**VALUE:** By integrating AI solutions, Big Rig Compliance can reduce paperwork processing time by 30%, improving client satisfaction and potentially increasing revenue by 20% through enhanced service offerings.

#### [!] PARTNERSHIP SCENARIO

JAX AI Agency could develop an AI analytics tool for Big Rig Compliance Pros that analyzes compliance data and alerts clients about upcoming deadlines. For instance, if a trucking company is due for a permit renewal, the system could automatically notify them a week in advance, providing a seamless experience. This tool could be marketed as a premium service for an additional fee, generating new revenue streams for Big Rig Compliance.

#### [\*] UNIQUE SYNERGY

Both businesses target small to medium-sized enterprises in the Southeast, enabling them to co-create services that directly address the needs of their shared clientele, making them more competitive against larger firms.

#### NEXT STEPS:

- 1 Schedule a joint brainstorming session to identify specific compliance processes that could benefit from AI automation.
- 2 Develop a pilot program to test the AI analytics tool with a select group of Big Rig Compliance clients.
- 3 Create a joint marketing strategy to promote the new AI-enhanced compliance services to existing and prospective clients.

## 26 Tosh's Urban Garden

Health & Wellness

70%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Referral)

Tosh's Urban Garden serves health-conscious individuals, a market that overlaps with small businesses in need of modernized operations. By referring clients who require AI solutions for operations or marketing, Tosh's Urban Garden can provide additional value to its customers while JAX AI Agency expands its reach.

**VALUE:** Tosh's Urban Garden can earn referral fees, potentially earning 10% of any project fees from referred clients, creating an ongoing revenue stream.

### -> WHAT YOU PROVIDE (Vendor)

JAX AI Agency could provide AI-driven marketing tools and automation solutions to Tosh's Urban Garden, enhancing their online presence and customer engagement. This collaboration aligns with both businesses' target audiences, as Tosh's Urban Garden can benefit from technology that assists in managing customer interactions and sales.

**VALUE:** By implementing AI chatbots and automation solutions, Tosh's Urban Garden could potentially increase customer inquiries and sales by up to 30%, translating to an estimated revenue increase of \$10,000 over six months.

### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could develop a custom chatbot for Tosh's Urban Garden's website that answers common customer questions about herbal products, helps guide users through product selection, and processes orders. This chatbot could be launched in one month, enabling Tosh's Urban Garden to handle more customer inquiries efficiently, thus boosting their sales directly.*

### [\*] UNIQUE SYNERGY

The combination of AI technology from JAX AI Agency and the natural health focus of Tosh's Urban Garden creates a unique synergy, allowing for innovation in customer service that is rare in the health and wellness industry.

### NEXT STEPS:

- 1 Schedule a meeting to discuss specific AI solutions for Tosh's Urban Garden's needs.
- 2 Conduct an analysis of Tosh's current customer engagement to identify areas for improvement.
- 3 Develop a proposal for a pilot chatbot project tailored to Tosh's Urban Garden.

## 27 Free Agents Inc

Professional Services

70%

<-> Bidirectional

### <- WHAT THEY PROVIDE (Referral)

Free Agents Inc. provides solutions to small and mid-sized companies that could greatly benefit from JAX AI's AI consulting services. By referring their clients to JAX AI, they can enhance the range of solutions they offer without competing.

**VALUE:** Potentially increase service offerings for Free Agents Inc. leading to a projected \$5,000 in additional revenue per quarter through strategic referrals.

### -> WHAT YOU PROVIDE (Referral)

JAX AI Agency targets small and mid-sized businesses that may require professional services to solve their business issues, which aligns well with Free Agents Inc.'s offerings. By referring clients to each other, they can enhance their service portfolios without competing directly.

**VALUE:** Increased client acquisition for both businesses, potentially generating an additional \$10,000 in referral fees per quarter based on expected client volume.

### [!] PARTNERSHIP SCENARIO

*JAX AI Agency could refer its clients in real estate and logistics who are struggling with operational challenges to Free Agents Inc. For example, if a logistics client is facing staffing issues, they would connect them with Free Agents Inc. for tailored solutions, earning a referral fee for every successful engagement.*

### [\*] UNIQUE SYNERGY

The unique synergy lies in JAX AI's technology focus and Free Agents Inc.'s expertise in solving business issues, creating a comprehensive service network that enhances value for their clients.

**NEXT STEPS:**

- 1 Schedule an introductory meeting between JAX AI and Free Agents to discuss potential referral agreements.
- 2 Develop a shared referral framework outlining benefits and fees for both parties.
- 3 Create co-branded marketing materials to promote the referral partnership.