BUSINESS RELATIONSHIP ANALYSIS

JAX AI Agency !" We buy any house

2 Relationships Identified

BUSINESS PROFILES

JAX AI Agency
Contact: Vladimir Bichev
Industry: Technology
Software Technology and AI Consulting

We buy any house
Contact: Chris Moore
Industry: Professional Services
Buy distressed properties

PARTNER 1/2　　　　　　　　　　　　　　　　　　　　**85% conf**

JAX AI Agency !' We buy any house

Reasoning:

JAX AI Agency could enhance We Buy Any House's operations by implementing AI tools that streamline property evaluations and customer interactions. This partnership would leverage JAX AI's technology expertise to optimize We Buy Any House's processes, making them more efficient.

Value Proposition:

Potentially save We Buy Any House up to 20% in operational costs through automation and improved customer engagement, while JAX AI gains a steady client for ongoing AI solutions.

Collaboration Example:

JAX AI Agency creates an AI-driven property assessment tool for We Buy Any House, allowing them to quickly evaluate distressed properties based on data inputs such as location, market trends, and condition. This tool could reduce assessment time from days to hours, enabling We Buy Any House to close deals faster and potentially increase purchase offers by 10%.

Synergy Potential:

The unique synergy lies in combining JAX AI's cutting-edge technology with We Buy Any House's industry knowledge, creating a tech-driven approach to real estate that is rare in the local market.

Action Items:

1. Schedule a meeting between JAX AI and We Buy Any House to discuss AI needs and specific pain points.

2. Develop a prototype of the AI property assessment tool and present it to We Buy Any House for feedback.

3. Draft a partnership agreement outlining the scope of work, revenue sharing, and project timelines.

Value: HIGH   MUTUAL BENEFIT

REFERRAL 2/2   70% conf

We buy any house !' JAX AI Agency

Reasoning:

We Buy Any House serves clients who may benefit from AI solutions to modernize their property selling process. Referring clients to JAX AI could enhance the selling experience and provide added value to their customer base.

Value Proposition:

By referring clients to JAX AI, We Buy Any House can increase customer satisfaction and potentially charge a referral fee, while boosting JAX AI's client acquisition.

Collaboration Example:

When We Buy Any House meets with a distressed property seller who is hesitant about the selling process, they can refer them to JAX AI for a free consultation on how AI can help streamline their home-selling journey. This referral could lead to JAX AI setting up a virtual assistant for property inquiries, making the process smoother for sellers.

Synergy Potential:

This pairing is unique because it combines the real estate market's evolving needs with advanced technology, creating a seamless experience for clients looking to sell their homes quickly and effectively.

Action Items:

1. Create a referral program outlining benefits for We Buy Any House clients who engage with JAX AI.

2. Develop marketing materials that We Buy Any House can distribute to their clients highlighting JAX AI's offerings.

3. Establish a feedback loop for clients who use JAX AI services to measure satisfaction and improve the referral process.

Value: MEDIUM   MUTUAL BENEFIT