Ordinary Income/Expense Income 3999 · Credit Card Transactions 0.00 0.00 4000 · Dues 0.00 66,620.00 64,000.00 64,000.00 4001 · Individual 170.00 500.00 5,955.00 5,500.00 5,500.00 4002 · Junior 60.00 195.00 5,955.00 5,500.00 5,500.00 4008 · Club -95.00 1,400.00 6,175.00 9,500.00 79,000.00 Total 4000 · Dues 135.00 2,095.00 78,750.00 79,000.00 79,000.00
3999 · Credit Card Transactions 0.00 0.00 4000 · Dues 0.00 66,620.00 64,000.00 64,000.00 4001 · Individual 170.00 500.00 66,620.00 64,000.00 64,000.00 4002 · Junior 60.00 195.00 5,955.00 5,500.00 5,500.00 4008 · Club -95.00 1,400.00 6,175.00 9,500.00 9,500.00
4000 · Dues 4001 · Individual 170.00 500.00 66,620.00 64,000.00 64,000.00 4002 · Junior 60.00 195.00 5,955.00 5,500.00 5,500.00 4008 · Club -95.00 1,400.00 6,175.00 9,500.00 9,500.00
4001 · Individual 170.00 500.00 66,620.00 64,000.00 64,000.00 4002 · Junior 60.00 195.00 5,955.00 5,500.00 5,500.00 4008 · Club -95.00 1,400.00 6,175.00 9,500.00 9,500.00
4002 · Junior 60.00 195.00 5,955.00 5,500.00 5,500.00 4008 · Club -95.00 1,400.00 6,175.00 9,500.00 9,500.00
4008 · Club -95.00 1,400.00 6,175.00 9,500.00 9,500.00
7.1.
Total 4000 · Dues 135.00 2,095.00 78,750.00 79,000.00 79,000.00
4050 · LA Rebate from USAC 3,125.00 3,000.00 29,339.38 26,200.00 26,200.00
4105 · Race Date Fee -200.00 1,900.00
4110 · One Day Memberships 288.00 200.00 2,425.00 2,400.00 2,400.00
4120 · Surcharges
4121 · Operational 1,587.25 1,500.00 37,146.25 39,210.00 39,210.00
4124 · Junior 386.75 500.00 3,624.25 4,050.00 4,050.00
Total 4120 · Surcharges 1,974.00 2,000.00 40,770.50 43,260.00 43,260.00
4200 · Race Registration Fees 0.00 0.00 7,213.75 8,700.00 8,700.00
4210 · Camp Income 0.00 0.00 2,840.00 3,000.00 3,000.00
4220 · Special Event Income 3,747.42 4,840.13
4400 · Donations - General
4402 · Donations - Junior Development 121.00 520.00 7,650.00 6,000.00 6,000.00
4400 Donations - General - Other 0.00 0.00
Total 4400 · Donations - General 121.00 520.00 7,650.00 6,000.00 6,000.00
4410 · Sponsorship 109.53 2,150.00 18,609.53 25,150.00 25,150.00
4600 · Race Kit Items 0.00 0.00 616.00 250.00 250.00
4910 · Revenue Adjustments
4925 · Complimentary Race Entry 0.00 0.00 -30.00 -400.00 -400.00
4920 · Collegiate surcharge waived 0.00 -1,407.00
4910 · Revenue Adjustments - Other 0.00 -42.00 0.00 -2,240.00 -2,240.00
Total 4910 · Revenue Adjustments 0.00 -42.00 -1,437.00 -2,640.00 -2,640.00
Total Income 9,299.95 9,923.00 193,517.29 191,320.00 191,320.00
Gross Profit 9,299.95 9,923.00 193,517.29 191,320.00 191,320.00

	Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
Expense					
5038 · Special Event Costs	1,291.92		3,384.51		
5010 · Police	0.00	0.00	1,416.18	1.600.00	1,600.00
5020 · Timing and Results	0.00	0.00	800.00	800.00	800.00
5030 · Venue Rental	50.00	0.00	1,335.00	1,350.00	1,350.00
5035 · Event Meals	0.00	0.00	355.97	500.00	500.00
5040 · Event Rental Equipment	0.00	0.00	0.00	450.00	450.00
5050 · Officials Fees	0.00	0.00	787.83	1,100.00	1,100.00
5051 · Officials Training/Development	8.80	0.00	387.60	2,400.00	2,400.00
5053 Officials Meeetings & Meals	0.00	0.00	557.22	800.00	800.00
5060 · Medical Services	0.00	0.00	221.82	250.00	250.00
5070 · Event Permits	0.00	0.00	0.00	145.00	145.00
5100 · Race Kit Equipment	14.10	0.00	8,055.40	2,350.00	2,350.00
	0.00	0.00	200.00	100.00	400.00
5110 · Race Numbers	0.00	0.00	309.20	166.00	166.00
5200 · Camps	0.00	0.00	350.00	400.00	400.00
5201 · Camp Manager 5202 · Venue Rental	0.00	0.00	5,844.92	3,400.00	3,400.00
5202 · Venue Rental 5203 · Camp Meals	0.00	0.00	78.83	435.00	435.00
•	0.00	0.00	76.63 60.00	100.00	435.00 100.00
5204 · Camp Permit Fees 5205 · Camp Clothing/Gear	0.00	0.00	226.48	100.00	100.00
	0.00	0.00	250.00	520.00	520.00
5206 · Camp Coach	0.00	0.00	250.00 584.25	460.00	460.00
5207 · Camp Medical Services	0.00	0.00	304.23	400.00	460.00
Total 5200 · Camps	0.00	0.00	7,394.48	5,315.00	5,315.00
5300 · Awards					
5320 · Medals/Plaques	0.00	0.00	1,854.25	2,000.00	2,000.00
5330 · Prize Money	0.00	0.00	1,550.00	3,000.00	3,000.00
5340 Party	0.00	0.00	7,542.74	7,000.00	7,000.00
Total 5300 · Awards	0.00	0.00	10,946.99	12,000.00	12,000.00
5400 · Program Expenses					
5518 · State Championship Support	2,069.48	500.00	2,871.26	2,000.00	2,000.00
Total 5400 · Program Expenses	2,069.48	500.00	2,871.26	2,000.00	2,000.00
5420 · Clothing	0.00	0.00	163.28	500.00	500.00
5430 · Marketing - Events	400.00	0.00	3,884.00	3,500.00	3,500.00
5431 · Marketing - Materials	0.00	0.00	359.88	850.00	850.00
5432 · Marketing - Advertising	327.77	0.00	1,571.27	1,500.00	1,500.00
5515 · Junior Race Grants Program	500.00	1,500.00	6,935.00	15,000.00	15,000.00
5516 · New Race Grant	0.00	0.00	1,000.00	3,000.00	3,000.00
5517 · Pre-J Permits	125.00	75.00	650.00	700.00	700.00

	Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
5600 · Taxes 5630 · State 5640 · UIF 5600 · Taxes - Other	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	60.00 42.00 30.00	60.00 42.00 30.00
Total 5600 · Taxes	0.00	0.00	0.00	132.00	132.00
5700 · Website 5710 · Components 5730 · Hosting	0.00 172.16	0.00 88.00	10.31 2,141.49	20.00 1,200.00	20.00 1,200.00
Total 5700 · Website	172.16	88.00	2,151.80	1,220.00	1,220.00
6100 · Staff & Board Travel 6115 · Bank Service Charge 6117 · Computer Software 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions	231.41 22.05 0.00 132.52 4,606.66 4.23	70.00 10.00 0.00 245.00 1,184.42 10.00	1,475.70 138.75 169.98 4,721.07 17,635.28 1,482.11	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6185 · Senior Insurance paid by ACA 6187 · Motor Official thru USAC	0.00 134.00 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	1,048.39 530.99 285.00 0.00 7,187.50	983.00 555.00 275.00 1,000.00 9,300.00	983.00 555.00 275.00 1,000.00 9,300.00
Total 6180 · Insurance	134.00	0.00	9,051.88	12,113.00	12,113.00
6240 · Miscellaneous 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting 6655 · Consulting	0.00 125.49 0.00 460.00 0.00	100.00 20.00 127.27 120.00	570.06 455.31 0.00 2,981.25 13.49	200.00 1,500.00 1,400.00 2,300.00	200.00 1,500.00 1,400.00 2,300.00
6659 · Graphic Design 6665 · Website Support 6672 · Background Screening	0.00 930.00 20.00	0.00 0.00	62.04 6,506.25 80.00	2,000.00 80.00	2,000.00 80.00
Total 6270 · Professional Fees	1,410.00	120.00	9,643.03	4,380.00	4,380.00
6290 · Rent 6292 · Storage 6290 · Rent - Other	310.00 0.00	310.00 0.00	3,720.00 0.00	3,720.00 94.00	3,720.00 94.00
Total 6290 · Rent	310.00	310.00	3,720.00	3,814.00	3,814.00
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies	99.43 55.27 0.00	103.58 125.00 25.00	1,216.31 1,387.70 270.72	1,243.00 1,500.00 250.00	1,243.00 1,500.00 250.00

	Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,666.67 590.50 3.50	7,666.67 590.50 3.50	92,000.04 7,242.24 42.00	92,000.00 7,086.00 42.00	92,000.00 7,086.00 42.00
Total 6560 · Payroll Expenses	8,260.67	8,260.67	99,284.28	99,128.00	99,128.00
Total Expense	20,350.96	12,873.94	206,760.87	204,139.00	204,139.00
Net Ordinary Income	-11,051.01	-2,950.94	-13,243.58	-12,819.00	-12,819.00
Other Income/Expense Other Income 4999 · Interest Income	45.11	5.00	301.14	60.00	60.00
Total Other Income	45.11	5.00	301.14	60.00	60.00
Net Other Income	45.11	5.00	301.14	60.00	60.00
Net Income	-11,005.90	-2,945.94	-12,942.44	-12,759.00	-12,759.00