	Oct 19	Budget	Jan - Oct 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income 3999 · Credit Card Transactions	0.00	0.00	0.00	0.00	0.00
4000 · Dues					
4001 · Individual	1,640.00	1,200.00	77,069.00	76,000.00	76,800.00
4002 · Junior 4008 · Club	190.00 0.00	90.00 0.00	5,680.00 7.410.00	5,820.00 6.200.00	6,090.00 6,200.00
4000 · Club		0.00	,	.,	0,200.00
Total 4000 · Dues	1,830.00	1,290.00	90,159.00	88,020.00	89,090.00
4050 · LA Rebate from USAC	0.00	0.00	20,140.15	21,000.00	29,000.00
4105 · Race Date Fee	600.00	0.00	400.00	0.00	0.00
4110 · One Day Memberships	558.00	555.00	1,980.00	1,893.00	2,400.00
4120 · Surcharges 4121 · Operational	4.767.00	7,230.00	24,036.50	26,282.00	30,248.00
4121 · Operational 4124 · Junior	732.00	1,043.00	1,474.50	2,092.00	2,951.00
		•	,	•	,
Total 4120 · Surcharges	5,499.00	8,273.00	25,511.00	28,374.00	33,199.00
4200 · Race Registration Fees	0.00	0.00	8,411.00	7,000.00	7,000.00
4210 · Camp Income	0.00	0.00	5,915.40	3,750.00	3,750.00
4220 · Special Event Income	155.00	200.00	816.01	200.00	7,000.00
4400 · Donations - General	0.00	5 000 00	505.00	7 450 00	7.050.00
4402 · Donations - Junior Development 4400 · Donations - General - Other	0.00 300.00	5,000.00 0.00	585.00 11,387.00	7,450.00 0.00	7,650.00 0.00
4400 · Dollations - General - Other	300.00	0.00	11,307.00	0.00	0.00
Total 4400 · Donations - General	300.00	5,000.00	11,972.00	7,450.00	7,650.00
4410 · Sponsorship	0.00	0.00	29,500.00	19,500.00	20,110.00
4600 · Race Kit Items	55.00	121.00	264.00	578.00	600.00
4900 · Other Income	0.00	0.00	0.00	0.00	0.00
4910 · Revenue Adjustments					
4925 · Complimentary Race Entry	0.00	0.00	0.00	-50.00	-50.00
4920 · Collegiate surcharge waived	0.00	0.00	-1,224.00	-1,400.00	-1,400.00
Total 4910 · Revenue Adjustments	0.00	0.00	-1,224.00	-1,450.00	-1,450.00
Total Income	8,997.00	15,439.00	193,844.56	176,315.00	198,349.00
Gross Profit	8,997.00	15,439.00	193,844.56	176,315.00	198,349.00
Expense					
5514 · Women's+ Program	281.50	500.00	1,680.00	4,000.00	5,000.00
5000 · Race Staffing	0.00		425.00		
5005 · ROL Mechanic Support	0.00		420.00		
Total 5000 · Race Staffing	0.00		425.00		

	Oct 19	Budget	Jan - Oct 19	YTD Budget	Annual Budget
5010 · Police	0.00	-1,000.00	2,203.68	1,500.00	1,500.00
5020 · Timing and Results	0.00	0.00	800.00	800.00	800.00
5030 · Venue Rental	0.00	0.00	655.00	1,300.00	1,350.00
5035 · Event Meals	0.00	0.00	323.20	400.00	400.00
5037 · Event Lodging	0.00	0.00	0.00	0.00	0.00
5038 · Special Event Costs	0.00	600.00	2,290.63	1,300.00	4,000.00
5050 · Officials Fees	200.00	0.00	1,104.98	900.00	900.00
5051 · Officials Training/Development	0.00	0.00	979.52	1,000.00	1,000.00
5053 · Officials Meeetings & Meals	0.00	0.00	743.45	700.00	700.00
5060 · Medical Services	0.00	0.00	196.70	250.00	250.00
5072 · ACA Paid Operational Surcharge	0.00		78.75		
5100 · Race Kit Equipment	0.00	0.00	5,109.34	1,500.00	1,500.00
5110 · Race Numbers	0.00	0.00	2,167.67	0.00	0.00
5200 · Camps	0.00	0.00	222.22	400.00	100.00
5201 · Camp Manager	0.00	0.00	600.00	400.00	400.00
5202 · Venue Rental	0.00 0.00	0.00	11,010.02	6,400.00	6,400.00
5203 · Camp Meals	0.00	0.00 0.00	513.38 760.50	80.00 100.00	80.00
5204 · Camp Permit Fees	0.00	0.00	0.00	250.00	100.00 250.00
5205 · Camp Clothing/Gear 5206 · Camp Coach	0.00	0.00	2,000.00	250.00	250.00
5206 · Camp Coach 5207 · Camp Medical Services	0.00	0.00	2,000.00 656.61	600.00	600.00
5207 · Camp Medical Services	0.00	0.00	030.01	000.00	800.00
Total 5200 · Camps	0.00	0.00	15,540.51	8,080.00	8,080.00
5300 · Awards					
5310 · Clothing	0.00	0.00	0.00	0.00	0.00
5320 · Medals/Plaques	0.00	1,000.00	2,446.94	2,000.00	2,000.00
5330 · Prize Money	300.00	1,200.00	3,035.00	3,600.00	3,600.00
5340 · Party	47.56	3,500.00	6,292.66	7,000.00	7,000.00
Total 5300 · Awards	347.56	5,700.00	11,774.60	12,600.00	12,600.00
5400 · Program Expenses					
5518 State Championship Support	500.00	0.00	500.00	1,300.00	2,000.00
Total 5400 · Program Expenses	500.00	0.00	500.00	1,300.00	2,000.00
5420 · Clothing	0.00	0.00	0.00	75.00	75.00
5430 · Marketing - Events	1,006.84	600.00	1,361.00	3,300.00	4,000.00
5431 · Marketing - Materials	99.00	0.00	1,398.93	1,000.00	1,000.00
5432 · Marketing - Advertising	57.55	320.00	4,257.78	2,900.00	3,500.00
5510 · Outbound Donations	0.00		8,000.00		
5515 · Junior Race Grants Program	0.00	3,655.00	2,500.00	6,255.00	7,000.00
5516 · New Race Grant	500.00	3,000.00	500.00	3,000.00	3,000.00
5517 · Pre-J Permits	175.00	225.00	350.00	500.00	700.00

	Oct 19	Budget	Jan - Oct 19	YTD Budget	Annual Budget
5700 · Website					
5710 · Components	0.00	0.00	10.33	11.00	11.00
5730 · Hosting	271.53	175.00	2,387.97	1,750.00	2,100.00
Total 5700 · Website	271.53	175.00	2,398.30	1,761.00	2,111.00
6100 · Staff & Board Travel	170.43	100.00	902.95	1,000.00	1,200.00
6115 · Bank Service Charge	9.00	9.00	100.73	90.00	108.00
6117 · Computer Software	0.00	0.00	0.00	0.00	0.00
6120 · Credit Card Processing Fees	357.72	160.00	4,911.24	4,720.00	5,100.00
6150 · Depreciation Expense	708.91	50.00	7,089.10	500.00	600.00
6160 · Dues and Subscriptions	0.00	0.00	2,035.50	1,800.00	1,800.00
6180 · Insurance					
6182 · Directors and Officers	0.00	0.00	985.50	985.50	985.50
6183 · Workman's Comp	0.00	0.00	549.00	522.00	522.00
6184 · Liability and Property	0.00	0.00	375.00	375.00	375.00
6187 · Motor Official thru USAC	0.00	0.00	6,545.00	8,000.00	8,000.00
Total 6180 · Insurance	0.00	0.00	8,454.50	9,882.50	9,882.50
6240 · Miscellaneous	0.00	0.00	0.00	350.00	350.00
6250 · Postage and Delivery	0.00	0.00	339.23	187.00	450.00
6270 · Professional Fees					
6650 · Accounting	57.00	155.00	1,018.00	2,095.00	2,500.00
6655 · Consulting	0.00	0.00	0.00	0.00	0.00
6659 · Graphic Design	0.00	0.00	0.00	100.00	100.00
6665 · Website Support	0.00	340.00	6,614.43	3,520.00	4,200.00
6672 · Background Screening	0.00	0.00	8.00	60.00	80.00
Total 6270 · Professional Fees	57.00	495.00	7,640.43	5,775.00	6,880.00
6290 · Rent					
6292 · Storage	310.00	310.00	3,100.00	3,100.00	3,720.00
Total 6290 · Rent	310.00	310.00	3,100.00	3,100.00	3,720.00
6340 · Telephone	99.46	100.00	996.08	1,000.00	1,200.00
6350 · Meals and Entertainment	305.38	200.00	1,459.04	1,300.00	1,500.00
6550 · Office Supplies	0.00	70.00	209.35	250.00	250.00

	Oct 19	Budget	Jan - Oct 19	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,666.67 590.51 3.50	7,666.67 604.03 3.50	76,666.70 6,067.45 35.00	76,666.66 6,040.38 35.00	92,000.00 7,248.44 42.00
Total 6560 · Payroll Expenses	8,260.68	8,274.20	82,769.15	82,742.04	99,290.44
Total Expense	13,717.56	23,543.20	187,346.34	167,117.54	193,796.94
Net Ordinary Income	-4,720.56	-8,104.20	6,498.22	9,197.46	4,552.06
Other Income/Expense Other Income 4999 · Interest Income	34.12	30.00	450.22	315.00	375.00
Total Other Income	34.12	30.00	450.22	315.00	375.00
Net Other Income	34.12	30.00	450.22	315.00	375.00
Net Income	-4,686.44	-8,074.20	6,948.44	9,512.46	4,927.06