	May 16	Budget	
Ordinary Income/Expense Income 4000 · Dues			
4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	5,972.00 15.00 120.00	3,470.00 304.00 260.00	
Total 4000 · Dues	6,107.00	4,034.00	
4050 · LA Rebate from USAC 4100 · Permits	0.00	0.00	
4101 · Late Fees	0.00	0.00	
Total 4100 · Permits	0.00	0.00	
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	50.00 330.00	0.00 246.00	
4121 · Operational 4124 · Junior	4,663.50 208.50	3,584.00 336.00	
Total 4120 · Surcharges	4,872.00	3,920.00	
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	0.00 1,123.00	0.00 0.00	
4402 · Junior Development 4400 · Donations - Other	12.00 0.00	0.00 1,420.00	
Total 4400 · Donations	12.00	1,420.00	
4410 · Sponsorship 4600 · Race Kit Items	0.00 264.00	0.00 0.00	
4900 · Other Income 4910 · Revenue Adjustments	-24.00	125.00	
4920 · Collegiate surcharge waived	0.00	-2,062.00	
Total 4910 · Revenue Adjustments	0.00	-2,062.00	
5500 · Refunds	0.00		
Total Income	12,734.00	7,683.00	
Gross Profit	12,734.00	7,683.00	

	May 16	Budget
Expense		
5000 · Race Staffing	0.00	514.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	0.00	63.30
5040 · Event Rental Equipment	0.00	144.00
5050 · Officials Fees	151.00	0.00
5051 · Officials Training/Development	0.00	70.00
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	0.00	0.00
5060 · Medical Services	0.00	1,820.00
5070 · Event Permits	0.00	0.00
5100 · Race Kit	0.00	0.00
5102 · Equipment	772.77	0.00
5100 · Race Kit - Other	0.00	0.00
5100 Race Kit - Other	0.00	
Total 5100 · Race Kit	772.77	0.00
5110 · Race Numbers 5200 · Camps	0.00	0.00
5202 · Venue Rental	5,020.00	0.00
5203 · Camp Meals	525.57	0.00
5206 · Camp Coach	1,200.00	0.00
3200 Camp Coach	1,200.00	0.00
Total 5200 · Camps	6,745.57	0.00
5300 · Awards		
5320 · Medals/Plaques	0.00	42.00
5330 · Prize Money	0.00	0.00
5340 · Party	0.00	0.00
Total 5300 · Awards	0.00	42.00
5420 · Clothing	352.80	1,000.00
5430 · Marketing - Events	122.06	0.00
5431 · Marketing - Materials	0.00	500.00
5432 · Marketing - Advertising	0.00	0.00
5510 · Outbound Donations	0.00	0.00
5515 · Junior Race Grants Program	0.00	0.00
5516 · New Race Grant	0.00	1,000.00
5517 · Pre-J Permits	0.00	62.50
5700 · Website	0.00	02.00
5730 · Hosting	260.88	300.00
5.00 Hooking	200.00	000.00
Total 5700 · Website	260.88	300.00

	May 16	Budget
6100 · Staff & Board Travel	0.00	0.00
6115 · Bank Service Charge	5.00	0.00
6120 · Credit Card Processing Fees	130.16	240.00
6150 · Depreciation Expense	2,043.53	1,416.67
6160 · Dues and Subscriptions	0.00	0.00
6180 · Insurance		
6182 · Directors and Officers	293.40	0.00
6183 · Workman's Comp	0.00	0.00
6184 · Liability and Property	0.00	500.00
6187 · Motor Official thru USAC	1,360.00	1,557.00
Total 6180 · Insurance	1,653.40	2,057.00
6230 · Licenses and Permits	0.00	0.00
6250 · Postage and Delivery	245.00	70.50
6260 · Printing and Reproduction	0.00	0.00
6270 · Professional Fees		
6650 · Accounting	235.00	250.00
6672 · Background Screening	0.00	0.00
Total 6270 · Professional Fees	235.00	250.00
6290 · Rent 6292 · Storage	280.00	300.00
Total 6290 · Rent	280.00	300.00
6340 · Telephone	127.66	125.00
6350 · Meals and Entertainment	157.67	83.33
6380 · Travel	94.02	0.00
6550 · Office Supplies	16.95	250.00
6560 · Payroll Expenses		
6561 · Śalary	7,875.00	8,083.00
6562 · Taxes	621.76	708.33
6564 · Payroll Processing Fees	5.25	0.00
6560 · Payroll Expenses - Other	0.00	
Total 6560 · Payroll Expenses	8,502.01	8,791.33
Total Expense	21,895.48	19,099.63
Net Ordinary Income	-9,161.48	-11,416.63

	May 16	Budget	
Other Income/Expense Other Income 4999 · Interest Income	8.01	16.67	
Total Other Income	8.01	16.67	
Net Other Income	8.01	16.67	
Net Income	-9,153.47	-11,399.96	

	\$ Over Budget	Jan - May 16
Ordinary Income/Expense Income 4000 · Dues		
4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	2,502.00 -289.00 -140.00	41,842.00 570.00 8,410.00
Total 4000 · Dues	2,073.00	50,822.00
4050 · LA Rebate from USAC 4100 · Permits	0.00	0.00
4101 · Late Fees	0.00	137.00
Total 4100 · Permits	0.00	137.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	50.00 84.00	745.00 414.00
4121 · Operational 4124 · Junior	1,079.50 -127.50	9,672.00 547.50
Total 4120 · Surcharges	952.00	10,219.50
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	0.00 1,123.00	0.00 3,403.00
4402 · Junior Development 4400 · Donations - Other	12.00 -1,420.00	75.00 180.00
Total 4400 · Donations	-1,408.00	255.00
4410 · Sponsorship 4600 · Race Kit Items	0.00 264.00	4,009.01 231.63
4900 · Other Income 4910 · Revenue Adjustments	-149.00	347.50
4920 · Collegiate surcharge waived	2,062.00	-3,352.50
Total 4910 · Revenue Adjustments	2,062.00	-3,352.50
5500 · Refunds		-25.00
Total Income	5,051.00	67,206.14
Gross Profit	5,051.00	67,206.14

	\$ Over Budget	Jan - May 16
Expense		
5000 · Race Staffing	-514.00	0.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	-63.30	18.00
5040 · Event Rental Equipment	-144.00	0.00
5050 · Officials Fees	151.00	151.00
5051 · Officials Training/Development	-70.00	442.45
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	0.00	566.92
5060 · Medical Services	-1,820.00	0.00
5070 · Event Permits	0.00	0.00
5100 · Race Kit		
5102 · Equipment	772.77	1,565.43
5100 · Race Kit - Other		53.33
Total 5100 · Race Kit	772.77	1,618.76
5110 · Race Numbers 5200 · Camps	0.00	4,422.24
5200 Camps 5202 · Venue Rental	5,020.00	5,051.80
5203 · Camp Meals	525.57	525.57
5206 · Camp Coach	1,200.00	1,480.36
5250 Gamp Goden	1,200.00	1,400.00
Total 5200 · Camps	6,745.57	7,057.73
5300 · Awards		
5320 · Medals/Plaques	-42.00	813.60
5330 · Prize Money	0.00	0.00
5340 · Party	0.00	2,084.64
Total 5300 · Awards	-42.00	2,898.24
5420 · Clothing	-647.20	352.80
5430 · Marketing - Events	122.06	572.06
5431 · Marketing - Materials	-500.00	289.88
5432 · Marketing - Advertising	0.00	1,371.17
5510 · Outbound Donations	0.00	30.35
5515 · Junior Race Grants Program	0.00	0.00
5516 · New Race Grant	-1,000.00	0.00
5517 · Pre-J Permits	-62.50	0.00
5700 · Website		
5730 · Hosting	-39.12	1,435.53
Total 5700 · Website	-39.12	1,435.53

	\$ Over Budget	Jan - May 16
6100 · Staff & Board Travel	0.00	64.21
6115 · Bank Service Charge	5.00	44.00
6120 · Credit Card Processing Fees	-109.84	2,184.40
6150 · Depreciation Expense	626.86	10,217.65
6160 Dues and Subscriptions	0.00	160.00
6180 · Insurance		
6182 · Directors and Officers	293.40	2,519.85
6183 · Workman's Comp	0.00	0.00
6184 · Liability and Property	-500.00	977.45
6187 · Motor Official thru USAC	-197.00	4,455.00
Total 6180 · Insurance	-403.60	7,952.30
6230 · Licenses and Permits	0.00	60.00
6250 · Postage and Delivery	174.50	1,458.70
6260 · Printing and Reproduction	0.00	1,550.00
6270 · Professional Fees		
6650 · Accounting	-15.00	1,035.39
6672 · Background Screening	0.00	43.75
Total 6270 · Professional Fees	-15.00	1,079.14
6290 · Rent	20.00	1 400 00
6292 · Storage	-20.00	1,400.00
Total 6290 · Rent	-20.00	1,400.00
6340 · Telephone	2.66	639.83
6350 · Meals and Entertainment	74.34	1,121.76
6380 · Travel	94.02	106.02
6550 · Office Supplies	-233.05	428.38
6560 · Payroll Expenses		
6561 · Salary	-208.00	39,375.00
6562 · Taxes	-86.57	3,251.91
6564 · Payroll Processing Fees	5.25	21.00
6560 · Payroll Expenses - Other		5.25
Total 6560 · Payroll Expenses	-289.32	42,653.16
Total Expense	2,795.85	92,346.68
Net Ordinary Income	2,255.15	-25,140.54

	\$ Over Budget	Jan - May 16
Other Income/Expense Other Income 4999 · Interest Income	-8.66	57.06
Total Other Income	-8.66	57.06
Net Other Income	-8.66	57.06
Net Income	2,246.49	-25,083.48

	YTD Budget	\$ Over Budget	
Ordinary Income/Expense Income			
4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	50,780.00 2,740.00 8,340.00	-8,938.00 -2,170.00 70.00	
Total 4000 · Dues	61,860.00	-11,038.00	
4050 · LA Rebate from USAC	7,500.00	-7,500.00	
4100 · Permits 4101 · Late Fees	0.00	137.00	
Total 4100 · Permits	0.00	137.00	
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	310.00 567.00	435.00 -153.00	
4120 · Surcharges 4121 · Operational 4124 · Junior	7,424.00 696.00	2,248.00 -148.50	
Total 4120 · Surcharges	8,120.00	2,099.50	
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	0.00 0.00	0.00 3,403.00	
4402 · Junior Development 4400 · Donations - Other	0.00 2,910.00	75.00 -2,730.00	
Total 4400 · Donations	2,910.00	-2,655.00	
4410 · Sponsorship 4600 · Race Kit Items	4,075.00 0.00	-65.99 231.63	
4900 · Other Income 4910 · Revenue Adjustments	625.00	-277.50	
4920 · Collegiate surcharge waived	-4,823.00	1,470.50	
Total 4910 · Revenue Adjustments	-4,823.00	1,470.50	
5500 · Refunds			
Total Income	81,144.00	-13,937.86	
Gross Profit	81,144.00	-13,937.86	

	YTD Budget	\$ Over Budget
Expense		
5000 · Race Staffing	883.00	-883.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	63.30	-45.30
5040 · Event Rental Equipment	722.00	-722.00
5050 · Officials Fees	0.00	151.00
5051 · Officials Training/Development	962.00	-519.55
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	1,372.50	-805.58
5060 · Medical Services	2,095.00	-2,095.00
5070 · Event Permits	25.00	-25.00
5100 · Race Kit		
5102 · Equipment	32.00	1,533.43
5100 · Race Kit - Other		
Total 5100 · Race Kit	32.00	1,586.76
Total 0100 Rade Rit	02.00	•
5110 · Race Numbers	0.00	4,422.24
5200 · Camps		- 0-4 00
5202 · Venue Rental	0.00	5,051.80
5203 · Camp Meals	0.00	525.57
5206 · Camp Coach	0.00	1,480.36
Total 5200 · Camps	0.00	7,057.73
5300 · Awards		
5320 · Medals/Plaques	1,267.00	-453.40
5330 · Prize Money	2,145.00	-2,145.00
5340 · Party	2,500.00	-415.36
Total 5300 · Awards	5,912.00	-3,013.76
5420 · Clothing	1,000.00	-647.20
5430 · Marketing - Events	0.00	572.06
5431 · Marketing - Materials	3,650.00	-3,360.12
5432 · Marketing - Advertising	0.00	1,371.17
5510 · Outbound Donations	1,000.00	-969.65
5515 · Junior Race Grants Program	0.00	0.00
5516 · New Race Grant	2,000.00	-2,000.00
5517 · Pre-J Permits	125.00	-125.00
5700 · Website		
5730 · Hosting	1,500.00	-64.47
Total 5700 · Website	1,500.00	-64.47

	YTD Budget	\$ Over Budget
6100 · Staff & Board Travel	390.00	-325.79
6115 · Bank Service Charge	0.00	44.00
6120 · Credit Card Processing Fees	2,220.00	-35.60
6150 · Depreciation Expense	7,083.35	3,134.30
6160 · Dues and Subscriptions	150.00	10.00
6180 · Insurance		
6182 · Directors and Officers	1,700.00	819.85
6183 · Workman's Comp	0.00	0.00
6184 · Liability and Property	3,000.00	-2,022.55
6187 · Motor Official thru USAC	5,301.00	-846.00
Total 6180 · Insurance	10,001.00	-2,048.70
6230 · Licenses and Permits	50.00	10.00
6250 · Postage and Delivery	465.00	993.70
6260 · Printing and Reproduction	1,200.00	350.00
6270 · Professional Fees		
6650 · Accounting	2,000.00	-964.61
6672 · Background Screening	0.00	43.75
Total 6270 · Professional Fees	2,000.00	-920.86
6290 · Rent	1 500 00	-100.00
6292 · Storage	1,500.00	-100.00
Total 6290 · Rent	1,500.00	-100.00
6340 · Telephone	625.00	14.83
6350 · Meals and Entertainment	416.69	705.07
6380 · Travel	0.00	106.02
6550 · Office Supplies	750.00	-321.62
6560 · Payroll Expenses		
6561 · Salary	40,415.00	-1,040.00
6562 · Taxes	3,541.65	-289.74
6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	0.00	21.00
Total 6560 · Payroll Expenses	43,956.65	-1,303.49
Total Expense	92,149.49	197.19
Net Ordinary Income	-11,005.49	-14,135.05

	YTD Budget	\$ Over Budget
Other Income/Expense Other Income 4999 · Interest Income	83.31	-26.25
Total Other Income	83.31	-26.25
Net Other Income	83.31	-26.25
Net Income	-10,922.18	-14,161.30

## **Annual Budget**

	Aimaai Baagot
Ordinary Income/Expense Income 4000 · Dues	
4001 · Individual 4002 · Junior 4008 · Club	65,000.00 4,000.00 10,000.00
Total 4000 · Dues	79,000.00
4050 · LA Rebate from USAC 4100 · Permits	30,000.00
4101 · Late Fees	0.00
Total 4100 · Permits	0.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	1,000.00 3,000.00
4121 · Operational 4124 · Junior	32,000.00 3,000.00
Total 4120 · Surcharges	35,000.00
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	12,000.00 0.00
4402 · Junior Development 4400 · Donations - Other	0.00 10,000.00
Total 4400 · Donations	10,000.00
4410 · Sponsorship 4600 · Race Kit Items	25,000.00 0.00
4900 · Other Income	1,500.00
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	-5,353.00
Total 4910 · Revenue Adjustments	-5,353.00
5500 · Refunds	
Total Income	191,147.00
Gross Profit	191,147.00

## **Annual Budget**

	7 2 d. d. g o c
Expense	
5000 · Race Staffing	3,000.00
5010 · Police	1,000.00
5020 · Timing and Results	1,000.00
5030 · Venue Rental	3,000.00
5035 · Event Meals	300.00
5040 · Event Rental Equipment	2,000.00
5050 · Officials Fees	3,500.00
5051 · Officials Training/Development	1,000.00
5052 · Officials Training & Education	300.00
5053 · Officials Meeetings & Meals	1,500.00
5060 · Medical Services	2,500.00
5070 · Event Permits	100.00
5100 · Race Kit	
5102 · Equipment	2,000.00
5100 · Race Kit - Other	,
Total 5400 Base Vit	2 000 00
Total 5100 · Race Kit	2,000.00
5110 · Race Numbers	0.00
5200 · Camps	
5202 · Venue Rental	0.00
5203 · Camp Meals	0.00
5206 · Camp Coach	0.00
Total 5200 · Camps	0.00
. G.	
5300 · Awards	
5320 · Medals/Plaques	3,500.00
5330 · Prize Money	3,000.00
5340 · Party	5,000.00
Total 5300 · Awards	11,500.00
5420 . Clothing	1,000.00
5420 · Clothing	0.00
5430 · Marketing - Events	7,000.00
5431 · Marketing - Materials 5432 · Marketing - Advertising	0.00
5510 · Outbound Donations	1,000.00
5515 · Junior Race Grants Program	3,000.00
5516 · New Race Grant	5,000.00
5517 · Pre-J Permits	500.00
5700 · Website	500.00
5730 · Website 5730 · Hosting	3,600.00
J/JU - Hosting	3,000.00
Total 5700 · Website	3,600.00

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	Annual Budget
6100 · Staff & Board Travel 6115 · Bank Service Charge 6120 · Credit Card Processing Fees	500.00 0.00 4,000.00
6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance	17,000.00 150.00
6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	1,700.00 1,000.00 3,000.00 9,000.00
Total 6180 · Insurance	14,700.00
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees	100.00 1,500.00 1,500.00
6650 · Accounting 6672 · Background Screening	5,000.00 0.00
Total 6270 · Professional Fees	5,000.00
6290 · Rent 6292 · Storage	3,600.00
Total 6290 · Rent	3,600.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	1,500.00 1,000.00 0.00 1,000.00
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	97,000.00 8,500.00 0.00
Total 6560 · Payroll Expenses	105,500.00
Total Expense	210,850.00
Net Ordinary Income	-19,703.00

5:25 PM 06/11/16 Accrual Basis

	Annual Budget
Other Income/Expense Other Income	
4999 · Interest Income	200.00
Total Other Income	200.00
Net Other Income	200.00
Net Income	-19,503.00