	Jan - Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income	0.00		0.00		
3999 · Credit Card Transactions 4000 · Dues	0.00		0.00		
4000 · Dues 4001 · Individual	66,620.00	64,000.00	66,620.00	64,000.00	64,000.00
4002 · Junior	5,955.00	5,500.00	5,955.00	5,500.00	5,500.00
4008 · Club	6,175.00	9,500.00	6,175.00	9,500.00	9,500.00
Total 4000 · Dues	78,750.00	79,000.00	78,750.00	79,000.00	79,000.00
4050 · LA Rebate from USAC	29,794.77	26,200.00	29,794.77	26,200.00	26,200.00
4105 · Race Date Fee	1,900.00		1,900.00		
4110 · One Day Memberships	2,425.00	2,400.00	2,425.00	2,400.00	2,400.00
4120 · Surcharges	07.440.07	00.040.00	0= 440 0=	00.040.00	
4121 · Operational	37,146.25	39,210.00	37,146.25	39,210.00	39,210.00
4124 · Junior	3,624.25	4,050.00	3,624.25	4,050.00	4,050.00
Total 4120 · Surcharges	40,770.50	43,260.00	40,770.50	43,260.00	43,260.00
4200 · Race Registration Fees	7,213.75	8,700.00	7,213.75	8,700.00	8,700.00
4210 · Camp Income	2,840.00	3,000.00	2,840.00	3,000.00	3,000.00
4220 · Special Event Income	4,840.13		4,840.13		
4400 Donations - General					
4402 · Donations - Junior Development	7,650.00	6,000.00	7,650.00	6,000.00	6,000.00
4400 · Donations - General - Other	0.00		0.00		
Total 4400 · Donations - General	7,650.00	6,000.00	7,650.00	6,000.00	6,000.00
4410 · Sponsorship	18,609.53	25,150.00	18,609.53	25,150.00	25,150.00
4600 Race Kit Items	616.00	250.00	616.00	250.00	250.00
4910 · Revenue Adjustments					
4925 · Complimentary Race Entry	-30.00	-400.00	-30.00	-400.00	-400.00
4920 · Collegiate surcharge waived	-1,407.00		-1,407.00		
4910 · Revenue Adjustments - Other	0.00	-2,240.00	0.00	-2,240.00	-2,240.00
Total 4910 · Revenue Adjustments	-1,437.00	-2,640.00	-1,437.00	-2,640.00	-2,640.00
Total Income	193,972.68	191,320.00	193,972.68	191,320.00	191,320.00
Gross Profit	193,972.68	191,320.00	193,972.68	191,320.00	191,320.00

	Jan - Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
Expense					
5038 · Special Event Costs	3,384.51		3,384.51		
5010 · Police	1,416.18	1,600.00	1,416.18	1,600.00	1,600.00
5020 Timing and Results	800.00	800.00	800.00	800.00	800.00
5030 · Venue Rental	1,335.00	1,350.00	1,335.00	1,350.00	1,350.00
5035 · Event Meals	355.97	500.00	355.97	500.00	500.00
5040 · Event Rental Equipment	0.00	450.00	0.00	450.00	450.00
5050 · Officials Fees	787.83	1,100.00	787.83	1,100.00	1,100.00
5051 · Officials Training/Development	387.60	2,400.00	387.60	2,400.00	2,400.00
5053 · Officials Meeetings & Meals	557.22	800.00	557.22	800.00	800.00
5060 · Medical Services	221.82	250.00	221.82	250.00	250.00
5070 · Event Permits	0.00	145.00	0.00	145.00	145.00
5100 · Race Kit Equipment	8,055.40	2,350.00	8,055.40	2,350.00	2,350.00
5110 · Race Numbers	309.20	166.00	309.20	166.00	166.00
5200 · Camps					
5201 · Camp Manager	350.00	400.00	350.00	400.00	400.00
5202 · Venue Rental	5,844.92	3,400.00	5,844.92	3,400.00	3,400.00
5203 · Camp Meals	78.83	435.00	78.83	435.00	435.00
5204 · Camp Permit Fees	60.00	100.00	60.00	100.00	100.00
5205 · Camp Clothing/Gear	226.48		226.48		
5206 · Camp Coach	250.00	520.00	250.00	520.00	520.00
5207 · Camp Medical Services	584.25	460.00	584.25	460.00	460.00
Total 5200 · Camps	7,394.48	5,315.00	7,394.48	5,315.00	5,315.00
5300 · Awards					
5320 · Medals/Plaques	1,854.25	2,000.00	1,854.25	2,000.00	2,000.00
5330 · Prize Money	1,550.00	3,000.00	1,550.00	3,000.00	3,000.00
5340 · Party	7,542.74	7,000.00	7,542.74	7,000.00	7,000.00
Total 5300 · Awards	10,946.99	12,000.00	10,946.99	12,000.00	12,000.00
5400 · Program Expenses					
5518 · State Championship Support	2,871.26	2,000.00	2,871.26	2,000.00	2,000.00
Total 5400 · Program Expenses	2,871.26	2,000.00	2,871.26	2,000.00	2,000.00
5420 · Clothing	163.28	500.00	163.28	500.00	500.00
5430 · Marketing - Events	3,884.00	3,500.00	3,884.00	3,500.00	3,500.00
5431 · Marketing - Materials	359.88	850.00	359.88	850.00	850.00
5432 · Marketing - Advertising	1,571.27	1,500.00	1,571.27	1,500.00	1,500.00
5515 · Junior Race Grants Program	6,935.00	15,000.00	6,935.00	15,000.00	15,000.00
5516 · New Race Grant	1,000.00	3,000.00	1,000.00	3,000.00	3,000.00
5517 · Pre-J Permits	650.00	700.00	650.00	700.00	700.00

	Jan - Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
5600 · Taxes 5630 · State 5640 · UIF 5600 · Taxes - Other	0.00 0.00 0.00	60.00 42.00 30.00	0.00 0.00 0.00	60.00 42.00 30.00	60.00 42.00 30.00
Total 5600 · Taxes	0.00	132.00	0.00	132.00	132.00
5700 · Website 5710 · Components 5730 · Hosting	10.31 2,141.49	20.00 1,200.00	10.31 2,141.49	20.00 1,200.00	20.00 1,200.00
Total 5700 · Website	2,151.80	1,220.00	2,151.80	1,220.00	1,220.00
6100 · Staff & Board Travel 6115 · Bank Service Charge 6117 · Computer Software 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions	1,475.70 138.75 169.98 4,721.07 17,635.28 1,482.11	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00	1,475.70 138.75 169.98 4,721.07 17,635.28 1,482.11	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6185 · Senior Insurance paid by ACA 6187 · Motor Official thru USAC	1,048.39 530.99 285.00 0.00 7,187.50	983.00 555.00 275.00 1,000.00 9,300.00	1,048.39 530.99 285.00 0.00 7,187.50	983.00 555.00 275.00 1,000.00 9,300.00	983.00 555.00 275.00 1,000.00 9,300.00
Total 6180 · Insurance	9,051.88	12,113.00	9,051.88	12,113.00	12,113.00
6240 · Miscellaneous 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting 6655 · Consulting	570.06 455.31 0.00 2,981.25 13.49	200.00 1,500.00 1,400.00 2,300.00	570.06 455.31 0.00 2,981.25 13.49	200.00 1,500.00 1,400.00 2,300.00	200.00 1,500.00 1,400.00 2,300.00
6659 · Graphic Design 6665 · Website Support 6672 · Background Screening	62.04 6,506.25 80.00	2,000.00 80.00	62.04 6,506.25 80.00	2,000.00 80.00	2,000.00 80.00
Total 6270 · Professional Fees	9,643.03	4,380.00	9,643.03	4,380.00	4,380.00
6290 · Rent 6292 · Storage 6290 · Rent - Other	3,720.00 0.00	3,720.00 94.00	3,720.00 0.00	3,720.00 94.00	3,720.00 94.00
Total 6290 · Rent	3,720.00	3,814.00	3,720.00	3,814.00	3,814.00
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies	1,216.31 1,387.70 270.72	1,243.00 1,500.00 250.00	1,216.31 1,387.70 270.72	1,243.00 1,500.00 250.00	1,243.00 1,500.00 250.00

	Jan - Dec 18	Budget	Jan - Dec 18	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	92,000.04 7,242.24 42.00	92,000.00 7,086.00 42.00	92,000.04 7,242.24 42.00	92,000.00 7,086.00 42.00	92,000.00 7,086.00 42.00
Total 6560 · Payroll Expenses	99,284.28	99,128.00	99,284.28	99,128.00	99,128.00
Total Expense	206,760.87	204,139.00	206,760.87	204,139.00	204,139.00
Net Ordinary Income	-12,788.19	-12,819.00	-12,788.19	-12,819.00	-12,819.00
Other Income/Expense Other Income 4999 · Interest Income	301.14	60.00	301.14	60.00	60.00
Total Other Income	301.14	60.00	301.14	60.00	60.00
Net Other Income	301.14	60.00	301.14	60.00	60.00
Net Income	-12,487.05	-12,759.00	-12,487.05	-12,759.00	-12,759.00