	Sep 18	Budget	Jan - Sep 18	YTD Budget	Annual Budget
Ordinary Income/Expense Income					
3999 · Credit Card Transactions	0.00		0.00		
4000 · Dues 4001 · Individual 4002 · Junior	4,200.00 1,035.00	6,000.00 500.00	63,390.00 5,535.00	56,000.00 4,405.00	64,000.00 5,500.00
4008 · Club	380.00	1,500.00	6,270.00	8,100.00	9,500.00
Total 4000 · Dues	5,615.00	8,000.00	75,195.00	68,505.00	79,000.00
4050 · LA Rebate from USAC 4105 · Race Date Fee	0.00 -325.00	0.00	23,686.54 900.00	18,200.00	26,200.00
4110 · One Day Memberships 4120 · Surcharges	213.00	300.00	1,363.00	1,500.00	2,400.00
4121 · Operational 4124 · Junior	3,494.75 190.75	7,000.00 750.00	23,401.00 1,288.00	26,710.00 1,700.00	39,210.00 4,050.00
Total 4120 · Surcharges	3,685.50	7,750.00	24,689.00	28,410.00	43,260.00
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations - General	0.00 0.00	0.00 0.00	7,213.75 2,840.00	8,700.00 3,000.00	8,700.00 3,000.00
4402 · Donations - Junior Development	5.00	60.00	2,508.00	2,470.00	6,000.00
Total 4400 · Donations - General	5.00	60.00	2,508.00	2,470.00	6,000.00
4410 · Sponsorship 4600 · Race Kit Items	0.00 110.00	0.00 77.00	16,500.00 473.00	16,000.00 198.00	25,150.00 250.00
4910 · Revenue Adjustments 4925 · Complimentary Race Entry 4920 · Collegiate surcharge waived 4910 · Revenue Adjustments - Other	-30.00 0.00 0.00	0.00	-30.00 -1,407.00 0.00	0.00 -2,198.00	-400.00 -2,240.00
Total 4910 · Revenue Adjustments	-30.00	0.00	-1,437.00	-2,198.00	-2,640.00
Total Income	9,273.50	16,187.00	153,931.29	144,785.00	191,320.00
Gross Profit	9,273.50	16,187.00	153,931.29	144,785.00	191,320.00
Expense 5038 · Special Event Costs	467.64		667.64		
5010 · Police 5020 · Timing and Results 5030 · Venue Rental 5035 · Event Meals 5040 · Event Rental Equipment	0.00 0.00 250.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	2,358.09 800.00 1,285.00 355.97 0.00	1,600.00 800.00 1,115.00 440.00 450.00	1,600.00 800.00 1,350.00 500.00 450.00
5050 Officials Fees 5051 Officials Training/Development 5053 Officials Meeetings & Meals	0.00 50.00 0.00	0.00 200.00 0.00	787.83 378.80 557.22	1,100.00 2,400.00 800.00	1,100.00 2,400.00 800.00

	Sep 18	Budget	Jan - Sep 18	YTD Budget	Annual Budget
5060 · Medical Services	0.00	0.00	221.82	250.00	250.00
5070 · Event Permits	0.00	0.00	0.00	145.00	145.00
5100 · Race Kit Equipment	3,791.20	0.00	8,041.30	1,850.00	2,350.00
5110 · Race Numbers	0.00	0.00	309.20	0.00	166.00
5200 · Camps					
5201 · Camp Manager	0.00	0.00	350.00	400.00	400.00
5202 · Venue Rental	0.00	0.00	5,844.92	3,400.00	3,400.00
5203 · Camp Meals	0.00	0.00	78.83	435.00	435.00
5204 · Camp Permit Fees	0.00	0.00	60.00	100.00	100.00
5205 · Camp Clothing/Gear	0.00		226.48		
5206 · Camp Coach	0.00	0.00	250.00	520.00	520.00
5207 Camp Medical Services	0.00	0.00	584.25	460.00	460.00
Total 5200 · Camps	0.00	0.00	7,394.48	5,315.00	5,315.00
5300 · Awards					
5320 · Medals/Plaques	0.00	1,000.00	807.25	2,000.00	2,000.00
5330 · Prize Money	0.00	0.00	1,350.00	1,800.00	3,000.00
5340 · Party	0.00	0.00	4,869.63	3,500.00	7,000.00
Total 5300 · Awards	0.00	1,000.00	7,026.88	7,300.00	12,000.00
5400 · Program Expenses					
5518 · State Championship Support	0.00	500.00	653.89	1,500.00	2,000.00
Total 5400 · Program Expenses	0.00	500.00	653.89	1,500.00	2,000.00
5420 · Clothing	-22.50	0.00	163.28	500.00	500.00
5430 · Marketing - Events	0.00	900.00	2,640.47	2,185.00	3,500.00
5431 · Marketing - Materials	0.00	100.00	359.88	700.00	850.00
5432 · Marketing - Advertising	0.00	50.00	1,103.50	1,400.00	1,500.00
5515 · Junior Race Grants Program	0.00	0.00	2,540.00	10,500.00	15,000.00
5516 · New Race Grant	0.00	0.00	0.00	3,000.00	3,000.00
5517 · Pre-J Permits	50.00	150.00	225.00	275.00	700.00
5600 · Taxes	0.00	0.00	0.00	00.00	00.00
5630 · State	0.00	0.00	0.00	60.00	60.00
5640 · UIF	0.00	0.00	0.00	42.00	42.00
5600 · Taxes - Other	0.00	15.00	0.00	30.00	30.00
Total 5600 · Taxes	0.00	15.00	0.00	132.00	132.00
5700 · Website	0.05	20.55	40.51		
5710 · Components	0.00	20.00	10.31	20.00	20.00
5730 · Hosting	261.74	88.00	1,601.67	936.00	1,200.00
Total 5700 · Website	261.74	108.00	1,611.98	956.00	1,220.00

	Sep 18	Budget	Jan - Sep 18	YTD Budget	Annual Budget
6100 · Staff & Board Travel	95.33	70.00	808.54	590.00	800.00
6115 · Bank Service Charge	9.00	10.00	107.70	90.00	120.00
6117 · Computer Software	0.00	0.00	169.98	0.00	0.00
6120 · Credit Card Processing Fees	357.99	245.00	4,163.22	3,765.00	4,500.00
6150 · Depreciation Expense	1,184.42	1,184.42	10,659.78	10,659.74	14,213.00
6160 · Dues and Subscriptions	0.00	0.00	1,477.88	1,340.00	1,350.00
6180 · Insurance			,	,	,
6182 · Directors and Officers	68.44	0.00	979.95	983.00	983.00
6183 · Workman's Comp	0.00	277.50	357.00	555.00	555.00
6184 · Liability and Property	0.00	0.00	285.00	275.00	275.00
6185 · Senior Insurance paid by ACA	0.00	0.00	0.00	1,000.00	1,000.00
6187 · Motor Official thru USAC	-85.00	0.00	7,187.50	9,300.00	9,300.00
Total 6180 · Insurance	-16.56	277.50	8,809.45	12,113.00	12,113.00
6240 · Miscellaneous	0.00	50.00	570.06	50.00	200.00
6250 · Postage and Delivery	7.00	170.00	191.53	1,215.00	1,500.00
6260 · Printing and Reproduction	0.00	127.27	0.00	1,018.19	1,400.00
6270 · Professional Fees					
6650 · Accounting	55.00	55.00	1,376.25	1,250.00	2,300.00
6655 · Consulting	0.00		13.49		
6659 · Graphic Design	0.00		62.04		
6665 · Website Support	1,000.00	200.00	5,132.50	1,800.00	2,000.00
6672 · Background Screening	0.00	0.00	60.00	80.00	80.00
Total 6270 · Professional Fees	1,055.00	255.00	6,644.28	3,130.00	4,380.00
6290 · Rent					
6292 · Storage	310.00	310.00	2,790.00	2,790.00	3,720.00
6290 · Rent - Other	0.00	0.00	0.00	94.00	94.00
Total 6290 · Rent	310.00	310.00	2,790.00	2,884.00	3,814.00
6340 · Telephone	99.37	103.58	918.02	932.26	1,243.00
6350 · Meals and Entertainment	14.65	125.00	1,116.15	1,125.00	1,500.00
6550 · Office Supplies	0.00	25.00	171.50	175.00	250.00
6560 · Payroll Expenses					
6561 · Salary	7,666.67	7,666.67	69,000.03	68,999.99	92,000.00
6562 · Taxes	590.50	590.50	5,470.74	5,314.50	7,086.00
6564 · Payroll Processing Fees	3.50	3.50	24.50	31.50	42.00
6560 · Payroll Expenses - Other	0.00		7.00		
Total 6560 · Payroll Expenses	8,260.67	8,260.67	74,502.27	74,345.99	99,128.00
Total Expense	16,224.95	14,236.44	152,582.59	158,146.18	204,139.00
Net Ordinary Income	-6,951.45	1,950.56	1,348.70	-13,361.18	-12,819.00

5:20 PM 10/18/18 Accrual Basis

	Sep 18	Budget	Jan - Sep 18	YTD Budget	Annual Budget
Other Income/Expense Other Income 4999 · Interest Income	25.05	5.00	185.44	45.00	60.00
Total Other Income	25.05	5.00	185.44	45.00	60.00
Net Other Income	25.05	5.00	185.44	45.00	60.00
Net Income	-6,926.40	1,955.56	1,534.14	-13,316.18	-12,759.00