	Nov 18	Budget	Jan - Nov 18	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income 3999 · Credit Card Transactions 4000 · Dues	0.00		0.00		
4001 · Individual 4002 · Junior 4008 · Club	770.00 210.00 0.00	2,500.00 400.00 0.00	64,450.00 5,790.00 6,270.00	63,500.00 5,305.00 8,100.00	64,000.00 5,500.00 9,500.00
Total 4000 · Dues	980.00	2,900.00	76,510.00	76,905.00	79,000.00
4050 · LA Rebate from USAC 4105 · Race Date Fee 4110 · One Day Memberships	4,627.34 900.00 219.00	0.00 300.00	28,313.88 2,100.00 2.137.00	23,200.00 2,200.00	26,200.00 2.400.00
4120 · Surcharges 4121 · Operational 4124 · Junior	3,281.25 668.50	4,000.00 850.00	35,559.00 3,237.50	37,710.00 3,550.00	39,210.00 4,050.00
Total 4120 · Surcharges	3,949.75	4,850.00	38,796.50	41,260.00	43,260.00
4200 · Race Registration Fees 4210 · Camp Income 4220 · Special Event Income 4400 · Donations - General	0.00 0.00 908.89	0.00 0.00	7,213.75 2,840.00 1,092.71	8,700.00 3,000.00	8,700.00 3,000.00
4402 · Donations - Junior Development	0.00	3,000.00	7,529.00	5,480.00	6,000.00
Total 4400 · Donations - General	0.00	3,000.00	7,529.00	5,480.00	6,000.00
4410 · Sponsorship 4600 · Race Kit Items	0.00 22.00	0.00 0.00	18,500.00 616.00	23,000.00 250.00	25,150.00 250.00
4910 · Revenue Adjustments 4925 · Complimentary Race Entry 4920 · Collegiate surcharge waived 4910 · Revenue Adjustments - Other	0.00 0.00 0.00	-250.00 0.00	-30.00 -1,407.00 0.00	-400.00 -2,198.00	-400.00 -2,240.00
Total 4910 · Revenue Adjustments	0.00	-250.00	-1,437.00	-2,598.00	-2,640.00
Total Income	11,606.98	10,800.00	184,211.84	181,397.00	191,320.00
Gross Profit	11,606.98	10,800.00	184,211.84	181,397.00	191,320.00

	Nov 18	Budget	Jan - Nov 18	YTD Budget	Annual Budget
Expense					
5038 · Special Event Costs	840.20		2,092.59		
5010 · Police	0.00	0.00	1,416.18	1,600.00	1,600.00
5020 · Timing and Results	0.00	0.00	800.00	800.00	800.00
5030 · Venue Rental	0.00	50.00	1,285.00	1,350.00	1,350.00
5035 · Event Meals	0.00	0.00	355.97	500.00	500.00
5040 · Event Rental Equipment	0.00	0.00	0.00	450.00	450.00
5050 · Officials Fees	0.00	0.00	787.83	1,100.00	1,100.00
5051 · Officials Training/Development	0.00	0.00	378.80	2,400.00	2,400.00
5053 · Officials Meeetings & Meals	0.00	0.00	557.22	800.00	800.00
5060 · Medical Services	0.00	0.00	221.82	250.00	250.00
5070 · Event Permits	0.00	0.00	0.00	145.00	145.00
5100 · Race Kit Equipment	0.00	0.00	8,041.30	2,350.00	2,350.00
5110 · Race Numbers 5200 · Camps	0.00	0.00	309.20	166.00	166.00
5201 · Camp Manager	0.00	0.00	350.00	400.00	400.00
5202 · Venue Rental	0.00	0.00	5,844.92	3,400.00	3,400.00
5203 · Camp Meals	0.00	0.00	78.83	435.00	435.00
5204 · Camp Permit Fees	0.00	0.00	60.00	100.00	100.00
5205 · Camp Clothing/Gear	0.00		226.48		
5206 · Camp Coach	0.00	0.00	250.00	520.00	520.00
5207 · Camp Medical Services	0.00	0.00	584.25	460.00	460.00
Total 5200 · Camps	0.00	0.00	7,394.48	5,315.00	5,315.00
5300 · Awards					
5320 · Medals/Plaques	0.00	0.00	1,854.25	2,000.00	2,000.00
5330 · Prize Money	0.00	0.00	1,550.00	3,000.00	3,000.00
5340 · Party	2,200.00	0.00	7,542.74	7,000.00	7,000.00
Total 5300 · Awards	2,200.00	0.00	10,946.99	12,000.00	12,000.00
5400 · Program Expenses					
5518 · State Championship Support	147.89	0.00	801.78	1,500.00	2,000.00
Total 5400 · Program Expenses	147.89	0.00	801.78	1,500.00	2,000.00
5420 · Clothing	0.00	0.00	163.28	500.00	500.00
5430 · Marketing - Events	298.74	0.00	3,484.00	3,500.00	3,500.00
5431 · Marketing - Materials	0.00	0.00	359.88	850.00	850.00
5432 · Marketing - Advertising	90.00	50.00	1,243.50	1,500.00	1,500.00
5515 · Junior Race Grants Program	245.00	1,500.00	6,435.00	13,500.00	15,000.00
5516 · New Race Grant	0.00	0.00	1,000.00	3,000.00	3,000.00
5517 · Pre-J Permits	75.00	175.00	525.00	625.00	700.00

	Nov 18	Budget	Jan - Nov 18	YTD Budget	Annual Budget
5600 · Taxes 5630 · State 5640 · UIF 5600 · Taxes - Other	0.00 0.00 0.00	0.00 0.00 0.00	0.00 0.00 0.00	60.00 42.00 30.00	60.00 42.00 30.00
Total 5600 · Taxes	0.00	0.00	0.00	132.00	132.00
5700 · Website 5710 · Components 5730 · Hosting	0.00 197.76	0.00 88.00	10.31 1,969.33	20.00 1,112.00	20.00 1,200.00
Total 5700 · Website	197.76	88.00	1,979.64	1,132.00	1,220.00
6100 · Staff & Board Travel 6115 · Bank Service Charge 6117 · Computer Software 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions	152.52 0.00 0.00 250.40 1,184.42 0.00	70.00 10.00 0.00 245.00 1,184.42 0.00	1,244.29 116.70 169.98 4,583.05 13,028.62 1,477.88	730.00 110.00 0.00 4,255.00 13,028.58 1,340.00	800.00 120.00 0.00 4,500.00 14,213.00 1,350.00
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6185 · Senior Insurance paid by ACA 6187 · Motor Official thru USAC	0.00 39.99 0.00 0.00 0.00	0.00 0.00 0.00 0.00 0.00	1,048.39 396.99 285.00 0.00 7,187.50	983.00 555.00 275.00 1,000.00 9,300.00	983.00 555.00 275.00 1,000.00 9,300.00
Total 6180 · Insurance	39.99	0.00	8,917.88	12,113.00	12,113.00
6240 · Miscellaneous 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting	0.00 138.29 0.00 805.00	50.00 165.00 127.27 745.00	570.06 329.82 0.00 2,521.25	100.00 1,480.00 1,272.73 2,180.00	200.00 1,500.00 1,400.00 2,300.00
6655 · Consulting 6659 · Graphic Design 6665 · Website Support 6672 · Background Screening	0.00 0.00 0.00 0.00	0.00 0.00	13.49 62.04 5,576.25 60.00	2,000.00 80.00	2,000.00 80.00
Total 6270 · Professional Fees	805.00	745.00	8,233.03	4,260.00	4,380.00
6290 · Rent 6292 · Storage 6290 · Rent - Other	310.00 0.00	310.00 0.00	3,410.00 0.00	3,410.00 94.00	3,720.00 94.00
Total 6290 · Rent	310.00	310.00	3,410.00	3,504.00	3,814.00
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies	99.43 19.82 30.11	103.58 125.00 25.00	1,116.88 1,332.43 270.72	1,139.42 1,375.00 225.00	1,243.00 1,500.00 250.00

	Nov 18	Budget	Jan - Nov 18	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	7,666.67 590.49 3.50 0.00	7,666.67 590.50 3.50	84,333.37 6,651.74 31.50 7.00	84,333.33 6,495.50 38.50	92,000.00 7,086.00 42.00
Total 6560 · Payroll Expenses	8,260.66	8,260.67	91,023.61	90,867.33	99,128.00
Total Expense	15,385.23	13,283.94	186,404.41	191,265.06	204,139.00
Net Ordinary Income	-3,778.25	-2,483.94	-2,192.57	-9,868.06	-12,819.00
Other Income/Expense Other Income 4999 · Interest Income	37.82	5.00	256.03	55.00	60.00
Total Other Income	37.82	5.00	256.03	55.00	60.00
Net Other Income	37.82	5.00	256.03	55.00	60.00
Net Income	-3,740.43	-2,478.94	-1,936.54	-9,813.06	-12,759.00