| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|---------------------------------------|-----------|-----------|--------------|------------|---------------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 3999 · Credit Card Transactions | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 4000 · Dues | | | | | |
| 4001 · Individual | 6,030.00 | 5,900.00 | 58,920.00 | 55,700.00 | 76,800.00 |
| 4002 · Junior | 420.00 | 350.00 | 3,495.00 | 3,200.00 | 6,090.00 |
| 4008 · Club | 380.00 | 95.00 | 6,555.00 | 5,985.00 | 6,200.00 |
| Total 4000 · Dues | 6,830.00 | 6,345.00 | 68,970.00 | 64,885.00 | 89,090.00 |
| 4050 · LA Rebate from USAC | 0.00 | 0.00 | 0.00 | 0.00 | 29,000.00 |
| 4105 · Race Date Fee | 0.00 | 0.00 | 1,800.00 | 0.00 | 0.00 |
| 4110 · One Day Memberships | 108.00 | 20.00 | 108.00 | 20.00 | 2,400.00 |
| 4120 · Surcharges | | | | | |
| 4121 · Operational | 1,357.50 | 450.00 | 1,357.50 | 450.00 | 30,248.00 |
| 4124 · Junior | 82.50 | 31.00 | 82.50 | 31.00 | 2,951.00 |
| Total 4120 · Surcharges | 1,440.00 | 481.00 | 1,440.00 | 481.00 | 33,199.00 |
| 4200 · Race Registration Fees | 0.00 | 0.00 | 0.00 | 0.00 | 7,000.00 |
| 4210 · Camp Income | -125.00 | 3,750.00 | 5,915.40 | 3,750.00 | 3,750.00 |
| 4220 · Special Event Income | 0.00 | 0.00 | 0.00 | 0.00 | 7,000.00 |
| 4400 · Donations - General | | | | | |
| 4402 · Donations - Junior Development | 0.00 | 20.00 | 585.00 | 2,265.00 | 7,650.00 |
| 4400 · Donations - General - Other | 75.00 | 0.00 | 1,557.00 | 0.00 | 0.00 |
| Total 4400 · Donations - General | 75.00 | 20.00 | 2,142.00 | 2,265.00 | 7,650.00 |
| 4410 · Sponsorship | 5,000.00 | 2,500.00 | 10,500.00 | 10,500.00 | 20,110.00 |
| 4600 · Race Kit Items | 11.00 | 22.00 | 11.00 | 22.00 | 600.00 |
| 4900 · Other Income | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 4910 · Revenue Adjustments | | | | | |
| 4925 · Complimentary Race Entry | 0.00 | 0.00 | 0.00 | 0.00 | -50.00 |
| 4920 · Collegiate surcharge waived | -285.00 | -130.00 | -285.00 | -130.00 | -1,400.00 |
| Total 4910 · Revenue Adjustments | -285.00 | -130.00 | -285.00 | -130.00 | -1,450.00 |
| Total Income | 13,054.00 | 13,008.00 | 90,601.40 | 81,793.00 | 198,349.00 |
| Gross Profit | 13,054.00 | 13,008.00 | 90,601.40 | 81,793.00 | 198,349.00 |

| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|--|------------------|----------------|------------------|----------------|-----------------|
| Expense | | | | | |
| 5514 · Women's+ Program | 303.00 | 500.00 | 303.00 | 500.00 | 5,000.00 |
| 5038 · Special Event Costs | 0.00 | 0.00 | 0.00 | 0.00 | 4,000.00 |
| 5010 · Police | 0.00 | 0.00 | 0.00 | 0.00 | 1,500.00 |
| 5020 · Timing and Results | 0.00 | 0.00 | 0.00 | 0.00 | 800.00 |
| 5030 · Venue Rental | 0.00 | 70.00 | 0.00 | 70.00 | 1,350.00 |
| 5035 · Event Meals | 0.00 | 0.00 | 0.00 | 0.00 | 400.00 |
| 5037 · Event Lodging | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5050 · Officials Fees | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 |
| 5051 · Officials Training/Development | 235.00 | 200.00 | 499.52 | 600.00 | 1,000.00 |
| 5053 · Officials Meeetings & Meals | 0.00 | 200.00 | 743.45 | 600.00 | 700.00 |
| 5060 · Medical Services | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 5100 · Race Kit Equipment | 253.25 | 400.00 | 253.25 | 500.00 | 1,500.00 |
| 5110 · Race Numbers | 129.71 | 0.00 | 129.71 | 0.00 | 0.00 |
| 5200 · Camps | 000.00 | 400.00 | 000.00 | 400.00 | 400.00 |
| 5201 · Camp Manager | 600.00 | 400.00 | 600.00 | 400.00 | 400.00 |
| 5202 · Venue Rental | 0.00 | 3,200.00 | 3,135.00 | 6,400.00 | 6,400.00 |
| 5203 · Camp Meals | 475.63 697.50 | 0.00 100.00 | 513.38 760.50 | 0.00 100.00 | 80.00 100.00 |
| 5204 · Camp Permit Fees | 0.00 | 250.00 | 0.00 | 250.00 | 250.00 |
| 5205 · Camp Clothing/Gear | 1,500.00 | 250.00 | 1,500.00 | 250.00 | 250.00 |
| 5206 · Camp Coach | 656.61 | 600.00 | 656.61 | 600.00 | 600.00 |
| 5207 · Camp Medical Services | 030.01 | 000.00 | 030.01 | 000.00 | |
| Total 5200 · Camps | 3,929.74 | 4,800.00 | 7,165.49 | 8,000.00 | 8,080.00 |
| 5300 · Awards | | | | | |
| 5310 · Clothing | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5320 · Medals/Plaques | 0.00 | 0.00 | 819.00 | 1,000.00 | 2,000.00 |
| 5330 · Prize Money | 0.00 | 0.00 | 500.00 | 1,200.00 | 3,600.00 |
| 5340 · Party | 0.00 | 0.00 | 3,222.30 | 3,500.00 | 7,000.00 |
| Total 5300 · Awards | 0.00 | 0.00 | 4,541.30 | 5,700.00 | 12,600.00 |
| 5400 · Program Expenses 5518 · State Championship Support | 0.00 | 0.00 | 0.00 | 0.00 | 2,000.00 |
| Total 5400 · Program Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 2,000.00 |
| 5420 · Clothing | 0.00 | 75.00 | 0.00 | 75.00 | 75.00 |
| 5430 Marketing - Events | 0.00 | 0.00 | 0.00 | 400.00 | 4.000.00 |
| 5431 · Marketing - Materials | 549.02 | 500.00 | 549.02 | 900.00 | 1.000.00 |
| 5432 · Marketing - Advertising | 160.00 | 300.00 | 272.23 | 540.00 | 3,500.00 |
| 5515 · Junior Race Grants Program | 0.00 | 500.00 | 1.000.00 | 2.000.00 | 7.000.00 |
| 5516 · New Race Grant | 0.00 | 0.00 | 0.00 | 0.00 | 3,000.00 |
| 5517 · Pre-J Permits | 0.00 | 0.00 | 0.00 | 0.00 | 700.00 |
| | 2.20 | 2.30 | 2.00 | 2.00 | |

| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|---|---|---|---|---|--|
| 5600 · Taxes 5610 · City | 0.00 | | 29.25 | | |
| Total 5600 · Taxes | 0.00 | | 29.25 | | |
| 5700 · Website 5710 · Components 5730 · Hosting | 10.33 163.31 | 0.00 175.00 | 10.33 507.41 | 0.00 525.00 | 11.00 2,100.00 |
| Total 5700 · Website | 173.64 | 175.00 | 517.74 | 525.00 | 2,111.00 |
| 6100 · Staff & Board Travel 6115 · Bank Service Charge 6117 · Computer Software 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance | 29.43 9.00 0.00 301.04 0.00 0.00 | 100.00 9.00 0.00 300.00 50.00 200.00 | 270.98 20.50 0.00 3,159.27 0.00 1,035.50 | 260.00 27.00 0.00 2,850.00 150.00 550.00 | 1,200.00 108.00 0.00 5,100.00 600.00 1,800.00 |
| 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC | 0.00 27.00 0.00 895.00 | 0.00 0.00 0.00 600.00 | 985.50 549.00 375.00 980.00 | 985.50 522.00 375.00 800.00 | 985.50 522.00 375.00 8,000.00 |
| Total 6180 · Insurance | 922.00 | 600.00 | 2,889.50 | 2,682.50 | 9,882.50 |
| 6240 · Miscellaneous 6250 · Postage and Delivery 6270 · Professional Fees | 0.00 15.66 | 0.00 0.00 | 0.00 40.96 | 0.00 130.00 | 350.00 450.00 |
| 6650 · Accounting 6655 · Consulting 6659 · Graphic Design 6665 · Website Support 6672 · Background Screening | 55.00 0.00 0.00 487.50 0.00 | 155.00 0.00 100.00 340.00 20.00 | 165.00 0.00 0.00 952.50 0.00 | 930.00 0.00 100.00 1,140.00 40.00 | 2,500.00 0.00 100.00 4,200.00 80.00 |
| Total 6270 · Professional Fees | 542.50 | 615.00 | 1,117.50 | 2,210.00 | 6,880.00 |
| 6290 · Rent 6292 · Storage | 310.00 | 310.00 | 930.00 | 930.00 | 3,720.00 |
| Total 6290 · Rent | 310.00 | 310.00 | 930.00 | 930.00 | 3,720.00 |
| 6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies | 101.44 262.93 128.24 | 100.00 140.00 65.00 | 300.52 454.74 193.03 | 300.00 320.00 110.00 | 1,200.00 1,500.00 250.00 |

| | Mar 19 | Budget | Jan - Mar 19 | YTD Budget | Annual Budget |
|--|----------------------------|----------------------------|--------------------------------|--------------------------------|--------------------------------|
| 6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees | 7,666.67 626.25 3.50 | 7,666.66 604.04 3.50 | 23,000.01 1,902.32 10.50 | 22,999.98 1,812.12 10.50 | 92,000.00 7,248.44 42.00 |
| Total 6560 · Payroll Expenses | 8,296.42 | 8,274.20 | 24,912.83 | 24,822.60 | 99,290.44 |
| Total Expense | 16,652.02 | 18,483.20 | 51,329.29 | 55,752.10 | 193,796.94 |
| Net Ordinary Income | -3,598.02 | -5,475.20 | 39,272.11 | 26,040.90 | 4,552.06 |
| Other Income/Expense Other Income 4999 · Interest Income | 42.44 | 30.00 | 128.36 | 105.00 | 375.00 |
| Total Other Income | 42.44 | 30.00 | 128.36 | 105.00 | 375.00 |
| Net Other Income | 42.44 | 30.00 | 128.36 | 105.00 | 375.00 |
| Net Income | -3,555.58 | -5,445.20 | 39,400.47 | 26,145.90 | 4,927.06 |