_	Jan - Dec 19	Budget	Jan - Dec 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
3999 · Credit Card Transactions	0.00	0.00	0.00	0.00	0.00
4000 · Dues 4001 · Individual	79,100.00	76,800.00	79,100.00	76.800.00	76,800.00
4001 · Individual 4002 · Junior	6,295.00	6.090.00	6,295.00	6,090.00	6,090.00
4008 · Club	8,455.00	6,200.00	8,455.00	6,200.00	6,200.00
Total 4000 · Dues	93,850.00	89,090.00	93,850.00	89.090.00	89,090.00
Total 4000 Bues	30,030.00	05,050.00	30,000.00	03,030.00	03,030.00
4050 · LA Rebate from USAC	30,868.00	29,000.00	30,868.00	29,000.00	29,000.00
4105 · Race Date Fee	500.00	0.00	500.00	0.00	0.00
4110 · One Day Memberships	2,856.00	2,400.00	2,856.00	2,400.00	2,400.00
4120 · Surcharges	20 400 50	20 240 00	20 400 50	20 240 00	20 240 00
4121 · Operational	30,490.50 2,848.50	30,248.00 2,951.00	30,490.50 2,848.50	30,248.00 2,951.00	30,248.00 2,951.00
4124 · Junior	2,848.50	2,951.00	2,848.50	2,951.00	2,951.00
Total 4120 · Surcharges	33,339.00	33,199.00	33,339.00	33,199.00	33,199.00
4200 Race Registration Fees	8,411.00	7,000.00	8,411.00	7,000.00	7,000.00
4210 · Camp Income	5,915.40	3,750.00	5,915.40	3,750.00	3,750.00
4220 Special Event Income	4,370.19	7,000.00	4,370.19	7,000.00	7,000.00
4400 · Donations - General					
4402 · Donations - Junior Development	585.00	7,650.00	585.00	7,650.00	7,650.00
4400 · Donations - General - Other	14,052.00	0.00	14,052.00	0.00	0.00
Total 4400 · Donations - General	14,637.00	7,650.00	14,637.00	7,650.00	7,650.00
4410 · Sponsorship	29,500.00	20.110.00	29,500.00	20,110.00	20.110.00
4600 · Race Kit Items	286.00	600.00	286.00	600.00	600.00
4900 · Other Income	0.00	0.00	0.00	0.00	0.00
4910 · Revenue Adjustments	0.00	50.00	0.00	50.00	F0.00
4925 · Complimentary Race Entry 4920 · Collegiate surcharge waived	0.00 -1.308.00	-50.00 -1,400.00	0.00 -1.308.00	-50.00 -1.400.00	-50.00 -1.400.00
4920 · Collegiate Surcharge waived	-1,300.00	-1,400.00	-1,300.00	-1,400.00	
Total 4910 · Revenue Adjustments	-1,308.00	-1,450.00	-1,308.00	-1,450.00	-1,450.00
Total Income	223,224.59	198,349.00	223,224.59	198,349.00	198,349.00
Gross Profit	223,224.59	198,349.00	223,224.59	198,349.00	198,349.00
Expense					
5514 · Women's+ Program	2,092.22	5,000.00	2,092.22	5,000.00	5,000.00
5000 · Race Staffing					
5005 · ROL Mechanic Support	425.00	_	425.00		
Total 5000 · Race Staffing	425.00		425.00		

	Jan - Dec 19	Budget	Jan - Dec 19	YTD Budget	Annual Budget
5010 · Police	2,203.68	1,500.00	2,203.68	1,500.00	1,500.00
5020 · Timing and Results	1,645.09	800.00	1,645.09	800.00	800.00
5030 · Venue Rental	655.00	1,350.00	655.00	1,350.00	1,350.00
5035 · Event Meals	323.20	400.00	323.20	400.00	400.00
5037 · Event Lodging	0.00	0.00	0.00	0.00	0.00
5038 · Special Event Costs	3.180.68	4.000.00	3.180.68	4.000.00	4.000.00
5050 · Officials Fees	1,104.98	900.00	1,104.98	900.00	900.00
5051 · Officials Training/Development	979.52	1,000.00	979.52	1,000.00	1,000.00
5053 · Officials Meeetings & Meals	743.45	700.00	743.45	700.00	700.00
5060 · Medical Services	196.70	250.00	196.70	250.00	250.00
5072 · ACA Paid Operational Surcharge	78.75	200.00	78.75	200.00	200.00
5100 · Race Kit Equipment	5,260.06	1,500.00	5,260.06	1,500.00	1,500.00
5110 · Race Numbers	2,167.67	0.00	2,167.67	0.00	0.00
5200 · Camps					
5201 Camp Manager	600.00	400.00	600.00	400.00	400.00
5202 · Venue Rental	10,260.02	6,400.00	10,260.02	6,400.00	6,400.00
5203 · Camp Meals	513.38	80.00	513.38	80.00	80.00
5204 · Camp Permit Fees	760.50	100.00	760.50	100.00	100.00
5205 · Camp Clothing/Gear	0.00	250.00	0.00	250.00	250.00
5206 · Camp Coach	2,000.00	250.00	2,000.00	250.00	250.00
5207 · Camp Medical Services	656.61	600.00	656.61	600.00	600.00
Total 5200 · Camps	14,790.51	8,080.00	14,790.51	8,080.00	8,080.00
5300 · Awards					
5310 · Clothing	0.00	0.00	0.00	0.00	0.00
5320 · Medals/Plaques	2,446.94	2,000.00	2,446.94	2,000.00	2,000.00
5330 · Prize Money	3,035.00	3,600.00	3,035.00	3,600.00	3,600.00
5340 · Party	6,392.66	7,000.00	6,392.66	7,000.00	7,000.00
Total 5300 · Awards	11,874.60	12,600.00	11,874.60	12,600.00	12,600.00
5400 · Program Expenses					
5518 · State Championship Support	2,600.00	2,000.00	2,600.00	2,000.00	2,000.00
Total 5400 · Program Expenses	2,600.00	2,000.00	2,600.00	2,000.00	2,000.00
5420 · Clothing	0.00	75.00	0.00	75.00	75.00
5430 · Marketing - Events	1,541.00	4,000.00	1,541.00	4,000.00	4,000.00
5431 · Marketing - Materials	1,398.93	1,000.00	1,398.93	1,000.00	1,000.00
5432 · Marketing - Advertising	4,317.78	3,500.00	4,317.78	3,500.00	3,500.00
5510 · Outbound Donations	9,000.00		9,000.00		
5515 · Junior Race Grants Program	4,830.00	7,000.00	4,830.00	7,000.00	7,000.00
5516 · New Race Grant	2,500.00	3,000.00	2,500.00	3,000.00	3,000.00
5517 · Pre-J Permits	650.00	700.00	650.00	700.00	700.00

	Jan - Dec 19	Budget	Jan - Dec 19	YTD Budget	Annual Budget
5700 · Website					
5710 · Components	10.33	11.00	10.33	11.00	11.00
5730 · Hosting	2,951.79	2,100.00	2,951.79	2,100.00	2,100.00
Total 5700 · Website	2,962.12	2,111.00	2,962.12	2,111.00	2,111.00
6100 · Staff & Board Travel	1,010.70	1,200.00	1,010.70	1,200.00	1,200.00
6115 · Bank Service Charge	118.73	108.00	118.73	108.00	108.00
6117 · Computer Software	102.99	0.00	102.99	0.00	0.00
6120 · Credit Card Processing Fees	5,406.66	5,100.00	5,406.66	5,100.00	5,100.00
6150 · Depreciation Expense	8,506.92	600.00	8,506.92	600.00	600.00
6160 · Dues and Subscriptions	2,045.50	1,800.00	2,045.50	1,800.00	1,800.00
6180 · Insurance					
6182 · Directors and Officers	985.50	985.50	985.50	985.50	985.50
6183 · Workman's Comp	549.00	522.00	549.00	522.00	522.00
6184 · Liability and Property	375.00	375.00	375.00	375.00	375.00
6187 · Motor Official thru USAC	6,545.00	8,000.00	6,545.00	8,000.00	8,000.00
Total 6180 · Insurance	8,454.50	9,882.50	8,454.50	9,882.50	9,882.50
6240 · Miscellaneous	0.00	350.00	0.00	350.00	350.00
6250 · Postage and Delivery	395.34	450.00	395.34	450.00	450.00
6270 · Professional Fees					
6650 · Accounting	2,348.25	2,500.00	2,348.25	2,500.00	2,500.00
6655 · Consulting	0.00	0.00	0.00	0.00	0.00
6659 · Graphic Design	0.00	100.00	0.00	100.00	100.00
6665 · Website Support	14,674.43	4,200.00	14,674.43	4,200.00	4,200.00
6672 · Background Screening	48.00	80.00	48.00	80.00	80.00
Total 6270 · Professional Fees	17,070.68	6,880.00	17,070.68	6,880.00	6,880.00
6290 · Rent					
6292 · Storage	3,720.00	3,720.00	3,720.00	3,720.00	3,720.00
Total 6290 · Rent	3,720.00	3,720.00	3,720.00	3,720.00	3,720.00
6340 · Telephone	1,194.22	1,200.00	1,194.22	1,200.00	1,200.00
6350 · Meals and Entertainment	1,464.55	1,500.00	1,464.55	1,500.00	1,500.00
6550 · Office Supplies	421.21	250.00	421.21	250.00	250.00

_	Jan - Dec 19	Budget	Jan - Dec 19	YTD Budget	Annual Budget
6560 · Payroll Expenses					
6561 · Salary	92,000.04	92,000.00	92,000.04	92,000.00	92,000.00
6562 · Taxes	7,248.44	7,248.44	7,248.44	7,248.44	7,248.44
6564 · Payroll Processing Fees	42.00	42.00	42.00	42.00	42.00
Total 6560 · Payroll Expenses	99,290.48	99,290.44	99,290.48	99,290.44	99,290.44
Total Expense	226,723.42	193,796.94	226,723.42	193,796.94	193,796.94
Net Ordinary Income	-3,498.83	4,552.06	-3,498.83	4,552.06	4,552.06
Other Income/Expense Other Income					
4999 · Interest Income	504.79	375.00	504.79	375.00	375.00
Total Other Income	504.79	375.00	504.79	375.00	375.00
Net Other Income	504.79	375.00	504.79	375.00	375.00
Net Income	-2,994.04	4,927.06	-2,994.04	4,927.06	4,927.06