_	Nov 19	Budget	Jan - Nov 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
3999 · Credit Card Transactions	0.00	0.00	0.00	0.00	0.00
4000 · Dues	00.00	740.00	77 440 00	70 740 00	70 000 00
4001 · Individual	80.00	740.00	77,149.00	76,740.00	76,800.00
4002 · Junior	15.00 0.00	210.00 0.00	5,695.00	6,030.00	6,090.00
4008 · Club	0.00	0.00	7,410.00	6,200.00	6,200.00
Total 4000 · Dues	95.00	950.00	90,254.00	88,970.00	89,090.00
4050 · LA Rebate from USAC	4,341.03	4,500.00	24,481.18	25,500.00	29,000.00
4105 · Race Date Fee	-700.00	0.00	-300.00	0.00	0.00
4110 · One Day Memberships	846.00	219.00	2,826.00	2,112.00	2,400.00
4120 · Surcharges					
4121 · Operational	5,523.00	2,674.00	29,559.50	28,956.00	30,248.00
4124 · Junior	1,327.50	544.00	2,802.00	2,636.00	2,951.00
Total 4120 · Surcharges	6,850.50	3,218.00	32,361.50	31,592.00	33,199.00
4200 · Race Registration Fees	0.00	0.00	8,411.00	7,000.00	7,000.00
4210 · Camp Income	0.00	0.00	5,915.40	3,750.00	3,750.00
4220 · Special Event Income	715.00	1,200.00	1,531.01	1,400.00	7,000.00
4400 · Donations - General					
4402 · Donations - Junior Development	0.00	0.00	585.00	7,450.00	7,650.00
4400 · Donations - General - Other	650.00	0.00	12,037.00	0.00	0.00
Total 4400 · Donations - General	650.00	0.00	12,622.00	7,450.00	7,650.00
4410 · Sponsorship	0.00	500.00	29,500.00	20,000.00	20,110.00
4600 · Race Kit Items	22.00	22.00	286.00	600.00	600.00
4900 · Other Income	0.00	0.00	0.00	0.00	0.00
4910 · Revenue Adjustments	0.00	0.00	0.00	50.00	F0.00
4925 · Complimentary Race Entry	0.00	0.00 0.00	0.00 -1.308.00	-50.00	-50.00
4920 · Collegiate surcharge waived	-84.00	0.00	-1,300.00	-1,400.00	-1,400.00
Total 4910 · Revenue Adjustments	-84.00	0.00	-1,308.00	-1,450.00	-1,450.00
Total Income	12,735.53	10,609.00	206,580.09	186,924.00	198,349.00
Gross Profit	12,735.53	10,609.00	206,580.09	186,924.00	198,349.00
Expense					
5514 · Women's+ Program	349.22	500.00	2,029.22	4,500.00	5,000.00
5000 · Race Staffing					
5005 · ROL Mechanic Support	0.00	_	425.00		
Total 5000 · Race Staffing	0.00		425.00		

_	Nov 19	Budget	Jan - Nov 19	YTD Budget	Annual Budget
5010 · Police	0.00	0.00	2,203.68	1,500.00	1,500.00
5020 · Timing and Results	845.09	0.00	1,645.09	800.00	800.00
5030 · Venue Rental	0.00	0.00	655.00	1,300.00	1,350.00
5035 · Event Meals	0.00	0.00	323.20	400.00	400.00
5037 · Event Lodging	0.00	0.00	0.00	0.00	0.00
5038 · Special Event Costs	885.28	900.00	3,175.91	2,200.00	4,000.00
5050 · Officials Fees	0.00	0.00	1,104.98	900.00	900.00
5051 · Officials Training/Development	0.00	0.00	979.52	1,000.00	1,000.00
5053 · Officials Meeetings & Meals	0.00	0.00	743.45	700.00	700.00
5060 · Medical Services	0.00	0.00	196.70	250.00	250.00
5072 · ACA Paid Operational Surcharge	0.00		78.75		
5100 · Race Kit Equipment	150.72	0.00	5,260.06	1,500.00	1,500.00
5110 · Race Numbers	0.00	0.00	2,167.67	0.00	0.00
5200 · Camps					
5201 · Camp Manager	0.00	0.00	600.00	400.00	400.00
5202 · Venue Rental	0.00	0.00	10,260.02	6,400.00	6,400.00
5203 · Camp Meals	0.00	0.00	513.38	80.00	80.00
5204 · Camp Permit Fees	0.00	0.00	760.50	100.00	100.00
5205 · Camp Clothing/Gear	0.00	0.00	0.00	250.00	250.00
5206 · Camp Coach	0.00	0.00	2,000.00	250.00	250.00
5207 · Camp Medical Services	0.00	0.00	656.61	600.00	600.00
Total 5200 · Camps	0.00	0.00	14,790.51	8,080.00	8,080.00
5300 · Awards					
5310 · Clothing	0.00	0.00	0.00	0.00	0.00
5320 · Medals/Plaques	0.00	0.00	2,446.94	2,000.00	2,000.00
5330 · Prize Money	0.00	0.00	3,035.00	3,600.00	3,600.00
5340 · Party	0.00	0.00	6,292.66	7,000.00	7,000.00
Total 5300 · Awards	0.00	0.00	11,774.60	12,600.00	12,600.00
5400 · Program Expenses	600.00	100.00	4 400 00	4 400 00	2 000 00
5518 · State Championship Support	600.00		1,100.00	1,400.00	2,000.00
Total 5400 · Program Expenses	600.00	100.00	1,100.00	1,400.00	2,000.00
5420 · Clothing	0.00	0.00	0.00	75.00	75.00
5430 · Marketing - Events	30.00	300.00	1,391.00	3,600.00	4,000.00
5431 · Marketing - Materials	0.00	0.00	1,398.93	1,000.00	1,000.00
5432 · Marketing - Advertising	60.00	200.00	4,317.78	3,100.00	3,500.00
5510 · Outbound Donations	0.00		8,000.00		
5515 · Junior Race Grants Program	80.00	245.00	3,330.00	6,500.00	7,000.00
5516 · New Race Grant	2,000.00	0.00	2,500.00	3,000.00	3,000.00
5517 · Pre-J Permits	275.00	75.00	625.00	575.00	700.00

	Nov 19	Budget	Jan - Nov 19	YTD Budget	Annual Budget
5700 · Website				· -	
5710 · Components	0.00	0.00	10.33	11.00	11.00
5730 · Hosting	292.42	175.00	2,680.39	1,925.00	2,100.00
Total 5700 · Website	292.42	175.00	2,690.72	1,936.00	2,111.00
6100 · Staff & Board Travel	100.83	100.00	1,003.78	1,100.00	1,200.00
6115 · Bank Service Charge	9.00	9.00	109.73	99.00	108.00
6117 · Computer Software	0.00	0.00	0.00	0.00	0.00
6120 · Credit Card Processing Fees	210.71	250.00	5,121.95	4,970.00	5,100.00
6150 · Depreciation Expense	708.91	50.00	7,798.01	550.00	600.00
6160 · Dues and Subscriptions	10.00	0.00	2,045.50	1,800.00	1,800.00
6180 Insurance					
6182 · Directors and Officers	0.00	0.00	985.50	985.50	985.50
6183 · Workman's Comp	0.00	0.00	549.00	522.00	522.00
6184 · Liability and Property	0.00	0.00	375.00	375.00	375.00
6187 · Motor Official thru USAC	0.00	0.00	6,545.00	8,000.00	8,000.00
Total 6180 · Insurance	0.00	0.00	8,454.50	9,882.50	9,882.50
6240 · Miscellaneous	0.00	0.00	0.00	350.00	350.00
6250 · Postage and Delivery	45.99	138.00	385.22	325.00	450.00
6270 · Professional Fees					
6650 · Accounting	893.25	155.00	1,911.25	2,250.00	2,500.00
6655 · Consulting	0.00	0.00	0.00	0.00	0.00
6659 · Graphic Design	0.00	0.00	0.00	100.00	100.00
6665 · Website Support	3,797.50	340.00	10,411.93	3,860.00	4,200.00
6672 Background Screening	40.00	0.00	48.00	60.00	80.00
Total 6270 · Professional Fees	4,730.75	495.00	12,371.18	6,270.00	6,880.00
6290 · Rent					
6292 · Storage	310.00	310.00	3,410.00	3,410.00	3,720.00
Total 6290 · Rent	310.00	310.00	3,410.00	3,410.00	3,720.00
6340 · Telephone	99.07	100.00	1,095.15	1,100.00	1,200.00
6350 · Meals and Entertainment	5.51	100.00	1,464.55	1,400.00	1,500.00
6550 · Office Supplies	0.00	0.00	209.35	250.00	250.00

	Nov 19	Budget	Jan - Nov 19	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,666.67 590.49 3.50	7,666.67 604.03 3.50	84,333.37 6,657.94 38.50	84,333.33 6,644.41 38.50	92,000.00 7,248.44 42.00
Total 6560 · Payroll Expenses	8,260.66	8,274.20	91,029.81	91,016.24	99,290.44
Total Expense	20,059.16	12,321.20	207,405.50	179,438.74	193,796.94
Net Ordinary Income	-7,323.63	-1,712.20	-825.41	7,485.26	4,552.06
Other Income/Expense Other Income 4999 · Interest Income	27.49	30.00	477.71	345.00	375.00
Total Other Income	27.49	30.00	477.71	345.00	375.00
Net Other Income	27.49	30.00	477.71	345.00	375.00
Net Income	-7,296.14	-1,682.20	-347.70	7,830.26	4,927.06