| | Apr 20 | Budget | Jan - Apr 20 | YTD Budget | Annual Budget |
|--------------------------------------------------|-----------|-----------|--------------|------------|---------------|
| Ordinary Income/Expense | | | | | |
| Income | | | | | |
| 3999 · Credit Card Transactions 4000 · Dues | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 4001 · Individual | 90.00 | 7,000.00 | 60,025.00 | 49,000.00 | 77,000.00 |
| 4002 · Junior | 0.00 | 200.00 | 4,385.00 | 1,885.00 | 5,500.00 |
| 4008 · Club | 95.00 | 300.00 | 4,475.00 | 5,220.00 | 7,410.00 |
| Total 4000 · Dues | 185.00 | 7,500.00 | 68,885.00 | 56,105.00 | 89,910.00 |
| 4050 · LA Rebate from USAC | 7,334.94 | 7,623.69 | 7,334.94 | 7,623.69 | 23,873.69 |
| 4105 · Race Date Fee | 0.00 | -200.00 | 1,600.00 | 1,500.00 | 0.00 |
| 4110 · One Day Memberships 4120 · Surcharges | 0.00 | 300.00 | 9.00 | 400.00 | 2,500.00 |
| 4121 · Operational | 0.00 | 3,738.00 | 412.50 | 5,095.00 | 29,950.00 |
| 4124 · Junior | 0.00 | 171.00 | 0.00 | 253.00 | 2,753.00 |
| Total 4120 · Surcharges | 0.00 | 3,909.00 | 412.50 | 5,348.00 | 32,703.00 |
| 4200 · Race Registration Fees | 0.00 | 0.00 | 0.00 | 0.00 | 8,225.00 |
| 4210 · Camp Income | 0.00 | 500.00 | 0.00 | 500.00 | 10,000.00 |
| 4220 · Special Event Income | 0.00 | 0.00 | 0.00 | 0.00 | 4,500.00 |
| 4400 · Donations - General | | | | | |
| 4402 · Donations - Junior Development | 0.00 | 20.00 | 0.00 | 125.00 | 4,000.00 |
| 4400 · Donations - General - Other | 7,435.00 | 0.00 | 7,780.00 | 0.00 | 0.00 |
| Total 4400 · Donations - General | 7,435.00 | 20.00 | 7,780.00 | 125.00 | 4,000.00 |
| 4410 · Sponsorship | 0.00 | 3,000.00 | 9,000.00 | 12,000.00 | 25,500.00 |
| 4600 · Race Kit Items | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 4910 · Revenue Adjustments | | | | | |
| 4925 · Complimentary Race Entry | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 4920 · Collegiate surcharge waived | | -600.00 | -94.50 | -835.00 | -1,200.00 |
| Total 4910 · Revenue Adjustments | 0.00 | -600.00 | -94.50 | -835.00 | -1,200.00 |
| Total Income | 14,954.94 | 22,052.69 | 94,926.94 | 82,766.69 | 200,261.69 |
| Gross Profit | 14,954.94 | 22,052.69 | 94,926.94 | 82,766.69 | 200,261.69 |
| Expense | | | | | |
| 5514 · Women's+ Program 5000 · Race Staffing | 0.00 | 600.00 | 0.00 | 900.00 | 2,000.00 |
| 5000 · Race Starring 5005 · ROL Mechanic Support | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |
| 5000 · Race Staffing - Other | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Jood Nace Staining - Other | | 0.00 | 0.00 | 0.00 | 0.00 |
| Total 5000 · Race Staffing | 0.00 | 0.00 | 0.00 | 0.00 | 1,000.00 |

| | Apr 20 | Budget | Jan - Apr 20 | YTD Budget | Annual Budget |
|--------------------------------------------------------------|--------|----------|--------------|------------|---------------|
| 5010 · Police | 0.00 | 0.00 | 25.00 | 0.00 | 1.500.00 |
| 5020 · Timing and Results | 0.00 | 0.00 | 0.00 | 0.00 | 800.00 |
| 5030 · Venue Rental | 0.00 | 0.00 | 50.00 | 0.00 | 700.00 |
| 5035 · Event Meals | 0.00 | 0.00 | 0.00 | 0.00 | 400.00 |
| 5037 · Event Lodging | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5038 · Special Event Costs | 0.00 | 0.00 | 0.00 | 0.00 | 3,200.00 |
| 5040 · Event Rental Equipment | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5050 · Officials Fees | 0.00 | 0.00 | 0.00 | 0.00 | 900.00 |
| 5051 · Officials Training/Development | 0.00 | 175.00 | 70.00 | 525.00 | 1,000.00 |
| 5053 · Officials Meeetings & Meals | 0.00 | 0.00 | 1,129.16 | 700.00 | 700.00 |
| 5060 · Medical Services | 0.00 | 0.00 | 0.00 | 0.00 | 250.00 |
| 5070 · Event Permits | 114.00 | 0.00 | 114.00 | 0.00 | 100.00 |
| 5072 · ACA Paid Operational Surcharge | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5100 · Race Kit Equipment | 31.17 | 750.00 | 1,746.10 | 2,260.30 | 3,500.00 |
| 5110 · Race Numbers 5200 · Camps | 0.00 | 0.00 | 2,042.14 | 129.71 | 2,167.67 |
| 5201 · Camp Manager | 0.00 | 300.00 | 0.00 | 300.00 | 1,000.00 |
| 5202 · Venue Rental | 0.00 | 5,500.00 | 0.00 | 9,500.00 | 9,500.00 |
| 5203 · Camp Meals | 0.00 | 700.00 | 0.00 | 1,000.00 | 1,000.00 |
| 5204 · Camp Permit Fees | 0.00 | 41.25 | 126.00 | 216.25 | 1,000.00 |
| 5206 · Camp Coach | 0.00 | 200.00 | 0.00 | 200.00 | 1,200.00 |
| 5207 · Camp Medical Services | 0.00 | 250.00 | 0.00 | 906.61 | 1,656.61 |
| Total 5200 · Camps | 0.00 | 6,991.25 | 126.00 | 12,122.86 | 15,356.61 |
| 5300 · Awards | | | | | |
| 5320 · Medals/Plaques | 0.00 | 0.00 | 644.84 | 1,100.00 | 2,200.00 |
| 5330 · Prize Money | 0.00 | 0.00 | 0.00 | 0.00 | 1,400.00 |
| 5340 · Party | 0.00 | 0.00 | 1,965.72 | 1,750.00 | 3,500.00 |
| Total 5300 · Awards | 0.00 | 0.00 | 2,610.56 | 2,850.00 | 7,100.00 |
| 5400 · Program Expenses 5518 · State Championship Support | 0.00 | 0.00 | 0.00 | 0.00 | 3,500.00 |
| Total 5400 · Program Expenses | 0.00 | 0.00 | 0.00 | 0.00 | 3,500.00 |
| 5430 · Marketing - Events | 0.00 | 0.00 | 12.52 | 0.00 | 2.000.00 |
| 5431 · Marketing - Materials | 0.00 | 0.00 | 0.00 | 200.00 | 500.00 |
| 5432 · Marketing - Advertising | 34.10 | 500.00 | 1,098.33 | 1,550.00 | 5,000.00 |
| 5510 · Outbound Donations | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| 5515 · Junior Race Grants Program | 500.00 | 0.00 | 1,500.00 | 1,000.00 | 4,500.00 |
| 5516 · New Race Grant | 0.00 | 333.33 | 0.00 | 333.33 | 3,000.00 |
| 5517 · Pre-J Permits | 0.00 | 0.00 | 0.00 | 0.00 | 700.00 |

| | Apr 20 | Budget | Jan - Apr 20 | YTD Budget | Annual Budget |
|-----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|------------------------------------------------------|----------------------------------------------------|-------------------------------------------------------------|-------------------------------------------------------------|------------------------------------------------------------------|
| 5600 · Taxes 5610 · City | 0.00 | 0.00 | 0.00 | 30.00 | 30.00 |
| Total 5600 · Taxes | 0.00 | 0.00 | 0.00 | 30.00 | 30.00 |
| 5700 · Website 5710 · Components 5730 · Hosting | 0.00 352.43 | 0.00 250.00 | 10.06 1,469.56 | 11.00 1,000.00 | 11.00 3,000.00 |
| Total 5700 · Website | 352.43 | 250.00 | 1,479.62 | 1,011.00 | 3,011.00 |
| 6100 · Staff & Board Travel 6115 · Bank Service Charge 6117 · Computer Software 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance | 0.00 -11.00 201.28 84.59 250.67 60.00 | 100.00 9.00 0.00 350.00 708.91 0.00 | 187.20 62.20 201.28 4,338.97 1,002.68 419.88 | 400.00 36.00 0.00 2,532.60 2,835.64 1,040.00 | 1,200.00 108.00 102.99 5,300.00 8,506.92 1,050.00 |
| 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC | 0.00 0.00 0.00 0.00 | 58.46 0.00 1,950.00 | 985.50 210.69 450.00 255.00 | 985.50 186.69 450.00 2,935.00 | 985.50 420.53 450.00 6,600.00 |
| Total 6180 · Insurance | 0.00 | 2,008.46 | 1,901.19 | 4,557.19 | 8,456.03 |
| 6240 · Miscellaneous 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees | 0.00 0.00 0.00 | 100.00 50.00 | 0.00 13.41 83.48 | 100.00 150.00 | 350.00 500.00 |
| 6650 · Accounting 6659 · Graphic Design 6660 · Administrative Support 6665 · Website Support 6672 · Background Screening | 292.00 0.00 0.00 232.50 0.00 | 57.00 0.00 0.00 1,000.00 20.00 | 1,263.00 200.00 0.00 2,183.72 30.00 | 228.00 0.00 0.00 7,000.00 60.00 | 2,500.00 0.00 0.00 10,000.00 80.00 |
| Total 6270 · Professional Fees | 524.50 | 1,077.00 | 3,676.72 | 7,288.00 | 12,580.00 |
| 6290 · Rent 6292 · Storage | 310.00 | 310.00 | 1,240.00 | 1,240.00 | 3,720.00 |
| Total 6290 · Rent | 310.00 | 310.00 | 1,240.00 | 1,240.00 | 3,720.00 |
| 6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies | 98.96 0.00 79.54 | 100.00 118.00 20.00 | 396.08 195.25 113.86 | 400.00 608.00 84.00 | 1,200.00 1,500.00 250.00 |

| | Apr 20 | Budget | Jan - Apr 20 | YTD Budget | Annual Budget |
|--------------------------------------------------------------------------------------------|----------------------------|----------------------------|--------------------------------|--------------------------------|--------------------------------|
| 6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees | 7,666.67 605.97 3.50 | 7,666.67 634.97 3.50 | 30,666.68 2,502.75 14.00 | 30,666.68 2,539.88 14.00 | 92,000.00 7,619.64 42.00 |
| Total 6560 · Payroll Expenses | 8,276.14 | 8,305.14 | 33,183.43 | 33,220.56 | 99,661.64 |
| 7000 · Team Colorado | 163.33 | 3,000.00 | 1,564.10 | 12,043.27 | 15,000.00 |
| Total Expense | 11,069.71 | 25,856.09 | 60,583.16 | 90,147.46 | 222,400.86 |
| Net Ordinary Income | 3,885.23 | -3,803.40 | 34,343.78 | -7,380.77 | -22,139.17 |
| Other Income/Expense Other Income 4999 · Interest Income | 1.48 | 25.00 | 49.78 | 100.00 | 300.00 |
| Total Other Income | 1.48 | 25.00 | 49.78 | 100.00 | 300.00 |
| Net Other Income | 1.48 | 25.00 | 49.78 | 100.00 | 300.00 |
| Net Income | 3,886.71 | -3,778.40 | 34,393.56 | -7,280.77 | -21,839.17 |