	Jun 16	Budget	
Ordinary Income/Expense			
Income 3999 · Credit Card Transactions	50.00		
4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	2,630.00 15.00 190.00	3,080.00 188.00 150.00	
Total 4000 · Dues	2,835.00	3,418.00	
4050 · LA Rebate from USAC 4100 · Permits	18,637.49	0.00	
4101 · Late Fees	0.00	0.00	
Total 4100 · Permits	0.00	0.00	
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	250.00 408.00	0.00 264.00	
4121 · Operational 4124 · Junior	5,868.50 259.50	3,712.00 348.00	
Total 4120 · Surcharges	6,128.00	4,060.00	
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	0.00 65.00	200.00 0.00	
4402 · Junior Development 4400 · Donations - Other	0.00 0.00	0.00 20.00	
Total 4400 · Donations	0.00	20.00	
4410 · Sponsorship 4600 · Race Kit Items	300.00 96.00	0.00 0.00	
4900 · Other Income	0.00	125.00	
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	-507.00	0.00	
Total 4910 · Revenue Adjustments	-507.00	0.00	
5500 · Refunds	0.00		
Total Income	28,262.49	8,087.00	
Gross Profit	28,262.49	8,087.00	

	Jun 16	Budget
Expense		
5000 · Race Staffing	0.00	590.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	108.00	0.00
5035 · Event Meals	0.00	0.00
5040 · Event Rental Equipment	0.00	0.00
5050 · Officials Fees	78.40	0.00
5051 · Officials Training/Development	0.00	0.00
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	55.03	0.00
5060 · Medical Services	0.00	405.00
5070 · Event Permits	0.00	25.00
5100 · Race Kit		
5102 · Equipment	0.00	1,286.00
5100 · Race Kit - Other	0.00	
Total 5100 · Race Kit	0.00	1,286.00
5110 · Race Numbers	0.00	0.00
5200 · Camps		
5202 · Venue Rental	0.00	0.00
5203 · Camp Meals	0.00	0.00
5206 · Camp Coach	400.00	0.00
Total 5200 · Camps	400.00	0.00
5300 · Awards	0.00	0.00
5320 · Medals/Plaques	0.00	0.00
5330 · Prize Money	0.00 0.00	0.00 0.00
5340 · Party	0.00	0.00
Total 5300 · Awards	0.00	0.00
5420 · Clothing	512.87	0.00
5430 · Marketing - Events	40.00	0.00
5431 · Marketing - Materials	625.00	500.00
5432 · Marketing - Advertising	0.00	0.00
5510 · Outbound Donations	0.00	0.00
5515 · Junior Race Grants Program	0.00	500.00
5516 · New Race Grant	0.00	1,000.00
5517 · Pre-J Permits	0.00	62.50
5700 · Website	00.00	
5710 · Components	20.00	000.00
5730 · Hosting	271.34	300.00
Total 5700 · Website	291.34	300.00

	Jun 16	Budget
6100 · Staff & Board Travel 6115 · Bank Service Charge 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance	5.01 5.10 111.95 2,043.53 0.00	0.00 0.00 212.00 1,416.67 0.00
6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	146.70 0.00 0.00 1,490.00	0.00 0.00 0.00 1,278.00
Total 6180 · Insurance	1,636.70	1,278.00
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees	10.00 162.15 0.00	0.00 100.50 0.00
6650 · Accounting 6655 · Consulting 6672 · Background Screening	797.00 100.42 0.00	250.00 0.00
Total 6270 · Professional Fees	897.42	250.00
6290 · Rent 6292 · Storage 6290 · Rent - Other	280.00 82.00	300.00
Total 6290 · Rent	362.00	300.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	115.99 157.59 71.97 22.02	125.00 83.33 0.00 100.00
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	7,875.00 607.30 5.25 0.00	8,083.00 708.33 0.00
Total 6560 · Payroll Expenses	8,487.55	8,791.33
Total Expense	16,199.62	17,325.33
Net Ordinary Income	12,062.87	-9,238.33

	Jun 16	Budget	
Other Income/Expense Other Income 4999 · Interest Income	7.50	16.67	
Total Other Income	7.50	16.67	
Net Other Income	7.50	16.67	
Net Income	12,070.37	-9,221.66	

	\$ Over Budget	Jan - Jun 16
Ordinary Income/Expense		
Income 3999 · Credit Card Transactions 4000 · Dues		50.00
4001 · Individual	-450.00	44,472.00
4002 · Junior 4008 · Club	-173.00 40.00	585.00 8,600.00
Total 4000 · Dues	-583.00	53,657.00
4050 · LA Rebate from USAC	18,637.49	18,637.49
4100 · Permits 4101 · Late Fees	0.00	137.00
Total 4100 · Permits	0.00	137.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	250.00 144.00	995.00 822.00
4120 · Surcharges 4121 · Operational 4124 · Junior	2,156.50 -88.50	15,540.50 807.00
Total 4120 · Surcharges	2,068.00	16,347.50
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	-200.00 65.00	0.00 3,468.00
4400 · Junior Development 4400 · Donations - Other	0.00 -20.00	75.00 180.00
Total 4400 · Donations	-20.00	255.00
4410 · Sponsorship 4600 · Race Kit Items	300.00 96.00	4,309.01 327.63
4900 · Other Income	-125.00	347.50
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	-507.00	-3,859.50
Total 4910 · Revenue Adjustments	-507.00	-3,859.50
5500 · Refunds		-25.00
Total Income	20,175.49	95,468.63
<b>Gross Profit</b>	20,175.49	95,468.63

\$ Over Budget	Jan - Jun 16
-590.00	0.00
0.00	0.00
0.00	0.00
108.00	108.00
0.00	18.00
0.00	0.00
78.40	229.40
0.00	442.45
0.00	0.00
55.03	621.95
-405.00	0.00
-25.00	0.00
-1,286.00	1,565.43
	53.33
-1 286 00	1,618.76
,	·
0.00	4,422.24
0.00	E 054 00
	5,051.80
	525.57
400.00	1,880.36
400.00	7,457.73
0.00	813.60
0.00	0.00
0.00	2,084.64
0.00	2,898.24
0.00	2,090.24
512.87	865.67
40.00	612.06
125.00	914.88
0.00	1,371.17
0.00	30.35
-500.00	0.00
-1,000.00	0.00
-62.50	0.00
	20.00
-28.66	1,706.87
-8.66	1,726.87
	0.00 0.00 108.00 0.00 0.00 78.40 0.00 0.00 55.03 -405.00 -25.00  -1,286.00  0.00 0.00 0.00 400.00  400.00  512.87 40.00 125.00 0.00 0.00 -500.00 -1,000.00 -1,000.00 -1,000.00 -28.66

	\$ Over Budget	Jan - Jun 16
6100 · Staff & Board Travel 6115 · Bank Service Charge 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance	5.01 5.10 -100.05 626.86 0.00	69.22 49.10 2,296.35 12,261.18 160.00
6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	146.70 0.00 0.00 212.00	1,916.00 0.00 1,728.00 5,945.00
Total 6180 · Insurance	358.70	9,589.00
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees	10.00 61.65 0.00	70.00 1,620.85 1,550.00
6650 · Accounting 6655 · Consulting 6672 · Background Screening	547.00 0.00	1,832.39 100.42 43.75
Total 6270 · Professional Fees	647.42	1,976.56
6290 · Rent 6292 · Storage 6290 · Rent - Other	-20.00	1,680.00 82.00
Total 6290 · Rent	62.00	1,762.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	-9.01 74.26 71.97 -77.98	755.82 1,279.35 177.99 450.40
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	-208.00 -101.03 5.25	47,250.00 3,859.21 26.25 5.25
Total 6560 · Payroll Expenses	-303.78	51,140.71
Total Expense	-1,125.71	108,546.30
Net Ordinary Income	21,301.20	-13,077.67

	\$ Over Budget	Jan - Jun 16
Other Income/Expense Other Income 4999 · Interest Income	-9.17	64.56
Total Other Income	-9.17	64.56
Net Other Income	-9.17	64.56
Net Income	21,292.03	-13,013.11

	YTD Budget	\$ Over Budget	
Ordinary Income/Expense			
Income 3999 · Credit Card Transactions			
4000 · Dues			
4001 · Individual	53,860.00	-9,388.00	
4002 · Junior	2,928.00	-2,343.00	
4008 · Club	8,490.00	110.00	
Total 4000 · Dues	65,278.00	-11,621.00	
4050 · LA Rebate from USAC	7,500.00	11,137.49	
4100 · Permits	0.00	407.00	
4101 · Late Fees	0.00	137.00	
Total 4100 · Permits	0.00	137.00	
4105 · Race Date Fee	310.00	685.00	
4110 · One Day Memberships	831.00	-9.00	
4120 · Surcharges	44 400 00	4 40 4 50	
4121 · Operational 4124 · Junior	11,136.00 1,044.00	4,404.50 -237.00	
4124 · Julioi	•	-237.00	
Total 4120 · Surcharges	12,180.00	4,167.50	
4200 · Race Registration Fees	200.00	-200.00	
4210 · Camp Income	0.00	3,468.00	
4400 · Donations 4402 · Junior Development	0.00	75.00	
4400 · Donations - Other	2,930.00	-2,750.00	
Total 4400 · Donations	2,930.00	-2,675.00	
	·		
4410 · Sponsorship	4,075.00	234.01	
4600 · Race Kit Items	0.00	327.63	
4900 · Other Income	750.00	-402.50	
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	-4,823.00	963.50	
	,		
Total 4910 · Revenue Adjustments	-4,823.00	963.50	
5500 · Refunds			
Total Income	89,231.00	6,237.63	
Gross Profit	89,231.00	6,237.63	
CIOOS I IOIIL	33,201.00	5,201.00	

	YTD Budget	\$ Over Budget
Expense		
5000 · Race Staffing	1,473.00	-1,473.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	108.00
5035 · Event Meals	63.30	-45.30
5040 · Event Rental Equipment	722.00	-722.00
5050 · Officials Fees	0.00	229.40
5051 · Officials Training/Development	962.00	-519.55
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	1,372.50	-750.55
5060 · Medical Services	2,500.00	-2,500.00
5070 · Event Permits	50.00	-50.00
5100 · Race Kit		
5102 · Equipment	1,318.00	247.43
5100 · Race Kit - Other	,	
Total 5100 · Race Kit	1,318.00	300.76
5110 · Race Numbers	0.00	4,422.24
5200 · Camps		
5202 · Venue Rental	0.00	5,051.80
5203 · Camp Meals	0.00	525.57
5206 · Camp Coach	0.00	1,880.36
Total 5200 · Camps	0.00	7,457.73
5300 · Awards		
5320 · Medals/Plaques	1,267.00	-453.40
5330 · Prize Money	2,145.00	-2,145.00
5340 · Party	2,500.00	-415.36
Total 5300 · Awards	5,912.00	-3,013.76
5420 · Clothing	1,000.00	-134.33
5430 · Marketing - Events	0.00	612.06
5431 · Marketing - Materials	4,150.00	-3,235.12
5432 · Marketing - Advertising	0.00	1,371.17
5510 · Outbound Donations	1,000.00	-969.65
5515 · Junior Race Grants Program	500.00	-500.00
5516 · New Race Grant	3,000.00	-3,000.00
5517 · Pre-J Permits	187.50	-187.50
5700 · Website	101.00	107.00
5710 · Components		
5730 · Hosting	1,800.00	-93.13
or our mostling	1,000.00	-30.10
Total 5700 · Website	1,800.00	-73.13
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	YTD Budget	\$ Over Budget
6100 · Staff & Board Travel	390.00	-320.78
6115 · Bank Service Charge	0.00	49.10
6120 · Credit Card Processing Fees	2,432.00	-135.65
6150 · Depreciation Expense	8,500.02	3,761.16
6160 · Dues and Subscriptions	150.00	10.00
6180 · Insurance		
6182 · Directors and Officers	1,700.00	216.00
6183 · Workman's Comp	0.00	0.00
6184 · Liability and Property	3,000.00	-1,272.00
6187 · Motor Official thru USAC	6,579.00	-634.00
Total 6180 · Insurance	11,279.00	-1,690.00
6230 · Licenses and Permits	50.00	20.00
6250 · Postage and Delivery	565.50	1,055.35
6260 · Printing and Reproduction	1,200.00	350.00
6270 · Professional Fees 6650 · Accounting	2,250.00	-417.61
6655 · Consulting	2,200.00	
6672 · Background Screening	0.00	43.75
Total 6270 · Professional Fees	2,250.00	-273.44
6290 · Rent 6292 · Storage 6290 · Rent - Other	1,800.00	-120.00
Total 6290 · Rent	1,800.00	-38.00
6340 · Telephone	750.00	5.82
6350 · Meals and Entertainment	500.02	779.33
6380 · Travel	0.00	177.99
6550 · Office Supplies	850.00	-399.60
6560 · Payroll Expenses		
6561 · Salary	48,498.00	-1,248.00
6562 · Taxes	4,249.98	-390.77
6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	0.00	26.25
Total 6560 · Payroll Expenses	52,747.98	-1,607.27
Total Expense	109,474.82	-928.52
Net Ordinary Income	-20,243.82	7,166.15

	YTD Budget	\$ Over Budget
Other Income/Expense Other Income 4999 · Interest Income	99.98	-35.42
Total Other Income	99.98	-35.42
Net Other Income	99.98	-35.42
Net Income	-20,143.84	7,130.73

June 2016

#### **Annual Budget**

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Ordinary Income/Expense Income 3999 · Credit Card Transactions 4000 · Dues	
4001 · Individual 4002 · Junior 4008 · Club	65,000.00 4,000.00 10,000.00
Total 4000 · Dues	79,000.00
4050 · LA Rebate from USAC 4100 · Permits	30,000.00
4101 · Late Fees	0.00
Total 4100 · Permits	0.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	1,000.00 3,000.00
4121 · Operational 4124 · Junior	32,000.00 3,000.00
Total 4120 · Surcharges	35,000.00
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations	12,000.00 0.00
4402 · Junior Development 4400 · Donations - Other	0.00 10,000.00
Total 4400 · Donations	10,000.00
4410 · Sponsorship 4600 · Race Kit Items	25,000.00 0.00
4900 · Other Income	1,500.00
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	-5,353.00
Total 4910 · Revenue Adjustments	-5,353.00
5500 · Refunds	
Total Income	191,147.00
Gross Profit	191,147.00

June 2016

#### **Annual Budget**

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3,000.00 1,000.00 1,000.00 3,000.00 2,000.00 3,500.00 1,000.00 300.00 1,500.00 2,500.00 100.00
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3,500.00 3,000.00 5,000.00
11,500.00
1,000.00 0.00 7,000.00 0.00 1,000.00 3,000.00 5,000.00
3,600.00
3,600.00

	Annual Budget
6100 · Staff & Board Travel	500.00
6115 · Bank Service Charge	0.00
6120 · Credit Card Processing Fees	4,000.00
6150 · Depreciation Expense	17,000.00
6160 · Dues and Subscriptions	150.00
6180 · Insurance	
6182 · Directors and Officers	1,700.00
6183 · Workman's Comp	1,000.00
6184 · Liability and Property	3,000.00
6187 · Motor Official thru USAC	9,000.00
Total 6180 · Insurance	14,700.00
6230 · Licenses and Permits	100.00
6250 · Postage and Delivery	1,500.00
6260 · Printing and Reproduction 6270 · Professional Fees	1,500.00
6650 · Accounting	5,000.00
6655 · Consulting	0.00
6672 · Background Screening	0.00
Total 6270 · Professional Fees	5,000.00
6290 · Rent	0.000.00
6292 · Storage 6290 · Rent - Other	3,600.00
Total 6290 · Rent	3,600.00
6340 · Telephone	1,500.00
6350 · Meals and Entertainment	1,000.00
6380 · Travel	0.00
6550 · Office Supplies	1,000.00
6560 · Payroll Expenses	
6561 · Salary	97,000.00
6562 · Taxes	8,500.00
6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	0.00
Total 6560 · Payroll Expenses	105,500.00
Total Expense	210,850.00
Net Ordinary Income	-19,703.00

9:56 PM 07/13/16 **Accrual Basis** 

	Annual Budget
Other Income/Expense Other Income 4999 · Interest Income	200.00
Total Other Income	200.00
Net Other Income	200.00
Net Income	-19,503.00