Octobar Income September		Jan - Aug 12	Jan - Aug 11	\$ Change
3999 Credit Card Transactions	Ordinary Income/Expense			
4001 - Individual 65.572.43 102.200.00 -36.627.57 4002 - Junior 2.345.00 4.046.00 -1,701.00 4003 - Semily 0.00 755.00 -755.00 4004 - Combo Racer/Official 0.00 180.00 -280.00 4006 - Non-Racing 220.00 285.00 -85.00 4008 - Club 8,860.00 1,540.00 -1,550.00 4010 - Non-ACA Club Listing 20.00 1,540.00 -1,550.00 7014 400 - Dues 77,017.43 119,736.00 -2,718.57 4011 - Transponder Fees 25,330.00 82,897.88 -58,887.88 4012 - Transponder Usage Fees 25,330.00 -51,834.00 -58,887.88 4013 - Lass Cost of Transponders -16,500.00 -51,834.00 -58,887.88 4050 - LA Robate from USAC 17,348.50 -10,000 -17,348.50 4051 - LA Robate from USAC 17,348.50 0.00 17,348.50 4100 - Permits 0.00 375.00 -17,000 4101 - Late Fees 0.00 3,500.00 -1,500.00 <t< th=""><th></th><th>0.00</th><th>0.00</th><th>0.00</th></t<>		0.00	0.00	0.00
		0.00	0.00	0.00
		65,572.43	102,200.00	-36,627.57
	4002 · Junior	2,345.00	4,046.00	-1,701.00
4005 - Official / Mechanic 0.00 280.00 -280.00 4006 - Non-Racing 220.00 255.00 -65.00 4008 - Club 8,800.00 10,450.00 -1,590.00 Total 4000 - Dues 77,017.43 119,736.00 -42,718.57 4011 - Transponder Fees 25,830.00 82,697.88 -56,867.88 4012 - Transponder Usage Fees 16,590.00 -51,634.00 35,134.00 4014 - Transponder One Day Rental 6,400.00 -50.00 35,134.00 4015 - Less Cost of Transponder Fees 16,730.00 31,063.88 -15,333.88 4050 - LA Rebate from USAC 17,345.50 0.00 1,734.50 4100 - Permits 0.00 3,75.00 -375.00 4101 - Late Fees 0.00 3,75.00 -1,590.00 4105 - Race Date Fee 1,590.00 0.00 2,275.00 4105 - Race Date Fee 1,590.00 0.00 1,590.00 4107 - Race Dasignation Fee Silver 400.00 0.00 1,590.00 4107 - Race Dasignation Fee Silver 400.00 0.00 1,590.00				
Mone				
Total 400 - Non-ACA Club Listing 20.00 1,540.00 -1,520.00 Total 4000 - Dues 77,017.43 119,736.00 -1,520.00 42,718.57 4011 - Transponder Fees 4012 - Transponder Usage Fees 25,830.00 82,697.88 56,867.88 4013 - Less Cost of Transponders -16,500.00 -51,634.00 35,134.00 4014 - Transponder One Day Rental 6,400.00 51,634.00 35,134.00 4014 - Transponder Fees 15,730.00 31,063.88 -15,333.88 4050 - LA Rebate from USAC 17,348.50 0.00 17,348.50 4100 - Permits 4101 - Late Fees 0.00 375.00 -375.00 4100 - Permits 0.00 2,275.00 -2,275.00 4100 - Permits 0.00 2,275.00 0.00,00 -1,000.00 4107 - Race Date Fee 1.050.00 0.00 0.00 500.00 4107 - Race Date Fee 1.050.00 0.00 0.00 500.00 4107 - Race Date Fee 1.050.00 0.00 500.00 4110 - One Day Memberships 3,065.00 8,280.00 5,215.00 4120 - Surcharges 4221 - Operational 42,988.00 24,641.00 18,327.00 4124 - Junior 3,267.50 1,708.00 1,708.00 1,986.50 4220 - Surcharges 4221 - Operational 42,988.00 24,641.00 18,327.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.00 1,708.0				
A011 - Transponder Fees		•		
M012 - Transponder Usage Fees	Total 4000 · Dues	77,017.43	119,736.00	-42,718.57
Main				
A014 - Transponder One Day Rental 6,400.00 0.00 6,400.00 Total 4011 - Transponder Fees 15,730.00 31,663.88 -15,333.88 4050 - LA Rebate from USAC 17,348.50 0.00 17,348.50 4100 - Permits 0.00 375.00 -375.00 -375.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00		-		·
Total 4011 · Transponder Fees 15,730.00 31,063.88 -15,333.88 4050 · LA Rebate from USAC 17,348.50 0.00 17,348.50 4100 · Permits 0.00 375.00 -375.00 4101 · Late Fees 0.00 375.00 -2,75.00 4100 · Permits - Other 0.00 1,900.00 -1,900.00 4105 · Race Date Fee 1,050.00 0.00 10,000 4107 · Race Designation Fee Silver 400.00 0.00 400.00 4107 · Race Designation Fee Gold 500.00 0.00 400.00 4102 · Surcharges 3,065.00 8,280.00 -5,215.00 4120 · Surcharges 42,968.00 24,641.00 18,327.00 4121 · Operational 42,968.00 24,641.00 18,327.00 4120 · Surcharges 46,235.50 26,349.00 19,886.50 4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.88 4210 · Camp Income 3,500.00 2,780.00 750.00 4300 · Advertising 315.00 1,020.00 -705.00 <t< th=""><th>•</th><th></th><th></th><th></th></t<>	•			
Mathematics	· · ·			
	·	•	•	•
Total 4100 - Permits - Other 0.00 1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,900.00 -1,		17,348.50	0.00	17,348.50
Total 4100 · Permits 0.00 2,275.00 -2,275.00 4105 · Race Date Fee 1,050.00 0.00 1,050.00 4107 · Race Designation Fee Silver 400.00 0.00 400.00 4108 · Race Designation Fee Gold 500.00 0.00 500.00 4110 · One Day Memberships 3,065.00 8,280.00 -5,215.00 4120 · Surcharges 42968.00 24,641.00 18,327.00 4121 · Operational 42,968.00 24,641.00 18,327.00 4122 · Surcharges 46,235.50 26,349.00 1,559.50 Total 4120 · Surcharges 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 750.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4500 · Race Kit Items 352.00 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50	4101 · Late Fees	0.00		-375.00
4105 · Race Date Fee 1,050.00 0.00 1,050.00 4107 · Race Designation Fee Gold 500.00 0.00 500.00 4108 · Race Designation Fee Gold 500.00 0.00 500.00 4110 · One Day Memberships 3,065.00 8,280.00 -5,215.00 4120 · Surcharges 42,968.00 24,641.00 18,327.00 4124 · Junior 3,267.50 1,708.00 1,559.50 Total 4120 · Surcharges 46,235.50 26,349.00 19,886.50 4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 -705.00 4400 · Donations 22,062.08 4,542.00 17,552.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,988.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50<	4100 · Permits - Other	0.00	1,900.00	-1,900.00
4107** Race Designation Fee Gold 400.00 400.00 400.00 4108** Race Designation Fee Gold 500.00 300.00 500.00 4110** One Day Memberships 3,065.00 8,280.00 5,215.00 4121** Operational 42,968.00 24,641.00 18,327.00 4124** Junior 3,287.50 1,708.00 1,559.50 Total 4120** Surcharges 46,235.50 26,349.00 1,559.50 4200** Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210** Camp Income 3,500.00 2,750.00 750.00 4300** Advertising 315.00 1,020.00 750.00 4400** Donations 22,062.08 4,542.00 17,520.08 4410** Sponsorship 12,456.07 3,050.00 9,406.07 4500** Race Kit items 352.00 1,384.00 -1,032.00 4900** Christome 2,617.50 -1,708.00 -1,559.50 Total 4910** Re	Total 4100 · Permits	0.00	2,275.00	-2,275.00
4108 - Race Designation Fee Gold 500.00 0.00 500.00 4110 · One Day Memberships 3,065.00 8,280.00 5,215.00 4120 · Surcharges 4121 · Operational 42,968.00 24,641.00 18,327.00 4124 · Junior 3,287.50 1,708.00 1,559.50 Total 4120 · Surcharges 46,235.50 26,349.00 19,886.50 4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 750.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4500 · Race Kit Items 352.00 1,384.00 -1,032.00 4910 · Revenue Adjustments -1,708.00 -1,559.50 5401 · Jr Operation Surcharges Waived -3,267.50 -1,708.00 -1,559.50 Total A910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 23,5668.75 296,848.59<		· · · · · · · · · · · · · · · · · · ·		·
4110 - One Day Memberships 3,065.00 8,280.00 -5,215.00 4120 - Surcharges 4121 - Operational 42,968.00 24,641.00 18,327.00 4124 - Junior 3,267.50 1,708.00 1,559.50 Total 4120 - Surcharges 46,235.50 26,349.00 19,886.50 4200 - Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 - Camp Income 3,500.00 2,755.00 750.00 4300 - Advertising 315.00 1,020.00 -705.00 4410 - Sponsorship 12,456.07 3,050.00 9,406.07 4600 - Race Kit Items 352.00 1,384.00 -1,032.00 4910 - Other Income 2,612.20 1,098.16 1,514.04 4910 - Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 - Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 - Refunds 1,855.00 5,108.61 -3,253.61 5010 - Police 1,855.00				
4120 - Surcharges 4121 - Operational 42,968.00 24,641.00 18,327.00 4121 - Operational 42,968.00 24,641.00 18,327.00 4122 - Junior 3,267.50 1,708.00 1,559.50 Total 4120 - Surcharges 46,235.50 26,349.00 19,886.50 4200 - Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 - Camp Income 3,500.00 2,750.00 750.00 4300 - Advertising 315.00 1,020.00 -705.00 4400 - Donations 22,062.08 4,542.00 17,520.08 4410 - Sponsorship 12,456.07 3,050.00 9,406.07 4600 - Race Kit Items 352.00 1,384.00 -1,032.00 4910 - Revenue Adjustments 352.00 1,098.16 1,514.04 4910 - Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 - Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 - Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 <				
4121 · Operational 4124 · Junior 42,988.00 3,267.50 24,641.00 1,708.00 18,327.00 1,559.50 Total 4120 · Surcharges 46,235.50 26,349.00 19,886.50 4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 -705.00 4400 · Propertions 22,062.08 4,520.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4910 · Revenue Adjustments -5(12.20) 1,988.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,341.12 <th></th> <th>3,003.00</th> <th>0,200.00</th> <th>-5,215.00</th>		3,003.00	0,200.00	-5,215.00
Total 4120 · Surcharges 46,235.50 26,349.00 19,886.50 4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 -705.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 500.25 5010 · Police 1,855.00 5,108.61 -3,253.61 500.25 50.66.00 -5,722.48 <	•	42,968.00	24,641.00	18,327.00
4200 · Race Registration Fees 36,292.47 96,919.05 -60,626.58 4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 -705.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -61,179.84 Gross Profit 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,344.12 9,066.60 -5,722.48 5030 · Venue Rental 12,069.41	4124 Junior	3,267.50	1,708.00	1,559.50
4210 · Camp Income 3,500.00 2,750.00 750.00 4300 · Advertising 315.00 1,020.00 -750.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,344.12 9,066.60 -5,722.48 5030 · Venue Rental 12,069.41 12,757.45 -688.04 5037 · Event Lodging 820.60 0.00 820.60 <	Total 4120 · Surcharges	46,235.50	26,349.00	19,886.50
4300 · Advertising 315.00 1,020.00 -705.00 4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense		36,292.47	96,919.05	-60,626.58
4400 · Donations 22,062.08 4,542.00 17,520.08 4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,344.12 9,066.60 -5,722.48 5030 · Venue Rental 12,069.41 12,757.45 -688.04 5037 · Event Lodging 820.60 0.00 820.60 5040 · Race Rental Equipment 2,434.08 2,634.96 -20.88 5055 · Junior Race Entry Fee Waived 0.00 8,350.00 -8,	•	· · · · · · · · · · · · · · · · · · ·		
4410 · Sponsorship 12,456.07 3,050.00 9,406.07 4600 · Race Kit Items 352.00 1,384.00 -1,032.00 4900 · Other Income 2,612.20 1,098.16 1,514.04 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,344.12 9,066.60 -5,722.48 5030 · Venue Rental 12,069.41 12,757.45 -688.04 5035 · Event Meals 1,512.32 816.65 695.67 5037 · Event Lodging 820.60 0.00 820.60 5040 · Race Rental Equipment 2,434.08 2,634.96 -200.88 5055 · Junior Race Entry Fee Waived 0.00 4,785.00 -4,785	<u> </u>		· · · · · · · · · · · · · · · · · · ·	
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5401 · Jr Operation Surcharges Waived -3,267.50 -1,708.00 -1,559.50 Total 4910 · Revenue Adjustments -3,267.50 -1,708.00 -1,559.50 5500 · Refunds 0.00 89.50 -89.50 Total Income 235,668.75 296,848.59 -61,179.84 Gross Profit 235,668.75 296,848.59 -61,179.84 Expense 5000 · Race Staffing 4,809.08 15,472.69 -10,663.61 5010 · Police 1,855.00 5,108.61 -3,253.61 5020 · Timing and Results 3,344.12 9,066.60 -5,722.48 5030 · Venue Rental 12,069.41 12,757.45 -688.04 5035 · Event Meals 1,512.32 816.65 695.67 5037 · Event Lodging 820.60 0.00 820.60 5040 · Race Rental Equipment 2,434.08 2,634.96 -200.88 5050 · Junior Race Entry Fee Waived 0.00 8,350.00 -8,350.00 5060 · Medical Services 728.00 1,903.00 -1,175.00 5070 · Race Permits 265.00 0.00 <td< th=""><th></th><th></th><th>· · · · · · · · · · · · · · · · · · ·</th><th></th></td<>			· · · · · · · · · · · · · · · · · · ·	
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5040 · Race Rental Equipment 2,434.08 2,634.96 -200.88 5050 · Officials Fees 3,871.65 6,121.20 -2,249.55 5055 · Junior Race Entry Fee Waived 0.00 8,350.00 -8,350.00 5057 · Senior Race Entry Fee Waived 0.00 4,785.00 -4,785.00 5060 · Medical Services 728.00 1,903.00 -1,175.00 5070 · Race Permits 265.00 0.00 265.00				
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5057 · Senior Race Entry Fee Waived 0.00 4,785.00 -4,785.00 5060 · Medical Services 728.00 1,903.00 -1,175.00 5070 · Race Permits 265.00 0.00 265.00				
5070 · Race Permits 265.00 0.00 265.00				
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5100 · Race Kit	5072 · ACA Paid Operational Surcharge 5100 · Race Kit	772.50	0.00	772.50

	Jan - Aug 12	Jan - Aug 11	\$ Change
5102 · Equipment	3,006.02	974.66	2,031.36
Total 5100 · Race Kit	3,006.02	974.66	2,031.36
5110 · Race Numbers 5300 · Awards	12,510.48	8,047.51	4,462.97
5310 · Clothing	1,041.23	0.00	1,041.23
5320 · Medals/Plaques 5330 · Prize Money	2,178.96 610.00	8,876.42 695.00	-6,697.46 -85.00
5330 · Prize Money 5340 · Party	512.98	468.31	-63.00 44.67
Total 5300 · Awards	4,343.17	10,039.73	-5,696.56
5400 · Program Expenses	1,482.86	161.76	1,321.10
5430 · Marketing - Events	315.00	600.00	-285.00
5431 · Marketing - Materials	6,464.56	1,174.13	5,290.43
5432 Marketing - Advertising	1,735.00	0.00	1,735.00
5510 · Outbound Donations 5700 · Website	2,000.00	4,000.00	-2,000.00
5710 · Components	945.00	581.17	363.83
5730 · Hosting	2,229.90	1,750.40	479.50
Total 5700 · Website	3,174.90	2,331.57	843.33
6100 · Staff Travel	227.00	0.00	227.00
6115 · Bank Service Charge	82.90	35.00	47.90
6120 · Credit Card Processing Fees	3,545.81 22,266.64	7,473.30 8,565.00	-3,927.49 13,701.64
6150 · Depreciation Expense 6160 · Dues and Subscriptions	90.00	1,252.03	-1,162.03
6180 · Insurance	00.00	1,202.00	1,102.00
6182 · Directors and Officers	1,413.00	1,327.00	86.00
6183 · Workman's Comp	652.00	653.00	-1.00
6184 · Liability and Property	4,485.00	6,208.73	-1,723.73
6185 · Senior Insurance paid by ACA 6186 · Junior Insurance paid by ACA	947.00 3,243.00	6,580.97 4,044.92	-5,633.97 -801.92
6187 · Motor Official thru USAC	5,005.00	0.00	5,005.00
Total 6180 · Insurance	15,745.00	18,814.62	-3,069.62
6230 · Licenses and Permits	133.00	50.00	83.00
6240 · Miscellaneous 6250 · Postage and Delivery	0.50 3,337.84	0.02 4,690.66	0.48 -1,352.82
6260 · Printing and Reproduction	1,723.18	1,805.69	-82.51
6270 Professional Fees	,	,	
6295 · Coaching	1,693.55	1,195.20	498.35
6650 · Accounting	2,309.46	4,199.88	-1,890.42
6657 · Public Relations 6659 · Graphic Design	0.00 450.00	725.00 270.00	-725.00 180.00
Total 6270 · Professional Fees	4,453.01	6,390.08	-1,937.07
6290 · Rent	4,400.01	0,000.00	-1,507.07
6291 · Office	2,400.00	2,600.00	-200.00
6292 · Storage	2,000.00	2,000.00	0.00
Total 6290 · Rent	4,400.00	4,600.00	-200.00
6340 · Telephone	1,739.02	663.32	1,075.70
6350 · Meals and Entertainment 6550 · Office Supplies	1,075.63 796.95	885.03 621.17	190.60 175.78
6560 · Payroll Expenses	790.95	021.17	175.76
6561 · Salary	67,906.64	77,543.15	-9,636.51
6562 Taxes	5,816.44	6,744.55	-928.11
6564 · Payroll Processing Fees	674.30	520.31	153.99
6560 · Payroll Expenses - Other	17.40	25.00	-7.60
Total 6560 · Payroll Expenses	74,414.78	84,833.01	-10,418.23
Total Expense	201,545.01	235,024.45	-33,479.44
Net Ordinary Income	34,123.74	61,824.14	-27,700.40
Other Income/Expense			

	Jan - Aug 12	Jan - Aug 11	\$ Change
Other Income 4999 · Interest Income	176.30	370.70	-194.40
Total Other Income	176.30	370.70	-194.40
Other Expense 6200 · Interest Expense 6210 · Finance Charge	68.03	0.00	68.03
Total 6200 · Interest Expense	68.03	0.00	68.03
Total Other Expense	68.03	0.00	68.03
Net Other Income	108.27	370.70	-262.43
Net Income	34,232.01	62,194.84	-27,962.83

	% Change
Ordinary Income/Expense Income	
3999 · Credit Card Transactions 4000 · Dues	0.0%
4001 · Individual	-35.8%
4002 · Junior	-42.0%
4003 · Family	-100.0%
4004 · Combo Racer/Official	-100.0%
4005 · Official / Mechanic	-100.0%
4006 · Non-Racing	-22.8%
4008 · Club	-15.2%
4010 · Non-ACA Club Listing Total 4000 · Dues	
4011 · Transponder Fees	-33.1 %
4012 · Transponder Usage Fees	-68.8%
4013 · Less Cost of Transponders	68.0%
4014 · Transponder One Day Rental	100.0%
Total 4011 · Transponder Fees	-49.4%
4050 · LA Rebate from USAC 4100 · Permits	100.0%
4101 · Late Fees	-100.0%
4100 · Permits - Other	-100.0%
Total 4100 · Permits	-100.0%
4105 · Race Date Fee	100.0%
4107 · Race Designation Fee Silver	100.0%
4108 · Race Designation Fee Gold	100.0%
4110 · One Day Memberships	-63.0%
4120 · Surcharges	74.40/
4121 · Operational 4124 · Junior	74.4% 91.3%
Total 4120 · Surcharges	75.5%
4200 · Race Registration Fees	-62.6%
4210 · Camp Income	27.3%
4300 · Advertising	-69.1%
4400 · Donations	385.7%
4410 · Sponsorship	308.4%
4600 · Race Kit Items	-74.6%
4900 · Other Income	137.9%
4910 · Revenue Adjustments	
5401 · Jr Operation Surcharges Waived	-91.3%
Total 4910 · Revenue Adjustments	-91.3% -100.0%
5500 · Refunds Total Income	-20.6%
Gross Profit	-20.6%
Expense 5000 · Race Staffing	-68.9%
5010 · Police	-63.7%
5020 · Timing and Results	-63.1%
5030 · Venue Rental	-5.4%
5035 · Event Meals	85.2%
5037 · Event Lodging	100.0%
5040 · Race Rental Equipment	-7.6%
5050 · Officials Fees	-36.8%
5055 · Junior Race Entry Fee Waived	-100.0%
5057 · Senior Race Entry Fee Waived	-100.0%
5060 · Medical Services	-61.7%
5070 · Race Permits	100.0% 100.0%
5072 · ACA Paid Operational Surcharge 5100 · Race Kit	100.0%

Other Income/Expense

	% Change
5102 · Equipment	208.4%
Total 5100 · Race Kit	208.4%
5110 · Race Numbers 5300 · Awards 5310 · Clothing 5320 · Medals/Plaques 5330 · Prize Money 5340 · Party	55.5% 100.0% -75.5% -12.2% 9.5%
Total 5300 · Awards	-56.7%
5400 · Program Expenses 5430 · Marketing - Events 5431 · Marketing - Materials 5432 · Marketing - Advertising 5510 · Outbound Donations 5700 · Website 5710 · Components 5730 · Hosting	816.7% -47.5% 450.6% 100.0% -50.0% 62.6% 27.4%
Total 5700 · Website	36.2%
6100 · Staff Travel 6115 · Bank Service Charge 6120 · Credit Card Processing Fees 6150 · Depreciation Expense 6160 · Dues and Subscriptions 6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6185 · Senior Insurance paid by ACA	100.0% 136.9% -52.6% 160.0% -92.8% 6.5% -0.2% -27.8% -85.6%
6186 · Junior Insurance paid by ACA 6187 · Motor Official thru USAC	-19.8% 100.0%
Total 6180 · Insurance 6230 · Licenses and Permits 6240 · Miscellaneous 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6295 · Coaching 6650 · Accounting 6657 · Public Relations 6659 · Graphic Design	-16.3% 166.0% 2,400.0% -28.8% -4.6% 41.7% -45.0% -100.0% 66.7%
Total 6270 · Professional Fees	-30.3%
6290 · Rent 6291 · Office 6292 · Storage	-7.7% 0.0%
Total 6290 · Rent	-4.4%
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies 6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees 6560 · Payroll Expenses - Other	162.2% 21.5% 28.3% -12.4% -13.8% 29.6% -30.4%
Total 6560 · Payroll Expenses	-12.3%
Total Expense	-14.3%
Net Ordinary Income	-44.8%
Other land and /France and	

	% Change
Other Income 4999 · Interest Income	-52.4%
Total Other Income	-52.4%
Other Expense 6200 · Interest Expense 6210 · Finance Charge	100.0%
Total 6200 · Interest Expense	100.0%
Total Other Expense	100.0%
Net Other Income	-70.8%
Net Income	-45.0%