	Sep 19	Budget	Jan - Sep 19	YTD Budget	Annual Budget
Ordinary Income/Expense					
Income					
3999 · Credit Card Transactions 4000 · Dues	0.00	0.00	0.00	0.00	0.00
4001 · Individual	1,110.00	3,200.00	75,429.00	74,800.00	76,800.00
4002 · Junior	355.00	1,100.00	5,490.00	5,730.00	6,090.00
4008 · Club	380.00	95.00	7,410.00	6,200.00	6,200.00
Total 4000 · Dues	1,845.00	4,395.00	88,329.00	86,730.00	89,090.00
4050 · LA Rebate from USAC	0.00	0.00	20,140.15	21,000.00	29,000.00
4105 · Race Date Fee	-400.00	0.00	-200.00	0.00	0.00
4110 · One Day Memberships 4120 · Surcharges	189.00	213.00	1,422.00	1,338.00	2,400.00
4121 · Operational	2,659.50	2,845.00	19,269.50	19,052.00	30,248.00
4124 · Junior	22.50	156.00	742.50	1,049.00	2,951.00
Total 4120 · Surcharges	2,682.00	3,001.00	20,012.00	20,101.00	33,199.00
4200 · Race Registration Fees	0.00	0.00	8,411.00	7,000.00	7,000.00
4210 · Camp Income	0.00	0.00	5,915.40	3,750.00	3,750.00
4220 · Special Event Income	105.00	0.00	661.01	0.00	7,000.00
4400 · Donations - General					
4402 · Donations - Junior Development	0.00	20.00	585.00	2,450.00	7,650.00
4400 · Donations - General - Other	10.00	0.00	11,087.00	0.00	0.00
Total 4400 · Donations - General	10.00	20.00	11,672.00	2,450.00	7,650.00
4410 · Sponsorship	4,000.00	1,000.00	29,500.00	19,500.00	20,110.00
4600 · Race Kit Items	22.00	110.00	209.00	457.00	600.00
4900 · Other Income	0.00	0.00	0.00	0.00	0.00
4910 · Revenue Adjustments	0.00	50.00	0.00	50.00	50.00
4925 · Complimentary Race Entry 4920 · Collegiate surcharge waived	0.00 0.00	-50.00 0.00	0.00 -1,224.00	-50.00 -1,400.00	-50.00 -1,400.00
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Total 4910 · Revenue Adjustments	0.00	-50.00	-1,224.00	-1,450.00	-1,450.00
Total Income	8,453.00	8,689.00	184,847.56	160,876.00	198,349.00
Gross Profit	8,453.00	8,689.00	184,847.56	160,876.00	198,349.00
Expense	0.00	500.00	4 000 50	0.500.00	5 000 00
5514 · Women's+ Program	0.00	500.00	1,398.50	3,500.00	5,000.00
5000 · Race Staffing	0.00		425.00		
5005 · ROL Mechanic Support	0.00		425.00		
Total 5000 · Race Staffing	0.00		425.00		

	Sep 19	Budget	Jan - Sep 19	YTD Budget	Annual Budget
5010 · Police	0.00	0.00	2,203.68	2,500.00	1,500.00
5020 · Timing and Results	0.00	0.00	800.00	800.00	800.00
5030 · Venue Rental	20.00	250.00	655.00	1,300.00	1,350.00
5035 · Event Meals	0.00	0.00	323.20	400.00	400.00
5037 · Event Lodging	0.00	0.00	0.00	0.00	0.00
5038 · Special Event Costs	53.98	500.00	689.59	700.00	4,000.00
5050 · Officials Fees	0.00	0.00	904.98	900.00	900.00
5051 · Officials Training/Development	0.00	100.00	979.52	1,000.00	1,000.00
5053 · Officials Meeetings & Meals	0.00	0.00	743.45	700.00	700.00
5060 · Medical Services	0.00	0.00	196.70	250.00	250.00
5072 · ACA Paid Operational Surcharge	78.75		78.75		
5100 · Race Kit Equipment	509.21	0.00	5,109.34	1,500.00	1,500.00
5110 · Race Numbers	731.73	0.00	2,167.67	0.00	0.00
5200 · Camps	0.00	0.00	000.00	400.00	400.00
5201 · Camp Manager 5202 · Venue Rental	0.00 0.00	0.00	600.00	400.00	400.00
	0.00	0.00 0.00	11,010.02 513.38	6,400.00 80.00	6,400.00 80.00
5203 · Camp Meals 5204 · Camp Permit Fees	0.00	0.00	760.50	100.00	100.00
5204 · Camp Fermit Fees 5205 · Camp Clothing/Gear	0.00	0.00	0.00	250.00	250.00
5206 · Camp Coach	0.00	0.00	2,000.00	250.00	250.00
5200 Camp Coach 5207 Camp Medical Services	0.00	0.00	656.61	600.00	600.00
Total 5200 · Camps	0.00	0.00	15,540.51	8,080.00	8,080.00
5300 · Awards					
5310 · Clothing	0.00	0.00	0.00	0.00	0.00
5320 · Medals/Plaques	1,392.50	0.00	2,446.94	1,000.00	2,000.00
5330 · Prize Money	100.00	0.00	2,735.00	2,400.00	3,600.00
5340 · Party	3,022.80	0.00	6,245.10	3,500.00	7,000.00
Total 5300 · Awards	4,515.30	0.00	11,427.04	6,900.00	12,600.00
5400 · Program Expenses					
5518 · State Championship Support	0.00	0.00	0.00	1,300.00	2,000.00
Total 5400 · Program Expenses	0.00	0.00	0.00	1,300.00	2,000.00
5420 · Clothing	0.00	0.00	0.00	75.00	75.00
5430 · Marketing - Events	52.00	0.00	354.16	2,700.00	4,000.00
5431 · Marketing - Materials	190.00	0.00	1,299.93	1,000.00	1,000.00
5432 · Marketing - Advertising	60.00	320.00	3,150.23	2,580.00	3,500.00
5510 · Outbound Donations	0.00		8,000.00		
5515 · Junior Race Grants Program	500.00	0.00	2,500.00	2,600.00	7,000.00
5516 · New Race Grant	0.00	0.00	0.00	0.00	3,000.00
5517 · Pre-J Permits	100.00	75.00	175.00	275.00	700.00

	Sep 19	Budget	Jan - Sep 19	YTD Budget	Annual Budget
5700 · Website					
5710 · Components	0.00	0.00	10.33	11.00	11.00
5730 · Hosting	529.46	175.00	2,116.44	1,575.00	2,100.00
otal 5700 · Website	529.46	175.00	2,126.77	1,586.00	2,111.00
100 · Staff & Board Travel	131.14	100.00	732.52	900.00	1,200.00
115 · Bank Service Charge	17.35	9.00	91.73	81.00	108.00
3117 · Computer Software	0.00	0.00	0.00	0.00	0.00
120 · Credit Card Processing Fees	136.63	360.00	4,553.52	4,560.00	5,100.00
3150 · Depreciation Expense	708.91	50.00	6,380.19	450.00	600.00
160 · Dues and Subscriptions	1,000.00	0.00	2,035.50	1,800.00	1,800.00
180 · Insurance					
6182 · Directors and Officers	0.00	0.00	985.50	985.50	985.50
6183 · Workman's Comp	0.00	0.00	549.00	522.00	522.00
6184 Liability and Property	0.00	0.00	375.00	375.00	375.00
6187 · Motor Official thru USAC	0.00	300.00	6,545.00	8,000.00	8,000.00
otal 6180 · Insurance	0.00	300.00	8,454.50	9,882.50	9,882.50
240 · Miscellaneous	0.00	0.00	0.00	350.00	350.00
250 · Postage and Delivery	126.29	0.00	339.23	187.00	450.00
270 · Professional Fees					
6650 · Accounting	57.00	155.00	961.00	1,940.00	2,500.00
6655 · Consulting	0.00	0.00	0.00	0.00	0.00
6659 · Graphic Design	0.00	0.00	0.00	100.00	100.00
6665 · Website Support	0.00	340.00	6,614.43	3,180.00	4,200.00
6672 · Background Screening	0.00	0.00	8.00	60.00	80.00
otal 6270 · Professional Fees	57.00	495.00	7,583.43	5,280.00	6,880.00
290 · Rent					
6292 · Storage	310.00	310.00	2,790.00	2,790.00	3,720.00
otal 6290 · Rent	310.00	310.00	2,790.00	2,790.00	3,720.00
340 · Telephone	99.41	100.00	896.62	900.00	1,200.00
350 · Meals and Entertainment	43.30	80.00	1,153.66	1,100.00	1,500.00
5550 · Office Supplies	0.00	0.00	209.35	180.00	250.00

	Sep 19	Budget	Jan - Sep 19	YTD Budget	Annual Budget
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,666.67 590.50 3.50	7,666.67 604.03 3.50	69,000.03 5,476.94 31.50	68,999.99 5,436.35 31.50	92,000.00 7,248.44 42.00
Total 6560 · Payroll Expenses	8,260.67	8,274.20	74,508.47	74,467.84	99,290.44
Total Expense	18,231.13	11,998.20	170,977.74	143,574.34	193,796.94
Net Ordinary Income	-9,778.13	-3,309.20	13,869.82	17,301.66	4,552.06
Other Income/Expense Other Income 4999 · Interest Income	43.04	30.00	416.10	285.00	375.00
Total Other Income	43.04	30.00	416.10	285.00	375.00
Net Other Income	43.04	30.00	416.10	285.00	375.00
Net Income	-9,735.09	-3,279.20	14,285.92	17,586.66	4,927.06