	Dec 17	Budget	Jan - Dec 17
Ordinary Income/Expense			
Income 3999 · Credit Card Transactions 4000 · Dues	0.00		0.00
4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	400.00 195.00 1,235.00	0.00 0.00 0.00	64,980.00 5,745.00 10,430.00
Total 4000 · Dues	1,830.00	0.00	81,155.00
4050 · LA Rebate from USAC 4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	3,604.76 0.00 183.00	2,375.68 0.00 450.00	28,465.08 1,950.00 2,500.00
4121 · Operational 4124 · Junior 4120 · Surcharges - Other	1,634.50 528.50 0.00	2,887.00 647.00 0.00	41,424.50 4,284.00 0.00
Total 4120 · Surcharges	2,163.00	3,534.00	45,708.50
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations - General	0.00 0.00	0.00 0.00	8,990.00 2,025.00
4402 · Donations - Junior Development	520.00	55.00	1,886.00
Total 4400 · Donations - General	520.00	55.00	1,886.00
4410 · Sponsorship 4600 · Race Kit Items	2,000.00 0.00	400.00 0.00	28,100.00 253.00
4900 · Other Income 4910 · Revenue Adjustments	0.00	0.00	0.00
4925 · Complimentary Race Entry 4915 · Jr Operation Surcharges Waived 4920 · Collegiate surcharge waived	0.00 0.00 -42.00	-6.00	-208.00 -101.25 -2,238.25
Total 4910 · Revenue Adjustments	-42.00	-6.00	-2,547.50
5500 · Refunds	0.00	0.00	0.00
Total Income	10,258.76	6,808.68	198,485.08
Gross Profit	10,258.76	6,808.68	198,485.08
Expense 5000 · Race Staffing 5010 · Police	0.00 0.00	0.00 0.00	0.00 1,568.69
5020 · Timing and Results 5030 · Venue Rental 5035 · Event Meals	0.00 0.00 0.00	0.00 0.00 0.00	800.00 1,320.00 633.05
5037 · Event Lodging 5040 · Event Rental Equipment 5050 · Officials Fees	0.00 0.00 0.00	0.00 0.00 0.00	0.00 450.00 1,007.25
5051 · Officials Training/Development 5053 · Officials Meeetings & Meals 5060 · Medical Services	0.00 0.00 0.00	0.00 0.00 0.00	2,461.66 757.93 244.75
5070 · Event Permits 5100 · Race Kit Equipment	0.00 0.00	0.00 0.00	145.00 2,791.61
5110 · Race Numbers	0.00	0.00	0.00

	Dec 17	Budget	Jan - Dec 17
5200 · Camps			
5201 · Camp Manager	0.00	0.00	450.00
5202 · Venue Rental	0.00	0.00	3,295.00
5203 · Camp Meals	0.00	0.00	436.96
5204 Camp Permit Fees	0.00	0.00	0.00
5205 · Camp Clothing/Gear	0.00	0.00	0.00
5206 · Camp Coach	0.00	0.00	400.00
5207 · Camp Medical Services	0.00	0.00	227.98
Total 5200 · Camps	0.00	0.00	4,809.94
			
5300 · Awards	4.070.04	0.00	0.400.04
5320 · Medals/Plaques	1,276.31	0.00	2,183.31
5330 · Prize Money	0.00	0.00	2,390.00
5340 · Party	0.00	0.00	7,485.36
Total 5300 · Awards	1,276.31	0.00	12,058.67
5400 · Program Expenses			
5518 · State Championship Support	663.00	1,000.00	1,897.13
Total 5400 · Program Expenses	663.00	1,000.00	1,897.13
5420 · Clothing	0.00	0.00	806.20
	0.00	0.00	
5430 · Marketing - Events	0.00	0.00	4,551.61
5431 · Marketing · Materials 5432 · Marketing · Advertising	0.00	0.00	4,274.49 2,746.23
	0.00		·
5510 · Outbound Donations		0.00	0.00
5515 · Junior Race Grants Program	500.00	3,000.00	11,400.00
5516 · New Race Grant	0.00	0.00	0.00
5517 · Pre-J Permits	75.00	150.00	700.00
5600 · Taxes	0.00	0.00	44.00
5610 · City	0.00	0.00	-14.00
5630 · State	0.00	0.00	60.00
5640 · UIF	0.00	0.00	0.00
Total 5600 · Taxes	0.00	0.00	46.00
5700 · Website			
5710 · Components	0.00	0.00	1,020.47
5730 · Hosting	158.45	158.33	1,442.78
Total 5700 · Website	158.45	158.33	2 462 25
Total 5700 - Website	130.43	130.33	2,463.25
6100 · Staff & Board Travel	49.78	20.67	1,218.37
6115 · Bank Service Charge	9.00	5.00	274.33
6117 · Computer Software	0.00	0.00	0.00
6120 · Credit Card Processing Fees	102.46	31.00	4,510.72
6150 · Depreciation Expense	2,935.50	2,935.50	35,226.00
6160 · Dues and Subscriptions	10.00	0.00	1,348.00
6180 · Insurance			
6182 · Directors and Officers	0.00	0.00	1,827.00
6183 · Workman's Comp	0.00	0.00	769.00
6184 · Liability and Property	0.00	0.00	1,742.00
6185 · Senior Insurance paid by ACA	0.00		998.75
6187 · Motor Official thru USAC	0.00	0.00	9,265.00
Total 6180 · Insurance	0.00	0.00	14,601.75
6230 · Licenses and Permits	0.00	0.00	0.00
6240 · Miscellaneous	145.00	0.00	221.90
6250 · Postage and Delivery	21.05	200.00	1,455.10
6260 · Printing and Reproduction	87.50	0.00	2,915.29
0200 Finning and Reproduction	07.50	0.00	۷,۶۱۵.۷۶

6:30 AM 01/31/18 **Accrual Basis**

	Dec 17	Budget	Jan - Dec 17
6270 · Professional Fees 6650 · Accounting 6655 · Consulting 6665 · Website Support 6672 · Background Screening	120.00 0.00 70.00 60.00	105.00 0.00 666.66 0.00	2,383.45 0.00 17,876.10 102.25
Total 6270 · Professional Fees	250.00	771.66	20,361.80
6290 · Rent 6292 · Storage 6290 · Rent - Other	310.00 0.00	280.00 0.00	3,490.00 94.00
Total 6290 · Rent	310.00	280.00	3,584.00
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies	103.02 215.59 90.12	115.94 166.67 101.72	1,260.76 2,315.80 589.78
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,666.67 586.65 3.50	7,875.00 612.52 5.25	94,666.70 7,499.18 61.25
Total 6560 · Payroll Expenses	8,256.82	8,492.77	102,227.13
Total Expense	15,258.60	17,429.26	250,044.19
Net Ordinary Income	-4,999.84	-10,620.58	-51,559.11
Other Income/Expense Other Income 4999 · Interest Income	6.42	5.25	66.80
Total Other Income	6.42	5.25	66.80
Net Other Income	6.42	5.25	66.80
Net Income	-4,993.42	-10,615.33	-51,492.31

	YTD Budget	Annual Budget
Ordinary Income/Expense		
Income 3999 · Credit Card Transactions 4000 · Dues		
4001 · Individual 4002 · Junior 4008 · Club	67,025.00 5,055.00 9,405.00	67,025.00 5,055.00 9,405.00
Total 4000 · Dues	81,485.00	81,485.00
4050 · LA Rebate from USAC 4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	32,000.00 1,800.00 3,350.00	32,000.00 1,800.00 3,350.00
4121 · Operational 4124 · Junior 4120 · Surcharges - Other	44,333.00 5,017.00 0.00	44,333.00 5,017.00 0.00
Total 4120 · Surcharges	49,350.00	49,350.00
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations - General	12,000.00 8,400.00	12,000.00 8,400.00
4402 · Donations - Junior Development	1,700.00	1,700.00
Total 4400 · Donations - General	1,700.00	1,700.00
4410 · Sponsorship 4600 · Race Kit Items	31,850.00 400.00	31,850.00 400.00
4900 · Other Income 4910 · Revenue Adjustments 4925 · Complimentary Race Entry 4915 · Jr Operation Surcharges Waived 4920 · Collegiate surcharge waived	-1,380.00	0.00
Total 4910 · Revenue Adjustments	-1,380.00	-1,380.00
5500 · Refunds	0.00	0.00
Total Income	220,955.00	220,955.00
Gross Profit	220,955.00	220,955.00
Expense 5000 · Race Staffing 5010 · Police 5020 · Timing and Results 5030 · Venue Rental 5035 · Event Meals 5037 · Event Lodging 5040 · Event Rental Equipment 5050 · Officials Fees 5051 · Officials Training/Development	0.00 1,650.00 800.00 1,200.00 1,500.00 110.00 0.00 1,500.00 2,000.00	0.00 1,650.00 800.00 1,200.00 1,500.00 110.00 0.00 1,500.00 2,000.00
5053 · Officials Meeetings & Meals 5060 · Medical Services 5070 · Event Permits 5100 · Race Kit Equipment 5110 · Race Numbers	1,000.00 200.00 50.00 1,000.00	1,000.00 200.00 50.00 1,000.00
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	YTD Budget	Annual Budget
5200 · Camps		
5201 · Camp Manager	1,200.00	1,200.00
5202 · Venue Rental	3,500.00	3,500.00
5203 · Camp Meals	2,440.00	2,440.00
	100.00	•
5204 · Camp Permit Fees		100.00
5205 · Camp Clothing/Gear	120.00	120.00
5206 · Camp Coach	2,400.00	2,400.00
5207 · Camp Medical Services	300.00	300.00
Total 5200 · Camps	10,060.00	10,060.00
5300 · Awards		
5320 · Medals/Plaques	1,700.00	1,700.00
5330 · Prize Money	2,500.00	2,500.00
5340 · Party	6,000.00	6,000.00
Total 5300 · Awards	10 200 00	10 200 00
Total 5300 · Awards	10,200.00	10,200.00
5400 · Program Expenses		
5518 · State Championship Support	3,000.00	3,000.00
Total 5400 · Program Expenses	3,000.00	3,000.00
5420 · Clothing	1,100.00	1,100.00
5430 · Marketing - Events	5,000.00	5,000.00
5431 · Marketing - Materials	1,600.00	1,600.00
5432 · Marketing - Advertising	2,500.00	2.500.00
5510 · Outbound Donations	0.00	0.00
5515 · Junior Race Grants Program	15,000.00	15,000.00
5516 · New Race Grant	4,000.00	4,000.00
5517 · Pre-J Permits	750.00	750.00
5600 · Taxes	750.00	7 50.00
	30.00	30.00
5610 · City 5630 · State	30.00	30.00
5640 · UIF	42.00	42.00
3040 011	42.00	42.00
Total 5600 · Taxes	72.00	72.00
5700 · Website		
5710 · Components	2,020.00	2,020.00
5730 · Hosting	1,900.00	1,900.00
Total 5700 · Website	3,920.00	3,920.00
	0,020.00	0,320.00
6100 · Staff & Board Travel	1,000.00	1,000.00
6115 · Bank Service Charge	120.00	120.00
6117 · Computer Software	70.00	70.00
6120 · Credit Card Processing Fees	2,000.00	2,000.00
6150 · Depreciation Expense	35,226.00	35,226.00
6160 · Dues and Subscriptions	160.00	160.00
6180 · Insurance		
6182 · Directors and Officers	1,900.00	1,900.00
6183 · Workman's Comp	705.00	705.00
6184 Liability and Property	1,728.00	1,728.00
6185 · Senior Insurance paid by ACA		
6187 · Motor Official thru USAC	7,950.00	7,950.00
Total 6180 · Insurance	12,283.00	12,283.00
	•	
6230 · Licenses and Permits	70.00	70.00
6240 · Miscellaneous	250.00	250.00
6250 · Postage and Delivery	2,000.00	2,000.00
6260 · Printing and Reproduction	1,900.00	1,900.00

	YTD Budget	Annual Budget
6270 · Professional Fees 6650 · Accounting 6655 · Consulting 6665 · Website Support 6672 · Background Screening	2,600.00 100.00 8,000.00 100.00	2,600.00 100.00 8,000.00 100.00
Total 6270 · Professional Fees	10,800.00	10,800.00
6290 · Rent 6292 · Storage 6290 · Rent - Other	3,360.00 82.00	3,360.00 82.00
Total 6290 · Rent	3,442.00	3,442.00
6340 · Telephone 6350 · Meals and Entertainment 6550 · Office Supplies	1,500.00 2,000.00 650.00	1,500.00 2,000.00 650.00
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	94,500.00 7,509.00 63.00	94,500.00 7,509.00 63.00
Total 6560 · Payroll Expenses	102,072.00	102,072.00
Total Expense	248,755.00	248,755.00
Net Ordinary Income	-27,800.00	-27,800.00
Other Income/Expense Other Income		
4999 · Interest Income	63.00	63.00
Total Other Income	63.00	63.00
Net Other Income	63.00	63.00
Net Income	-27,737.00	-27,737.00