	Mar 16	Budget
Ordinary Income/Expense Income 4000 · Dues		
4001 · Individual 4002 · Junior 4008 · Club	22,710.00 105.00 1,045.00	12,765.00 500.00 880.00
Total 4000 · Dues	23,860.00	14,145.00
4050 · LA Rebate from USAC 4100 · Permits	0.00	0.00
4101 · Late Fees	0.00	0.00
Total 4100 · Permits	0.00	0.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	0.00 27.00	310.00 87.00
4121 · Operational 4124 · Junior	591.00 0.00	1,056.00 99.00
Total 4120 · Surcharges	591.00	1,155.00
4200 · Race Registration Fees 4400 · Donations	0.00	0.00
4402 · Junior Development 4400 · Donations - Other	21.00 20.00	0.00 470.00
Total 4400 · Donations	41.00	470.00
4410 · Sponsorship 4600 · Race Kit Items	0.00 -32.37	975.00 0.00
4900 · Other Income 4910 · Revenue Adjustments	260.00	125.00
4920 · Collegiate surcharge waived	-127.50	-742.00
Total 4910 · Revenue Adjustments	-127.50	-742.00
Total Income	24,619.13	16,525.00
<b>Gross Profit</b>	24,619.13	16,525.00

	Mar 16	Budget
Expense		
5000 · Race Staffing	0.00	0.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	0.00	0.00
5040 · Event Rental Equipment	0.00	0.00
5050 · Officials Fees	0.00	0.00
5051 · Officials Training/Development	0.00	735.00
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	0.00	0.00
5060 · Medical Services	0.00	275.00
5070 · Event Permits	0.00	0.00
5100 · Race Kit		
5102 · Equipment	0.00	10.00
Total 5100 · Race Kit	0.00	10.00
5110 · Race Numbers	2,126.58	0.00
5300 · Awards	0.00	0.00
5320 · Medals/Plaques	0.00	0.00
5330 · Prize Money	0.00	0.00
5340 · Party	124.07	0.00
Total 5300 · Awards	124.07	0.00
5420 · Clothing	0.00	0.00
5430 · Marketing - Events	400.00	0.00
5431 · Marketing - Materials	50.00	400.00
5432 · Marketing - Advertising	0.00	0.00
5510 · Outbound Donations	0.00	0.00
5515 · Junior Race Grants Program	0.00	0.00
5517 · Pre-J Permits	0.00	0.00
5700 · Website		
5730 · Hosting	291.50	300.00
Total 5700 · Website	291.50	300.00
6100 · Staff & Board Travel	32.90	40.00
6115 · Bank Service Charge	5.00	0.00
6120 · Credit Card Processing Fees	803.50	520.00
6150 · Depreciation Expense	360.00	1,416.67
6160 · Dues and Subscriptions	160.00	0.00

	Mar 16	Budget
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	0.00 0.00 146.70 840.00	0.00 0.00 500.00 1,665.00
Total 6180 · Insurance	986.70	2,165.00
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting 6672 · Background Screening	0.00 595.04 0.00 195.00 21.25	0.00 168.00 0.00 250.00 0.00
Total 6270 · Professional Fees	216.25	250.00
6290 · Rent 6292 · Storage	280.00	300.00
Total 6290 · Rent	280.00	300.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	127.59 158.10 0.00 62.80	125.00 83.33 0.00 150.00
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	7,875.00 646.94 5.25	8,083.00 708.33 0.00
Total 6560 · Payroll Expenses	8,527.19	8,791.33
Total Expense	15,307.22	15,729.33
Net Ordinary Income	9,311.91	795.67
Other Income/Expense Other Income 4999 · Interest Income	8.08	16.67
Total Other Income	8.08	16.67
Net Other Income	8.08	16.67
Net Income	9,319.99	812.34

	\$ Over Budget	Jan - Mar 16	
Ordinary Income/Expense Income 4000 · Dues			
4001 · Individual 4002 · Junior 4008 · Club	9,945.00 -395.00 165.00	25,510.00 510.00 8,290.00	
Total 4000 · Dues	9,715.00	34,310.00	
4050 · LA Rebate from USAC	0.00	0.00	
4100 · Permits 4101 · Late Fees	0.00	137.00	
Total 4100 · Permits	0.00	137.00	
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	-310.00 -60.00	695.00 27.00	
4121 · Operational 4124 · Junior	-465.00 -99.00	591.00 0.00	
Total 4120 · Surcharges	-564.00	591.00	
4200 · Race Registration Fees 4400 · Donations	0.00	0.00	
4402 · Junior Development 4400 · Donations - Other	21.00 -450.00	21.00 180.00	
Total 4400 · Donations	-429.00	201.00	
4410 · Sponsorship 4600 · Race Kit Items	-975.00 -32.37	3,500.00 -32.37	
4900 · Other Income	135.00	304.50	
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	614.50	-127.50	
Total 4910 · Revenue Adjustments	614.50	-127.50	
Total Income	8,094.13	39,605.63	
Gross Profit	8,094.13	39,605.63	

	\$ Over Budget	Jan - Mar 16
Expense		
5000 · Race Staffing	0.00	0.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	0.00	18.00
5040 · Event Rental Equipment	0.00	0.00
5050 · Officials Fees	0.00	0.00
5051 · Officials Training/Development	-735.00	21.25
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	0.00	566.92
5060 · Medical Services	-275.00	0.00
5070 · Event Permits	0.00	0.00
5100 · Race Kit		
5102 · Equipment	-10.00	422.07
Total 5100 · Race Kit	-10.00	422.07
5110 · Race Numbers	2,126.58	4,422.24
5300 · Awards		0.40.00
5320 · Medals/Plaques	0.00	813.60
5330 · Prize Money	0.00	0.00
5340 · Party	124.07	2,084.64
Total 5300 · Awards	124.07	2,898.24
5420 · Clothing	0.00	0.00
5430 · Marketing - Events	400.00	400.00
5431 · Marketing - Materials	-350.00	289.88
5432 · Marketing - Advertising	0.00	1,371.17
5510 · Outbound Donations	0.00	30.35
5515 · Junior Race Grants Program	0.00	0.00
5517 · Pre-J Permits	0.00	0.00
5700 · Website		
5730 · Hosting	-8.50	905.06
Total 5700 · Website	-8.50	905.06
6100 · Staff & Board Travel	-7.10	32.90
6115 · Bank Service Charge	5.00	34.00
6120 · Credit Card Processing Fees	283.50	1,710.22
6150 · Depreciation Expense	-1,056.67	720.00
6160 · Dues and Subscriptions	160.00	160.00
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	\$ Over Budget	Jan - Mar 16
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	0.00 0.00 -353.30 -825.00	2,226.45 0.00 977.45 925.00
Total 6180 · Insurance	-1,178.30	4,128.90
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting	0.00 427.04 0.00	0.00 1,155.71 1,550.00 595.39
6672 · Background Screening	21.25	21.25
Total 6270 · Professional Fees	-33.75	616.64
6290 · Rent 6292 · Storage	-20.00	840.00
Total 6290 · Rent	-20.00	840.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	2.59 74.77 0.00 -87.20	382.77 601.46 12.00 252.48
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	-208.00 -61.39 5.25	23,625.00 1,998.41 15.75
Total 6560 · Payroll Expenses	-264.14	25,639.16
Total Expense	-422.11	49,181.42
Net Ordinary Income	8,516.24	-9,575.79
Other Income/Expense Other Income 4999 · Interest Income	-8.59	41.80
Total Other Income	-8.59	41.80
Net Other Income	-8.59	41.80
Net Income	8,507.65	-9,533.99

	YTD Budget	\$ Over Budget	
Ordinary Income/Expense			
Income 4000 · Dues			
4001 · Individual	37,795.00	-12,285.00	
4002 · Junior 4008 · Club	2,040.00 7,640.00	-1,530.00 650.00	
Total 4000 · Dues	47,475.00	-13,165.00	
4050 · LA Rebate from USAC	0.00	0.00	
4100 · Permits 4101 · Late Fees	0.00	137.00	
Total 4100 · Permits	0.00	137.00	
4105 · Race Date Fee	310.00	385.00	
4110 · One Day Memberships 4120 · Surcharges	87.00	-60.00	
4121 · Operational	1,056.00	-465.00	
4124 · Junior	99.00	-99.00	
Total 4120 · Surcharges	1,155.00	-564.00	
4200 · Race Registration Fees	0.00	0.00	
4400 · Donations 4402 · Junior Development	0.00	21.00	
4400 · Donations - Other	780.00	-600.00	
Total 4400 · Donations	780.00	-579.00	
4410 · Sponsorship	3,200.00	300.00	
4600 · Race Kit Items	0.00	-32.37	
4900 · Other Income 4910 · Revenue Adjustments	375.00	-70.50	
4920 · Collegiate surcharge waived	-742.00	614.50	
Total 4910 · Revenue Adjustments	-742.00	614.50	
Total Income	52,640.00	-13,034.37	
Gross Profit	52,640.00	-13,034.37	

	YTD Budget	\$ Over Budget
Expense		
5000 · Race Staffing	0.00	0.00
5010 · Police	0.00	0.00
5020 · Timing and Results	0.00	0.00
5030 · Venue Rental	0.00	0.00
5035 · Event Meals	0.00	18.00
5040 · Event Rental Equipment	0.00	0.00
5050 · Officials Fees	0.00	0.00
5051 · Officials Training/Development	735.00	-713.75
5052 · Officials Training & Education	0.00	0.00
5053 · Officials Meeetings & Meals	1,372.50	-805.58
5060 · Medical Services	275.00	-275.00
5070 · Event Permits	0.00	0.00
5100 · Race Kit		
5102 · Equipment	10.00	412.07
Total 5100 · Race Kit	10.00	412.07
5110 · Race Numbers	0.00	4,422.24
5300 · Awards		
5320 · Medals/Plaques	1,225.00	-411.40
5330 · Prize Money	2,145.00	-2,145.00
5340 · Party	2,500.00	-415.36
Total 5300 · Awards	5,870.00	-2,971.76
5420 · Clothing	0.00	0.00
5430 · Marketing - Events	0.00	400.00
5431 · Marketing - Materials	2,150.00	-1,860.12
5432 · Marketing - Advertising	0.00	1,371.17
5510 · Outbound Donations	0.00	30.35
5515 · Junior Race Grants Program	0.00	0.00
5517 · Pre-J Permits	0.00	0.00
5700 · Website		
5730 · Hosting	900.00	5.06
Total 5700 · Website	900.00	5.06
6100 · Staff & Board Travel	280.00	-247.10
6115 · Bank Service Charge	0.00	34.00
6120 · Credit Card Processing Fees	1,512.00	198.22
6150 · Depreciation Expense	4,250.01	-3,530.01
6160 · Dues and Subscriptions	0.00	160.00

	YTD Budget	\$ Over Budget
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	1,700.00 0.00 2,000.00 1,665.00	526.45 0.00 -1,022.55 -740.00
Total 6180 · Insurance	5,365.00	-1,236.10
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees 6650 · Accounting 6672 · Background Screening	0.00 360.00 1,200.00 1,500.00 0.00	0.00 795.71 350.00 -904.61 21.25
Total 6270 · Professional Fees	1,500.00	-883.36
6290 · Rent 6292 · Storage	900.00	-60.00
Total 6290 · Rent	900.00	-60.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	375.00 250.03 0.00 450.00	7.77 351.43 12.00 -197.52
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	24,249.00 2,124.99 0.00	-624.00 -126.58 15.75
Total 6560 · Payroll Expenses	26,373.99	-734.83
Total Expense	54,128.53	-4,947.11
Net Ordinary Income	-1,488.53	-8,087.26
Other Income/Expense Other Income 4999 · Interest Income	49.97	-8.17
Total Other Income	49.97	-8.17
Net Other Income	49.97	-8.17
Net Income	-1,438.56	-8,095.43

March 2016

#### **Annual Budget**

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Ordinary Income/Expense Income 4000 · Dues 4001 · Individual 4002 · Junior 4008 · Club	65,000.00 4,000.00 10,000.00
Total 4000 · Dues	79,000.00
4050 · LA Rebate from USAC 4100 · Permits	30,000.00
4101 · Late Fees	0.00
Total 4100 · Permits	0.00
4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	1,000.00 3,000.00
4121 · Operational 4124 · Junior	32,000.00 3,000.00
Total 4120 · Surcharges	35,000.00
4200 · Race Registration Fees 4400 · Donations	12,000.00
4402 · Junior Development 4400 · Donations - Other	0.00 10,000.00
Total 4400 · Donations	10,000.00
4410 · Sponsorship 4600 · Race Kit Items	25,000.00 0.00
4900 · Other Income 4910 · Revenue Adjustments	1,500.00
4920 · Collegiate surcharge waived	-5,353.00
Total 4910 · Revenue Adjustments	-5,353.00
Total Income	191,147.00
Gross Profit	191,147.00

March 2016

#### **Annual Budget**

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Expense 5000 · Race Staffing	3,000.00
5010 · Police	1,000.00
5020 · Timing and Results	1,000.00
5030 · Venue Rental	3,000.00
5035 · Event Meals	300.00
5040 · Event Rental Equipment	2,000.00
5050 · Officials Fees	3,500.00
5051 · Officials Training/Development	1,000.00
5052 · Officials Training & Education	300.00
5053 · Officials Meeetings & Meals	1,500.00
5060 · Medical Services	2,500.00
5070 · Event Permits	100.00
5100 · Race Kit	
5102 · Equipment	2,000.00
Total 5100 · Race Kit	2,000.00
5110 · Race Numbers	0.00
5300 · Awards	
5320 · Medals/Plaques	3,500.00
5330 · Prize Money	3,000.00
5340 · Party	5,000.00
Total 5300 · Awards	11,500.00
5420 · Clothing	1,000.00
5430 · Marketing - Events	0.00
5431 · Marketing - Materials	7,000.00
5432 · Marketing - Advertising	0.00
5510 · Outbound Donations	1,000.00
5515 · Junior Race Grants Program	3,000.00
5517 · Pre-J Permits	500.00
5700 · Website	
5730 · Hosting	3,600.00
Total 5700 · Website	3,600.00
6100 · Staff & Board Travel	500.00
6115 · Bank Service Charge	0.00
6120 · Credit Card Processing Fees	4,000.00
6150 · Depreciation Expense	17,000.00
6160 · Dues and Subscriptions	150.00

	Annual Budget
6180 · Insurance 6182 · Directors and Officers 6183 · Workman's Comp 6184 · Liability and Property 6187 · Motor Official thru USAC	1,700.00 1,000.00 3,000.00 9,000.00
Total 6180 · Insurance	14,700.00
6230 · Licenses and Permits 6250 · Postage and Delivery 6260 · Printing and Reproduction 6270 · Professional Fees	100.00 1,500.00 1,500.00
6650 · Accounting 6672 · Background Screening	5,000.00 0.00
Total 6270 · Professional Fees	5,000.00
6290 · Rent 6292 · Storage	3,600.00
Total 6290 · Rent	3,600.00
6340 · Telephone 6350 · Meals and Entertainment 6380 · Travel 6550 · Office Supplies	1,500.00 1,000.00 0.00 1,000.00
6560 · Payroll Expenses 6561 · Salary 6562 · Taxes 6564 · Payroll Processing Fees	97,000.00 8,500.00 0.00
Total 6560 · Payroll Expenses	105,500.00
Total Expense	205,850.00
Net Ordinary Income	-14,703.00
Other Income/Expense Other Income 4999 · Interest Income	200.00
Total Other Income	200.00
Net Other Income	200.00
Net Income	-14,503.00