	Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Ordinary Income/Expense Income					
3999 · Credit Card Transactions 4000 · Dues	0.00		0.00		
4001 · Individual 4002 · Junior 4008 · Club	6,600.00 1,035.00 570.00	12,011.00 1,745.00 91.00	58,955.00 4,275.00 9,005.00	65,068.00 4,874.00 9,151.00	67,025.00 5,055.00 9,405.00
Total 4000 · Dues	8,205.00	13,847.00	72,235.00	79,093.00	81,485.00
4050 · LA Rebate from USAC 4105 · Race Date Fee 4110 · One Day Memberships 4120 · Surcharges	0.00 75.00 300.00	0.00 0.00 450.00	18,288.00 1,175.00 1,510.00	24,178.53 1,030.00 1,600.00	32,000.00 1,800.00 3,350.00
4121 · Operational 4124 · Junior 4120 · Surcharges - Other	7,292.00 763.00 0.00	5,669.00 300.00 0.00	28,208.00 1,800.75 0.00	29,355.00 1,396.00 0.00	44,333.00 5,017.00 0.00
Total 4120 · Surcharges	8,055.00	5,969.00	30,008.75	30,751.00	49,350.00
4200 · Race Registration Fees 4210 · Camp Income 4400 · Donations - General	0.00 0.00	0.00 0.00	8,990.00 2,025.00	12,000.00 7,778.00	12,000.00 8,400.00
4402 · Donations - Junior Development	55.00	20.00	1,361.00	1,310.00	1,700.00
Total 4400 · Donations - General	55.00	20.00	1,361.00	1,310.00	1,700.00
4410 · Sponsorship 4600 · Race Kit Items	0.00 77.00	0.00 0.00	19,100.00 198.00	21,950.00 400.00	31,850.00 400.00
4900 · Other Income	0.00	0.00	0.00	0.00	0.00
4910 · Revenue Adjustments 4920 · Collegiate surcharge waived	0.00	0.00	-2,196.25	-1,374.00	-1,380.00
Total 4910 · Revenue Adjustments	0.00	0.00	-2,196.25	-1,374.00	-1,380.00
5500 · Refunds	0.00	0.00	0.00	0.00	0.00
Total Income	16,767.00	20,286.00	152,694.50	178,716.53	220,955.00
Gross Profit	16,767.00	20,286.00	152,694.50	178,716.53	220,955.00

	Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
Expense					
5000 Race Staffing	0.00	0.00	0.00	0.00	0.00
5010 · Police	0.00	0.00	1,568.69	1,650.00	1,650.00
5020 · Timing and Results	0.00	0.00	800.00	800.00	800.00
5030 · Venue Rental	0.00	0.00	1,195.00	1,200.00	1,200.00
5035 · Event Meals	0.00	0.00	474.49	900.00	1,500.00
5037 · Event Lodging	0.00	0.00	0.00	0.00	110.00
5040 · Event Rental Equipment	0.00	0.00	450.00	0.00	0.00
5050 · Officials Fees	0.00	0.00	1.007.25	1.500.00	1.500.00
5051 · Officials Training/Development	137.50	500.00	2,461.66	2,000.00	2,000.00
5053 · Officials Meeetings & Meals	0.00	0.00	757.93	1,000.00	1,000.00
5060 · Medical Services	0.00	0.00	244.75	200.00	200.00
5070 · Event Permits	0.00	0.00	145.00	50.00	50.00
5100 · Race Kit Equipment	-132.41	0.00	2.076.00	400.00	1.000.00
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5110 · Race Numbers	0.00	0.00	0.00	5,000.00	5,000.00
5200 · Camps	0.00	0.00	450.00	800.00	1,200.00
5201 · Camp Manager 5202 · Venue Rental	0.00	0.00	3.295.00	3,500.00	3,500.00
	0.00	0.00	436.96	2,000.00	2,440.00
5203 · Camp Meals	0.00	0.00	0.00	100.00	100.00
5204 · Camp Permit Fees					
5205 · Camp Clothing/Gear	0.00	0.00	0.00	120.00	120.00
5206 · Camp Coach	0.00	0.00	400.00	1,800.00	2,400.00
5207 · Camp Medical Services	0.00	0.00	227.98	300.00	300.00
Total 5200 · Camps	0.00	0.00	4,809.94	8,620.00	10,060.00
5300 · Awards					
5320 · Medals/Plaques	0.00	850.00	784.50	1,700.00	1,700.00
5330 · Prize Money	0.00	1,000.00	1,290.00	2,500.00	2,500.00
5340 · Party	162.54	3,000.00	3,949.10	6,000.00	6,000.00
Total 5300 · Awards	162.54	4,850.00	6,023.60	10,200.00	10,200.00
5400 · Program Expenses 5518 · State Championship Support	500.00	0.00	1.234.13	2,000.00	3,000.00
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Total 5400 · Program Expenses	500.00	0.00	1,234.13	2,000.00	3,000.00
5420 · Clothing	-7.75	0.00	806.20	1,100.00	1,100.00
5430 · Marketing - Events	1,006.37	400.00	3,234.27	5,000.00	5,000.00
5431 · Marketing - Materials	212.93	0.00	4,104.53	1,600.00	1,600.00
5432 · Marketing - Advertising	0.00	0.00	2,746.23	2,500.00	2,500.00
5510 · Outbound Donations	0.00	0.00	0.00	0.00	0.00
5515 · Junior Race Grants Program	0.00	2,500.00	10,900.00	12,000.00	15,000.00
5516 · New Race Grant	0.00	1,000.00	0.00	4,000.00	4,000.00
5517 · Pre-J Permits	150.00	100.00	275.00	200.00	750.00

	Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
5600 · Taxes					
5610 · City	0.00	0.00	-14.00	30.00	30.00
5630 · State	0.00	0.00	60.00	40.00	42.00
5640 · UIF	0.00	0.00	0.00	42.00	42.00
Total 5600 · Taxes	0.00	0.00	46.00	72.00	72.00
5700 · Website					
5710 · Components	0.00	0.00	1,020.47	2,020.00	2,020.00
5730 · Hosting	179.08	158.33	938.21	1,425.01	1,900.00
Total 5700 · Website	179.08	158.33	1,958.68	3,445.01	3,920.00
6100 · Staff & Board Travel	215.07	51.20	860.10	855.65	1,000.00
6115 · Bank Service Charge	9.00	5.10	242.59	67.19	120.00
6117 · Computer Software	0.00	0.00	0.00	0.00	70.00
6120 · Credit Card Processing Fees	395.86	219.00	3,671.85	1,796.00	2,000.00
6150 · Depreciation Expense	2,935.50	2,935.50	26,419.50	26,419.50	35,226.00
6160 · Dues and Subscriptions	0.00	0.00	1,338.00	160.00	160.00
6180 · Insurance					
6182 · Directors and Officers	0.00	0.00	1,827.00	1,900.00	1,900.00
6183 · Workman's Comp	310.00	0.00	705.00	705.00	705.00
6184 · Liability and Property	0.00	0.00	1,742.00	1,728.00	1,728.00
6185 · Senior Insurance paid by ACA	0.00		998.75		
6187 · Motor Official thru USAC	0.00	0.00	9,265.00	7,950.00	7,950.00
Total 6180 · Insurance	310.00	0.00	14,537.75	12,283.00	12,283.00
6230 · Licenses and Permits	0.00	0.00	0.00	70.00	70.00
6240 · Miscellaneous	66.90	250.00	66.90	250.00	250.00
6250 · Postage and Delivery	167.55	300.00	1,164.75	1,773.60	2,000.00
6260 · Printing and Reproduction	0.00	310.00	2,827.79	1,900.00	1,900.00
6270 · Professional Fees			·	•	·
6650 · Accounting	55.00	100.00	1,333.45	2,222.39	2,600.00
6655 · Consulting	0.00	0.00	0.00	100.00	100.00
6665 · Website Support	1,155.00	666.67	15,863.60	6,000.02	8,000.00
6672 Background Screening	0.00	0.00	42.25	100.00	100.00
Total 6270 · Professional Fees	1,210.00	766.67	17,239.30	8,422.41	10,800.00
6290 · Rent					
6292 · Storage	370.00	280.00	2,610.00	2,520.00	3,360.00
6290 · Rent - Other	0.00	0.00	94.00	82.00	82.00
Total 6290 · Rent	370.00	280.00	2,704.00	2,602.00	3,442.00
6340 · Telephone	103.38	117.90	950.68	1,078.44	1,500.00
6350 · Meals and Entertainment	380.56	166.67	1,865.49	1,499.99	2,000.00
6550 · Office Supplies	27.63	61.64	481.27	502.48	650.00
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	Sep 17	Budget	Jan - Sep 17	YTD Budget	Annual Budget
6560 · Payroll Expenses					
6561 · Salary	7,916.67	7,875.00	71,166.69	70,875.00	94,500.00
6562 · Taxes	611.55	608.14	5,689.42	5,683.90	7,509.00
6564 · Payroll Processing Fees	5.25	5.25	31.50	47.25	63.00
6560 · Payroll Expenses - Other	0.00		15.75		
Total 6560 · Payroll Expenses	8,533.47	8,488.39	76,903.36	76,606.15	102,072.00
Total Expense	16,933.18	23,460.40	198,592.68	201,723.42	248,755.00
Net Ordinary Income	-166.18	-3,174.40	-45,898.18	-23,006.89	-27,800.00
Other Income/Expense					
Other Income	5.05	5.05	47.40	47.05	00.00
4999 · Interest Income	5.95	5.25	47.18	47.25	63.00
Total Other Income	5.95	5.25	47.18	47.25	63.00
Net Other Income	5.95	5.25	47.18	47.25	63.00
Net Income	-160.23	-3,169.15	-45,851.00	-22,959.64	-27,737.00