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# Introducing a Tool for Hedge Fund Performance Evaluation Based on MMS (Measure of Manager Skill)

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## The Challenges in Evaluating Hedge Fund Performance

- One of the key tasks facing investors is identifying skilled portfolio managers
- This is especially challenging for hedge funds given their fee structure, lack of benchmark and large performance dispersion
- Most academic studies concluded hedge funds do not exhibit performance persistence
- Identifying performance persistence requires accurate estimates of "alpha"
- Factor-based regressions are commonly used to estimate hedge fund "alpha" in spite of the following:
  - ✓ The real set of factors is unknown.
  - ✓ Set of factors changes over time as funds evolve
  - ✓ Lack of sufficiently long history for accurate estimation of factor loadings.
  - ✓ Dynamic strategies result in nonlinear return profiles

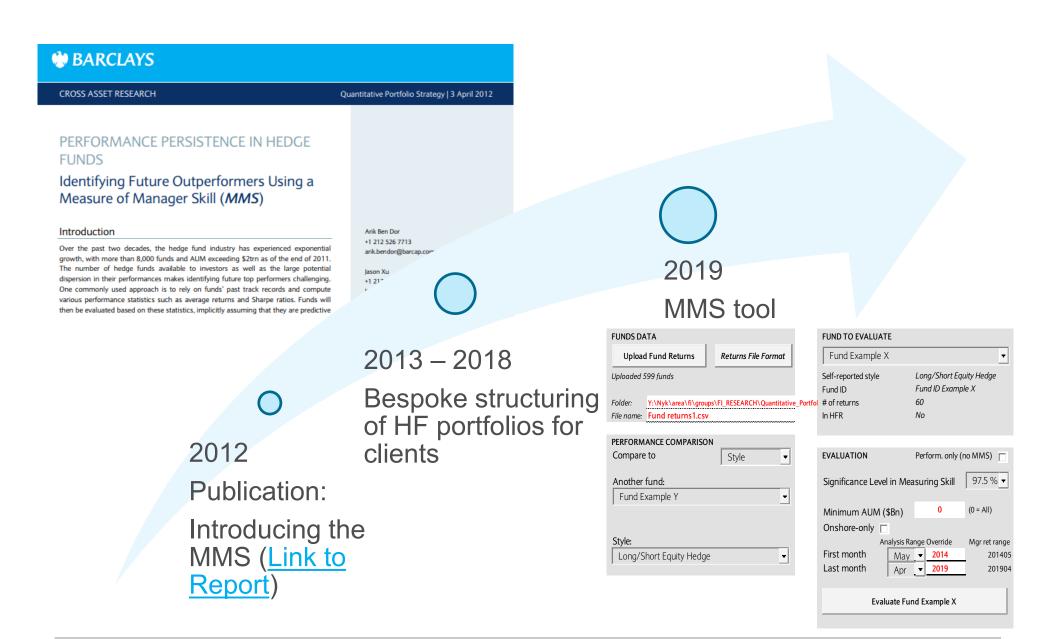


### MMS - Overview

- A fully algorithmic and objective measure of manager skill for hedge funds
- Controls for risk-taking behavior of funds
- Separates a fund's return into "systematic" part and "skill" part
- Applies to any hedge fund regardless of style
- Model free and requires only a limited track-record



# MMS – History and New Development





### **Outline**

# Part I: Measure of Manager Skill (MMS) – Methodology and Empirical Results



Part II: Introducing the MMS Tool



# Part I: Measure of Manager Skill (MMS) – Methodology and Empirical Results



## MMS – Methodology

- MMS calculation is based on the previous 12-month performance data
- The contemporaneous return of peer funds is used to separate a fund's systematic part and skill part
- The skill part of the fund performance is then adjusted for its risk level
- MMS represents how a fund's risk-adjusted skill compares with other peer funds



## High MMS Funds Outperformed Lower-Ranked Funds

### **Portfolio Formation**

MMS scores are calculated for all funds in December of each year



Funds are assigned to quartiles based on MMS scores



EW portfolio of funds within the same quartile is formed



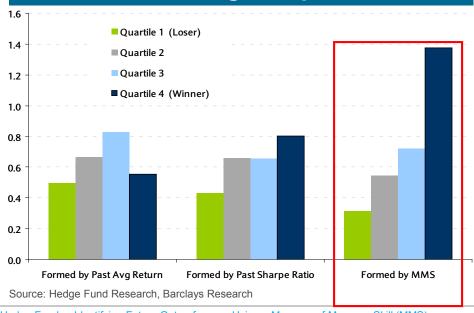
Constituents of portfolios remain unchanged until the next ranking date

 For example, Quartile 4 ("winner") in 2009, includes funds with the highest 25% of MMS scores in 2008.

### **Post-Ranking Portfolio Performance**

(	Quartile 1 (Loser)	Quartile 2	Quartile 3	Quartile 4 (Winner)		
Panel A: Full Sample (1997 - 2011)						
Avg. Return (%/mo)	0.53	0.67	0.74	0.89		
Volatility (%/mo)	2.84	2.56	2.24	1.56		
5% Percentile	-3.99	-3.32	-2.49	-1.59		
Worst Month	-9.33	-8.72	-8.92	-4.98		
Ma. Drawdown	-31.32	-26.31	-21.62	-12.81		
Ann. Sharpe Ratio	0.32	0.54	0.72	1.37		

#### **Post-Ranking Sharpe Ratio**



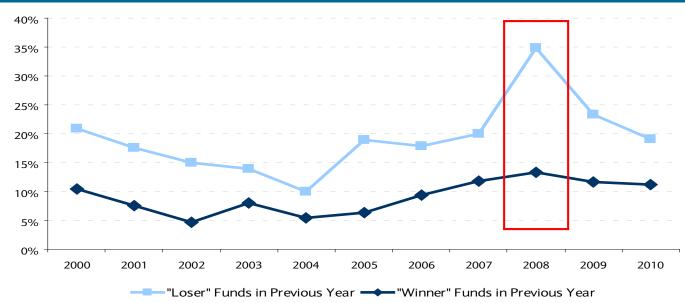
Note: Figures in this slide are all adapted from Ben Dor and Xu 2012: Performance Persistence in Hedge Funds - Identifying Future Outperformers Using a Measure of Manager Skill (MMS)



# High MMS Funds Experience Lower Attrition Rate

- Significant difference in attrition rate (% of funds that stop reporting) between "winner" and "loser" funds
  - Average attrition rate: "winner" 9.38% vs. "loser" 19.33%
  - In 2008: "winner" 13.18% vs. "loser" 34.99%
  - Attrition rate is fairly stable for "winner" but varies significantly for "loser" funds
- Highlights MMS ability to distinguish among funds with different risk of being liquidated

#### Attrition Rate of "Winner" and "Loser" Funds

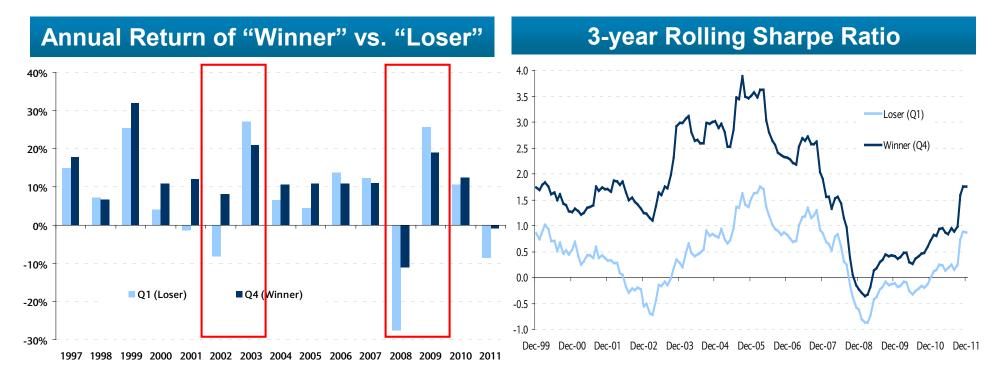


Source: Hedge Fund Research, Barclays Research



# High MMS ≠ High Absolute Return over Short Term

- High MMS ≠ High Absolute Return over Short Term
  - For example, "winner" still underperformed "loser" by about 6% in 09 (net return)
- But funds with high MMS should generate:
  - Higher returns over the long run; and
  - Better risk-adjusted performance



Source: Hedge Fund Research, Barclays Research

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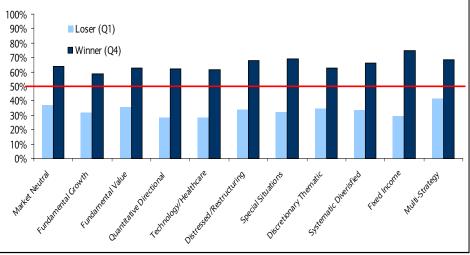
# MMS Rankings are Persistent

- MMS rankings of both "winner" and "loser" funds exhibit strong persistence
- Prob. of above median MMS in postranking year: "winner"- 65%, "loser" -33%
- Persistence exists across all years and styles

Transition Matrix of MMS Ranking								
			Ranking a	t Year t+1				
1997-2011		Q1 ("loser")	Q2	Q3	Q4 ("winner")			
ar t	Q1 ("loser")	38%	28%	21%	12%			
Ranking at Year t	Q2	29%	28%	25%	18%			
ınking	Q3	24%	26%	27%	23%			
Ra	Q4 ("winner")	15%	19%	25%	40%			

### Post-Ranking Probability of Having Above Median MMS Score





Note: "Winner" and "loser" are funds with top 25% and bottom 25% of MMS scores. See HFRI for strategy classifications. Source: Hedge Fund Research, Barclays Research

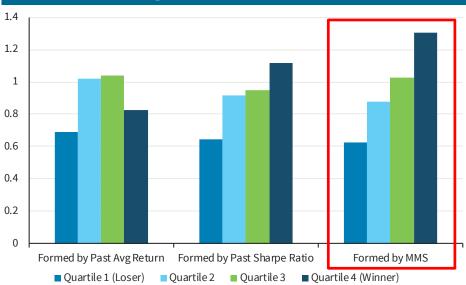
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# Dynamics Continue to Hold Up Out-of-sample

- High MMS funds continue to outperform after the publication of Ben Dor and Xu (2012)
- The attrition rate of "winner" funds is consistently lower and less volatile out-ofsample
- Persistence of MMS rankings is still present

### Post-Ranking Sharpe Ratio (2012-2019)



### **Attrition Rate of High/Low MMS Funds**



### **Transition Matrix of MMS Ranking**

2012-2019		Ranking at Year t+1					
		Q1 ("loser")	02		Q4 ("winner")		
Ranking at Year t Q1 ("loser") Q2 Q3 Q4 ("winner")	_	31%	26%	24%	20%		
	28%	26%	25%	21%			
	Q3	24%	26%	25%	24%		
		18%	23%	26%	33%		

Source: Hedge Fund Research, Barclays Research



### **Additional Results**

- No "size effect" MMS does not necessarily tilt towards small funds
- No "age effect" high MMS funds are not significantly younger than low MMS funds
- No "correlation effect" high MMS and low MMS funds have similar correlations with major asset classes such hedge fund indices, equities, commodities, rates and credit
- MMS works in small portfolios using MMS to select a realistic size of funds (e.g., 10 -30 funds) is able to consistently outperform a portfolio of same number of funds randomly selected from HFR universe\*

\*: The randomly selected funds would have similar style composition as the portfolio formulated by MMS



# **Key Takeaways**

- Key Characteristics of MMS
  - ✓ MMS offers the ability to identify skill among hedge fund managers.
    - High MMS funds outperformed lower-ranked funds on average in the subsequent year
    - Funds with higher MMS scores experienced lower attrition rate
  - ✓ MMS scores are persistent over time and across different investment styles

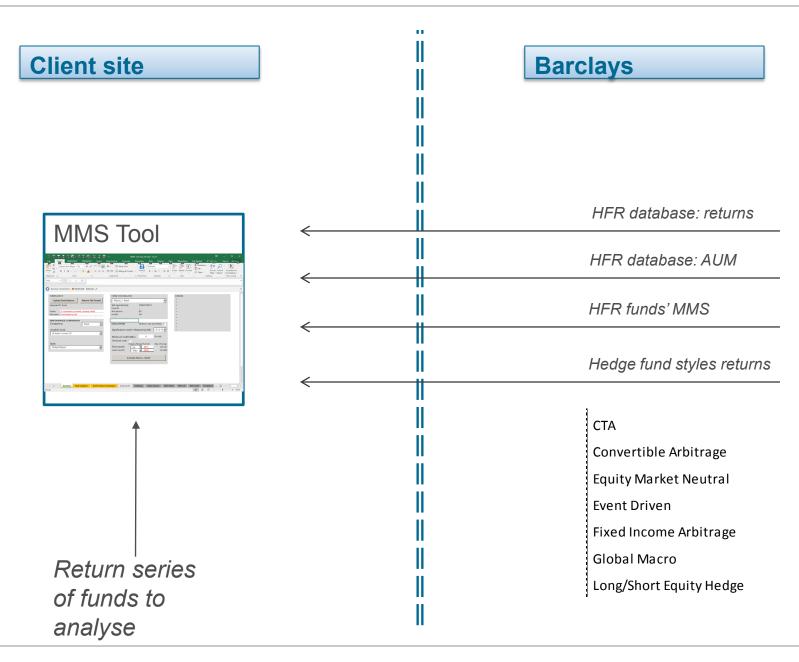
- MMS can be used to
  - ✓ Complement qualitative evaluation of hedge fund managers
  - ✓ Monitor the performance of existing hedge funds



# Part II: Introducing the MMS Tool



# Measure of Manager Skill (MMS) Tool – the Arrangement





## Inputs and Outputs

#### Inputs:

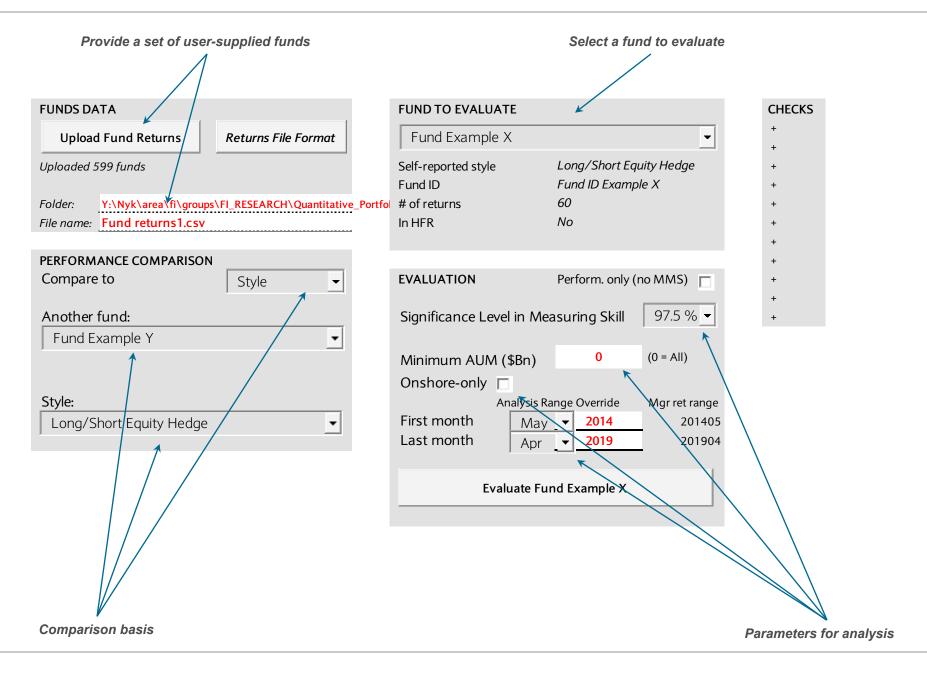
- Client funds' return series
- The HFR database (13,000+ funds): returns and AUM
- MMS (computed by Barclays) for every fund in the HFR database, for trailing 12month periods ending on each month
- Hedge fund styles returns

#### Outputs:

- Return comparisons vs. other funds or investment styles
- Performance statistics and style peers rankings
- Breakdown of performance into skill (alpha) and systematic exposures (beta)
- Time series of 12-month MMS, and MMS peer rankings
- Probability distribution of expected next-year vs-peers performance



### **User Interface**





# Outputs: "Standard" Performance Measures

#### Performance Summary

	Fund Example X	Long/Short Equity Hedge Style
Average Return (%/mo)	1.14%	0.42%
Volatility (%/mo)	3.44%	1.99%
5% Percentile	-5.80%	-3.85%
Worst Month	-8.92%	-5.29%
Worst 6-Month	-14.51%	-9.62%
Maximum Drawdown	-15.18%	-12.24%
Ann. Sharpe Ratio (over Libor)	1.08	0.62
Beta to S&P 500	0.79	0.57
Correlation	-	0.71

#### Cumulative Return vs. Long/Short Equity Hedge Style



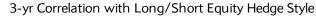
#### Rankings vs. HFR Peers (Any AUM)

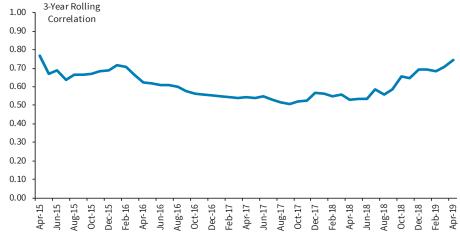
Number of Eligible HFR Funds 284 (out of 5070 in Long/Short Equity Hedge)

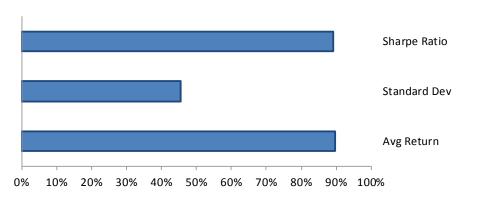
Average Return (1.14%) is higher than 89.8% of the HFR peers

Return Volatility (3.44%) is lower than 45.4% of the HFR peers

Ann. Sharpe Ratio (1.08) is higher than 89.1% of the HFR peers







Source: Hedge Fund Research, Barclays Research



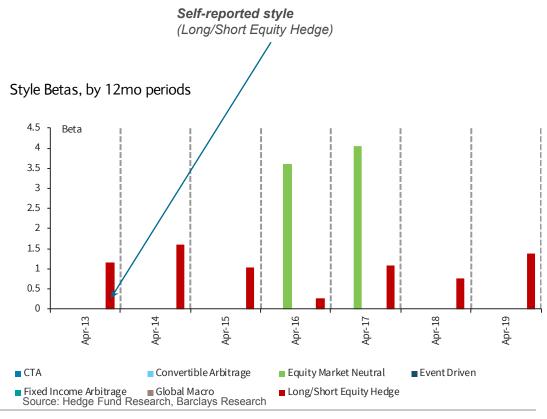
# Outputs: The Benchmark Model (Style Exposures)

		СТА	Convertible	Equity	Event	Fixed	Global	Long/Short
	Evaluated		Arbitrage	Market	Driven	Income	Macro	Equity
Date	Fund			Neutral		Arbitrage		Hedge
201205	-8.92	-0.90	-0.27	-0.99	-2.12	-0.80	0.81	-5.12
201206	3.72	-0.81	0.95	0.27	0.14	0.68	-1.62	1.11
201207	0.42	1.85	1.39	0.28	0.48	0.69	2.19	0.14
201208	2.77	0.40	1.39	0.49	1.30	0.78	-0.31	1.32
201209	4.11	0.36	1.54	0.35	1.01	0.76	-0.18	2.20
201210	-0.53	-1.96	1.12	0.03	0.38	0.54	-2.03	-0.06
201211	5.49	-0.20	0.91	0.34	0.57	0.36	-0.07	0.45
-	-	-	-	-	-	-	-	-

Fund Return and Style
Return

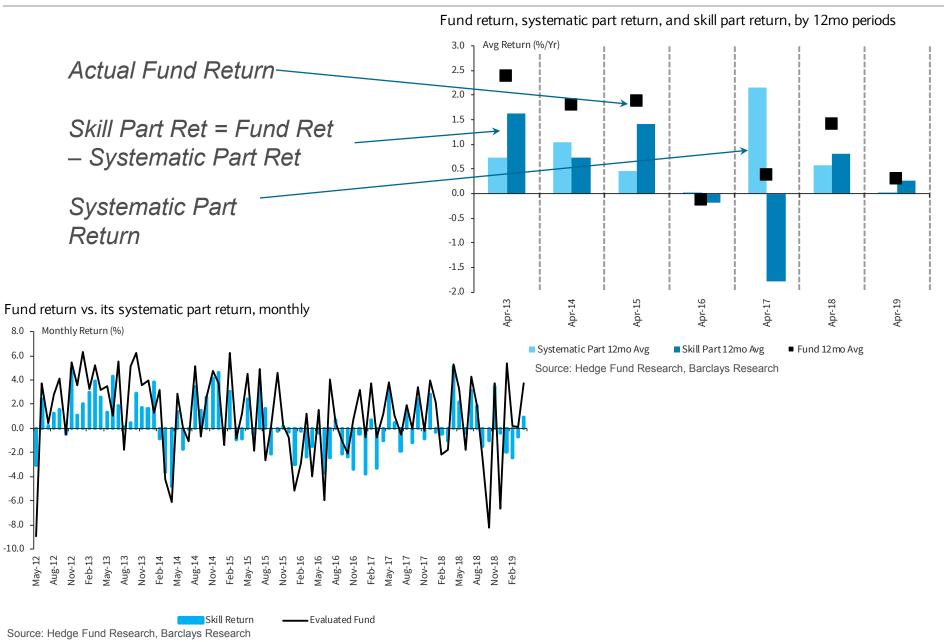
Source: Hedge Fund Research, Barclays Research

Style exposures are determined for each 12-month period (style betas)



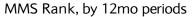


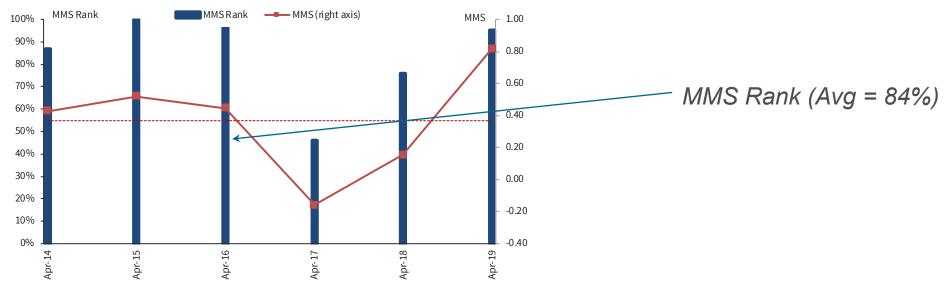
# Outputs: Performance Breakdown: Style Exposures and Skill



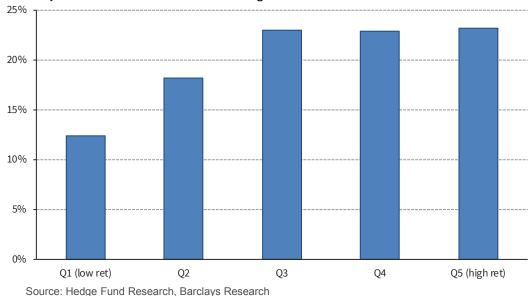


# Outputs: Probability Distribution of Next Year Performance





#### Probability Distribution of Quintile Ranking of Next Year Absolute Return over Peers





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