

The Credit Index Call

Relative value in high yield: iBoxx HY versus CDX HY

- **iBoxx HY total return swaps gaining traction** — Investors are warming up to this new product that replicates the total return on a standardized portfolio of USD HY bonds. The steady growth in volumes indicates investor interest is growing in using this product both for getting exposure to cash credit beta as well as hedging.
- **Comparing CDX HY to iBoxx HY is not always easy** — Recent price action suggests iBoxx HY is poised to outperform CDX HY after recent underperformance due to an energy-led sell-off. However, other dynamics including rate risk, exposure to wider tails in the energy sector and the relatively constant duration of iBoxx HY may be potential obstacles to relative outperformance.
- **We recommend long iBoxx TRS, short CDX HY** — Overall, in the short term, we judge that the higher beta of iBoxx TRS relative to CDX HY is likely to win out in the face of central bank dominated flow technicals. We advocate going long the June maturity iBoxx TRS combined with a June maturity ATM put option in CDX HY. The put option adds some convexity to the net trade in case markets move against the trade.

Anindya Basu
+1-212-723-6453
anindya.basu@citi.com

With thanks to
Calvin Vinitwatanakhun

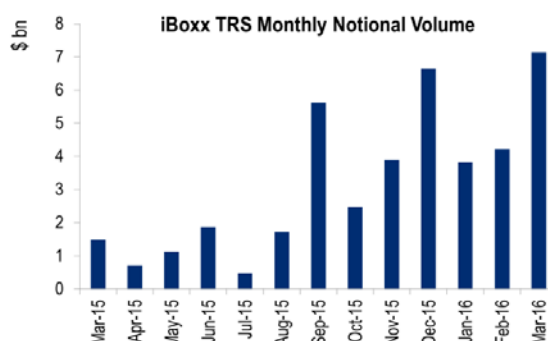
See Appendix A-1 for Analyst Certification, Important Disclosures and non-US research analyst disclosures.

Citi Research is a division of Citigroup Global Markets Inc. (the "Firm"), which does and seeks to do business with companies covered in its research reports. As a result, investors should be aware that the Firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision. Certain products (not inconsistent with the author's published research) are available only on Citi's portals.

Relative Value in iBoxx HY versus CDX HY

Volumes in iBoxx Total Return Swaps (TRS) have been steadily growing over the past several months as the product continues to gain traction with investors (see Figure 1). Details of the iBoxx TRS mechanics are described in our primer (see [here](#)) – very briefly, a TRS allows investors to gain exposure to the total returns on a portfolio of cash bonds over a pre-specified period (usually less than a year) in exchange for LIBOR.

Figure 1. Notional traded in iBoxx TRS has been steadily rising.



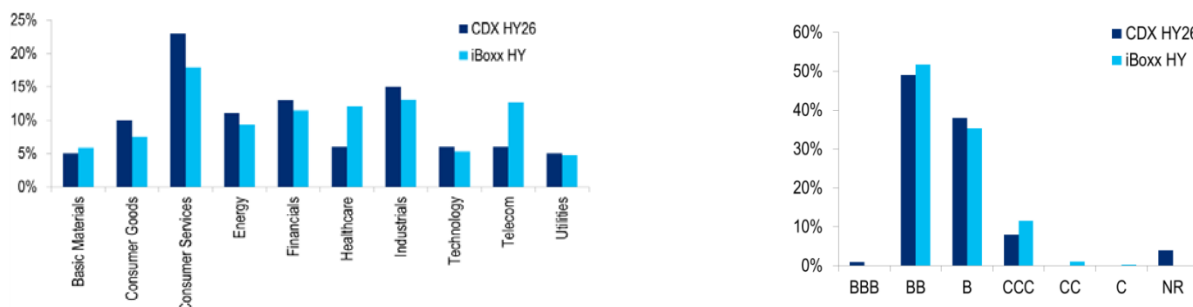
Source: Bloomberg SDR, Citi Research

The iBoxx TRS product refers to one of the standardized iBoxx bond portfolios, the most popular one being the iBoxx USD Liquid High Yield Index. Recent conversations with investors indicate that there is considerable interest in understanding the factors driving the performance dynamics of iBoxx HY and how that relates to its synthetic counterpart, CDX HY. In this report, we have attempted to shed some light on this issue.

Comparing iBoxx HY to CDX HY....

The iBoxx USD Liquid High Yield Index (Bloomberg ticker: IBOXHY) is a portfolio of liquid high yield bonds¹, which is rebalanced at the end of every month. Currently, the portfolio consists of 967 high yield bonds denominated in USD with the rating and sector distribution shown in Figure 2. For CDX HY, we have a portfolio of 100 credits. The rating and sector distributions for the current on-the-run CDX HY (series 26) portfolio are shown in Figure 2.

Figure 2. Sector (left) and rating (right) distributions for iBoxx HY and CDX HY portfolios. All data is as of EOD 20-Apr-2016.

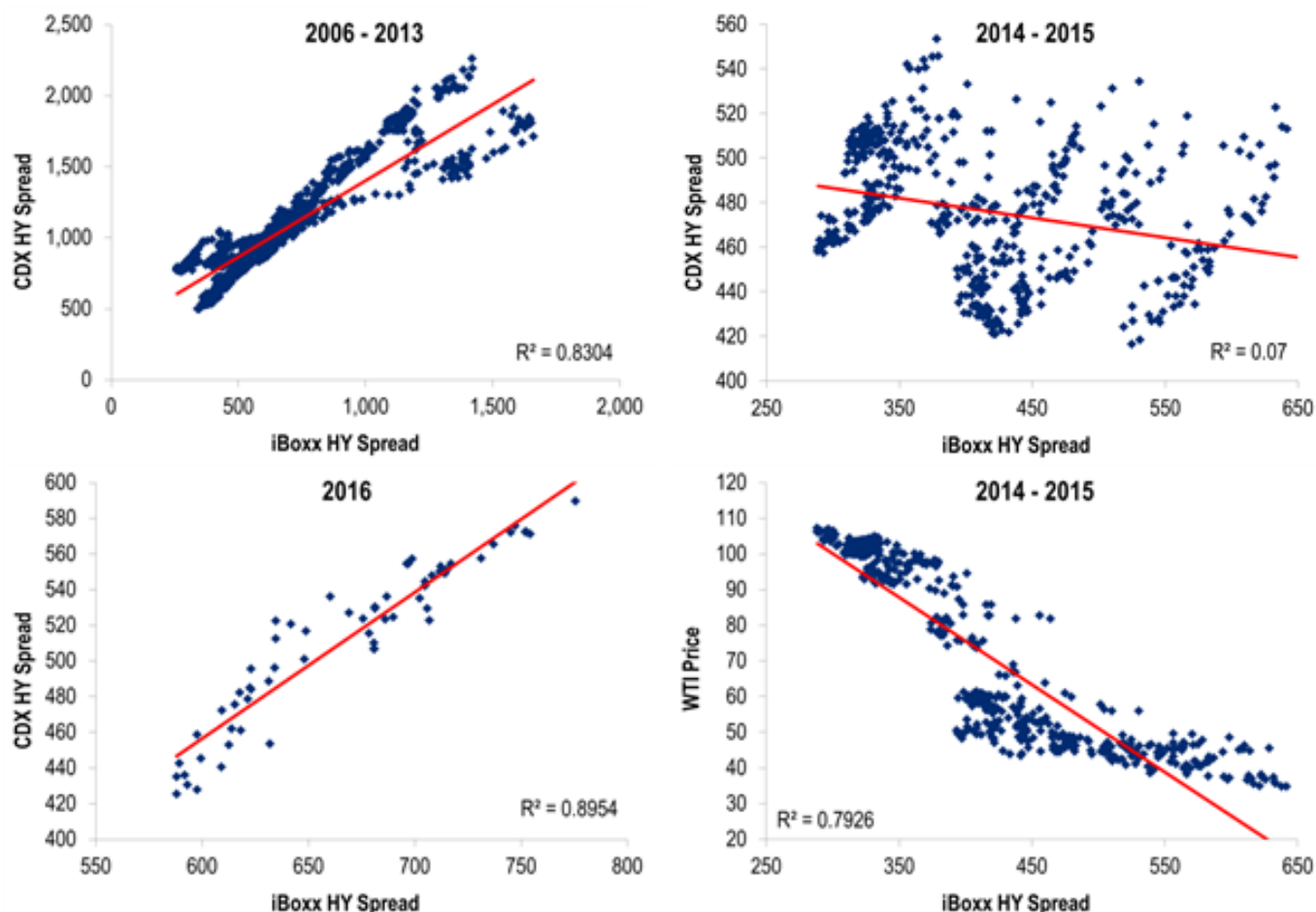


Source: Markit, Citi Research

¹ For details, please refer to <http://content.markitcdn.com/www.markit.com/Company/Files/DownloadFiles?CMSID=ee7a23b40f304b8b99b999549dfa1d5f>

Given that both products refer to high yield credit portfolios, one would expect iBoxx and CDX to closely track each other which appears to be true for the most part. However, during the 2014-2015 period, the correlation between the two products broke down. Indeed, this was the period during which iBoxx significantly underperformed CDX because of the mismatch in the energy sector allocation (see Figure 3 and Figure 5). A simple factor model of iBoxx HY spreads indicates that oil prices were one of the major driving forces during this period.

Figure 3. CDX HY and iBoxx HY spreads have been correlated through most of history (top left, bottom left), except for the 2014-2015 period (top right). During this period, our analysis indicates that the main driver of iBoxx HY spreads was oil prices (bottom right).



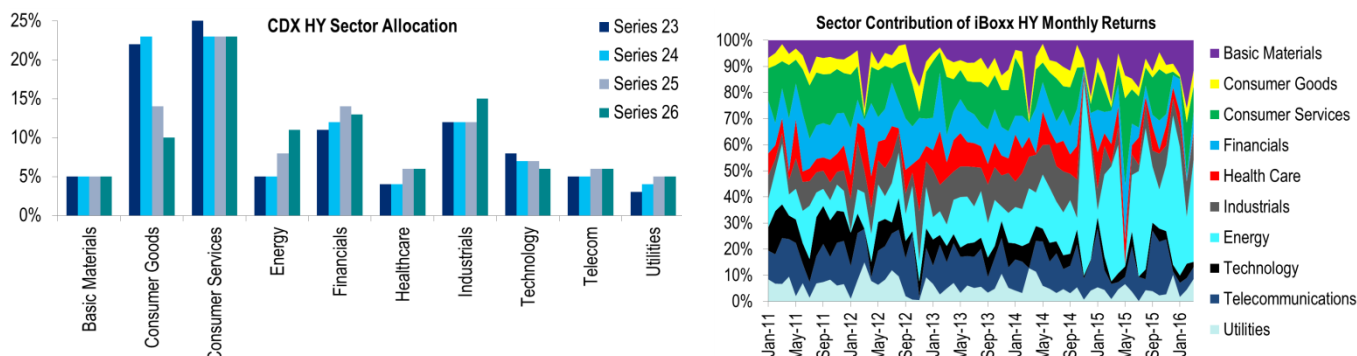
Source: Bloomberg, Markit, Citi Research

Recently, the correlation seems to be coming back (see Figure 3 (bottom left)) as new requirements regarding index construction were introduced to bridge the gap between CDX HY and the cash universe. Currently, the rules state that the difference in sector allocation between CDX and iBoxx cannot be more than 3% for any individual sector. Consequently, the energy exposure for CDX has gone from 5% in 2014 to 11% in 2016 (see Figure 4 (left)).

So now that CDX and iBoxx portfolio compositions have become more similar, does this mean that we will see iBoxx make up for some of its underperformance? Indeed, given that the energy sector has been the prime driver of iBoxx performance over the past year or so (see Figure 4 (right)), it would certainly seem to be the logical conclusion. In addition, given that the Citi commodity strategists are forecasting a price increase in oil to low 50s/bbl by the end of 2016, rising to low

60s/bbl by the end of 2017 (see [here](#)), we would expect iBoxx to regain lost ground going forward.

Figure 4. Energy allocation to the CDX HY portfolio has steadily gone up from 2014 (Series 23/24) to now (Series 26) as a result of the changes in portfolio construction rules (left). During the same period, iBoxx HY portfolio returns have been mainly driven by the energy sector (right).



Source: Markit, Citi Research

....Is not that simple

However, the reality may be more nuanced. First, let us consider the distribution of spreads in the energy sector for both iBoxx HY and CDX HY. The average spread² for energy credits in iBoxx HY is 1587bp compared to 1025bp for CDX HY, while the median is 784bp for iBoxx versus 802bp for CDX. Given that the mean is much more influenced by outliers than the median, we conclude that the iBoxx energy portfolio has a much wider tail (outliers) than the CDX energy portfolio, which increases the risk for the iBoxx portfolio in case of a further leg down in oil prices.

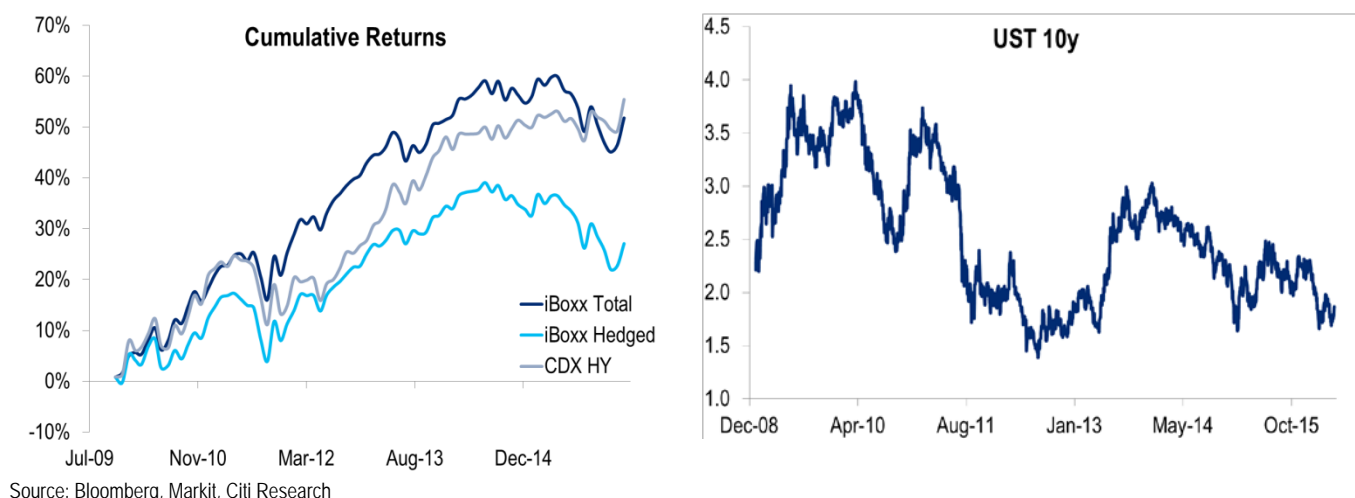
Furthermore, even if oil prices were to rally, it is unclear as to what level oil prices should reach for some of the more distressed energy credits to be solvent or profitable again. The current estimates from Citi strategists forecast a price of low 60s/bbl by the end 2017, which may not be soon enough or high enough for some of these credits.

The second issue is that of rates. iBoxx HY has rate duration risk while CDX HY is a pure spread product. Using the iBoxx HY rate hedged total return index, we are able to strip out the contribution of the rate component (see Figure 5 (left)). Clearly, falling rates during the post 2008/QE period have had a major impact on the performance of the iBoxx HY index. In fact, in spread terms, iBoxx HY continues to underperform CDX HY even now, while the total return on iBoxx has started to make up for lost ground.

This will likely be an issue in the future since the Fed has at least started the process of rate normalization with the hike in December. More recently though, we have seen fairly dovish rhetoric from the Fed (e.g., Chair Yellen's speech to the NY Economic Club) that has prompted the Citi economists to revise their expectations for further rate hikes this year down to one (see [here](#)). Even if rates continue to remain low, the likelihood of a significant rally in rates is muted given how close we currently are to post-crisis tights (see Figure 5 (right)).

² All spreads are as of EOD 19-Apr-2016.

Figure 5. Falling rates have been a major contributor to iBoxx HY total returns (left), but there is not much scope for tightening in rates as they appear to be fairly close to post-crisis highs (right).



Source: Bloomberg, Markit, Citi Research

Third, if the energy sector is no longer the driving force for iBoxx performance, what other sectors might take its place? To understand this better, we performed a principal component analysis (PCA) on the notional-weighted monthly total returns for each sector. As the informed reader knows, the first PCA component is the one that explains the highest percentage of the variation in monthly returns, followed by the second and so on. Every PCA component assigns a weight to each sector (called a factor loading) – the higher the factor loading is, the more important is the sector.

Figure 6. Results of the PCA analysis for monthly returns broken down by iBoxx HY sectors.

Sector	PCA Components (Most to least important)									
	PC1	PC2	PC3	PC4	PC5	PC6	PC7	PC8	PC9	PC10
Basic Materials	-0.31	0.36	-0.06	0.14	-0.82	0.19	-0.06	0.14	-0.08	0.08
Consumer Goods	-0.34	-0.04	0.01	0.14	0.07	-0.41	0.25	-0.27	-0.59	0.45
Consumer Services	-0.34	-0.20	0.05	0.35	0.03	0.09	-0.12	-0.27	-0.26	-0.75
Financials	-0.34	-0.13	0.11	0.00	0.16	-0.28	-0.34	0.79	-0.11	-0.03
Health Care	-0.30	-0.36	-0.30	-0.76	-0.19	-0.05	-0.17	-0.20	0.00	-0.05
Industrials	-0.33	0.14	-0.33	0.15	0.03	-0.49	0.35	-0.02	0.59	-0.15
Energy	-0.25	0.74	0.06	-0.23	0.37	0.02	-0.39	-0.22	0.00	-0.02
Technology	-0.32	-0.31	0.47	0.22	-0.03	0.08	-0.33	-0.28	0.46	0.35
Telecommunications	-0.32	-0.10	-0.53	0.20	0.32	0.61	0.07	0.12	0.01	0.25
Utilities	-0.32	0.07	0.52	-0.32	0.09	0.29	0.62	0.16	0.03	-0.11
Variance Contribution	82.1%	8.1%	3.0%	1.9%	1.6%	1.2%	0.9%	0.6%	0.3%	0.2%

Source: Markit, Citi Research

PC1 through PC10 are the principal components, in order of importance. The bottom line (Variance Contribution) shows how much of the return variance is explained by each component – the first 4 together explain 95% of the variation. The numbers in the matrix are the “factor loadings” – denoting how much each sector contributes to each principal component. Any cell in red or green denotes a large factor loading, and is therefore an important sector for that component.

We found that for the period between 2011 and 2015, the first 4 PCA components explained are the most important ones (see Figure 6). Out of these, the first component was the “market” component, which is basically an average of the various sectors (assigning roughly equal weights to each sector), but the 2nd, 3rd, and 4th components assigned high weights to the energy/basic materials, utilities/technology, and healthcare sectors, respectively. In other words, the most important driving sectors over this period after the energy/basic materials sectors were the utilities, technology, and healthcare sectors.

Both CDX HY26 and iBoxx currently have roughly identical sector weights for the utilities and technology sectors, but the iBoxx portfolio is overweight healthcare relative to CDX (see Figure 2 (left)). Going forward, we believe that the healthcare sector could be a differentiating factor in the relative performance of iBoxx versus CDX.

Lastly, there is the question of rolldown. The maturity of each CDX HY series is fixed, which means that a long position in CDX HY is a diminishing duration asset as we approach the maturity of the swap. Since credit curves are upward sloping in normal market conditions, the long position benefits from rolling down this curve. In contrast, due to the monthly rebalancing process, the iBoxx HY duration is roughly constant over time, which means the rolldown benefits are not significant.

What does it all mean?

We believe that in the short term iBoxx HY is likely to outperform CDX HY and is therefore a better long on a standalone basis or as a long/short versus CDX HY. Primarily, our view is based upon our expectations of a continued credit market rally over the short term (see [here](#) for a more detailed discussion of our view), which allows for iBoxx HY to outperform CDX HY, given its higher beta to CDX HY on a total return basis. Specifically, we compute the total return beta of iBoxx HY to CDX HY to be 1.07, using data going back to January 2015.

We are also of the opinion that the concerns outlined in the previous section are more likely to play out in the medium to longer term. Even though energy credits in iBoxx have a wider tail, in the short term we believe the risks are appropriately priced in, especially if central banks continue to be supportive. The rate environment will also be supportive by an accommodative central bank in the short term, which should help iBoxx HY outperform.

Furthermore, the beta of iBoxx HY spread returns (rate hedged) to CDX HY at 1.23 is higher than the beta for iBoxx HY total returns. What this means is that if credit markets were to rally in the short term, the credit component is likely to more than make up for a drag from a potential modest sell-off in rates. We also remain less concerned about rolldown effects since the trade horizon is relatively short term.

Long iBoxx HY, short CDX HY

The portion of this research report regarding non-OCC issued options is not intended for US clients other than Qualified Institutional Buyers. Investing in options is not suitable for all investors. Please see the disclosures concerning the risks of investing in options below and discuss with your Financial Advisor whether this particular options strategy is suitable for you. Note that all option prices are indications, based on end of day prices as of 21 April 2016. Interested investors should contact our trading desk for updated price and liquidity information. Also, complex option strategies may entail higher commissions costs.

We recommend going long the June 2016 maturity iBoxx HY TRS combined with a short position in CDX HY using an ATM put option. The details of the trade are shown in Figure 7. The recent fall in implied volatility levels as the market has rallied provides an attractive entry point for the option leg.

Figure 7. Trade details, all prices/spreads as of EOD 20-Apr-2016.

Trade	Index	Spot/NAV	Maturity	Price/Level	Strike	Notional	Upfront	Delta
Long TRS	iBoxx USD Liquid HY	233.28	20-Jun-16	233.375		60mm	31,750	-100%
Buy Payer	CDX HY26	103.71	15-Jun-16	126.29	103.5	100mm	-1,262,852	61%
Net							-1,231,102	

Source: Citi Research

Upfront for TRS position calculated as the Libor leg for the stub period between previous IMM date and now to be refunded to the buyer.

We show a scenario analysis of the trade upon swap expiry in Figure 8. We have used a spread beta of 1.28 between iBoxx and CDX using spread data going back 6 months. This is used to calculate the projected iBoxx spread move from CDX spread moves for each scenario.

We find that the net trade has some positive convexity. It remains profitable in our projected base case, i.e. if CDX HY spreads were to tighten anywhere between 0-100bp. If spreads were to widen, the trade loses money for widening anywhere between 0-50bp, but beyond that, the convexity kicks in and the option leg of the trade makes up for any losses on the long iBoxx leg.

Figure 8. Scenario analysis for the proposed trade at maturity.

Spread Move		At Maturity			
CDX	iBoxx	CDX Price	Option P&L	iBoxx P&L	Net P&L
-100	-128	108.00	-1,262,852	3,661,524	2,398,672
-50	-64	105.75	-1,262,852	2,155,841	892,989
-25	-32	104.75	-1,262,852	1,403,000	140,148
25	32	102.50	-262,852	-102,683	-365,535
50	64	101.50	737,148	-855,524	-118,376
100	128	99.50	2,737,148	-2,361,207	375,941
150	192	97.50	4,737,148	-3,866,890	870,258
200	256	95.50	6,737,148	-5,372,573	1,364,575
250	320	93.75	8,487,148	-6,878,256	1,608,892

Source: Citi Research

The main risks to this trade include a modest spread widening (as we point out in the previous paragraph) and CDX HY outperforming iBoxx HY in a rally going forward.

Options Risk Disclosure - Please Read Carefully

This section discusses possible options strategies that you may choose to employ in conjunction with the company securities discussed herein. If you choose to engage in the options transactions discussed within this document, you must have an approved options account and will be subject to certain criteria which may ultimately prevent you from engaging in certain option strategies. It is important for you as an investor to know and understand that Options do involve risk and sometimes, significant risk, therefore may not be appropriate for all investors. If you buy options, the maximum loss is the premium. If you sell put options, the risk is the entire notional below the strike. If you sell call options, the risk is unlimited. The actual profit or loss from any trade will depend on the price at which the trades are executed. The prices used herein are historical and may not be available when you order is entered. Commissions and other transaction costs are not considered in these examples.

Please speak to your Financial Advisor to ensure you have a full understanding of the risk and reward of the strategy you are considering. Strategies that are opened or closed differently than what is discussed in this document could have a significantly different outcome from what is described. It should be noted that certain Index options might have special settlement dates or settlement requirements that are different from traditional equity options. Commissions, taxes, and margin costs have not been included but will affect the outcome of any option transaction and should be considered. However, they can have a significant impact on the profitability of options transactions and should be considered carefully before entering into any option strategy. Because of the importance of tax considerations to all option transactions, the investor considering options should consult with his/her tax advisor as to how their tax situation is affected by the outcome of contemplated options transactions. Certain options trades/strategies must be executed in a margin account. Transactions executed in a margin account can require the investor to periodically deposit additional collateral into the account in order to maintain the positions. The preceding language is not a full description of all possible risks associated with options trading.

For a more complete description on the uses and risks of options, please see the document titled Characteristics and Risks of Standardized Options. If you would like an additional copy of this document please contact Citigroup Global Markets Inc., Options Department, 390 Greenwich Street, New York, NY 10013. Options are not suitable for all investors. Before entering into any transaction using listed options, investors should read and understand the current Options Clearing Corp. Disclosure Document (Characteristics and Risks of Standardized Options) at <http://www.theocc.com/about/publications/character-risks.jsp>, http://www.theocc.com/components/docs/January_2011_ODD_Definitive_Supplement.pdf, http://www.theocc.com/components/docs/March_2011_ODD_Definitive_Supplement.pdf and http://www.theocc.com/components/docs/January_2012_ODD_Definitive_Supplement.pdf. Investing in options other than Standardized Options may entail additional risks.

Appendix A-1

Analyst Certification

The research analyst(s) primarily responsible for the preparation and content of this research report are named in bold text in the author block at the front of the product except for those sections where an analyst's name appears in bold alongside content which is attributable to that analyst. Each of these analyst(s) certify, with respect to the section(s) of the report for which they are responsible, that the views expressed therein accurately reflect their personal views about each issuer and security referenced and were prepared in an independent manner, including with respect to Citigroup Global Markets Inc and its affiliates. No part of the research analyst's compensation was, is, or will be, directly or indirectly, related to the specific recommendation(s) or view(s) expressed by that research analyst in this report.

IMPORTANT DISCLOSURES

Citigroup Global Markets Inc. owns a position of 1 million USD or more in the debt securities of United States

Within the past 12 months, Citigroup Global Markets Inc. or its affiliates has acted as manager or co-manager of an offering of securities of United States.

Citigroup Global Markets Inc. or its affiliates has received compensation for investment banking services provided within the past 12 months from United States.

Citigroup Global Markets Inc. or an affiliate received compensation for products and services other than investment banking services from United States in the past 12 months.

Citigroup Global Markets Inc. currently has, or had within the past 12 months, the following as investment banking client(s): United States.

Citigroup Global Markets Inc. currently has, or had within the past 12 months, the following as clients, and the services provided were non-investment-banking, securities-related: United States.

Citigroup Global Markets Inc. currently has, or had within the past 12 months, the following as clients, and the services provided were non-investment-banking, non-securities-related: United States.

United States or its affiliates beneficially owns 5% or more of any class of common equity securities of Citigroup Inc.

Citigroup Global Markets Inc. and/or its affiliates has a significant financial interest in relation to United States. (For an explanation of the determination of significant financial interest, please refer to the policy for managing conflicts of interest which can be found at www.citiVelocity.com.)

Analysts' compensation is determined by Citi Research management and Citigroup's senior management and is based upon activities and services intended to benefit the investor clients of Citigroup Global Markets Inc. and its affiliates (the "Firm"). Compensation is not linked to specific transactions or recommendations. Like all Firm employees, analysts receive compensation that is impacted by overall Firm profitability which includes investment banking, sales and trading, and principal trading revenues. One factor in equity research analyst compensation is arranging corporate access events between institutional clients and the management teams of covered companies. Typically, company management is more likely to participate when the analyst has a positive view of the company.

For securities recommended in the Product in which the Firm is not a market maker, the Firm is a liquidity provider in the issuers' financial instruments and may act as principal in connection with such transactions. The Firm is a regular issuer of traded financial instruments linked to securities that may have been recommended in the Product. The Firm regularly trades in the securities of the issuer(s) discussed in the Product. The Firm may engage in securities transactions in a manner inconsistent with the Product and, with respect to securities covered by the Product, will buy or sell from customers on a principal basis.

For important disclosures (including copies of historical disclosures) regarding the companies that are the subject of this Citi Research product ("the Product"), please contact Citi Research, 388 Greenwich Street, 28th Floor, New York, NY, 10013, Attention: Legal/Compliance [E6WYB6412478]. In addition, the same important disclosures, with the exception of the Valuation and Risk assessments and historical disclosures, are contained on the Firm's disclosure website at https://www.citivelocity.com/cvr/eppublic/citi_research_disclosures. Valuation and Risk assessments can be found in the text of the most recent research note/report regarding the subject company. Historical disclosures (for up to the past three years) will be provided upon request.

NON-US RESEARCH ANALYST DISCLOSURES

Non-US research analysts who have prepared this report (i.e., all research analysts listed below other than those identified as employed by Citigroup Global Markets Inc.) are not registered/qualified as research analysts with FINRA. Such research analysts may not be associated persons of the member organization and therefore may not be subject to the FINRA Rule 2241 restrictions on communications with a subject company, public appearances and trading securities held by a research analyst account. The legal entities employing the authors of this report are listed below:

Citigroup Global Markets Inc

Anindya Basu

OTHER DISCLOSURES

Many European regulators require that a firm must establish, implement and make available a policy for managing conflicts of interest arising as a result of publication or distribution of investment research. The policy applicable to Citi Research's Products can be found at https://www.citivelocity.com/cvr/eppublic/citi_research_disclosures.

Citigroup Global Markets India Private Limited and/or its affiliates may have, from time to time, actual or beneficial ownership of 1% or more in the debt securities of the subject issuer.

Citi Research generally disseminates its research to the Firm's global institutional and retail clients via both proprietary (e.g., Citi Velocity and Citi Personal Wealth Management) and non-proprietary electronic distribution platforms. Certain research may be disseminated only via the Firm's proprietary distribution

platforms; however such research will not contain changes to earnings forecasts, target price, investment or risk rating or investment thesis or be otherwise inconsistent with the author's previously published research. Certain research is made available only to institutional investors to satisfy regulatory requirements. Individual Citi Research analysts may also opt to circulate published research to one or more clients by email; such email distribution is discretionary and is done only after the research has been disseminated. The level and types of services provided by Citi Research analysts to clients may vary depending on various factors such as the client's individual preferences as to the frequency and manner of receiving communications from analysts, the client's risk profile and investment focus and perspective (e.g. market-wide, sector specific, long term, short-term etc.), the size and scope of the overall client relationship with the Firm and legal and regulatory constraints.

Pursuant to Comissão de Valores Mobiliários Rule 483, Citi is required to disclose whether a Citi related company or business has a commercial relationship with the subject company. Considering that Citi operates multiple businesses in more than 100 countries around the world, it is likely that Citi has a commercial relationship with the subject company.

Securities recommended, offered, or sold by the Firm: (i) are not insured by the Federal Deposit Insurance Corporation; (ii) are not deposits or other obligations of any insured depository institution (including Citibank); and (iii) are subject to investment risks, including the possible loss of the principal amount invested. The Product is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security. Any decision to purchase securities mentioned in the Product must take into account existing public information on such security or any registered prospectus. Although information has been obtained from and is based upon sources that the Firm believes to be reliable, we do not guarantee its accuracy and it may be incomplete and condensed. Note, however, that the Firm has taken all reasonable steps to determine the accuracy and completeness of the disclosures made in the Important Disclosures section of the Product. The Firm's research department has received assistance from the subject company(ies) referred to in this Product including, but not limited to, discussions with management of the subject company(ies). Firm policy prohibits research analysts from sending draft research to subject companies. However, it should be presumed that the author of the Product has had discussions with the subject company to ensure factual accuracy prior to publication. All opinions, projections and estimates constitute the judgment of the author as of the date of the Product and these, plus any other information contained in the Product, are subject to change without notice. Prices and availability of financial instruments also are subject to change without notice. Notwithstanding other departments within the Firm advising the companies discussed in this Product, information obtained in such role is not used in the preparation of the Product. Although Citi Research does not set a predetermined frequency for publication, if the Product is a fundamental equity or credit research report, it is the intention of Citi Research to provide research coverage of the covered issuers, including in response to news affecting the issuer. For non-fundamental research reports, Citi Research may not provide regular updates to the views, recommendations and facts included in the reports. Notwithstanding that Citi Research maintains coverage on, makes recommendations concerning or discusses issuers, Citi Research may be periodically restricted from referencing certain issuers due to legal or policy reasons. Citi Research may provide different research products and services to different classes of customers (for example, based upon long-term or short-term investment horizons) that may lead to differing conclusions or recommendations that could impact the price of a security contrary to the recommendations in the alternative research product, provided that each is consistent with the rating system for each respective product.

Investing in non-U.S. securities, including ADRs, may entail certain risks. The securities of non-U.S. issuers may not be registered with, nor be subject to the reporting requirements of the U.S. Securities and Exchange Commission. There may be limited information available on foreign securities. Foreign companies are generally not subject to uniform audit and reporting standards, practices and requirements comparable to those in the U.S. Securities of some foreign companies may be less liquid and their prices more volatile than securities of comparable U.S. companies. In addition, exchange rate movements may have an adverse effect on the value of an investment in a foreign stock and its corresponding dividend payment for U.S. investors. Net dividends to ADR investors are estimated, using withholding tax rates conventions, deemed accurate, but investors are urged to consult their tax advisor for exact dividend computations. Investors who have received the Product from the Firm may be prohibited in certain states or other jurisdictions from purchasing securities mentioned in the Product from the Firm. Please ask your Financial Consultant for additional details. Citigroup Global Markets Inc. takes responsibility for the Product in the United States. Any orders by US investors resulting from the information contained in the Product may be placed only through Citigroup Global Markets Inc.

Important Disclosures for Bell Potter Customers: Bell Potter is making this Product available to its clients pursuant to an agreement with Citigroup Global Markets Australia Pty Limited. Neither Citigroup Global Markets Australia Pty Limited nor any of its affiliates has made any determination as to the suitability of the information provided herein and clients should consult with their Bell Potter financial advisor before making any investment decision.

The Citigroup legal entity that takes responsibility for the production of the Product is the legal entity which the first named author is employed by. The Product is made available in **Australia** through Citigroup Global Markets Australia Pty Limited. (ABN 64 003 114 832 and AFSL No. 240992), participant of the ASX Group and regulated by the Australian Securities & Investments Commission. Citigroup Centre, 2 Park Street, Sydney, NSW 2000. Citigroup Global Markets Australia Pty Limited is not an Authorised Deposit-Taking Institution under the Banking Act 1959, nor is it regulated by the Australian Prudential Regulation Authority. The Product is made available in Australia to Private Banking wholesale clients through Citigroup Pty Limited (ABN 88 004 325 080 and AFSL 238098). Citigroup Pty Limited provides all financial product advice to Australian Private Banking wholesale clients through bankers and relationship managers. If there is any doubt about the suitability of investments held in Citigroup Private Bank accounts, investors should contact the Citigroup Private Bank in Australia. Citigroup companies may compensate affiliates and their representatives for providing products and services to clients. The Product is made available in **Brazil** by Citigroup Global Markets Brasil - CCTVM SA, which is regulated by CVM - Comissão de Valores Mobiliários ("CVM"), BACEN - Brazilian Central Bank, APIMEC - Associação dos Analistas e Profissionais de Investimento do Mercado de Capitais and ANBIMA - Associação Brasileira das Entidades dos Mercados Financeiro e de Capitais. Av. Paulista, 1111 - 14º andar(parte) - CEP: 01311920 - São Paulo - SP. If the Product is being made available in certain provinces of **Canada** by Citigroup Global Markets (Canada) Inc. ("CGM Canada"), CGM Canada has approved the Product. Citigroup Place, 123 Front Street West, Suite 1100, Toronto, Ontario M5J 2M3. This product is available in **Chile** through Banchile Corredores de Bolsa S.A., an indirect subsidiary of Citigroup Inc., which is regulated by the Superintendencia de Valores y Seguros. Agustinas 975, piso 2, Santiago, Chile. The Product is distributed in **Germany** by Citigroup Global Markets Deutschland AG ("CGMD"), which is regulated by Bundesanstalt fuer Finanzdienstleistungsaufsicht (BaFin). CGMD, Reuterweg 16, 60323 Frankfurt am Main. Research which relates to "securities" (as defined in the Securities and Futures Ordinance (Cap. 571 of the Laws of Hong Kong)) is issued in **Hong Kong** by, or on behalf of, Citigroup Global Markets Asia Limited which takes full responsibility for its content. Citigroup Global Markets Asia Ltd. is regulated by Hong Kong Securities and Futures Commission. If the Research is made available through Citibank, N.A., Hong Kong Branch, for its clients in Citi Private Bank, it is made available by Citibank N.A., Citibank Tower, Citibank Plaza,

3 Garden Road, Hong Kong. Citibank N.A. is regulated by the Hong Kong Monetary Authority. Please contact your Private Banker in Citibank N.A., Hong Kong, Branch if you have any queries on or any matters arising from or in connection with this document. The Product is made available in **India** by Citigroup Global Markets India Private Limited (CGM), which is regulated by the Securities and Exchange Board of India (SEBI), as a Research Analyst (SEBI Registration No. INH000000438). CGM is also actively involved in the business of merchant banking, stock brokerage, and depository participant, in India, and is registered with SEBI in this regard. CGM's registered office is at 1202, 12th Floor, FIFC, G Block, Bandra Kurla Complex, Bandra East, Mumbai – 400051. CGM's Corporate Identity Number is U99999MH2000PTC126657, and its contact details are: Tel:+9102261759999 Fax:+9102261759961. The Product is made available in **Indonesia** through PT Citigroup Securities Indonesia. 5/F, Citibank Tower, Bapindo Plaza, Jl. Jend. Sudirman Kav. 54-55, Jakarta 12190. Neither this Product nor any copy hereof may be distributed in Indonesia or to any Indonesian citizens wherever they are domiciled or to Indonesian residents except in compliance with applicable capital market laws and regulations. This Product is not an offer of securities in Indonesia. The securities referred to in this Product have not been registered with the Capital Market and Financial Institutions Supervisory Agency (BAPEPAM-LK) pursuant to relevant capital market laws and regulations, and may not be offered or sold within the territory of the Republic of Indonesia or to Indonesian citizens through a public offering or in circumstances which constitute an offer within the meaning of the Indonesian capital market laws and regulations. The Product is made available in **Israel** through Citibank NA, regulated by the Bank of Israel and the Israeli Securities Authority. Citibank, N.A, Platinum Building, 21 Ha'arba'ah St, Tel Aviv, Israel. The Product is made available in **Italy** by Citigroup Global Markets Limited, which is authorised by the PRA and regulated by the FCA and the PRA. Via dei Mercanti, 12, Milan, 20121, Italy. The Product is made available in **Japan** by Citigroup Global Markets Japan Inc. ("CGMJ"), which is regulated by Financial Services Agency, Securities and Exchange Surveillance Commission, Japan Securities Dealers Association, Tokyo Stock Exchange and Osaka Securities Exchange. Shin-Marunouchi Building, 1-5-1 Marunouchi, Chiyoda-ku, Tokyo 100-6520 Japan. If the Product was distributed by SMBC Nikko Securities Inc. it is being so distributed under license. In the event that an error is found in an CGMJ research report, a revised version will be posted on the Firm's Citi Velocity website. If you have questions regarding Citi Velocity, please call (81 3) 6270-3019 for help. The Product is made available in **Korea** by Citigroup Global Markets Korea Securities Ltd., which is regulated by the Financial Services Commission, the Financial Supervisory Service and the Korea Financial Investment Association (KOFIA). Citibank Building, 39 Da-dong, Jung-gu, Seoul 100-180, Korea. KOFIA makes available registration information of research analysts on its website. Please visit the following website if you wish to find KOFIA registration information on research analysts of Citigroup Global Markets Korea Securities Ltd. <http://dis.kofia.or.kr/websquare/index.jsp?w2xPath=/wq/fundMgr/DISFundMgrAnalystList.xml&divisionId=MDIS03002002000000&serviceId=SDIS03002002000>. The Product is made available in Korea by Citibank Korea Inc., which is regulated by the Financial Services Commission and the Financial Supervisory Service. Address is Citibank Building, 39 Da-dong, Jung-gu, Seoul 100-180, Korea. The Product is made available in **Malaysia** by Citigroup Global Markets Malaysia Sdn Bhd (Company No. 460819-D) ("CGMM") to its clients and CGMM takes responsibility for its contents. CGMM is regulated by the Securities Commission of Malaysia. Please contact CGMM at Level 43 Menara Citibank, 165 Jalan Ampang, 50450 Kuala Lumpur, Malaysia in respect of any matters arising from, or in connection with, the Product. The Product is made available in **Mexico** by Acciones y Valores Banamex, S.A. De C. V., Casa de Bolsa, Integrante del Grupo Financiero Banamex ("Accival") which is a wholly owned subsidiary of Citigroup Inc. and is regulated by Comision Nacional Bancaria y de Valores. Reforma 398, Col. Juarez, 06600 Mexico, D.F. In **New Zealand** the Product is made available to 'wholesale clients' only as defined by s5C(1) of the Financial Advisers Act 2008 ('FAA') through Citigroup Global Markets Australia Pty Ltd (ABN 64 003 114 832 and AFSL No. 240992), an overseas financial adviser as defined by the FAA, participant of the ASX Group and regulated by the Australian Securities & Investments Commission. Citigroup Centre, 2 Park Street, Sydney, NSW 2000. The Product is made available in **Pakistan** by Citibank N.A. Pakistan branch, which is regulated by the State Bank of Pakistan and Securities Exchange Commission, Pakistan. AWT Plaza, 1.1. Chundrigar Road, P.O. Box 4889, Karachi-74200. The Product is made available in the **Philippines** through Citicorp Financial Services and Insurance Brokerage Philippines, Inc., which is regulated by the Philippines Securities and Exchange Commission. 20th Floor Citibank Square Bldg. The Product is made available in the Philippines through Citibank NA Philippines branch, Citibank Tower, 8741 Paseo De Roxas, Makati City, Manila. Citibank NA Philippines NA is regulated by The Bangko Sentral ng Pilipinas. The Product is made available in **Poland** by Dom Maklerski Banku Handlowego SA an indirect subsidiary of Citigroup Inc., which is regulated by Komisja Nadzoru Finansowego. Dom Maklerski Banku Handlowego S.A. ul.Senatorska 16, 00-923 Warszawa. The Product is made available in the **Russian Federation** through ZAO Citibank, which is licensed to carry out banking activities in the Russian Federation in accordance with the general banking license issued by the Central Bank of the Russian Federation and brokerage activities in accordance with the license issued by the Federal Service for Financial Markets. Neither the Product nor any information contained in the Product shall be considered as advertising the securities mentioned in this report within the territory of the Russian Federation or outside the Russian Federation. The Product does not constitute an appraisal within the meaning of the Federal Law of the Russian Federation of 29 July 1998 No. 135-FZ (as amended) On Appraisal Activities in the Russian Federation. 8-10 Gasheka Street, 125047 Moscow. The Product is made available in **Singapore** through Citigroup Global Markets Singapore Pte. Ltd. ("CGMSPL"), a capital markets services license holder, and regulated by Monetary Authority of Singapore. Please contact CGMSPL at 8 Marina View, 21st Floor Asia Square Tower 1, Singapore 018960, in respect of any matters arising from, or in connection with, the analysis of this document. This report is intended for recipients who are accredited, expert and institutional investors as defined under the Securities and Futures Act (Cap. 289). The Product is made available by The Citigroup Private Bank in Singapore through Citibank, N.A., Singapore Branch, a licensed bank in Singapore that is regulated by Monetary Authority of Singapore. Please contact your Private Banker in Citibank N.A., Singapore Branch if you have any queries on or any matters arising from or in connection with this document. This report is intended for recipients who are accredited, expert and institutional investors as defined under the Securities and Futures Act (Cap. 289). This report is distributed in Singapore by Citibank Singapore Ltd ("CSL") to selected Citigold/Citigold Private Clients. CSL provides no independent research or analysis of the substance or in preparation of this report. Please contact your Citigold/Citigold Private Client Relationship Manager in CSL if you have any queries on or any matters arising from or in connection with this report. This report is intended for recipients who are accredited investors as defined under the Securities and Futures Act (Cap. 289). Citigroup Global Markets (Pty) Ltd. is incorporated in the **Republic of South Africa** (company registration number 2000/025866/07) and its registered office is at 145 West Street, Sandton, 2196, Saxonwold. Citigroup Global Markets (Pty) Ltd. is regulated by JSE Securities Exchange South Africa, South African Reserve Bank and the Financial Services Board. The investments and services contained herein are not available to private customers in South Africa. The Product is made available in the **Republic of China** through Citigroup Global Markets Taiwan Securities Company Ltd. ("CGMTS"), 14 and 15F, No. 1, Songzhi Road, Taipei 110, Taiwan and/or through Citibank Securities (Taiwan) Company Limited ("CSTL"), 14 and 15F, No. 1, Songzhi Road, Taipei 110, Taiwan, subject to the respective license scope of each entity and the applicable laws and regulations in the Republic of China. CGMTS and CSTL are both regulated by the Securities and Futures Bureau of the Financial Supervisory Commission of Taiwan, the Republic of China. No portion of the Product may be reproduced or quoted in the Republic of China by the press or any third parties [without the written authorization of CGMTS and CSTL]. If the Product covers securities which are not allowed to be offered or traded in the Republic

of China, neither the Product nor any information contained in the Product shall be considered as advertising the securities or making recommendation of the securities in the Republic of China. The Product is for informational purposes only and is not intended as an offer or solicitation for the purchase or sale of a security or financial products. Any decision to purchase securities or financial products mentioned in the Product must take into account existing public information on such security or the financial products or any registered prospectus. The Product is made available in **Thailand** through Citicorp Securities (Thailand) Ltd., which is regulated by the Securities and Exchange Commission of Thailand. 399 Interchange 21 Building, 18th Floor, Sukhumvit Road, Klongtoey Nua, Wattana, Bangkok 10110, Thailand. The Product is made available in **Turkey** through Citibank AS which is regulated by Capital Markets Board. Tekfen Tower, Eski Buyukdere Caddesi # 209 Kat 2B, 23294 Levent, Istanbul, Turkey. In the **U.A.E**, these materials (the "Materials") are communicated by Citigroup Global Markets Limited, DIFC branch ("CGML"), an entity registered in the Dubai International Financial Center ("DIFC") and licensed and regulated by the Dubai Financial Services Authority ("DFSA") to Professional Clients and Market Counterparties only and should not be relied upon or distributed to Retail Clients. A distribution of the different Citi Research ratings distribution, in percentage terms for Investments in each sector covered is made available on request. Financial products and/or services to which the Materials relate will only be made available to Professional Clients and Market Counterparties. The Product is made available in **United Kingdom** by Citigroup Global Markets Limited, which is authorised by the Prudential Regulation Authority ("PRA") and regulated by the Financial Conduct Authority ("FCA") and the PRA. This material may relate to investments or services of a person outside of the UK or to other matters which are not authorised by the PRA nor regulated by the FCA and the PRA and further details as to where this may be the case are available upon request in respect of this material. Citigroup Centre, Canada Square, Canary Wharf, London, E14 5LB. The Product is made available in **United States** by Citigroup Global Markets Inc, which is a member of FINRA and registered with the US Securities and Exchange Commission. 388 Greenwich Street, New York, NY 10013. Unless specified to the contrary, within EU Member States, the Product is made available by Citigroup Global Markets Limited, which is authorised by the PRA and regulated by the FCA and the PRA. The Product is not to be construed as providing investment services in any jurisdiction where the provision of such services would not be permitted. Subject to the nature and contents of the Product, the investments described therein are subject to fluctuations in price and/or value and investors may get back less than originally invested. Certain high-volatility investments can be subject to sudden and large falls in value that could equal or exceed the amount invested. Certain investments contained in the Product may have tax implications for private customers whereby levels and basis of taxation may be subject to change. If in doubt, investors should seek advice from a tax adviser. The Product does not purport to identify the nature of the specific market or other risks associated with a particular transaction. Advice in the Product is general and should not be construed as personal advice given it has been prepared without taking account of the objectives, financial situation or needs of any particular investor. Accordingly, investors should, before acting on the advice, consider the appropriateness of the advice, having regard to their objectives, financial situation and needs. Prior to acquiring any financial product, it is the client's responsibility to obtain the relevant offer document for the product and consider it before making a decision as to whether to purchase the product. Citi Research product may source data from dataCentral. dataCentral is a Citi Research proprietary database, which includes the Firm's estimates, data from company reports and feeds from Thomson Reuters. The printed and printable version of the research report may not include all the information (e.g., certain financial summary information and comparable company data) that is linked to the online version available on the Firm's proprietary electronic distribution platforms.

© 2016 Citigroup Global Markets Inc. Citi Research is a division of Citigroup Global Markets Inc. Citi and Citi with Arc Design are trademarks and service marks of Citigroup Inc. and its affiliates and are used and registered throughout the world. All rights reserved. The research data in this report is not intended to be used for the purpose of (a) determining the price or amounts due in respect of one or more financial products or instruments and/or (b) measuring or comparing the performance of a financial product or a portfolio of financial instruments, and any such use is strictly prohibited without the prior written consent of Citi Research. Any unauthorized use, duplication, redistribution or disclosure of this report (the "Product"), including, but not limited to, redistribution of the Product by electronic mail, posting of the Product on a website or page, and/or providing to a third party a link to the Product, is prohibited by law and will result in prosecution. The information contained in the Product is intended solely for the recipient and may not be further distributed by the recipient to any third party. Where included in this report, MSCI sourced information is the exclusive property of Morgan Stanley Capital International Inc. (MSCI). Without prior written permission of MSCI, this information and any other MSCI intellectual property may not be reproduced, disseminated or used to create any financial products, including any indices. This information is provided on an "as is" basis. The user assumes the entire risk of any use made of this information. MSCI, its affiliates and any third party involved in, or related to, computing or compiling the information hereby expressly disclaim all warranties of originality, accuracy, completeness, merchantability or fitness for a particular purpose with respect to any of this information. Without limiting any of the foregoing, in no event shall MSCI, any of its affiliates or any third party involved in, or related to, computing or compiling the information have any liability for any damages of any kind. MSCI, Morgan Stanley Capital International and the MSCI indexes are services marks of MSCI and its affiliates. The Firm accepts no liability whatsoever for the actions of third parties. The Product may provide the addresses of, or contain hyperlinks to, websites. Except to the extent to which the Product refers to website material of the Firm, the Firm has not reviewed the linked site. Equally, except to the extent to which the Product refers to website material of the Firm, the Firm takes no responsibility for, and makes no representations or warranties whatsoever as to, the data and information contained therein. Such address or hyperlink (including addresses or hyperlinks to website material of the Firm) is provided solely for your convenience and information and the content of the linked site does not in any way form part of this document. Accessing such website or following such link through the Product or the website of the Firm shall be at your own risk and the Firm shall have no liability arising out of, or in connection with, any such referenced website.

ADDITIONAL INFORMATION IS AVAILABLE UPON REQUEST