



21 June 2019

The bar is set high with near-certainty in multiple Fed cuts

Dovish turns by the Fed and the ECB have added fuel to the ongoing rally in risk assets, pushing HY spreads 6bps tighter during the period, to close at 416bps. The 10yr Trsy yield has dropped another 12bps and traded right around 2.00% on Thurs. The German 10yr yield has collapsed to -30bps, a new all-time low record. CCCs continued to underperform BBs, lagging 30bps behind higher quality in total returns for the week.

So what do we think here? In the immediate near term we think it is likely we are going to see a wave of dollars flooding our market, overwhelming its thin liquidity and causing spreads to compress further. When this price-insensitive bid subsides in a few weeks, we will likely see the HY index in the 300s again, possibly retesting April lows of 360bps.

Will those levels be sustainable? The outcome depends on a number of highly uncertain developments. One of them is the actual delivery of priced-in rate cuts. Recall that the consensus was near-certain in seeing higher rates going into Q4, and so the near-certainty of expectations for 3-4 cuts from here should also be viewed with an element of skepticism.

In four out of five times the Fed has engaged in a new round of rate cuts following earlier tightening in policy, the backdrop of risk performance was materially different. June 1989, Sept 1998, Jan 2001, and Aug 2007 – the turning points in Fed policy towards lower rates in the past 30 years – were all preempted by meaningful risk repricing lower, with HY spreads widening 150-300bps from earlier tights within the previous 12 months to an average level of 600bps, and S&P500 dropping by 8-17% from recent highs. Currently we are 56bps away from recent tights in HY and at the peak level in equities. The 10yr has rallied in every episode, by 60-95bps going into such first rate cuts for the cycle; today it has rallied by 135bps and from much lower levels to begin with.

The only exception to this track record is the rate cut in Jul 1995, when the Fed cut rates from 6.00% to 5.75% in a sign of confidence that it has finally got inflation under control: that month the core PCE index touched on 2.0% for the first time in 30 years. Even back then, HY spreads widened 100bps into the rate cut and the 10yr yield was down by 100bps, although S&P500 was only 2% off of its recent peak.

With this evidence in mind, we believe that the market is overestimating the certainty – and particularly the extent – of rate cuts with the risk asset performance where it is. Rates have rallied too much and risk assets have given back too little so far in this episode relative to how things played out in previous cycles. We think it would have to be a near-perfect scenario for the pricing in both rates and risk assets to be sustainable at these levels.

We do not count ourselves as proponents of investing under assumptions of near-perfect scenarios playing out. As such, while we acknowledge a clear near-term risk for spreads to continue to compress we think prudent risk management and discipline become even more important than usual at times like this. At this point in time our longer-term [spread targets](#) remain unchanged, at 500bps mid-point and +/-75bps range in 90% of the time.

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Fallen Angels: a Roadmap to Capital Preservation

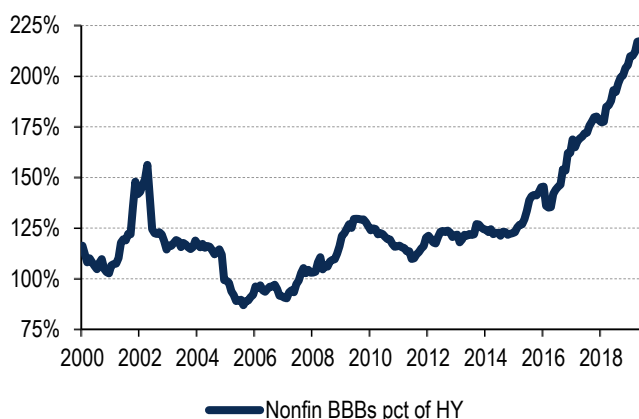
The topic of fallen angel risk continues to dominate many of our client conversations, and here we summarize our thoughts on this topic. BBBs have grown to record size in absolute sense (\$2.3trln on non-financial DM USD BBB bonds), as a percent of IG (60%), or as a percent of HY (220%, Figure 1). Given the cyclical nature of fallen angel downgrades, our belief that we are in the late stages of this credit cycle, and the size of the cohort, we find this topic to be both timely and relevant. And while it happens to be well publicized in a general sense, we found a strong appetite for research on how to navigate this risk factor more efficiently. Our goal here is to provide a roadmap of historical patterns of behavior in fallen angels as they make their way into the HY space.

Potential volumes of fallen angel downgrades

Our sample data goes back 20 years and includes every DM USD fallen angel during this period, for a grand total of 168 issuers with \$460bn of face value. The initial sample of all issuers who ever held a BBB rating during this period of time is 1,500 names with a peak cumulative face value of \$5.1trln¹. Essentially, the fallen angel downgrade rate over this whole period was 11.3% on the issuer scale (168/1,500) and 9.0% on the par scale (\$460bn/\$5.1trln). This implies smaller issuers facing modestly higher chances of downgrade, which seems logical.

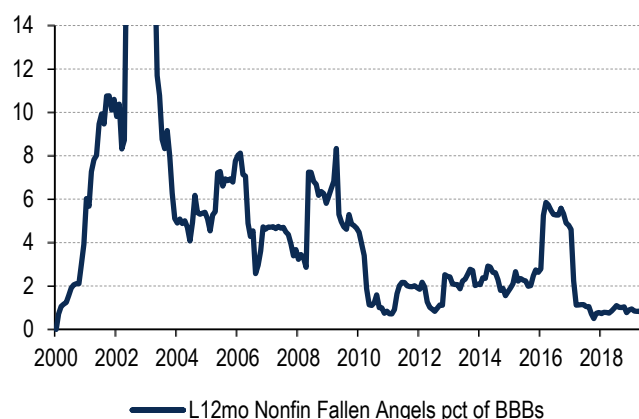
These average downgrade rates are demonstrating variability and cyclical nature over time, with Figure 2 showing how the trailing 12-month par-weighted rate oscillated anywhere from 1% on the downside to over 10%-plus at the peak. Given this historical backdrop, we think it would be reasonable to conservatively assume 6-8% peak downgrade rates per year materializing in the next credit cycle.

Figure 1: Nonfinancial BBBs as a pct of the HY market size



Source: BofA Merrill Lynch Global Research

Figure 2: Nonfinancial BBBs downgrade rate to HY



Source: BofA Merrill Lynch Global Research

At 6-8% downgrade rate, the current cohort of 500 non-financial BBB issuers with \$2.3trln of bonds outstanding is expected to produce 30-40 fallen angels at the peak of the next credit cycle, amounting to \$140-180bn in face value of downgrades, all figures per annum. For some perspective on these estimates, the HY new issue volume was \$162bn last year.

Today's BBB cohort composition is not only large in terms of overall size but also top-heavy: 20 current BBB issuers have more bonds outstanding than the largest existing HY issuer (Sprint, at \$21.2bn in index-eligible paper).

¹ Sum of maximum face values by ticker at any point while in BBB index, i.e. not necessarily on the same date.

Looking at the top quartile of past fallen angels by size, we determine that they exceeded 0.28% of BBB index size at the time of respective downgrades. Applying this threshold to today's index implies issuers above \$6.5bn in index-eligible debt could represent the top quartile of fallen angels in the next downgrade cycle.

There are 100 non-financial BBB issuers of this size today with an average size of \$15-20bn. Applying a similar 6-8% downgrade rate to this cohort translates into 6-8 issuers and \$100-140bn of large-scale fallen angels per annum. In other words, fallen angels in the top quartile by size are expected to contribute roughly three quarters of total downgrade volume in dollars at the peak of the next cycle.

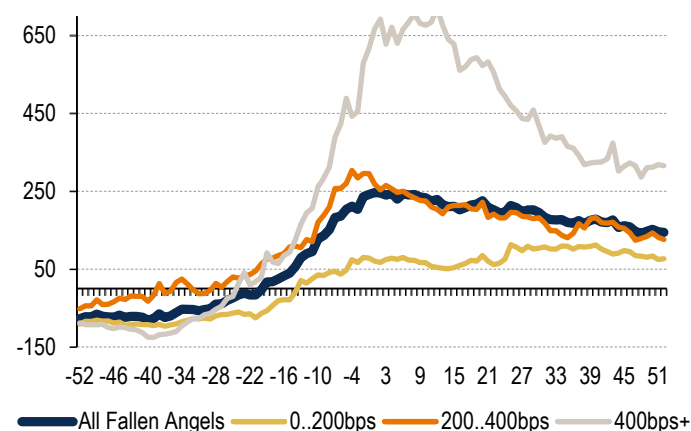
Historical performance around index transitions

In this section we discuss historical performance of fallen angels around index transitions. Figure 3 shows the evolution of spreads in such periods, with the x-axis representing weeks before and after formal index switchover date from IG to HY, covering one year prior and one year after such an event. The y-axis is spread of each fallen angel relative to the BB index, weighted average by bond market value.

The dark blue line represents our overall sample – 168 names with \$460bn of par over the past 20 years. This line shows an average fallen angel coming into HY at 250bps over BBs and proceeding to gradually tighten from there.

We break the dark blue line into three components – the issuers in the 0-200bps spread to BBs range on the date of index transition (yellow line, 55% of total issuer count), 200-400bps spread range (orange, 22% of total), and those above 400bps² (grey, 23%)³.

Figure 3: Fallen angel average spread premium over BBs

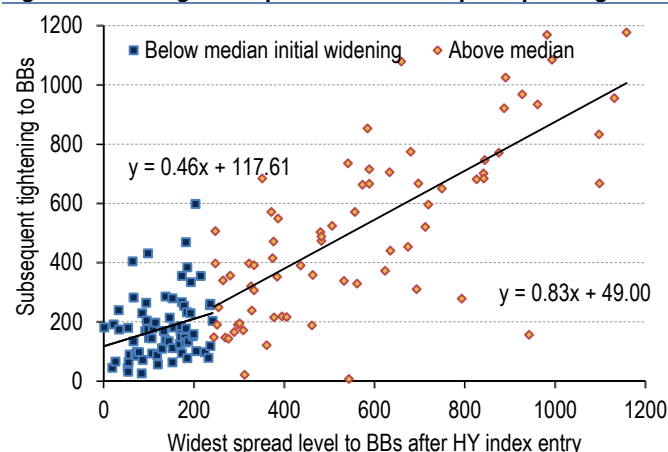


Source: BofA Merrill Lynch Global Research

This breakdown provides better understanding of the underlying pricing dynamic of fallen angels. The tightest cohort (0-200bps) generally fails to tighten throughout the observation period of 12 months following the initial index transition, as it averages 80bps over BBs on both ends of this timeframe, and peaks at around 100bps somewhere in the 6-9mo interval.

The middle cohort – names downgraded at 200-400bps vs BBs – peaks right around the point of index transition at about 300bps and proceeds to tighten from there throughout the next 12 months. This category provides the best risk-adjusted performance, in our opinion.

Figure 4: Fallen angel max spread level vs subsequent spread tightening



Source: BofA Merrill Lynch Global Research

² We excluded names transitioning from IG at distressed levels, north of 1,000bps.

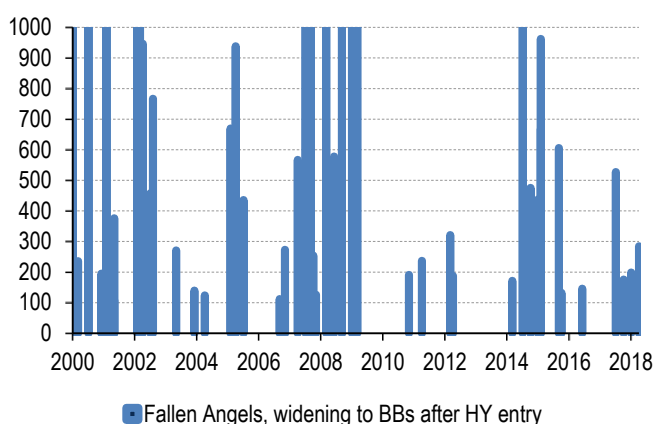
³ The face-value weights are 46%, 30%, and 24% respectively for the three cohorts.

The widest cohort (400bps+) takes about 2-3months to find the bottom in valuations with spread wides peaking at 700bps over BBs, from which point on it appears to begin tightening meaningfully.

We say appears, because part of this optical tightening is a result of defaults among fallen angels. We identified 32 issuers in our sample, where at least one ISIN was involved in some form of debt restructuring, be it a distressed exchange or bankruptcy. Most of these issuers were naturally concentrated in the 400bps+ category, and their exits from the sample contributed to what appears as a more significant tightening there.

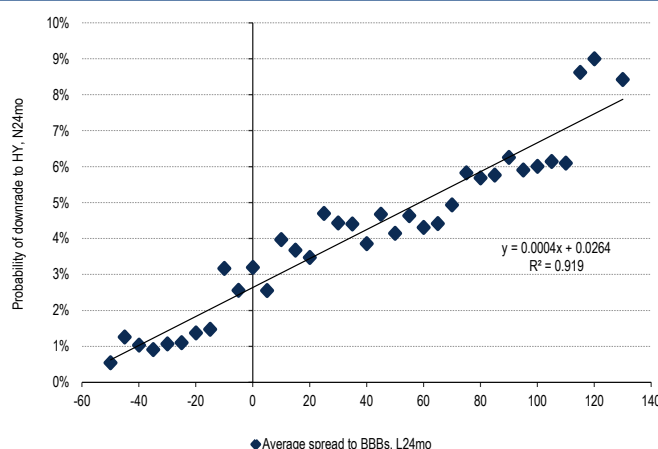
With 32 defaulters in our overall sample of 168 fallen angels, the cumulative default rate there comes in at 19% over 19.5 years⁴ or at 97bps per annum. This compares to an average annual default rate of 0.15% in BBBs, 0.37% in BBs, and 1.5% in single-Bs over the same time horizon, according to Moody's. In other words, fallen angels have shown a propensity to default at 6.5x that of BBBs and 2.6x of BBs and 0.7x of single-Bs.

Figure 5: Episodes of significant widening in fallen angels after HY entry



Source: BofA Merrill Lynch Global Research

Figure 6: Probability of fallen angel downgrade by avg spread to BBB



Source: BofA Merrill Lynch Global Research

Figure 4 provides another angle on performance of fallen angels while in HY. Each dot here represents an individual fallen angel, x-axis measuring maximum spread to BBs (between the date of index transition and two months in HY), and y-axis measuring subsequent spread tightening to BBs (between the date of max spread print and the one year anniversary in HY). We calculate two separate regression lines – one for the below-median max spread to BBs (inside of 245bps, blue dots) and another one above it (orange dots). The number of datapoints is exactly the same in both blue and orange segments. We note that betas on both segments are less than 1x, which implies that investors generally don't fully recover the initial spread widening to BBs in fallen angels, at least not in the first twelve months.

Additional context for fallen angel performance is provided in Figure 5 where we plot 61 instances where fallen angels experienced meaningful (100bps+) spread widening to BBs after their index transition. We note that such blowups tend to happen around peak cyclical default rates: the five years between 2000-2002 and 2008-2009 have seen 25 such instances, translating to $25/5 = 5/\text{year}$. The other 36 instances took place during the stronger parts of credit cycles, averaging $36/19.5 = 1.8/\text{year}$. In other words, chances of facing a meltdown of fallen angel valuations go up 2.7x in years when defaults accelerate.

⁴ We limit the period from Jan 2001 to present for default rate calculation to allow at least at least a full year at the beginning for the sample of fallen angels to populate and to show its propensity to default.

Chances of becoming a fallen angel

We plot historical probabilities of fallen angel downgrades as a function of spreads while in IG in Figure 6. Here, we measure the average trailing-24-months OAS of BBB issuers to overall BBB index, group them together in 5bps increments from -50bps to 100bps on the x-axis and plot them against chances of incurring a downgrade to HY on the y-axis. The historical probabilities are derived by calculating the number of fallen angel downgrade from each cohort of names on each monthly-rebalancing date in the past. Each dot represents a standalone cohort, for example names averaging between 50-55bps to BBBs on a trailing two-year and their chances of being downgraded to HY over the subsequent two years.

The chart shows a 0.0004x beta of downgrade probability vs basis points of recent spread premiums over BBB index, which shows 4bps of downgrade probability for each 1 basis point of excess spread premiums. In addition there is a 2.6% residual (alpha) coefficient, meaning any given BBB name faces this chance of being downgraded to HY absent of any earlier spread premium.

Essentially, a name that has averaged 50bps of OAS over BBBs over the previous two years has a $50 \times 4 + 260 = 4.6\%$ chance of becoming a fallen angel in the next two years. A name that has averaged 100bps faces a $100 \times 4 + 260 = 6.6\%$ chance, and so on.

Figure 7 shows the list of current IG issuers who have averaged spreads over the BBB index in excess of +25bps over the past two years, limited to a min \$4bn in face value.

Figure 7: List of current BBB issuers with average spread vs BBB index >25bps over last 2 years

Ticker	Issuer Name	Industry	Face	Ticker OAS vs BBBs	
				Current	L24mo Avg
ETP	ENERGY TRAN PTNR	Energy	31,044	44	54
KMI	KINDER MORGAN	Energy	28,501	15	28
CHTR	CHARTER COMM OPT	Cable	25,822	35	55
TRPCN	ANR PIPELINE	Energy	17,900	26	93
DELL	DELL INTL	Technology	16,250	70	54
ENELIM	ENEL SPA	Utilities	15,750	28	35
TWC	TIME WARNER CABL	Cable	11,900	101	73
APC	ANADARKO	Energy	8,377	43	42
PAA	PLAINS ALL AMER	Energy	7,750	28	35
APA	APACHE CORP	Energy	7,748	66	37
VIA	VIACOM INC	Media	6,623	20	45
CVECN	CENOVUS ENERGY	Energy	6,333	94	79
AVOL	AVOLON HOLDINGS FNDG LTD	Transportation	6,050	33	39
ECACN	NEWFIELD EXPLORATION	Energy	5,917	37	47
NBL	NOBLE ENERGY INC	Energy	5,700	44	28
HES	HESS CORP	Energy	5,528	125	106
GLPI	GAMING AND LEISURE PPTY	Gaming	4,975	38	33
ABXCN	BARRICK AUSTRALIA FINANC	Materials	4,771	42	26
SYNNVX	SYNGENTA FINANCE	Chemicals	4,750	51	56
WES	WESTERN GAS	Energy	4,620	107	44
EDF	ELEC DE FRANCE	Utilities	4,500	89	125
STX	SEAGATE HDD CAYM	Technology	4,363	100	115
BRITEL	BRITISH TELECOM PLC	Telecoms	4,045	39	37

Source: BofA Merrill Lynch Global Research

Sector impact from fallen angel risk

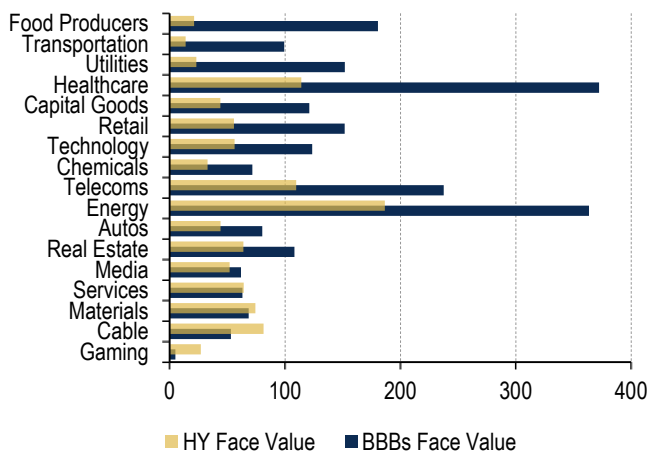
In this section, we show the sector distribution of BBB overhang, starting with Figure 8, where the blue bars represent face value of DM USD BBBs by sector, next to yellow bars corresponding to the size of respective HY segment. Figure 9 goes on to show the ratio of outstanding BBBs to BBs in each sector. Both charts are ranked based on this ratio.

There are two important takeaways from this picture. One is to understand the absolute size of the issue, where dollars-at-risk are concentrated in healthcare and energy (both at \$300bn+ of BBBs), followed by telecoms (\$240bn), food producers, utilities, retail,

and technology (all at \$100bn+). These seven sectors carry \$1.6trln of all BBB debt outstanding.

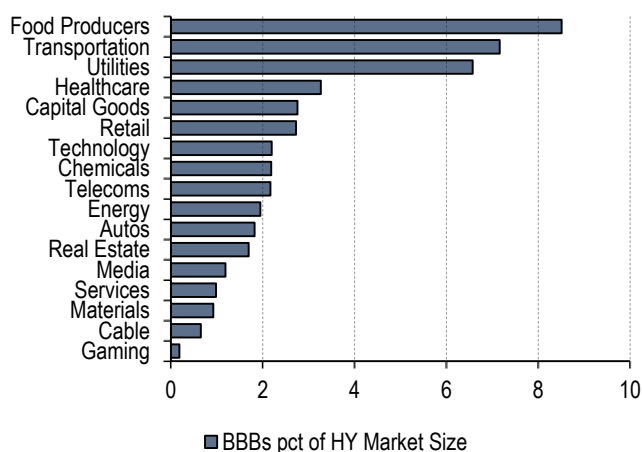
When the credit cycle turns, some of these sectors are likely to play a key role in defining the extent of the fallen angel risk based on their size alone. Regular readers of our research will also recognize a strong overlap between this shortlist and those we identified as being more exposed from the capital over-allocation standpoint: healthcare, utilities, food producers, and technology are at the top of that list too. This is not a random coincidence; over-allocation of capital and excess leverage are related developments.

Figure 8: BBB and HY sector sizes by face value



Source: BofA Merrill Lynch Global Research

Figure 9: Ratio of BBB and HY sector sizes by face value



Source: BofA Merrill Lynch Global Research

Figure 8 is also helpful in making a relative risk argument, where sectors with high ratio of BBB to BB debt could get more easily overwhelmed even with moderate downgrades, as HY investors have less familiarity with industry dynamics. The risk along this scale is distributed in line with the ranking of sectors in Figure 8.

Sectors that we like fundamentally – cable, chemicals, real estate, and gaming – happen to have materially lower exposures to fallen angel risk, compared to others. Probably not a random coincidence either.

Market recap

DM USD HY index delivered 0.51% in total return and 0.05% in excess return over the past week, mostly as a product of lower Tsy yields. In ratings, BBs outperformed CCCs by 30bps.

Most of the sectors tightened for the week, led by telecoms (S, INTEL, TMUS), cable (SFRFP, ALTICE, ATCNA), and financials (AMGFN, NAVI, QUICKN). Energy (NBR, GPOR, AR) and retail (REYNOL, PETM) on the other hand widened.

In technicals this week, we have seen an above average \$3.9bn coupons this week, with very little scheduled for next week; coupons of \$1.3bn is coming our way the week of July 1st. Calls/maturities came in at \$5.9bn this week, and we are expecting this pace to slow down next week (\$300mn) then accelerate the week after (\$7.9bn). On the new issuance side, a strong \$6.1bn was priced.

We saw one distressed exchange within the past week. Denbury Resources, a US petroleum producer with \$2.1bn outstanding debts in the HY index, exchanged a portion

of its senior subordinated notes for a combination of new senior secured notes, cash, and new senior convertible notes.

Figure 10: Figure 1: Rating agency HY actions in the past week

Company Name	Agency	New	Old	Country	Industry	Total Debt
Oasis Petroleum Inc	Moody's ▲	B1	B2	US	Energy	2,829
Denbury Resources Inc	S&P ▼	SD	CC	US	Energy	2,567
Viking Cruises Ltd	S&P ▲	B+	B	US	Services	1,345
Kennedy-Wilson Inc	Moody's ▲	B1	B2	US	Real Estate	1,288
Cornstock Resources Inc	Fitch ▲	B- *	B-	US	Energy	1,271
Sotheby's	Moody's ▼	Ba2 *-	Ba2	US	Retail	1,157
Hecla Mining Co	S&P ▼	B-	B+	US	Materials	570
LPL Holdings Inc	Moody's ▲	Ba2	Ba3	US	Financials	
NVA Holdings Inc/United States	Moody's ▲	B3 *+	B3	US	Healthcare	

Source: BofA Merrill Lynch Global Research, Fitch, Moody's, S&P

The latest BofAML Global Fund Manager Survey (FMS) [turned out](#) to be the most bearish in terms of investor confidence since Global Financial Crisis on the back of trade war, recession, as well as monetary policy impotence. The survey also showed the lowest relative allocation of equities over bonds since May 2009.

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