

Situation Room

Mind your duration

- **Mind your duration.** One of the consequences of the big decline in interest rates last year was a significant extension in IG corporate duration (see “In for the long haul” in [Credit Market Strategist 06 December 2019](#)). Hence ICE BofA US Corporate Index duration increased by 0.8 since December 2018 to 7.6 currently. On the high yield side the impact was even more dramatic – but in the opposite direction. High yield Index duration dropped by 1.0 over the same period to 3.2. High yield bonds are typically callable, and the decline in yields means they are more likely to be called and refinanced earlier. In bond math terms convexity is positive in IG and negative in HY.
- These dramatic shifts in duration, in turn, made high yield appear artificially rich relative to high grade. Simply comparing benchmark index spreads results in the ratio of BBs to BBBs that is near historical lows. But all of this richness is explained by the recent duration moves. Instead grouping bonds by duration shows that BB spreads are actually close to historical averages, or even a bit on the wider side, relative to BBBs. – *Hans Mikkelsen, Yuri Seliger*
- **Update on broad positioning.** With a signed phase 1 trade deal between the US and China expected tomorrow, and the associated expected positive impact on global PMIs, we continue to prefer industrials over financials. Within industrials we still buy only BBBs, as there is limited downside and even upside risk to fundamentals – unlike for their A- or higher rated counterparts. Although the back end has performed we still like the value remaining in the 30-year sector and especially off-the-runs that have not performed. With the collapse in recession risk and recent outperformance of HY there are few remaining excuses for these sectors not to perform. – *Hans Mikkelsen, Yunyi Zhang*
- **Daily supply update.** US IG new issuance totaled \$5.2bn across 6 deals today, bringing us to \$13.5bn WTD. The average new issue concession improved to 2.2bps today from 3.7bps yesterday, and the average break performance improved to 4.3bps tighter today from 1.4bps tighter yesterday. This week's new issues are trading 2.9bps tighter on average from pricing. Nippon Life announced global fixed income investor calls with potential issuance to follow. Equities closed down 0.15%, 10-year Treasury yields declined 3bps, CDX IG widened 0.50bps, and CDX HY dropped \$0.12pt. Dealer inventories declined by \$750mn today as of the time of this writing. Liquid cash bond spreads performed in line with CDX with US banks and TMT flat to 2bps wider, consumer retail 1bps tighter to 2bps wider, healthcare and energy 1-4bps wider, and industrials mostly flat on the day. – *Yunyi Zhang*
- **Daily foreign demand tracker.** – *Yuri Seliger, Yunyi Zhang*
- **Other reports include:** 1) BofA on USA: A good December, 2) Dec China trade rebound beat expectations, 3) Core US CPI points to soft December core PCE.

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United States
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Research Overview — The Situation

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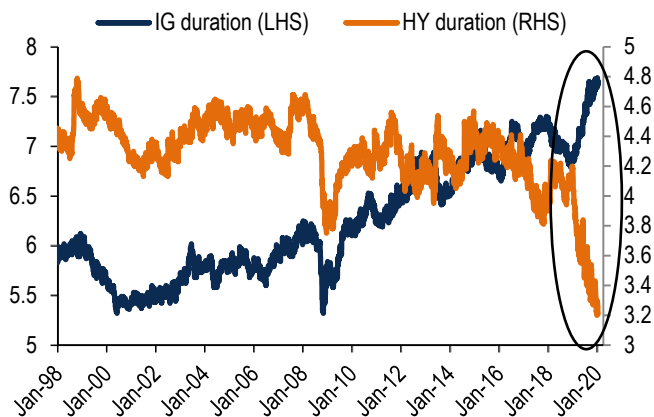
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Mind your duration

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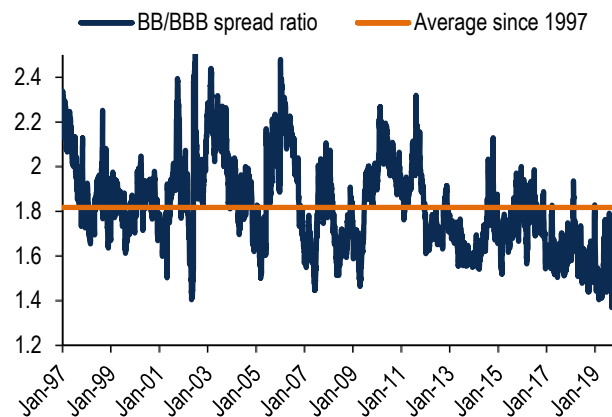
These dramatic shifts in duration, in turn, made high yield appear artificially rich relative to high grade. Simply comparing benchmark index spreads results in the ratio of BBs to BBBs that is near historical lows (Figure 2). But all of this richness is explained by the recent duration moves. Instead grouping bonds by duration shows that BB spreads are actually close to historical averages, or even a bit on the wider side, relative to BBBs (Figure 3, Figure 4, Figure 5).

Figure 1: Duration higher for IG, lower for HY



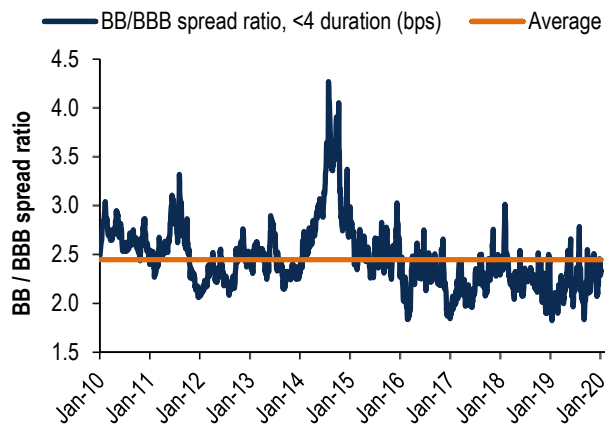
Source: ICE Data Indices, LLC

Figure 2: BB spreads are near the tights relative to BBB

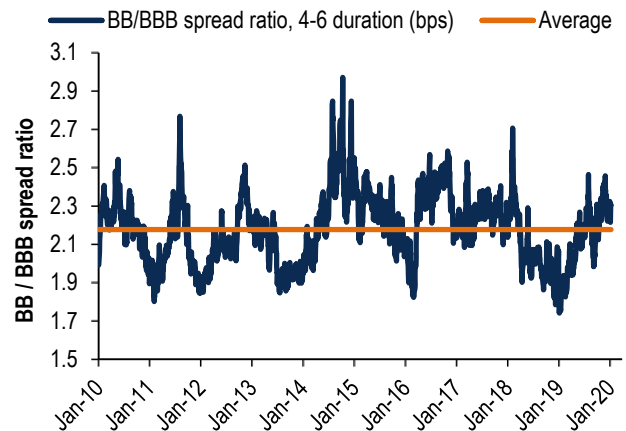


Source: BofA Global Research, ICE Data Indices, LLC

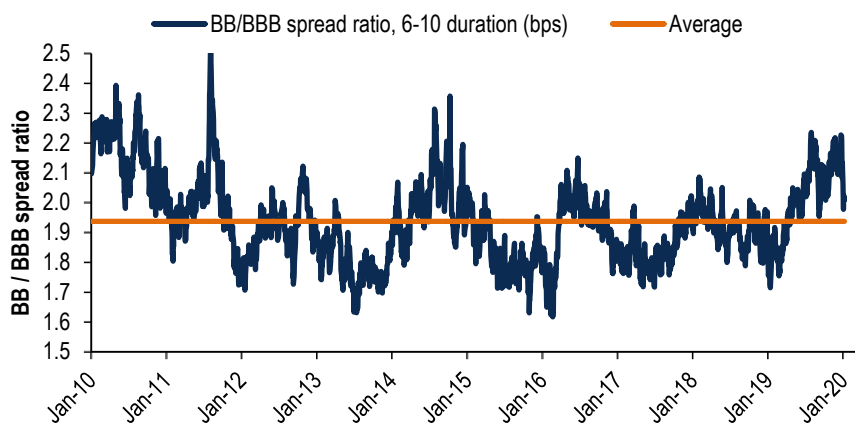


Figure 3: BB/BBB spread ratio: <4 duration

Note: based on DM industrial bonds only.
Source: BofA Global Research, ICE Data Indices, LLC

Figure 4: BB/BBB spread ratio: 4-6 duration

Note: based on DM industrial bonds only.
Source: BofA Global Research, ICE Data Indices, LLC

Figure 5: BB/BBB spread ratio: 6-10 duration

Note: based on DM industrial bonds only.
Source: BofA Global Research, ICE Data Indices, LLC

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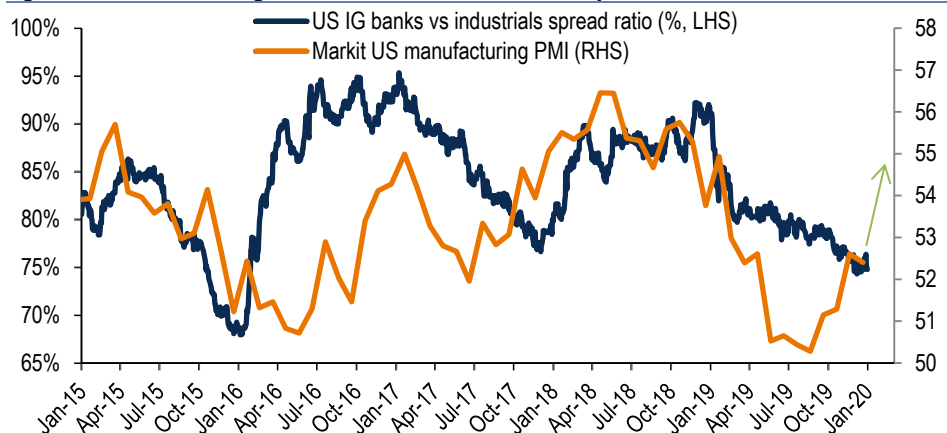
Update on broad positioning

With a signed phase 1 trade deal between the US and China expected tomorrow, and the associated expected positive impact on global PMIs, we continue to prefer industrials over financials (Figure 6). Within industrials we still buy only BBBs, as there is limited downside and even upside risk to fundamentals – unlike for their A- or higher rated counterparts. Although the back end has performed we still like the value remaining in the 30-year sector (Figure 7) and especially off-the-runs that have not performed (Figure



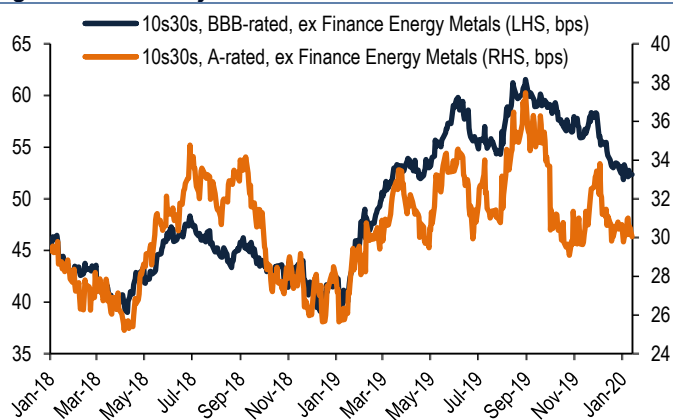
8). With the collapse in recession risk and recent outperformance of HY there are few remaining excuses for these sectors not to perform.

Figure 6: US Manufacturing PMI vs. US IG banks vs industrials spread ratio



Source: IHS Markit, ICE Data Indices, LLC, BofA Global Research

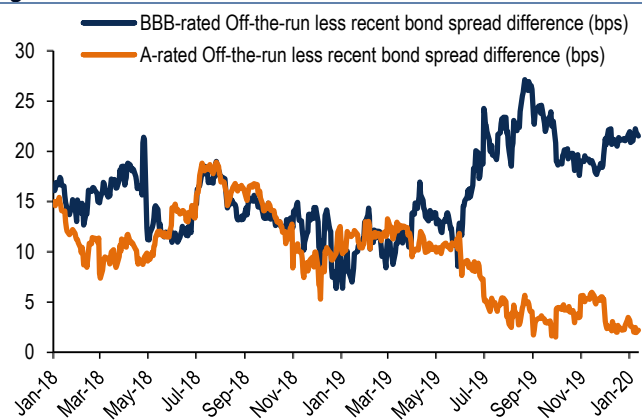
Figure 7: Value in 30-year BBBs



Note: Spread curve calculation restricted to US IG non-Finance, Energy and Metals issuers with bonds outstanding for both tenors. For spread levels we use only on-the-run bonds (one for each tenor), outstanding for at most three years. The aggregate market spread curve is a simple average of individual issuer curves.

Source: ICE Data Indices, LLC, BofA Global Research

Figure 8: Value in off-the-run BBBs



Note: DM industrial bonds only, ex. GE. Off the run bonds are those issued more than 3 years prior. Recent bonds are those issued at most a year earlier.

Source: ICE Data Indices, LLC, BofA Global Research

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Daily supply update

US IG new issuance totaled \$5.2bn across 6 deals today, bringing us to \$13.5bn week-to-date (Figure 9). The average new issue concession improved to 2.2bps today from 3.7bps yesterday, and the average break performance improved to 4.3bps tighter today from 1.4bps tighter yesterday. This week's new issues are trading 2.9bps tighter on



average from pricing. In addition, Nippon Life has announced global fixed income investor calls with potential issuance to follow.

Equities closed down 0.15%, 10-year Treasury yields declined 3bps, CDX IG widened 0.50bps, and CDX HY dropped \$0.12pt. While dealer inventories declined by \$750mn today as of the time of this writing, liquid cash bond spreads performed in line with CDX with US banks and TMT flat to 2bps wider, consumer retail 1bps tighter to 2bps wider, healthcare 1-3bps wider, energy 1-4bps wider, and industrials mostly flat on the day.

Figure 9: Recent new issue pricing and new issue concessions

Date	Ticker	Name	Tenor	Size (\$mm)	Moody's/S&P Rating	Coupon (%)	Px Spread (bps)	New Issue Conc. (bps)	* Break performance	Current spread (bps)
2020-01-13	ACAFP	Credit Agricole Corporate and Investment Bank/NY	18m	250	Aa3/A+	FRN	3mL+21	n.a.	n.a.	n.a.
2020-01-13	DT	Deutsche Telekom AG	30	1,250	Baa1/BBB+	3.625	138	n.a.	-2	136
2020-01-13	FEMSA	Fomento Economico Mexicano SAB de CV	30	1,500	NA/A-	3.5	130	n.a.	0	128
2020-01-13	PERTIJ	Pertamina Persero PT	10	500	Baa2/BBB	3.1	126	9	n.a.	n.a.
2020-01-13	PERTIJ	Pertamina Persero PT	30	1,000	Baa2/BBB	4.175	188	2	n.a.	n.a.
2020-01-13	POHANG	POSCO	3	500	Baa1/BBB+	2.375	83	-3	n.a.	n.a.
2020-01-13	POHANG	POSCO	5	440	Baa1/BBB+	2.5	98	2	n.a.	n.a.
2020-01-13	POR	Portland General Electric Co	30	110	A1/A	3.34	n.a.	n.a.	n.a.	n.a.
2020-01-13	POR	Portland General Electric Co	30	160	A1/A	3.34	n.a.	n.a.	n.a.	n.a.
2020-01-13	RY	Royal Bank of Canada	3	850	A2/A	FRN	3mL+36	n.a.	n.a.	n.a.
2020-01-13	RY	Royal Bank of Canada	3	1,000	A2/A	1.95	38	6	-1	36
2020-01-13	TOMARI	Reliance Standard Life Global Funding II	3	350	A2/A+	2.15	58	6	-2	56
2020-01-13	TOMARI	Reliance Standard Life Global Funding II	7	350	A2/A+	2.75	103	n.a.	-3	100
2020-01-14	ANZ	Australia & New Zealand Banking Group Ltd	11	1,250	Aa3/AA-	2.95	133	n.a.	n.a.	n.a.
2020-01-14	GUARDN	Guardian Life Insurance Co of America/The	50	300	A1/AA-	3.7	147	n.a.	n.a.	n.a.
2020-01-14	MQGAU	Macquarie Bank Ltd	5	1,250	A2/A+	2.3	70	0	n.a.	n.a.
2020-01-14	NYLIFE	New York Life Global Funding	5	650	AAA/AA+	2	45	4	-3	42
2020-01-14	OWLRCK	Owl Rock Capital Corp	6	500	Baa3/BBB-	3.75	220	3	-6	214
2020-01-14	PRXNA	Prosus NV	10	1,250	Baa3/BBB-	3.68	185	n.a.	n.a.	n.a.

Note: We calculate new issue concessions by estimating the difference between new issue bond spread and interpolated G spread from comparable liquid secondary bonds of the same issuer prior to the new issue deal announcement, adjusted for the spread impact of dollar prices deviating from par. Break performance is computed as the difference between new issue pricing and secondary closing spread on the first day of trading.

Source: BofA Global Research

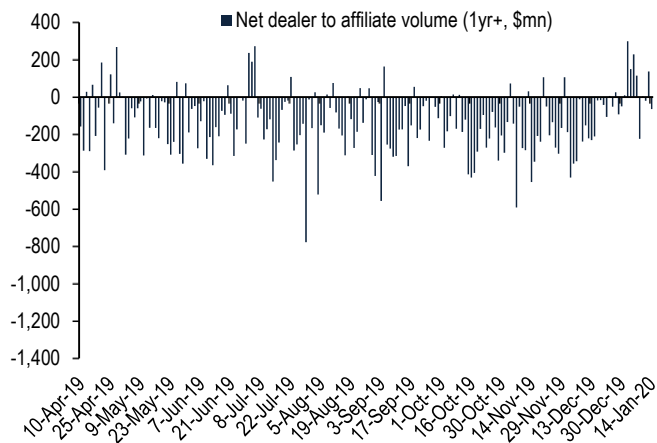
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Daily foreign demand tracker

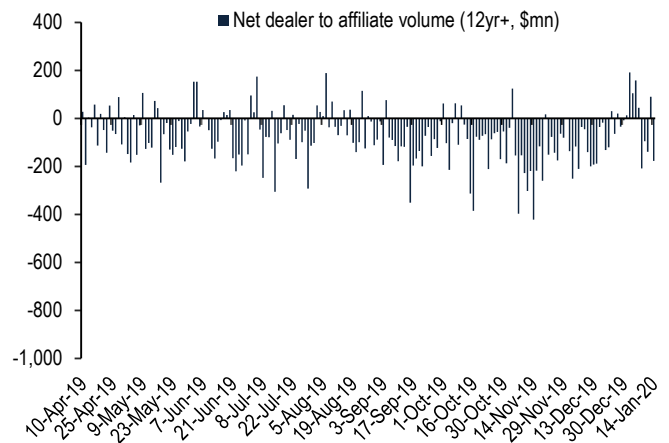
We believe net dealer-to-affiliate volumes from Trace are correlated with foreign buying of US HG corporate bonds - i.e., negative numbers mean foreign investor buying (US dealers taking down inventory in favor of foreign affiliates). For supporting material see our "primer" on tracking foreign inflows (See: [Credit Market Strategist: One year round-trip in spreads 15 July 2016](#)). Figure 10 shows the overall daily dealer-to-affiliate volumes while Figure 11, Figure 12 and Figure 13 show subsets of this data. In particular Figure 11 shows net dealer-to-affiliate volumes for longer maturity (12+ years) bonds, Figure 12 displays volumes reported to Trace before 8am NY time (biased toward Asian buying) and Figure 13 shows the subset of net trades reported between 8am and noon (biased toward European buying). Figure 10 and Figure 11 include data from today, whereas Figure 12 and Figure 13 run through the previous business day.



Figure 10: Net dealer buying from affiliate (1yr+)

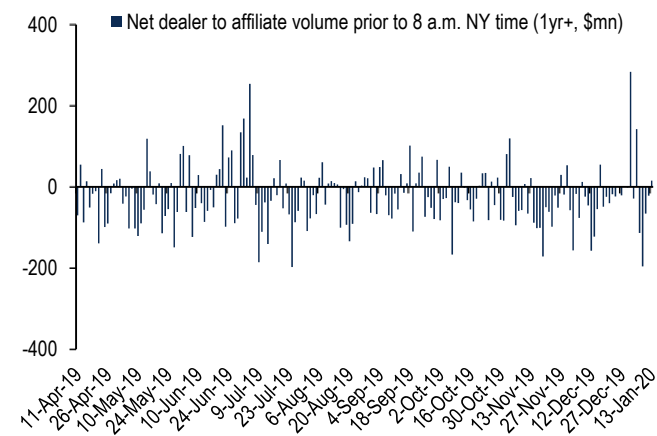
Note: Net dealer-to-affiliate volumes are correlated with foreign buying/selling. Negative numbers indicate foreign buying.

Source: Bloomberg, TRACE

Figure 11: Net dealer buying from affiliate (12yr+)

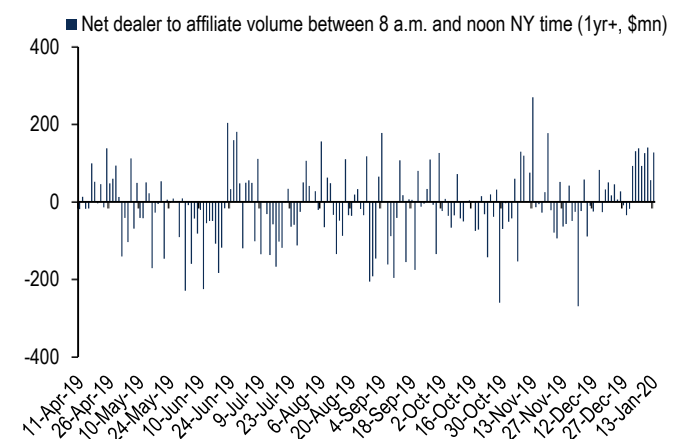
Note: Net dealer-to-affiliate volumes are correlated with foreign buying/selling. Negative numbers indicate foreign buying.

Source: Bloomberg, TRACE

Figure 12: Net dealer-to-affiliate trading volumes before 8 a.m. NY time

Note: Morning share of daily trading volume is correlated with secondary market activity of foreign investors due to different time zones.

Source: BofA Global Research, TRACE

Figure 13: Net dealer-to-affiliate trading volumes 8 a.m. - noon NY time

Note: Morning share of daily trading volume is correlated with secondary market activity of foreign investors due to different time zones.

Source: BofA Global Research, TRACE

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[BofA on USA: A good December... what a difference from 2018 14 January 2020](#)

BofA on USA: A good December

Expect 2019 holiday sales to be up nearly 5%

Retail sales ex-autos, as measured by BAC aggregated credit and debit card data, increased 0.3% month-over-month (mom) seasonally adjusted (sa) in December. Given that last December was so weak, this reveals a dramatic acceleration in the year-over-year (yoy) pace to 3.2% from 1.8% in November (Chart of the month). Assuming our forecast is correct, Census Bureau holiday sales, which are defined as retail ex auto & gas for November and December combined, would reveal a 4.7% yoy gain. The consumer was happy to spend at the end of 2019, kicking off 2020 on a good note.

In order to understand the reasons behind the dramatic pickup in the yoy rate of growth for retail sales, we need to dig into the dynamics in December 2018. Back then, the consumer was reacting strongly to the negative wealth shock from the sharp selloff in the stock market along with the government shutdown. According to the BAC data, retail sales ex-autos tumbled 1.0% mom in December 2018. Census data revealed an even more severe drop of 2.8%. The weakness was concentrated in online retailers. So to no surprise, online spending witnessed an impressive recovery in 2019. This offers an important lesson. In our view, discretionary spending is largely done online which means investors should focus on online retailers to understand the propensity for fluctuations in spending.

We also take another look at how retail spending fared by income cohort in 2019. We saw a differentiation by income group where the lower income population was able to witness stronger spending than the higher income cohort. This was a trend that started in 2018 and persisted through 2019. We believe the reason for this split is simple - lower income consumers saw faster wage growth with a more significant tightening of the labor force among this demographic group. It will be interesting to see if this continues in 2020 or if the higher income cohort increases spending given the positive wealth effects resulting from the S&P 500 reaching new highs.

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[China Economic Watch: Dec trade rebound beat expectations 14 January 2020](#)

Dec China trade rebound beat expectations

Figure 14: Announced: Tuesday, 14 January 2020

December, in USD terms	Actual	Previous	Consensus	BofA Global Research
Exports (% yoy)	7.6	-1.3	2.9	2.1
Imports (% yoy)	16.3	0.8	9.6	11.5
Trade balance (USD bn)	46.8	37.6	45.7	42.7

Source: BofA Global Research, China Customs, Bloomberg consensus

Upside surprise aided by the low-base effect

In Dec, export growth rose to 7.6% yoy from -1.3% in Nov, beating both the market consensus of 2.9% and our expectation of 2.1%. Meanwhile, imports increased by 16.3% yoy after rising 0.8% in Nov, exceeding the market expectation of 9.6% and our forecast of 11.5%. The trade surplus widened to US\$46.8bn from US\$37.6bn.

Partially helped by a low base effect, the contraction in exports to the US narrowed to -14.6% yoy from -23.0% in Nov. Meanwhile, export growth to the rest of the world (ROW) rose to 12.6% yoy from 4.4%. Also with the help of base effects, imports from the US continued to rise, by 7.8% yoy in Dec (vs. 2.7% in Nov). Import growth from ROW accelerated notably to 16.9% yoy from 0.7% in Nov. The trade surplus with the US narrowed to US\$23.2bn from US\$24.6bn in Nov.

Both exports and imports had broad-based rebounds

Export growth rebounded in Dec on both hi-tech products (30% of total exports) and traditional labor-intensive consumer goods (about 20%). Hi-tech exports increased by 0.6% yoy after falling 1.5% in Nov. Within hi-tech products, export growth of electronic integrated circuits (IC) accelerated to 34.8% yoy from 24.7% in Nov while that of automatic data processing machines (ADP) fell to -8.2% yoy from -4.2%. Traditional labor-intensive exports strengthened across the board, with clothing, footwear and textile exports expanding by 5.4%, 11.0% and 11.4% yoy respectively.

The rise in Dec imports was also broad-based. Growth in hi-tech imports accelerated (such as electronic IC and ADP, rising 30.2% and 32.7% yoy respectively), and agricultural imports recorded a rapid gain (+37.9% yoy). Import growth of some major commodities, such as crude oil and iron ore, improved as well.

Trade likely to bottom out in 2020

Sentiment among exporters started to improve before the scheduled signing of the US-China "phase-one" trade deal. A more favorable comparison base, frontloaded shipments ahead of an earlier Lunar New Year, and a recovery in the technology processing trade have also supported the trade rebound. Looking ahead, we think the likelihood of exports bottoming out in 2020 has increased with the ceasefire, during which we expect no more new tariffs and a partial rollback of the remaining tariffs. Still, lacking a more meaningful improvement in global demand, we think the pace of this recovery will likely be moderate. In addition, we forecast a 2.5% yoy gain in imports this year, in particular due to an acceleration of inbound shipments from the US.

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[US Economic Watch: Core CPI points to soft December core PCE 14 January 2020](#)

Core US CPI points to soft December core PCE

CPI misses forecast

The December CPI report came in softer than expected as headline grew 0.2% (0.22% unrounded) mom and core inched up 0.1% (0.11% unrounded) mom. On a % yoy basis, both settled at 2.3% yoy, the former rising from 2.1% in November and the latter holding steady.

Looking at the components, shelter prices underwhelmed growing 0.2% mom. Both owners' equivalent rent (OER) and rent of primary residence rose 0.2%, and lodging away from home slid -1.8% (Table 1, Table 2). Medical care services held steady at 0.4% mom relative to the last report. There was weakness in some of the more volatile categories of used cars (-0.8% mom) and airline fares (-1.6% mom), though apparel picked up modestly to 0.4% mom and medical care commodities jumped 1.5% mom.

The CPI and PPI data help us predict how core PCE will come out. The PPI report has not been released yet, thus we compute a preliminary forecast by assuming the prior 3-month average for PPI-related core PCE components. We estimate a soft December core PCE reading of 0.1% (0.14% unrounded) mom, with risk of rounding up to 0.2%. The % yoy inflation rate should be unchanged at 1.6% (1.57% unrounded). We will provide an update to the forecast should the PPI data released on January 15 move the needle.

Overall, the December inflation data suggest price pressures remain relatively contained, which should leave the Fed comfortably on hold. A return to target inflation is of course a big focus for the Fed, especially given the drift lower in inflation expectations over this expansion.

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