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Performance of Style Portfolios in Credit Markets

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Summary and Outline

Factor investing has been well studied and documented by academics and practitioners in equity markets. Investment strategies which harvest well-defined premia such as value, momentum, size and quality have grown in popularity as more investors became familiar with their properties. Investing in factor strategies has, since, extended to other asset classes such as FX or Commodities but not necessarily to credit markets. Our research provides strong evidence that the concept and benefits of factor investing extend to corporate bond markets. Although our research on credit style investing is guided by common equity styles, we make the necessary adjustments to account for important differences between the two markets particularly with regard to the portfolio implementation and the liquidity constraints of corporate bonds.

This note focuses on the performance of tradable style portfolios in US and European Investment Grade markets and High yields markets. It summarizes the economic intuition behind each premium, the portfolio implementation assumptions, its turnover and assumed historical transaction costs. It compares the factor portfolio's historical performance to relevant benchmark indices on an annual basis and summarizes the performance net of transaction costs in the last section.

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Description of the Data Universe

We use monthly constituent data of the Bloomberg Barclays U.S. Credit Corporate Investment Grade Index (USIG), the U.S. High Yield Index (USHY) and the EU Credit Corporate Investment Grade Index (EUIG). Our data covers the period from January 1996 to June 2018 in the US and from January 2001 to June 2018 in European markets (after the introduction of the Euro currency).

This long back-test period covers three major distress episodes in credit markets: the 2002 global recession, the 2008 financial crisis and 2011 sovereign crisis in Europe. For each bond and each month, we rely on index computed analytics, characteristics and returns. The data are free from survivorship bias: if an issuer defaults, we compute the returns of its bonds from the end of month prices, which reflect the expected recovery rates.

For the purpose of our analysis, we base our research on the excess returns of corporate bonds over duration-matched Treasuries in order to isolate the credit premium. The duration premium, which is directly linked to changes in interest rates, can be efficiently harvested using treasury bonds or futures. Portfolio managers can closely replicate the excess return outperformance by using Treasury bond futures to hedge out their interest rate exposure.

All of our credit factors are constructed using only Fixed-income bond characteristics and do not rely on any accounting data or equity market information. This approach allows us to include all bonds in our analysis and not just the bonds issued by public companies. Furthermore, these definitions facilitate the transparency and actual implementation of the factor portfolios. While we recognize that information from the underlying equity might enhance our style factors definition and results, we feel that the current factors definitions already show very strong outperformance with respect to the market weight benchmarks over the past two decades.

Bond Level Transaction Cost Assessment

An important consideration in our factor implementation is the diversity of bonds liquidity profiles. Corporate bonds differ greatly in their liquidity, which affects both their transactions cost levels and immediacy of trade execution. The proper assessment of transaction costs also helps determine the outperformance of the style portfolios net of trading costs accurately.

From this perspective, we developed a conservative and realistic framework to estimate bid-offer spreads of all bonds in the three investment universes historically (USIG, USHY and EUIG). This framework relies on institutional size executed trades between dealers and clients obtained from trade transparency platforms (such as TRACE in the US) expressed as a percentage of the bond's price. Bid-ask costs for bonds which have not traded actively in a given month are the result of a cross sectional regression based on bond level characteristics such as DTS, age, amount outstanding and subordination type. These costs are then adjusted upward using a multiplier¹ to account for fact that "non-traded" bonds are intrinsically more expensive to trade than actively traded bonds with similar characteristics².

¹ The adjustment coefficients depends on the market macro level bid-ask dispersion and the number of months the bond has "not-traded"

² Transaction cost are backfilled prior to 2007 used bond-level characteristics

Low-Risk Portfolio

Defining the Factor

The Low-Risk factor, defined as a combination of the bond's historical and idiosyncratic excess return volatilities over the previous year, captures the Low-Risk anomaly in Credit markets: Low volatility securities have better risk-adjusted return than high volatility securities.

Portfolios constructed using bonds which rank low on our risk metric have averaged higher excess returns than the IG market with much lower volatilities over the past 20 years. They have also suffered much smaller losses in periods of market distress like 2008 and 2011.

Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the Low-Risk characteristic defined in the previous section. In order to limit the turnover, the low-risk portfolio buys bonds in the 9th decile, holds them as they possibly migrate to the 10th/8th deciles and sells them if they ever drop past the 8th decile. The Low-risk portfolio, under this implementation, averaged 56% annual turnover over the 1997-2018 back-testing period.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return³ profile of the Low-risk portfolio in its tradable format.

The results section, additionally, provides the portfolio's average analytics and highlights some of its liquidity characteristics. It is important to understand how much of an illiquidity premium is associated with a

given factor. From that perspective, we highlight the portfolio's average monthly traded⁴ volume and average percentage of "actively traded"⁵ bonds it contains.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the benchmark index excess return.

| | Low-Risk | US IG |
|----------------|----------|-------|
| Return | 0.80 | 0.60 |
| Volatility | 1.83 | 4.51 |
| SR | 0.44 | 0.13 |
| Alpha | 0.58 | |
| Drawdown | -5.0 | -8.4 |
| OAS | 93 | 153 |
| OASD | 2.7 | 6.3 |
| Volume in MM | 47 | 71 |
| % Traded Bonds | 50% | 52% |
| T-Cost (bps) | 41 | 63 |
| Turnover | 56% | 26% |

The Low-risk portfolio has a Sharpe Ratio of 0.44 which is more than three times the USIG index SR of 0.13. The portfolio has 60 bps annualized alpha to the market.

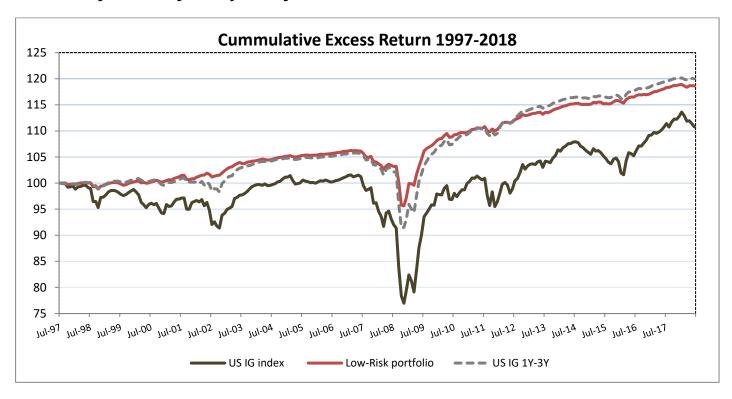
As a result of the portfolio's lower spread and spread duration, it has averaged a much lower round trip transaction cost from 1997 to 2018 (41 bps).

The Low-risk factor has a significant positive net-alpha in both total returns and excess returns.

³ Returns, Volatilities and alphas are annualized

⁴ Traded Dealer-Client Volume (From TRACE starting in 2007)

^{5 &}quot;Actively traded bonds" are defined as corporate bonds with at least three days of two way trading between dealers and clients and at least 20 Million dollars of total volume for the month



The plot above highlights the historical performance of the Low-Risk portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the short duration IG index (1Y to 3Y duration). The Low-risk portfolio had significantly lower drawdowns in market distress episodes than both the USIG and USIG1Y3Y indices (like the dot-com/telecom crisis in early 2000s and the financial crisis of 2008).

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| 0.1% | 0.6% | 1.5% | 1.8% | 0.9% | 0.2% | 0.7% | -1.9% | -6.6% | 11.3% | 1.4% | 0.5% | 2.5% | 1.2% | 0.6% | 0.6% | 1.1% | 1.5% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| USIG index | | | | | | | Low- | Risk | | | | | | | | | |

The table above shows the monthly-compounded annual excess returns of the USIG universe (in blue) and the Low-risk portfolio. The Low-risk factor has a much lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It has significantly outperformed the market in 2000,2002,2007,2008 and 2011.

Results after Transactions Costs

The Low-risk factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Low-Risk | 0.56% | 1.81% | 0.38% | 4.26% | 2.45% | 2.06% |

Momentum Portfolio

Defining the Factor

The momentum factor is based on the behavioral bias where past winners (losers) tend to continue to outperform (underperform). Momentum needs divergent levels of performance between bonds to be an effective selection variable in IG markets. In order to create a disperse momentum signal, we define our momentum ranking measure as the cumulative past 6 months residualized⁶ excess returns.

Portfolios constructed using bonds with high momentum exposures have averaged much higher excess returns to the market with lower levels of volatilities.

Momentum Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the momentum characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their momentum signal deteriorates significantly.

Additionally, while rebalancing, the momentum portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁷ profile of the Momentum portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

| | Momentum | US IG |
|----------------|----------|-------|
| Return | 1.09 | 0.60 |
| Volatility | 3.23 | 4.51 |
| SR | 0.38 | 0.13 |
| Alpha | 0.72 | |
| Drawdown | -6.1 | -8.4 |
| OAS | 161 | 153 |
| OASD | 5.1 | 6.3 |
| Volume in MM | 64 | 71 |
| % Traded Bonds | 54% | 52% |
| T-Cost (bps) | 55 | 63 |
| Turnover | 208% | 26% |

The Momentum portfolio has a Sharpe Ratio of 0.38 which is about three times the USIG index SR of 0.13. The portfolio has 72 bps annualized alpha to the market.

The Momentum portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds⁸ are comparable to the USIG market averages.

Under our current implementation, the momentum portfolio still has a very high annual turnover at 208%. The momentum signal in investment grade markets tend to vary significantly over time and deteriorate quickly. Investors face the practical choice of holding bonds with a weakened signal and potentially poorer performance prospects or incurring high transaction costs which could significantly reduce returns. The momentum portfolio, as defined in section 2, has a positive net alpha in total return space⁹.

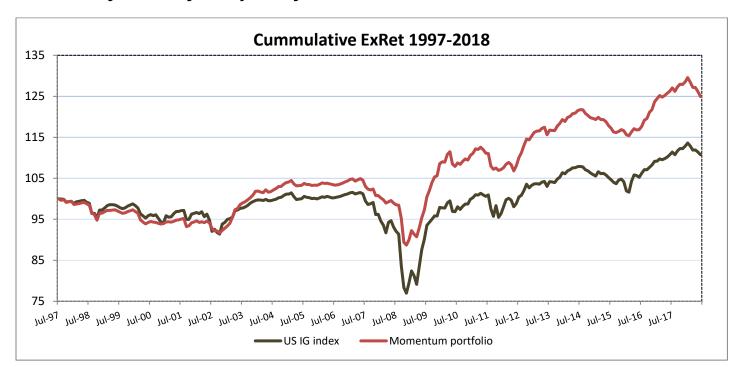
⁶ Our 'residualization' technique isolates the bond's momentum that can be attributed to the security-specific component and eliminates its systematic component part

⁷ Returns, Volatilities and alphas are annualized

^{8 &}quot;Actively traded bonds" are defined as corporate bonds with at least three

days of two way trading between dealers and clients and at least 20 Million dollars of total volume for the month

g Using Conservative historical transaction cost estimated using Dealer-Client institutional size trades and backfilled using bond characteristics



The plot above highlights the historical performance of the Momentum portfolio and how it compares to the US IG index (in black). The momentum portfolio has a lower drawdown in the 2008 financial crisis (-6.1% vs -8.4%) and has historically outperformed the IG index in bull markets.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------|------|-------|------|------|-------|--------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -3.4% | 0.4% | -1.6% | 9.7% | 2.1% | -0.6% | 1.0% | -3.4% | -10.7% | 20.6% | 1.9% | -3.1% | 7.6% | 3.5% | 0.2% | -2.5% | 6.0% | 3.9% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| USIG index | | | | | | Moment | um | 1 | | | | | | | | | |

The table above shows the monthly-compounded excess returns of the USIG universe (in blue) and the Momentum portfolio on an annual basis. As noted earlier, the momentum factor tends to outperform in Credit bull markets like 2003-2004 and 2012-2013. It has suffered smaller losses in episodes of market distress like 2002, 2008 and 2011.

Results after Transactions Costs

As a result of its high-turnover, the momentum factor portfolio has a positive net-alpha in total returns but a negative net-alpha in excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Momentum | 0.03% | 3.20% | -0.31% | 4.27% | 4.13% | 0.44% |

Value Portfolio

Defining the Factor

The value factor assumes a homogenous market where a bond's spread can be implied from its peer group. A given peer group is defined as the set of bonds with similar duration/Industry/rating and subordination type characteristics.

Credit spreads, however, typically spike/drop months before the rating-agencies downgrades/upgrades. We incorporate this information by manually updating the bond's rating if its spread significantly spiked or dropped without a corresponding rating adjustment from the rating-agencies.

The Value factor exploits the mean-reversion of bonds' spreads to the "fair" values derived from their peers.

The average excess return of the value ranked decile portfolios is monotonically increasing. Portfolios containing bonds with high value exposure have averaged significantly higher excess returns than the USIG index with comparable levels of volatilities.

Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the value characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th deciles and sells them once their value signal deteriorates significantly.

Additionally, while rebalancing, the value portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return¹⁰ profile of the Value portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

| | Value | US IG |
|----------------|-------|-------|
| Return | 1.70 | 0.60 |
| Volatility | 4.81 | 4.51 |
| SR | 0.36 | 0.13 |
| Alpha | 1.10 | |
| Drawdown | -9.0 | -8.4 |
| OAS | 188 | 153 |
| OASD | 5.3 | 6.3 |
| Volume in MM | 82 | 71 |
| % Traded Bonds | 55% | 52% |
| T-Cost (bps) | 61 | 63 |
| Turnover | 152% | 26% |

The Value portfolio has a much higher average return than the market (1.7% vs. 0.6%) and a comparable level of volatility (4.8% vs 4.5%) and, as a result, a substantial 1.1% annualized alpha.

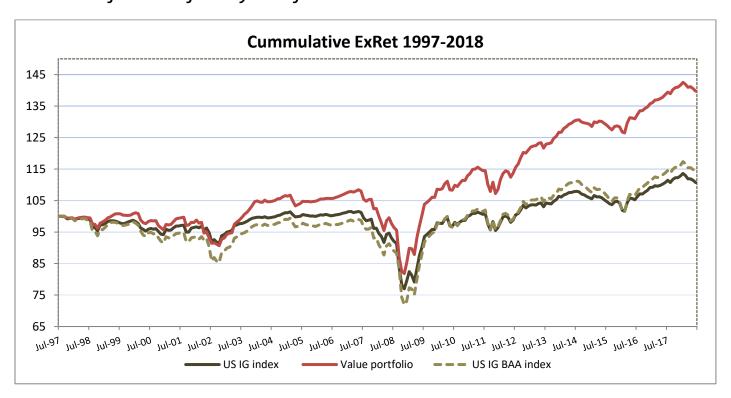
The Value portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds¹¹ are comparable to the USIG market averages.

The Value portfolio averaged a higher spread than the USIG index and lower spread duration over the 1997-2018 back testing period.

Despite its high turnover, the value has positive alpha in both total returns and excess returns.

¹⁰ Returns, Volatilities and alphas are annualized

^{11 &}quot;Actively traded bonds" are defined as corporate bonds with at least three days of two way trading between dealers and clients and at least 20



The plot above highlights the historical performance of the Value portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the IG BAA rated index which has averaged similar spread levels to the value portfolio. The value factor has a higher spread than the index and, as a result, tends to outperform (underperform) the market index when spreads tighten (widen).

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------------|-------|-------|------|-------|------|-------|--------|-------|------|-------|-------|------|-------|-------|------|------|
| -5.1% | 2.4% | -5.1% | 12.4% | 1.8% | -1.7% | 2.5% | -4.5% | -16.9% | 27.5% | 3.9% | -3.8% | 11.5% | 4.6% | 2.0% | -0.7% | 5.7% | 4.3% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | USIG Index | | | 1 , | Value | | | | | | - | | | | | | |

The table above shows the monthly-compounded annual excess returns of the Value portfolio and the USIG universe (in blue). As noted earlier, the Value factor has typically a higher spread than the index and, as a result, tends to outperform in periods when spreads tighten like 2003, 2009, and 2012-2016. It has outperformed the IG index in 9 of the past 10 years.

Results after Transactions Costs

The Value portfolio still has a positive net-alpha in both total returns and excess returns using conservative historical transactions costs.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Value | 0.68% | 4.81% | 0.15% | 5.44% | 5.04% | 0.39% |

Size Portfolio

Defining the Factor

Size refers to the extra premium that can be achieved by investing in bonds of small companies. The size factor exploits the fact that small companies are underresearched and often neglected by fundamental shops and ETFs which usually track liquid benchmarks. Our definition for size uses the total size of a given company's public debt as a ranking measure¹².

Small size portfolios have averaged much higher excess returns to the market with comparable levels of volatilities.

While we recognize that size captures an illiquidity effect, we argue that the premium it offers still holds after accounting for the higher transactions costs small cap bonds incur.

Size Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the size characteristic defined in the previous section. Contrary to the other factors, we assume the bonds in each decile portfolio are equally weighted. Size is a stable signal thru time and the factor portfolio, therefore, constantly tracks bonds in the top decile D10.

The size portfolio, under this implementation, averaged 86% annual turnover over the 1997-2018 back-testing period.

Portfolio Performance and Characteristics

The next table shows equal weighted risk-return¹³ profile of the size portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

| | Size | US IG |
|----------------|------|-------|
| Return | 1.87 | 0.60 |
| Volatility | 4.31 | 4.51 |
| SR | 0.43 | 0.13 |
| Alpha | 1.40 | |
| Drawdown | -8.2 | -8.4 |
| OAS | 219 | 153 |
| OASD | 6.3 | 6.3 |
| Volume in MM | 8 | 71 |
| % Traded Bonds | 5% | 52% |
| T-Cost (bps) | 81 | 63 |
| Turnover | 86% | 26% |

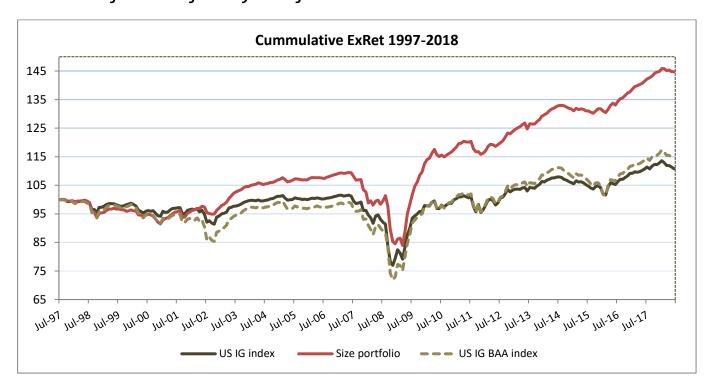
The size portfolio has a much higher average return than the market (1.9% vs. 0.6%) with lower volatility (4.3% vs 4.5%). This results in a substantial annualized alpha of 1.4%.

As expected, the size factor captures a significant illiquidity premium. Bonds in the style portfolio have only averaged 7.6 million dollars monthly in traded volume which amounts to about a 1/10th of the market average (71 MM). In addition to that, only a fraction of the portfolio composition (about 5%) has been actively traded (much lower than the market average of 52%). The portfolio has also averaged a much higher trading cost 81 bps vs. 63 bps.

Despite its high trading cost the portfolio incur, the size factor has a significant positive net-alpha in both total returns and excess returns.

¹² Similar to Houweling and Van Zundert (2018)

¹³ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the size portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the short duration IG BAA index which has averaged comparable high spread levels. The size factor, which consists of bonds issued by small companies, has historically outperformed the index in periods when spreads tighten.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -5.1% | 4.6% | 1.4% | 7.8% | 2.2% | 0.0% | 1.9% | -5.7% | -17.7% | 33.1% | 4.4% | -1.1% | 6.5% | 4.3% | 1.9% | 0.1% | 4.5% | 5.2% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| USIG index | | | | | Size | | | | - | | | | | | | | |

The table above shows the monthly-compounded annual excess returns of the size portfolio and the USIG universe (in blue). The size factor has significantly outperformed in Credit bull markets like 2003-2004 and the credit market rally of 2009. It can however suffer large drawdowns in periods of market distress like the financial crisis (-17.7% in 2008). It has outperformed the market index in 7 of the last 10 years.

Results after Transaction Costs

The Size factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Size | 1.40% | 432% | 1.04% | 6.55% | 5.10% | 1.90% |

Momentum/Value Portfolio

Defining the Factor

As a result of the low/negative active¹⁴ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification across factors (Style Blending)¹⁵. While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Value integrated factor. Each bond's Value and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Value integrated factor.

The resulting portfolio has even higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Value factors.

Momentum/Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the Momentum/Value composite signal defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D1o), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return¹⁶ profile of the Momentum/Value portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

| | Mom/Val | US IG |
|----------------|---------|-------|
| Return | 1.55 | 0.60 |
| Volatility | 3.45 | 4.51 |
| SR | 0.45 | 0.13 |
| Alpha | 1.13 | |
| Drawdown | -5.8 | -8.4 |
| OAS | 171 | 153 |
| OASD | 5.1 | 6.3 |
| Volume in MM | 68 | 71 |
| % Traded Bonds | 55% | 52% |
| T-Cost (bps) | 57 | 63 |
| Turnover | 108% | 26% |

The Momentum/Value portfolio has a much higher average return than the market (1.55% vs. 0.6%) and a significantly lower level of volatility (3.5% vs. 4.5%) resulting in a substantial annualized alpha of 1.1%.

The Momentum/Value integrated portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds¹⁷ are comparable to the USIG market averages.

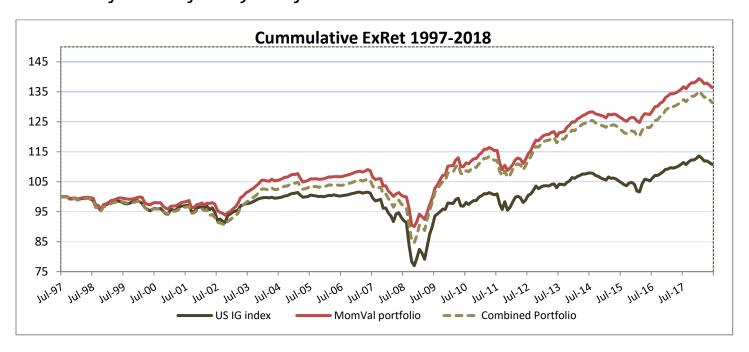
The Momentum/Value portfolio averaged higher excess returns than either the Momentum or Value portfolios in their standalone format. It has a significant alpha in both total returns and excess returns after accounting for transaction costs

portfolio

16 Returns, Volatilities and alphas are annualized

 $^{{\}bf 14}$ Active returns are defined as the difference of the portfolio and market returns

¹⁵ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the momentum-value integrated portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the equally weighted momentum and value portfolios described previously. The integrated momentum value portfolio has outperformed both the USIG index and the combined portfolio of the two standalone styles over our back-testing period.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|----------------------|-------|-------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -3.9% | 1.7% | -2.5% | 10.9% | 1.9% | -1.4% | 2.0% | -4.1% | -11.6% | 20.2% | 3.4% | -3.8% | 9.2% | 4.5% | 1.5% | -0.5% | 5.4% | 4.1% |
| -4.3% | 1.2% | -3.3% | 11.1% | 1.9% | -1.2% | 1.7% | -4.0% | -13.8% | 24.1% | 2.9% | -3.4% | 9.6% | 4.0% | 1.1% | -1.6% | 5.9% | 4.1% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | Mom/Value USIG index | | | | | | Combi | ned | | | | | | | | | |

The table above shows the annualized returns of the Momentum-Value integrated portfolio and the USIG universe (in blue) and over the past 18 years. The table also highlights the annual performance of the equally weighted combination of Value and Momentum portfolios (portfolio mix). The integrated portfolio has outperformed the market in 13 of the past 18 years (6 out the last 6 years).

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|----------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Momentum/Value | 0.81% | 3.42% | 0.46% | 5.47% | 4.02% | 1.50% |

Momentum/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active¹⁸ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)¹⁹.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Low-Risk integrated factor. Each bond's Low-Risk and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Low-Risk integrated factor.

The resulting portfolio has even higher risk-adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Low-Risk factors.

Momentum/Low-Risk Factor Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the Momentum/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the integrated portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the factor portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the

portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return²⁰ profile of the Momentum/Low-Risk portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

| | Mom/LowRisk | US IG |
|----------------|-------------|-------|
| Return | 1.23 | 0.60 |
| Volatility | 1.93 | 4.51 |
| SR | 0.64 | 0.13 |
| Alpha | 1.02 | |
| Drawdown | -4.5 | -8.4 |
| OAS | 103 | 153 |
| OASD | 2.5 | 6.3 |
| Volume in MM | 45 | 71 |
| % Traded Bonds | 50% | 52% |
| T-Cost (bps) | 42 | 63 |
| Turnover | 114% | 26% |

The Momentum/Low-risk portfolio has a much higher average return than the market (1.2% vs. 0.6%) and less than half of its volatility (1.9% vs 4.5%) resulting in a significant 1% annualized alpha.

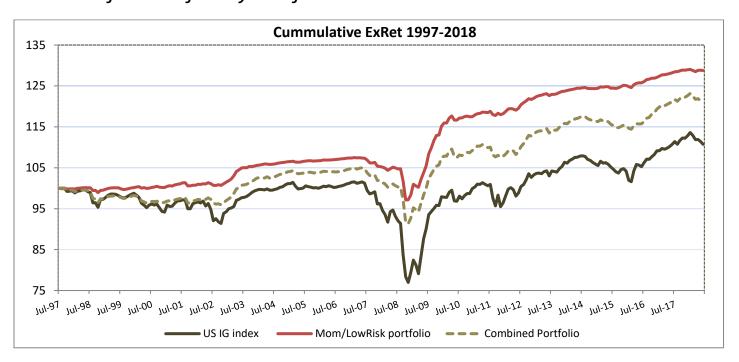
The integrated portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds²¹ are comparable to the USIG market averages.

The Momentum/Low-Risk portfolio has averaged a much lower transaction cost (42 bps) and has a significant alpha in both total returns and excess returns after accounting for transaction costs

portfolio 20 Returns, Volatilities and alphas are annualized

¹⁸ Active returns are defined as the difference of the portfolio and market

¹⁹ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the momentum/low-risk integrated portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Momentum and Low-Risk individual portfolios described previously. The integrated portfolio has outperformed both the USIG index and the combined portfolio of the two standalone styles.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| 0.0% | 0.6% | 0.7% | 4.1% | 0.9% | 0.2% | 0.6% | -1.9% | -6.6% | 17.1% | 2.0% | 0.6% | 3.2% | 1.4% | 0.5% | 0.6% | 1.6% | 1.5% |
| -1.7% | 0.5% | -0.1% | 5.7% | 1.5% | -0.2% | 0.9% | -2.7% | -9.0% | 15.9% | 1.6% | -1.3% | 5.0% | 2.3% | 0.4% | -0.9% | 3.5% | 2.7% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |

Mom/LowRisk USIG index Combined

The table above shows the annualized returns of the integrated portfolio, the USIG universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has a much lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Momentum factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|------------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Momentum/LowRisk | 0.68% | 1.92% | 0.51% | 4.22% | 2.36% | 2.20% |

Value/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active²² correlations between the different credit factors, combining the style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)²³.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Value/Low-Risk integrated factor. Each bond's Low-Risk and Value scores are blended into one average composite measure. This composite score is then used to rank bonds in the Value/Low-Risk integrated factor. The resulting portfolio has even higher risk adjusted returns because it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both factors.

Value/Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the Value/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the factor portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return²⁴ profile of the Value/Low-risk portfolio as well as its other characteristics.

| | Value/LowRisk | US IG |
|----------------|---------------|-------|
| Return | 1.29 | 0.60 |
| Volatility | 2.10 | 4.51 |
| SR | 0.61 | 0.13 |
| Alpha | 1.03 | |
| Drawdown | -4.4 | -8.4 |
| OAS | 120 | 153 |
| OASD | 3.5 | 6.3 |
| Volume in MM | 46 | 71 |
| % Traded Bonds | 46% | 52% |
| T-Cost (bps) | 47 | 63 |
| Turnover | 89% | 26% |

The Value/Low-risk portfolio has a much higher average return than the market (1.2% vs. 0.6%) and less than half of its volatility (1.9% vs 4.5%) resulting in a significant 1% annualized alpha.

The Value/Low-risk signal integration is an interesting blend since the low-risk factor emphasizes bonds with low spreads whereas the value factor does the opposite. The resulting portfolio seems to keep its excess returns outperformance while its volatility decreases. The integrated portfolio has averaged a lower spread than the USIG index. Additionally, the portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds²⁵ are comparable to the USIG market averages.

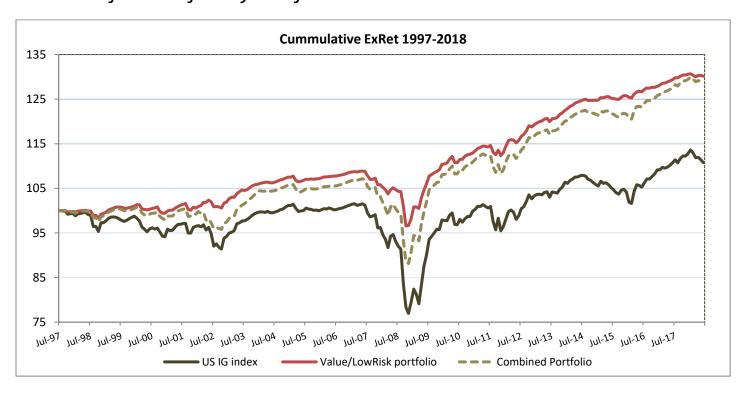
The style portfolio has a significant net-alpha in both total returns and excess returns.

portfolio.

²² Active returns are defined as the difference of the portfolio and market returns

²³ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended

²⁴ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the Value/Low-Risk integrated portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Value and Low-Risk individual portfolios described previously. The integrated portfolio has outperformed both the market index and the combined portfolio of the two standalone styles. It had much lower drawdowns in 2008 and 2002.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|----------------|-------|------|------|-------|------|-------|--------|-------|-------|-------|------|------|-------|-------|------|------|
| -1.6% | 1.2% | 1.3% | 3.9% | 1.5% | -0.3% | 1.3% | -2.6% | -7.3% | 12.5% | 2.3% | 0.1% | 5.5% | 2.7% | 1.8% | 0.8% | 1.7% | 2.1% |
| -2.5% | 1.3% | -1.8% | 7.0% | 1.3% | -0.7% | 1.6% | -3.2% | -12.1% | 19.2% | 2.6% | -1.6% | 6.9% | 2.9% | 1.3% | 0.0% | 3.4% | 2.9% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | Value/Low-Risk | | | | k | HSIC | index | | Com | hined | | | | | | | |

The table above shows the annualized returns of the Value/Low-Risk integrated portfolio, the USIG universe (in blue) and the along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Value factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|---------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Value/LowRisk | 0.86% | 2.11% | 0.64% | 4.91% | 2.89% | 2.16% |

Multi-Style Portfolio

Defining the Factor

As a result of the low/negative active²⁶ between the different credit factors, combining the style portfolios into a single investment strategy may yield better riskadjusted returns thanks to the diversification benefits (Style Blending)²⁷.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Multi-Style Portfolio. Each bond's Low-Risk, Momentum and Value scores are blended into one average composite measure. This composite score is then used to rank bonds the Multi-Style integrated factor.

The resulting portfolio has much higher risk adjusted returns because as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to the three factors.

Multi-Style Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US IG universe on the three style composite signal defined in the previous section. In order to limit the turnover, the multi-style portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their composite signal deteriorates significantly.

Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return²⁸ profile of the integrated portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USIG benchmark index excess return.

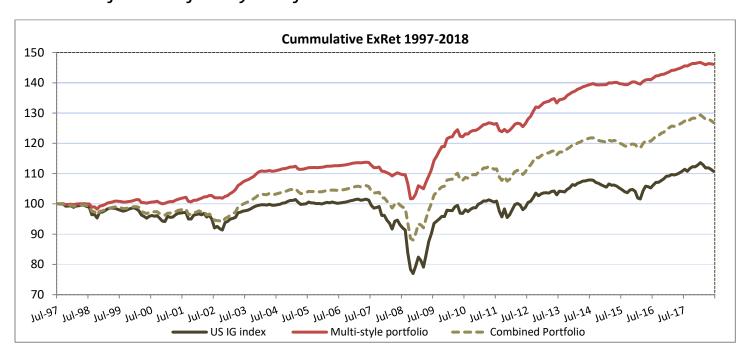
| | Multi-Style | US IG |
|----------------|-------------|-------|
| Return | 1.85 | 0.60 |
| Volatility | 2.29 | 4.51 |
| SR | 0.81 | 0.13 |
| Alpha | 1.58 | |
| Drawdown | -4.6 | -8.4 |
| OAS | 131 | 153 |
| OASD | 3.5 | 6.3 |
| Volume in MM | 51 | 71 |
| % Traded Bonds | 49% | 52% |
| T-Cost (bps) | 48 | 63 |
| Turnover | 99% | 26% |

The Multi-Style portfolio has averaged a higher return than any of the previously defined factors. It also has a volatility of 2.3% over the 1997-2018 back-testing period resulting in a significant 1.6% annualized alpha. The multi-style portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds²⁹ are comparable to the USIG market averages.

The Multi-Style portfolio exhibits a rather stable performance over the past two decades has a significant net-alpha in both total returns and excess returns.

²⁶ Active returns are defined as the difference of the portfolio and market

²⁷ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the multi-style portfolio and how it compares to the US IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the momentum, value and low-risk standalone portfolios described previously. The Multi-Style portfolio has largely outperformed both the USIG index and the mix portfolio over the 1997-2018 back-testing period.

Annual Breakdown of the Style Portfolio Performance

| -0.9% 1.0% 1.5% 7.7% 1.4% -0.1% 1.2% -2.4% -6.8% 17.7% 2.7% -0.3% 6.6% 3.3% 1.8% 0.6% 2.1% 2.3% -2.8% 1.0% -1.7% 7.9% 1.6% -0.7% 1.4% -3.3% -11.6% 19.7% 2.4% -2.1% 7.2% 3.1% 1.0% -0.8% 4.3% 3.3% -4.7% 2.5% -2.3% 5.7% 1.6% -1.1% 1.2% -4.9% -17.5% 23.3% 2.0% -3.5% 7.1% 3.0% -0.5% -1.6% 4.8% 3.4% | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|--|-------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| | -0.9% | 1.0% | 1.5% | 7.7% | 1.4% | -0.1% | 1.2% | -2.4% | -6.8% | 17.7% | 2.7% | -0.3% | 6.6% | 3.3% | 1.8% | 0.6% | 2.1% | 2.3% |
| -4.7% 2.5% -2.3% 5.7% 1.6% -1.1% 1.2% -4.9% -17.5% 23.3% 2.0% -3.5% 7.1% 3.0% -0.5% -1.6% 4.8% 3.4% | -2.8% | 1.0% | -1.7% | 7.9% | 1.6% | -0.7% | 1.4% | -3.3% | -11.6% | 19.7% | 2.4% | -2.1% | 7.2% | 3.1% | 1.0% | -0.8% | 4.3% | 3.3% |
| | -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |

Multi-Style USIG index Combined

The table above shows the annualized returns of the Multi-Style portfolio, the USIG universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). In our back-test, The Multi-Style portfolio has realized comparable returns to the USIG index in credit bull markets with a significant downside protection in periods of market distress like 2000, 2002, 2007, 2008, 2011, 2014 and 2015.

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US IG index | 0.52% | 4.51% | | 5.55% | 5.25% | |
| Multi-Style | 1.31% | 2.24% | 1.08% | 5.36% | 2.99% | 2.58% |

Low-Risk Portfolio

Defining the Factor

The Low-Risk factor, defined as a combination of the bond's historical and idiosyncratic excess return volatilities over the previous year, captures the Low-Risk anomaly in high-yield Credit markets: Low volatility securities have better risk-adjusted return than high volatility securities.

Portfolios constructed using bonds which rank low on our risk metric have averaged similar excess returns to the US HY index with much lower volatilities over the past 20 years.

Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the Low-Risk characteristic defined in the previous section. In order to limit the turnover, the low-risk portfolio buys bonds in the 9th decile, holds them as they possibly migrate to the 10th/8th deciles and sells them if they ever drop past the 8th decile. The Low-risk portfolio, under this implementation, averaged 90% annual turnover over the 1997-2018 back-testing period.

Additionally, while rebalancing, the portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return³⁰ profile of the Low-risk factor portfolio in its tradable format.

The results section, additionally, provides the portfolio's average analytics and highlights some of its liquidity characteristics.

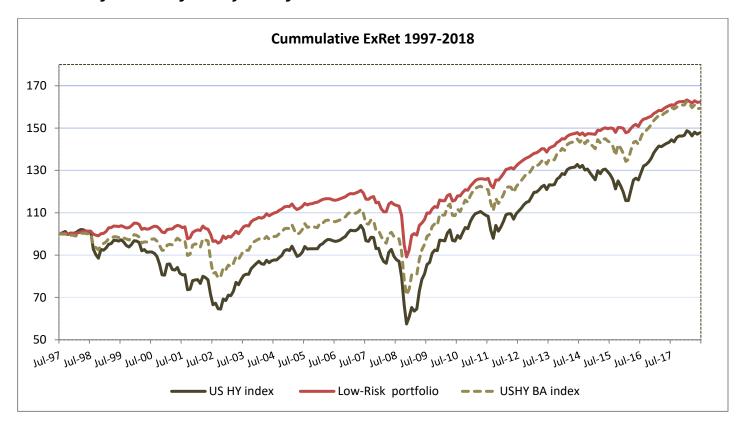
The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Low-Risk | US HY |
|----------------|----------|-------|
| Return | 2.45 | 2.39 |
| Volatility | 5.23 | 10.37 |
| SR | 0.47 | 0.23 |
| Alpha | 1.36 | |
| Drawdown | -12.5 | -16.5 |
| OAS | 324 | 543 |
| OASD | 2.8 | 4.4 |
| Volume in MM | 42 | 63 |
| % Traded Bonds | 38% | 42% |
| T-Cost (bps) | 88 | 115 |
| Turnover | 90% | 40% |

The Low-risk portfolio has a Sharpe Ratio of 0.47 which is almost double the USHY index SR of 0.23. The portfolio has 1.4% bps annualized alpha to the market. As a result of the portfolio's lower spread and spread duration, it has averaged a much lower round trip transaction cost from 1997 to 2018 (88 bps vs 115 bps). The factor portfolio averaged lower trading volume than the USHY average.

The Low-risk factor has a significant positive net-alpha in both total returns and excess returns³¹.

³⁰ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the Low-Risk portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the short duration HY BA rated index which can also be seen as a "low-risk" product in HY markets. The Low-risk portfolio had significantly lower drawdowns in episodes of market distress than both the USHY and USHY BA indices (The dot-com/telecom crisis in early 2000s and the financial crisis of 2008).

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------|-------|--------|-------|------|------|------|--------|--------|-------|------|-------|-------|------|-------|-------|-------|------|
| -4.3% | 0.9% | -3.6% | 9.5% | 5.5% | 1.7% | 3.1% | -3.0% | -19.7% | 25.7% | 5.6% | 3.5% | 8.2% | 5.7% | 1.5% | 1.8% | 4.6% | 3.6% |
| -16.8% | -2.8% | -12.4% | 25.5% | 7.7% | 0.4% | 8.1% | -7.3% | -34.8% | 59.8% | 9.1% | -2.4% | 13.6% | 9.4% | -1.1% | -7.4% | 10.1% | 6.0% |
| USHY index | | | | | | | Low-Ri | sk |] | | | | | | | | |

The table above shows the monthly-compounded annual excess returns of the USHY universe (in blue) and the Low-risk portfolio. The Low-risk factor has a much lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten).

Results after Transactions Costs

The Low-risk factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Low-Risk | 1.69% | 5.23% | 0.69% | 5.61% | 4.35% | 2.81% |

Momentum Portfolio

Defining the Factor

The momentum factor is based on the behavioral bias where past winners (losers) tend to continue to outperform (underperform). The Momentum effect is prevalent in HY markets. In order to create a disperse momentum signal, we define our momentum ranking measure as the cumulative past 6 months residualized³² excess returns.

Portfolios constructed using bonds with high momentum exposure have averaged much higher excess returns to the market with lower levels of volatilities. On the other hand, portfolios with low momentum exposure have averaged negative returns and much higher levels of volatility over our 1997-2018 back-testing period.

Momentum Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full USHY universe on the momentum characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their momentum signal deteriorates significantly.

Additionally, while rebalancing, the momentum portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return³³ profile of the Momentum portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Momentum | US HY |
|----------------|----------|-------|
| Return | 5.83 | 2.39 |
| Volatility | 8.93 | 10.37 |
| SR | 0.65 | 0.23 |
| Alpha | 3.98 | |
| Drawdown | -16.3 | -16.5 |
| OAS | 545 | 543 |
| OASD | 3.6 | 4.4 |
| Volume in MM | 84 | 63 |
| % Traded Bonds | 50% | 42% |
| T-Cost (bps) | 104 | 115 |
| Turnover | 261% | 40% |

The Momentum portfolio has a much higher average return than the market (5.8% vs. 2.4%) and a Sharpe Ratio of 0.65 which is about three times the USHY index SR of 0.23. The portfolio has a substantial 4% annualized alpha to the market.

The Momentum portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds³⁴ are higher than the USHY market averages.

The Momentum factor has a significant positive netalpha in both total returns and excess returns³⁵.

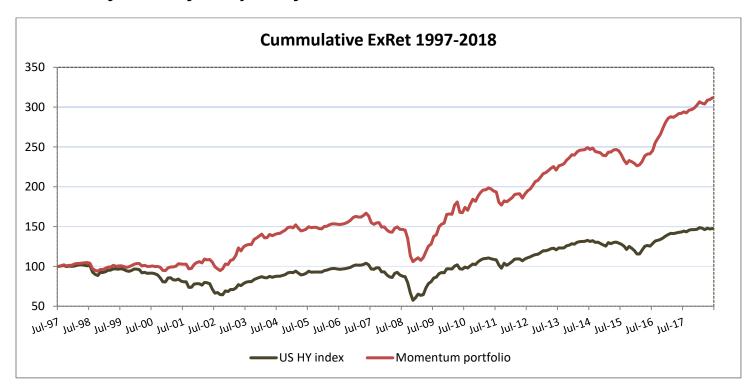
Million dollars of total volume for the month

35 Using Conservative historical transaction cost estimated using Dealer-Client institutional size trades and backfilled using bond characteristics

³² Our 'residualization' technique isolates the bond's momentum that can be attributed to the security-specific component and eliminates its systematic component part

³³ Returns, Volatilities and alphas are annualized

^{34 &}quot;Actively traded bonds" are defined as corporate bonds with at least three days of two way trading between dealers and clients and at least 20



The plot above highlights the historical performance of the Momentum portfolio and how it compares to the US HY index (in black). The momentum portfolio has historically outperformed the HY index in bull markets. It can, however, suffer significant losses in bear markets like 2008 financial crisis and the 2015 energy crisis.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------------|------|-------|------|------|-------|------|--------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -3.4% | 0.4% | -1.6% | 9.7% | 2.1% | -0.6% | 1.0% | -3.4% | -10.7% | 20.6% | 1.9% | -3.1% | 7.6% | 3.5% | 0.2% | -2.5% | 6.0% | 3.9% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| USHY index | | | | | | | Moment | tum |] | | | | | | | | |

The table above shows the monthly-compounded excess returns of the USHY universe (in blue) and the Momentum portfolio on an annual basis. As noted earlier, the momentum factor tends to outperform in Credit bull markets like 2003-2004 and 2012-2014. It has suffered smaller annual losses in episodes of market distress like 2002, 2008 and 2011.

Results after Transactions Costs

The momentum factor portfolio has a positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Momentum | 3.28% | 8.97% | 1.56% | 7.43% | 7.89% | 2.65% |

Value Portfolio

Defining the Factor

The value factor assumes a homogenous market where a bond's spread can be implied from its peer group. A given peer group is defined as the set of bonds with similar duration/Industry/rating and subordination type characteristics.

Credit spreads, however, typically spike/drop months before the rating-agencies downgrades/upgrades. We incorporate this information by manually updating the bond's rating if its spread significantly spiked or dropped without a corresponding rating adjustment from the rating agencies.

Because of the prevalence of private companies in the USHY market, we add public-private company flag to our peer group definition.

The Value factor exploits the mean-reversion of bonds' spreads to the "fair" values derived from their peers.

The average excess return of the value ranked decile portfolios is monotonically increasing. Portfolios which contain bonds with high value exposure have averaged significantly higher excess returns than the USHY index with slightly higher levels of volatilities.

Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full USHY universe on the value characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th deciles and sells them once their value signal deteriorates significantly.

Additionally, while rebalancing, the value portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return³⁶ profile of the Value portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Value | US HY |
|----------------|-------|-------|
| Return | 5.02 | 2.39 |
| Volatility | 11.99 | 10.37 |
| SR | 0.42 | 0.23 |
| Alpha | 2.38 | |
| Drawdown | -18.7 | -16.5 |
| OAS | 570 | 543 |
| OASD | 5.0 | 4.4 |
| Volume in MM | 91 | 63 |
| % Traded Bonds | 49% | 42% |
| T-Cost (bps) | 118 | 115 |
| Turnover | 192% | 40% |

The Value portfolio has a much higher average return than the market (5% vs. 2.4%) and a comparable level of volatility (12% vs 10.4%) resulting in a substantial 2.4% annualized alpha.

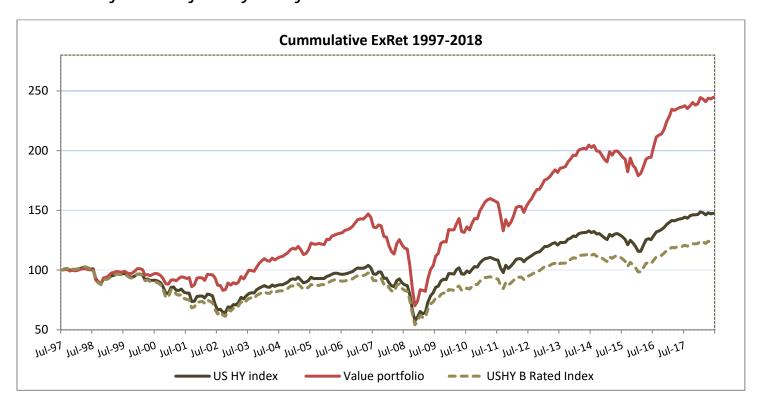
The Value portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds³⁷ are higher than the USHY market averages.

The Value portfolio averaged a higher spread and spread duration than the USHY index over the 1997-2018 back testing period.

Despite its high turnover, the value has positive alpha in both total returns and excess returns.

³⁶ Returns, Volatilities and alphas are annualized

³⁷ "Actively traded bonds" are defined as corporate bonds with at least three days of two way trading between dealers and clients and at least 20



The plot above highlights the historical performance of the Value portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the short duration HY B rated index which has averaged similar spread levels to the value portfolio. The value factor has a higher spread than the index and tends to outperform (underperform) the index in periods when spreads tighten (widen). It can, however, suffer significant losses in bear markets like 2008 financial crisis and the 2011 European sovereign crisis.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------|-------|-------|------|------------|------|-------|--------|-------|------|-------|-------|------|-------|-------|------|------|
| -5.1% | 2.4% | -5.1% | 12.4% | 1.8% | -1.7% | 2.5% | -4.5% | -16.9% | 27.5% | 3.9% | -3.8% | 11.5% | 4.6% | 2.0% | -0.7% | 5.7% | 4.3% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | | | | | USHY Index | | | | Value | | | | | | | | |

The table above shows the monthly-compounded annual excess returns of the Value portfolio and the USHY universe (in blue). As noted earlier, the Value factor has typically a higher spread than the index and, as a result, tends to outperform (underperform) in periods when spreads tighten (widen). It has outperformed the HY index in 11 of the past 12 years.

Results after Transactions Costs

The Value portfolio still has a positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Value | 3.01% | 12.02% | 0.64% | 7.94% | 10.33% | 0.71% |

Size Portfolio

Defining the Factor

Size refers to the extra premium that can be achieved by investing in bonds of small companies. The size factor exploits the fact that small companies are underresearched and often neglected by fundamental shops and ETFs which usually track liquid benchmarks. Our definition for size uses the total size of a given company's public debt as a ranking measure³⁸.

Portfolios formed using bonds from small issuers have averaged much higher excess returns to the market with comparable levels of volatilities.

While we recognize that size captures an illiquidity effect, we argue that the premium it offers still holds after accounting for the higher transactions cost small cap bonds incur.

Size Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the size characteristic defined in the previous section. Each decile portfolio has an equal market value in that point in time. Contrary to the other factors, we assume the bonds in each decile portfolio are equally weighted. Size is a stable signal over time and the factor portfolio, therefore, constantly tracks bonds in the top decile D10.

The factor portfolio, under this implementation, averaged 72% annual turnover over the 1997-2018 back-testing period.

Portfolio Performance and Characteristics

The next table shows equal weighted risk-return³⁹ profile of the size portfolio well as its other characteristics.

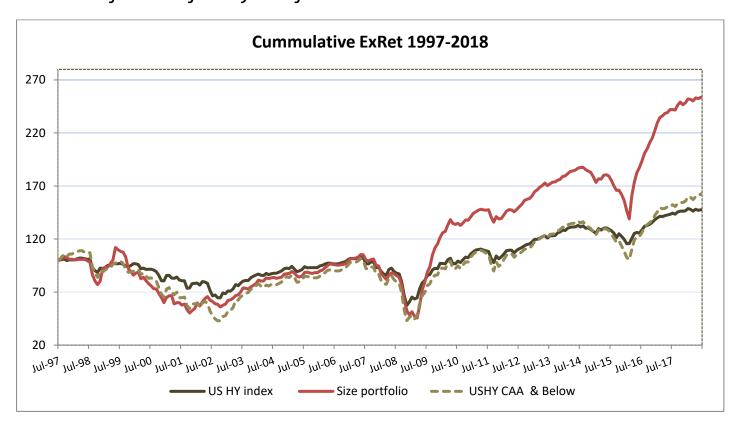
The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Size | US HY |
|----------------|-------|-------|
| Return | 8.40 | 2.39 |
| Volatility | 14.42 | 10.37 |
| SR | 0.58 | 0.23 |
| Alpha | 5.98 | |
| Drawdown | -19.3 | -16.5 |
| OAS | 1092 | 543 |
| OASD | 3.7 | 4.4 |
| Volume in MM | 11 | 63 |
| % Traded Bonds | 8% | 42% |
| T-Cost (bps) | 194 | 115 |
| Turnover | 72% | 40% |

The size portfolio has a much higher average return than the HY market (8.4% vs. 2.4%) and a higher volatility (14.4% vs 10.4%). The factor portfolio has significant annualized alpha of 6%.

As expected, the size factor captures a significant illiquidity premium. Bonds in the style portfolio have only averaged 11 million dollars monthly in traded volume which amounts to about a 1/5h of the market average (63 MM). In addition to that, only a fraction of the portfolio composition (about 8%) has been actively traded (much lower than the market average of 42%). Please note that the portfolio has also averaged a much higher trading cost than the market 194 bps vs. 115 bps.

Despite its high trading cost the portfolio incur, the size factor has a significant positive net-alpha in both total returns and excess returns.



The plot above highlights the historical performance of the size portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the HY CAA rated and below index which has averaged comparable higher levels of spread. The size factor, which consists of bonds issued by small companies, has historically outperformed the index in periods when spreads tighten. It has also suffered significant losses in bear markets like 2008 financial crisis and the 2015 energy crisis

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -5.1% | 4.6% | 1.4% | 7.8% | 2.2% | 0.0% | 1.9% | -5.7% | -17.7% | 33.1% | 4.4% | -1.1% | 6.5% | 4.3% | 1.9% | 0.1% | 4.5% | 5.2% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| , | USHY index | | | Size | | | | | | | | | | | | | |

The table above shows the monthly-compounded annual excess returns of the size portfolio and the USHY universe (in blue). The size factor has significantly outperformed in credit bull markets like 2003-2004 and the credit market rally of 2009. It can however suffer big losses in periods of market distress the financial crisis.

Results after Transaction Costs

The Size factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Size | 7.41% | 14.36% | 5.25% | 11.73% | 13.28% | 5.14% |

Momentum/Value Portfolio

Defining the Factor

As a result of the low/negative active⁴⁰ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁴¹.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Value integrated factor. Each bond's Value and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Value integrated factor.

The resulting portfolio has even higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Value factors.

Momentum/Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the Momentum/Value composite signal defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁴² profile of the Momentum/Value portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Mom/Value | US HY |
|----------------|-----------|-------|
| Return | 5.91 | 2.39 |
| Volatility | 9.28 | 10.37 |
| SR | 0.64 | 0.23 |
| Alpha | 3.97 | |
| Drawdown | -17.4 | -16.5 |
| OAS | 559 | 543 |
| OASD | 4.1 | 4.4 |
| Volume in MM | 84 | 63 |
| % Traded Bonds | 50% | 42% |
| T-Cost (bps) | 108 | 115 |
| Turnover | 215% | 40% |

The Momentum/Value portfolio has a much higher average return than the HY market (5.9% vs. 2.4%) and a lower volatility (9.3% vs. 10.4%) resulting in a substantial annualized alpha of 4%.

The Momentum/Value integrated portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds⁴³ are much higher than the USHY market averages.

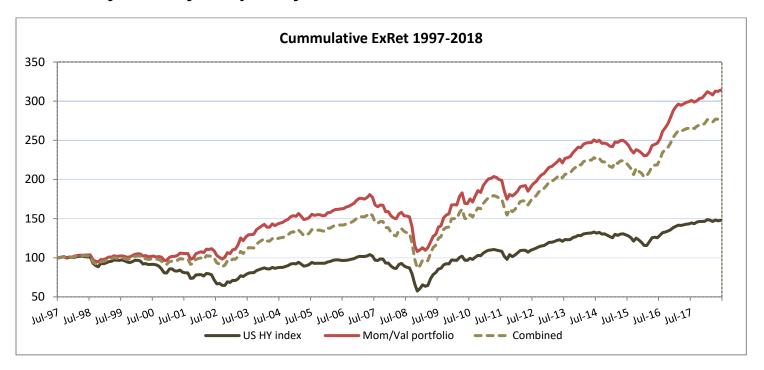
The Momentum/Value portfolio averaged higher excess returns than either the Momentum or Value portfolios in their standalone format. It has a significant alpha in both total returns and excess returns after accounting for transaction costs

portfolio

 $^{^{\}mbox{\tiny 40}}$ $\,$ Active returns are defined as the difference of the portfolio and market returns

⁴¹ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended

Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the Momentum-Value integrated portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the equally weighted momentum and value portfolios described previously. The integrated momentum value portfolio has outperformed both the USHY index and the combined portfolio of the two standalone styles.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------|-------|-------|------|-------|--------|-------|--------|-------|------|--------|------|------|-------|-------|------|------|
| -3.9% | 1.7% | -2.5% | 10.9% | 1.9% | -1.4% | 2.0% | -4.1% | -11.6% | 20.2% | 3.4% | -3.8% | 9.2% | 4.5% | 1.5% | -0.5% | 5.4% | 4.1% |
| -4.3% | 1.2% | -3.3% | 11.1% | 1.9% | -1.2% | 1.7% | -4.0% | -13.8% | 24.1% | 2.9% | -3.4% | 9.6% | 4.0% | 1.1% | -1.6% | 5.9% | 4.1% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | | | | | Mom | /Value | | USHY | index | | Combir | ned | | | | | |

The table above shows the annualized returns of the Momentum-Value integrated portfolio and the USHY universe (in blue) and over the past 18 years. The table also highlights the annual performance of the equally weighted combination of Value and Momentum portfolios (portfolio mix). The integrated portfolio has outperformed the market in 13 of the past 18 years (10 out the last 12 years).

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|----------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Momentum/Value | 3.51% | 9.35% | 1.76% | 7.91% | 8.24% | 2.51% |

Momentum/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active⁴⁴ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁴⁵.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Low-Risk integrated factor. Each bond's Low-Risk and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Low-Risk integrated factor.

The resulting portfolio has even higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Low-Risk factors.

Momentum/Low-Risk Factor Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the Momentum/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the integrated portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the factor portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁴⁶ profile of the Momentum/Low-Risk portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

| | Mom/Low-Risk | US HY |
|----------------|--------------|-------|
| Return | 5.81 | 2.39 |
| Volatility | 7.04 | 10.37 |
| SR | 0.83 | 0.23 |
| Alpha | 4.38 | |
| Drawdown | -13.6 | -16.5 |
| OAS | 491 | 543 |
| OASD | 3.0 | 4.4 |
| Volume in MM | 63 | 63 |
| % Traded Bonds | 43% | 42% |
| T-Cost (bps) | 99 | 115 |
| Turnover | 256% | 40% |

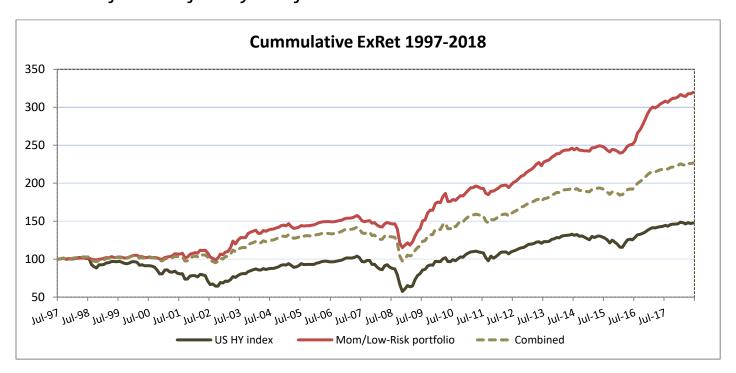
The Momentum/Low-risk portfolio has a much higher average return than the market (5.8% vs. 2.4%) and 70% of the market volatility (7% vs 10.4%) resulting in a significant 4.4% annualized alpha.

The two styles integrated portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds⁴⁷ are comparable to the USHY market averages.

The Momentum/Low-Risk portfolio has averaged a much lower transaction cost (99 bps) and has a significant alpha in both total returns and excess returns after accounting for transaction costs over our back-testing period.

⁴⁴ Active returns are defined as the difference of the portfolio and market returns

⁴⁵ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the momentum/low-risk integrated portfolio and how it compares to the USHY index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Momentum and Low-Risk individual portfolios described previously. The integrated portfolio has outperformed both the USHY index and the combined portfolio of the two standalone styles.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| 0.0% | 0.6% | 0.7% | 4.1% | 0.9% | 0.2% | 0.6% | -1.9% | -6.6% | 17.1% | 2.0% | 0.6% | 3.2% | 1.4% | 0.5% | 0.6% | 1.6% | 1.5% |
| -1.7% | 0.5% | -0.1% | 5.7% | 1.5% | -0.2% | 0.9% | -2.7% | -9.0% | 15.9% | 1.6% | -1.3% | 5.0% | 2.3% | 0.4% | -0.9% | 3.5% | 2.7% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |

| Mom/Low-Risk | USHY index | Combined |
|--------------|------------|----------|
|--------------|------------|----------|

The table above shows the annualized returns of the integrated portfolio, the USHY universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Momentum factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Momentum/Low-Risk | 3.20% | 7.04% | 1.92% | 7.16% | 6.16% | 3.27% |

Value/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active⁴⁸ correlations between the different credit factors, combining the style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁴⁹.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Value/Low-Risk integrated factor. Each bond's Low-Risk and Value scores are blended into one average composite measure. This composite score is then used to rank bonds in the Value/Low-Risk integrated factor.

The resulting portfolio has even higher risk adjusted returns because it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both factors.

Value/Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the Value/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the factor portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

48 Active returns are defined as the difference of the portfolio and market

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁵⁰ profile of the Value/Low-risk portfolio as well as its other characteristics.

| | Value/Low-Risk | US HY |
|----------------|----------------|-------|
| Return | 3.59 | 2.39 |
| Volatility | 6.25 | 10.37 |
| SR | 0.58 | 0.23 |
| Alpha | 2.29 | |
| Drawdown | -13.8 | -16.5 |
| OAS | 397 | 543 |
| OASD | 3.5 | 4.4 |
| Volume in MM | 51 | 63 |
| % Traded Bonds | 39% | 42% |
| T-Cost (bps) | 98 | 115 |
| Turnover | 142% | 40% |

The Value/Low-risk portfolio has a much higher average return than the market (3.6% vs. 2.4%) and almost half of its volatility (6.3% vs 10.4%) resulting in a significant 2.3% annualized alpha.

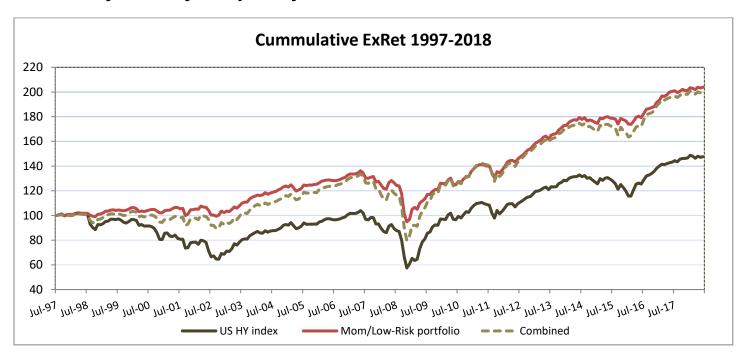
The Value/Low-risk signal integration is an interesting blend since the low-risk factor emphasizes bonds with low spreads whereas the value factor does the opposite. The resulting portfolio seems to keep its excess returns outperformance while its volatility decreases. The integrated portfolio has averaged a lower spread than the USHY index.

The Value/Low-Risk portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds⁵¹ are comparable to the USHY index averages.

portfolio

50 Returns, Volatilities and alphas are annualized

⁴⁹ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the Value/Low-Risk integrated portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Value and Low-Risk individual portfolios described previously. The integrated portfolio has outperformed the market index. It had much lower drawdowns in 2008, 2002 and 2015 than the USHY index and portfolio mix.

Annual Breakdown of the Style Portfolio Performance

| -1.6% 1.2% 1.3% 3.9% 1.5% -0.3% 1.3% -2.6% -7.3% 12.5% 2.3% 0.1% 5.5% 2.7% 1.8% 0.8% 1.7% 2.1% -2.5% 1.3% -1.8% 7.0% 1.3% -0.7% 1.6% -3.2% -12.1% 19.2% 2.6% -1.6% 6.9% 2.9% 1.3% 0.0% 3.4% 2.9% -4.7% 2.5% -2.3% 5.7% 1.6% -1.1% 1.2% -4.9% -17.5% 23.3% 2.0% -3.5% 7.1% 3.0% -0.5% -1.6% 4.8% 3.4% | 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|--|-------|------|-------|------|------|-------|------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| | -1.6% | 1.2% | 1.3% | 3.9% | 1.5% | -0.3% | 1.3% | -2.6% | -7.3% | 12.5% | 2.3% | 0.1% | 5.5% | 2.7% | 1.8% | 0.8% | 1.7% | 2.1% |
| -4.7% 2.5% -2.3% 5.7% 1.6% -1.1% 1.2% -4.9% -17.5% 23.3% 2.0% -3.5% 7.1% 3.0% -0.5% -1.6% 4.8% 3.4% | -2.5% | 1.3% | -1.8% | 7.0% | 1.3% | -0.7% | 1.6% | -3.2% | -12.1% | 19.2% | 2.6% | -1.6% | 6.9% | 2.9% | 1.3% | 0.0% | 3.4% | 2.9% |
| | -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |

Value/Low-Risk USHY index Combined

The table above shows the annualized returns of the Value/Low-Risk integrated portfolio, the USHY universe (in blue) and the along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Value factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

The integrated factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|----------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Value/Low-Risk | 3.20% | 7.04% | 1.92% | 7.16% | 6.16% | 3.27% |

Multi-Style Portfolio

Defining the Factor

As a result of the low/negative active⁵² between the different credit factors, combining the style portfolios into a single investment strategy may yield better riskadjusted returns thanks to the diversification benefits (Style Blending)⁵³.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Multi-Style Portfolio. Each bond's Low-Risk, Momentum and Value scores are blended into one average composite measure. This composite score is then used to rank bonds the Multi-Style integrated factor.

The resulting portfolio has much higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to the three factors.

Multi-Style Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full US HY universe on the three style composite signal defined in the previous section. In order to limit the turnover, the multi-style portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their composite signal deteriorates significantly.

Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁵⁴ profile of the integrated portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the USHY benchmark index excess return.

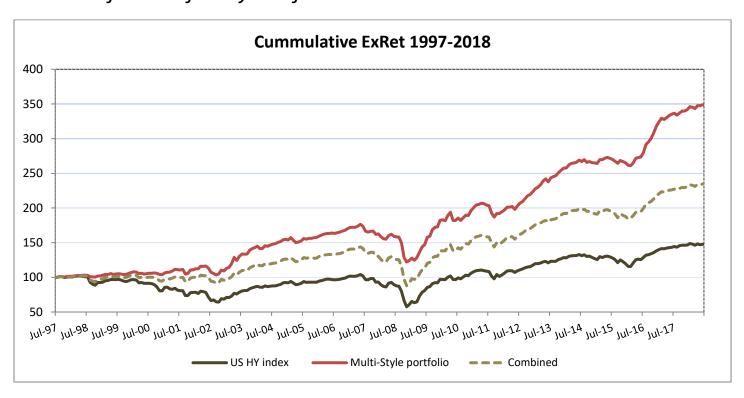
| | Multi-Style | US HY |
|----------------|-------------|-------|
| Return | 6.25 | 2.39 |
| Volatility | 7.49 | 10.37 |
| SR | 0.84 | 0.23 |
| Alpha | 4.71 | |
| Drawdown | -14.1 | -16.5 |
| OAS | 516 | 543 |
| OASD | 3.5 | 4.4 |
| Volume in MM | 65 | 63 |
| % Traded Bonds | 43% | 42% |
| T-Cost (bps) | 106 | 115 |
| Turnover | 221% | 40% |

The Multi-Style portfolio has averaged a higher return than any of the previously defined factors. It also has a volatility of 7.5% over the 1997-2018 back-testing period resulting in a significant 4.7% annualized alpha. The multi-style portfolio does not seem to capture an illiquidity premium as its average traded volume and percentage of actively traded bonds⁵⁵ are comparable to the USHY market averages.

The Multi-Style portfolio exhibits a rather stable performance over the past two decades has a significant net-alpha in both total returns and excess returns.

⁵² Active returns are defined as the difference of the portfolio and market returns

⁵³ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended



The plot above highlights the historical performance of the Multi-style portfolio and how it compares to the US HY index (in black). The plot also shows the cumulative excess return of the equally weighted average of the momentum, value and low-risk individual portfolios in their standalone formats. The Multi-Style portfolio has largely outperformed both the USHY index and the mix portfolio over the 1997-2018 back-testing period.

Annual Breakdown of the Style Portfolio Performance

| 2000 | 2001 | 2002 | 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|-------|-------------|-------|------|------|-------|---------|-------|--------|-------|------|-------|------|------|-------|-------|------|------|
| -0.9% | 1.0% | 1.5% | 7.7% | 1.4% | -0.1% | 1.2% | -2.4% | -6.8% | 17.7% | 2.7% | -0.3% | 6.6% | 3.3% | 1.8% | 0.6% | 2.1% | 2.3% |
| -2.8% | 1.0% | -1.7% | 7.9% | 1.6% | -0.7% | 1.4% | -3.3% | -11.6% | 19.7% | 2.4% | -2.1% | 7.2% | 3.1% | 1.0% | -0.8% | 4.3% | 3.3% |
| -4.7% | 2.5% | -2.3% | 5.7% | 1.6% | -1.1% | 1.2% | -4.9% | -17.5% | 23.3% | 2.0% | -3.5% | 7.1% | 3.0% | -0.5% | -1.6% | 4.8% | 3.4% |
| | Multi-Style | | | | IICH, | / index | | Con | hined | | | | | | | | |

The table above shows the annualized returns of the Multi-Style portfolio, the USHY universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). In our back-test, the multi-style portfolio has realized similar returns to the USHY index in credit bull markets with a significant downside protection in periods of market distress like 2002, 2007, 2008, 2011 and 2015.

Results after Transactions Costs

The Multi-Style factor portfolio has a significant positive net-alpha in both total returns and excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| US HY index | 2.14% | 10.36% | | 6.69% | 8.96% | |
| Multi-Style | 3.20% | 7.04% | 1.92% | 7.16% | 6.16% | 3.27% |

Low-Risk Portfolio

Defining the Factor

The Low-Risk factor, defined as a combination of the bond's historical and idiosyncratic excess return volatilities over the previous year, captures the Low-Risk anomaly in European credit markets: Low volatility securities have better risk-adjusted return than high volatility securities.

Portfolios constructed using bonds which rank low on our risk metric have averaged similar excess returns to the IG market with much lower volatilities over the past 15 years. They have also suffered much smaller losses in periods of market distress like 2008 and 2011.

Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the Low-Risk characteristic defined in the previous section. In order to limit the turnover, the low-risk portfolio buys bonds in the 9th decile, holds them as they possibly migrate to the 10th/8th deciles and sells them if they ever drop past the 8th decile. The Low-risk portfolio, under this implementation, averaged 66% annual turnover over the 1997-2018 back-testing period.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁵⁶ profile of the Low-risk portfolio in its tradable format.

The results section, additionally, provides the portfolio's average analytics and highlights some of its characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

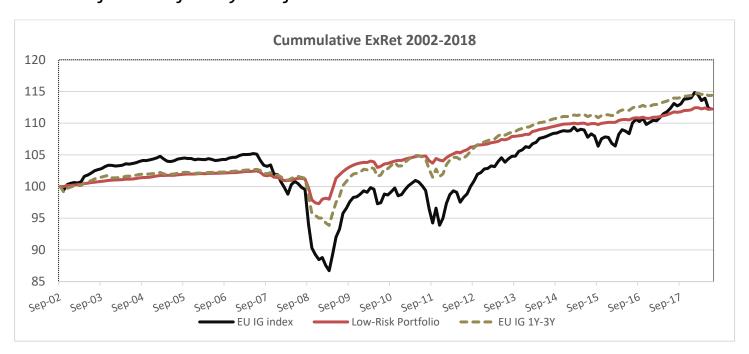
| | Low-Risk | EU IG | | |
|--------------|----------|-------|--|--|
| Return | 0.64 | 0.83 | | |
| Volatility | 0.90 | 3.34 | | |
| SR | 0.71 | 0.25 | | |
| Alpha | 0.55 | | | |
| Drawdown | -1.9 | -5.5 | | |
| OAS | 74 | 135 | | |
| OASD | 2.5 | 4.7 | | |
| T-Cost (bps) | 27 | 46 | | |
| Turnover | 66% | 27% | | |

The Low-risk portfolio has a Sharpe Ratio of 0.71 which is almost three times the EUIG index SR of 0.25. The portfolio has 55 bps annualized alpha to the market. The portfolio has annualized volatility of 0.9% over the 2002-2018 back-testing period.

As a result of the portfolio's lower spread and spread duration, it has averaged a much lower round trip transaction cost (27 bps vs. 46 bps for EUIG).

The Low-risk factor has a significant positive net-alpha in both total returns and excess returns⁵⁷.

⁵⁶ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the Low-Risk portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the short duration IG index (1Y to 3Y duration). The Low-risk portfolio had significantly lower drawdowns in episodes of markets distress than both the EUIG and EUIG1Y3Y indices (The financial crisis of 2008 and the sovereign crisis of 2011).

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|-----------|-------|-------|--------|--------|------|------|------|------|------|
| 0.9% | 0.5% | 0.4% | 0.2% | -0.8% | -4.1% | 6.6% | 0.4% | -0.1% | 2.5% | 1.5% | 1.5% | 0.2% | 0.6% | 1.2% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | 0.0% | 1.7% | 3.5% |
| | | | | | EUIG inde | x | Lo | w-Risk | \neg | | | | | |

The table above shows the monthly-compounded annual excess returns of the EUIG universe (in blue) and the Low-risk portfolio. The Low-risk factor has a much lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten).

Results after Transactions Costs

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Low-Risk | 0.46% | 0.91% | 0.35% | 2.96% | 1.49% | 1.72% |

Momentum Portfolio

Defining the Factor

The momentum factor is based on the behavioral bias where past winners (losers) tend to continue to outperform (underperform). Momentum needs divergent levels of performance between bonds to be an effective selection variable in IG markets. In order to create a disperse momentum signal, we define our momentum ranking measure as the cumulative past 6 months residualized⁵⁸ excess returns.

Portfolios containing bonds with high momentum exposure have averaged much higher excess returns to the market with lower levels of volatilities.

Momentum Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the momentum characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their momentum signal deteriorates significantly.

Additionally, while rebalancing, the momentum portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁵⁹ profile of the Momentum portfolio well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

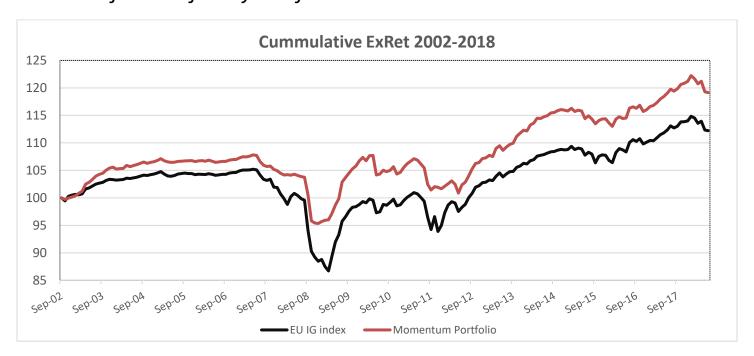
| | Momentum | EU IG |
|--------------|----------|-------|
| Return | 1.18 | 0.83 |
| Volatility | 2.72 | 3.34 |
| SR | 0.43 | 0.25 |
| Alpha | 0.61 | |
| Drawdown | -4.7 | -5.5 |
| OAS | 137 | 135 |
| OASD | 3.8 | 4.7 |
| T-Cost (bps) | 38 | 46 |
| Turnover | 195% | 27% |

The Momentum portfolio has a Sharpe Ratio of 0.43 which is much higher than the market SR of 0.25. The portfolio has 61 bps annualized alpha to the market.

Under our current implementation, the momentum portfolio still has a very high annual turnover at 195%. The momentum signal in investment grade markets tend to vary significantly over time and deteriorate quickly. Investors face the practical choice of holding bonds with a weakened signal and potentially poorer performance prospects or incurring high transaction costs which could significantly reduce returns. The momentum portfolio, as defined in section 2, has a positive net alpha in total return space⁶⁰.

⁵⁸ Our 'residualization' technique isolates the bond's momentum that can be attributed to the security-specific component and eliminates its systematic component part

⁵⁹ Returns, Volatilities and alphas are annualized 60 Using Conservative historical transaction cost estimated using Dealer-



The plot above highlights the historical performance of the momentum portfolio and how it compares to the EU IG index (in black). The momentum portfolio has a lower drawdown in the 2008 financial crisis (-4.7% vs -5.5%) and has historically outperformed the IG index in bull markets.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|----------|-------|-------|-------|------|------|------|-------|------|------|
| 5.4% | 0.9% | 0.0% | 0.4% | -1.9% | -9.1% | 11.9% | -1.9% | -2.9% | 5.4% | 4.8% | 3.2% | -1.4% | 1.5% | 4.4% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | 0.0% | 1.7% | 3.5% |
| | | | | | EUIG inc | lex | Mome | entum |] | | - | | | |

The table above shows the monthly-compounded excess returns of the EUIG universe (in blue) and the momentum portfolio on an annual basis. As noted earlier, the momentum factor tends to outperform in Credit bull markets like 2003, 2009 and 2012-2013. It has suffered smaller losses in episodes of market distress like 2008 and 2011.

Results after Transactions Costs

As a result of its high-turnover, the momentum factor portfolio has a positive net-alpha in total returns but a negative net-alpha in excess returns.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Momentum | 0.42% | 2.74% | -0.11% | 3.46% | 2.77% | 0.63% |

Value Portfolio

Defining the Factor

The value factor assumes a homogenous market where a bond's spread can be implied from its peer group. A given peer group is defined as the set of bonds with similar duration/Industry/country of issuance/rating and subordination type characteristics.

Credit spreads, however, typically spike/drop months before the rating agencies downgrades/upgrades. We incorporate this information by manually updating the bond's rating if its spread significantly spiked or dropped without a corresponding rating adjustment from the rating agencies.

The Value factor exploits the mean-reversion of bonds' spreads to the "fair" values derived from their peers.

The average excess return of the value ranked decile portfolios is monotonically increasing. Portfolios which contain bonds with high value exposure have averaged significantly higher excess returns than the EUIG index with comparable levels of volatilities.

Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the value characteristic defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th deciles and sells them once their value signal deteriorates significantly.

Additionally, while rebalancing, the value portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁶¹ profile of the Value portfolio well as its other characteristics.

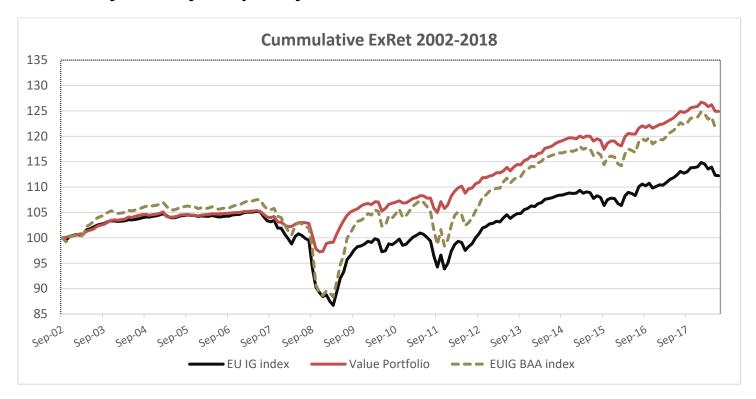
The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

| | Value | EU IG |
|--------------|-------|-------|
| Return | 1.44 | 0.83 |
| Volatility | 2.05 | 3.34 |
| SR | 0.70 | 0.25 |
| Alpha | 0.98 | |
| Drawdown | -2.6 | -5.5 |
| OAS | 103 | 135 |
| OASD | 4.2 | 4.7 |
| T-Cost (bps) | 36 | 46 |
| Turnover | 136% | 27% |

The Value portfolio has a much higher average return than the market (1.4% vs. 0.8%) and a lower level of volatility (2.1% vs 3.3%) resulting in a substantial 1% annualized alpha.

The Value portfolio averaged a lower spread and spread duration than the EUIG index over the 2002-2018 back testing period.

Despite its high turnover, the value has positive alpha in both total returns and excess returns⁶².



The plot above highlights the historical performance of the Value portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the short duration IG BAA index which has averaged higher spread levels than the value portfolio. The value portfolio has a lower drawdown in the 2008 financial crisis and the 2011 sovereign crisis.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|------------|-------|-------|-------|------|------|------|-------|------|------|
| 3.1% | 1.1% | -0.3% | 0.6% | -1.8% | -5.6% | 9.5% | 0.3% | -0.4% | 5.4% | 3.5% | 3.1% | -0.5% | 2.4% | 3.3% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | 0.0% | 1.7% | 3.5% |
| | | | | | EUIG Index | | Valu | e | | | | | | |

The table above shows the monthly-compounded annual excess returns of the Value portfolio and the EUIG universe (in blue). As noted earlier, the Value factor has typically a lower spread than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten).

Results after Transactions Costs

The Value portfolio still has a positive net-alpha in both total returns and excess returns using conservative historical transactions costs.

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Value | 1.00% | 2.05% | 0.58% | 4.61% | 2.72% | 1.76% |

Momentum/Value Portfolio

Defining the Factor

As a result of the low/negative active⁶³ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁶⁴.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Value integrated factor. Each bond's Value and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Value integrated factor.

The resulting portfolio has even higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Value factors.

Momentum/Value Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the Momentum/Value composite signal defined in the previous section. In order to limit the turnover, the momentum portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and

facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁶⁵ profile of the Momentum/Value portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

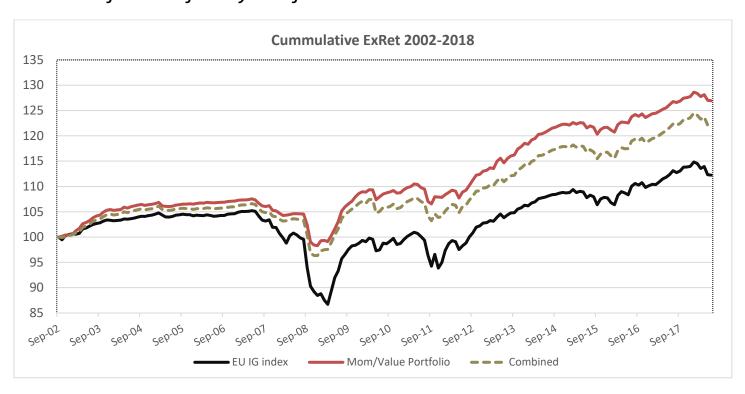
| | Mom/Value | EU IG |
|--------------|-----------|-------|
| Return | 1.54 | 0.83 |
| Volatility | 2.06 | 3.34 |
| SR | 0.75 | 0.25 |
| Alpha | 1.10 | |
| Drawdown | -3.3 | -5.5 |
| OAS | 111 | 135 |
| OASD | 3.9 | 4.7 |
| T-Cost (bps) | 35 | 46 |
| Turnover | 108% | 27% |

The Momentum/Value portfolio has a much higher average return than the market (1.5% vs. 0.8%) and a significantly lower level of volatility (2.1% vs 3.3%) resulting in a substantial annualized alpha of 1.1%.

The Momentum/Value portfolio averaged higher excess returns than either the Momentum or Value portfolios in their standalone format. It has a significant alpha in both total returns and excess returns after accounting for transaction costs

 $[\]ensuremath{\mathsf{63}}$ Active returns are defined as the difference of the portfolio and market returns

⁶⁴ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended portfolio



The plot above highlights the historical performance of the momentum-value integrated portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the equally weighted momentum and value portfolios described previously. The integrated momentum value portfolio has outperformed both the EUIG index and the combined portfolio of the two standalone styles.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 20 | 009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|---------|-----|------------|-------|-------|-------|------|------|-------|------|------|
| 5.0% | 1.0% | 0.0% | 0.6% | -1.8% | -6.5% | 10 | .5% | 0.1% | -0.8% | 4.8% | 4.9% | 3.2% | -0.5% | 1.9% | 3.0% |
| 4.3% | 1.0% | -0.1% | 0.5% | -1.9% | -7.4% | 10 | .7% | -0.8% | -1.6% | 5.4% | 4.2% | 3.2% | -0.9% | 1.9% | 3.8% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11. | .7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | -0.9% | 2.2% | 3.5% |
| | | | | Мс | m/Value | | EUIG index | | x | Combi | ned | | | | |

The table above shows the annualized returns of the Momentum-Value integrated portfolio and the EUIG universe (in blue) and over the past 15 years. The table also highlights the annual performance of the equally weighted combination of Value and Momentum portfolios (portfolio mix).

Results after Transactions Costs

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|----------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Momentum/Value | 1.16% | 2.05% | 0.76% | 4.50% | 2.49% | 1.96% |

Momentum/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active⁶⁶ correlations between the different credit factors, combining multiple style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁶⁷.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Momentum/Low-Risk integrated factor. Each bond's Low-Risk and Momentum scores are blended into one average composite measure. This composite score is then used to rank bonds in the Momentum/Low-Risk integrated factor.

The resulting portfolio has even higher risk adjusted returns as it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both the Momentum and Low-Risk factors.

Momentum/Low-Risk Factor Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the Momentum/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the integrated portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the factor portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁶⁸ profile of the Momentum/Low-Risk portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

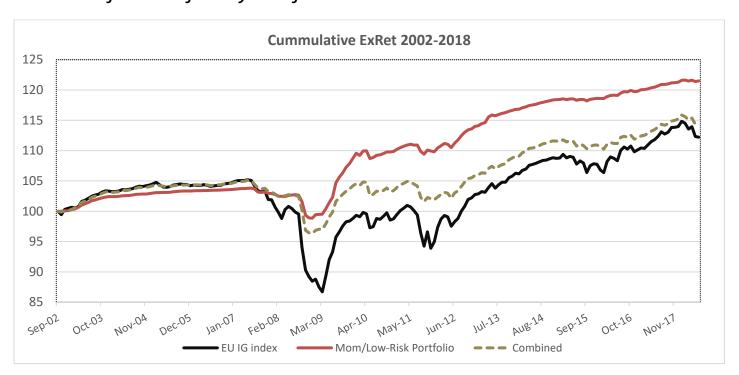
| Mom/Low-Risk | EU IG |
|--------------|---|
| 1.25 | 0.83 |
| 1.28 | 3.34 |
| 0.98 | 0.25 |
| 1.00 | |
| -2.2 | -5.5 |
| 92 | 135 |
| 2.4 | 4.7 |
| 31 | 46 |
| 148% | 27% |
| | 1.25 1.28 0.98 1.00 -2.2 92 2.4 31 |

The Momentum/Low-risk portfolio has a much higher average return than the market (1.3% vs. 0.8%) and almost a third of its volatility (1.3% vs 3.3%) resulting in a significant 1% annualized alpha.

The Momentum/Low-Risk portfolio has averaged a much lower transaction cost (31 bps) and has a significant alpha in both total returns and excess returns after accounting for transaction costs

⁶⁶ Active returns are defined as the difference of the portfolio and market returns

⁶⁷ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended portfolio



The plot above highlights the historical performance of the momentum/low-risk integrated portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Momentum and Low-Risk individual portfolios described previously. The integrated portfolio has outperformed both the EUIG index and the combined portfolio of the two standalone styles.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|---------|-------|---------|-------|------|--------|------|-------|------|------|
| 2.3% | 0.5% | 0.4% | 0.2% | -0.6% | -4.0% | 10.0% | 1.0% | 0.0% | 3.8% | 2.5% | 1.4% | 0.2% | 1.0% | 1.3% |
| 3.1% | 0.7% | 0.2% | 0.3% | -1.3% | -6.6% | 8.2% | -0.8% | -1.5% | 4.0% | 3.0% | 2.2% | -0.6% | 1.0% | 2.8% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | -0.9% | 2.2% | 3.5% |
| | | | | Мо | m/Low-R | isk | EUIG ir | ndex | Con | nbined | | | | |

The table above shows the annualized returns of the integrated portfolio, the EUIG universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has a much lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Momentum factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Momentum/Low-Risk | 0.77% | 1.24% | 0.54% | 3.17% | 1.60% | 1.82% |

Value/Low-Risk Portfolio

Defining the Factor

As a result of the low/negative active⁶⁹ correlations between the different credit factors, combining the style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁷⁰.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Value/Low-Risk integrated factor. Each bond's Low-Risk and Value scores are blended into one average composite measure. This composite score is then used to rank bonds in the Value/Low-Risk integrated factor.

The resulting portfolio has much higher risk adjusted returns because it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to both factors.

Value/Low-Risk Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the Value/Low-Risk composite signal defined in the previous section. In order to limit the turnover, the factor portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly.

Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

The next table shows the market-value weighted risk-return⁷¹ profile of the Value/Low-risk portfolio as well as its other characteristics.

| | Value/Low-Risk | EU IG |
|--------------|----------------|-------|
| Return | 0.86 | 0.83 |
| Volatility | 1.14 | 3.34 |
| SR | 0.75 | 0.25 |
| Alpha | 0.61 | |
| Drawdown | -2.0 | -5.5 |
| OAS | 77 | 135 |
| OASD | 3.2 | 4.7 |
| T-Cost (bps) | 29 | 46 |
| Turnover | 82% | 27% |

The Value/Low-risk portfolio has comparable average returns to the EUIG market but a lot lower volatility resulting in a 0.6% annualized alpha.

The Value/Low-risk signal integration is an interesting blend since the low-risk factor emphasizes bonds with low spreads whereas the value factor does the opposite. The resulting portfolio seems to keep its excess returns outperformance while it volatility decreases. It has averaged a lower spread than the EUIG index.

The two styles integrated portfolio does not seem to capture an illiquidity premiums as its average traded volume and percentage of actively traded bonds⁷² is comparable to the USIG market averages.

The integrated portfolio has a significant net-alpha in both total returns and excess returns.

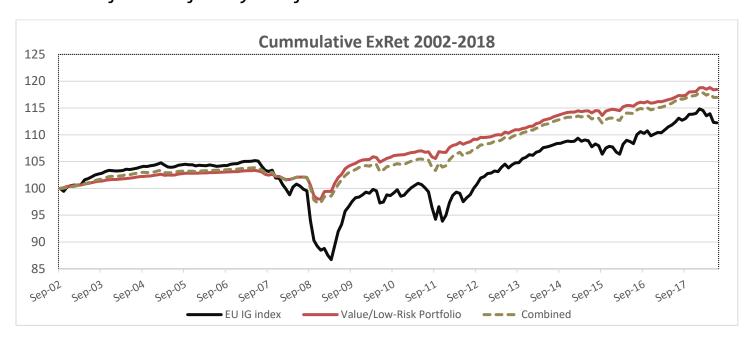
portfolio

Portfolio Performance and Characteristics

⁶⁹ Active returns are defined as the difference of the portfolio and market returns

⁷⁰ Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended

⁷¹ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the Value/Low-Risk integrated portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the Value and Low-Risk individual portfolios described previously. The integrated portfolio has largely the market index. It had much smaller losses in 2008 and 2011 European sovereign crisis.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|----------|-------|----------|-------|------|-------|------|-------|------|------|
| 1.2% | 0.8% | 0.4% | 0.3% | -0.9% | -4.2% | 7.5% | 0.9% | 0.4% | 2.7% | 1.9% | 2.4% | 0.5% | 1.1% | 1.8% |
| 2.0% | 0.8% | 0.1% | 0.4% | -1.3% | -4.8% | 7.0% | 0.3% | -0.2% | 3.9% | 2.4% | 2.1% | -0.1% | 1.5% | 2.2% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | -0.9% | 2.2% | 3.5% |
| | | | | Value | /LowRisk | | EUIG ind | dex | Com | bined | | | | |

The table above shows the annualized returns of the Value/Low-Risk integrated portfolio, the EUIG universe (in blue) and the along with of the equally weighted combination of the standalone portfolios (purple). The integrated factor portfolio has lower spread and spread duration than the index and, as a result, tends to outperform (underperform) in periods when spreads widen (tighten). It retains some of the outperformance from the Value factor and the tail-events protection from Low-Risk.

Results after Transactions Costs

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|----------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Value/Low-Risk | 0.63% | 1.14% | 0.41% | 3.56% | 1.87% | 1.92% |

Multi-Style Portfolio

Defining the Factor

As a result of the low/negative active⁷³ between the different credit factors, combining the style portfolios into a single investment strategy may yield better risk-adjusted returns thanks to the diversification benefits (Style Blending)⁷⁴.

While this portfolio construction approach has its merits, we highlight an alternative construction methodology to build the Multi-Style Portfolio. Each bond's Low-Risk, Momentum and Value scores are blended into one average composite measure. This composite score is then used to rank bonds the Multi-Style integrated factor.

The resulting portfolio has even higher risk adjusted returns because it avoids securities with offsetting factor exposures while emphasizing securities with balanced positive exposures to the three factors.

Multi-Style Portfolio Implementation

At the beginning of each month, we construct decile portfolios by sorting the full EU IG universe on the three style composite signal defined in the previous section. In order to limit the turnover, the multi-style portfolio buys bonds in the top decile (D10), holds them as they possibly migrate to the 9th/8Th/7th deciles and sells them once their style signal deteriorates significantly. Additionally, while rebalancing, the integrated portfolio does not trade any bonds which are in the bottom decile of transactions costs at that point in time. Bonds with high transaction costs are not only expensive to trade, their probabilities of immediate trade execution are also very low.

By directly embedding liquidity considerations into the portfolio construction process we can reduce costs and facilitate a timely execution of trades.

Portfolio Performance and Characteristics

The next table shows the market-value weighted risk-return⁷⁵ profile of the integrated portfolio as well as its other characteristics.

The portfolio's alpha is defined as the intercept of the time series regression of its excess return on the EUIG benchmark index excess return.

| | Multi-Style | EU IG |
|--------------|-------------|-------|
| Return | 1.24 | 0.83 |
| Volatility | 1.29 | 3.34 |
| SR | 0.96 | 0.25 |
| Alpha | 0.96 | |
| Drawdown | -1.9 | -5.5 |
| OAS | 86 | 135 |
| OASD | 3.2 | 4.7 |
| T-Cost (bps) | 31 | 46 |
| Turnover | 101% | 27% |

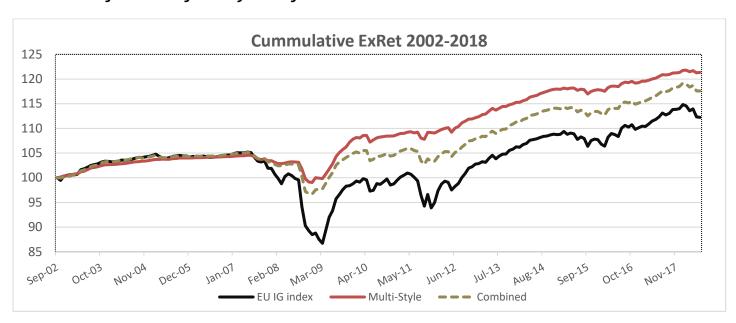
The Multi-Style portfolio has averaged a higher return than any of the previously defined factors. It also has a volatility of 1.3% over the 2002-2018 back-testing period resulting in a significant 1% annualized alpha.

The Multi-Style portfolio exhibits a rather stable performance over the past two decades has a significant net-alpha in both total returns and excess returns.

 $^{^{\}rm 73}\,$ Active returns are defined as the difference of the portfolio and market returns

Portfolio Blending is two-step portfolio construction in which individual factor portfolios are constructed first and then combined to create a blended portfolio

⁷⁵ Returns, Volatilities and alphas are annualized



The plot above highlights the historical performance of the multi-style portfolio and how it compares to the EU IG index (in black). The plot also shows the cumulative excess return of the equally weighted average of the momentum, value and low-risk individual portfolios described previously. The Multi-Style portfolio has largely outperformed both the EUIG index and the mix portfolio over the 2002-2018 back-testing period.

Annual Breakdown of the Style Portfolio Performance

| 2003 | 2004 | 2005 | 2006 | 2007 | 2008 | 2009 | 2010 | 2011 | 2012 | 2013 | 2014 | 2015 | 2016 | 2017 |
|------|------|-------|------|-------|--------|-------|-------|-------|------|------|------|-------|------|------|
| 2.2% | 0.8% | 0.5% | 0.3% | -0.8% | -4.2% | 8.9% | 0.6% | 0.5% | 2.8% | 2.8% | 2.3% | -0.1% | 1.2% | 1.7% |
| 3.1% | 0.8% | 0.0% | 0.4% | -1.5% | -6.2% | 8.5% | -0.4% | -1.1% | 4.4% | 3.2% | 2.5% | -0.5% | 1.5% | 2.9% |
| 2.8% | 1.0% | -0.1% | 0.4% | -2.6% | -13.2% | 11.7% | -0.1% | -3.8% | 8.2% | 3.4% | 2.3% | -0.9% | 2.2% | 3.5% |

Multi-Style EUIG index Combined

The table above shows the annualized returns of the Multi-Style portfolio, the EUIG universe (in blue) along with of the equally weighted combination of the standalone portfolios (purple). In our back-test, the Multi-Style portfolio has realized similar returns to the IG index in credit bull markets with a significant downside protection in periods of market distress like 2007, 2008, 2011 and 2015.

Results after Transactions Costs

| | Net Excess Return | Excess return Vol | Net-Alpha ExRet | Net Total Ret | Tot Return Vol | Net TotalRet Alpha |
|-------------|-------------------|-------------------|-----------------|---------------|----------------|--------------------|
| EU IG Index | 0.76% | 3.34% | | 4.29% | 3.53% | |
| Multi-Style | 0.90% | 1.26% | 0.66% | 3.99% | 1.95% | 2.15% |

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- Houweiling and Van Zundert (2017), **Factor Investing in Corporate Bond Markets** (Financial Analysts Journal)
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