

The European Credit Strategist

Failure is not an option

Bank of America
Merrill Lynch

Credit Analysis

18 July 2019

Quantitative Failure: early warning signs?

Central bank dovishness has yet again been a boon for assets with yield, and corporate debt is currently basking in a backdrop of “excess” demand. But while bonds are bid, other cyclical assets across the market are conspicuously lagging, especially those that have done well in previous bouts of central bank largesse. Markets may well be chasing the QE trade ... but they aren’t reflecting that it will be a great tailwind for the economy.

Pushing on a string

700+ rate cuts and \$10tr.+ of asset purchases after the Global Financial Crisis (GFC), the efficacy of central bank dovishness is being challenged. Less policy ammunition, high global debt levels, the bank-sovereign nexus and poor demographics mean that central banks will have to try harder to create the same “bang for the buck” economically with their ideas, as in the past. And the jump in bank deposits across the Eurozone recently suggests a possible liquidity trap: is monetary dovishness now driving more (fearful) saving across the economy rather than unleashing “animal spirits”?

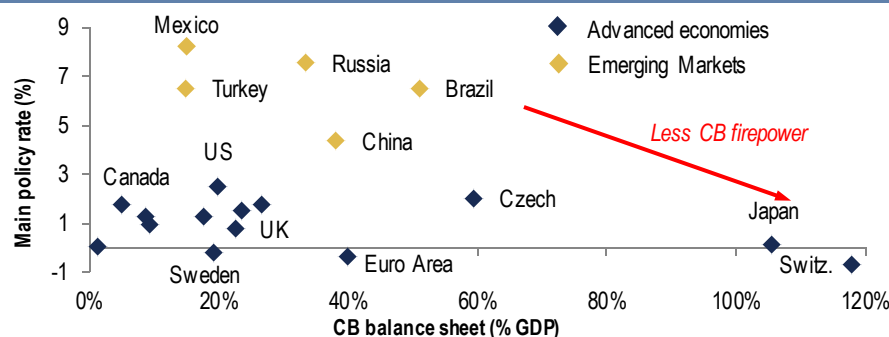
We (still) need to talk about debt

The risk when we reach the “Quantitative Failure” moment is that markets pivot back to worrying about debt levels and debt sustainability. On this front, the latest BIS data shows that the nascent trend of global debt reduction ended in Q4 last year. In fact, nominal debt levels rose across almost all parts of the market in ‘18. The irony with Quantitative Failure, though, is that it may require monetary authorities to unleash even more extreme forms of support (Japanese style QE, for instance) to suppress debt costs.

The United States of Europe

One area where debt growth has been conspicuous lately is with Reverse Yankees. A strong US Dollar is motivating US issuers to “hedge” their European assets via issuing Euro debt. And we think the trend has a lot more to go. In fact, if this year’s run-rate is anything to go by, then US issuers will be the largest share of the Euro IG market by the end of 2020. Thus, Fed Chairman Powell’s words could end up being more instrumental to Euro credit than Lagarde’s. Who’s next? Table 1 highlights that the next Reverse Yankee issuer might strike in the tech, healthcare or capital goods sectors.

Central bank ammunition is scarcer today (although EM’s can still ease more effectively)



Source: BofA Merrill Lynch Global Research, Bloomberg.

BofA Merrill Lynch does and seeks to do business with issuers covered in its research reports. As a result, investors should be aware that the firm may have a conflict of interest that could affect the objectivity of this report. Investors should consider this report as only a single factor in making their investment decision.

Refer to important disclosures on page 13 to 15.

12021269

Timestamp: 18 July 2019 12:15AM EDT

Credit Strategy
Europe

Barnaby Martin
Credit Strategist
MLI (UK)
+44 20 7995 0458
barnaby.martin@baml.com

Ioannis Angelakis
Credit Derivatives Strategist
MLI (UK)
+44 20 7996 0059
ioannis.angelakis@baml.com

Elyas Galou
Credit Strategist
BofASE (France)
+33 1 8770 0087
elyas.galou@baml.com

Failure is not an option

Almost eleven years ago, in the aftermath of an unprecedented freezing of the financial system, central banks embarked on an extraordinary journey of monetary support. 700+ rate cuts and \$10tr. of asset purchases later, it was enough to stabilize the global economy and usher in the longest period of economic expansion for the US since WW2.

We can cut, but we can't hike

Fast forward to today, and central banks appear tantalizingly close to launching another round of monetary easing and engaging in a "race to the bottom" across global interest rates. Yet, this time, there is no economic paralysis – in fact, financial conditions globally remain in loose territory. Instead, it's been [trade wars that have taken the shine off of world growth](#), leaving central banks having to contemplate the idea of "insurance cuts".

A decade of hubris has also encouraged consumers across the globe to buy more financial assets. Household net wealth, in both the US and Euro Area, has jumped since the financial crisis (Chart 1), with negative interest rates further encouraging this trend. Yet, this has left central banks less able to normalise policy relative to the past, as the Fed's epic pivot this year has shown. Perhaps more than ever before, economic expansions and financial cycles have become deeply intertwined, leaving central banks needing to constantly err on the side of easy money...

Chart 1: Household net financial wealth (as % disposable income) – why it's tougher and tougher for central banks to normalise now

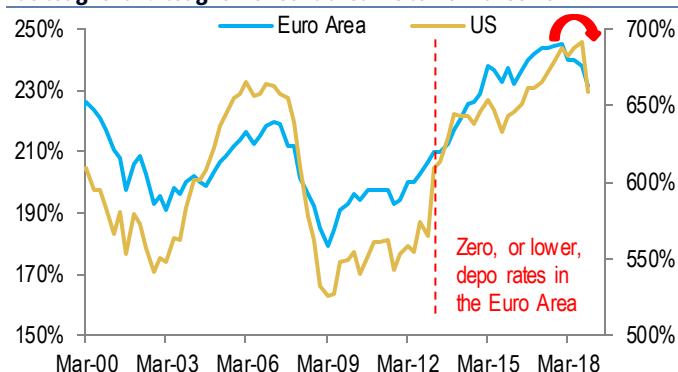


Chart 2: A mammoth reach for yield (headline yields, %, not hedging cost adjusted)



So will another round of central bank intervention be a game changer, or will it be a dud? While the return of dovish central banks has been a boon for assets with yield lately (witness Greece 10yr yields vs. 10yr Treasury yields), we find that not all parts of the market are responding enthusiastically. In fact, we think that some tell-tale "Quantitative Failure" signs are emerging – with cyclical stocks, for instance, significantly underperforming, relative to history. After many iterations of the same thing, are markets now questioning the efficacy of monetary policy?

Neither Quantitative Success, nor Quantitative Failure – a fine line for credit

While "Quantitative Success" was not great for global credit markets last year (credit spreads widened as central banks tried to normalise), neither do we think "Quantitative Failure" will be taken well. If markets start to question the efficacy of monetary policy – and the ability of central banks to generate inflation – then the risk is that worries over debt sustainability could return. And as we show later, global debt levels have started to creep higher again: global deleveraging has been thwarted by a return of policy uncertainty.

The bottom line is that while conditions (read: technicals) remain close to ideal for corporate bonds at present and beta compression – AT1s, corp hybrids, long-duration will do well, we think – it remains a narrow pathway for credit to tread going forward.

The United States of Europe

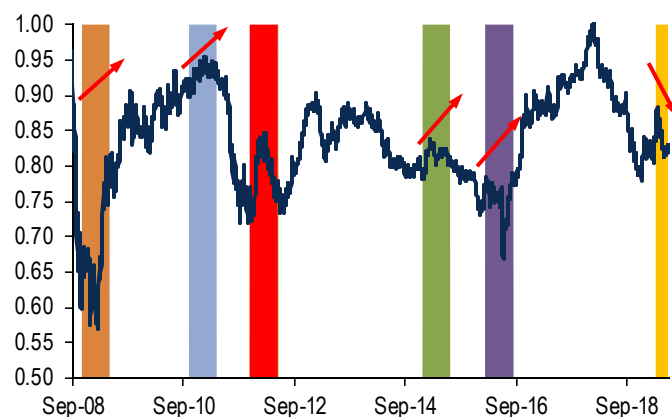
Speaking of debt growth, one consequence of easy ECB policy is that US corporates will continue to flock to Euro credit for issuance, mostly for Net Investment Hedging purposes. And the Medtronic 0% Euro-denominated issuance recently will undoubtedly raise a number of eyebrows across corporate America. We still see plenty of US corporates that have European revenues but no € debt outstanding. Hence, watch out for more Reverse Yankee supply from the **tech**, **healthcare** and **capital goods** sectors.

“Quantitative Failure”: early warning signs?

Bonds have loved the sound of more central bank accommodation of late. Yet, other assets – especially those that have tended to do well in past QE-driven rallies – have been less thrilled. Markets seem to be giving a thumbs-up to the effect of central bank dovishness (a thirst for yield) but appear less convinced of the economic impact.

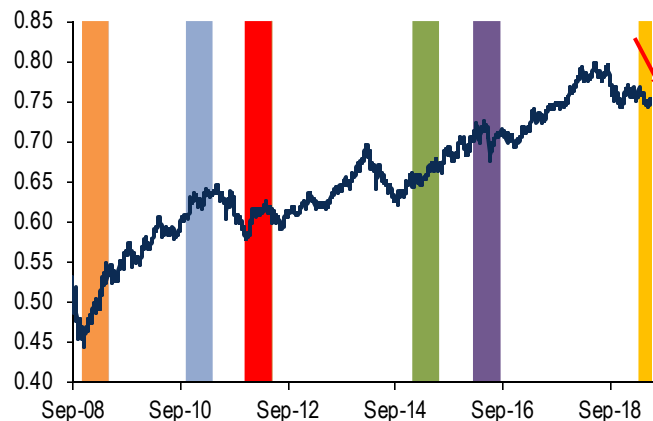
The charts below show four market pairs: (1) the price ratio of Stoxx 600 cyclicals to defensives; (2) the price ratio of Stoxx 200 small caps to large caps; (3) the ratio of global stock total returns to global bond total returns; and (4) the ratio of CCC/BBB total return indices. We highlight how they have performed during big policy developments: namely Fed QEs, ECB TLTROs, ECB negative rates, and ECB asset purchase programmes.

Chart 3: Stoxx 600 cyclicals/defensives price ratio, during policy interventions (orange = Fed QE1, blue = Fed QE2, red = ECB LTR01, green = ECB QE, purple = ECB CSPP, yellow = ECB “WIT” 2.0)



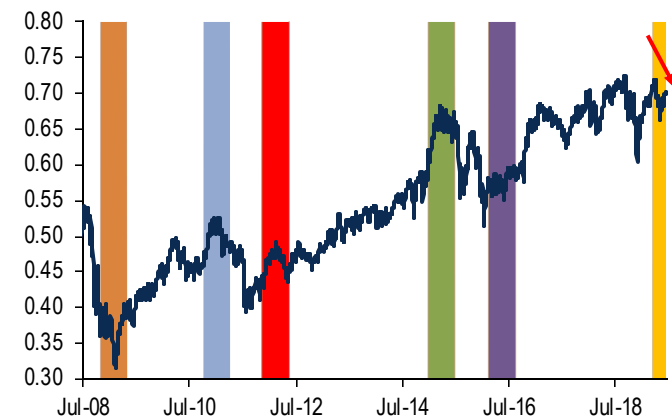
Source: BofA Merrill Lynch Global Research. WIT stands for “Whatever It Takes” referring to the April '19 ECB meeting

Chart 4: Stoxx 200 small caps/large caps price ratio, during policy interventions (orange = Fed QE1, blue = Fed QE2, red = ECB LTR01, green = ECB QE, purple = ECB CSPP, yellow = ECB “WIT” 2.0)



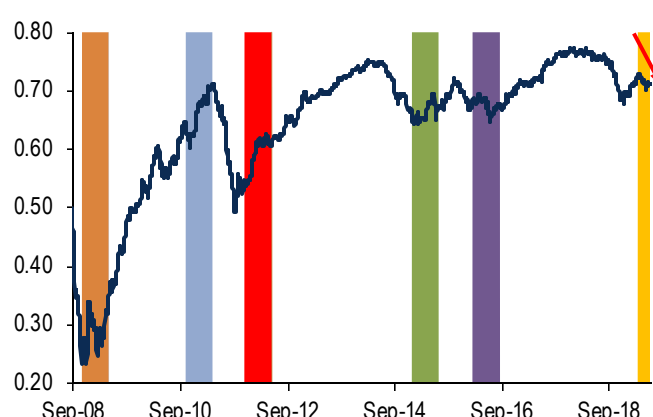
Source: BofA Merrill Lynch Global Research. WIT stands for “Whatever It Takes” referring to the April '19 ECB meeting

Chart 5: Global stocks/global bonds total return index ratio, during policy interventions (orange = Fed QE1, blue = Fed QE2, red = ECB LTR01, green = ECB QE, purple = ECB CSPP, yellow = ECB “WIT” 2.0)



Source: BofA Merrill Lynch Global Research. WIT stands for “Whatever It Takes” referring to the April '19 ECB meeting

Chart 6: European CCCs/BBBs total return index ratio, during policy interventions (orange = Fed QE1, blue = Fed QE2, red = ECB LTR01, green = ECB QE, purple = ECB CSPP, yellow = ECB “WIT” 2.0)



Source: BofA Merrill Lynch Global Research. WIT stands for “Whatever It Takes” referring to the April '19 ECB meeting

Monetary policy largesse used to mean big cyclical rallies, but now ...

As can be seen, in the past, monetary largesse would see a clear pro-beta performance across markets for the ensuing 6m. For instance, Stoxx 600 cyclical stocks outperformed defensive stocks by a whopping 22% when the Fed launched QE1, by 3% when the ECB announced the first round of TLRs in Europe, and by 2% when the ECB launched QE. Yet, since the April ECB meeting (Draghi’s “whatever it takes 2.0” moment), cyclical stocks in Europe have underperformed defensives by around 2%.

The same pattern holds for the other pairs: European small cap stocks outperformed large caps by 17% after the Fed’s QE1 announcement, and by 4% after the ECB launched LTRs ... but since April this year they have underperformed large cap stocks by around 1%. And In Euro HY credit, CCCs are heading wider at present, while BBs are heading tighter.

Monetary policy: pushing on a string

And there are reasons to doubt what “more of the same” from central banks can achieve today, almost eleven years after the Global Financial Crisis. What are some of the limits to monetary policy this time around?

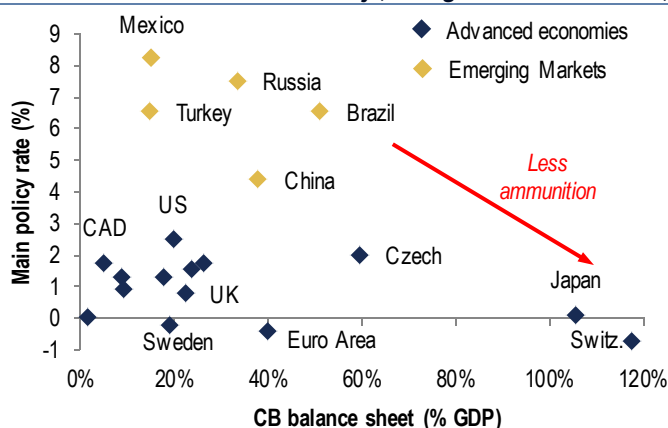
Depleted central bank ammunition

Perhaps the most obvious reason for why markets have been less enthusiastic about the latest iteration of central bank dovishness is that their ammunition is generally low.

Chart 7 shows central banks' current policy rates versus their balance sheet size (as a proportion of domestic GDP). Those central banks towards the bottom right quadrant of the chart arguably have less ammunition left to boost the economy.

- As can be seen, EM (Emerging Market) central banks, on balance, still have firepower remaining, with CB (central bank) balance sheets generally less than 50% of GDP (Brazil). Emerging Market central bank stimulus could thus be seen as more economically effective in the future.
- Yet, developed market central banks appear to have much less in the way of wiggle room. The BoJ and SNB, for instance, both have balance sheets in excess of their domestic GDP. And while the ECB balance sheet is only at ~40% of Eurozone GDP currently, interest rates are nonetheless at -40bp.

Chart 7: CB ammunition is scarcer today (although EM's still have room)



Source: BofA Merrill Lynch Global Research

Chart 8: China M2 growth (YoY %): barely moving this time around



Source: BofA Merrill Lynch Global Research

High debt levels: self-defeating central bank dovishness

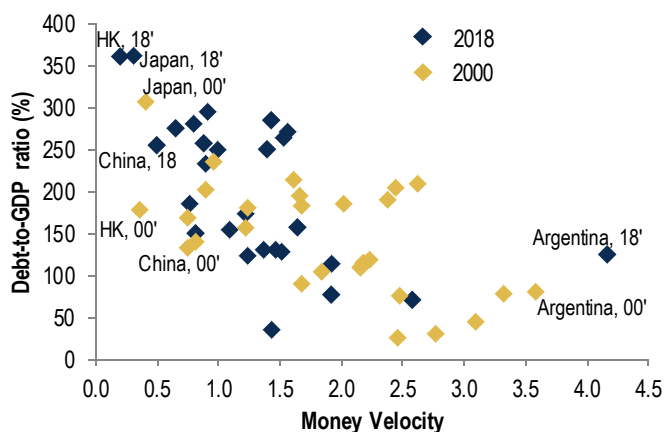
Loose monetary policy risks become self-defeating if they simply result in a greater proliferation of debt across the economy. As we show in the next section, global debt levels are creeping higher again, having risen by \$2.2tr in the final quarter of last year. In particular, since the Global Financial Crisis, global debt levels have risen by a whopping \$61tr. We showed [here](#) that each successive bout of central bank balance sheet expansion, since the Global Financial Crisis, has resulted in a smaller increase in the OECD (Organisation for Economic Co-operation and Development) leading indicator.

But as debt levels grow across the economy, the risk is that it encourages economic agents to focus on deleveraging, rather than taking out new (cheap) loans to fund spending. In other words, the transmission of monetary policy risks becomes less effective. Note in Chart 8, for instance, the modest rise in China M2 growth at present, especially compared to previous stimulus episodes.

As our Emerging Market strategists [presented](#) in a chart earlier in the year, economies with high debt/GDP also seem to have relatively low velocity of money, a potential sign that debt is becoming less productive for the economy (households have a greater preponderance to save/deleverage, etc.)

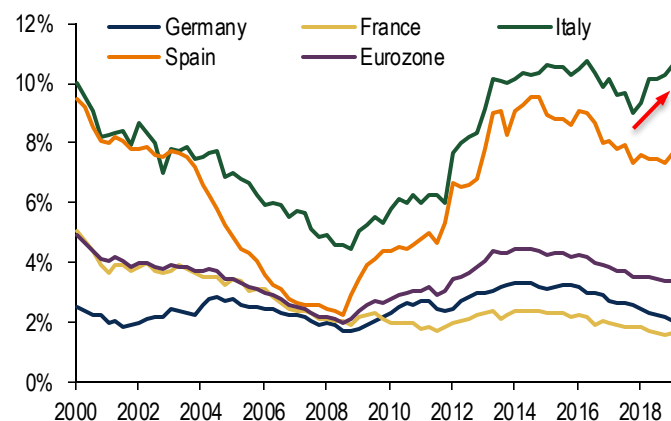
Chart 9 shows debt/GDP vs. money velocity for a range of countries. Higher debt/GDP economies indeed tend to be associated with lower money velocity. Moreover, the relationship seems to have strengthened today relative to 2000.

Chart 9: Debt vs. money velocity – is too much debt crimping economic vibrancy?



Source: BofA Merrill Lynch Global Research. See also: "The Inquirer, Is Global Monetary Reflation here?", 18th Feb 2019

Chart 10: Banks holdings of govt. debt (% assets) – some signs of banks buying government debt again?

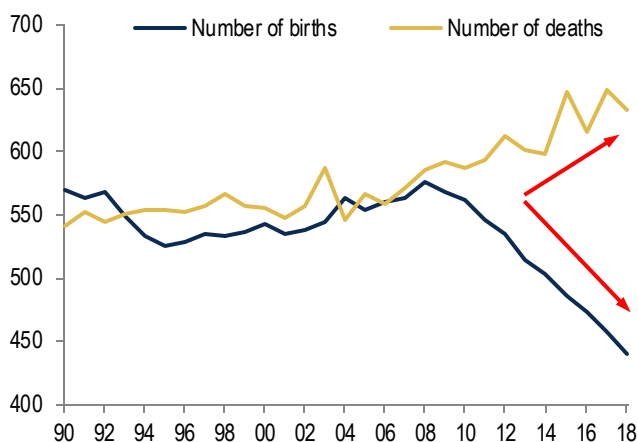


Source: BofA Merrill Lynch Global Research, ECB

The bank-sovereign nexus – back again?

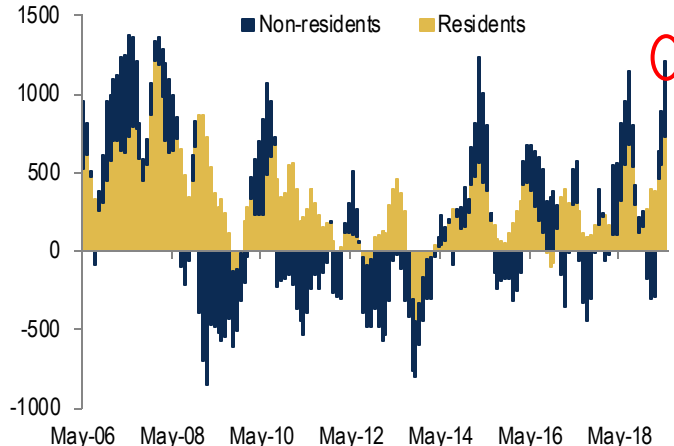
Allied with the above, the efficacy of central bank stimulus is limited if domestic banks choose to buy more government debt with cheap money (carry trades), rather than lend it to the real economy. Since the peak in 2014/'15, Euro Area banks have been reducing their holdings of government debt. Yet signs are emerging lately that their appetite for government debt is creeping back (despite bank regulators encouraging the opposite).

Chart 11: Ageing populations: Italy births vs. deaths ('000s)



Source: BofA Merrill Lynch Global Research, ISTAT, DataStream.

Chart 12: Deposits inflows in the Eurozone have suddenly jumped



Source: BofA Merrill Lynch Global Research, ECB . Eur mn. All sectors.

- As Chart 10 shows, Italian banks' holdings of government debt (as a % of total assets) have risen since the start of 2018. And in Q1 this year, both Spanish and French banks also reversed course, albeit modestly.

Ageing populations

As hard as central banks try, one theme that we think will be hard to counter is that of ageing demographics. We believe it is one secular theme keeping downwards pressure on global inflation rates. Note in Chart 11, for instance, that Italy has just posted its lowest birth rate last year (440k) since 1861 (when records began). Deaths outnumbered births by almost 200k.

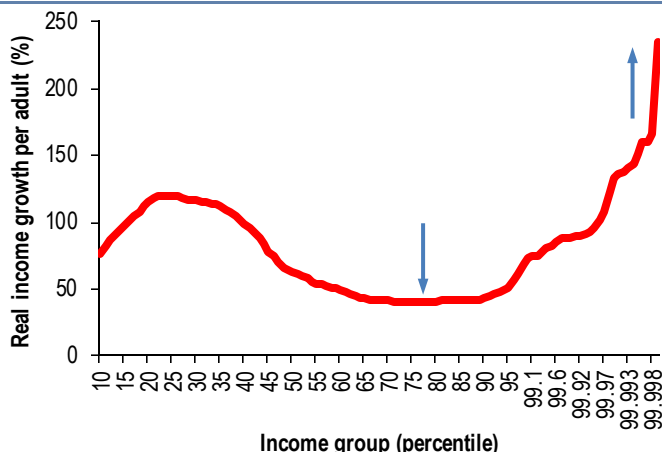
Moreover, [worrying demographics](#) are projected for Italy in 2050.

Liquidity traps and populism

Finally, a risk from lower yields and more negative rates is simply that of a “liquidity trap” – that consumers (and corporates) are motivated to save more, rather than spend, because future investment returns will be a lot lower. Thus, central banks’ attempts to rekindle “animal spirits” can in fact achieve the opposite (we noted [here](#) how there were few signs of M&A in Europe, despite issuers being able to raise money at negative yields in high-grade).

Chart 12 shows a potentially worrying development: that of large deposit inflows across the Eurozone at present. We wonder whether this is reflective of our liquidity trap argument (see more from our rates team on deposit trends [here](#)).

Chart 13: At the global level, inequality has risen sharply over the last 40yrs. The top 1% richest have had twice the income growth of the poorest 50%



Source: World Inequality Report 2018, BofA Merrill Lynch Global Research. Global population, 1980-2016.

In the end, all of these challenges (debt, demographics, “digitization”) mean that central banks will need to pull harder on the stimulus lever to achieve the same economic impact as in the past. But by inflating asset prices, the risk is that it further stokes the populism backdrop...

Chart 13 highlights the gap in income growth, since 1980, of the top 1% earners across the globe, relative to the bottom 50%.

We (still) need to talk about debt

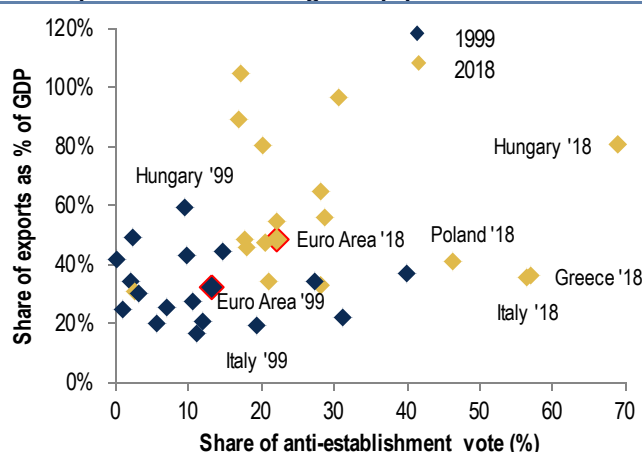
Should we reach the point of “Quantitative Failure”, then we think the risk is that markets pivot to worrying about debt levels again. After all, one way to keep debt levels in check is to inflate the problem away. More roadblocks to inflation mean less hope of curing the “debt supercycle” (since the Global Financial Crisis, global debt levels have risen by \$61.4tr, with government debt rising by \$25tr, contributing the bulk of the increase).

The end of the mini deleveraging

On this front, the latest BIS update on global debt levels shows that the notional outstanding of global debt rose in Q4 last year from \$172.4tr to \$174.6tr.

As Chart 14 points out, this seems to have ended a nascent deleveraging trend that had been underway for the first 3 quarters of 2018. In fact, global debt/GDP decreased from 244.6% to 231.6% between Q4 '17 and Q3 '18, with both advanced and emerging economies contributing to the deleveraging. Yet, it rose from 231.6% to 234% in the final quarter of 2018.

Chart 14: Has globalisation stoked voter resentment and ultimately been a contributor to the populism story? Countries with a greater share of exports also seem to have greater populist tendencies.



Source: BofA Merrill Lynch Global Research, Timbro, DataStream

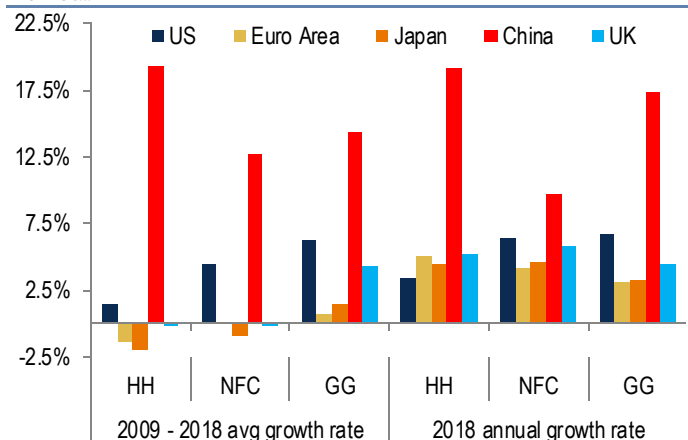
The slowdown in the global economy due to trade wars and rising policy uncertainty was sufficient enough to put an end to this promising global deleveraging trend. In other words, the global economy still remains sufficiently fragile – and in need of dovish central banks – that it has become hard to sustain debt deleveraging.

Movers and shakers in the “debt supercycle”

Who were the movers and shakers in terms of debt levels? Chart 15 shows the growth rate in nominal debt levels in 2018, by country and segment, and contrasts it with the growth rates of the previous decade. We find that:

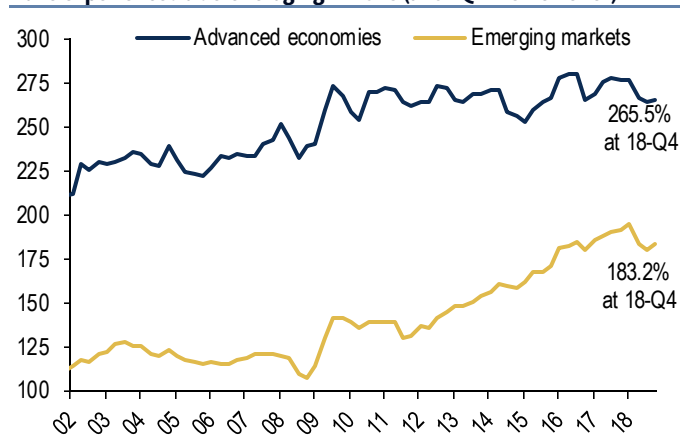
- **China** remains the largest driver of global debt growth (+13% in 2018), almost in line with its post-GFC trend of 15.6% average annual growth rate. Across China, the growth in household debt last year (+19.2%) was the largest, and much more than the growth in non-financial corporate debt (+9.8%).
- Developed market **households** added debt noticeably in '18, with European and Japanese consumers' debt growth rising, relatively to the last decade.
- Global **corporate** debt growth accelerated in 2018 to 6.4%, up from 6.0% a year before. European corporates added relatively less debt last year (+4.2%). Conversely, UK corporate debt growth was higher (+5.8%), likely Brexit related.
- US tax cuts pushed **government** debt up 6.7% last year, outpacing Euro Area and Japan public sector debt growth at +3.2% and +3.3%, respectively.
- More broadly, one thing that stands out from Chart 15 is that **all** segments – across **all** major countries – saw nominal debt levels go up last year. Again, this highlights the difficulty in combatting the debt supercycle when political uncertainty hinders the global economic backdrop.

Chart 15: US\$ outstanding debt rose in 2018, across most parts of the market...



Source: BofA Merrill Lynch Global Research, BIS. Growth rate of nominal debt levels in US\$ for households (HH), non-financial corporations (NFC) and general government (GG).

Chart 16: ...but at a slower pace than GDP growth as both DM and EM have experienced a deleveraging in 2018 (until Q4 '18 however)



Source: BofA Merrill Lynch Global Research, BIS

What about governments' assets?

One question that we frequently get when talking about global debt levels is that it is only half of the picture: a complete assessment of the global debt situation must take into account the asset side (net debt, therefore, rather than just gross debt levels).

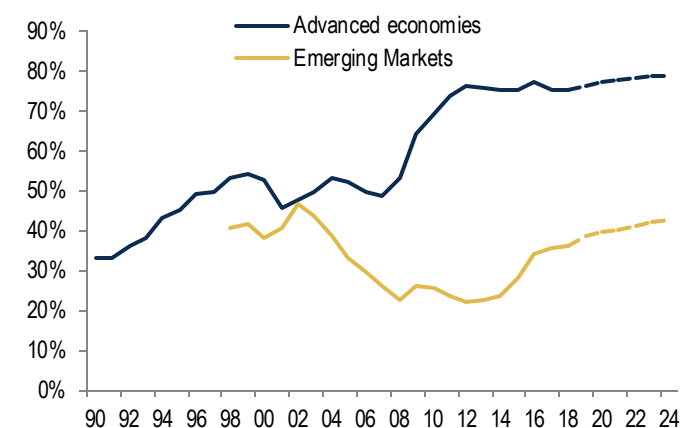
On this front, the charts below show the IMF's latest update of net debt levels for governments. To arrive at these figures, the IMF have collected data on both government financial assets and non-financial assets, and added these to the mix:

- As Chart 18 shows, understandably, government net debt (as a % GDP) falls relative to gross debt (as a % GDP), when the asset side is included. On the whole, these

moves lower are marginal, we think, albeit they stand out for some countries such as Canada and Norway (sovereign wealth fund).

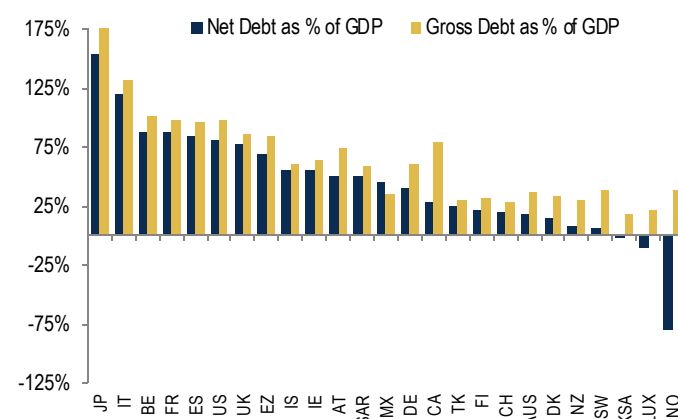
- The IMF's latest projections of sovereign net debt levels have them inching higher over the next 5yrs (Chart 17), albeit more for Emerging than Developed economies.

Chart 17: Sovereign net debt as % of GDP (Apr '19 projections)



Source: BofA Merrill Lynch Global Research, IMF. Using April '19 projections

Chart 18: Positive net wealth only marginally offsets European public sector's indebtedness (government net financial worth)

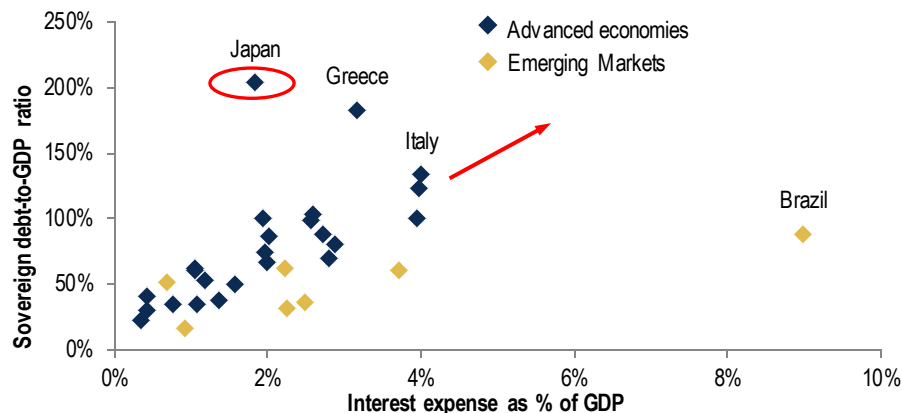


Source: BofA Merrill Lynch Global Research, IMF, BIS. Data as of year-end 2018. Net debt calculated as gross debt minus general government's net financial wealth.

And what if we reach “Quantitative Failure”?

Michael Hartnett's [Fund Manager Survey](#) shows Central Bank Impotence as the second biggest tail-risk for investors now. While we don't think we're there yet, as we highlighted above, there are growing signs that monetary stimulus isn't being viewed as effectively as before.

Chart 19: More debt might hold back economies if interest costs rise



Source: BofA Merrill Lynch Global Research, BIS, DataStream

If markets pivot to worrying about debt levels again, then this becomes an issue for governments. As Chart 19 shows, more levered sovereigns often have to cope with higher interest payments (as a % of GDP). Economies can be restrained by too much debt ...

The alternative, although somewhat ironic, is that central banks may need to engage in even more extreme measures to counter the market's scepticism. Note in Chart 19 that despite Japan's high debt/GDP (>200% now), interest payments as a percentage of GDP are actually quite low. Why? Because the BoJ have engaged in a more [aggressive form of QE](#), currently holding around half of Japanese government debt.

In other words, debt monetization becomes a more-contemplated form of support.

The United States of Europe

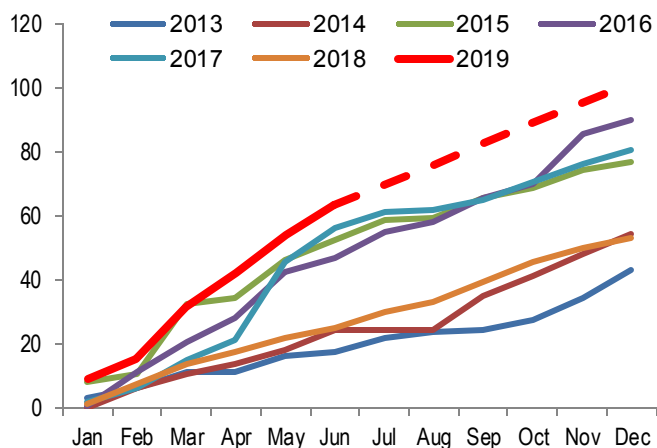
Talking about debt, and European credit, one area where bond market growth has been conspicuous this year is Reverse Yankee (RY) issuance (US companies issuing Euro bonds). Cumulative year-to-date RY supply stands at €60bn, a record run-rate (Chart 20). After a slow start, RY supply has been vibrant. Extrapolating, we think we could be on course to see just under €100bn of RY issuance by year-end, which would be a record year.

Powell > Lagarde?

One consequence of this is that it may not be too long before the largest part of the Euro IG market is not French names ... but instead US issuers. Chart 21 extrapolates YTD issuance trends across countries within the Euro high-grade market. This suggests that by the end of 2020, US issuers will have surpassed French names, by market size, and will have taken the number one spot within the Euro IG market.

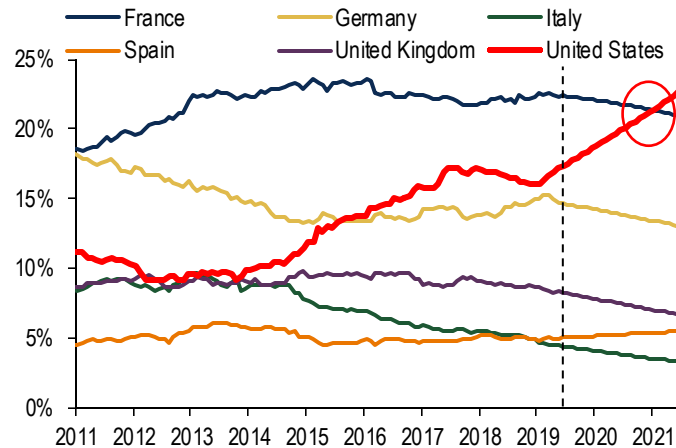
The irony, then, is that monetary policy decisions by the Fed might start to be more market moving for Euro credit than monetary policy decisions by the ECB.

Chart 20: RY supply may set a new record this year at around €100bn



Source: BofA Merrill Lynch Global Research, ICE Data Indices, LLC. Eur bn.

Chart 21: RY could overtake French issuers as the largest market in euro high-grade by 2020. Euro high-grade market share, by country.



Source: BofA Merrill Lynch Global Research, ICE Data Indices, LLC. Projections based on the compound monthly growth rate of supply observed in H1 '19.

Who's next?

While the rationale for each Reverse Yankee deal is different, we think a common theme for many of this year's new deals has been Net Investment Hedging.

Many US names have European assets and revenues from previous cross-border M&A. Given recent USD strength (some of it trade war driven), US companies will be looking for ways to hedge their European interests. Rather than expensive (and accounting inefficient) cross currency swaps, issuing a Euro bond is an attractive alternative (US firms will then have European assets and liabilities).

Which US names might need to issue in Euros next for this reason?

Table 1 below screens US issuers that have large European revenues, but much less in the way of Euro debt outstanding. We think these names may be candidates for future Reverse Yankee deals.

- Specifically, we highlight those names where the percentage of Euro debt (vs. USD debt) is much lower than their percentage of sales from Europe.
- As can be seen many names have almost no Euro debt outstanding, despite having 20%+ revenues in Europe (Note **Visa, Oracle, Celgene, Amazon** for instance).

- In the final column, we calculate hypothetically how much Euro debt these companies could issue if they wanted the percentage of their Euro-denominated liabilities to be roughly the same as the proportion of their European sales.

While this analysis is a simple first approximation of issuance needs (we don't take into account current Net Investment Hedge capacity of issuers, for instance), it does suggest that credit investors should be on the lookout for more Reverse Yankee supply from the **tech**, **healthcare** and **capital goods** sectors, for starters.

And there could be indigestion risk impacting other names in these sectors because of this trend.

Table 1: Top 30 potential Reverse Yankee future issuers. Tech, healthcare and capital goods companies with a sizable European exposure are likely to tap the euro bond market in coming quarters, we think.

Ticker	Description	Sector	€ Debt (Mn)	\$ Debt (in € Mn)	€ Debt/\$ Debt (%)	% Europe Sales	Estimate of € debt to issue (Mn)
ORCL	Oracle Corporation	Tech.	2,000	43,981	5%	29%	10,755
AAPL	Apple Inc.	Tech.	7,300	58,439	12%	24%	6,725
BK	The Bank of New York Mellon Corporation	Banking	0	18,843	0%	26%	4,824
CELG	Celgene Corporation	Healthcare	0	17,643	0%	27%	4,781
AMZN	Amazon.com Inc.	Retail	0	20,551	0%	21%	4,316
NEM	Newmont Goldcorp Corporation	Basic Industry	0	4,615	0%	86%	3,966
XOM	XTO Energy Inc.	Energy	0	12,357	0%	32%	3,905
GILD	Gilead Sciences Inc.	Healthcare	0	21,554	0%	18%	3,867
BMJ	Bristol-Myers Squibb Company	Healthcare	1,150	19,193	6%	24%	3,458
CAT	Caterpillar International Finance Ltd	Cap. Goods	300	16,295	2%	23%	3,432
DE	John Deere Cash Management	Cap. Goods	1,150	17,198	7%	26%	3,322
CSCO	Cisco Systems Inc.	Tech.	0	12,888	0%	25%	3,223
V	Visa Inc.	Tech.	0	14,888	0%	20%	2,978
PPL	PPL Electric Utilities Corporation	Utility	0	10,386	0%	28%	2,916
DIS	The Walt Disney Company	Media	0	22,688	0%	11%	2,496
PFE	Pfizer Inc.	Healthcare	1,750	25,346	7%	16%	2,354
EBAY	eBay Inc.	Tech.	0	5,422	0%	42%	2,277
STT	State Street Corporation	Banking	0	8,444	0%	26%	2,170
HPE	Hewlett Packard Enterprise Company	Tech.	0	8,508	0%	23%	1,940
SLB	Schlumberger Finance France SAS	Energy	600	10,797	6%	23%	1,900
INTC	Intel Corporation	Tech.	0	18,741	0%	10%	1,874
COP	ConocoPhillips Company	Energy	0	10,460	0%	18%	1,862
GS	Goldman Sachs Group Inc.	Banking	16,750	75,683	22%	24%	1,778
ABBV	AbbVie Inc.	Healthcare	2,200	26,148	8%	14%	1,555
MMC	Marsh & McLennan Companies Inc.	Insurance	1,100	8,577	13%	31%	1,535
BA	The Boeing Company	Cap. Goods	0	12,264	0%	12%	1,504
AON	Aon plc	Insurance	500	5,579	9%	35%	1,431
BSX	Boston Scientific Corporation	Healthcare	0	6,799	0%	21%	1,428
AXP	American Express Credit Corporation	Banking	1,000	22,812	4%	11%	1,418
UTX	United Technologies Corporation	Cap. Goods	3,450	24,265	14%	20%	1,367

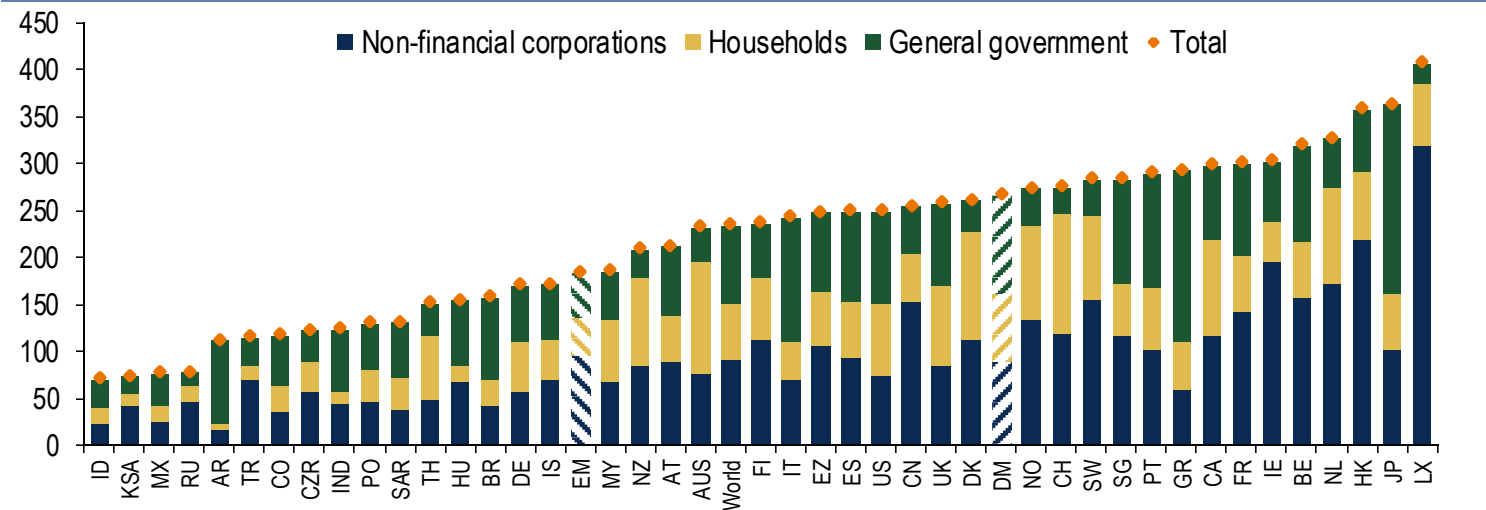
Source: BofA Merrill Lynch Global Research estimates, ICE Data Indices, LLC. Debt figures as of July 2019. Estimate of European sales provided by US Equity & Quant Strategy as of full-year 2018.

This screen is not a recommended list either individually or as a group of stocks. Investors should consider the fundamentals of the companies and their own individual circumstances/objectives before making any investment decisions.

Appendix

Below we show the latest BIS update on global debt levels across economic agents.

Chart 22: The latest data on debt-to-GDP ratios across countries & sectors as of Q4 '18 (%)



Source: BofA Merrill Lynch Global Research, BIS

Disclosures

Important Disclosures

Due to the nature of strategic analysis, the issuers or securities recommended or discussed in this report are not continuously followed. Accordingly, investors must regard this report as providing stand-alone analysis and should not expect continuing analysis or additional reports relating to such issuers and/or securities. BofA Merrill Lynch Research Personnel (including the analyst(s) responsible for this report) receive compensation based upon, among other factors, the overall profitability of Bank of America Corporation, including profits derived from investment banking. The analyst(s) responsible for this report may also receive compensation based upon, among other factors, the overall profitability of the Bank's sales and trading businesses relating to the class of securities or financial instruments for which such analyst is responsible. BofA Merrill Lynch fixed income analysts regularly interact with sales and trading desk personnel in connection with their research, including to ascertain pricing and liquidity in the fixed income markets.

Other Important Disclosures

From time to time research analysts conduct site visits of covered issuers. BofA Merrill Lynch policies prohibit research analysts from accepting payment or reimbursement for travel expenses from the issuer for such visits.

Prices are indicative and for information purposes only. Except as otherwise stated in the report, for the purpose of any recommendation in relation to: (i) an equity security, the price referenced is the publicly traded price of the security as of close of business on the day prior to the date of the report or, if the report is published during intraday trading, the price referenced is indicative of the traded price as of the date and time of the report; or (ii) a debt security (including equity preferred and CDS), prices are indicative as of the date and time of the report and are from various sources including Bank of America Merrill Lynch trading desks.

The date and time of completion of the production of any recommendation in this report shall be the date and time of dissemination of this report as recorded in the report timestamp.

This report may refer to fixed income securities that may not be offered or sold in one or more states or jurisdictions. Readers of this report are advised that any discussion, recommendation or other mention of such securities is not a solicitation or offer to transact in such securities. Investors should contact their BofA Merrill Lynch representative or Merrill Lynch Global Wealth Management financial advisor for information relating to fixed income securities.

Rule 144A securities may be offered or sold only to persons in the U.S. who are Qualified Institutional Buyers within the meaning of Rule 144A under the Securities Act of 1933, as amended. SECURITIES DISCUSSED HEREIN MAY BE RATED BELOW INVESTMENT GRADE AND SHOULD THEREFORE ONLY BE CONSIDERED FOR INCLUSION IN ACCOUNTS QUALIFIED FOR SPECULATIVE INVESTMENT.

Recipients who are not institutional investors or market professionals should seek the advice of their independent financial advisor before considering information in this report in connection with any investment decision, or for a necessary explanation of its contents.

The securities discussed in this report may be traded over-the-counter. Retail sales and/or distribution of this report may be made only in states where these securities are exempt from registration or have been qualified for sale.

Officers of BofAS or one or more of its affiliates (other than research analysts) may have a financial interest in securities of the issuer(s) or in related investments.

This report, and the securities discussed herein, may not be eligible for distribution or sale in all countries or to certain categories of investors.

Information relating to Affiliates of BofAS, MLPF&S and Distribution of Affiliate Research Reports:

BofA Merrill Lynch Global Research policies relating to conflicts of interest are described at <https://rsch.baml.com/col>

"BofA Merrill Lynch" includes BofA Securities, Inc. ("BofAS"), Merrill Lynch, Pierce, Fenner & Smith Incorporated ("MLPF&S") and its affiliates. Investors should contact their BofA Merrill Lynch representative or Merrill Lynch Global Wealth Management financial advisor if they have questions concerning this report or concerning the appropriateness of any investment idea described herein for such investor. "BofA Merrill Lynch" and "Merrill Lynch" are each global brands for BofA Merrill Lynch Global Research.

BofAS and/or MLPF&S or may in the future distribute, information of the following non-US affiliates in the US (short name: legal name, regulator): Merrill Lynch (South Africa): Merrill Lynch South Africa (Pty) Ltd., regulated by The Financial Service Board; MLI (UK): Merrill Lynch International, regulated by the Financial Conduct Authority (FCA) and the Prudential Regulation Authority (PRA); BofASE (France): BofA Securities Europe SA is authorized by the Autorité de Contrôle Prudentiel et de Résolution (ACPR) and regulated by the ACPR and the Autorité des Marchés Financiers (AMF); BAMLI DAC (Milan): Bank of America Merrill Lynch International DAC, Milan Branch, regulated by the Bank of Italy, the European Central Bank (ECB) and the Central Bank of Ireland (CBI); Merrill Lynch (Australia): Merrill Lynch Equities (Australia) Limited, regulated by the Australian Securities and Investments Commission; Merrill Lynch (Hong Kong): Merrill Lynch (Asia Pacific) Limited, regulated by the Hong Kong Securities and Futures Commission (HKSF); Merrill Lynch (Singapore): Merrill Lynch (Singapore) Pte Ltd, regulated by the Monetary Authority of Singapore (MAS); Merrill Lynch (Canada): Merrill Lynch Canada Inc, regulated by the Investment Industry Regulatory Organization of Canada; Merrill Lynch (Mexico): Merrill Lynch Mexico, SA de CV, Casa de Bolsa, regulated by the Comisión Nacional Bancaria y de Valores; Merrill Lynch (Argentina): Merrill Lynch Argentina SA, regulated by Comisión Nacional de Valores; Merrill Lynch (Japan): Merrill Lynch Japan Securities Co., Ltd., regulated by the Financial Services Agency; Merrill Lynch (Seoul): Merrill Lynch International, LLC Seoul Branch, regulated by the Financial Supervisory Service; Merrill Lynch (Taiwan): Merrill Lynch Securities (Taiwan) Ltd., regulated by the Securities and Futures Bureau; DSP Merrill Lynch (India): DSP Merrill Lynch Limited, regulated by the Securities and Exchange Board of India; Merrill Lynch (Indonesia): PT Merrill Lynch Sekuritas Indonesia, regulated by Otoritas Jasa Keuangan (OJK); Merrill Lynch (Israel): Merrill Lynch Israel Limited, regulated by Israel Securities Authority; Merrill Lynch (Russia): OOO Merrill Lynch Securities, Moscow, regulated by the Central Bank of the Russian Federation; Merrill Lynch (DIFC): Merrill Lynch International (DIFC Branch), regulated by the Dubai Financial Services Authority (DFSA); Merrill Lynch (Spain): Merrill Lynch Capital Markets Espana, S.A.S.V., regulated by Comisión Nacional del Mercado De Valores; Merrill Lynch (Brazil): Bank of America Merrill Lynch Banco Múltiplo S.A., regulated by Comissão de Valores Mobiliários; Merrill Lynch KSA Company: Merrill Lynch Kingdom of Saudi Arabia Company, regulated by the Capital Market Authority.

This information has been approved for publication and is distributed in the United Kingdom (UK) to professional clients and eligible counterparties (as each is defined in the rules of the FCA and the PRA) by MLI (UK), which is authorized by the PRA and regulated by the FCA and the PRA - details about the extent of our regulation by the FCA and PRA are available from us on request; has been approved for publication and is distributed in the European Economic Area (EEA) by BofASE (France), which is authorized by the ACPR and regulated by the ACPR and the AMF; has been considered and distributed in Japan by Merrill Lynch (Japan), a registered securities dealer under the Financial Instruments and Exchange Act in Japan, or its permitted affiliates; is issued and distributed in Hong Kong by Merrill Lynch (Hong Kong) which is regulated by HKSF; is issued and distributed in Taiwan by Merrill Lynch (Taiwan); is issued and distributed in India by DSP Merrill Lynch (India); and is issued and distributed in Singapore to institutional investors and/or accredited investors (each as defined under the Financial Advisers Regulations) by Merrill Lynch (Singapore) (Company Registration No 198602883D). Merrill Lynch (Singapore) is regulated by MAS. Bank of America N.A., Australian Branch (ARBN 064 874 531), AFS License 412901 (BANA Australia) and Merrill Lynch Equities (Australia) Limited (ABN 65 006 276 795), AFS License 235132 (MLEA) distribute this information in Australia only to 'Wholesale' clients as defined by s.761G of the Corporations Act 2001. With the exception of BANA Australia, neither MLEA nor any of its affiliates involved in preparing this information is an Authorised Deposit-Taking Institution under the Banking Act 1959 nor regulated by the Australian Prudential Regulation Authority. No approval is required for publication or distribution of this information in Brazil and its local distribution is by Merrill Lynch (Brazil) in accordance with applicable regulations. Merrill Lynch (DIFC) is authorized and regulated by the DFSA. Information prepared and issued by Merrill Lynch (DIFC) is done so in accordance with the requirements of the DFSA conduct of business rules. Bank of America Merrill Lynch International DAC, Frankfurt Branch (BAMLI DAC (Frankfurt)) distributes this information in Germany and is regulated by BaFin, the ECB and the CBI. BofA Merrill Lynch entities, including BAMLI DAC and BofASE (France), may outsource/delegate the marketing and/or provision of certain research services or aspects of research services to other branches or members of the BofA Merrill Lynch group. You may be contacted by a different BofA Merrill Lynch entity acting for and on behalf of your service provider where permitted by applicable law. This does not change your service provider. Please use this link <http://www.bankofamerica.com/emaildisclaimer> for further information.

This information has been prepared and issued by BofAS and/or one or more of its non-US affiliates. The author(s) of this information may not be licensed to carry on regulated activities in your jurisdiction and, if not licensed, do not hold themselves out as being able to do so. BofAS and/or MLPF&S is the distributor of this information in the US and accepts full responsibility for

information distributed to BofAS and/or MLPF&S clients in the US by its non-US affiliates. Any US person receiving this information and wishing to effect any transaction in any security discussed herein should do so through BofAS and/or MLPF&S and not such foreign affiliates. Hong Kong recipients of this information should contact Merrill Lynch (Asia Pacific) Limited in respect of any matters relating to dealing in securities or provision of specific advice on securities or any other matters arising from, or in connection with, this information. Singapore recipients of this information should contact Merrill Lynch (Singapore) Pte Ltd in respect of any matters arising from, or in connection with, this information.

General Investment Related Disclosures:

Taiwan Readers: Neither the information nor any opinion expressed herein constitutes an offer or a solicitation of an offer to transact in any securities or other financial instrument. No part of this report may be used or reproduced or quoted in any manner whatsoever in Taiwan by the press or any other person without the express written consent of BofA Merrill Lynch.

This document provides general information only, and has been prepared for, and is intended for general distribution to, BofA Merrill Lynch clients. Neither the information nor any opinion expressed constitutes an offer or an invitation to make an offer, to buy or sell any securities or other financial instrument or any derivative related to such securities or instruments (e.g., options, futures, warrants, and contracts for differences). This document is not intended to provide personal investment advice and it does not take into account the specific investment objectives, financial situation and the particular needs of, and is not directed to, any specific person(s). This document and its content do not constitute, and should not be considered to constitute, investment advice for purposes of ERISA, the US tax code, the Investment Advisers Act or otherwise. Investors should seek financial advice regarding the appropriateness of investing in financial instruments and implementing investment strategies discussed or recommended in this document and should understand that statements regarding future prospects may not be realized. Any decision to purchase or subscribe for securities in any offering must be based solely on existing public information on such security or the information in the prospectus or other offering document issued in connection with such offering, and not on this document.

Securities and other financial instruments referred to herein, or recommended, offered or sold by BofA Merrill Lynch, are not insured by the Federal Deposit Insurance Corporation and are not deposits or other obligations of any insured depository institution (including, Bank of America, N.A.). Investments in general and, derivatives, in particular, involve numerous risks, including, among others, market risk, counterparty default risk and liquidity risk. No security, financial instrument or derivative is suitable for all investors. In some cases, securities and other financial instruments may be difficult to value or sell and reliable information about the value or risks related to the security or financial instrument may be difficult to obtain. Investors should note that income from such securities and other financial instruments, if any, may fluctuate and that price or value of such securities and instruments may rise or fall and, in some cases, investors may lose their entire principal investment. Past performance is not necessarily a guide to future performance. Levels and basis for taxation may change.

BofA Merrill Lynch is aware that the implementation of the ideas expressed in this report may depend upon an investor's ability to "short" securities or other financial instruments and that such action may be limited by regulations prohibiting or restricting "shortselling" in many jurisdictions. Investors are urged to seek advice regarding the applicability of such regulations prior to executing any short idea contained in this report.

This report may contain a trading idea or recommendation which highlights a specific identified near-term catalyst or event impacting a security, issuer, industry sector or the market generally that presents a transaction opportunity, but does not have any impact on the analyst's particular "Overweight" or "Underweight" rating (which is based on a three month trade horizon). Trading ideas and recommendations may differ directionally from the analyst's rating on a security or issuer because they reflect the impact of a near-term catalyst or event.

Foreign currency rates of exchange may adversely affect the value, price or income of any security or financial instrument mentioned in this report. Investors in such securities and instruments effectively assume currency risk.

UK Readers: The protections provided by the U.K. regulatory regime, including the Financial Services Scheme, do not apply in general to business coordinated by BofA Merrill Lynch entities located outside of the United Kingdom.

BofAS or one of its affiliates is a regular issuer of traded financial instruments linked to securities that may have been recommended in this report. BofAS or one of its affiliates may, at any time, hold a trading position (long or short) in the securities and financial instruments discussed in this report.

BofA Merrill Lynch, through business units other than BofA Merrill Lynch Global Research, may have issued and may in the future issue trading ideas or recommendations that are inconsistent with, and reach different conclusions from, the information presented herein. Such ideas or recommendations may reflect different time frames, assumptions, views and analytical methods of the persons who prepared them, and BofA Merrill Lynch is under no obligation to ensure that such other trading ideas or recommendations are brought to the attention of any recipient of this information.

In the event that the recipient received this information pursuant to a contract between the recipient and BofAS for the provision of research services for a separate fee, and in connection therewith BofAS may be deemed to be acting as an investment adviser, such status relates, if at all, solely to the person with whom BofAS has contracted directly and does not extend beyond the delivery of this report (unless otherwise agreed specifically in writing by BofAS). If such recipient uses the services of BofAS in connection with the sale or purchase of a security referred to herein, BofAS may act as principal for its own account or as agent for another person. BofAS is and continues to act solely as a broker-dealer in connection with the execution of any transactions, including transactions in any securities referred to herein.

Copyright, User Agreement and other general information related to this report:

Copyright 2019 Bank of America Corporation. All rights reserved. iQprofileSM, iQmethodSM are service marks of Bank of America Corporation. iQdatabase[®] is a registered service mark of Bank of America Corporation. This information is prepared for the use of BofA Merrill Lynch clients and may not be redistributed, retransmitted or disclosed, in whole or in part, or in any form or manner, without the express written consent of BofA Merrill Lynch. BofA Merrill Lynch Global Research information is distributed simultaneously to internal and client websites and other portals by BofA Merrill Lynch and is not publicly-available material. Any unauthorized use or disclosure is prohibited. Receipt and review of this information constitutes your agreement not to redistribute, retransmit, or disclose to others the contents, opinions, conclusion, or information contained herein (including any investment recommendations, estimates or price targets) without first obtaining express permission from an authorized officer of BofA Merrill Lynch.

Materials prepared by BofA Merrill Lynch Global Research personnel are based on public information. Facts and views presented in this material have not been reviewed by, and may not reflect information known to, professionals in other business areas of BofA Merrill Lynch, including investment banking personnel. BofA Merrill Lynch has established information barriers between BofA Merrill Lynch Global Research and certain business groups. As a result, BofA Merrill Lynch does not disclose certain client relationships with, or compensation received from, such issuers. To the extent this material discusses any legal proceeding or issues, it has not been prepared as nor is it intended to express any legal conclusion, opinion or advice. Investors should consult their own legal advisers as to issues of law relating to the subject matter of this material. BofA Merrill Lynch Global Research personnel's knowledge of legal proceedings in which any BofA Merrill Lynch entity and/or its directors, officers and employees may be plaintiffs, defendants, co-defendants or co-plaintiffs with or involving issuers mentioned in this material is based on public information. Facts and views presented in this material that relate to any such proceedings have not been reviewed by, discussed with, and may not reflect information known to, professionals in other business areas of BofA Merrill Lynch in connection with the legal proceedings or matters relevant to such proceedings.

This information has been prepared independently of any issuer of securities mentioned herein and not in connection with any proposed offering of securities or as agent of any issuer of any securities. None of BofAS any of its affiliates or their research analysts has any authority whatsoever to make any representation or warranty on behalf of the issuer(s). BofA Merrill Lynch Global Research policy prohibits research personnel from disclosing a recommendation, investment rating, or investment thesis for review by an issuer prior to the publication of a research report containing such rating, recommendation or investment thesis.

Any information relating to the tax status of financial instruments discussed herein is not intended to provide tax advice or to be used by anyone to provide tax advice. Investors are urged to seek tax advice based on their particular circumstances from an independent tax professional.

The information herein (other than disclosure information relating to BofA Merrill Lynch and its affiliates) was obtained from various sources and we do not guarantee its accuracy. This information may contain links to third-party websites. BofA Merrill Lynch is not responsible for the content of any third-party website or any linked content contained in a third-party website. Content contained on such third-party websites is not part of this information and is not incorporated by reference. The inclusion of a link does not imply any endorsement by or any affiliation with BofA Merrill Lynch. Access to any third-party website is at your own risk, and you should always review the terms and privacy policies at third-party websites before submitting any personal information to them. BofA Merrill Lynch is not responsible for such terms and privacy policies and expressly disclaims any liability for them.

All opinions, projections and estimates constitute the judgment of the author as of the date of publication and are subject to change without notice. Prices also are subject to change without notice. BofA Merrill Lynch is under no obligation to update this information and BofA Merrill Lynch's ability to publish information on the subject issuer(s) in the future is subject to applicable quiet periods. You should therefore assume that BofA Merrill Lynch will not update any fact, circumstance or opinion contained herein.

Certain outstanding reports or investment opinions relating to securities, financial instruments and/or issuers may no longer be current. Always refer to the most recent research report relating to an issuer prior to making an investment decision.

In some cases, an issuer may be classified as Restricted or may be Under Review or Extended Review. In each case, investors should consider any investment opinion relating to such issuer (or its security and/or financial instruments) to be suspended or withdrawn and should not rely on the analyses and investment opinion(s) pertaining to such issuer (or its securities and/or financial instruments) nor should the analyses or opinion(s) be considered a solicitation of any kind. Sales persons and financial advisors affiliated with BofAS or any of its affiliates may not

solicit purchases of securities or financial instruments that are Restricted or Under Review and may only solicit securities under Extended Review in accordance with firm policies. Neither BofA Merrill Lynch nor any officer or employee of BofA Merrill Lynch accepts any liability whatsoever for any direct, indirect or consequential damages or losses arising from any use of this information.