

SECTOR IN-DEPTH

22 March 2018

Rate this Research



Contacts

Joseph Manoleas +1.212.553.7106 *Analyst*

joseph.manoleas@moodys.com

Lauren Von Bargen +1.212.553.4491

Analyst

lauren.vonbargen@moodys.com

Thomas Jacobs +1.212.553.0131
Senior Vice President
thomas.jacobs@moodys.com

Leonard Jones +1.212.553.3806 MD-Public Finance leonard.jones@moodys.com Local government - Connecticut

State fiscal, demographic and economic hurdles pose risk for many municipalities

The <u>State of Connecticut</u>'s (A1 stable) ongoing fiscal challenges will continue to pressure many cities and towns across the state. While Connecticut local governments have inherent strengths, their exposure to the fiscal uncertainties of the state and overall adverse economic and demographic trends will remain a persistent obstacle. Due to the significant variances in financial and economic strength, however, local governments will experience differing levels of credit stress.

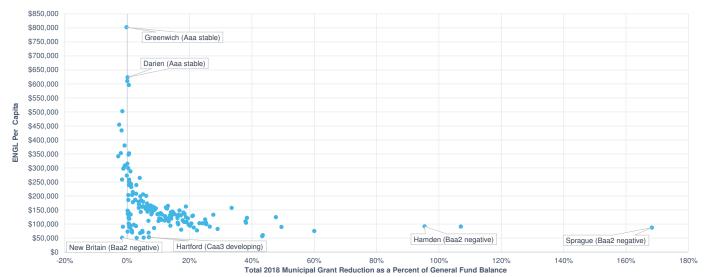
- State-level fiscal pressures underscores the importance of local government financial flexibility. The vulnerability of municipalities to abrupt state aid cuts varies considerably, ranging from more insulated New York City (Aa2 stable) suburbs to highly susceptible cities such as Hartford (Caa3 developing). Towns and cities with healthy fund balances, lower property tax millage rates and a lesser reliance on state aid are more financially nimble. State on-behalf payments for teachers' pensions have been a significant source of state support for local governments, but a shift of these costs to towns and cities could have an adverse impact on municipal finances.
- » Sluggish economy and unfavorable demographic trends weigh on municipalities' credit profiles, though there are pockets of strength. Connecticut's GDP and job growth have recently lagged the US. Though some local economies benefit from the defense industry and proximity to New York City, corporate out-migration remains a challenge. Connecticut's population loss (down annually from 2014-16) and its older median age are negative demographic trends.
- » Local governments in Connecticut have inherent strengths that mitigate some credit pressures. Unlimited authority to raise property taxes for operations as well as strong resident wealth and median family incomes are a bedrock of credit strength for many local governments. Also, while many local governments are heavily exposed to state aid cuts, generally stable property tax revenues comprise a median 68% of municipal budgets (state aid is 20%).

State-level fiscal pressures underscore the importance of local government financial flexibility

Cities with greater financial flexibility are better able to adapt to reductions in state aid. In order to close a budget gap in fiscal year 2018 (ending June 30, 2018) of \$1 billion, the state implemented abrupt cuts to state funding of local governments. After a nearly fourmonth budget impasse in fall 2017, the adopted budget and subsequent midyear cuts reduced total municipal grants by 4.6% to \$2.45 billion from the \$2.57 billion in the previous fiscal year. However, the cuts were applied unevenly. The median reduction in state grant aid was 10.9%, but funding for high-need cities and towns was left largely intact.

From a state funding perspective, Connecticut's 169 cities and towns fall into three general categories: high-need cities that rely heavily on state funding and were protected in the recent budget cycle, such as Hartford, New Britain (Baa2 negative) and Waterbury (A2 stable); very wealthy communities with strong finances that rely minimally on state funding, such as New York City suburbs Greenwich (Aaa stable) and Darien (Aaa stable); and lastly communities that are neither extraordinarily wealthy nor have high needs that rely on state funding enough to be impacted when it is cut or disrupted. Exhibit 1 highlights the impact of the state cuts in relation to the equalized net grand list (ENGL), or full value per capita. Towns with very strong and very weak ENGL per capita lost a relatively small amount of state aid as a percentage of fund balance. However, cities and towns with moderate ENGL per capita experienced more substantial cuts to their state grants.

Exhibit 1
Cities and towns with particularly strong or weak wealth indicators were less impacted by state cuts as part of the recent budget activity



Sources: Moody's Investors Service, Connecticut Office of Policy and Management

A recent gubernatorial proposal for the fiscal 2019 budget includes modest adjustments that would further reduce state grants by \$32 million. The proposal would preserve or increase state aid for high-need municipalities while eliminating appropriated grant aid to the wealthiest communities in the state, those with a ENGL per capita above \$200,000.

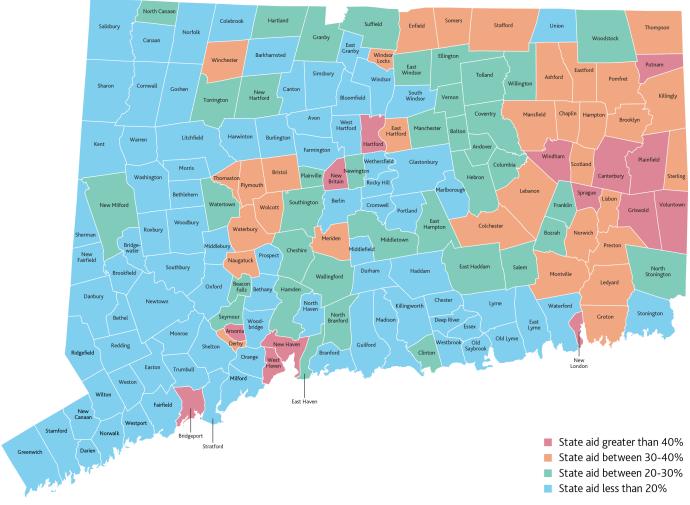
This publication does not announce a credit rating action. For any credit ratings referenced in this publication, please see the ratings tab on the issuer/entity page on www.moodys.com for the most updated credit rating action information and rating history.

Connecticut local governments typically receive the majority of their revenues from highly predictable property taxes. While this can broadly be characterized as a credit strength for the sector, the revenue mix varies significantly. Connecticut local governments receive a median 68% of revenues from property taxes, 20% from the state and 12% from other sources. Towns and cities with less reliance on state funding are less vulnerable to the financial and political swings of the state and therefore have more financial flexibility than peers with a greater reliance on the state. Exhibit 2 highlights the variation in amounts of state aid received across all local governments.

Exhibit 2

Local governments receiving more state aid have greater exposure to the state's financial and political uncertainties

State aid as a percentage of operating revenues

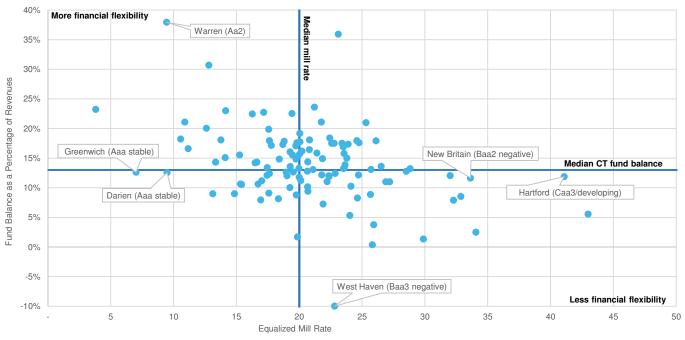


Sources: Audited financial statements, Connecticut Office of Policy and Management

Local governments in Connecticut that maintain higher fund balances and have an easier time raising local revenues have more financial flexibility. The median local government fund balance in the state at 14% of revenues is significantly below the nationwide median of 25%. Although cities and towns in the state have unlimited legal authority to raise property taxes, municipalities with higher mill rates are likely less willing to raise taxes. Towns with a combination of lower fund balance and higher mill rates typically have less financial flexibility.

Exhibit 3

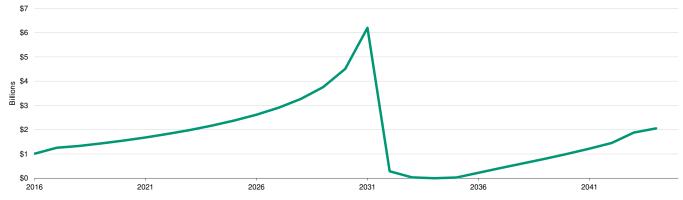
Local governments with higher mill rates and lower fund balances typically have less financial flexibility



Source: Moody's Investors Service

State contributions on behalf of municipalities to the state-administered Teachers' Retirement System (TRS) have historically been a significant source of support for local governments. The state is required by bond indenture to fully amortize the unfunded TRS liability by 2032, which will require a significant ramping up of contributions (see Exhibit 4) to meet the growing liabilities of the pension plan.

Exhibit 4
State contributions will need to increase significantly to fully amortize TRS liabilities by 2032



State TRS contributions assume 5.5% return.

Source: Center for Retirement Research at Boston College

During the 2018 budget process, the governor introduced multiple proposals calling for shifting a portion of the funding responsibility for TRS to local governments. These proposals failed to gain legislative support, and the state's complete funding of TRS on-behalf payments continues.

Establishment of Municipal Accountability Review Board (MARB) provides support for distressed cities

The recent creation of the state Municipal Accountability Review Board (MARB) provides additional administrative and financial support to municipalities experiencing various levels of fiscal stress. Several factors contribute to which tier a municipality may qualify for, ranging from tier I to tier IV, with progressively higher tiers corresponding with higher levels of fiscal stress.

As of March 2018, only Hartford and West Haven (Baa3 negative) have applied for MARB oversight, both as tier III municipalities. A municipality is eligible to apply for tier III status if it has a below investment grade bond rating (Hartford), or a combination of a low rating and either negative fund balance or a high equalized mill rate and an elevated dependence on state aid. A municipality may also apply for tier III MARB oversight if it has issued deficit obligation bonds (West Haven).

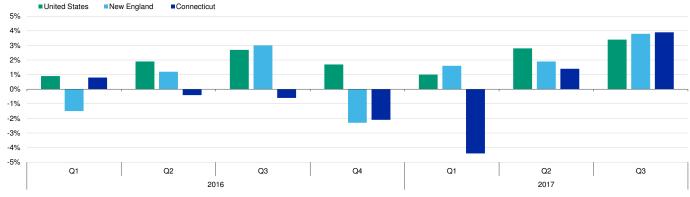
MARB oversight for local governments makes available municipal restructuring funds, provides guidance on budgets and city bond ordinances, and offers input regarding collective bargaining agreements. Hartford proposed a financial recovery plan in early February to the MARB. Part of the proposal calls for increased state support in order for the city to meet its operations and debt payments.

Sluggish economy and unfavorable demographic trends weigh on municipalities' credit profiles, though there are pockets of strength

Connecticut's economic recovery continues to lag the rest of the country. GDP growth trailed the US for six straight quarters until Q3 2017; the region also grew at a faster rate in four of the seven quarters over that time period (see Exhibit 5). A similar trend is seen in the Connecticut labor market, where employment growth trailed the US and other New England states in job growth from December 2016 to December 2017 (see Exhibit 6).

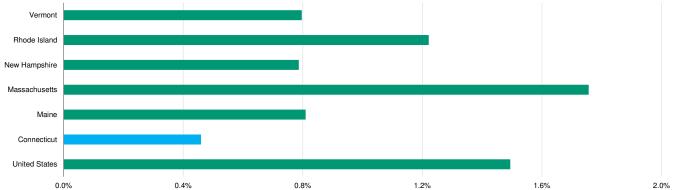
Exhibit 5

Connecticut quarterly GDP growth trails US and region



Sources: Moody's Investors Service, US Bureau of Economic Analysis

Exhibit 6
Connecticut job growth lags US and other New England states
Nonfarm employment growth from December 2016 to December 2017

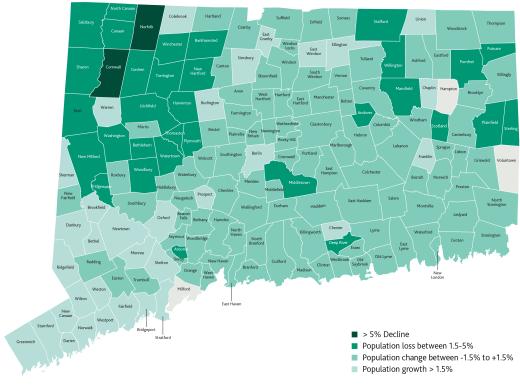


Source: US Bureau of Labor Statistics

Weak demographic trends will continue to pressure the state and local governments, potentially constraining economic growth and weakening tax revenue. The state's population has grown less than 1% since 2010 and declined in each year from 2014 to 2016. From 2010 to 2016, the nation's population grew 4.7%. The median Connecticut municipality lost 0.5% over the same period (see Exhibit 7).

Exhibit 7

Weak population trends are negative for local governments



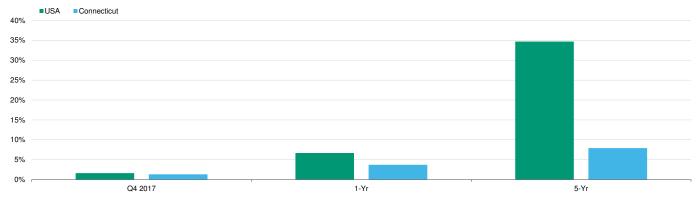
Source: US Census Bureau American Community Survey

The state's aging population will become an increasing challenge to the state and its local governments over the long term, as a smaller working age population can pressure tax revenue growth. The state's population is older and aging faster than the rest of the nation. Census data shows the state's median age increased to 40.4 from 37.4 from 2000 to 2015. This outpaced the increase in median age nationwide, which rose to 37.6 from 35.3.

Adverse demographic and labor trends continue to weigh on the state's housing market. According to the Federal Housing Finance Agency House Price Index, home prices in Connecticut increased 7.9% over the past five years, well behind the national rate of 34.7% (see Exhibit 8).

Exhibit 8

Connecticut home price growth trails the nation



Source: Federal Housing Finance Agency House Price Index

While <u>Aetna Inc.</u>'s (Baa2 stable) recent decision to relocate to New York City was reversed and the company decided to remain headquartered in Hartford, notable out-migrations of Alexion Pharmaceuticals and <u>General Electric Company</u> (A2 stable) underscore the challenges Connecticut faces in competing with nearby economically dynamic cities such as <u>Boston</u> (Aaa stable) and New York City.

Despite the broadly negative economic trends across the state, there are pockets of economic strength, particularly in communities anchored by aerospace and defense industries. Increased federal defense spending will support Electric Boat's presence in <u>Town of Groton</u> (Aa2 negative), <u>United Technologies</u> (A3 rating under review) in <u>Farmington</u> (Aaa stable) and <u>East Hartford</u> (Aa3), and Sikorsky in <u>Stratford</u> (A2 stable).

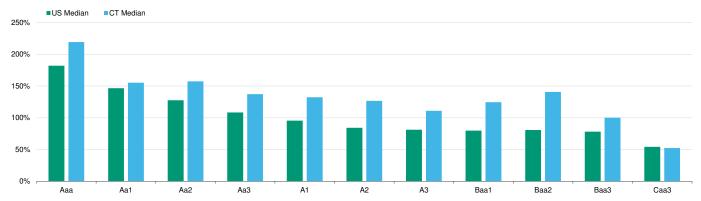
Many local governments in Connecticut have inherent strengths that mitigate some credit pressures

Unlimited authority to raise property taxes for operations combined with strong resident wealth and incomes are the bedrock of credit strength for many local governments across the state. As discussed previously, municipalities with high tax rates may face practical revenue-raising limitations. However, we continue to recognize local governments' unlimited ability to raise local revenues as a strength of Connecticut local governments. Furthermore, local governments are generally able to issue midyear supplemental property tax bills, which affords some additional flexibility.

Cities and towns typically rely on generally steady property tax revenue for approximately 70% of revenue. While a high reliance on state aid is a credit negative, a significant number of municipalities receive less than 20% of their revenues from the state, as reflected in Exhibit 2 (above), particularly wealthier communities closer to New York City.

Connecticut's statewide per capita income exceeds 143% of the nation, which is reflected in the above average resident incomes at the local level. Generally high-income and wealth levels compare favorably to US medians across all rating categories, as shown in Exhibit 9.

Exhibit 9
Connecticut median family incomes exceed national medians across rating categories
Median family income expressed as a percentage of the nation

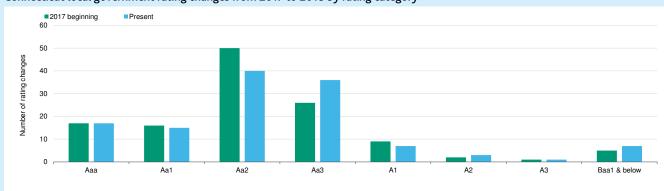


Source: Moody's Investors Service, US Census Bureau

Connecticut local government ratings remain strong, despite various credit pressures across the state

Despite several downgrades across the local government sector in the past year, local government ratings in Connecticut remain strong (see Exhibit 10).

Exhibit 10 Connecticut local government rating changes from 2017 to 2018 by rating category



2017 ratings as of January 1, 2017; present ratings as of March 1, 2018. Source: Moody's Investors Service

Moody's related publications

Issuer In-Depth

Weak Economy, High Fixed Costs Test Connecticut's Fiscal Management, April 5, 2017

Sector Comment

Budget is credit positive for state and local governments, painful for higher ed, November 9, 2017

Issuer Comment

Hartford's proposed financial plan is credit positive, but relies on significant debt refinancing and state funding, February 15, 2018

Connecticut's high court ruling gives state budget breathing room, but squeezes schools, January 25, 2018

To access any of these reports, click on the entry above. Note that these references are current as of the date of publication of this report and that more recent reports may be available. All research may not be available to all clients.

© 2018 Moody's Corporation, Moody's Investors Service, Inc., Moody's Analytics, Inc. and/or their licensors and affiliates (collectively, "MOODY'S"). All rights reserved.

CREDIT RATINGS ISSUED BY MOODY'S INVESTORS SERVICE, INC. AND ITS RATINGS AFFILIATES ("MIS") ARE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT-LIKE SECURITIES, AND MOODY'S PUBLICATIONS MAY INCLUDE MOODY'S CURRENT OPINIONS OF THE RELATIVE FUTURE CREDIT RISK OF ENTITIES, CREDIT COMMITMENTS, OR DEBT OR DEBT-LIKE SECURITIES. MOODY'S DEFINES CREDIT RISK AS THE RISK THAT AN ENTITY MAY NOT MEET ITS CONTRACTUAL, FINANCIAL OBLIGATIONS AS THEY COME DUE AND ANY ESTIMATED FINANCIAL LOSS IN THE EVENT OF DEFAULT. CREDIT RATINGS DO NOT ADDRESS ANY OTHER RISK, INCLUDING BUT NOT LIMITED TO: LIQUIDITY RISK, MARKET VALUE RISK, OR PRICE VOLATILITY. CREDIT RATINGS AND MOODY'S OPINIONS INCLUDED IN MOODY'S PUBLICATIONS ARE NOT STATEMENTS OF CURRENT OR HISTORICAL FACT. MOODY'S PUBLICATIONS MAY ALSO INCLUDE QUANTITATIVE MODEL-BASED ESTIMATES OF CREDIT RISK AND RELATED OPINIONS OR COMMENTARY PUBLISHED BY MOODY'S ANALYTICS, INC. CREDIT RATINGS AND MOODY'S PUBLICATIONS ON OT CONSTITUTE OR PROVIDE INVESTMENT OR FINANCIAL ADVICE, AND CREDIT RATINGS NOR MOODY'S PUBLICATIONS ARE NOT AND DO NOT PROVIDE RECOMMENDATIONS TO PURCHASE, SELL, OR HOLD PARTICULAR SECURITIES. NEITHER CREDIT RATINGS NOR MOODY'S PUBLICATIONS COMMENT ON THE SUITABILITY OF AN INVESTMENT FOR ANY PARTICULAR INVESTOR. MOODY'S ISSUES ITS CREDIT RATINGS AND PUBLISHES MOODY'S PUBLICATIONS WITH THE EXPECTATION AND UNDERSTANDING THAT EACH INVESTOR WILL, WITH DUE CARE, MAKE ITS OWN STUDY AND EVALUATION OF EACH SECURITY THAT IS UNDER CONSIDERATION FOR PURCHASE, HOLDING, OR SALE.

MOODY'S CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY RETAIL INVESTORS AND IT WOULD BE RECKLESS AND INAPPROPRIATE FOR RETAIL INVESTORS TO USE MOODY'S CREDIT RATINGS OR MOODY'S PUBLICATIONS WHEN MAKING AN INVESTMENT DECISION. IF IN DOUBT YOU SHOULD CONTACT YOUR FINANCIAL OR OTHER PROFESSIONAL ADVISER. ALL INFORMATION CONTAINED HEREIN IS PROTECTED BY LAW, INCLUDING BUT NOT LIMITED TO, COPYRIGHT LAW, AND NONE OF SUCH INFORMATION MAY BE COPIED OR OTHERWISE REPRODUCED, REPACKAGED, FURTHER TRANSMITTED, TRANSFERRED, DISSEMINATED, REDISTRIBUTED OR RESOLD, OR STORED FOR SUBSEQUENT USE FOR ANY SUCH PURPOSE, IN WHOLE OR IN PART, IN ANY FORM OR MANNER OR BY ANY MEANS WHATSOEVER, BY ANY PERSON WITHOUT MOODY'S PRIOR WRITTEN CONSENT

CREDIT RATINGS AND MOODY'S PUBLICATIONS ARE NOT INTENDED FOR USE BY ANY PERSON AS A BENCHMARK AS THAT TERM IS DEFINED FOR REGULATORY PURPOSES AND MUST NOT BE USED IN ANY WAY THAT COULD RESULT IN THEM BEING CONSIDERED A BENCHMARK.

All information contained herein is obtained by MOODY'S from sources believed by it to be accurate and reliable. Because of the possibility of human or mechanical error as well as other factors, however, all information contained herein is provided "AS IS" without warranty of any kind. MOODY'S adopts all necessary measures so that the information it uses in assigning a credit rating is of sufficient quality and from sources MOODY'S considers to be reliable including, when appropriate, independent third-party sources. However, MOODY'S is not an auditor and cannot in every instance independently verify or validate information received in the rating process or in preparing the Moody's publications.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability to any person or entity for any indirect, special, consequential, or incidental losses or damages whatsoever arising from or in connection with the information contained herein or the use of or inability to use any such information, even if MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers is advised in advance of the possibility of such losses or damages, including but not limited to: (a) any loss of present or prospective profits or (b) any loss or damage arising where the relevant financial instrument is not the subject of a particular credit rating assigned by MOODY'S.

To the extent permitted by law, MOODY'S and its directors, officers, employees, agents, representatives, licensors and suppliers disclaim liability for any direct or compensatory losses or damages caused to any person or entity, including but not limited to by any negligence (but excluding fraud, willful misconduct or any other type of liability that, for the avoidance of doubt, by law cannot be excluded) on the part of, or any contingency within or beyond the control of, MOODY'S or any of its directors, officers, employees, agents, representatives, licensors or suppliers, arising from or in connection with the information contained herein or the use of or inability to use any such information.

NO WARRANTY, EXPRESS OR IMPLIED, AS TO THE ACCURACY, TIMELINESS, COMPLETENESS, MERCHANTABILITY OR FITNESS FOR ANY PARTICULAR PURPOSE OF ANY SUCH RATING OR OTHER OPINION OR INFORMATION IS GIVEN OR MADE BY MOODY'S IN ANY FORM OR MANNER WHATSOEVER.

Moody's Investors Service, Inc., a wholly-owned credit rating agency subsidiary of Moody's Corporation ("MCO"), hereby discloses that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by Moody's Investors Service, Inc. have, prior to assignment of any rating, agreed to pay to Moody's Investors Service, Inc. for appraisal and rating services rendered by it fees ranging from \$1,500 to approximately \$2,500,000. MCO and MIS also maintain policies and procedures to address the independence of MIS's ratings and rating processes. Information regarding certain affiliations that may exist between directors of MCO and rated entities, and between entities who hold ratings from MIS and have also publicly reported to the SEC an ownership interest in MCO of more than 5%, is posted annually at www.moodys.com under the heading "Investor Relations — Corporate Governance — Director and Shareholder Affiliation Policy."

Additional terms for Australia only: Any publication into Australia of this document is pursuant to the Australian Financial Services License of MOODY'S affiliate, Moody's Investors Service Pty Limited ABN 61 003 399 657AFSL 336969 and/or Moody's Analytics Australia Pty Ltd ABN 94 105 136 972 AFSL 383569 (as applicable). This document is intended to be provided only to "wholesale clients" within the meaning of section 761G of the Corporations Act 2001. By continuing to access this document from within Australia, you represent to MOODY'S that you are, or are accessing the document as a representative of, a "wholesale client" and that neither you nor the entity you represent will directly or indirectly discentiate this document or its contents to "retail clients" within the meaning of section 761G of the Corporations Act 2001. MOODY'S credit rating is an opinion as to the creditworthiness of a debt obligation of the issuer, not on the equity securities of the issuer or any form of security that is available to retail investors. It would be reckless and inappropriate for retail investors to use MOODY'S credit ratings or publications when making an investment decision. If in doubt you should contact your financial or other professional adviser.

Additional terms for Japan only: Moody's Japan K.K. ("MJKK") is a wholly-owned credit rating agency subsidiary of Moody's Group Japan G.K., which is wholly-owned by Moody's Overseas Holdings Inc., a wholly-owned subsidiary of MCO. Moody's SF Japan K.K. ("MSFJ") is a wholly-owned credit rating agency subsidiary of MJKK. MSFJ is not a Nationally Recognized Statistical Rating Organization ("NRSRO"). Therefore, credit ratings assigned by MSFJ are Non-NRSRO Credit Ratings. Non-NRSRO Credit Ratings are assigned by an entity that is not a NRSRO and, consequently, the rated obligation will not qualify for certain types of treatment under U.S. laws. MJKK and MSFJ are credit rating agencies registered with the Japan Financial Services Agency and their registration numbers are FSA Commissioner (Ratings) No. 2 and 3 respectively.

MJKK or MSFJ (as applicable) hereby disclose that most issuers of debt securities (including corporate and municipal bonds, debentures, notes and commercial paper) and preferred stock rated by MJKK or MSFJ (as applicable) have, prior to assignment of any rating, agreed to pay to MJKK or MSFJ (as applicable) for appraisal and rating services rendered by it fees ranging from JPY200,000 to approximately JPY350,000,000.

MJKK and MSFJ also maintain policies and procedures to address Japanese regulatory requirements.

REPORT NUMBER

1111680

