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Scenario Analysis

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Motivation

Scenario analysis is a useful tool to complement portfolio risk management

- Scenario analysis usually relies on a few discretionary forecasts
- Historical data help propagate these forecasts to a variety of market factors, and provide consistent return projections across a broad investment universe
- But! Scenarios can be very different not always well represented by available historical data
- Examples:
 - "Japan scenario"
 - Low inflation regime / weak GDP growth
 - ▶ "Monetization scenario"
 - Significant inflation / weak GDP growth
- Important issues:
 - ▶ Time horizon
 - Scenario and regime
 - ▶ Including macro-variables in stress-scenarios



Case Study



Consider tail-risk scenarios

Euro area woes	Mild correction with possibility of a rebound	
	Spiral of contagion before stabilising and rebound	
	Escalation into a severe bear market	
Demand-driven commodity shock	2a Loose monetary policy or resource hungry economies	
	2b Commodity rally feeding into inflation pressure and stifling growth	
Middle East tensions - Oil price spike driven by supply shock	Threat to oil supply disruption	
	Oil price rally feeding headline inflation pressure	
Geopolitical tensions	Localised conflict, temporary impact	
	Regional conflict involving key global players	
5		
Chinese RMB revaluation	5a Large unexpected Chinese RMB Revaluation	
Natural disasters	(6a) Pandemics	
	6b Earthquakes	

Source: Barclays Research



We look at each scenario using a two-step approach

- Scenario shock defined by a few selected risk factors that are stressed based on a macroanalysis
- Estimate change in asset prices to be expected following the shock
- Note, this analysis is based on market conditions as of end-March 2012.

Step 2 Step 1 **Quantitative projections** Macro-economic analyses Barclays, Quantitative Portfolio Strategy Team in charge Barclays, Global Asset Allocation Research Forward-looking approach based on · Based on multi-factor risk model Methodology - Economic theory Takes scenario stresses as inputs Academic studies Uses historical relationships to project scenario outcomes - Comparable historical studies Expected 'shock-to-trough' by asset class Expected sequence of events **Output** Assumptions on key asset classes impacted (to be used as input for step 2)



Scenario 1a – Euro area woes: Mild correction *Macro-economic analysis*

Macro Overview

- Fiscal slippage related news triggers risk asset correction
- Focus mainly on European events rather than global growth fears
- Likelihood of a short lived risk asset correction followed by a swift rebound
- Spain and Italy are impacted together initially before spreading to other core countries
- Mild recession in the Euro area due to fiscal constraint. Unchanged outlook with real GDP growth expected at -0.4%y/y 2012

View by Asset Class

Fixed income

- Fiscally challenged sovereign spreads widen
- Spanish and Italian yields exceed 6.5%, debt sustainability fears spread
- Spread to safe havens such as Bunds and Gilts widen a further 100bps as safe havens rally
- French and Belgian spread to safe havens widen by 50-100bps
- Euribor EONIA spreads widen from the usual 20-40bp range to exceed 50bps as solvency fears spill into liquidity concerns. However, latest 3yr LTRO has somewhat mitigated this

Equity

- European equities fall on average by 10%
- S&P 500, NKY and equities of "unaffected" economies fall
- EM equities expected to fall
- VIX and VSTOXX expected to rise

Commodity

- Mild correction in commodities as investors take profits in case of broader global growth impact
- Copper and oil expected to fall

FX

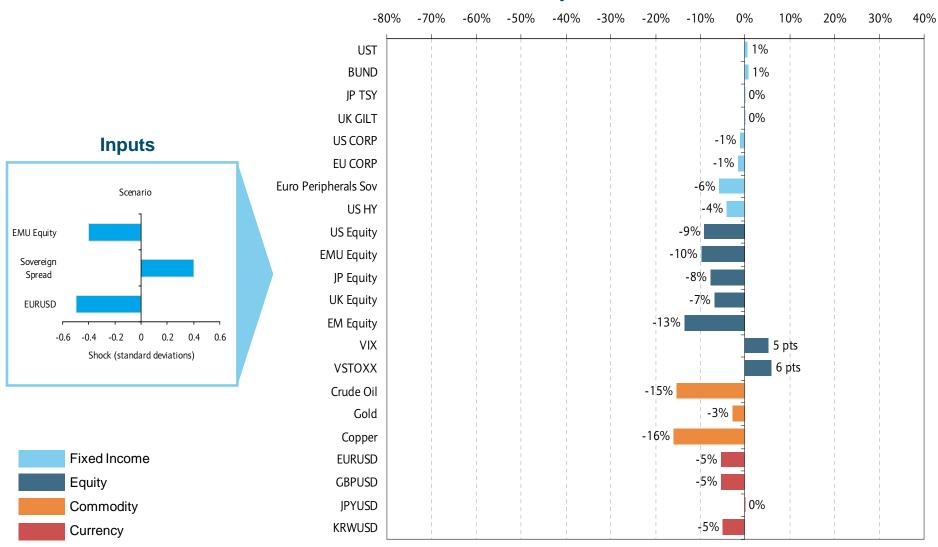
• EURUSD declines less than 5% at this stage

Source: Barclays Research



Scenario 1a – Euro area woes: Mild correction Quantitative Projections

Projected Returns



Source: Barclays Research



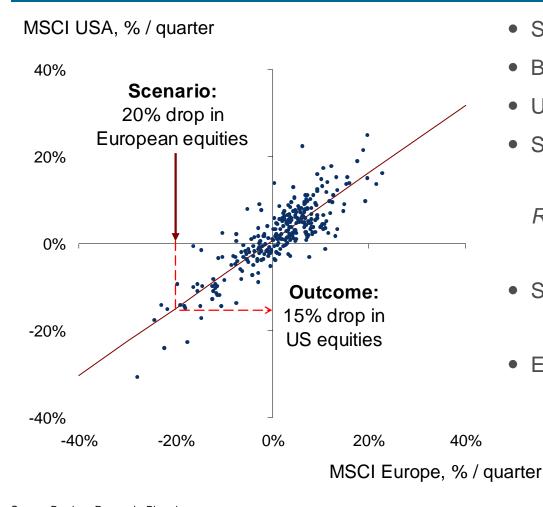
Analysis



Scenario Analysis – Maximum Likelihood Approach

Maximum Likelihood method help to propagate a partially specified scenario to a broad asset universe

Return Scenario for European Equities Translated into Return for US Equities



- Scenario: -20% return on European equities
- Beta of US equities: 78%
- Use to project US equity expected return
- Similar to OLS regression

Ret US = Const + Beta x Scen Ret EU

- Scenario return of US equities: -15%
- Estimation Period: Jan 1988 to Dec 2011



Example: Effect of YC Widening on Credit Portfolio

Consider a scenario where treasury yields increase by 100 bp (parallel shift)

Yield Curve Widening Scenario – Implications for the US Corporate Index

Portfolio Rate Exposures		Rate Scenario / Return	
6m KRD	0.07	+ 100 bps	- 0.07
2y KRD	0.60	+ 100 bps	- 0.60
5y KRD	1.68	+ 100 bps	- 1.68
10y KRD	1.66	+ 100 bps	- 1.66
20y KRD	1.50	+ 100 bps	- 1.50
30y KRD	1.35	+ 100 bps	- 1.35
			- 6.86 %

Portfolio: US Corporate Index

Scenario: 100 bps parallel shift of the YC

Beta of corporate spreads: -0.15

• Rate return: -6.86%

• Spread return: +2.38%

Portfolio returns: -4.48%

Portfolio Spread Exposure	Spread Scen	ario / Return
DTS 15.73	- 15.13 %	+ 2.38 %
		- 4.48 %

Estimation Period: Jan 1990 to Dec 2011

- Factor correlations and volatilities play an important role in translating scenarios into projected returns
- But correlations can depend on investment horizons, economic regimes, and scenarios

Source: Barclays Research

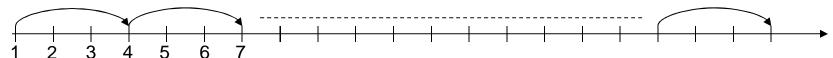


Correlations and Investment Horizon: Methodology

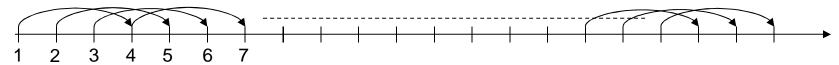
For longer investment horizons volatilities and correlations can be estimated from overlapping samples

Consistent Estimates: Non-Overlapping and Overlapping Samples

3 month non-overlapping sample



3 month overlapping sample



- Data frequency: monthly
- Investor is interested in a longer horizon e.g. quarterly (3 months)
 - ▶ A) Use non-overlapping samples of 3 months returns few data points inefficient
 - From which month to start?
 - 2/3 of possible 3months return realizations are ignored
 - ▶ B) Overlapping samples of 3 months returns
 - Uses all possible 3 months return realizations (larger effective sample)
 - Observations are auto-correlated wider confidence intervals for estimated parameters
 - BUT: estimated parameters are still consistent

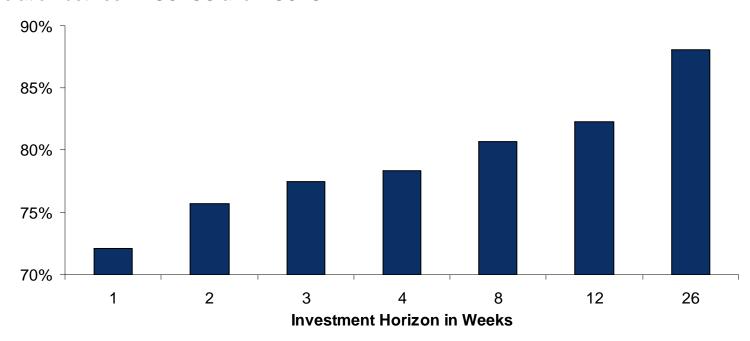


Correlations and Investment Horizon

Asset correlations can change according to the investment horizon

Correlation between US and UK Equities for various Investment Horizons

Correlation between MSCI US and MSCI UK

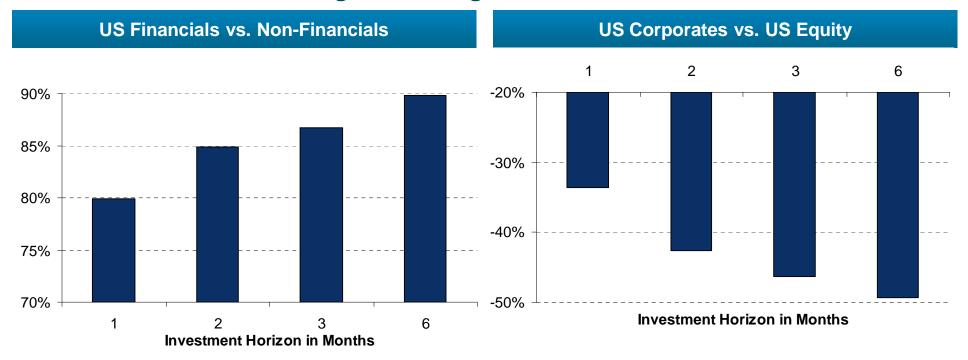


- Correlation between MSCI US and MSCI UK increases with the investment horizon
 - From 72% for 1-week returns
 - ▶ To almost 90% for 26-week returns
- Calibration period: 01 Jul 1988 30 Dec 2011



Correlations and Investment Horizon (cont)

Asset correlations can change according to the investment horizon

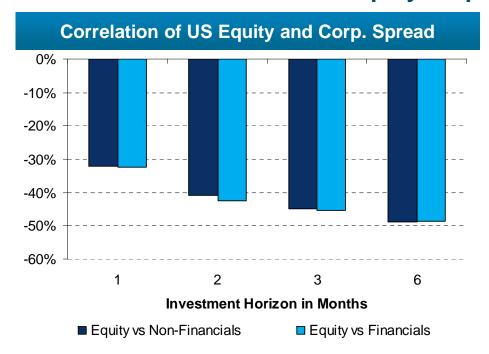


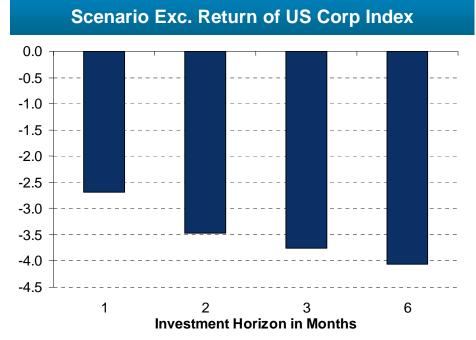
- Correlation between relative spread changes of US Financial and Non-Financial sectors increases with the investment horizon (from 80% to 90%)
- Correlation between relative spread changes of US Corporates and returns of S&P 500 drops with the investment horizon (from 34% to 50%)
- Calibration period: Jul 1973 Dec 2011



Example: Credit Portfolio and Equity Market Crash

How does the excess return of a corporate portfolio change according to investment horizon in a 20% equity drop scenario?





- Scenario: 20% drop in S&P500
- How are excess returns of US corporate bonds affected?
- The equity-spread correlation declines with the investment horizon
- A longer horizon implies a lager drop in corporate excess returns in the considered scenario
- -2.6% for 1 month horizon vs -4.1% for 6 month horizon
- Calibration period: Jul 1973 Dec 2011

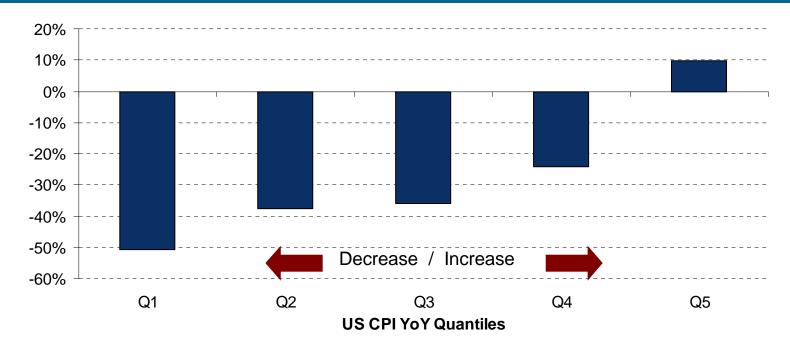


Scenario Analysis and Economic Regimes

Asset correlations can change in different economic regimes

- Correlation: US corporate bond excess returns vs US treasury returns
 - Low and negative when inflation is low
 - ▶ Can turn positive when inflation is high
 - ▶ Think of "Japan" vs. "Monetization" scenarios
- Calibration period: Feb 1973 Dec 2011

Correlation Between Treasury Returns and US Corp ER in Different Inflation Regimes



Source: Barclays Research, Bloomberg, Bureau of Labor Statistics

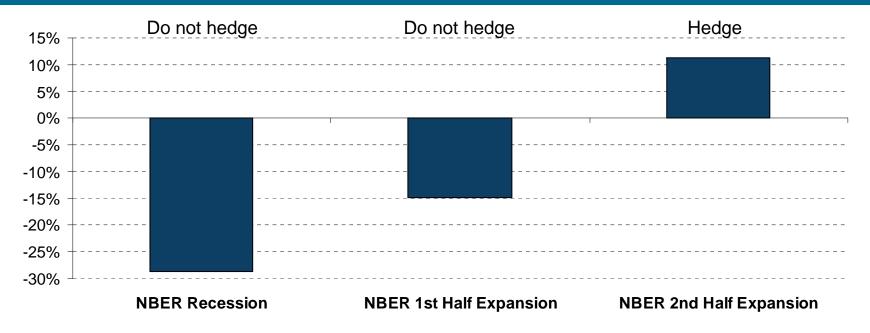


Economic Regimes: Hedging FX Exposure

Should the FX exposure of a US equity portfolio be hedged by a European investor?

- Depends on the correlation between returns of EURUSD and US equities
 - Negative / Low correlation -> do not hedge
 - Positive / High correlation -> hedge
 - ▶ Estimate possible losses in a bearish scenario for the US equity market
- Calibration period: Jan 1973 Dec 2011

Correlation Between returns of USD-EUR Exchange Rate and MSCI USA





Economic Regimes: Hedging FX Exposure (cont)

Estimate losses for FX hedged/unhedged portfolios in a bearish equity scenario

- Scenario: US equities drop by 20%
 - ▶ Losses for hedged/unhedged portfolios in different NBER regimes for a European investor?
 - ▶ In NBER Recessions USD exposure diversifies portfolio risk:
 - EUR loss for unhedged portfolio is smaller
 - Hedged portfolio turns out to be over-hedged by 20%, so overall losses are even higher
 - ▶ The opposite is observed in NBER expansion (2nd half)
 - ▶ Calibration period: Jan 1973 Dec 2011

Scenario Losses of FX Hedged and Unhedged Portfolios in Different NBER Regimes -10.00% -15.00% -20.00% NBER Recession NBER 1st Half Expansion NBER 2nd Half Expansion Source: Barclavs Research, Bloomberg, NBER

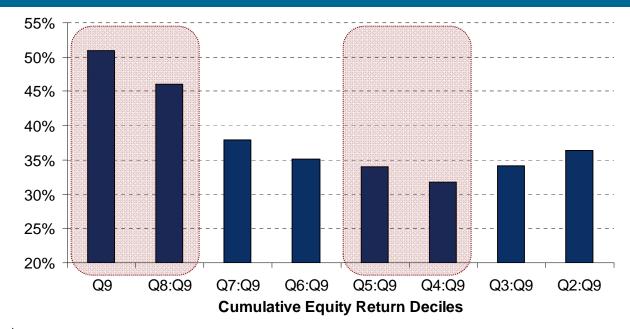


Scenario Correlations

Asset correlations can depend on the scenario considered

- A familiar phenomenon: higher correlations in extreme market events
- Example:
 - ▶ Return scenarios in the context of various US equity market returns (from bearish to bullish)
 - ▶ Correlation: relative corporate spread changes vs treasury returns
- Correlation breaks down when equity market declines
- Period: Feb 1973 Dec 2011

Correlation between % Corporate Spread Changes and Long Treasury Returns

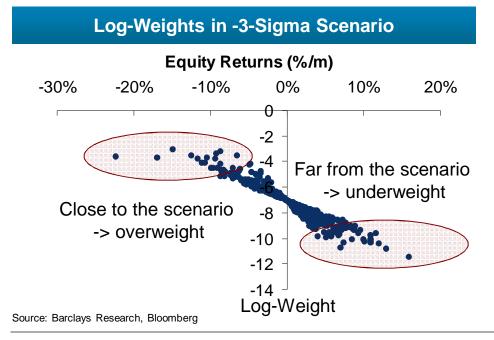


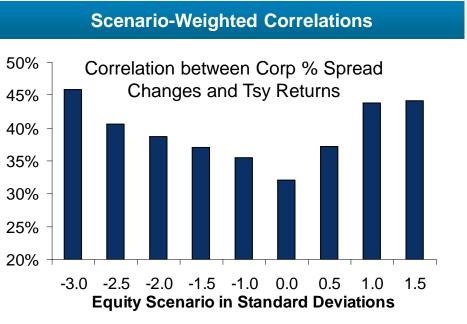


Scenario Correlations – How to Adjust?

Historical observations can be weighted by their proximity to the chosen scenario

- How to ensure that the asset correlation matrix is consistent with the chosen scenario?
- Weight observations by their proximity to the scenario
- Example Scenario: -3 standard deviations in equity returns = -16% / month
 - ▶ Observations with comparable equity returns are given large weights:
 - Sep 1974: -12.4%
 - Aug 1998: -15%
 - Sep 2008: -9.2%, etc.
 - ▶ Estimated correlations rely more on observations closer to the chosen scenario
- Period: Feb 1973 Dec 2011





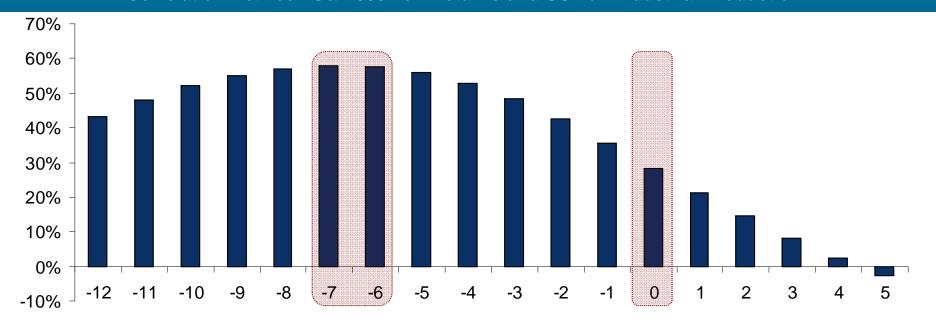


Scenarios in Macro Variables

Changes in macro-variables generally lag changes in market prices

- Official macro-statistics frequently lag the market
- Illustration:
 - ▶ US YoY Industrial Production lags annual return of S&P 500 by about 6-7 months
 - Correlation between S&P YoY returns and the US YoY Industrial Production is highest at the 6-7 month lag
 - ▶ Period: March 1962 Dec 2011

Correlation Between S&P 500 YoY Returns and US YoY Industrial Production



Lag in US YoY Industrial Production (months)

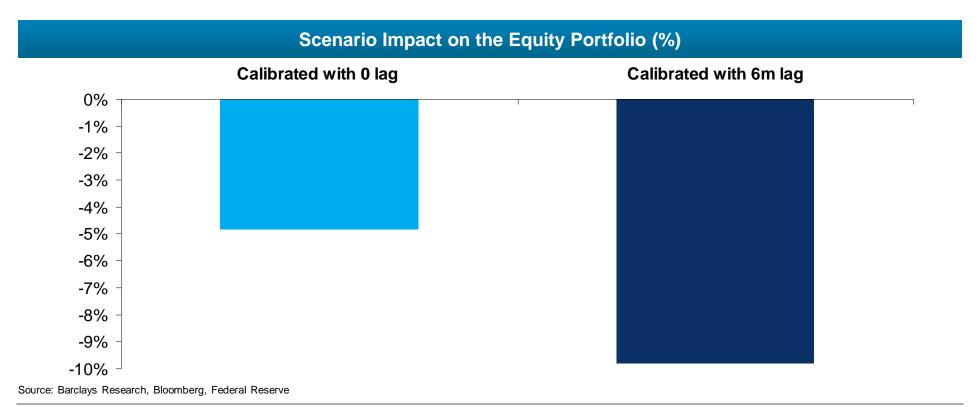
Source: Barclays Research, Bloomberg, Federal Reserve



Example: Macro Scenario

How does a decline in industrial production affect equities?

- Scenario: 5% decline in US industrial production
- Impact on the equity portfolio (S&P 500)?
 - ▶ Case 1: Correlation is calibrated with 0 lag between Industrial Production and Equity returns
 - ▶ Case 2: Correlation is calibrated with 6 months lag between Industrial Production and Equity returns
 - ▶ Loss for the equity portfolio doubles (from -4.8% to -9.8%) when the 6 months lag is taken into account
- Period: March 1962 Dec 2011





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