

# Retooling Risk Management IAFE Conference

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## Client's Reactions: Portfolio Construction

**POINT Portfolio Modeling** 

#### Return

- Question the sources of "alpha"
- Looking into correlated exposures
- ▶ Liquidity and cost-to-close: The absolute major overlook
- Discretion on over-ruling quantitative models
  - For example, hard-to-measure exposures, such as oil

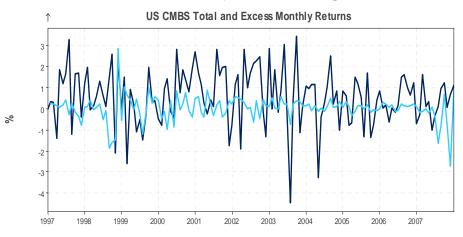
### Risk

- Intensive use of the models
- Different spin on the use of risk models
  - Know the models, assumptions, and their conditional nature
  - Know the people
    - Breadth of research
    - State-of-art modeling Bounce back ideas
    - Track record of implementing and communicating model changes
    - Close to the market



POINT Portfolio Modeling

- Correlations: Basis risk and hedges
- Traditional Scenario Analysis: Worries with the unknown
- Total collapse of issuer/sector-concentration constraints
  - Systemic macro risk, not idiosyncratic
- Volatilities: For example, securitized investment grade products
  - CMBS volatility: From "agencies" to equities



US CMBS Total and Excess Monthly Returns							
15							
e 0-							
-10							
-20							
-25	Jul-08	Jan-09	Jul-09				

Key Axis Name	Last	Minimum	Maximum	Mean	SD
Left Inv Grade CMBS - Total Return	1.10	-4.46 07/31/2003	3.44 09/30/2003	0.57	1.32
Left Inv Grade CMBS - Excess Return	0.91	-2.70 11/30/2007	2.84 11/30/1998	0.03	0.59

Key Axis Name	Last	Minimum	Maximum	Mean	SD
Left Inv Grade CMBS - Total Return	2.49	-18.80 11/28/2008	16.45 12/31/2008	-0.07	6.96
Left Inv Grade CMBS - Excess Return	1.72	-23.19 11/28/2008	14.66 12/31/2008	-0.59	7.58

Source: Barclays Capital



POINT Portfolio Modeling

- Conditional models
  - More invariant factors
  - Frequent updates of conditioning variables
  - Judicious use of high/mixed frequency data
- Also faring well in recovering from the markets' volatility highs
- Cross-markets loops/feedback
  - From the equity markets in what regards default probabilities
  - Distress in equities coming from the credit market
  - Good description of the sources of risk



#### Standardized Returns for the US Market Portfolio 2.0 -1.5 1.0 0.5 0.0 Mar-06 Dec-06 Dec-04 Sep-05 Dec-05 Sep-06 Dec-07 Mar-08 Dec-08 Mar-09 Jun-03 Dec-03 Mar-04 Jun-04 Sep-04 Mar-05 Jun-05 90-un( Mar-07 10-un Sep-07 Sep-08 -0.5

Source: POINT, Barclays Capital

-1.0

-1.5

-2.0

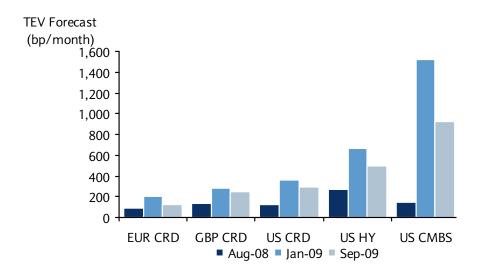
-2.5

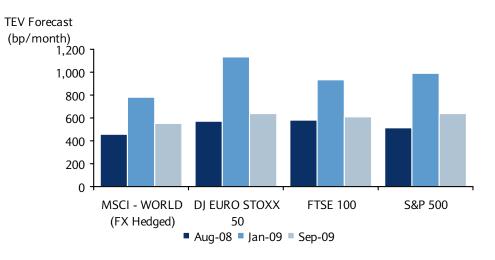
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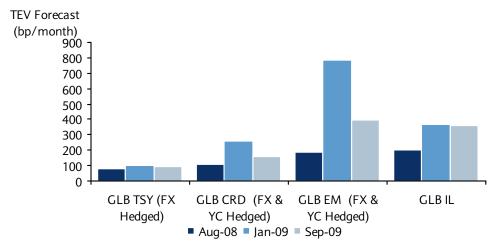


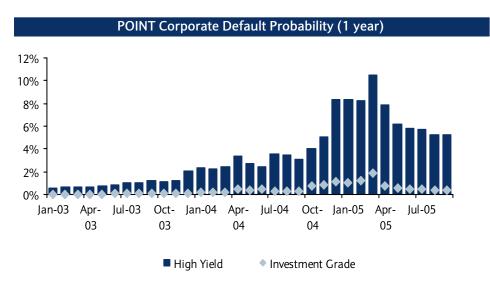
# What Went Right: Example II

POINT Portfolio Modeling









Source: POINT, Barclays Capital



- What clients are asking for:
  - Scenario analysis and stress-testing
  - ▶ Risk models:
    - Are they overshooting?
    - Conditional dynamic correlations across asset classes
    - Independent risk assessments at different frequencies
    - Volatility and higher moments: For example, skewness
    - New alpha/risk factors? Government, skewness, short interest
- Other interesting research points and challenges:
  - Cross-asset class dependencies:
    - Putting together data of very different nature
    - Model synchronization
    - Availability of good data versus rich conditional models
  - Correlation: Asymmetric nature and tail clustering



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