Corrected Note (first published 06 June 2019) (See page 18 for details)

# The Value Conundrum

Past, Present, Future

One of the enduring and puzzling features of this equity cycle has been Value's lackluster performance. Despite intermittent reversal rallies (2009, 2012-2013, 2016

Figure 1), Value is currently trading at the biggest discount ever and offers the largest premium over the last 30 years. The oversold condition of Value is at par with or worse than during the 2000 TMT growth bubble. The median P/E of the cheapest portfolio relative to S&P500 is trading at ~7x discount (99%ile, Figure 34). Similarly the relative P/B spread of the cheapest vs. the most expensive portfolio is at ~9x (widest ever, Figure 37). The average monthly win ratio of the Value portfolio since 2013 has been a measly 40% compared to 57% over the prior 30 years (Figure 14). Value weakness is pervasive and persistent irrespective of its definition (P/E, P/B, P/Sales, P/FCF, Figures 18-21). Even allowing for sector/size biases in selecting cheap/expensive stocks does not solve the conundrum (Figure 22, 23). Across regions, this impairment is most evident in Europe and followed by the US. Value has continued to work in EM and Japan, although more muted than historically (Figure 24-27). The Value predicament in this cycle appears to be primarily confined to Equities, in particular Large Caps. Realized Value premia within Small Caps (Russell 2000, Figure 29) is comparable to the prior two decades. In other asset classes, including Commodities, Rates, Credit and FX, Value has remained effective (Figure 3). Within fixed income, High Yield bonds (proxy for risky Value premia) have returned superior performance vs Investment Grade bonds (Quality) both in absolute and risk adjusted terms this cycle (Figure 31).

The key structural headwinds to Value include: (1) slower mean reversion in stock fundamentals; (2) disruptive technologies; (3) indexation and rise of stock correlations; (4) weakest post-War US macro backdrop; (5) easy access to cheap capital globally; and (6) noticeably different fundamental and risk profiles of Value in this cycle. Many of the above structural impediments are residual effects of the global financial crisis (e.g. weak growth and low rates/inflation). These headwinds should naturally unwind/normalize over time. However, effects related to technological disruption (e.g. slower fundamental mean reversion) may require proactive intervention (e.g. anti-trust regulations). See pages 2 and 3 for more details.

In sum, for Value to make a sustained comeback the following developments are likely needed: (1) regulations that foster competition; (2) saturation of passive products and private equity investments as well as stabilization of active equity AUM; (3) less policy uncertainty (e.g. fewer disruptions from Trump); (4) sustained reacceleration in global growth; or at the other extreme (5) a proper cycle reset (i.e. full-blown recession forcing premia to re-price). While acknowledging these structural headwinds, we believe that short-lived and sharp Value snapbacks are still very likely given extreme conditions. For instance, the biggest market dislocation currently lies between Value and Low Vol stocks which are trading at a new record high valuation gap (fwd P/E spread of ~11x 100%ile, Figure 4), and substantially above 2016 levels (see Low Vol Bubble) when US rates were even lower. Further, the degree of miss-alignment between Value and Momentum is at extreme levels (Figure 13) suggesting that the current dislocation is ripe for reversal. The key catalyst that could trigger such a reversal into Value is a trade deal. See Figures 74-84 for industries most exposed to Value.

# See page 18 for analyst certification and important disclosures.

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# **Global Quantitative Strategy**

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Equity Linked (Marko Kolanovic) Quantitative Research (Dubravko Lakos)

Portfolio Strategy (Dubravko Lakos)

Figure 1: Value Underperformance by Years

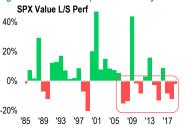


Figure 2: Value Struggles in This Cycle ■ P1 (Cheap) ■ P2 ■ P3 ■ P4 ■ P5 (Expensive



- Slower mean reversion in fundamentals of stocks is working against the Value trade in this cycle, especially for the short portfolio (i.e. most expensive stocks). Mean reversion of stock fundamentals is the key driver of the Value trade. For instance, high ROE stocks (typically expensive) over time tend to mean-revert lower towards their peers' ROE average. During the reversion their price tends to underperform the market. Conversely, stocks with low ROE (assuming the firm stays in business) tend to catch up as low ROE discourages new entrants and/or weeds out less efficient peers. Consequently, such stocks typically outperform the market on a relative basis. Analyzing the speed of mean reversion in ROE since 1980s shows that in the previous cycles the top ROE stocks used to mean-revert (i.e. deteriorate) much faster than in the current cycle (50% vs 35% to mid-point, Figure 5). On the contrary, the speed of mean reversion of the bottom ROE stocks (i.e. improvement) in the last 10 years is similar to the prior cycles (Figure 42).
- Disruptive technologies are a drag on Value. The convergence of tech, media and communications began more than 25 years ago. That trend has accelerated in the last 10-15 years through disruptive integration of the internet, automation, social media and artificial intelligence in consumer and business applications. As a result many of the legacy market leaders that did not innovate or adapt new technologies effectively have seen their equity multiples stagnate. These have become persistent members of the Value portfolio (Figure 6). On the flip side, many of the high growth companies are initially sustained by private equity and venture capital. They are able to attract investor interest even though the valuation of these private companies is much higher than the newly IPO-ed peers that are further along the life-cycle. It's not that Value has poor fundamentals, but its market share is being eaten away by the disruptive Growth companies (i.e. Amazon vs brick-and-mortar retailers, Netflix vs legacy cable providers, Uber, etc) or by consolidation where technology requires scalability (e.g. bulge bracket financials). We have seen a wide swing in market concentration in this cycle, initially a decline and then a sharp upswing signaling consolidation (Figure 7). Among the industries where sales concentration has risen the most are large financials, internet retail, diversified telecoms, computers & peripherals, and internet software & services. It's become a "Winner Take All" cycle (Figure 46).
- Indexation and rise of stock correlation have led to Value extinction. A salient feature of the asset management industry since early 2000s has been the rising demand for passive products by both institutional and retail investors (Figure 47). We estimate that passive products (including Enhanced Index, Smart Beta) currently represent ~ 60% of equity AUM in the US. The turnover of stocks has structurally settled lower relative to their market cap (Figure 8). Index products, including ETFs, have driven intra-stock correlations higher. Index stocks are bought/sold as a group irrespective of their differing fundamentals. It has lowered stock return dispersion (Figure 49), leaving fewer opportunities for price reversion. This has essentially led to Value extinction in the Large Cap space. Further, real-money allocators have been pulling capital out of the public equity market and pouring it into the private market (e.g. average allocation to alternatives of US pension funds has increased to ~25%). By contrast, Small Cap stocks, which are less affected by indexation, have not seen a drop in dispersion (Figure 50). In addition, Small Caps have lower exposure to secular growth and are subject to faster fundamental and price mean reversions.
- The weakest post-War economic recovery and low real interest rate environment limit Value effectiveness. In all post-War (1945) recoveries, US real growth has exceeded 4% mid-cycle for at least several quarters. In the current cycle real growth has averaged 1.8% and never reached 4%, making it one of the weakest in the last 70 years (Figure 51). Remarkably, real interest rates are still below the

Figure 3: Value Outperformed In Other Asset Classes Except Equity

100

'07



Equity

'15

'17

'13

Commod

'11

'09





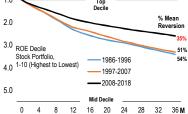
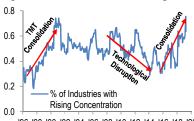


Figure 6: Value Unloved, Sticky in Nature



Figure 7: Consolidation Hit All Time High,



'96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18 '20 Source: JPM US Equity Strategy & Quant Research

levels seen during the beginning of this cycle (Figure 52). Persistently low rates have driven institutional investors like pension funds and insurance companies (typically large bond holders) into equity "bond proxy" products such as Low Vol and High Quality stocks. Their performance has exhibited a consistently negative correlation to Value (Figure 73) while their valuations have remained extremely high.

- Prolonged easy monetary policy globally and access to cheap capital favors Growth over Value. Easy access to capital encourages risk taking and facilitates entrepreneurs to create innovative products and services. These new companies provide dynamism to market economies and provide investors with a wider choice of growth opportunities to choose from. As a result, long periods of cheap capital can divert interest from Value (i.e. similar to 1990s).
- Fundamental and risk characteristics of Value have changed over time, some have deteriorated, others have improved. Value stocks have intrinsically become more risky-their beta and volatility profiles have increased from below market levels during TMT cycle (when Growth stocks were considered high beta) to above market level in the current cycle (i.e. beta to market of ~1.2, Figure 9). Likely reason for the higher risk profile of Value is deteriorating pricing power, which is reflected in falling operating margins (Figure 11). However, top line growth and cash flow growth remain in line with historical trend (Figures 57-60). Additionally, the debt profile of Value stocks has shown improvement, which is contrary to what many skeptics argue. In fact, leverage of Value stocks has been on a steady decline, with debt/equity ratios below market level in recent years (Figure 12). This is likely a function of low rates. Lastly, Value stocks have seen a pickup in buyback activity relative to the market (Figure 67). This likely signals that management sees their companies as undervalued, but also likely with limited opportunity for growth and investment. In sum, stable growth, lower leverage and higher buyback activity profiles, suggest that Value stocks may be less vulnerable in the next recession than historically. Limited downside could be further supported by the extreme de-rating (P/B of only 1.4x and fwd P/E of 8.5x) that Value has already experienced.

Figure 13: Value-Momentum Correlation – Extreme and At Cycle Lows

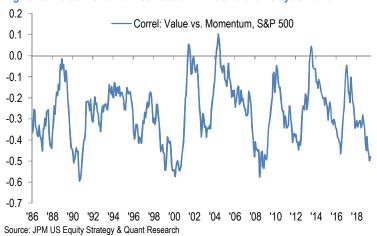


Figure 8: Reduced Cash Trading/MCap

15%

SPX , Cash Trading Value/Market Cap

10%

5%

Figure 9: Beta Profile of Value Inverted

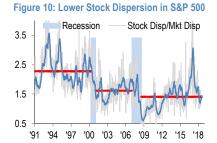
0.20P1 (Cheap) P2 P3 P4 P5 (Expensive)

0.10

0.00

Dec'84- Jul'90- Mar'01- Dec'07-Jun'90 Feb'01 Nov'07 Mar'19

'99 '01 '03 '05 '07 '09 '11 '13 '15 '17 '19



Power

Oher. Margin Spread, S&P 500, Value (Cheap vs. Market)

-5%

'84 '88 '92 '96 '00 '04 '08 '12 '16

0.4

0.2

Net Debt/Equity Spread,
S&P 500, Cheap vs. Market
'86 '90 '94 '98 '02 '06 '10 '14 '18

Source: JPM US Equity Strategy & Quant Research

Figure 12: But Also Lower Leverage

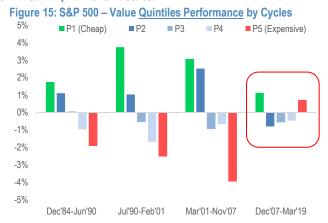
# Value Performance

# Weaker Performance This Cycle vs Past Cycles

Value factor considered below is a sector neutral composite of fwd. P/E, P/B and P/Sales.

Figure 14: S&P 500 – Value L/S Perf. Unusually Weak This Cycle 60% SPX Value L/S Perf 50% 40% 30% 20% 10% 0% -10% -20%

-30% '85 '87 '89 '91 '93 '95 '97 '99 '01 '03 '05 '07 '09 '11 '13 '15 '17 '19 Source: J.P. Morgan US Equity Strategy and Quantitative Research



Quintiles of S&P 500 stocks based on Sector Neutral Scores

Figure 16: S&P 500 - Value Performance Cheap vs Market

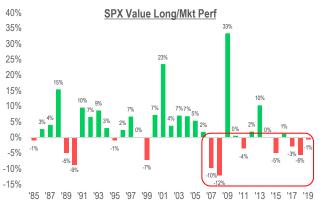
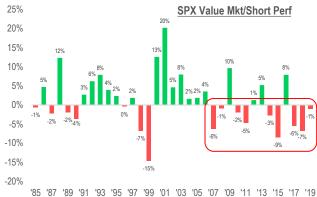


Figure 17: S&P 500 – Value Performance Market vs Expensive



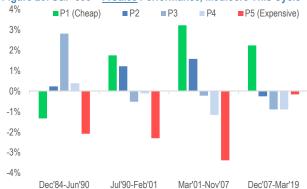
Quintiles of S&P 500 stocks based on Sector Neutral Scores

### **Performance Comparison of Alternate Value Metrics**



Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 20: S&P 500 - P/Sales Performance, Mediocre This Cycle

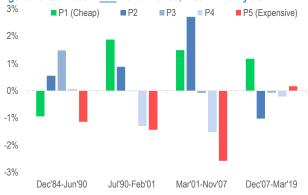


Source: J.P. Morgan US Equity Strategy and Quantitative Research

# **Performance Comparison of Alternate Constructions**

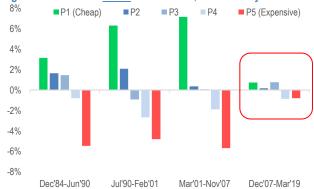
Figure 22: S&P 500 - Non-Sector Neutral, Does Not Help 4% ■ P1 (Cheap) ■P3 P4 ■ P5 (Expensive) 3% 2% 1% 0% -1% -2% -3% -4% -5% Jul'90-Feb'01 Mar'01-Nov'07 Dec'07-Mar'19 Dec'84-Jun'90 Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 19: S&P 500 – P/B Performance, Weak This Cycle



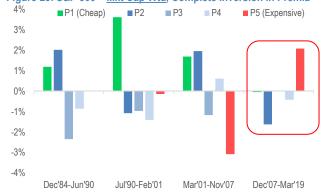
Quintiles of S&P 500 stocks based on Sector Neutral Scores

Figure 21: S&P 500 - P/FCF Performance, Poor This Cycle



Quintiles of S&P 500 stocks based on Sector Neutral Scores

Figure 23: S&P 500 - Mkt Cap Wtd, Complete Inversion in Premia



Quintiles of S&P 500 stocks based on Sector Neutral Scores

Dec'07-Mar'19

### **Performance Comparison across Regions**



Source: J.P. Morgan US Equity Strategy and Quantitative Research

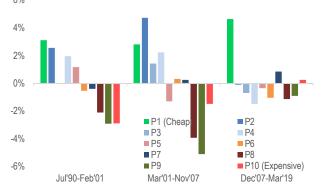
Figure 26: MSCI JP - Value Performance, Poor



Source: J.P. Morgan US Equity Strategy and Quantitative Research

### Value Performance in Large Cap and Small Cap

Figure 28: Russell 1000 – Expensive Not Underperforming 6%



Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 25: MSCI EU - Value Performance, Inverted

8%

6%

4%

2%

0%

-2%

-4%

-6%

Mar'01-Nov'07

Jan'94-Feb'01 Mar'01
Top Quintile based on Sector Neutral Scores

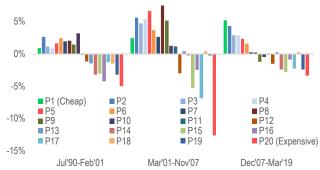
-8%

Figure 27: MSCI EM - Value Performance, Muted



Top Quintile based on Sector Neutral Scores

Figure 29: Russell 2000 – Current Cycle Similar to Past



Based on Sector Neutral Scores

#### **Value Performance across Asset Classes**

Figure 30: Value Outperformed in All Asset Classes Except Equity

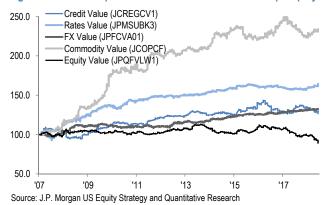


Figure 31: High Yield Performance Outperformed Investment Grade

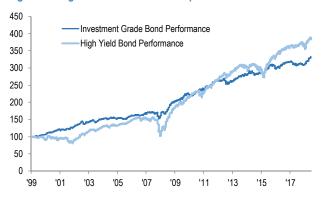


Figure 32: Risk-Reward Across Asset Classes ...

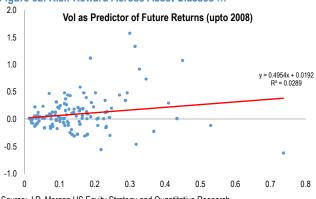
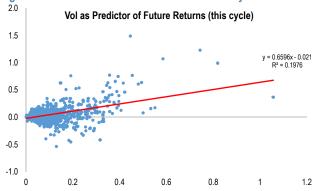


Figure 33: ... Trade-off Remains Consistent This Cycle



# **Relative Valuations**

#### Value Record Cheap vs Market and Historically

Figure 34: Fwd P/E Spread – Value vs Market

-1.0

-2.0

-3.0

-4.0

-5.0

-8.0

'86 '88 '90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18

Figure 36: P/B Spread – Value vs Market

Figure 36: P/B Spread – Value vs Market

-0.5

-0.7

-0.9

-1.1

-1.3

-1.5

-1.7

-1.9

'86 '88 '90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18

Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 35: Fwd P/E Spread – Value vs Expensive



Figure 37: P/B Spread – Value vs Expensive



Figure 38: Current US Style Valuation Comparison vs History as of 31st May'19

	Long Only		Long vs Short		Long vs Market		Long vs Cheapest		
	Current Val.	30yr %ile	Current Val.	30yr %ile	Current Val.	30yr %ile	Current Val.	30yr %ile	
Price to Forward Earnings									
Market	15.7x	53%	-	-	-	-	-	-	
Value	8.5x	5%	-17.0x	8%	-7.2x	1%	-	-	
Div. Yield	9.9x	4%	-9.9x	8%	-5.8x	1%	1.4x	26%	
Growth	16.3x	55%	1.8x	89%	0.6x	64%	7.8x	97%	
Quality	17.3x	72%	2.7x	95%	1.6x	91%	8.7x	97%	
Mom 12M	21.7x	89%	11.6x	94%	6.0x	92%	13.2x	94%	
Low Vol	19.4x	94%	7.7x	100%	3.7x	100%	10.9x	100%	
High Beta	12.0x	7%	-5.9x	1%	-3.7x	2%	3.5x	33%	
			Pric	ce to Book V	'alue				
Market	3.2x	84%	-	-	-	-	-	-	
Value	1.4x	38%	-6.2x	12%	-1.8x	1%	-	-	
Div. Yield	1.9x	34%	-2.0x	8%	-1.2x	2%	0.6x	32%	
Growth	3.2x	64%	0.3x	4%	0.0x	13%	1.8x	81%	
Quality	6.4x	94%	4.4x	98%	3.2x	95%	5.0x	97%	
Mom 12M	4.4x	83%	2.4x	85%	1.2x	81%	3.0x	87%	
Low Vol	4.3x	95%	2.2x	98%	1.1x	95%	2.9x	98%	
High Beta	2.3x	33%	-1.4x	6%	-0.9x	1%	0.9x	36%	

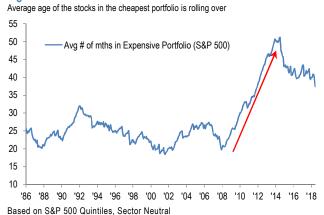
# Structural Headwinds to Value

### Stickiness in Value Portfolio, Herding in Expensive Basket

Figure 39: Value Unloved



Figure 40: Defensives Obsession



### **Slower Mean Reversion in Stock Fundamentals**

Figure 41: Highest ROE Stocks Are Mean Reverting at Much Slower

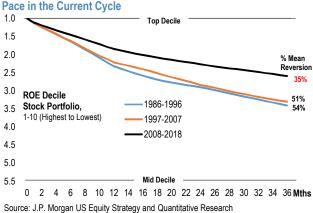


Figure 42: Mean Reversion of Low ROE Stocks Is Not Very Different in the Current Cycle Relative to the Past

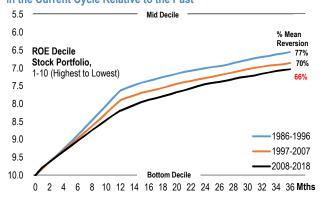
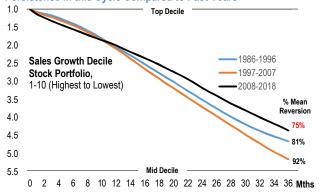
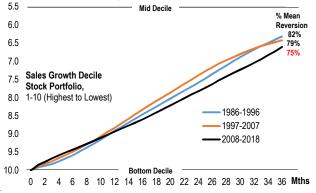


Figure 43: High Sales Growth Stocks Have Displayed More Persistence in this Cycle Compared to Past Years



Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 44: Mean Reversion of Low Sales Growth Stocks Is Not Very Different in the Current Cycle Relative to the Past



The Decile of Bottom Portfolio stocks is tracked over 36 months. This is repeated each month and averaged over all stocks and months.

#### **Technological Disruption**

Figure 45: U-shape Industry Sales Concentration in This Cycle



Figure 46: Select Industries with Biggest Change in Concentration

La diseates	Pre-2008 Post-20		Change in	Avg#	
Industry	Avg	Avg	Conc.	stocks	
Diversified Financial Services	30.8%	61.0%	30.3%	14	
Internet & Catalog Retail	21.3%	47.9%	26.6%	17	
Diversified Telecommunication	19.1%	37.4%	18.3%	30	
Computers & Peripherals	17.6%	31.0%	13.4%	35	
Internet Software & Services	13.2%	25.7%	12.5%	62	
Health Care Technology	29.3%	18.2%	-11.1%	12	
Marine	49.1%	28.6%	-20.5%	5	
IT Services	37.0%	16.2%	-20.7%	52	
Thrifts & Mortgage Finance	33.5%	9.2%	-24.4%	53	
Tobacco	71.5%	34.0%	-37.5%	7	

The percentages are the Herfindahl Score for the Industries

#### Indexation on the Rise

Figure 47: Active vs Passive Fund Flows - Diverging

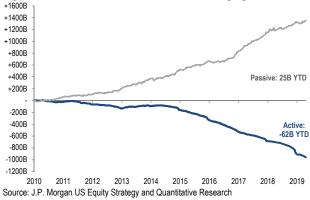


Figure 48: Reduced Cash Trading in Last Decade



Figure 49: S&P 500 Stock Dispersion Lowest this Cycle – Less Opportunity for Value

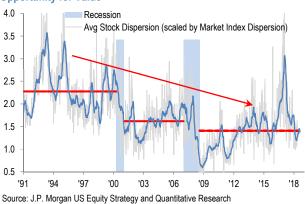
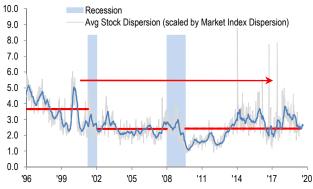


Figure 50: Russell 2000 Stock Dispersion, At Par with Last Cycle



average of 52-week rolling pairwise correlation of S&P 500 stocks

#### **Weaker Economic Growth**

Figure 51: Current Cycle Is the Weakest Post-War Recovery

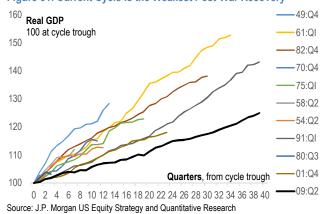
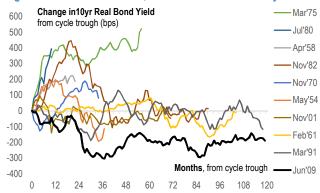


Figure 52: Real Interest Rates, Most Subdued Post-War Cycle



Real Yield = 10-Year Bond Yield - Core Rate of Inflation

# **Fundamental Characteristics of Value**

### Value Intrinsically Risky

Figure 53: Volatility of Value Quintiles (Relative to Market)



Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 54: Beta of Value Quintiles (Relative to Market)



Quintile averages vs Market averages of S&P 500 stocks

Figure 55: Beta Spread - Value vs Market, Higher in Last 2 Cycles

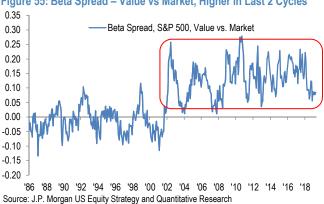


Figure 56: Beta Spread - Value vs Expensive, Structurally Higher 0.5



Quintiles of S&P 500 stocks based on Sector Neutral Scores

Spreads in ROE, Sales Growth, FCF Growth, Operating Margin and Net/Debt to Equity in Cheap Portfolio vs Market and Cheap Portfolio vs Expensive Portfolio. Most charts demonstrate persistent levels and weak cyclicality.

### Persistently Weaker Growth in Value Stocks

Figure 57: Sales Growth Spread - Value vs Market 0.15 Sales Growth Spread, S&P 500, Value vs. Market 0.10 0.05 0.00 -0.05 -0.10-0.15 -0.20 '86 '88 '90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18 Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 59: FCF Growth Spread - Value vs Market



#### **Unusually Low Leverage in Value Stocks This Cycle**



Figure 58: Sales Growth Spread - Value vs Expensive



Figure 60: FCF Growth Spread - Value vs Expensive



Figure 62: Leverage Spread – Value vs Expensive



### **Profitability Measures Mixed in Value Stocks**

Figure 63: ROE Spread – Value vs Market



'86 '88 '90 '92 '94 '96 '98 '00 '02 '04 '06 '08 '10 '12 '14 '16 '18 Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 65: Operating Margin Spread - Value vs Market



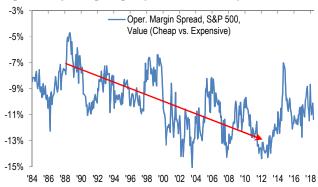
Figure 64: ROE Spread – Value vs Expensive



F: 00 0 6 W 1 0 1 V 1 F 1

Top Quintile of S&P 500 stocks based on Sector Neutral Scores

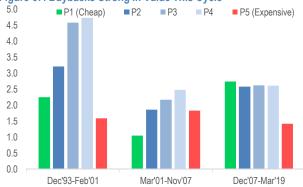
Figure 66: Operating Margin Spread – Value vs Expensive



## **Buybacks Supportive of Value**

Figure 67: Buybacks Strong in Value This Cycle

Source: J.P. Morgan US Equity Strategy and Quantitative Research



# **Value Alignment with Styles**

Figure 68: Value-Size Correlation Structurally Higher



Source: J.P. Morgan US Equity Strategy and Quantitative Research

Figure 70: Value-Low Vol Correlation Structurally Higher



Figure 72: Value-Beta Correlation Structurally Higher



Figure 69: Value-Growth Correlation



Cross-sectional Rank Correlation, Sector Neutral Scores

Figure 71: Value-Momentum Correlation Extremely Low

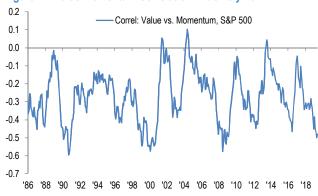
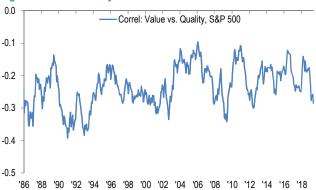


Figure 73: Value-Quality Correlation



# Sector – Style Relationship

Figure 74: Sector Exposure to Styles

Industry	Cheap Value	High Growth	Good Quality	Low Vol.	High Mom.
Energy			0		<b>(S)</b>
Energy Equip & Serv		<b>©</b>			0
Oil, Gas & Cons Fuels	0	0	0		
Materials	0	0		0	
Chemicals	0	0			0
Construction Materials				0	0
Containers & Packaging		0		0	
Metals & Mining		0	0	0	<b>3</b>
ndustrials	0	0	0	0	0
Aerospace & Defense	0	0		0	0
Building Products	0	0		0	0
Construction & Engg	<b>②</b>	0			0000000
Electrical Equip		0	0	0	0
Industrial Conglomerates			0	0	0
Machinery	0		0	0	0
Trading Cos & Distri	0			<b>3</b>	0
Comm. Serv & Supplies		0	0		0
Professional Serv		0		0	0
Air Freight & Logistics	0		0	0	0
Airlines	<b>②</b>	0	0		0
Road & Rail				0	
ons Disc	0	0	0	0	0
Auto Components		0			
Automobiles	<b>Ø</b>		0		0
Household Durables					0
Leisure Products		<b>3</b>	8	8	
Textiles, Apparel & Luxury	0		0		0
Hotels, Rest. & Leisure			0	0	0
Diversified Consumer Serv			-	0	0 0 0
Distributors				•	0
Internet & Direct Marketing	0	0	0	0	0
Multiline Retail	0	0	0	0	
Specialty Retail	0	0	0	0	•
Cons Stap	0		0	0	0
Food & Staples Retailing		0			ŏ
Beverages		0	0	0	000
Food Products	0			0	0
Tobacco	0	0		0	0
Household Products	0	0	0	0	Ø Ø
Personal Products	0			<b>②</b>	8

Industry	Cheap Value	High Growth	Good Quality	Low Vol.	High Mom.
H Care	0	0	0	0	0
H Care Equip & Suppli		0	0	0	0
H Care Providers & Servic		0		0	
H Care Technology		0	0		0
Biotechnology	0		0		0
Pharmaceuticals	0	0	0	0	
Life Sciences Tools & Serv		0		0	0
Financials		0		0	
Banks		0		0	
Diversified Financial Serv		<b>(2)</b>		0	
Consumer Finance		0	0	0	0
Capital Markets	0	0		0	
Insurance		0			0
Technology		0		0	
IT Serv		0			
Software	8			0	<b>②</b>
Communications Equip				0	
Tech Hardware, Storage			0		
Electronic Equip, Instrume		0	0		
Semiconductors			0		
Comm	0		0		0
Diversified Telecom	0				
Media			0	0	0
Entertainment					
Interactive Media & Serv		0	0		
Utilities	0			<b></b>	
Electric Util	0	<b>3</b>		0	
Gas Util		-		0	
Multi-Util	0				
Water Util		8	0	0	
Inde Power and Renewable	0	0			<b>②</b>
REITs		0			
Equity Real Estate Inv					
Real Estate Mngmt & Dvlpmt		0	0	0	0

Most Favored	Favored	Neutral	Unfavored	Most Unfavored
0		0	0	<b>②</b>



# Sector Valuations vs Fundamentals

Figure 75: Energy – Price-to-Book vs Return on Equity

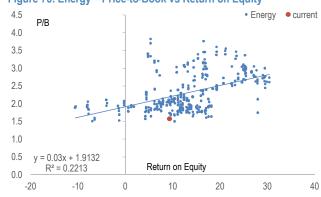


Figure 76: Materials - Price-to-Book vs Return on Equity 4.5 Materials P/B 4.0 3.5 3.0 2.5 2.0 1.5 1.0 0.5 y = 0.0217x + 2.3144Return on Equity

Figure 77: Industrials - Price-to-Book vs Return on Equity

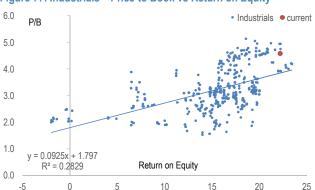


Figure 78: Discretionary - Price-to-Book vs Return on Equity

10

15

20

25

 $R^2 = 0.0799$ 

-10

0.0

-15

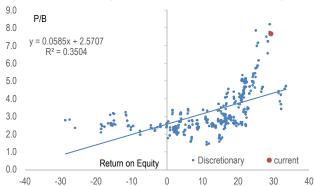


Figure 79: Staples - Price-to-Book vs Return on Equity



Figure 80: Health Care - Price-to-Book vs Return on Equity

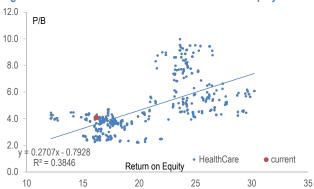


Figure 81: Financials - Price-to-Book vs Return on Equity



Figure 82: Technology – Price-to-Book vs Return on Equity

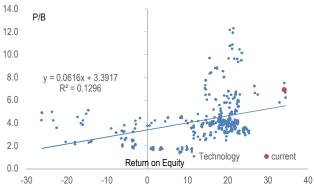


Figure 83: Telecom - Price-to-Book vs Return on Equity

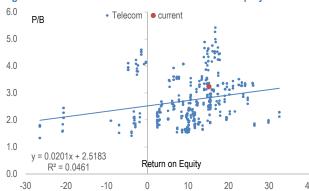


Figure 84: Utilities - Price-to-Book vs Return on Equity

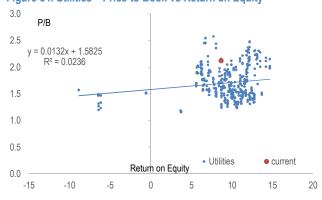


Figure 85: Overall Market – Price-to-Book vs Return on Equity





Corrected Note: We corrected Figures 59 and 60 in this report.

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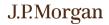
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