

# ***Rex A. Grace***

## ***Medicare Benefit Specialist***



**Rex A. Grace**  
**Benefit Specialist**

Three most common mistakes made when selecting Medicare coverage.

Mistake #1:

**Confusing the “hype” with the facts**

TV ads tell you “how great this policy is...”

Mistake #2:

**Lack of understanding of the hidden costs of a Medicare Policy**

Premiums, Deductibles, Co-insurance, Co-pays, Services not covered

Mistake #3:

**Failing to know and evaluate all of your options**

There are many different options available to help you save money in your Medicare coverage, many not commonly known.

Consulting with me, a local independent Medicare specialist will help you make sense out of all the Medicare information and avoid making these mistakes. I take the time to learn about your needs so we can best match available coverage. As an independent agent I work for my clients, not the insurance companies.

### **Personal Background**

I was Born in Florida but relocated to the midwest before my first birthday. Raised in Indiana and worked on my dad's grain farm through high school. After high school I earned a BA degree in Math & Computer Science at The Citadel, in Charleston, South Carolina. 4 years in the Marine Corps took me to Washington DC, Virginia and back to South Carolina/ Leaving the Marine Corps I moved across the country to Post Falls, ID. I have now been in Post Falls for 33 years with no plans to leave. I'm married with 2 children, and recent empty nesters. My wife and I are active volunteers in the community: Boy Scouts, Post Falls Volunteers, Relay For Life. My hobbies consist of family activities, camping, Remote Control model airplanes, and bee keeping.

### **Business Background**

I served for 4 years in the United States Marine Corps, working in computer operations. After the Marine Corps I worked for Itron, first in Post Falls, ID then in Spokane, WA, for 10 years in software systems development. 23 years ago I became a small business owner starting a carpet and upholstery cleaning business. For the last 8 years I've worked as an independent professional insurance agent specializing in Medicare coverage. I have taken hundreds of hours of professional training courses and now have hundreds of satisfied Medicare clients from Indiana to Washington state.

### **Personal Philosophy**

People matter most in life and being able to serve other people is a responsibility and a pleasure. I have the opportunity in my practice to serve others by consulting and educating them on how the Medicare system works thus allowing them to choose a plan that best meets their needs and fits their budget. I am your local Medicare expert helping you save hundreds of dollars by making the best possible choices for your health insurance. I may not be able to help everyone, but my clients will always be treated with the utmost respect.

### ***Rex Grace Insurance***

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