

CONTACT

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- Odisha, India

TECHNICAL SKILL SET

- Techno commerce activity.
- Managing Project activities & and executes project work plans, monitoring, & implementing measures to meet changing needs and requirements

ACHIEVEMENTS

- Best CI in Operation awarded 21 times and consecutive 4 times in a row.
- Achieved 7 times star award and 3 times spot light award.
- Appreciation received from CEO for speedy RFI and customer satisfaction.
- Leading the IBS project in Biju Pattnaik Airport, Bhubaneswar and completed successfully.
- Odisha's first small cell site rfied in 7 days.
- First POC carried out on leading.
- Best achiever award in Jan-21
- 3 times Excite Award in last 2 yrs.

EDUCATION

- PMP
- Advance Certificate in EV
- Pro Certificate in Project management
- HSC-63%
- Diploma in ETC-70%
- BBA-69%
- B-Tech-EEE-70%

TANNING AND CERTIFICATION

- PMP Certified
- Solving Business Problem
- Developing Business Acumen
- Team work Foundation
- Drive for result
- Drive for Innovation
- People and partnership
- Effective communication
- ERT
- Pro Certificate - Project Management

MAJOR HIGHLIGHTS

- Focused Team Leader with experience reviewing team analytics to improve overall product quality. Courteous and cordial with goal to coach and train employees to meet maximum potential.
- 16 years' experience in telecom Enterprise sales, Operation, project and Site Acquisition.
- Specialist in land acquisition wrt to Odisha land act.
- Forest land conversion to use special purpose.
- Liasioning with govt authority.
- Local/public issue resolution.
- In telecom Sector as Cluster In charge, Upgrade Manager and IA Lead with taking care of Special Project job to reduce energy cost.
- Currently associated with Indus towers LTD (formerly Bharti Infratel Ltd.) Odisha as Circle IA Lead taking care of all government and corporate related liasioning and closely working all government, corporate. Playing a key role to connecting peoples and handling team.
- Solo responsibility for IBS, EV station delivery.
- Proactive action for business (IBS, New Build, ULS and others)
- Capex & OPEX Cost analysis for project.

AREAS OF STRENGTH

- Establishing budgets & strategies for effective management for reduction of Capex and OPEX Cost.
- Good in team handling and managing well.
- Managing CAPEX as per AOP.
- Work to execute with in SLA by Monitoring & supporting field team.
- Effective liaison with external stakeholders like forest departments, local administration, Police and General Public Govt. Staffs to waive off different concerns which impacts our Goal.

EXPERIENCE CHRONOLOGY

Since May'21 with Indus Towers Ltd (formerly Bharti Infratel Ltd. as a Circle IA Lead

Key Result Areas:

- Liaising with govt. staff and private people to execute the work, including LL.
- Land conversion
- IBS delivery in different govt and pvt building.
- Handling 30 nos. of team for project delivery.
- Daily planning and measuring out put of every individuals.
- Looking compliance part for NBS.
- Fiber roll out for BIL (pilot project).
- Responsible for New tenancy addition, expansion, NBS roll out.
- Handle to team for faster roll out with high productive.
- Participating in project review meetings for evaluating project progress.
- Rent Negotiation, Acquired a Suitable Options.
- Governance review with customer on monthly basis.

Since Jun-14 to May-21 with Indus Towers Ltd. (formerly Bharti Infratel Ltd. as a Circle Upgrade and Special Project Manager

Key Result Areas:

- Handle to 140 team for faster roll out with high productive.
- Meeting customer expectation with proper RFI and co-ordinations with customer as per their requirement.
- Managing the complete range of project activities right from conceptualization, resource mobilization and manpower deployment.
- Experience in development of sourcing strategies, vendor identification, development and analytical assessment, to strengthen Project effectively.

IT CREDENTIALS & TRAINING

- Pre PMP Training from North India University, affiliated by USA
- DCA in Computer

STRENGTHS

- Sincerity
- Flexibility
- Team Man
- Good Communication Skills
- Passion to Learn New Things
- Social Adaptability
- Leadership Qualities

SKILL

- Techno commerce activity.
- Managing Project activities & and executes project work plans, monitoring, & implementing measures to meet changing needs and requirements.
- Sincerity
- Flexibility
- Team man
- Good communication skills
- Passion to learn new things
- Social Adaptability
- Leadership qualities
- Coaching and Mentoring
- Classroom Experience
- Confident Communicator

PERSONAL SNIPPET

- Father's Name: Mr.Bijay Ram Samantroy
Date of Birth: 26th Jun 1984
- Sex: Male
- Marital Status: Married
- Languages Known: English, Hindi, and Oriya
- Current Location: Bhubaneswar, Odisha
- Permanent Address Address: At- Bhikampali,P.O.-Kapilapur, Dist- Jharsuguda-768226

BHARTI INFRATEL LIMITED

Designation: - Zonal manager and Cluster in-charge

Work period-Sep-08 to Jun-14

Key Result Area:

- Handling Zonal operation role for my Zone. Ie opco sign up, NMS project drive, energy cost reduction plan, uptime improvement plan etc.
- Operation & maintains of passive equipment.
- Responsible for planning civil, electrical, structural & constructional work, which includes maintenance of Towers, Shelters, DG, cabling, SMPS, Air conditioner, Battery banks, earthing etc.
- Provide assistance and to get daily progress report from the site engineers & vendors.
- Monitoring of equipment's of entire BTS site like SMPS, DG, AMF panel, AVR, Battery bank, LT panel, 25Kva transformer and other electrical equipment's.
- Planning and Setup of site Network & Connectivity. Managing team to ensure timely PM of sites. Maintenance of site database. If required visit to sites to resolve issues related to sites.
- Liaising with LL & local people for fiber entries in rural and town area.
- Maintenance of utility fiber points.

Core Responsibility Area: Under the supervision of the Circle Head of Clusters Coordination, ensures integrity and smooth, ongoing technical operations for all assigned assets. Roles and responsibilities are as follows:

- To Perform periodic and ongoing inspections in accordance with maintenance schedule and company policies, standards and procedures for tower structure, all contents, equipment and grounds for all assigned assets.
- To respond quickly and effectively to resolve NOCC alarms for assigned assets and responds to performance issues in accordance with company established policies, standards and procedures.
- To ensure that all trouble tickets are properly trigger; prioritizes maintenance and repair issues with consent of manager and support of any further technical resources required.
- To seek support from other resources when incapable of resolving issues beyond his technical capacity in an unabashed and honest fashion to ensure that all matters are properly resolved.
- To close tickets only when issue has been fully and properly resolved or restored to smooth operation.
- To Identify and ensures that major inspection discrepancies are reported to his/her manager, corrected in a timely fashion and that the field data collected is properly and promptly input into IMILs systems/databases.
- To collect physical asset data in an efficient and cost-effective manner and follows standards related to getting this data into the database.
- To maintain documentation and maintenance records for each assigned facility (hard and soft copy).
- To Review data associated with assigned sites on a regular basis and report errors or discrepancies to manager; follows up on problems that are previewed.
- To Maintain and communicate site problem lists including the resolution plans or activities undertaken for each.

Date-

Thanking you

Bikash Ch Samantroy