

BILLIAM STEWART RODRIGUEZ

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PROGRAM DIRECTOR | MANAGER

Program Director, Manager, and Leader with 22+ years of strategic leadership within the US Navy, ready to leverage an active security clearance and profound expertise in driving talent development, change management, and cultural transformation initiatives. Dedicated to fostering an environment of continuous learning and adaptation, aligning with Lockheed Martin's commitment to excellence and innovation in talent strategies.

- Microsoft Office Suite
- Contract Negotiation
- Azure | AWS
- Development Strategies
- Data Analysis
- Budget Management
- Windows | Linux | MacOS
- Diversity Initiatives
- Python | C # | R | SQL | VBA
- Risk Management
- Analytics in Talent Optimization
- Budget Management

PROFESSIONAL EXPERIENCE

US Navy | Program Director

07/2015 – 03/2024

- **Strategic Talent & Organizational Development:** Directed cross-functional team to enhance port operations and boost efficiency by 25%, utilizing data analytics and Tableau. Managed a \$100K budget, achieving a 29% increase in workforce productivity through focused metrics and training.
- **Change Management & Process Optimization:** Championed innovative crisis management strategies for HAZMAT incidents, achieving 100% material recovery and safeguarding environmental standards. Demonstrated leadership in aligning team efforts with corporate sustainability goals.
- **Selection Process Overhaul & Cost Efficiency:** Spearheaded a comprehensive revamp of the Selection and Application Process, optimizing workflows and slashing overtime costs to achieve \$50K in savings, showcasing my prowess in operational management and budget efficiency.
- **Workforce Productivity Optimization:** Led the development of performance metrics for the Aircraft Division, identifying skill gaps and implementing targeted training that boosted workforce productivity by 29%.
- **Leadership in Technical Operations & Readiness:** Oversaw aircraft engine repair and maintenance procedures across multiple engine types, ensuring 100% availability for critical missions. By executing over 20,000 maintenance actions with a perfect readiness rate, I demonstrated exceptional leadership in high-stakes technical environments, emphasizing my commitment to mission success and operational excellence.
- **Organizational Capability & Financial Acumen:** Improved organizational processes and financial efficiency, leading to significant cost savings; boosted retirement plan participation by 27% and enhanced financial literacy for over 2,800 personnel, merging financial savvy with a commitment to development.
- **Resource Optimization & Program Oversight:** Elevated training efficiency by 22% and adeptly managed assets valued at \$75M, showcasing unparalleled proficiency in resource management and strategic program governance.
- **Dynamic Training Leadership:** Orchestrated a robust training program for 31 instructors and 1,680 students, securing a 99% graduation rate by leveraging strategic resource allocation and innovative scheduling techniques, demonstrating a commitment to excellence and efficiency in developmental programs.
- **Curriculum Development & Continuous Improvement:** Pioneered significant curriculum enhancements across over 100 training modules by integrating Microsoft Applications, substantially elevating training quality and relevance. This initiative underscored a steadfast dedication to continuous improvement and alignment with evolving educational standards.

US Navy | Casualty Assistance Calls Officer

12/2015 – Present

- **Empathetic Leadership:** Acted as the primary liaison, delivering emotional support and critical information to families of service members, enhancing trust and support through high empathy and effective communication.
- **Process Optimization:** Led 15+ quarterly strategy sessions to refine family support processes, achieving 100% communication effectiveness and significantly improving responsiveness.
- **Culture & Communication:** Fostered a supportive culture through strategic empathy and engagement, contributing to resilience and adaptability in crisis management.

US Navy | Program Manager

11/2014 – Present

- **Leadership & Efficiency:** Drove a 48% increase in aircraft availability by leading maintenance operations for seven aircraft types, setting new standards in resource management and operational excellence.
- **Innovation in Risk Management:** Developed a spectrometric oil analysis program, reducing financial risks by 18% and pioneering predictive maintenance, demonstrating effective technology use and innovation.
- **Naturalization Process Efficiency:** Reviewed and processed 17 command-member naturalization applications, ensuring completeness and accuracy. Expedited referrals to Region Citizenship Program Managers, leading to a 68% reduction in typical processing times—from 8-14 months to just 3-4 months—resulting in all applicants successfully acquiring U.S. citizenship.
- **Analytical Excellence:** Utilized survival analysis to cut unscheduled downtime by 20% and boost production by 34%, showcasing exceptional problem-solving and efficiency optimization.
- **Strategic HR Development:** Implemented a comprehensive evaluation system, expanding qualified operator numbers from one to nine, evidencing strategic HR foresight and planning.
- **Tech Integration for Readiness:** Ensured 100% operational readiness of F414 engines through advanced software hardware integration, highlighting technical proficiency and mission-critical support.

EDUCATION

Defense Acquisitions University | Dec 2023

Relevant coursework:

- Improved Statement of Work CLM 031
- Fundamentals of Systems Acquisition Management ACQ 1010

Embry Riddle Aeronautical University | Jan 2004

Relevant coursework:

- Studies in Rhetorical Theory,
- College Math for Aviation,
- Applied Calculus for Aviation,
- General Aeronautics and Application,
- Aircraft Accident Investigation,
- Trends and Problems in Air Transportation,
- Turbine Engine Theory and Applications,
- Aircraft Electrical Systems Theory.

Average GPA: 3.7

PROFESSIONAL TRAINING | CERTIFICATIONS

- Data Analytics 1: Foundations
- Career Skills in Data Analytics
- SQL for Data Analysis
- Improved Statement of Work
- Fundamentals of Systems Acquisition Mgmt.
- Analyze data with Power BI
- Microsoft Azure Data Fundamentals
- Senior Enlisted Aviation Maintenance

SOFT SKILLS

- Problem-Solving
- Decision-Making
- Critical Thinking
- Time Management
- Strategic Vision
- Adaptability to Change
- Leadership
- Empathy & Support
- Active Listening
- Strategic Planning
- Teamwork Collaboration
- Communication