

LEC002 Demand Forecasting

VG441 SS2020

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Properties

- **Trend:** A long-term **increase or decrease** in the data. This can be seen as a slope (doesn't have to be linear) roughly going through the data.
- **Seasonality:** A time series is said to be seasonal when it is affected by **seasonal factors** (hour of day, week, month, year, etc.). Seasonality can be observed with nice cyclical patterns of fixed frequency. *ski/clothes*
- **Cyclicity:** A cycle occurs when the data exhibits **rises and falls** that are not of a fixed frequency. These fluctuations are usually due to economic conditions, and are often related to the "business cycle". The duration of these fluctuations is usually at least 2 years. *boom → recession*
- **Residuals:** Each time series can be decomposed in two parts:
 - A forecast, made up of one or several **forecasted values**
 - **Residuals.** They are the difference between an observation and its predicted value at each time step. Remember that

Value of series at time t = Predicted value at time t + Residual at time t

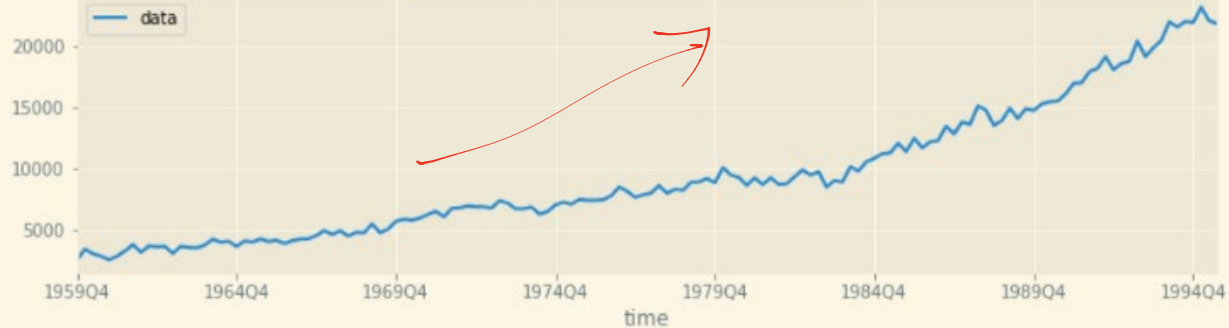


value = predict + residual

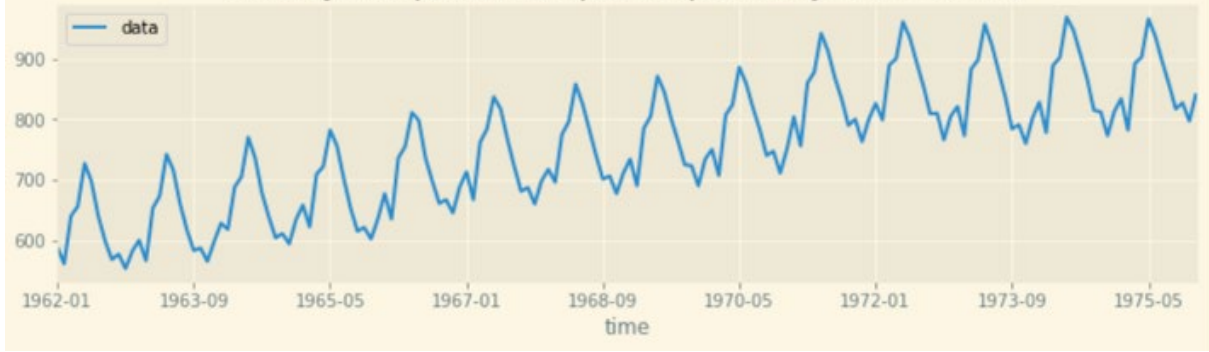
Examples

trend

Quarterly Australian national accounts exports: millions of dollars at 1989/90 prices. Sep 59 – Jun 95[Edit]



Monthly milk production: pounds per cow. Jan 62 – Dec 75



Seasonal.

Examples



cyclic



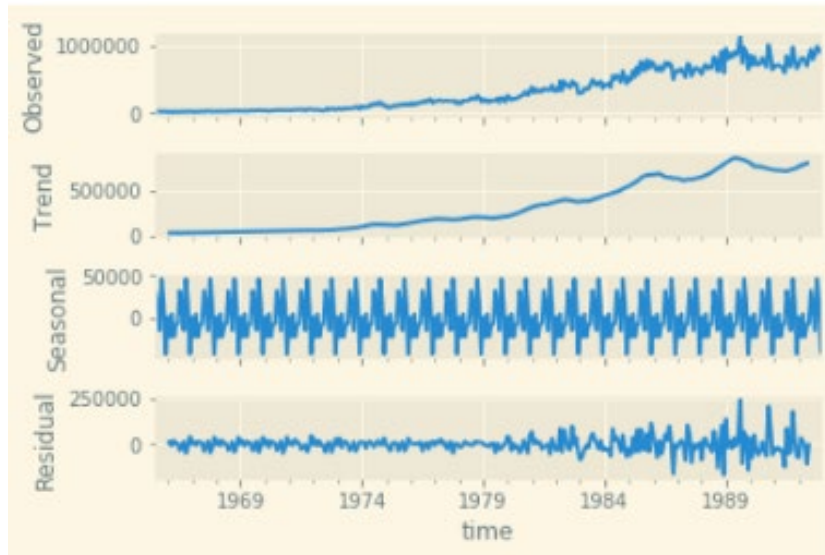
stationary

Decomposition of Time Series

Each time series can be thought as a mix between several parts :

- A trend (upward or downwards movement)
- A seasonal component
- Residuals

use python
可以自动



} \Rightarrow prediction

* Stationary is easy to analyze

Simple Average

- Stationary model $D_t = \underline{I} + \epsilon_t$
 - I → base signal
 - ϵ_t → i.i.d. shock
- Static forecast $\hat{y} = \frac{\sum_{t=1}^N D_t}{N}$
 - \hat{y} → predictor
 - $\frac{\sum_{t=1}^N D_t}{N}$ → 平均一下
 - ϵ_t → independent identically distributed
- Derived based on minimizing MSE

residual/error

$$\underline{e_t} = D_t - \hat{y}$$

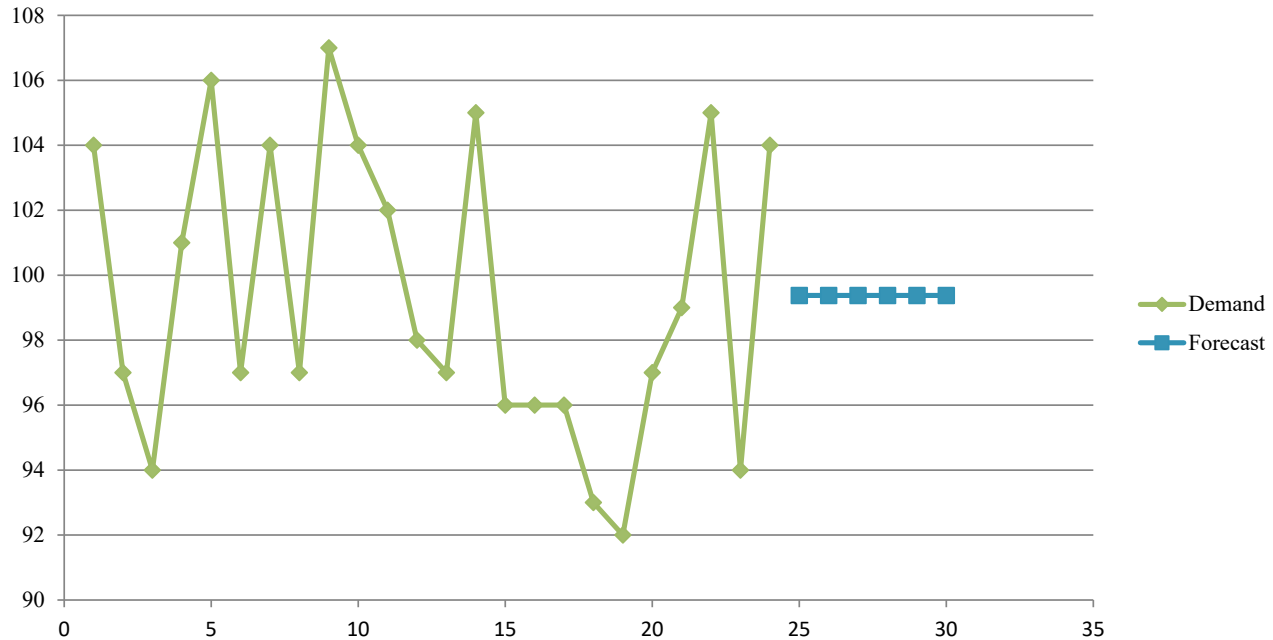
$$\frac{d}{d\hat{y}} \sum_{t=1}^N e_t^2 = 0$$

$$\frac{d \left(\sum_{t=1}^N e_t^2 \right)}{d\hat{y}} = \frac{d \left[\sum_{t=1}^N (d_t - \hat{y})^2 \right]}{d\hat{y}} = -2 \sum_{t=1}^N (d_t - \hat{y}) = 0$$

min

mean square error ↓
 $\sum e_t^2$

Simple Average Model



Moving Average (MA)

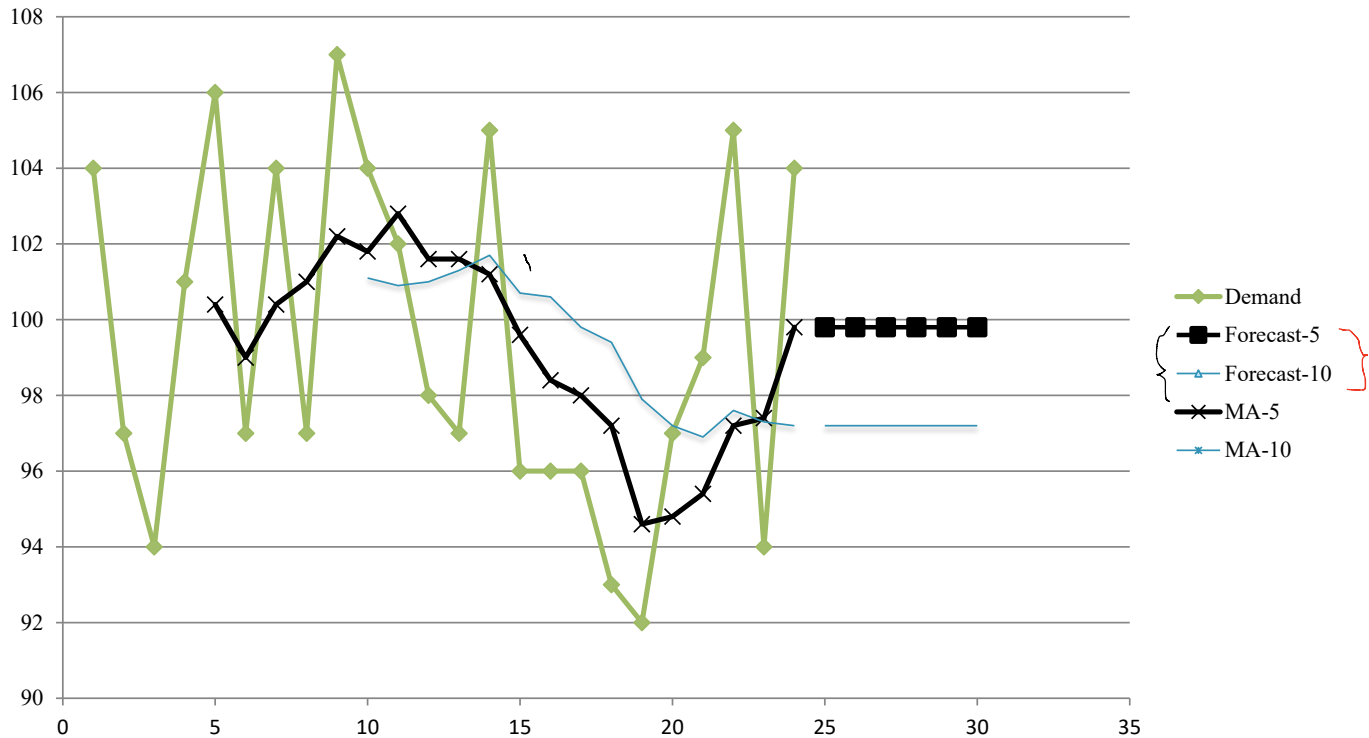
- Average only the most recent data points

$$y_t = \frac{1}{N} \sum_{i=t-N}^{t-1} D_i$$

取今天
之前的
N天

- Smooth out noise
- Can respond to change in process

Moving Average (MA)



Weighted Moving Average

- A generalization of MA with weights

simple MA

即把 $w \Rightarrow 1$

$$y_t = \frac{\sum_{i=t-N}^{t-1} w_i D_i}{\sum_{i=t-N}^{t-1} w_i}$$

weight 的例子

e.g.,

$$w_{t-1} = N, w_{t-2} = N - 1, \dots, w_{t-N} = 1$$

越近, weight \uparrow

Exponential Smoothing

- Adjust forecast based on the recent data point

$$\underbrace{y_t}_{\text{Observed}} = \alpha \underbrace{D_{t-1}}_{\alpha \in (0,1)} + (1 - \alpha) \underbrace{y_{t-1}}_{\text{forecast}}$$

- It is a weighted average of all historical data points, with the weight decreasing exponentially with age

且 $\sum \alpha_i = 1$

$$\underbrace{y_{t-1} = \alpha D_{t-2} + (1 - \alpha) y_{t-2}}$$

$\alpha \rightarrow 0$ 时,

$$y_t = \alpha D_{t-1} + \alpha(1 - \alpha) D_{t-2} + (1 - \alpha)^2 y_{t-2}$$

↓

$\alpha(1 - \alpha)^i$

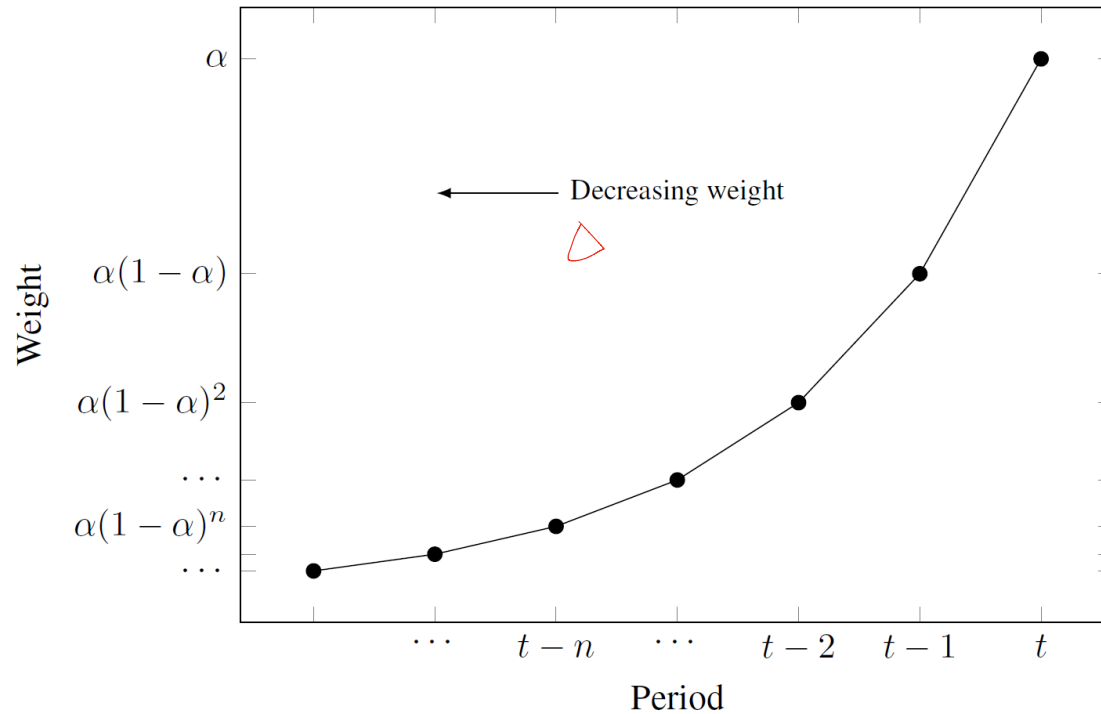
$\sim \alpha(e^{-\alpha})^i$

$$y_t = \sum_{i=0}^{\infty} \alpha(1 - \alpha)^i D_{t-i-1} = \sum_{i=0}^{\infty} \alpha_i D_{t-i-1} \quad \text{公式}$$

$\alpha_i = \alpha(1 - \alpha)^i$

Exponential Smoothing

显然 decreasing, $\because 1-\alpha < 1$



→ Double Exponential Smoothing (Holt)

带 trend 情况

Double exponential smoothing can be used to forecast demands with a linear trend

$$D_t = \underbrace{I}_{\text{base signal}} + \underbrace{tS}_{\text{slope}} + \underbrace{\epsilon_t}_{\text{iid shock}}$$

The predictor consists of base and slope:

prediction

$$\textcircled{y_t} = I_{t-1} + S_{t-1}$$

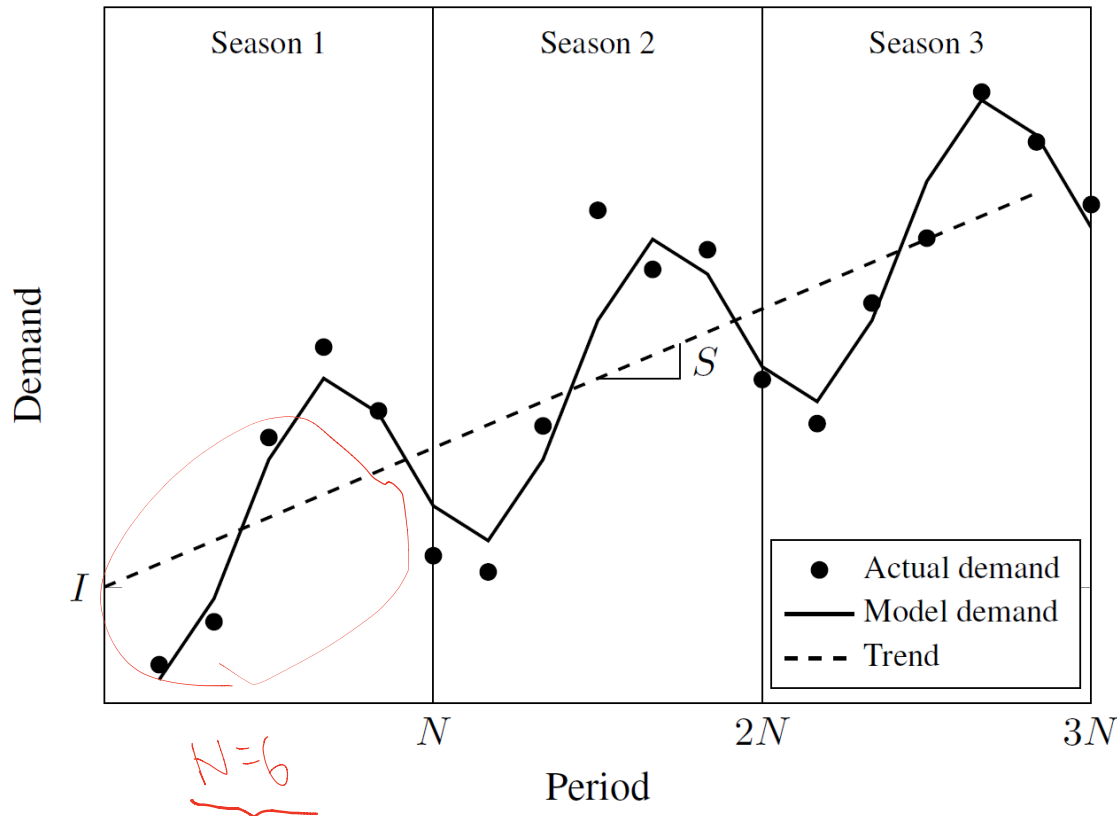
↗ y_{t-1}

$$\begin{cases} I_t = \alpha D_t + (1 - \alpha) (I_{t-1} + S_{t-1}) & \text{修正 base} \\ S_t = \beta (\underbrace{I_t - I_{t-1}}_{\text{recent direction}}) + (1 - \beta) S_{t-1} & \text{修正 slope} \end{cases}$$

Alpha is the smoothing constant and Beta is the trend constant

Triple Exponential Smoothing (Holt-Winters)

- Random demands with trend and seasonality



Triple Exponential Smoothing (Holt-Winters)

还有 seasonal.

Demand model

model

$$D_t = (\underbrace{I}_{\text{base}} + t \underbrace{S}_{\text{slope}}) \underbrace{c_t}_{\text{seasonal factor}} + \epsilon_t$$

$$\sum c_t = N$$

$N=2$

e.g. $c_1=0.5$
 $c_2=1.5$

The predictor

forecast

$$y_t = (\underbrace{I_{t-1}} + \underbrace{S_{t-1}}) \underbrace{c_{t-N}}$$

e.g. 7 月份点

Basic idea is to “de-trend” and “de-seasonalize”

$$\begin{cases} I_t = \alpha \frac{D_t}{c_{t-N}} + (1 - \alpha) (I_{t-1} + S_{t-1}) \\ S_t = \beta (I_t - I_{t-1}) + (1 - \beta) S_{t-1} \\ c_t = \gamma \frac{D_t}{I_t} + (1 - \gamma) c_{t-N} \end{cases}$$

类似于 N 周期

再看一遍!

Python Time!

- statsmodels.tsa.seasonal
- statsmodels.tsa.holtwinters

Lec 1 的

10 分钟

讲了 python.

import seasonal -
decompose

Simple smoothing

