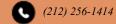
LAUREN CHEN

DIGITAL MARKETING SPECIALIST



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inkedin.com/in/laurenchen/

EDUCATION

May 2017 New York University, NY Bachelor of Arts, Communications, Honors: cum laude (GPA: 3.6/4.0)

RELEVANT SKILLS

Digital Data Analytics

Digital Marketing

Adobe Photoshop

Adobe Illustrator

Adobe InDesign

AutoCAD

Rhinoceros

Microsoft Office

Slack

CAREER OBJECTIVE

Digital Marketing Specialist with 4+ years of experience in online marketing, branding, and business strategy across music, media, and entertainment industries. Skilled in evaluating financial needs and implementing multi-pronged digital strategies that increase revenue and drive brand growth.

PROFESSIONAL EXPERIENCE

September 2019-Present

Digital Marketing Specialist

Triangle Music Group, New York, NY

- Manage digital sales and streaming accounts to improve brand positioning and growth
- Source and develop new strategic partnerships, social engagements, and advertising opportunities that generate new revenue streams
- Collaborate with internal departments to execute national advertising campaigns, plan global digital distribution, and re-deploy a 1M+ consumer sales and marketing database
- Led the concept and launch of multiple crowdfunding campaigns for priority artist releases, resulting in new revenue of \$80K+

June 2017-August 2019

Digital Marketing Associate

Momo Software, New York, NY

- Worked with management to develop and apply digital marketing plans with a focus on driving acquisition and conversion
- Devised and implemented robust digital acquisition plans, ensuring precision in financial reporting, budgets, and forecasts
- Increased conversions by 15% from paid sources (PPC, Grant, Display, and VOD)
- Enhanced conversion rates by 12% via A/B testing landing pages for a better performing conversion funnel

June 2016-May 2017

Marketing Intern

Kingston Digital, New York, NY

- Helped research, write, and edit blog posts for Kingston's website
- Determined relevant keywords and entities for pages using Semrush, Ahrefs, and Page Optimizer Pro
- Gathered and analyzed data from social media PPE campaigns



Dear Job Seeker,

Polished and confident, the Clean resume template lives up to its name, with simple formatting and an easy-to-read sans-serif font.

This template draws the hiring manager's eyes to the most relevant information on the right, and ensures they don't miss your additional information presented with a splash of color on the left.

We suggest using the Clean resume template to apply for jobs that require high-level organizational skills, such as office administrator and personal assistant.

If you're still struggling to write your resume, here are some free resources to help you put together a resume that shows employers you're the right person for the job:

- Free Resume Builder
- · How to Write a Resume
- Resume Samples by Industry

Once you have a great resume, pair it with a convincing cover letter using our matching 2022 cover letter template. Here are a few resources to help you write a cover letter that gives your application the boost it needs to land you an interview:

- · Cover Letter Builder
- · How to Write a Cover Letter
- · Cover Letter Examples by Industry

Best regards,

The Resume Genius Team