```
In [4]: import pandas as pd
         import numpy as np
         dataset = pd.read_csv('QVI_data (1).csv')
         dataset.head()
                                                                                                                                                                   LIFESTAGE PREMIUM_CUSTOMER
            LYLTY_CARD_NBR
                                 DATE STORE_NBR TXN_ID PROD_NBR
                                                                                          PROD_NAME PROD_QTY TOT_SALES PACK_SIZE
                                                                                                                                              BRAND
Out[6]:
         0
                       1000 2018-10-17
                                                                   5
                                                                          Natural Chip Compny SeaSalt175g
                                                                                                              2
                                                                                                                                            NATURAL YOUNG SINGLES/COUPLES
                                                        1
                                                                                                                        6.0
                                                                                                                                   175
                                                                                                                                                                                         Premium
                                                1
                       1002 2018-09-16
                                                                       Red Rock Deli Chikn&Garlic Aioli 150g
                                                                                                                        2.7
                                                                                                                                   150
                                                                                                                                                RRD YOUNG SINGLES/COUPLES
                                                                                                                                                                                       Mainstream
         2
                       1003 2019-03-07
                                                        3
                                                                  52 Grain Waves Sour Cream&Chives 210G
                                                                                                                                           GRNWVES
                                                                                                                                                              YOUNG FAMILIES
                                                1
                                                                                                              1
                                                                                                                        3.6
                                                                                                                                   210
                                                                                                                                                                                           Budget
         3
                                                                                                              1
                       1003 2019-03-08
                                                                  106
                                                                        Natural ChipCo Hony Soy Chckn175g
                                                                                                                        3.0
                                                                                                                                   175
                                                                                                                                            NATURAL
                                                                                                                                                              YOUNG FAMILIES
                                                                                                                                                                                           Budget
         4
                       1004 2018-11-02
                                                        5
                                                                           WW Original Stacked Chips 160g
                                                                                                              1
                                                                                                                        1.9
                                                                                                                                   160 WOOLWORTHS OLDER SINGLES/COUPLES
                                                                                                                                                                                       Mainstream
```

TOTAL SALES REVENUE

In [7]: total_sales = sum(dataset['TOT_SALES'])

in [8]: print(total_sales)

1933114.9999996515

TOTAL NUMBER OF CUSTOMER

There is not any customer column in dataset but we can get customers by TXN_ID , because it is unique for every individual.

In [9]: dataset.describe()

Out[9]:		LYLTY_CARD_NBR	STORE_NBR	TXN_ID	PROD_NBR	PROD_QTY	TOT_SALES	PACK_SIZE
	count	2.648340e+05	264834.000000	2.648340e+05	264834.000000	264834.000000	264834.000000	264834.000000
	mean	1.355488e+05	135.079423	1.351576e+05	56.583554	1.905813	7.299346	182.425512
	std	8.057990e+04	76.784063	7.813292e+04	32.826444	0.343436	2.527241	64.325148
	min	1.000000e+03	1.000000	1.000000e+00	1.000000	1.000000	1.500000	70.000000
	25%	7.002100e+04	70.000000	6.760050e+04	28.000000	2.000000	5.400000	150.000000
	50%	1.303570e+05	130.000000	1.351365e+05	56.000000	2.000000	7.400000	170.000000
	75%	2.030940e+05	203.000000	2.026998e+05	85.000000	2.000000	9.200000	175.000000
	max	2.373711e+06	272.000000	2.415841e+06	114.000000	5.000000	29.500000	380.000000

In [10]: Total_customer = 241584

AVERAGE NO OF TRANSACTION PER CUSTOMER

In [11]: dataset.shape

Out[11]: (264834, 12)

In [12]: avg_trans = Total_customer / 241584

In [13]: print(avg_trans)

1.0

In []: