

# WILLIAM CODY

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MECHANICSBURG, PA 17055

## SUMMARY

Results-driven sales professional with a strong passion for technology and a desire to transition into a coding career. Combining a proven track record of exceeding sales targets with a deep interest in programming, I am seeking to leverage my transferable skills and embark on a new challenge in the world of coding.

### **Skills:**

Javascript	Spanish	React.js	Excellent Communication
HTML	Microsoft Office	Salesforce	Leadership
CSS	Github	Cold Calling	VSCode

## EDUCATION

**Coding Bootcamp Certificate**, UNIVERSITY OF PENNSYLVANIA, (March 2023-September 2023) Philadelphia, PA

**Bachelor of Arts**, Communication Studies, Spanish Minor, TEMPLE UNIVERSITY, School of Media and Communication (2016) Philadelphia, PA

## PROJECTS

**Movie Vault**| Site: <https://movie-vault-a6d86baeac1b.herokuapp.com/> Github: <https://github.com/nolannaphys/movie-vault>

- A site where users can search from a database of movies and save ones they want to revisit on a watch list.

**Park Brew**| Site: <https://github.com/nolannaphys/park-brew> Github: <https://github.com/nolannaphys/park-brew>

- Created an application using a brewery finding API along with a national park finding API to help people who enjoy both plan a good day.

**Critter Tracker**| Site: <https://critter-tracker-p2-d4b8f730eb59.herokuapp.com/> Github: <https://github.com/BillyC1015/critter-tracker>

- Created an app using Cloundinary and maps to allow users to upload photos of animals they have seen near them and share them with other users.

## WORK EXPERIENCE

Aerial Canvas, **Solutions Specialist**, Remote January 2022-December 2022

Seek out and contact new prospects to sell real estate media packages in major cities in California. Consult agents on services that would be the best fit based off of location and size of home

Work closely with other departments to provide clients the best possible solutions to their listing needs Manage and upkeep CRM to build a book of business by cold outreach, inbound calls and referrals

Custom Decorators inc, **Customer Experience Specialist**, Remote October 2021-January 2022

Answer inbound calls from customers who have issues with their products and conduct outbound calls to vendors and installers.

Provide product solutions by troubleshooting customer's issues.

Maintain a comprehensive knowledge of all of products and vendors.

Manage and upkeep CRM to make sure customers needs are being met and cases are closed