The Pretext

Matthew Edwards

Focus: Social Engineering

September 20, 2020

2009: Dalai Lama hacked



2019: Dalai Lama hacked



The Pretext

The identity used in the approach, and their supposed reason for making the request.

1. Research pays off

- Know the organisational structure
- Who will be in contact with whom?
- Know the individual's interests and personality.
- Target the approach for the best reception.



2. Seem the part

- "Sound professional" or however you should sound.
- Dress for the part.
- You can download a logo!
- Small details help lower people's guard.



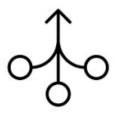
3. Use the truth

- You can't bluff with an empty hand.
- A real expert can spot a total liar.
- Use parts of your real experience.
- Not your full identity!



4. Keep it simple

- Don't over-plan your identity.
- You have to remember your lie.
- Forgetting your own background is suspicious.
- Flexibility is valuable.



5. Appear spontaneous

- Don't be obviously working from a script.
- Respond like your assumed identity should.
- Need to think on your feet.



Don't Get Arrested

Deceptively eliciting personal information from organisations can be a **criminal offence**. Do not do this unless you have good legal cover (e.g., a penetration testing contract).