

## CYBR Book Club

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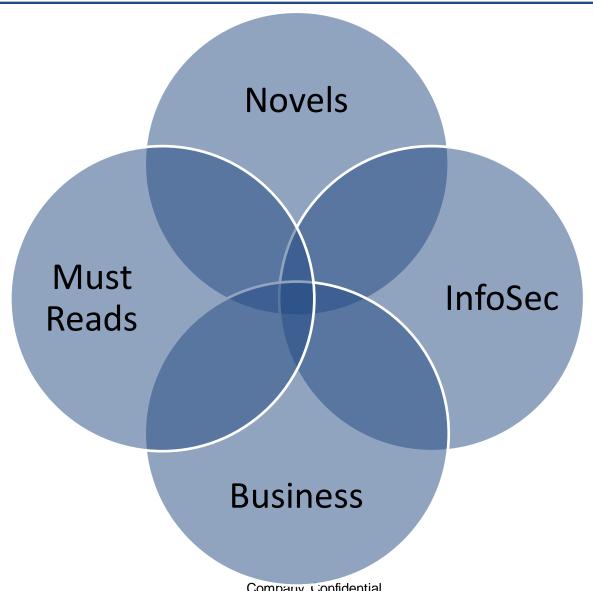
### **Book Club? Really, Andy?**

- CS Perspective
  - Allows you to learn new things.
  - Provides new intel to clients.
- CYBR EMPLOYEE perspective
  - Understand decisions and processes made by execs.
- PERSONAL perspective
  - Develop new skills.
  - Time management.
  - Makes a better YOU!





## **Categories**



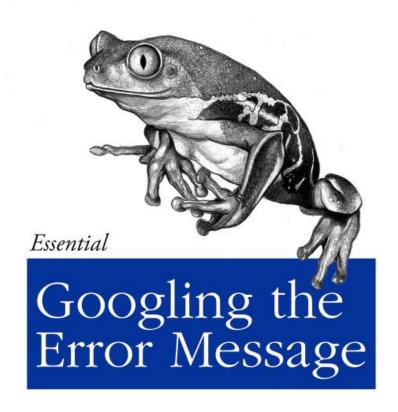




## Must Reads

### **Googling the Error Message**

The internet will make those bad words go away



O RLY?

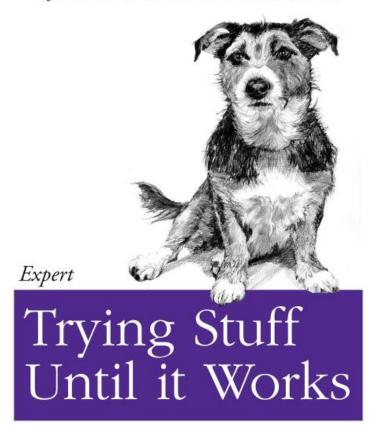
The Practical Developer

@ThePracticalDev



### **Trying Stuff Until it Works**

Software can be chaotic, but we make it work



O RLY?

The Practical Developer

@ThePracticalDev



### **Half-listening to Conference Talks**

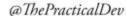
Paying \$1,500 to browse Twitter and hang out on Slack



Half-listening to Conference Talks

In Depth







### Writing Code that Nobody Else Can Read

Does it run? Just leave it alone.



Writing Code that Nobody Else Can Read

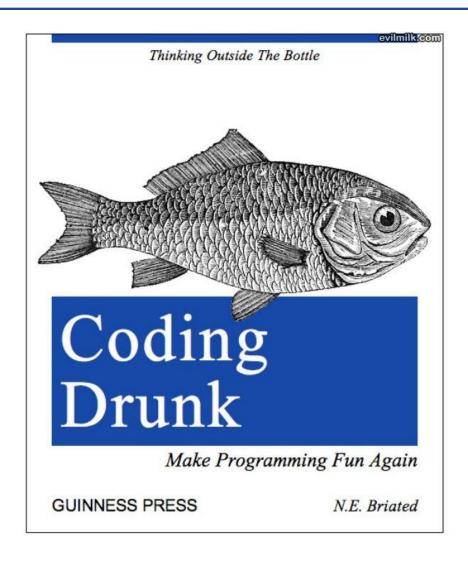
The Definitive Guide

O RLY?

@ThePracticalDev

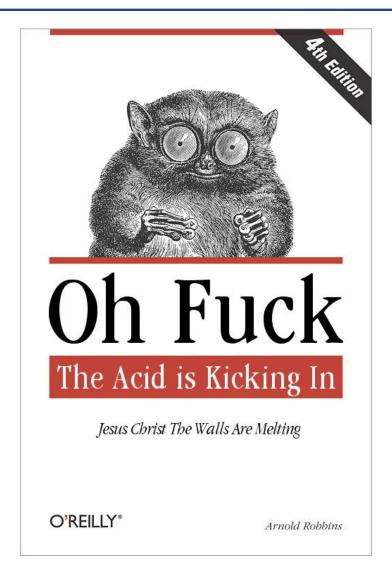


### **Coding Drunk**





## Oh Fuck – The Acid is Kicking In

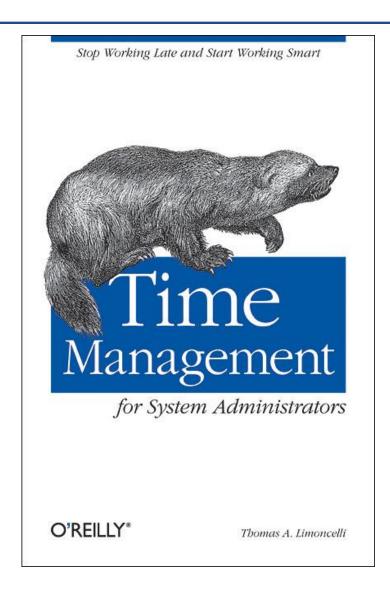






Must Reads (seriously)

### **Time Management for Systems Administrators**

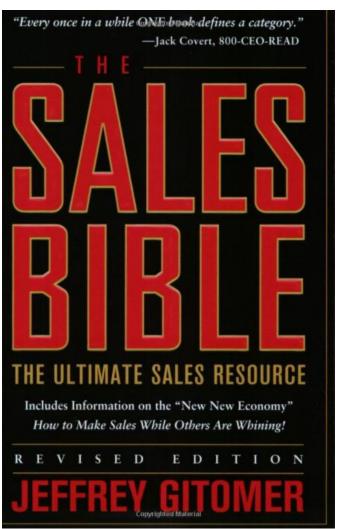


- 1. Create a Multiple Interruption Shield.
- 2. Turn Chaos into Routines
- 3. Record All Requests
- 4. Keep 365 To-Do lists each year.
- 5. Document processes you hate.



#### The Sales Bible

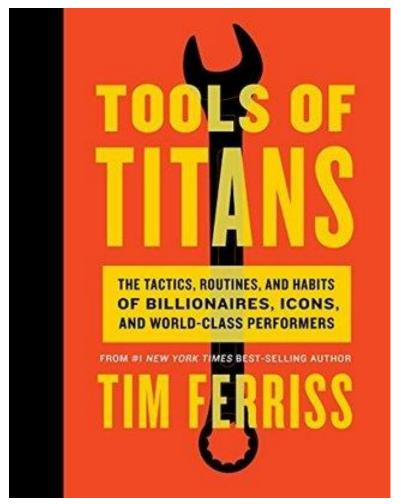
- By Jeffery Gitomer
- Sales 101 Textbook
- Enjoyable Read





#### **Tools of Titans**

- By Tim Ferriss
  - Author of The Four Hour Workweek
- Never read this cover to cover.
- Learn the habits and traits of LOTS of successful people.







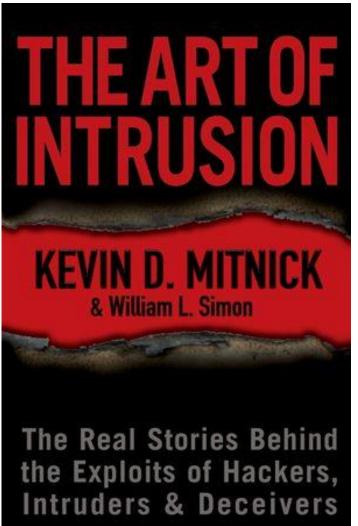
## InfoSec

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#### The Art of Intrusion

- By THE Kevin Mitnick
- Each chapter a different story.
  - Chapter 6 Dustin Dykes



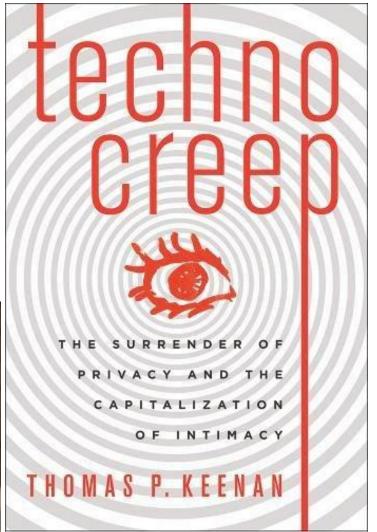




### **Techno Creep**

- By Thomas Keenan
- Interesting stories of privacy and technology.
- Makes you want to put on a tinfoil hat.

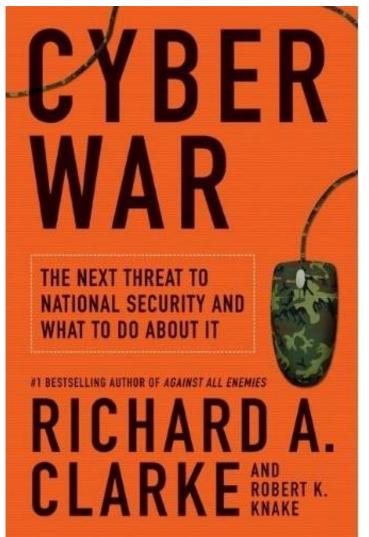






### **Cyber War**

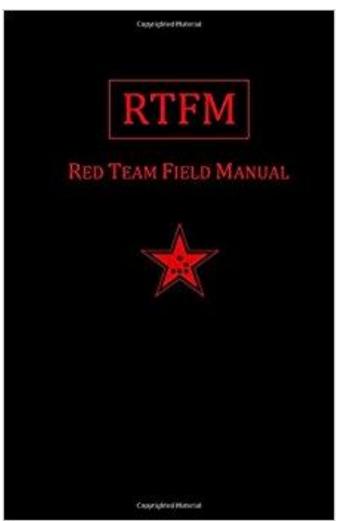
- By Richard Clarke
- Discusses APT's and their possible end-games.
- Scary stuff!





### Red Team Field Manual (RTFM)

- By Ben Clark
- Notebook full of Cheat Sheets
  - Windows
  - Linux
  - Metasploit
  - Netcat
  - And more!



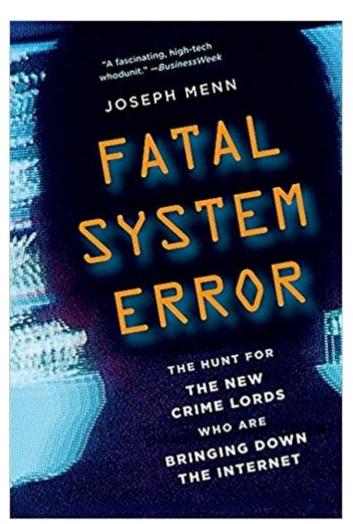




## Novels

### **Fatal System Error**

- By Joseph Menn
- Bringing down the DDoS Criminal Syndicates of Eastern Europe

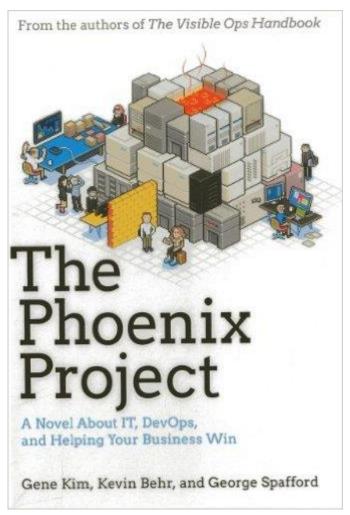




### The Phoenix Project

- By Gene Kim, Kevin Behr, and George Spafford
- Introduces DevSecOps
- I HATE this book!







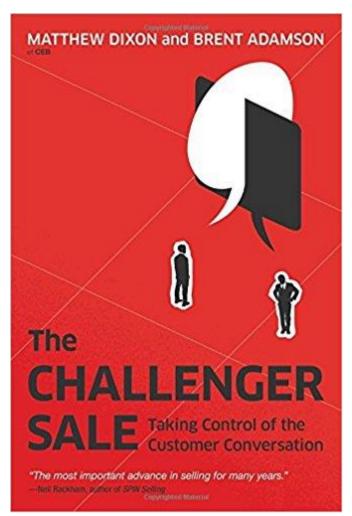


## Business

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### The Challenger Sale

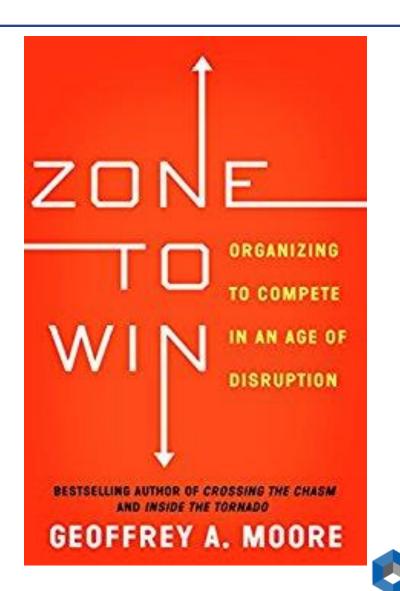
- By Matthew Dixon and Brent Adamson
- Introduces the concept of "Trusted Advisor"
- Previously distributed at CYBR.
- Explains CYBR culture extremely well.





#### **Zone to Win**

- By Geoffrey A. Moore
- Explains the objectives of CYBR Business Units
  - Sales
  - PM
  - Operations
  - Special Ops



CYBERARK

### **The Four Zones**

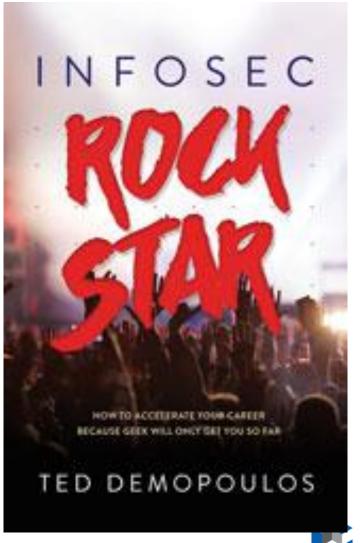
	Disruptive Innovation	Sustaining Innovation
Revenue Performance	<b>Transformation Zone</b> Horizon 2	Performance Zone Horizon 1 YOU ARE HERE!
Enabling Investments	<b>Incubation Zone</b> Horizon 3	<b>Productivity Zone</b> Horizon 1



#### InfoSec Rockstar

- By Ted Demopoulos
- "Because Geek will only get you so far"
- I liked this book!







# Thanks!



Company Confidential