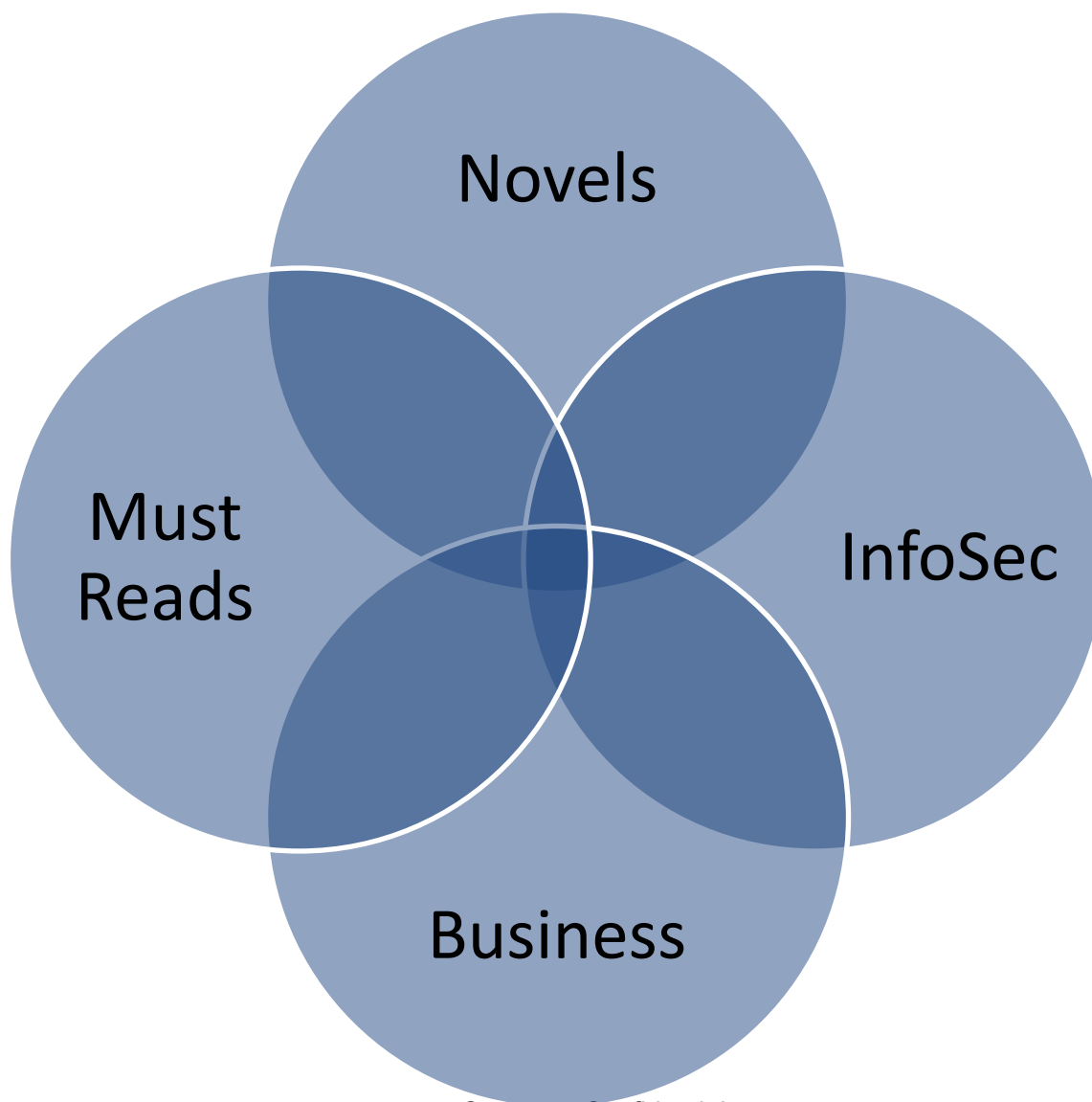# CYBR Book Club

Andy Thompson, CISSP, GPEN

Book Club? Really, Andy?

- CS Perspective
  - Allows you to learn new things.
  - Provides new intel to clients.

- CYBR EMPLOYEE perspective
  - Understand decisions and processes made by execs.

- PERSONAL perspective
  - Develop new skills.
  - Time management.
  - Makes a better YOU!

Didn't read the books

CYBER**ARK**

Categories

Company Confidential

CYBER**ARK**®

Must Reads

Googling the Error Message

Company Confidential

Trying Stuff Until it Works

Half-listening to Conference Talks

Paying $1,500 to browse Twitter and hang out on Slack
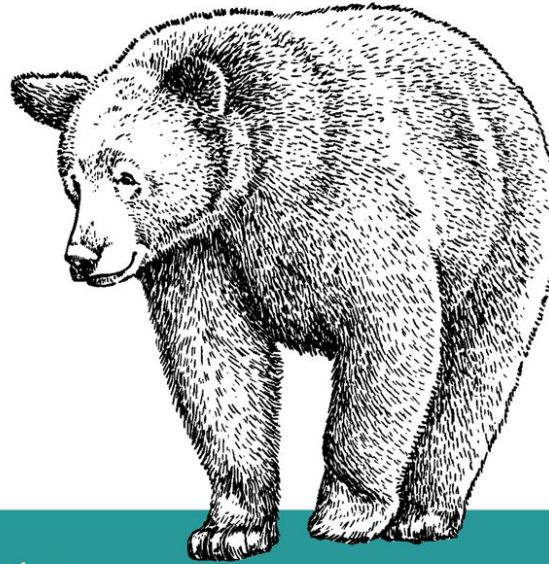
Half-listening to Conference Talks

In Depth

O RLY?

@ThePracticalDev

CYBER**ARK**

Writing Code that Nobody Else Can Read

Does it run? Just leave it alone.

Writing Code that Nobody Else Can Read
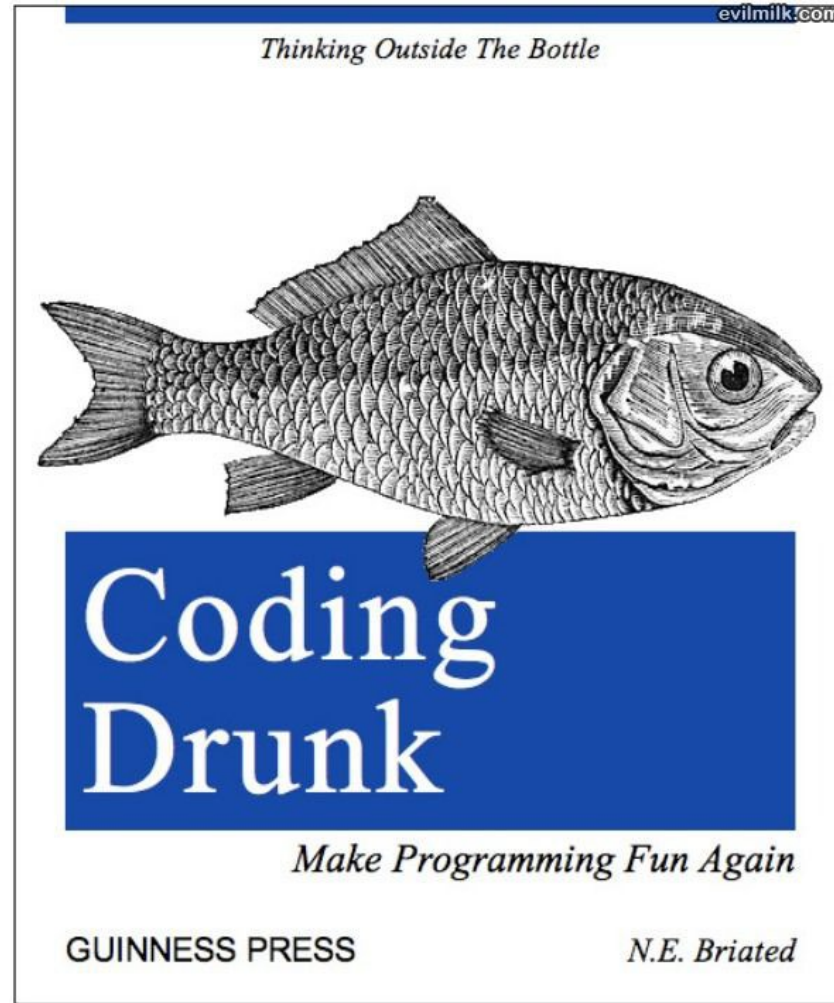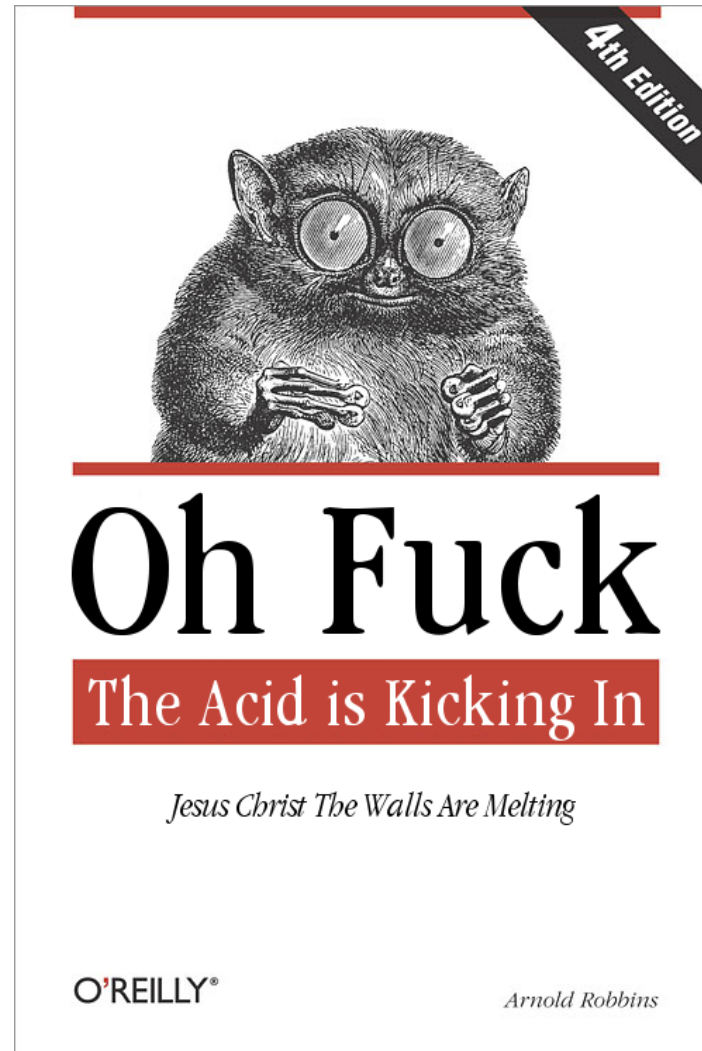
The Definitive Guide

O RLY?

@ThePracticalDev

Company Confidential

CYBER**ARK**

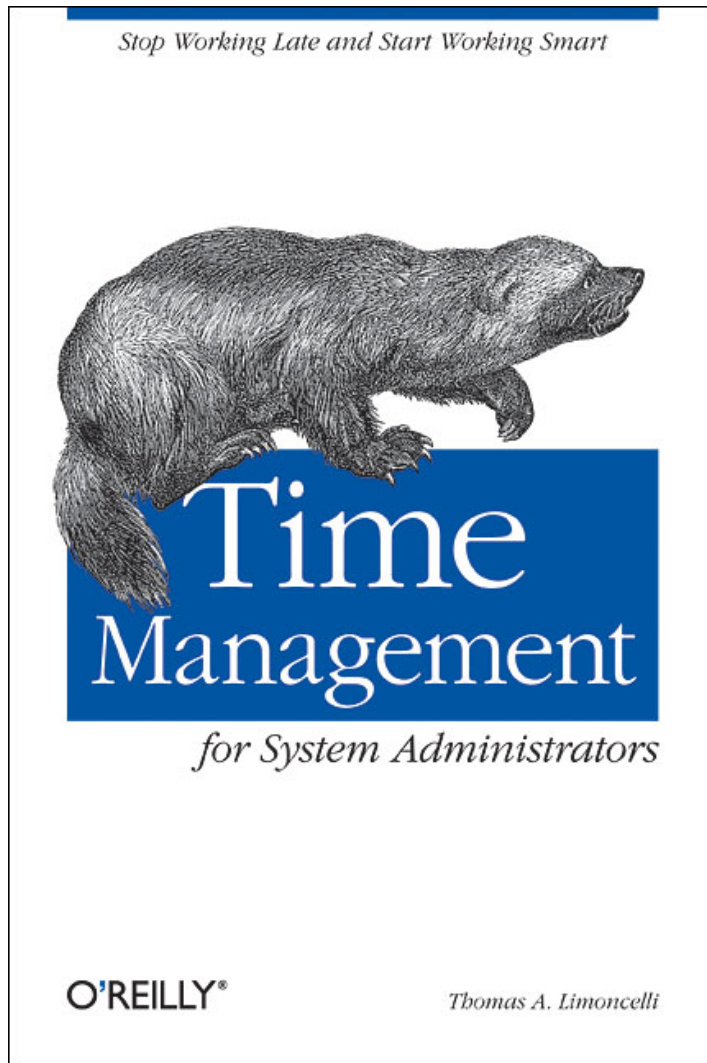# Coding Drunk

Company Confidential

Oh Fuck – The Acid is Kicking In

Must Reads
(seriously)
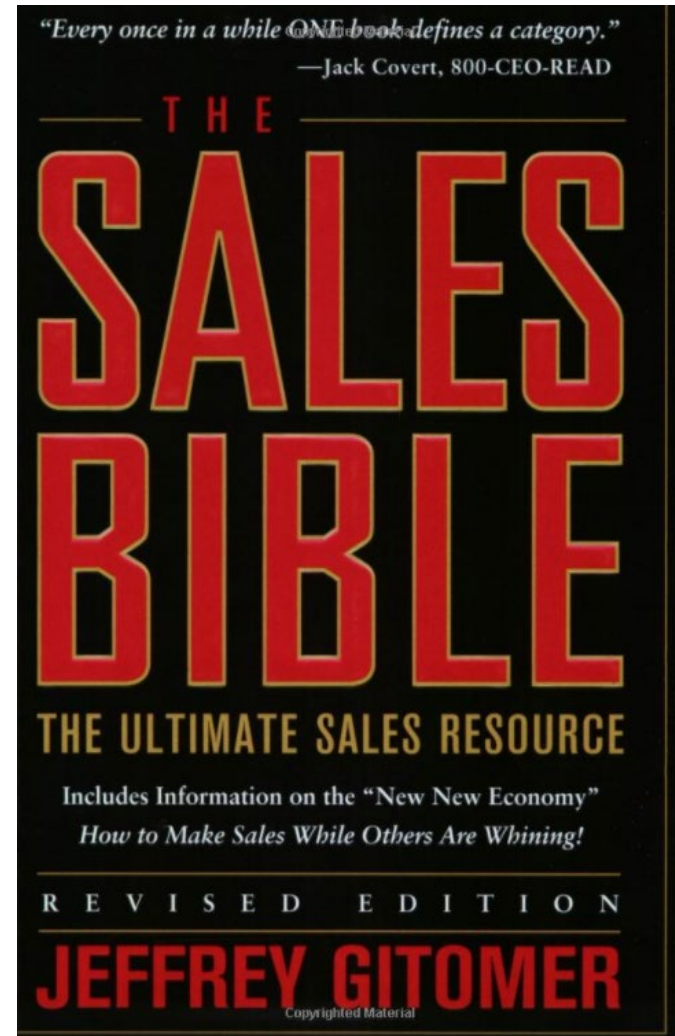
Time Management for Systems Administrators

1. Create a Multiple Interruption Shield.

2. Turn Chaos into Routines

3. Record All Requests

4. Keep 365 To-Do lists each year.

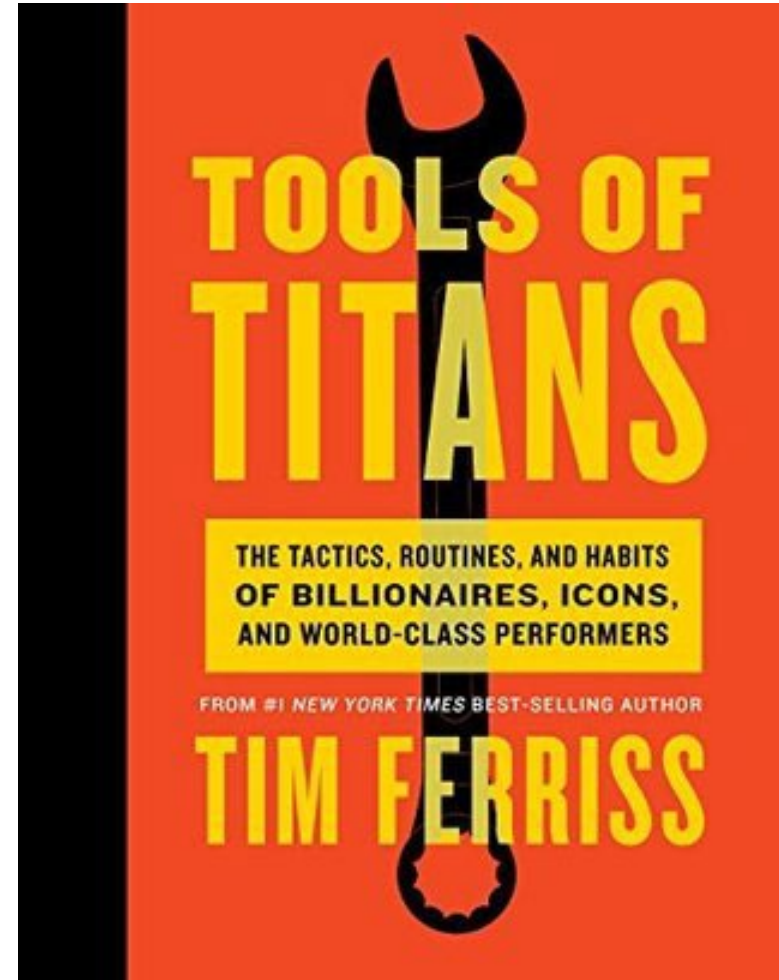5. Document processes you hate.

The Sales Bible

- By Jeffery Gitomer
- Sales 101 Textbook
- Enjoyable Read

CYBERARK®

Tools of Titans

- By Tim Ferriss
  - Author of The Four Hour Workweek

- Never read this cover to cover.

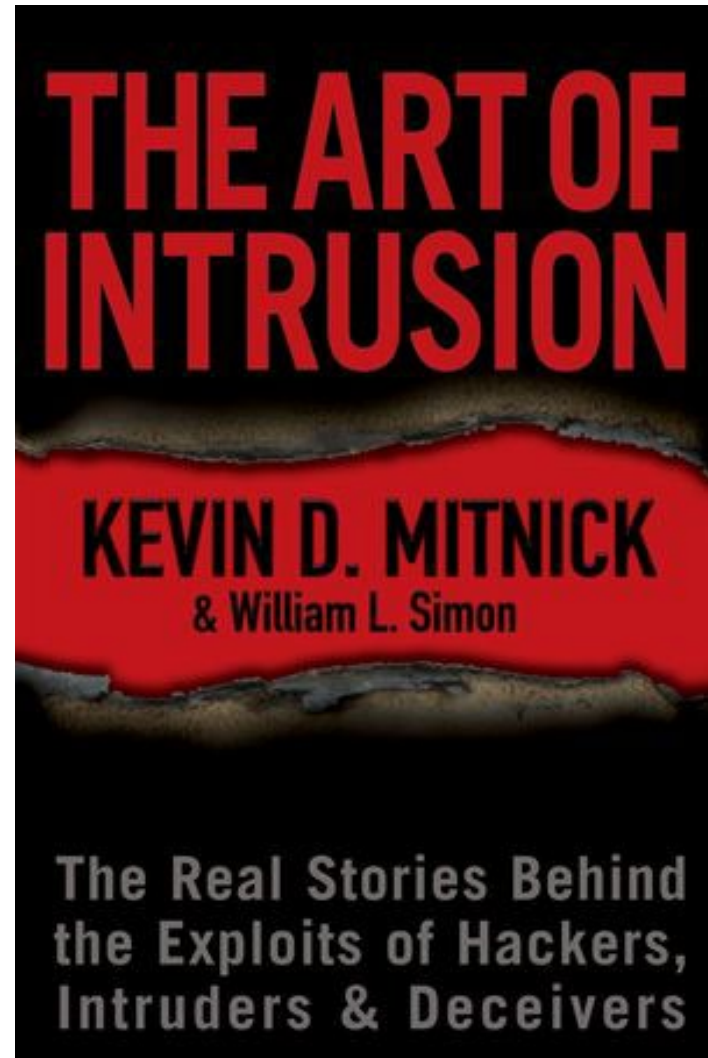- Learn the habits and traits of LOTS of successful people.

Company Confidential

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InfoSec

The Art of Intrusion

- By THE Kevin Mitnick

- Each chapter a different story.
  - Chapter 6 – Dustin Dykes

Company Confidential

Techno Creep
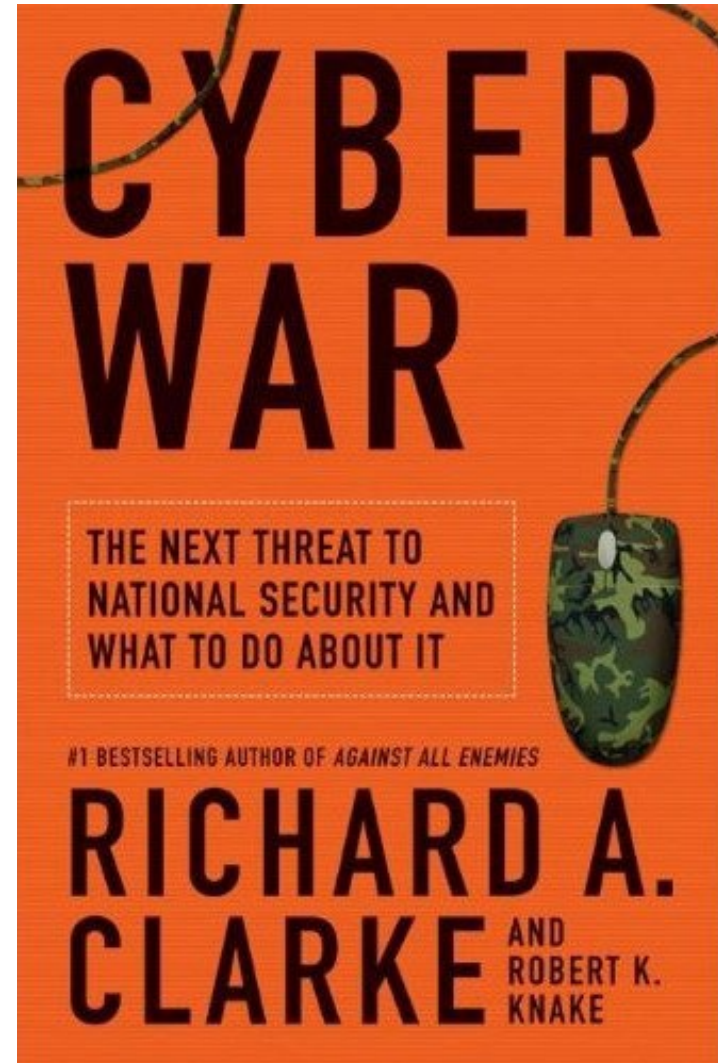
- By Thomas Keenan

- Interesting stories of privacy and technology.

- Makes you want to put on a tinfoil hat.
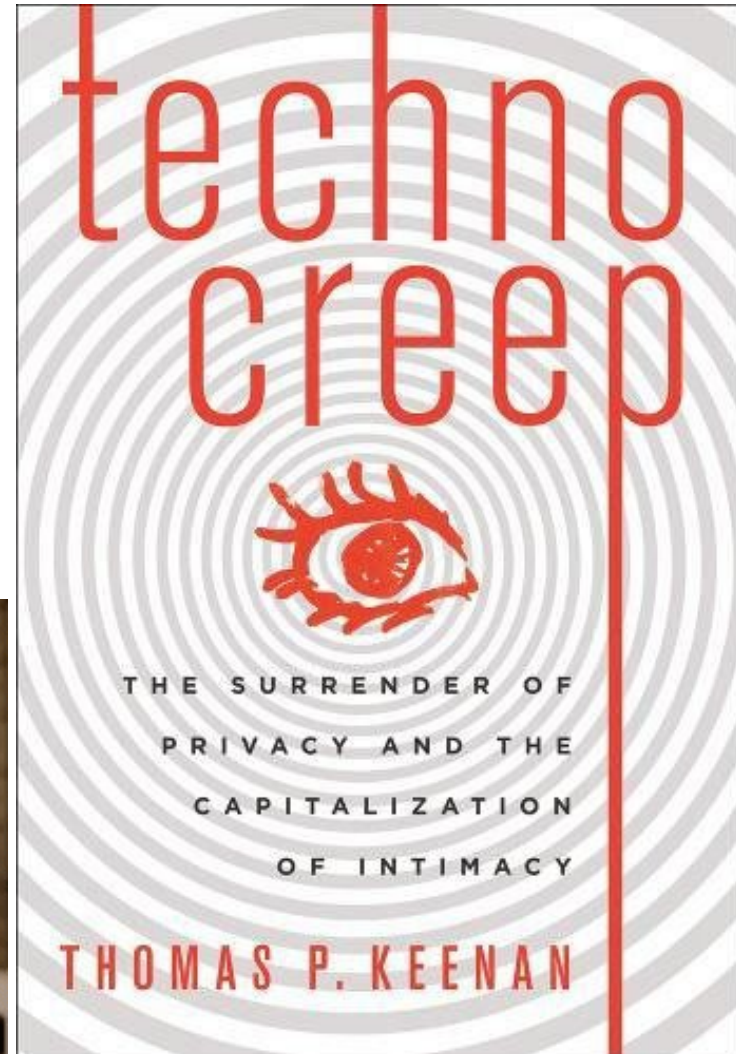
Cyber War

- By Richard Clarke

- Discusses APT's and their possible end-games.

- Scary stuff!

CYBERARK®

Red Team Field Manual (RTFM)

- By Ben Clark

- Notebook full of Cheat Sheets
  - Windows
  - Linux
  - Metasploit
  - Netcat
  - And more!

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Novels

Fatal System Error

- By Joseph Menn

- Bringing down the DDoS Criminal Syndicates of Eastern Europe

"A fascinating, high-tech whodunit." —*BusinessWeek*

JOSEPH MENN

FATAL SYSTEM ERROR

THE HUNT FOR THE NEW CRIME LORDS WHO ARE BRINGING DOWN THE INTERNET

Company Confidential
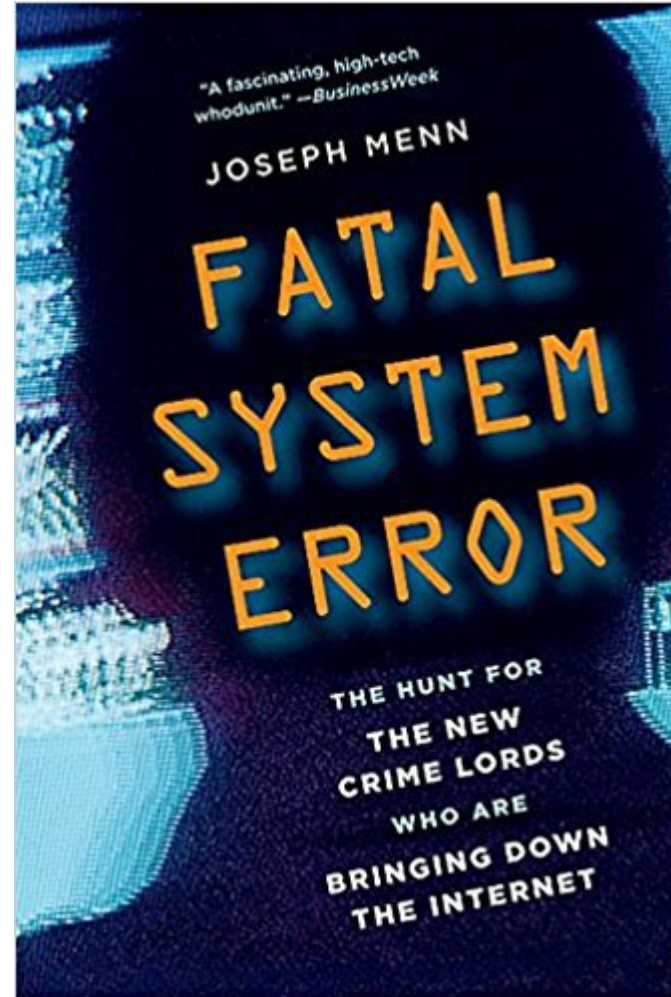
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The Phoenix Project

- By Gene Kim, Kevin Behr, and George Spafford

- Introduces DevSecOps

- I **<u>HATE</u>** this book!

From the authors of *The Visible Ops Handbook*

The Phoenix Project

A Novel About IT, DevOps, and Helping Your Business Win

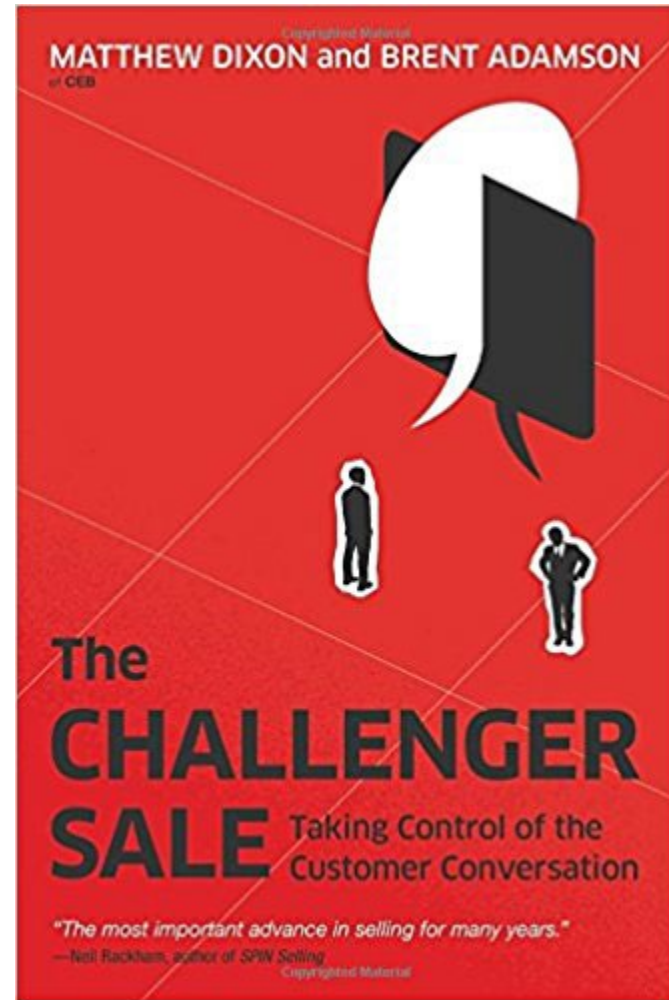Gene Kim, Kevin Behr, and George Spafford

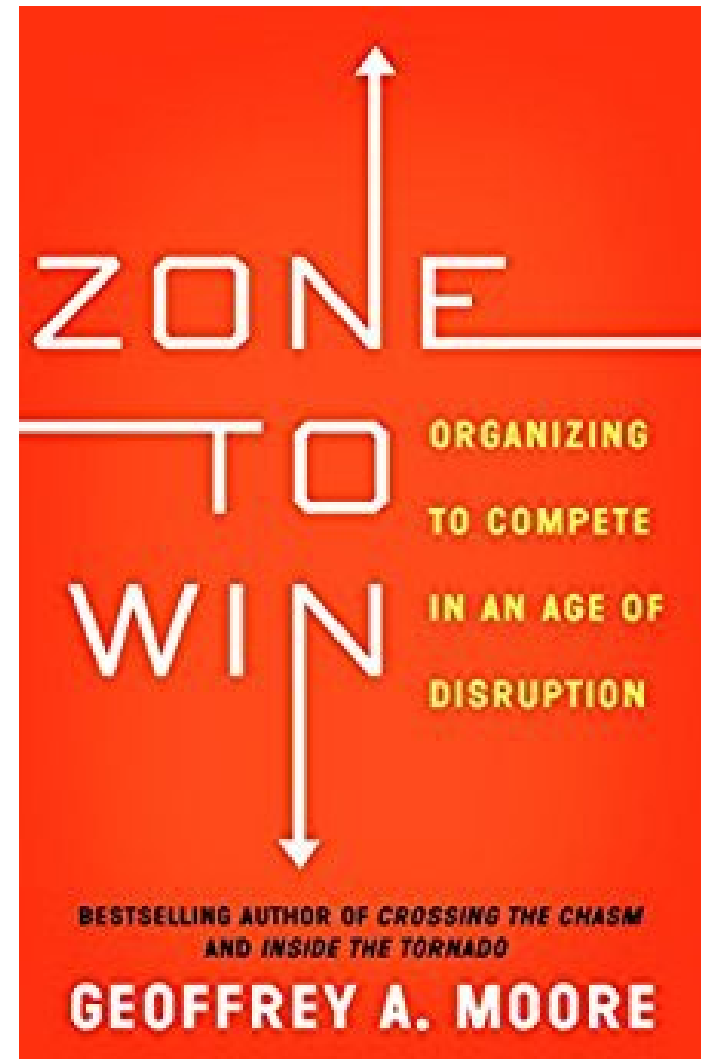Company Confidential
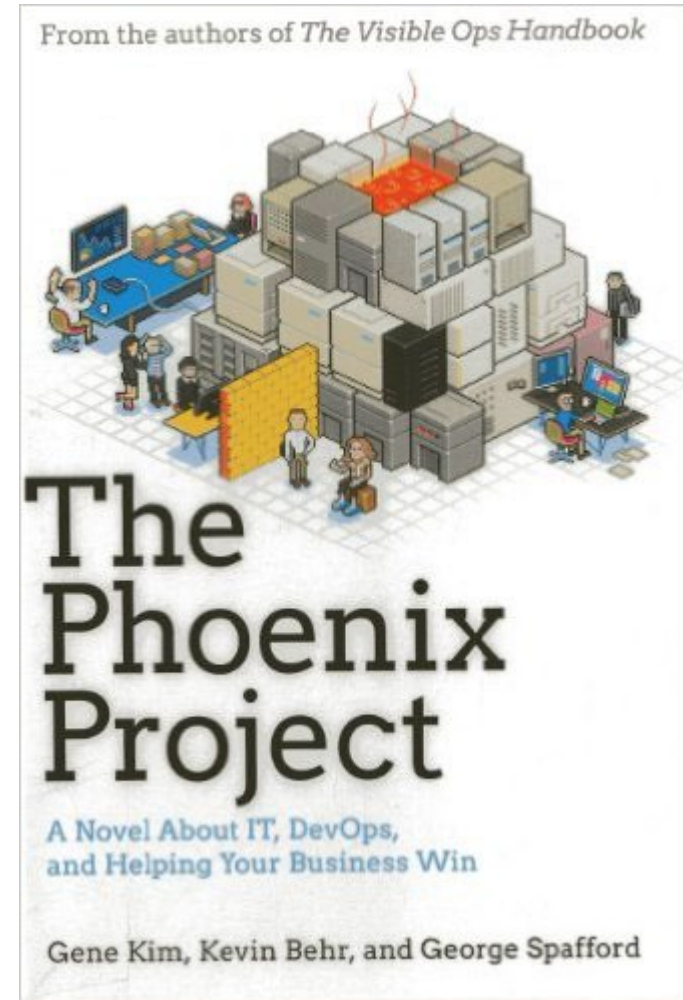
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Business

The Challenger Sale

- By Matthew Dixon and Brent Adamson

- Introduces the concept of "Trusted Advisor"

- Previously distributed at CYBR.

- Explains CYBR culture extremely well.

MATTHEW DIXON and BRENT ADAMSON
of CEB

The
**CHALLENGER
SALE** Taking Control of the
Customer Conversation

"The most important advance in selling for many years."
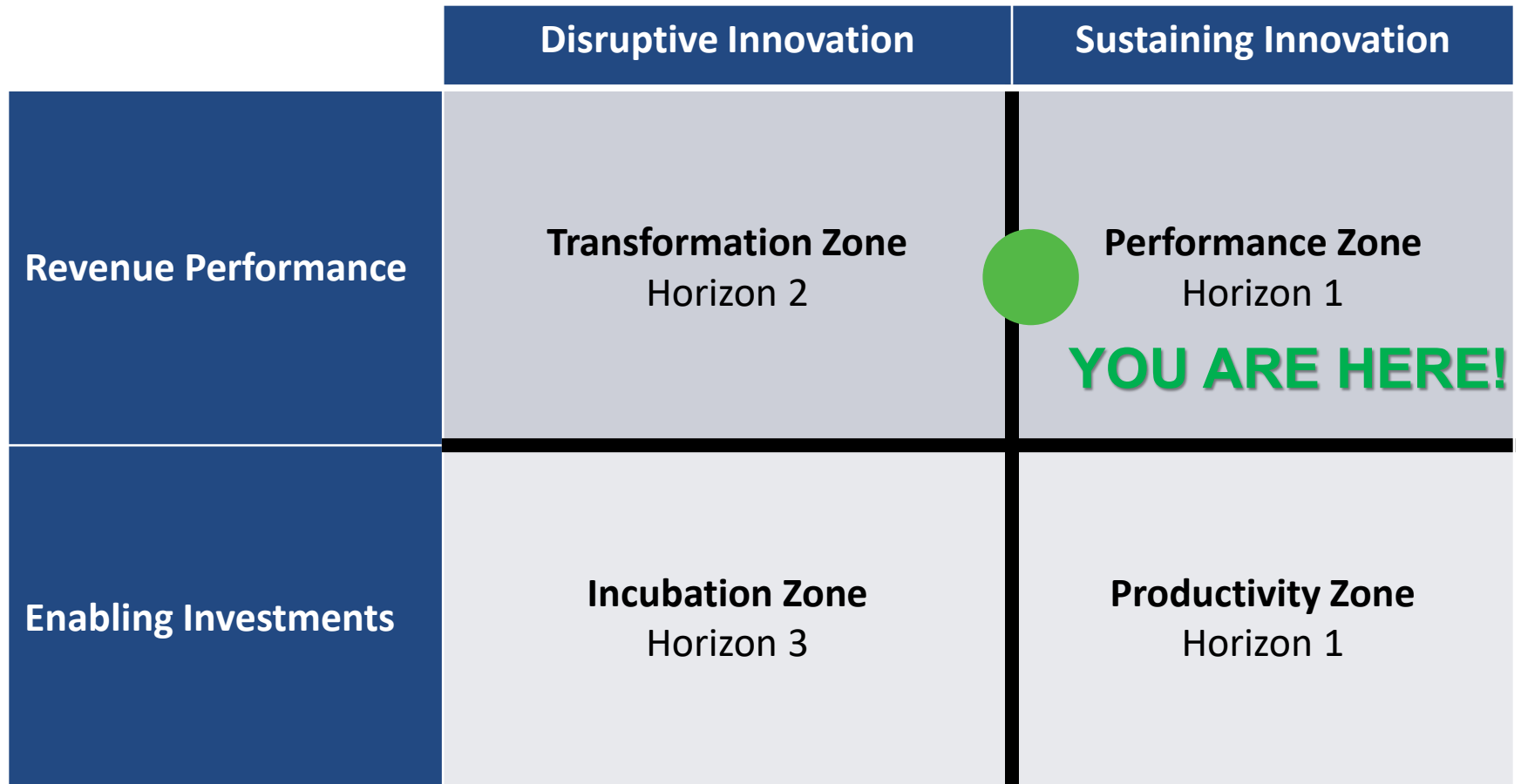—Neil Rackham, author of SPIN Selling

CYBER**ARK**®

Zone to Win

- By Geoffrey A. Moore
- Explains the objectives of CYBR Business Units
  - Sales
  - PM
  - Operations
  - Special Ops

The Four Zones
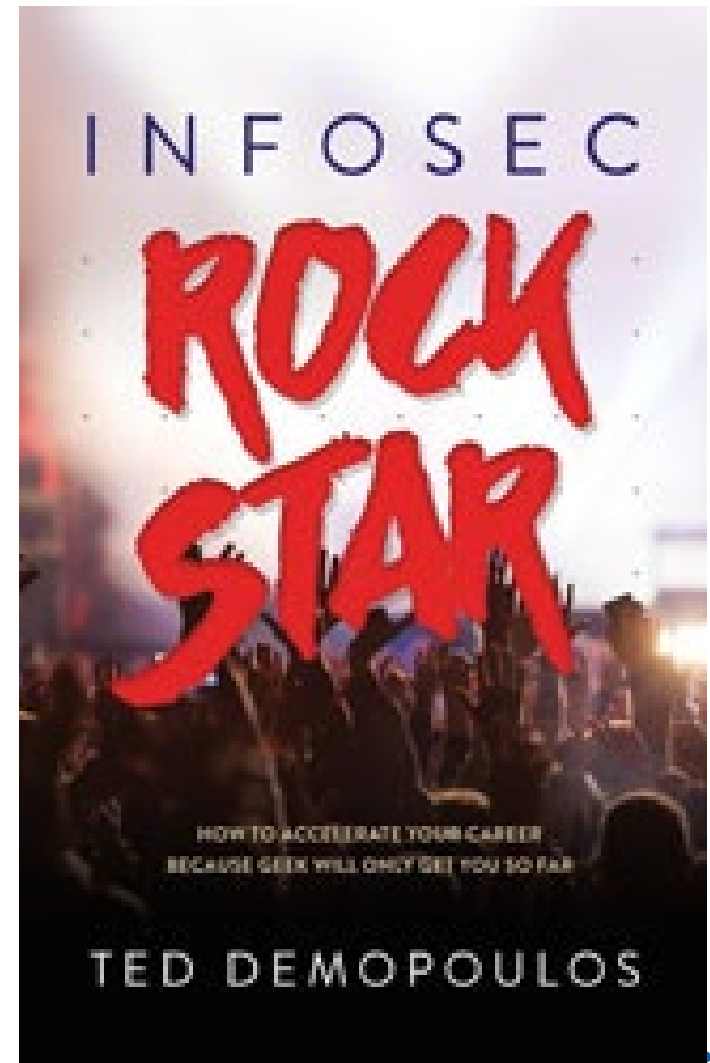
	Disruptive Innovation	Sustaining Innovation
Revenue Performance	**Transformation Zone** Horizon 2	**Performance Zone** Horizon 1 **YOU ARE HERE!**
Enabling Investments	**Incubation Zone** Horizon 3	**Productivity Zone** Horizon 1

CYBER**ARK**®

InfoSec Rockstar

- By Ted Demopoulos

- "Because Geek will only get you so far"

- I liked this book!

CYBERARK

Thanks!