

Cybersecurity Awareness Month

Social Engineering

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What is Social Engineering?

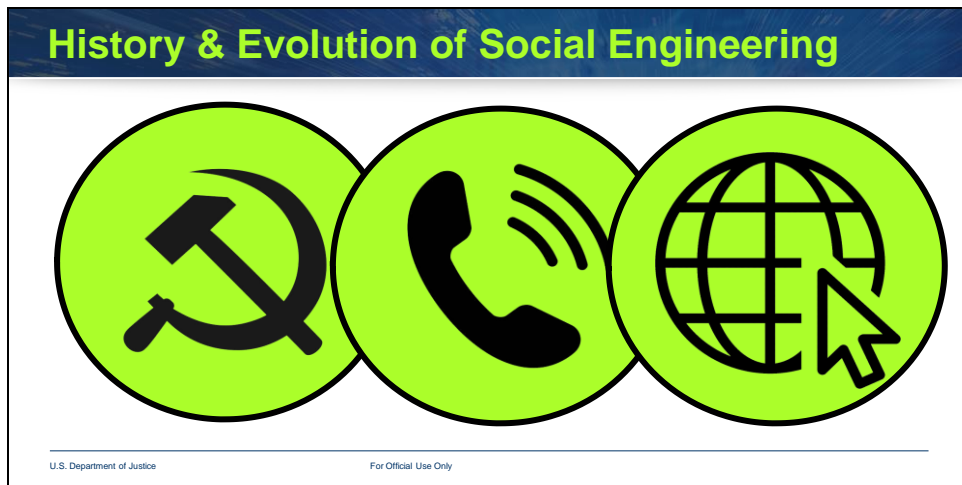


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Social Engineering

- The exploitation of human psychology and behavior for deceptive purposes.
- Manipulating individuals into divulging sensitive information or performing compromising actions.
- A tactic employed throughout history, but more prevalent in the digital age.
- Can occur both digitally and physically.



- Social engineering has been a part of human interaction for centuries.
- Manipulating people for personal or strategic gain is a timeless tactic.

Cold War Espionage

- Intelligence agencies used social engineering to recruit spies and gather intelligence.
- Spies and double agents employed trust, coercion, and persuasion to manipulate individuals.

Computer Hacking and Phreaking

- Early hackers and phreaks used social engineering to gain unauthorized access.
- Impersonation, trust exploitation, and manipulation of employees were common tactics.

Social Engineering and the Internet

- Phishing attacks emerged with the rise of the internet.
- Attackers sent deceptive emails to trick individuals into revealing sensitive information.
- This tactic has become more advanced and widespread over time.

Relationship to Physical Security

- Access Control Systems
- Security Personnel
- Surveillance Cameras
- Alarm Systems
- Visitor Check-in Procedures
- Physical Barriers



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Access Control Systems

- Manipulating individuals to bypass card readers, biometric locks, etc.

Security Personnel

- Deceiving guards or receptionists through trust exploitation or impersonation.

Surveillance Cameras

- Evading detection by appearing legitimate or exploiting blind spots.

Alarm Systems

- Convincing employees to disable alarms or delaying responses.

Visitor Check-In Procedures

- Impersonating visitors or contractors to gain unauthorized access.

Physical Barriers

- Manipulating individuals to open doors, gates, or bypass barriers.

Relationship to Cyber Security

- Authentication & Access Controls
- Firewalls & Intrusion Detection Systems
- Data Encryption
- Security Policies & Procedures



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Authentication and Access Controls

- Tricking individuals into revealing credentials or bypassing MFA.

Firewalls and Intrusion Detection Systems

- Convincing users to introduce malware or compromise network security.

Data Encryption

- Stealing encryption keys or obtaining sensitive information before encryption.

Security Policies and Procedures

- Manipulating employees into violating policies or bypassing procedures.

Statistics

- IT professionals are targeted 40 times annually on average.
- 84% of phishing sites have SSL/TLS certificates.
- Business Email Compromise (BEC) attacks have a nearly 28% open rate.
- Up to 90% of malicious data breaches involve social engineering.
- Facebook is the most impersonated website, 18% of all phishing URLs.
- Men are 225% more likely to fall for phishing attacks than women.

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IT Professionals as Targets

- IT professionals are targeted an average of 40 times annually.
- They have higher access privileges, making them attractive targets.

Phishing Sites and SSL Certificates

- 84% of phishing sites have SSL certificates, falsely implying security.

Business Email Compromise (BEC) Attacks

- BEC attacks have a high open rate of nearly 28%.
- Masquerading as trusted entities is highly effective.

Social Engineering and Data Breaches

- Up to 90% of malicious data breaches involve social engineering.
- Tricking employees is often easier than brute force attacks.

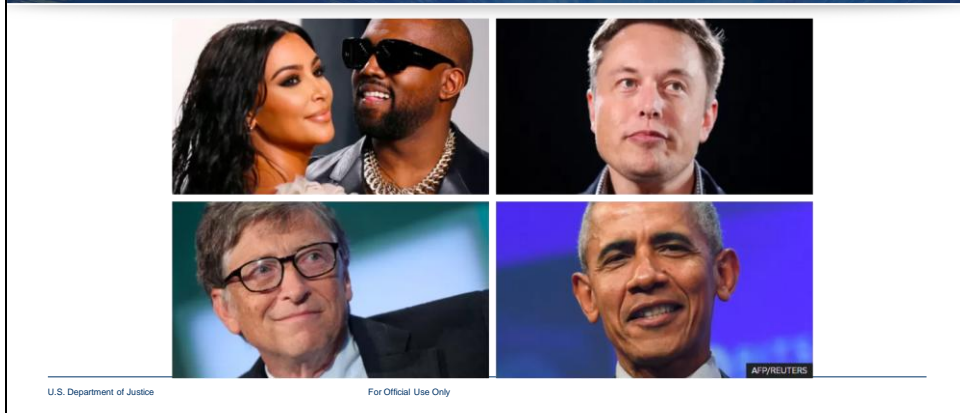
Most Impersonated Website

- Facebook is the most impersonated website, representing 18% of phishing URLs.

Gender Disparity

- Men are 225% more likely to fall for phishing attacks than women.

Real World Example – 2020 Twitter Crypto Scam



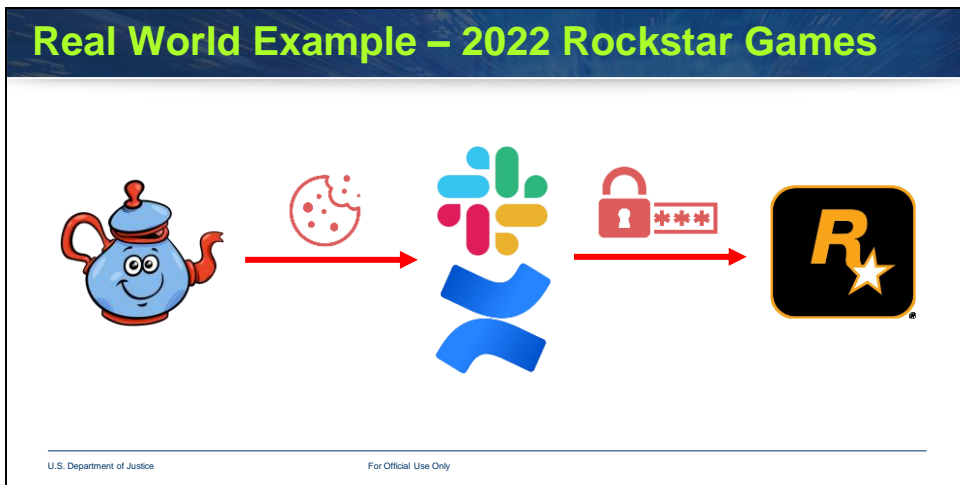
- In July 2020, Twitter experienced a major social engineering attack.
- Hackers targeted high-profile accounts (politicians, celebrities, companies).
- They gained access to Twitter's internal tools through social engineering.

Exploiting Trust and Access

- Hackers used their access to post fraudulent tweets from compromised accounts.
- These tweets promoted a Bitcoin scam, promising high returns.

Impact and Response

- The scam garnered approximately \$121,000 for the attackers.
- Twitter had to temporarily block verified accounts and Bitcoin wallet links.



A Major Gaming Leak

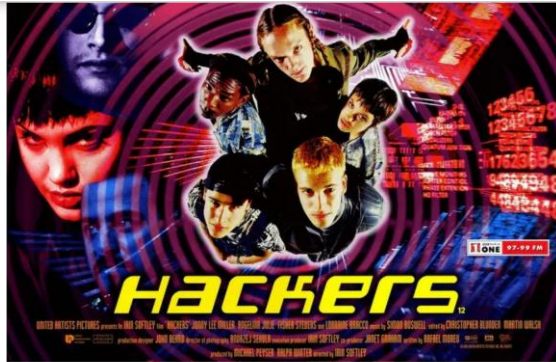
- Rockstar Games, the developer behind GTA, was targeted in September 2022.
- A hacker named Teapot exploited social engineering to gain access.

The Hack's Impact

- Teapot obtained GTA 5 and GTA 6 source code, along with other assets.
- Leaked videos were widely circulated online, despite takedown efforts.

How it Happened

- Teapot hijacked an employee's Slack application.
- Through impersonation, they obtained login credentials from another employee.



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How and Why Social Engineering Works



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Government Espionage

- Obtaining classified information or disrupting rival nations.
- Compromising national security through manipulation.

Corporate Data and PII

- Stealing trade secrets, intellectual property, or customer information.
- Gaining competitive advantage, selling data on the black market, or exploiting for financial gain.

Financial Gain

- Tricking individuals into revealing financial information.
- Carrying out fraudulent activities, unauthorized transactions, or identity theft.

Psychological Factors Influencing Persuasion



Psychological Factors Influencing Persuasion



Authority



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Authority

- People tend to follow authority figures without question.
- Social engineers may impersonate authority figures to gain trust and compliance.

Psychological Factors Influencing Persuasion



Scarcity



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Scarcity

- Exploits the fear of missing out (FOMO).
- Creates a sense of urgency or limited availability.
- Can prompt impulsive decisions without careful consideration.

Example:

- A social engineer convinced a victim of a fake bank account scam, claiming urgent action was needed to prevent financial loss.

Psychological Factors Influencing Persuasion



Liking



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Liking

- Building rapport and likability increases compliance.
- Social engineers may use flattery, mimicry, or empathy to establish a positive connection.

Example:

- Showing genuine interest in a target's hobbies or interests can foster trust and cooperation.

Psychological Factors Influencing Persuasion



Reciprocity



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Reciprocity

- People feel obligated to return favors or goodwill.
- Social engineers may initiate small acts of kindness to create indebtedness.

Examples:

- Offering help with a task to create a sense of obligation.
- Buying a drink or covering expenses in a social setting.

Psychological Factors Influencing Persuasion



Commitment & Consistency



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Commitment and Consistency

- People tend to remain consistent with past actions and statements.
- Social engineers encourage initial commitments to influence future behavior.

Example:

- Obtaining a small initial agreement can lead to greater compliance with subsequent requests.

Psychological Factors Influencing Persuasion



Consensus



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Consensus

- People look to others for guidance and validation.
- Suggesting widespread acceptance can influence decision-making.

Example:

- Claiming that many others have already taken a particular action to encourage conformity.

Type of Social Engineering

- Tailgating
- Baiting
- Personal Appeals
- Impersonation
- Pretexting



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Tailgating

- Following closely behind authorized individuals to gain entry.
 - Exploiting the tendency to hold doors open or using distractions.
- Tip:** Use an inconspicuous prop (e.g., large attaché case) to block IR beams in turnstiles.

Baiting

- Leaving physical devices (e.g., infected USB drives) to entice victims.
 - Preying on greed or curiosity to encourage device interaction.
- Example:**
- Leaving a USB drive with a reward message to entice victims to plug it in.

Personal Appeals

- Leveraging emotions to manipulate individuals.
 - Exploiting sympathy, urgency, or shared interests to gain trust.
- Example:**
- A pregnant woman using sympathy to gain access to restricted areas.

Impersonation

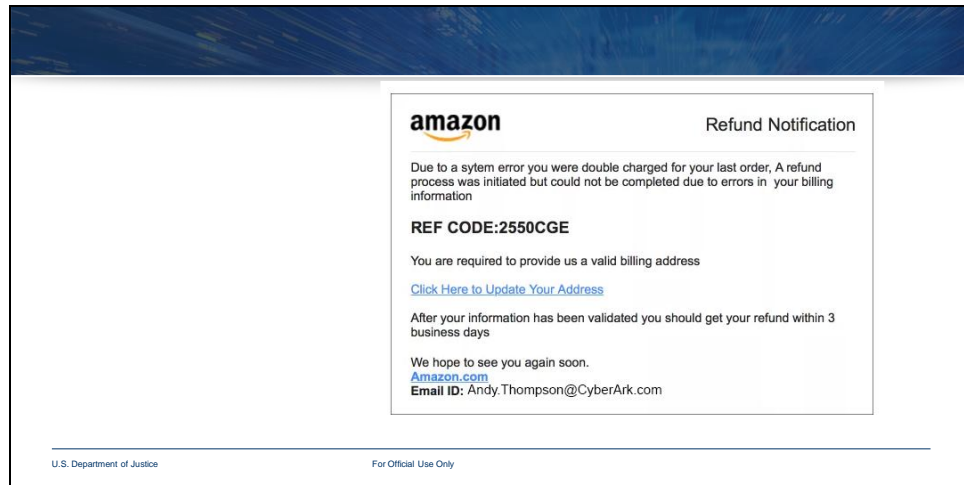
- Posing as someone else to gain trust and access.
 - Using uniforms, fake IDs, or other props to appear legitimate.
- Example:**
- A woman using a fake pregnancy prop to gain sympathy and access.

Pretexting

- Creating a fabricated scenario to obtain information or access.
- Posing as repair technicians, inspectors, or other personnel.

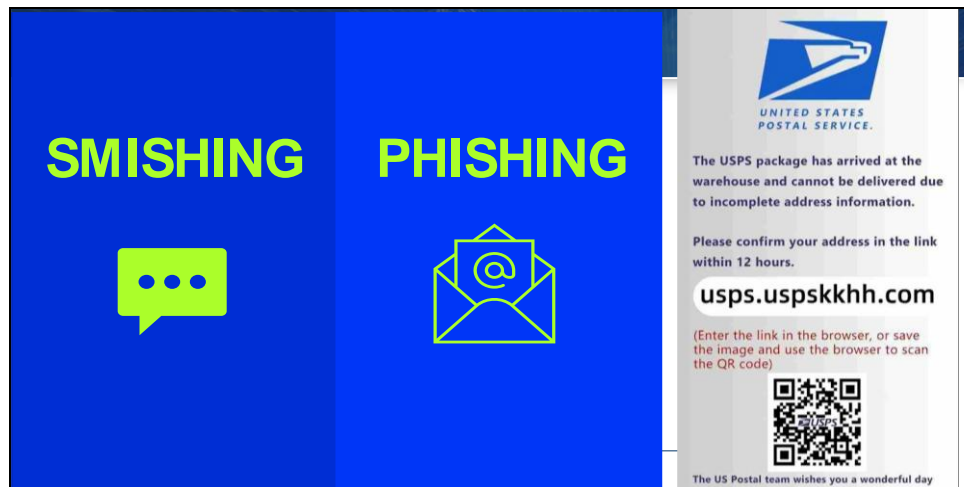
Example:

- Claiming to be a repair technician to gain access to a restricted area.



Phishing

- The most common social engineering tactic.
 - Tricking individuals into opening attachments, clicking links, or logging in.
- Example:**
- A phishing email claiming to be from a bank, asking for account information.



Smishing

- Phishing via text message.
- Increasingly using images and QR codes to enhance credibility.

Example:

- A text message with a link to a fake website, claiming a special offer.



Vishing

- Phishing via phone calls.
- Can be highly effective with deepfake technology.

Example:

- A scammer impersonating a bank representative to obtain sensitive information.

Deepfake Technology:

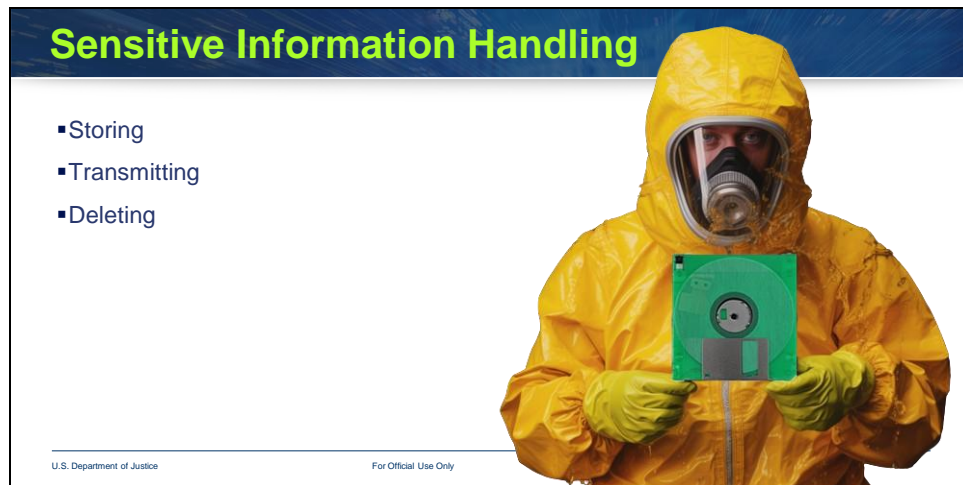
- AI-generated audio and video that can be indistinguishable from reality.
- Can be used to create highly convincing impersonations.

Example:

- A deepfake video of a CEO asking employees to transfer funds.

Countermeasures and Prevention





Defining Sensitive Information

- Data that, if compromised, can cause harm or loss.
- Includes personally identifiable information (PII), financial data, medical records, etc.

Encryption

- Encrypting files, databases, or storage volumes to protect data.
- Ensures that unauthorized individuals cannot decipher the data.

Secure Transmission

- Prioritize secure methods for transmitting sensitive information.
- Use protocols that protect data during transfer.

Disposal of Sensitive Information

- Establish clear guidelines for proper disposal.

Key Points

- Sensitive information requires robust protection.
- Encryption, secure transmission, and proper disposal are essential.
- Organizations must implement comprehensive measures to safeguard sensitive data.

Password Management

- Unique
- Complex
- Frequently Changing



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Key Points

- Strong passwords are essential for security.
- Passwords should be unique, complex, and frequently changed (especially for highly privileged accounts).
- A robust password manager is crucial for managing multiple strong credentials.

Password Requirements

- **Unique:** Avoid reusing passwords across different accounts.
- **Complex:** Include a combination of uppercase and lowercase letters, numbers, and symbols.
- **Frequent Changes:** For highly privileged accounts, consider regular password updates.

Password Manager

- Use a strong password manager to securely store and manage credentials.
- Avoid weak password managers that may compromise security.
- Choose a password manager with robust features and security measures.

Multifactor Authentication

Something You:

- Know
- Have
- Are



Adaptive MFA:

- Geo-location (physical location)
- Operating system
- Source IP address
- Device Type
- Attempted action
- User role
- Day of the week

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Enhancing Security

- MFA adds an extra layer of protection against social engineering attacks.
- Requires multiple forms of identification to validate identity.

Types of MFA

- **Something You Know:** Passwords, PINs
- **Something You Have:** Smartphones, secure USB keys
- **Something You Are:** Fingerprints, facial recognition

Avoiding Weak MFA

- **Avoid SMS-based MFA:** Vulnerable to SIM swapping.
- **Consider adaptive MFA:** Adjusts requirements based on context.

Adaptive MFA Factors

- Geo-location
- Operating system
- Source IP address
- Device type
- Attempted action
- User role
- Day of the week

Benefits of Adaptive MFA

- Provides more robust protection against unauthorized access.
- Reduces the risk of successful social engineering attacks.



Limiting Access

- Implement strict access control measures to prevent unauthorized access.
- Grant privileges based on the principle of least privilege.

Principle of Least Privilege (PoLP)

- Limit standing rights to the bare minimum.
- Ensure users have only the necessary access.

Zero Trust

- Grant access only after authentication and verification.
- Avoid granting standing privileges.

Zero Standing Privilege (ZSP)

- Create roles on-demand as needed.
- Avoid pre-existing roles and privileges.

Benefits

- Reduces the risk of unauthorized access.
- Mitigates the impact of social engineering attacks.
- Enhances overall security posture.

Employee Education and Awareness

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Employee Education and Awareness

- Empower employees to recognize and respond to social engineering tactics.
- Provide training on common techniques and red flags.

Key Points

- End users are not the weakest link, but a valuable asset.
- Investing in employee education strengthens security.
- Sharing knowledge and resources can help prevent social engineering attacks.

Thank you.

Please share this presentation with others to raise awareness and encourage colleagues and loved ones to learn about social engineering.