KICKSTARTER

Success Predictor

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Intro

Kickstarter is a crowdfunding platform where a creator can pitch an idea on the website and receive donations to fund for its creation. Kickstarter employs an "all or nothing" policy in which projects that fail to meet its goal by its deadline will not receive any of the pledged money by the donators. Donators will not be charged for unsuccessful programs.

The goal is to predict the probability that a project will meet its set goal based on details such as the category the project is listed as, the amount of money set as the goal, time allocated to reach the goal, and the country in which the project was started.

Intro

The effect of each attribute to the success rate of the project will be analyzed through a variety of models. From these models, the one with the performance will be selected as a basic to use when making predictions on a creator's chances of success.

As an aspiring creator, it is important to know what steps can be taken to ensure that their project will be successful in raising in money.

By understanding which categories are most successful in Kickstarter, they are able to decide whether Kickstarter is the platform where they will have the most success.

By understanding the typical time interval and goals of successful projects are, they are able to set a realistic goal that will allow them to raise as much money without the risk of not receiving any of the pledged money.

The data set, Kickstarter Project, is from Kaggle from the user Mickaël Mouillé. The csv file named ks-projects-201801 will be used.

The data set consists of 378,661 projects that launched from May 21st, 2009 to January 2nd, 2018. The data set has 15 attributes in total.

Data Set Descriptions

d Δ	B	С	D	E	F	G	н	1	1 .	K L	M	N	0	р	Q	R [
- "	name	category	main_category				launched	pledged	state			usd_pledged_real		P	Q	- K
	The Songs of Adelaide & Abullah	Poetry	Publishing	GBP	10/09/15		08/11/15 12:12) failed	O GB	usu pieugeu		1533.95			
	Greeting From Earth: ZGAC Arts Capsule For ET	Narrative Film	Film & Video		11/01/17		09/02/17 04:43		1 failed	15 US	100	-	30000			-
	Where is Hank?	Narrative Film		USD	02/26/13		01/12/13 00:20) failed	3 US	220		45000			
	ToshiCapital Rekordz Needs Help to Complete Album	Music	Music	USD	04/16/12		03/17/12 03:24		1 failed	1 US	1		5000			-
	Community Film Project: The Art of Neighborhood Filmmaking	Film & Video		USD	08/29/15		07/04/15 08:35		3 canceled	14 US	1283		19500			
	Monarch Espresso Bar	Restaurants	Food	USD	04/01/16		02/26/16 13:38		5 successful	224 US	52375		50000			-
	Support Solar Roasted Coffee & Green Energy SolarCoffee.co	Food	Food	USD	12/21/14		12/01/14 18:30		5 successful	16 US	1205		1000			
	Chaser Strips. Our Strips make Shots their B*tch!	Drinks	Food	USD	03/17/16		02/01/16 20:05		failed	40 US	453		25000			
	SPIN - Premium Retractable In-Ear Headphones with Mic	Product Design	Design	USD	05/29/14		04/24/14 18:14		3 canceled	58 US	8233		125000			
	STUDIO IN THE SKY - A Documentary Feature Film (Canceled)	Documentary		USD	08/10/14		07/11/14 21:55		7 canceled	43 US	6240.57		65000			
	Of Jesus and Madmen	Nonfiction	Publishing	CAD	10/09/13		09/09/13 18:19		failed	0 CA	0240.37					
	Lisa Lim New CD!	Indie Rock	Music	USD	04/08/13		03/09/13 16:19) successful	100 US	12700	-	12500			-
	The Cottage Market	Crafts	Crafts	USD	10/02/14		09/02/14 17:11		failed	0 US	12700		5000			
	G-Spot Place for Gamers to connect with eachother & go pro!	Games	Games	USD	03/25/16		02/09/16 23:01) failed	0 US	0					
	Tombstone: Old West tabletop game and miniatures in 32mm.	Tabletop Games	Games	GBP	05/03/17		04/05/17 19:44		5 successful	761 GB	57763.78	-	6469.73			-
1000037083		Design	Design	USD	02/28/15		01/29/15 02:10		4 failed	11 US	664		2500			
1000004908		Comic Books	Comics	USD	11/08/14		10/09/14 22:27		failed	16 US	395		1500			
	Notes From London: Above & Below	Art Books	Publishing	USD	05/10/15		04/10/15 21:20		9 failed	20 US	789		3000			
	Mike Corey's Darkness & Light Album	Music	Music	USD	08/17/12		08/02/12 14:11		Successful	7 US	250		250			
1000071625		Food	Food	USD	06/02/12		05/03/12 17:24		1 failed	40 US	1781		5000			
	CMUK. Shoes: Take on Life Feet First.	Fashion	Fashion	USD	12/30/13		11/25/13 07:06		B successful	624 US	34268		20000			-
	Mikeyl clothing brand fundraiser	Childrenswear	Fashion	AUD	09/07/17		08/08/17 01:20		1 failed	1 AU	34208		2026.1			
	Alice in Wonderland in G Minor	Theater	Theater	USD	06/15/14		05/16/14 10:10) failed	12 US	650	0.02	3500			-
	Mountain brew: A guest for alcohol sustainability	Drinks	Food	NOK	02/25/15		01/26/15 19:17		B failed	3 NO	6.18		65.55			-
	The Book Zoo - A Mini-Comic	Comics	Comics	USD	11/12/14		10/23/14 17:15		5 successful	66 US	701.66		175			
	Matt Cavenaugh & Jenny Powers make their 1st album!	Music	Music	USD	01/06/11		12/07/10 23:16		7 successful	147 US	15827		10000			
	Superhero Teddy Bear	DIY	Crafts	GBP	01/05/16		12/06/15 20:09) failed	0 GB	13027					
	Permaculture Skills	Webseries		CAD	12/14/14		11/14/14 18:02		5 successful	571 CA	43203.25	-	15313.04			-
	Rebel Army Origins: The Heroic Story Of Major Gripes	Comics	Comics	GBP	01/28/16		12/29/15 16:59		B successful	27 GB	167.7		142.91			
	My Moon - Animated Short Film	Animation		USD	05/03/17		04/03/17 17:11		1 successful	840 US	10120		50000			-
	Daily Brew Coffee	Food Trucks	Food	GBP	03/03/17		03/01/15 18:06		1 failed	1 GB	32.42		5181.12			
	Ledr workbook: one tough journal!	Product Design	Design	USD	10/08/16		09/07/16 13:14		5 successful	549 US	11253		1000			
	Feather Cast Furled Fly Fishing Leaders	Product Design	Design	AUD	08/22/15		07/23/15 03:09) successful	18 AU	1473.62		1427.35			
1000120131		Public Art	Art	USD	03/24/13		02/12/13 01:07		5 failed	30 US	1395		25000			
	Chris Eger Band - New Nashville Record!	Music	Music	USD	08/13/14		07/14/14 22:35) successful	92 US	13260		12000			-
	Squatch Watchers	Webseries		USD	08/23/13		07/14/14 22:33	1373.3		54 US	1373.37		10000			-
	Arrows & Sound Debut Album	Indie Rock	Music	USD	05/19/12		04/19/12 01:04		4 successful	157 US	8641.34		4000			
	Zen in America: a film on Zen Buddhism in North America	Documentary		USD	10/21/13		09/21/13 23:00		3 successful	213 US	15663		10000			
	Zen in America: a film on Zen Buddnism in North America Galaxy: Winnie and Friends	Illustration	Art Video	USD	01/27/16		12/23/15 21:47		7 failed	213 US	15663		3000			-
	Galaxy: Winnie and Friends Help Scott Reynolds Make a New Record!	Indie Rock	Music	USD	01/27/16		08/03/12 18:43		y railed 9 successful	2 US 277 US	17499.99		15000			
	Help Scott Reynolds Make a New Record! Unschooling To University Book Project	Nonfiction	Publishing	CAD	09/02/12		11/20/17 18:15		2 live	2// US 24 CA	1/499.99		2396.36			
			-	USD	12/20/16				2 live 3 successful	24 CA 34 US			2396.36			
	Phil Younger - Slow Down (Official Music Video)	Music	Music				12/09/16 20:27				83					
	"THE RETURN" book project	Photography	Photography	USD	12/13/13		11/13/13 00:34		7 successful	232 US	23907		15000			
10001/0964	Penny Bingo Plaving Card Game fun for the whole family! ks-projects-201801	Tabletop Games	Games	USD	03/27/17	1500	03/02/17 04:01	85	5 failed	25 US	324	856	1500			Þ

Attribute Description

<u>ID</u>: Unique identifier of project

Name: Name of the project

<u>Category</u>: Category of the project

Main Category: Main category is the umbrella category that groups all the categories into corresponding groups

<u>Currency</u>: Currency that the monetary goal was originally set by the user

<u>Deadline</u>: Date when the option to crowdfund ends

<u>Goal</u>: Money value set as a goal (set in the creator's local currency)

Attribute Description

<u>Pledged</u>: The amount of money that the project had at the time that the data was collected

<u>State</u>: States that describe the status of the project such as whether the project succeeded, failed, cancelled, etc.

<u>Backers</u>: Number of backers for the project

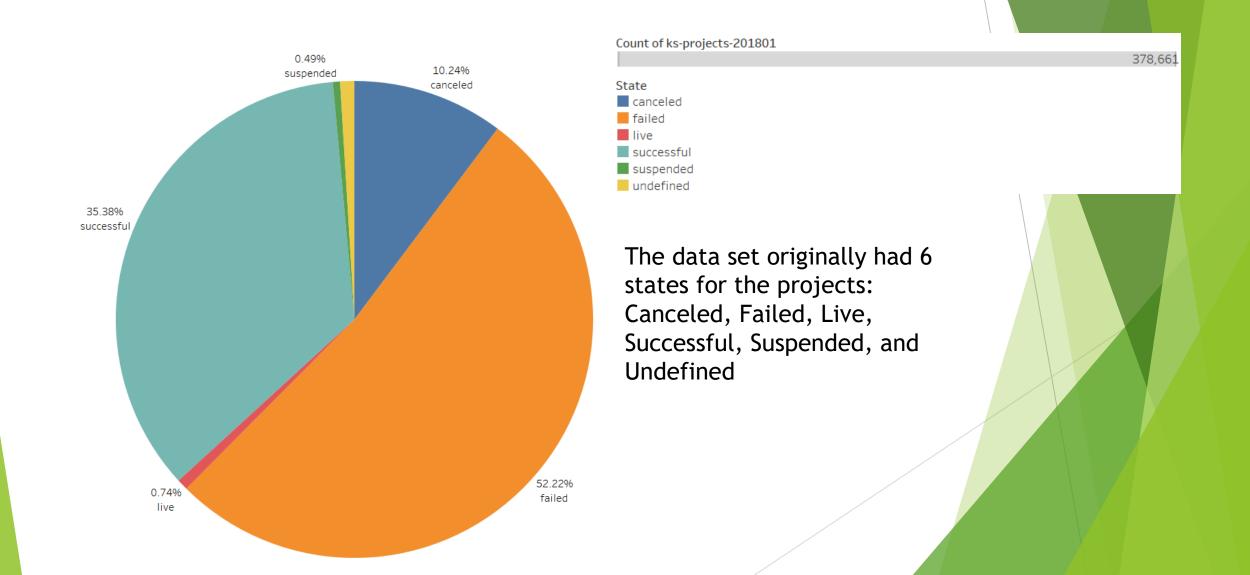
Country: Country where the project was submitted

<u>USD Pledged</u>: Conversion of currency to USD in the Pledged column (done by Kickstarter)

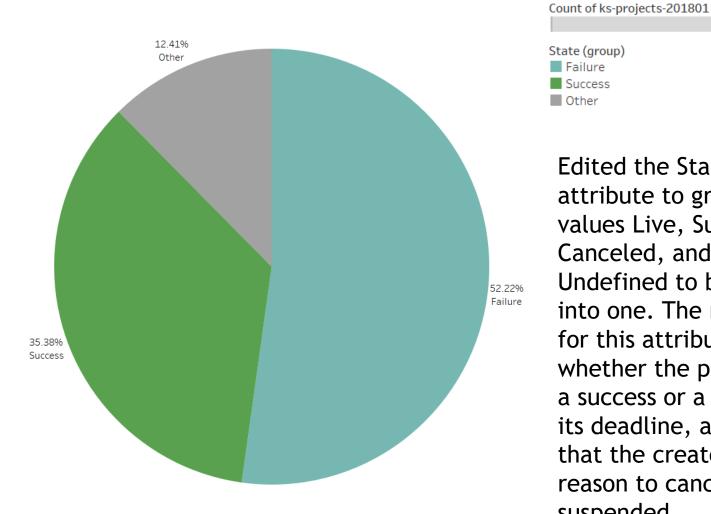
USD Pledged Real: Conversion of currency to USD in the Pledged column (Done by the Fixer.io API)

<u>USD Goal Real</u>: Conversion of currency to USD in the Goal column (Done by the Fixer.io API)

Attribute Visualization: State



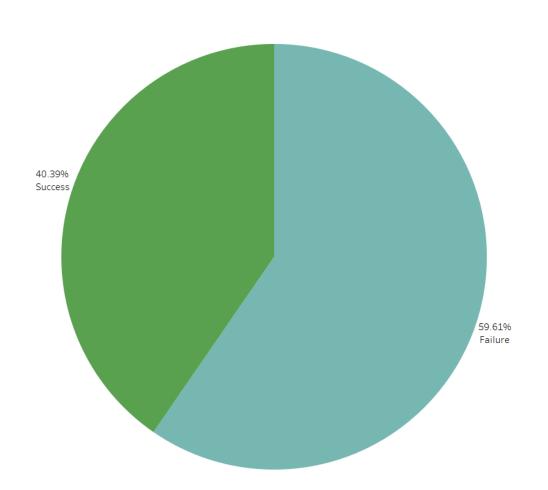
Attribute Visualization: State [v2]

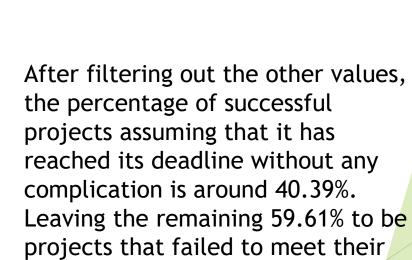


Edited the States attribute to group the values Live, Suspended, Canceled, and Undefined to be grouped into one. The main focus for this attribute is whether the project was a success or a failure by its deadline, assuming that the creator has no reason to cancel or be suspended.

378,661

Attributes Visualization: State [v3]





331.675

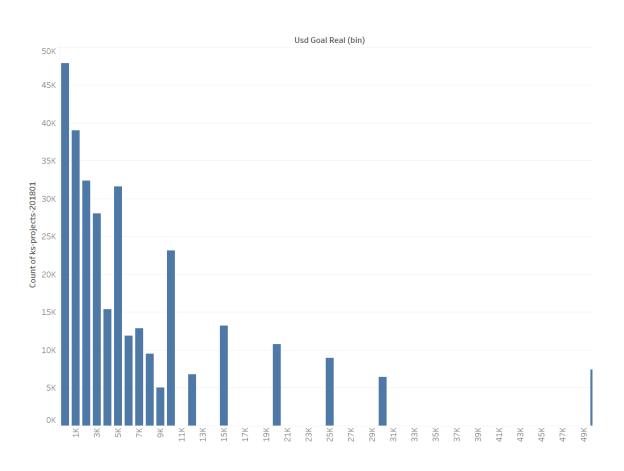
Count of ks-projects-201801

State (group)

Failure

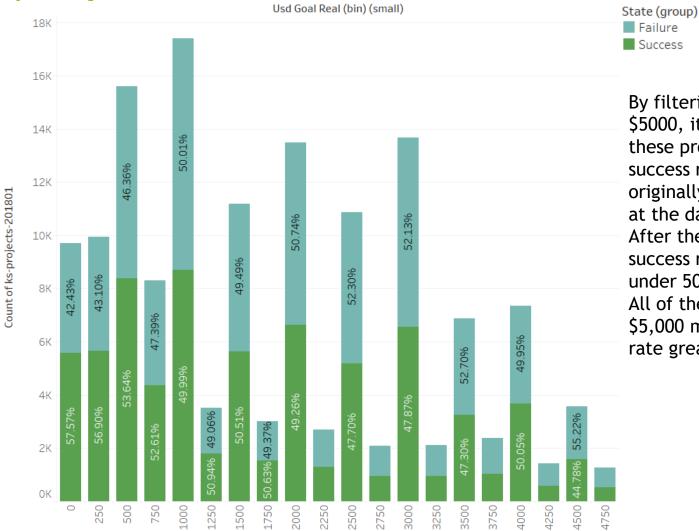
goals.

Attribute Visualization: Goal (USD) [Overview]



- ► Converted the Goal USD attribute from a string type to an integer type to allow calculations to be done.
- Since the suggested bins created a histogram that were not usable, a more readable histogram was made through trial and error.
- ► The current graph is from a bin size of \$1000 for goals and a filter requiring the bin to have at least 3,790 projects (~1% of the data).
- ▶It can be observed that there are spikes in projects in intervals of \$5,000.

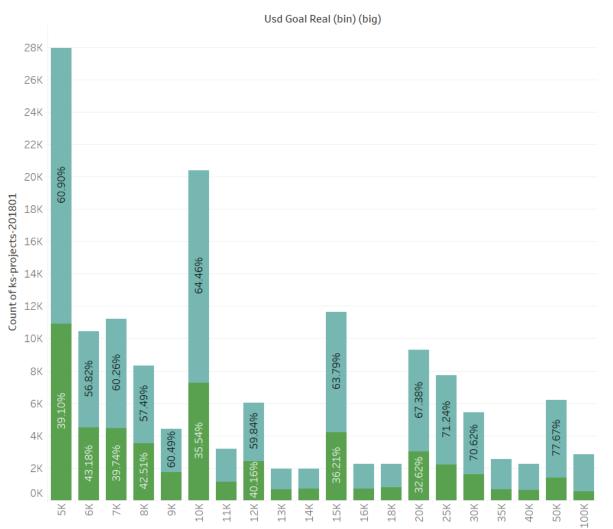
Attribute Visualization: Goal (USD) [< \$5k]



By filtering the goals to under \$5000, it can be seen that these projects have a higher success rate than what was originally seen when looking at the data set as a whole. After the \$2000 mark, the success rate begins to fall under 50%.

All of the bins under the \$5,000 mark has a success rate greater than 45%.

Attribute Visualization: Goal (USD) [> \$5k]

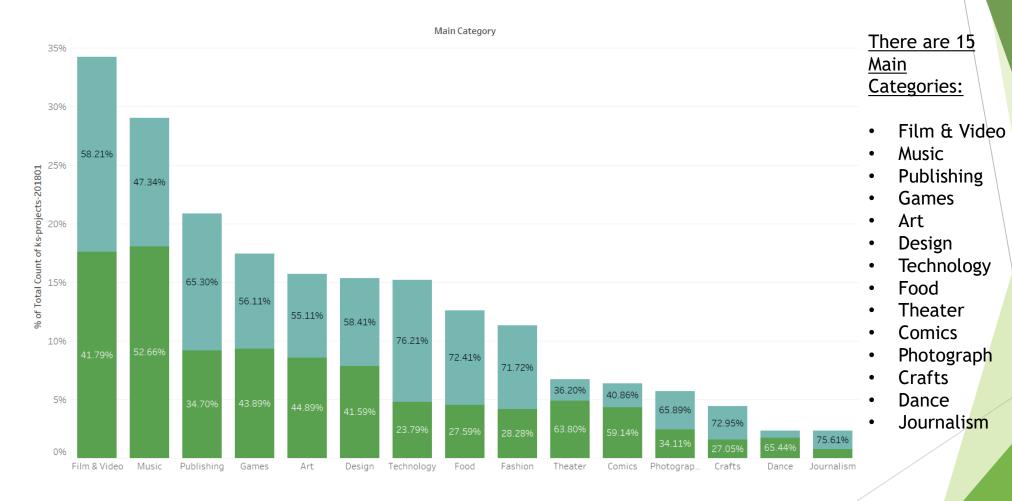


State (group)
Failure
Success

Looking into the data with a wider scope, the histogram here is based on \$1000 bins with a filter of at least 1895 projects in each one (0.5% of the original data set). A lower threshold is used since less creators would naturally ask for large sums of money such as these projects.

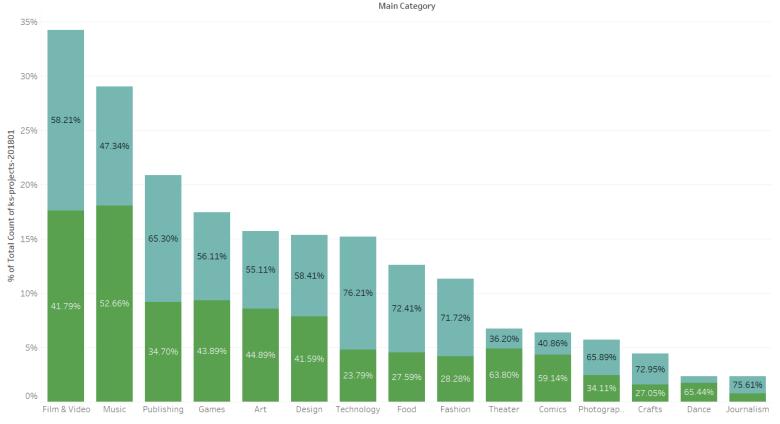
It can be observed that these projects have lower success rates as the goals go past \$5,000 in comparison to those under \$5,000. All the bins over the \$5,000 have a success rate lower than 45%.

Attribute Visualization: Main Category



Success

Attribute Visualization: Main Category



The top 5 main categories with the most projects are:

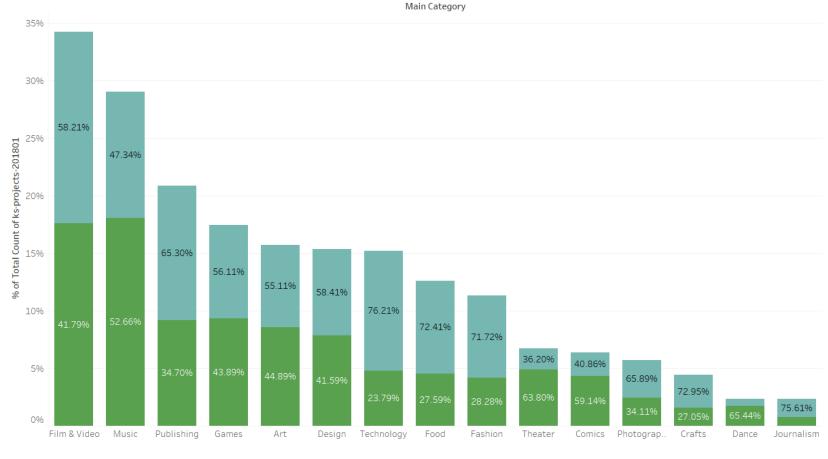
- 1. Film & Video
- 2. Music
- 3. Publishing
- 4. Games
- 5. Art

State (group)

Failure

Success

Attribute Visualization: Main Category



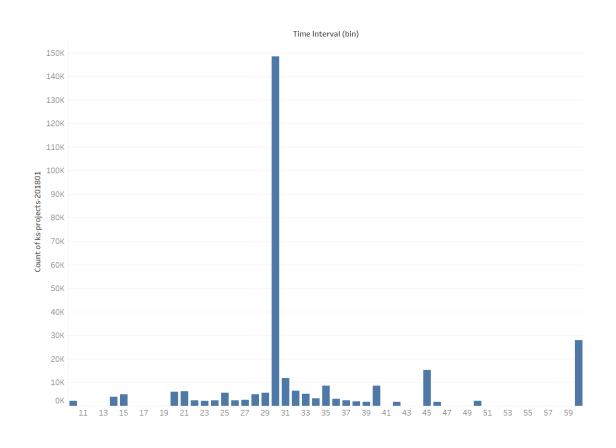
The top 5 main categories with the highest success rates are:

- 1. Dance
- 2. Theater
- 3. Comics
- 4. Music
- 5. Art

Failure

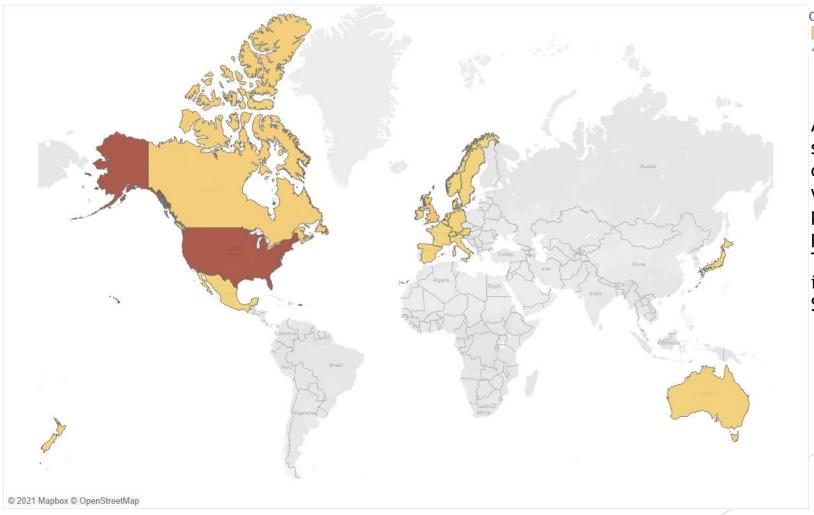
Success

Attribute Visualization: Time Interval



- Time Interval is the attribute created by calculating the difference of days between the Launch and Deadline attributes.
- ► The Histogram is showing the top 100 time ranges which is also filtered by bins with at least 1895 projects.
- ▶The most common range is 30 days, followed by 60 days, and then 45 days.

Attribute Visualization: Country [# of projects]

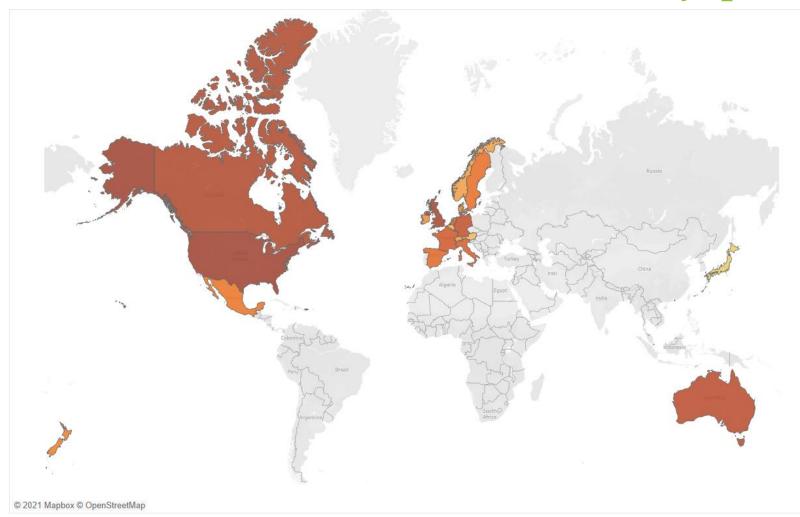


Count of ks-projec..

0 292,627

A map which shows where the creators are when they publish their project.
The majority is in the United States.

Attribute Visualization: Country [Rank]



The countries of where the creator published their creation, ranked from most to least projects related to the location.

The top five countries are:

- 1. The US
- 2. The UK
- 3. Canada
- 4. Australia
- 5. Germany

Attribute Visualization: Country [Success %]

It can be observed that the less popular your location is (meaning that there are less people submitting projects), the lower your chances of success is.

Although whether this is because of the sample size in each location or whether it correlates to how the number of creators vs number of potential in your area affects your success rate (local projects may be shown first on the website) cannot be determined from just looking at the charts.

Success Rate per Country

	Country								
State (gr	US	GB	CA	AU	DE				
Success	41.82%	40.97%	33.42%	30.38%	27.27%				
Failure	58.18%	59.03%	66.58%	69.62%	72.73%				

Data Preprocessing

Got rid of attributes: Name, Category, Currency, Goal, Pledged, Backers, USD Pledged Real, USD Pledged.

Changed the formatting of Deadline DateTime to Date.

Removed all the apostrophes in order for WEKA to process it as a CSV file.

Got rid of instances in States: Canceled, Live, Undefined, and Suspended

Removed attributes Deadline and Launched after creating a new attribute called Time Interval which is the difference between the other two attributes. It should be noted that the Date values in Weka is in milliseconds.

There are no null values to address in the data set at this point.

Finding the Best Model

- For all the models used, 70% of the data set is used as a training set and the rest as the testing set
- Two metrics will be used to measure a model's performance: Accuracy and the Area under the ROC Curve
 - Overall accuracy will be the basis for comparing models since it determines how many projects were predicted correctly
 - Accuracy will be accompanied by the ROC Area in order to avoid any possible chance models that has gotten "lucky" in receiving a high accuracy rate
- ▶ I will be using the following models provided by Weka: ZeroR (Rule Based), J48 (Decision Tree), Decision Stump with AdaBoost, NaiveBayes, Logistic Regression, and Ibk (Nearest Neighbor).

ZeroR

- ▶The ZeroR algorithm will be used as a baseline for all the other classifiers used for this data set.
- Since ZeroR predicts the majority class, in this case projects that has failed, correctly around 59.61% of the time, the best model to predict whether or not a project will fail should have a higher accuracy rate.
- ► A baseline ROC Area would be 0.50

Classification Algorithms: J48 Overview [w/ MinBinSize: 3,790]

=== Summarv === Correctly Classified Instances 215695 65.032 % 115980 34.968 % Incorrectly Classified Instances Kappa statistic 0.2428 0.1468 Mean absolute error Root mean squared error 0.2709 91.4428 % Relative absolute error Root relative squared error 95.6415 % Total Number of Instances 331675 === Detailed Accuracy By Class === Recall F-Measure MCC 0.730 0.668 0.717 failed 0.000 canceled 0.207 0.590 0.440 0.504 0.562 successful 0.249 0.668 0.000 live 0.000 undefined suspended 0.249 0.655 Weighted Avg. === Confusion Matrix === b = canceled c = successful e = undefined

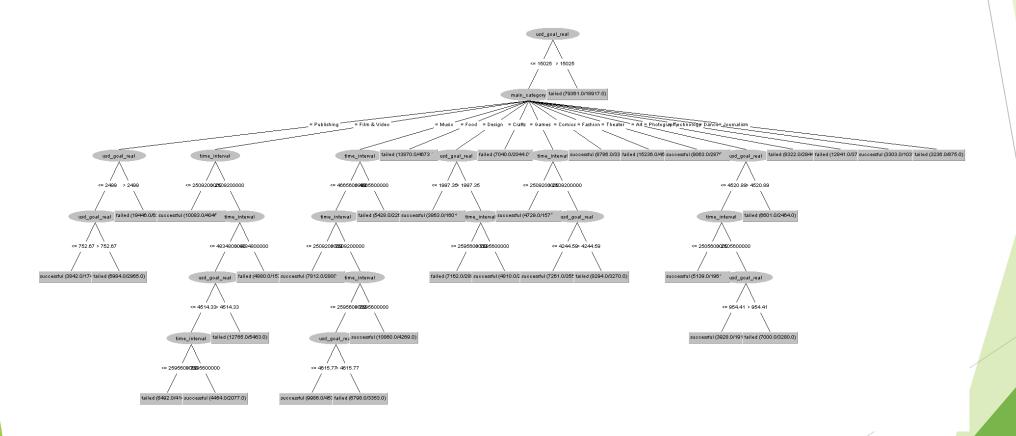
f = suspended

- ▶This Decision Tree has one of the highest accuracy rates out of all the selected classifiers.
- ▶But this can be mainly be attributed to its complexity.
- ► This decision tree has 33 leaves and a tree size of 52.
- ► This model has an accuracy rate of 65.03% and an ROC Area of .668.
- ► This tree uses the attributes Goal, Main Category, and Time Interval.

Classification Algorithms: J48 Tree [w/ MinBinSize: 3,790]



Size of the tree: 52



Classification Algorithms: J48 Overview [w/ MinBinSize: 37,900]

=== Summary ===

Correctly Classified Instances 204696 61.7158 % Incorrectly Classified Instances 126979 38.2842 % Kappa statistic 0.1528 Mean absolute error Root mean squared error 0.2764 Relative absolute error 95.2161 % Root relative squared error 97.5844 % Total Number of Instances 331675

=== Detailed Accuracy By Class ===

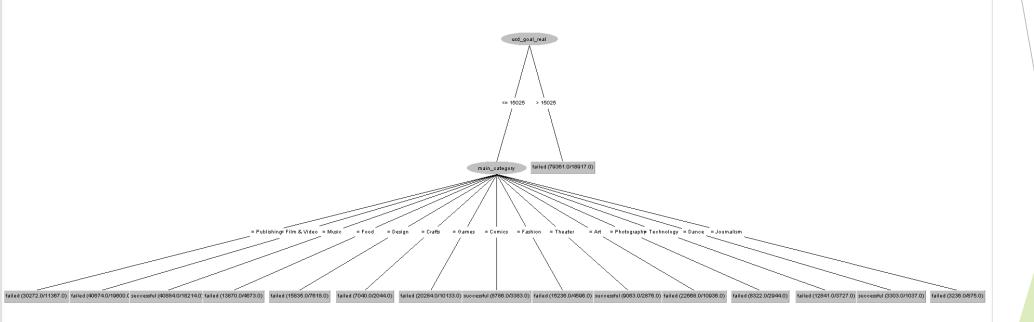
	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.847	0.722	0.634	0.847	0.725	0.152	0.618	0.690	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.278	0.153	0.552	0.278	0.370	0.152	0.618	0.497	successfu
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.617	0.492	0.601	0.617	0.582	0.152	0.618	0.612	

=== Confusion Matrix ===

a	b	С	d	e	f <	< classified as			
167402	0	30317	0	0	0	a =	failed		
0	0	0	0	0	0	b =	canceled		
96662	0	37294	0	0	0	c =	successful		
0	0	0	0	0	0	d =	live		
0	0	0	0	0	0	e =	undefined		
0	0	0	0	0	0	f =	suspended		

- ▶By adjusting the minimum number of instances a leaf node should have, the tree can be simplified at a cost of its accuracy.
- The tree has a size of 18 with an accurate rate of 61.72% and an ROC Area of 0.62.
- This tree uses the attributes Goal and Main Category.

Classification Algorithms: J48 Tree [Split w/ MinBinSize: 37,900]



Number of Leaves: 16

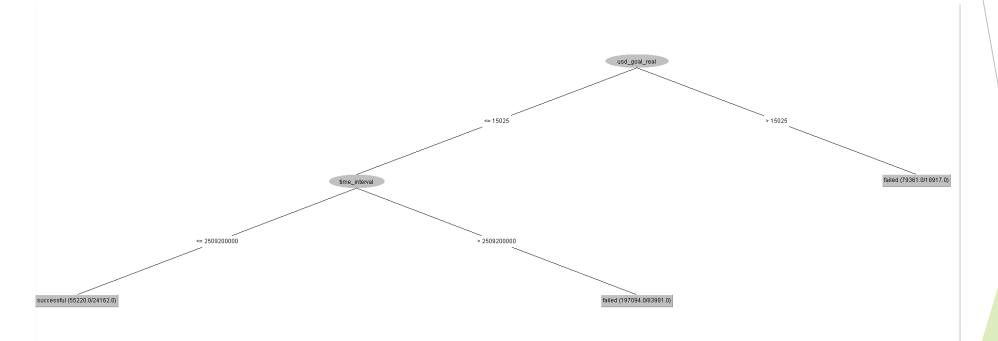
Size of the tree: 18

Classification Algorithms: J48 Overview [w/ MinBinSize: 47,375*]

```
=== Summary ===
                                    204613
                                                          61.6908 %
Correctly Classified Instances
Incorrectly Classified Instances
                                    127062
                                                          38.3092 %
Kappa statistic
                                         0.1211
                                         0.1532
Mean absolute error
Root mean squared error
Relative absolute error
                                         95.417 %
                                        97.6832 %
Root relative squared error
Total Number of Instances
                                    331675
=== Detailed Accuracy By Class ===
                                                        F-Measure MCC
                                                                                                 Class
                                              Recall
                                                                                                 failed
                                                                            0.609
                                                                                      0.684
                                                                                                 canceled
                 0.232
                          0.122
                                                       0.328
                                                                            0.609
                                                                                      0.490
                                                                                                 successful
                          0.000
                                                                                                 undefined
                                                                                                 suspended
                          0.000
                                                       0.569
                                                                                      0.606
Weighted Avg.
=== Confusion Matrix ===
                                                 classified as
173555
                                                   b = canceled
                                                   c = successful
                                                   e = undefined
                                                   f = suspended
```

- Increasing the minimum number of instances per leaf node further, the tree can be further simplified for only a small sacrifice in accuracy rate and ROC Area.
- ▶This model has a tree size of 5, an accuracy rate of 61.69%, and an ROC Area of 0.609.
- This tree uses the attributes Goal and Time Interval.

Classification Algorithms: J48 Tree [70:30 Split w/ MinBinSize: 47,375]



Number of Leaves : 3

Size of the tree: 5

Classification Algorithms: J48 Overview [70:30 Split w/ MinBinSize: 56,850]

=== Summary ===

Correctly Classified Instances 202225 60.9708 % 129450 39.0292 % Incorrectly Classified Instances Kappa statistic Mean absolute error 0.1576 0.2807 Root mean squared error Relative absolute error 98.1825 % 99.0947 % Root relative squared error Total Number of Instances 331675

=== Detailed Accuracy By Class ===

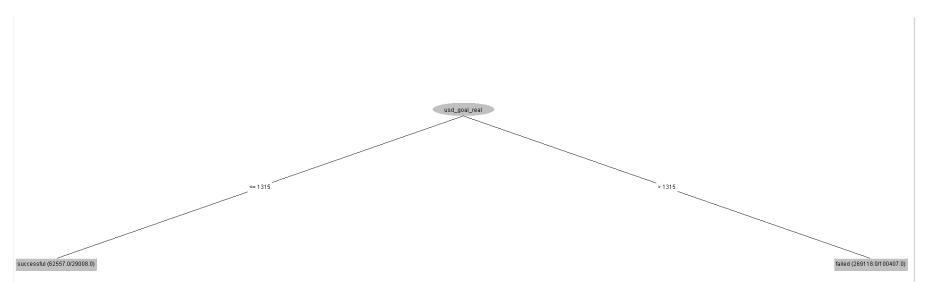
	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.838	0.727	0.630	0.838	0.719	0.134	0.556	0.627	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.273	0.162	0.533	0.273	0.361	0.134	0.556	0.460	successfu
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.610	0.499	0.591	0.610	0.574	0.134	0.556	0.559	

=== Confusion Matrix ===

a	b	С	d	e	f <	classified as
165671	0	32048	0	0	0	a = failed
0	0	0	0	0	0	b = canceled
97402	0	36554	0	0	0	c = successful
0	0	0	0	0	0	d = live
0	0	0	0	0	0	e = undefined
0	0	0	0	0	0	f = suspended

- ▶ To see how simplified the tree can get and to see its respective accracy rate and ROC Area, the minimum bin size has been increased to 1.5% of the total size of the original data set.
- ▶This tree only has 2 leaves and uses the attribute Goal.
- ►Although the difference in accuracy (60.97%) and ROC Area (0.556) is small compared to the last tree. These measures are very similar to the set baseline.
- This decision tree is essentially a decision stump.

Classification Algorithms: J48 Tree [70:30 Split w/ MinBinSize: 56,850]



Number of Leaves : 2

Size of the tree: 3

Decision Stump w/ AdaBoost

=== Summary ===

203724 61.4228 % Correctly Classified Instances Incorrectly Classified Instances 127951 38.5772 % Kappa statistic 0.1803 0.2296 Mean absolute error Root mean squared error 0.3166 Relative absolute error 143.0153 % Root relative squared error 111.7585 % Total Number of Instances 331675

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.724	0.548	0.661	0.724	0.691	0.182	0.645	0.727	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.452	0.276	0.526	0.452	0.486	0.182	0.645	0.527	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.614	0.438	0.607	0.614	0.608	0.182	0.645	0.646	

=== Confusion Matrix ===

a	b	C	d	e	f		< classified as
143131	0	54588	0	0	0	1	a = failed
0	0	0	0	0	0	1	b = canceled
73363	0	60593	0	0	0	1	c = successful
0	0	0	0	0	0	1	d = live
0	0	0	0	0	0	1	e = undefined
0	0	0	0	0	0	1	f = suspended

- The accuracy for the Adaboosted Decision Stump was 61.42%
- The ROC Area was at 0.645

Decision Stump w/ AdaBoost

The Attribute Used for Comparison	Prediction <= the Cutoff vs > the Cutoff [== vs != for nominal]	Weight
Goal: \$15,031	Failure / Failure	0.39
Goal: \$15,031	Success / Failure	0.33
Goal: \$15,031	Success / Failure	0.26
Time Interval: ~56 days	Failure / Failure	0.16
Time Interval: ~56 days	Success / Failure	0.13
Goal: \$101,101	Failure / Failure	0.10
Goal: \$101,101	Success / Failure	0.05
Time Interval: ~30 days	Success / Failure	0.16
Main Category: Music	Success / Failure	0.08
Goal: \$101,101	Failure / Failure	0.14

- ▶The higher the weight given, the more likely it is to appear in the training set. The weight is set based on how much the algorithm misclassified, giving a chance to those incorrectly labeled to be processed once more for better accuracy.
- From here, it can be seen the attributes and their values that is most difficult to predict its result.

Naïve Bayes: Overview

=== Summary ===

Correctly Classified Instances 146029 44.0277 % 55.9723 % Incorrectly Classified Instances 185646 Kappa statistic 0.0468 Mean absolute error 0.1825 Root mean squared error 0.4113 113.7012 % Relative absolute error 145.1697 % Root relative squared error Total Number of Instances 331675

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.069	0.012	0.892	0.069	0.129	0.133	0.666	0.743	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.988	0.931	0.418	0.988	0.588	0.133	0.666	0.555	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
ted Aug	0.440	0.383	0.701	0.440	0.314	0.133	0.666	0.667	

=== Confusion Matrix ===

a	b	С	d	е	f	4	<pre>< classified as</pre>
13733	0	183986	0	0	0	1	<pre>a = failed</pre>
0	0	0	0	0	0	1	b = canceled
1660	0	132296	0	0	0	1	c = successful
0	0	0	0	0	0	1	d = live
0	0	0	0	0	0	1	e = undefined
0	0	0	0	0	0	I	f = suspended

- ► Very low accuracy rate can possibly a result of using a simple model such as Naïve Bayes, which has a conditional independence assumption.
- However, the model does have a high ROC Area which might imply that the model may be affected by an imbalance of positive and negative classes since accuracy works on a set threshold while ROC covers a range of thresholds and the model's performance at each segment.

NaiveBayes

Naive Bayes Cla	ssifier			country	17388.0	1.0	12068.0	1.0	1.0	1.0
				US	152062.0	1.0	109300.0	1.0	1.0	1.0
	Class			CA	8237.0	1.0	4135.0	1.0	1.0	1.0
Attribute	failed	canceled	successful	AU	4607.0	1.0	2011.0	1.0	1.0	1.0
11001120400	(0.6)	(0)	(0.4)	NO	421.0	1.0	163.0	1.0	1.0	1.0
				IT	1931.0	1.0	440.0	1.0	1.0	1.0
				DE	2500.0	1.0	938.0	1.0	1.0	1.0
ID				IE	477.0	1.0	208.0	1.0	1.0	1.0
mean	1074638763.2147	0	1073727306.5258	MX ES	1016.0 1382.0	1.0 1.0	397.0 493.0	1.0	1.0 1.0	1.0 1.0
std. dev.	619219908.2321	1079.1069	619149054.7248	N, 0	106.0	1.0	106.0	1.0	1.0	1.0
weight sum	197719	0	133956	SE SE	1001.0	1.0	510.0	1.0	1.0	1.0
precision	6474.6415	6474.6415	6474.6415	FR	1613.0	1.0	909.0	1.0	1.0	1.0
preorbron	01/1/0120	01/11/0110	01/110110	NL	1795.0	1.0	618.0	1.0	1.0	1.0
				NZ	827.0	1.0	449.0	1.0	1.0	1.0
main_category				CH	466.0	1.0	188.0	1.0	1.0	1.0
Publishing	23146.0	1.0	12301.0	AT	379.0	1.0	108.0	1.0	1.0	1.0
Film & Video	32905.0	1.0	23624.0	DK BE	567.0 372.0	1.0	361.0 153.0	1.0	1.0	1.0 1.0
Music	21753.0	1.0	24198.0	HK	262.0	1.0	217.0	1.0	1.0	1.0
Food	15970.0	1.0	6086.0	LU	39.0	1.0	20.0	1.0	1.0	1.0
Design	14815.0	1.0	10551.0	SG	277.0	1.0	179.0	1.0	1.0	1.0
Crafts	5704.0	1.0	2116.0	JP	17.0	1.0	8.0	1.0	1.0	1.0
Games	16004.0	1.0	12519.0	[total]	197742.0	23.0	133979.0	23.0	23.0	23.0
Comics	4037.0	1.0	5843.0	usd_goal_real						
Fashion	14183.0	1.0	5594.0	mean	63054.338	0	9399.3031	0	0	0
Theater	3709.0	1.0	6535.0	std. dev.	1435685.2394	620.9832	27990.0931	620.9832	620.9832	620.9832
Art	14132.0	1.0	11511.0	weight sum precision	197719 3725.899	0 3725.899	133956 3725.899	0 3725.899	0 3725.899	0 3725.899
				precision	3/25.099	3/25.099	3/25.099	3/23.099	3/25.099	3/23.099
Photography	6385.0	1.0	3306.0	time interval						
Technology	20617.0	1.0	6435.0	mean	3039781352.5019	0	2779321530.6982	0	0	0
Dance	1236.0	1.0	2339.0	std. dev.	1138219774.6825	4910112.3596	1016906399.2454	4910112.3596	4910112.3596	4910112.3596
Journalism	3138.0	1.0	1013.0	weight sum	197719	0	133956	0	0	0
[total]	197734.0	15.0	133971.0	precision	29460674.1573	29460674.1573	29460674.1573	29460674.1573	29460674.1573	29460674.1573

Logistic Regression: Overview

=== Summary ===

Correctly Classified Instances	214242	64.594	9/0
Incorrectly Classified Instances	117433	35.406	ø
Kappa statistic	0.2228		
Mean absolute error	0.1462		
Root mean squared error	0.2699		
Relative absolute error	91.0688 %		
Root relative squared error	95.2591 %		
Total Number of Instances	331675		

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.816	0.605	0.666	0.816	0.733	0.233	0.677	0.753	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.395	0.184	0.593	0.395	0.474	0.233	0.677	0.568	successfu
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.646	0.435	0.636	0.646	0.628	0.233	0.677	0.678	

=== Confusion Matrix ===

a	b	C	d	e	f	<	- cla	158	sified as
161385	0	36334	0	0	0	1	a	=	failed
0	0	0	0	0	0	1	b	=	canceled
81099	0	52857	0	0	0	1	С	=	successful
0	0	0	0	0	0	1	d	=	live
0	0	0	0	0	0	1	e	=	undefined
0	0	0	0	0	0	1	f	=	suspended

Accuracy of 64.59% and ROC Area 0.677.

Logistic Regression: Coefficients

- The coefficients provided is the weights for the corresponding attribute for the logistic regression equation when determining if the project is a success or not.
- Since negative coefficients translate to an odds ratio lower than 1, it indicates that it has a lower chance to be that specific class.

Logistic Regression with ridge parameter of 1.0E-8 Coefficients...

Variable	Class failed	canceled	successful	live	undefined
ID	0	-0	0	-0	-0
main_category=Publishing	0.3364	-0.047	0.0279	-0.047	-0.047
main_category=Film & Video	-0.0078	-0.0027	0.1211	-0.0027	-0.0027
main_category=Music	-0.0866	-0.0056	0.3575	-0.0056	-0.0056
main_category=Food	0.4758	-0.1144	-0.0202	-0.1144	-0.1144
main_category=Design	-0.4295	0.1221	-0.2479	0.1221	0.1221
main_category=Crafts	1.6766	-0.4544	0.9352	-0.4544	-0.4544
main_category=Games	-0.4993	0.1451	-0.2877	0.1451	0.1451
main_category=Comics	-1.3227	0.3217	-0.6363	0.3217	0.3217
main_category=Fashion	0.5084	-0.0953	-0.0648	-0.0953	-0.0953
main_category=Theater	-1.3137	0.2704	-0.4152	0.2704	0.2704
main_category=Art	-0.1251	0.0584	-0.0364	0.0584	0.0584
main_category=Photography	0.0049	0.0558	-0.3305	0.0558	0.0558
main_category=Technology	0.3659	-0.1346	-0.1085	-0.1346	-0.1346
main_category=Dance	-0.9098	0.143	0.0167	0.143	0.143
main_category=Journalism	1.6906	-0.4997	0.9516	-0.4997	-0.4997
country=GB	-0.7039	0.2136	-0.6318	0.2136	0.2136
country=US	0.938	-0.2876	1.0781	-0.2876	-0.2876
country=CA	-0.7474	0.2361	-0.9084	0.2361	0.2361
country=AU	-0.8256	0.263	-1.0876	0.263	0.263
country=NO	-0.4912	0.1643	-0.9014	0.1643	0.1643
country=IT	-1.5453	0.4723	-2.3082	0.4723	0.4723
country=DE	-1.0059	0.3083	-1.3467	0.3083	0.3083
country=IE	-0.5329	0.1712	-0.8077	0.1712	0.1712
country=MX	-0.0509	0.054	-0.5877	0.054	0.054
country=ES	-0.6166	0.1968	-1.0451	0.1968	0.1968
country=N,0	0.0715	0.0053	0.1598	0.0053	0.0053
country=SE	-0.534	0.1744	-0.6931	0.1744	0.1744
country=FR	-1.2783	0.3506	-1.164	0.3506	0.3506
country=NL	-0.7755	0.2397	-1.1856	0.2397	0.2397
country=NZ	-0.4115	0.1348	-0.5164	0.1348	0.1348
country=CH	-1.698	0.4764	-1.8083	0.4764	0.4764
country=AT	-0.2594	0.0681	-0.8199	0.0681	0.0681
country=DK	-0.7322	0.2028	-0.6414	0.2028	0.2028
country=BE	-1.147	0.3473	-1.3994	0.3473	0.3473
country=HK	-1.2001	0.2956	-0.7344	0.2956	0.2956
country=LU	-1.352	0.3792	-1.3121	0.3792	0.3792
country=SG	-0.7946	0.2232	-0.6452	0.2232	0.2232
country=JP	-1.0751	0.3619	-1.3668	0.3619	0.3619
usd_goal_real	0	0	-0	0	0
time_interval	0	-0	0	-0	-0
Intercept	24.2489	-3.7158	24.5434	-3.7158	-3.7158

Logistic Regression: Odds Ratio

Odds Ratios...

Variable	Class failed	canceled	successful	live	undefined
ID	1	1	1	1	1
main_category=Publishing	1.3999	0.9541	1.0283	0.9541	0.9541
main_category=Film & Video	0.9922	0.9973	1.1288	0.9973	0.9973
main_category=Music	0.9171	0.9944	1.4297	0.9944	0.9944
main_category=Food	1.6094	0.8919	0.98	0.8919	0.8919
main_category=Design	0.6508	1.1299	0.7804	1.1299	1.1299
main_category=Crafts	5.3475	0.6348	2.5478	0.6348	0.6348
main_category=Games	0.607	1.1561	0.75	1.1561	1.1561
main_category=Comics	0.2664	1.3795	0.5293	1.3795	1.3795
main_category=Fashion	1.6626	0.9091	0.9372	0.9091	0.9091
main_category=Theater	0.2688	1.3105	0.6602	1.3105	1.3105
main_category=Art	0.8824	1.0601	0.9643	1.0601	1.0601
main_category=Photography	1.0049	1.0574	0.7186	1.0574	1.0574
main_category=Technology	1.4418	0.8741	0.8972	0.8741	0.8741
main_category=Dance	0.4026	1.1537	1.0169	1.1537	1.1537
main_category=Journalism	5.4226	0.6067	2.5899	0.6067	0.6067
country=GB	0.4946	1.2382	0.5316	1.2382	1.2382
country=US	2.5547	0.7501	2.9392	0.7501	0.7501
country=CA	0.4736	1.2663	0.4032	1.2663	1.2663
country=AU	0.438	1.3008	0.337	1.3008	1.3008
country=NO	0.6119	1.1785	0.406	1.1785	1.1785
country=IT	0.2132	1.6037	0.0994	1.6037	1.6037
country=DE	0.3657	1.3611	0.2601	1.3611	1.3611
country=IE	0.5869	1.1867	0.4459	1.1867	1.1867
country=MX	0.9504	1.0555	0.5556	1.0555	1.0555
country=ES	0.5398	1.2175	0.3517	1.2175	1.2175
country=N,0	1.0742	1.0053	1.1733	1.0053	1.0053
country=SE	0.5863	1.1906	0.5	1.1906	1.1906
country=FR	0.2785	1.4199	0.3122	1.4199	1.4199
country=NL	0.4605	1.2709	0.3056	1.2709	1.2709
country=NZ	0.6626	1.1443	0.5967	1.1443	1.1443
country=CH	0.183	1.6103	0.1639	1.6103	1.6103
country=AT	0.7715	1.0704	0.4405	1.0704	1.0704
country=DK	0.4808	1.2248	0.5266	1.2248	1.2248
country=BE	0.3176	1.4152	0.2467	1.4152	1.4152
country=HK	0.3012	1.3439	0.4798	1.3439	1.3439
country=LU	0.2587	1.4611	0.2693	1.4611	1.4611
country=SG	0.4518	1.25	0.5245	1.25	1.25
country=JP	0.3412	1.4361	0.2549	1.4361	1.4361
usd_goal_real	1	1	1	1	1
time_interval	1	1	1	1	1

If the Odd Ratio is higher than 1, that means there is a higher probability for that instance to be classified in that specific class. If it's lower than 1, then it has a lower probability. 1 means equal probability for either scenarios.

Film & Video, Music, and Dance for Main Category, and US for Country has a higher Odds Ratio for Success and is greater than 1.

These attributes are favorable when considering starting a project at Kickstarter.

On the other hand, Publishing, Food, Crafts, Fashion, Photography, Technology, and Journalism for Main Category are unfavorable. Games, Comics, Theater, and Art for Main Categories and GB, FR, DK, HK, and SG for Country has a lower Odds Ratio for Failure and is lower than 1.

=== Summary ===

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.632	0.534	0.636	0.632	0.634	0.098	0.549	0.624	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.466	0.368	0.462	0.466	0.464	0.098	0.549	0.435	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Iniahted Tree	0.565	0.467	0.566	0.565	0.565	0.008	0.549	0.548	

=== Confusion Matrix ===

a	b	C	d	e	f	< classified as
124955	0	72764	0	0	0 1	a = failed
0	0	0	0	0	0 1	b = canceled
71516	0	62440	0	0	0	c = successfu
0	0	0	0	0	0	d = live
0	0	0	0	0	0 1	e = undefined
					0.1	f - augmended

=== Summary ===

Correctly Classified Instances	63497	63.1
Incorrectly Classified Instances	36005	36.
Kappa statistic	0.1929	
Mean absolute error	0.1474	
Root mean squared error	0.273	
Relative absolute error	91.8028 %	
Root relative squared error	96.3624 %	
Total Number of Instances	99502	

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.842	0.662	0.652	0.842	0.735	0.209	0.656	0.722	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.338	0.158	0.592	0.338	0.430	0.209	0.656	0.550	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
eighted Avg.	0.638	0.459	0.628	0.638	0.612	0.209	0.656	0.652	

=== Confusion Matrix ===

ā	b	С	d	e	f	< classified as
49915	0	9377	0	0	0	a = failed
0	0	0	0	0	0	b = canceled
26628	0	13582	0	0	0	c = successful
0	0	0	0	0	0	d = live
0	0	0	0	0	0	e = undefined
0	0	0	0	0	0 1	f = suspended

--- Summary ---

Correctly Classified Instances	62980	63.2952 %
Incorrectly Classified Instances	36522	36.7048 %
Kappa statistic	0.1755	
Mean absolute error	0.1507	
Root mean squared error	0.274	
Relative absolute error	93.8599 %	
Root relative squared error	96.7082 %	
Total Number of Instances	99502	

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.851	0.689	0.646	0.851	0.734	0.194	0.648	0.718	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.311	0.149	0.587	0.311	0.406	0.194	0.648	0.542	successfu
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	2	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.633	0.471	0.622	0.633	0.602	0.194	0.648	0.647	

--- Confusion Matrix ---

a	b	C	d	e	f	<	cla	ssified as
50479	0	8813	0	0	0 1		a =	failed
0	0	0	0	0	0 [b =	canceled
27709	0	12501	0	0	0 1		c =	successfu
0	0	0	0	0	0		d =	live
0	0	0	0	0	0 1		e =	undefined
0	0	0	0	0	0 [f =	suspended

Ibk (1/100/1000 nearest neighbor)

- The lbk algorithm was first used with the parameters of searching the for 1, 100, and 1000 nearest neighbor.
- These results will be used as a reference for figuring out the optimal k number of nearest neighbors to use
- ► The better performance was closer around the model that searched for the 100th nearest neighbor.

=== Summary ===

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.850	0.678	0.649	0.850	0.736	0.204	0.654	0.723	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.322	0.150	0.592	0.322	0.417	0.204	0.654	0.549	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.637	0.465	0.626	0.637	0.607	0.204	0.654	0.652	

=== Confusion Matrix ===

lassified as	< cla		f	e	d	С	b	a
= failed	a =	1	0	0	0	8912	0	50380
= canceled	b =	1	0	0	0	0	0	0
= successful	c =	1	0	0	0	12955	0	27255
= live	d =	1	0	0	0	0	0	0
= undefined	e =	1	0	0	0	0	0	0
= suspended	f =	1	0	0	0	0	0	0

=== Summary ===

Correctly Classified Instances	63093		63.4088	90
Incorrectly Classified Instances	36409		36.5912	8
Kappa statistic	0.1795			
Mean absolute error	0.1498			
Root mean squared error	0.2736			
Relative absolute error	93.3394	8		
Root relative squared error	96.5621	8		
Total Number of Instances	99502			

=== Detailed Accuracy By Class ===

	TP Rate	FP Rate	Precision	Recall	F-Measure	MCC	ROC Area	PRC Area	Class
	0.849	0.683	0.647	0.849	0.734	0.197	0.651	0.720	failed
	?	0.000	?	?	?	?	?	?	canceled
	0.317	0.151	0.588	0.317	0.412	0.197	0.651	0.545	successful
	?	0.000	?	?	?	?	?	?	live
	?	0.000	?	?	?	?	?	?	undefined
	?	0.000	?	?	?	?	?	?	suspended
Weighted Avg.	0.634	0.468	0.623	0.634	0.604	0.197	0.651	0.649	

=== Confusion Matrix ===

ssified as	clas	<		f	e	d	C	b	a
failed	a =		1	0	0	0	8954	0	50338
canceled	b =		1	0	0	0	0	0	0
successful	c =		1	0	0	0	12755	0	27455
live	d =		1	0	0	0	0	0	0
undefined	e =		1	0	0	0	0	0	0
suspended	f =		1	0	0	0	0	0	0

Ibk (616/308* nearest neighbor)

- ▶Using the square root of the number of total objects in the data set, I have found a slightly better performance in comparison to the previous 3 settings.
- ▶To double check on how much more the model can be improved, I decided to use half of that as well to get a gauge of how much more it will improve its performance.
- ▶The lbk model that uses the first 308th nearest neighbors performed the best although with not much improvement from the one that uses the 616th nearest neighbor.
- ► The best model had an accuracy of 63.41% and an ROC Area of 0.654

Conclusion

- The kind of creators that are debating on whether they should fundraise at Kickstarter should consider whether their project is within the realm of creative media designed for entertainment, has a fundraising goal more towards a short term coverage that is generally low (under \$1,400), and has around 30 days to wait for the fundraising to end but no more longer. If they meet these criteria, they are starting off on a good chance, given that their work is on par with its peers.
- Based on the decision trees created and the odds ratio from the logistic regression, these attributes has an impact on your chances of meeting your fundraising goals:
 - ► Time Interval: most models points toward aiming towards having around 30 days or less when fundraising for the project
 - Goal: The threshold for goal setting is debatable but setting a goal somewhere around \$1,400 seems to suggest a higher chance of succeeding. In general, anything higher than this can be considered as setting a high goal which leads to a problem of meeting it in the first place.
 - Main Category: Film & Video, Music, Games, Comics, Dance, Theatre, and Art experienced more chances of success. The rest tend to experience a less successful fundraising attempt.
- The most useful model out of the 6 models was Logistic Regression with an accuracy rate of 64.59% and ROC Curve Area of 0.677. This placement was followed by the IBk Lazy Learner with 308 nearest neighbors and Decision Tree with a minimum bin size of 47,375.