

**Q3. Build a decision tree classifier to predict whether a customer will purchase a product or service based on their demographic and behavioral data. Use a dataset such as the Bank Marketing dataset from the UCI Machine Learning Repository.**

**Sample Dataset :- <https://archive.ics.uci.edu/ml/datasets/Bank+Marketing>**

**Code-**

```
import pandas as pd
from sklearn.model_selection import train_test_split
from sklearn.tree import DecisionTreeClassifier
from sklearn.metrics import accuracy_score, classification_report, confusion_matrix
import seaborn as sns
import matplotlib.pyplot as plt

# Load the dataset
file_path = 'bank-additional-full.csv'
data = pd.read_csv(file_path, delimiter=';')

# Display the first few rows of the dataset
print("First few rows of the dataset:")
print(data.head())

# Preprocess the data
# Convert categorical variables to dummy/indicator variables
data = pd.get_dummies(data, drop_first=True)

# Split the data into features and target variable
X = data.drop('y_yes', axis=1)
y = data['y_yes']

# Split the data into training and testing sets
X_train, X_test, y_train, y_test = train_test_split(X, y, test_size=0.3, random_state=42)

# Initialize and train the decision tree classifier
clf = DecisionTreeClassifier(random_state=42)
clf.fit(X_train, y_train)

# Predict on the test data
y_pred = clf.predict(X_test)

# Evaluate the classifier
accuracy = accuracy_score(y_test, y_pred)
print(f'Accuracy: {accuracy:.2f}')
```

```
print('Classification Report:')
print(classification_report(y_test, y_pred))

print('Confusion Matrix:')
conf_matrix = confusion_matrix(y_test, y_pred)
print(conf_matrix)

# Visualize the confusion matrix
plt.figure(figsize=(10, 7))
sns.heatmap(conf_matrix, annot=True, fmt='d', cmap='Blues', xticklabels=['No', 'Yes'],
yticklabels=['No', 'Yes'])
plt.xlabel('Predicted')
plt.ylabel('Actual')
plt.title('Confusion Matrix')
plt.show()
```