



Lester Villegas Diestro

Cold Caller

Motivated individual currently studying IT with a strong interest in cold calling and customer interaction. While I have no formal experience, I'm eager to learn, improve, and contribute to a team environment. I'm open to training and ready to build real-world experience in communication and sales.

Education

Bachelor of Science in Information Technology

FILAMER CHRISTIAN UNIVERSITY

Expected Graduation:
2026–2027

Contact

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 lesterdiestro2@gmail.com

 Roxas City, Capiz, Philippines

Skills

- Verbal & Written Communication
- Script Writing
- Objection Handling
- Basic CRM & Documentation
- Team Collaboration
- Fast Learner & Adaptable
- Basic IT Support
- Microsoft Office (Word, PowerPoint, Excel)

Language

- Hiligaynon – Fluent
- Tagalog – Fluent
- English – Conversational

Relevant Experience

- **Mock Sales Pitch Project**
 - Filamer Christian University – 2024
 - Created cold call scripts and handled mock objections.
 - Simulated live calls and delivered convincing pitches.
 - Praised for clarity, tone, and persuasive delivery.
 - **Network Setup Simulation – Group Project**
 - Filamer Christian University – 2023
 - Designed a basic LAN setup for a fictional company.
 - Acted as group leader and presenter.
 - Built team collaboration and technical communication skills.
 - **Peer Tech Support (Classroom Volunteer)**
 - Filamer Christian University – Ongoing
 - Assisted classmates with troubleshooting apps and tech issues.
 - Became the go-to tech helper in class projects.
 - Improved leadership and tech support ability.
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