# **Retail Analysis with Walmart Data**

# **Project 4**

#### **DESCRIPTION**

One of the leading retail stores in the US, Walmart, would like to predict the sales and demand accurately. There are certain events and holidays which impact sales on each day. There are sales data available for 45 stores of Walmart. The business is facing a challenge due to unforeseen demands and runs out of stock some times, due to the inappropriate machine learning algorithm. An ideal ML algorithm will predict demand accurately and ingest factors like economic conditions including CPI, Unemployment Index, etc.

Walmart runs several promotional markdown events throughout the year. These markdowns precede prominent holidays, the four largest of all, which are the Super Bowl, Labour Day, Thanksgiving, and Christmas. The weeks including these holidays are weighted five times higher in the evaluation than non-holiday weeks. Part of the challenge presented by this competition is modeling the effects of markdowns on these holiday weeks in the absence of complete/ideal historical data. Historical sales data for 45 Walmart stores located in different regions are available.

# **Dataset Description**

This is the historical data that covers sales from 2010-02-05 to 2012-11-01, in the file Walmart\_Store\_sales. Within this file you will find the following fields:

Store - the store number

Date - the week of sales

Weekly\_Sales - sales for the given store

 $Holiday_Flag$  - whether the week is a special holiday week 1 – Holiday week 0 – Nonholiday week

Temperature - Temperature on the day of sale

Fuel\_Price - Cost of fuel in the region

CPI – Prevailing consumer price index

Unemployment - Prevailing unemployment rate

# **Holiday Events**

Super Bowl: 12-Feb-10, 11-Feb-11, 10-Feb-12, 8-Feb-13 Labour Day: 10-Sep-10, 9-Sep-11,

7-Sep-12, 6-Sep-13 Thanksgiving: 26-Nov-10, 25-Nov-11, 23-Nov-12, 29-Nov-13

Christmas: 31-Dec-10, 30-Dec-11, 28-Dec-12, 27-Dec-13

# **Analysis Tasks**

**Basic Statistics tasks** 

Which store has maximum sales

Which store has maximum standard deviation i.e., the sales vary a lot. Also, find out the coefficient of mean to standard deviation

Which store/s has good quarterly growth rate in Q3'2012

Some holidays have a negative impact on sales. Find out holidays which have higher sales than the mean sales in non-holiday season for all stores together

Provide a monthly and semester view of sales in units and give insights

Statistical Model

For Store 1 – Build prediction models to forecast demand

Linear Regression – Utilize variables like date and restructure dates as 1 for 5 Feb 2010 (starting from the earliest date in order). Hypothesize if CPI, unemployment, and fuel price have any impact on sales.

Change dates into days by creating new variable.

Select the model which gives best accuracy.

```
import pandas as pd
import numpy as np
import matplotlib.pyplot as plt
from matplotlib import style
%matplotlib inline
import seaborn as sns
from sklearn.model_selection import train_test_split
from sklearn.linear_model import LinearRegression
from sklearn import metrics
from statsmodels.formula.api import ols
import datetime as dt
import warnings
walmart_df=pd.read_csv('Walmart_Store_sales.csv')
warnings.filterwarnings('ignore')
```

# # to display first 5 rows

walmart\_df.head()

Sto	re	Date	Weekly_Sales	Holiday_Flag	Temperature
Fuel_P	ric	e \			•
0	1	05-02-2010	1643690.90	0	42.31
2.572	_			_	
1	1	12-02-2010	1641957.44	1	38.51
2.548	1	10 02 2010	1611060 17	0	20.02
2 2.514	Т	19-02-2010	1611968.17	0	39.93
3	1	26-02-2010	1409727.59	Θ	46.63
2.561	_	20 02 2010	1103727133	ŭ	10105
4	1	05-03-2010	1554806.68	0	46.50
2.625					

CPI Unemployment
0 211.096358 8.106
1 211.242170 8.106
2 211.289143 8.106
3 211.319643 8.106
4 211.350143 8.106

#### # to display last 5 rows

walmart\_df.tail()

S	tore	Date	Weekly_Sales	Holiday_Flag	Temperature
Fuel_Pr	ice	\	- <del>-</del>		
6430	45	28-09-2012	713173.95	0	64.88
3.997					
6431	45	05-10-2012	733455.07	0	64.89
3.985					
6432	45	12-10-2012	734464.36	0	54.47
4.000					
6433	45	19-10-2012	718125.53	0	56.47
3.969					
6434	45	26-10-2012	760281.43	0	58.85
3.882					

CPI Unemployment
6430 192.013558 8.684
6431 192.170412 8.667
6432 192.327265 8.667
6433 192.330854 8.667
6434 192.308899 8.667

#info() is used to complete description of data
walmart\_df.info()

<class 'pandas.core.frame.DataFrame'>
RangeIndex: 6435 entries, 0 to 6434

```
Data columns (total 8 columns):
                   Non-Null Count Dtype
 #
     Column
     -----
                   -----
 0
                   6435 non-null
                                   int64
     Store
 1
     Date
                   6435 non-null
                                   object
 2
     Weekly_Sales 6435 non-null
                                   float64
 3
     Holiday Flag 6435 non-null
                                   int64
 4
     Temperature
                   6435 non-null
                                   float64
 5
     Fuel Price
                   6435 non-null
                                   float64
 6
     CPI
                   6435 non-null
                                   float64
 7
     Unemployment 6435 non-null
                                   float64
dtypes: float64(5), int64(2), object(1)
memory usage: 402.3+ KB
# to get columns names
walmart df.columns
Index(['Store', 'Date', 'Weekly_Sales', 'Holiday_Flag', 'Temperature',
       'Fuel Price', 'CPI', 'Unemployment'],
      dtype='object')
# generalising column names by loweringcase
walmart df.columns=walmart df.columns.str.lower()
walmart df.columns
Index(['store', 'date', 'weekly sales', 'holiday flag', 'temperature',
       'fuel price', 'cpi', 'unemployment'],
      dtype='object')
# looking for null values in dataset
walmart df.isnull().sum()
store
                0
date
                0
weekly sales
                0
holiday flag
                0
temperature
                0
                0
fuel price
                0
cpi
unemployment
                0
dtype: int64
Maximum Sales
# groupby stores and get total sales
store total weekly sales=walmart df.groupby('store')
['weekly sales'].sum()
store total weekly sales.to frame()
       weekly sales
store
```

```
2.224028e+08
1
2
       2.753824e+08
3
       5.758674e+07
4
       2.995440e+08
5
       4.547569e+07
6
       2.237561e+08
7
       8.159828e+07
8
       1.299512e+08
9
       7.778922e+07
10
       2.716177e+08
11
       1.939628e+08
12
       1.442872e+08
13
       2.865177e+08
14
       2.889999e+08
15
       8.913368e+07
16
       7.425243e+07
17
       1.277821e+08
18
       1.551147e+08
19
       2.066349e+08
20
       3.013978e+08
21
       1.081179e+08
22
       1.470756e+08
23
       1.987506e+08
24
       1.940160e+08
25
       1.010612e+08
26
       1.434164e+08
27
       2.538559e+08
28
       1.892637e+08
29
       7.714155e+07
30
       6.271689e+07
31
       1.996139e+08
32
       1.668192e+08
33
       3.716022e+07
34
       1.382498e+08
35
       1.315207e+08
36
       5.341221e+07
37
       7.420274e+07
38
       5.515963e+07
39
       2.074455e+08
40
       1.378703e+08
41
       1.813419e+08
42
       7.956575e+07
43
       9.056544e+07
44
       4.329309e+07
45
       1.123953e+08
print("{:.2f}".format(store_total_weekly_sales.max()))
# using argmax to get the std max std.dev store index
print(store total weekly sales.index[store total weekly sales.argmax()
])
```

36

## Store number: 20 has the maximum sales of 301397792.46

# **Maximum Sales Standard Deviation**

```
# groupby stores and get std.dev
store sales std=walmart df.groupby('store')['weekly sales'].std()
store sales std.to frame()
        weekly_sales
store
       155980.767761
1
2
       237683.694682
3
        46319.631557
4
       266201.442297
5
        37737.965745
6
       212525.855862
7
       112585.469220
8
       106280.829881
9
        69028.666585
10
       302262.062504
11
       165833.887863
12
       139166.871880
13
       265506.995776
14
       317569.949476
15
       120538.652043
16
       85769.680133
17
       112162.936087
18
       176641.510839
19
       191722.638730
20
       275900.562742
21
       128752.812853
22
       161251.350631
23
       249788.038068
24
       167745.677567
25
       112976.788600
26
       110431.288141
27
       239930.135688
28
       181758.967539
29
        99120.136596
30
        22809.665590
31
       125855.942933
32
       138017.252087
33
        24132.927322
34
       104630.164676
35
       211243.457791
        60725.173579
```

```
37
        21837.461190
38
        42768.169450
39
       217466.454833
40
       119002.112858
41
       187907.162766
42
        50262,925530
43
        40598.413260
44
        24762.832015
45
       130168.526635
print("{:.2f}".format(store sales std.max()))
# using argmax to get the max std.dev store index
print(store sales std.index[store sales std.argmax()])
317569.95
14
```

# **Store number: 14 has the maximum sales standard seviation** 317569.95

## **Coeffcient of Mean to Standard Deviation**

```
# groupby stores and get mean values
store sales mean=walmart df.groupby('store')['weekly sales'].mean()
store_sales_mean.to_frame()
       weekly_sales
store
1
       1.555264e+06
2
       1.925751e+06
3
       4.027044e+05
4
       2.094713e+06
5
       3.180118e+05
6
       1.564728e+06
7
       5.706173e+05
8
       9.087495e+05
9
       5.439806e+05
10
       1.899425e+06
11
       1.356383e+06
12
       1.009002e+06
13
       2.003620e+06
14
       2.020978e+06
       6.233125e+05
15
16
       5.192477e+05
17
       8.935814e+05
18
       1.084718e+06
19
       1.444999e+06
20
       2.107677e+06
```

```
21
       7.560691e+05
22
       1.028501e+06
23
       1.389864e+06
24
       1.356755e+06
25
       7.067215e+05
26
       1.002912e+06
27
       1.775216e+06
28
       1.323522e+06
29
       5.394514e+05
       4.385796e+05
30
31
       1.395901e+06
32
       1.166568e+06
33
       2.598617e+05
34
       9.667816e+05
35
       9.197250e+05
36
       3.735120e+05
37
       5.189003e+05
38
       3.857317e+05
39
       1.450668e+06
40
       9.641280e+05
41
       1.268125e+06
42
       5.564039e+05
43
       6.333247e+05
44
       3.027489e+05
45
       7.859814e+05
# cv=(mean/std.dev)*100
covariance_std_mean=(store_sales_std / store_sales_mean)*100
Covariance Values (Cv)
-Cv less than 10= Very Good
-Cv between 10-20=Good
-Cv between 21-30=Acceptable
-Cv greater than 30=Not Acceptable
covariance_std_mean.to_frame()
       weekly sales
store
1
           10.029212
2
           12.342388
3
           11.502141
4
          12.708254
5
          11.866844
6
          13.582286
7
          19.730469
8
          11.695283
9
          12.689547
10
          15.913349
```

```
11
          12.226183
12
          13.792532
13
          13.251363
14
          15.713674
15
          19.338399
16
          16.518065
17
          12.552067
18
          16.284550
19
          13.268012
20
          13.090269
21
          17.029239
22
          15.678288
23
          17.972115
24
          12.363738
25
          15.986040
26
          11.011066
27
          13.515544
28
          13.732974
29
          18.374247
30
           5.200804
31
           9.016105
32
          11.831049
33
           9.286835
34
          10.822524
35
          22.968111
36
          16.257891
37
           4.208412
38
          11.087545
39
          14.990779
40
          12.342978
41
          14.817711
42
           9.033533
43
           6.410363
44
           8.179331
45
          16.561273
```

Store numbers: 30,31,33,37,42,43,44 has very good co-efficients of mean to standard deviation

# **Good Quarterly growth rate in year 2010**

```
# Converting date column from object dtype to datetime dtype
walmart_df['date']=walmart_df['date'].apply(lambda
x:dt.datetime.strptime(x,"%d-%m-%Y"))
# Using datetimeindex to get year/month/day from dataset
walmart df['year']=pd.DatetimeIndex(walmart df['date']).year
```

```
walmart df['month']=pd.DatetimeIndex(walmart df['date']).month
walmart df['day']=pd.DatetimeIndex(walmart df['date']).day
walmart df.head()
                     weekly sales holiday flag temperature
   store
               date
fuel price \
       1 2010-02-05
                       1643690.90
                                               0
                                                        42.31
2.572
       1 2010-02-12
                       1641957.44
                                               1
                                                        38.51
2.548
       1 2010-02-19
                       1611968.17
                                               0
                                                        39.93
2.514
       1 2010-02-26
                       1409727.59
                                                        46.63
                                               0
2.561
       1 2010-03-05
                       1554806.68
                                               0
                                                        46.50
2.625
               unemployment
                             year
                                   month
                                          day
          cpi
                             2010
  211.096358
                      8.106
                                        2
                                             5
                                        2
1
  211.242170
                      8.106
                             2010
                                           12
  211.289143
                      8.106
                             2010
                                            19
                                        2
3
  211.319643
                      8.106
                             2010
                                            26
  211.350143
                      8.106
                                        3
                                             5
                             2010
# Converting date back to string with our desired format
walmart df['date']=walmart_df['date'].apply(lambda
x:dt.datetime.strptime(x,"%d-%m-%Y"))
month dict={1:"Jan",2:"Feb",3:"Mar",4:"Apr",5:"May",6:"Jun",7:"Jul",8:
"Aug",9:"Sep",10:"Oct",11:"Nov",12:"Dec"}
# Converrting month int values to corresponding month names using
apply functin and dictionary
walmart df['month']=walmart df['month'].apply(lambda x: month dict[x])
walmart df.head()
               date weekly sales holiday flag temperature
   store
fuel_price \
       1 2010-02-05
                       1643690.90
                                               0
                                                        42.31
2.572
       1 2010-02-12
                       1641957.44
                                               1
                                                        38.51
1
2.548
       1 2010-02-19
                       1611968.17
                                                        39.93
                                               0
2.514
       1 2010-02-26
                                               0
                                                        46.63
                       1409727.59
2.561
       1 2010-03-05
                                                        46.50
                       1554806.68
                                               0
2.625
```

cpi unemployment year month day

```
211.096358
                      8.106
                             2010
                                     Feb
                                            5
1
  211.242170
                      8.106
                             2010
                                     Feb
                                           12
                      8.106
2
  211.289143
                             2010
                                     Feb
                                           19
3
  211.319643
                      8.106
                             2010
                                     Feb
                                           26
  211.350143
                      8.106
                             2010
                                     Mar
                                            5
# grouping data by years
Yearly walmartdata=walmart df.groupby('year')
Yearly walmartdata.ngroups
3
# getting groups of different years(2010,2011,2012)
stores 2012 sales = Yearly walmartdata.get group(2012)
stores 2011 sales = Yearly walmartdata.get group(2011)
stores_2010_sales =Yearly_walmartdata.get_group(2010)
stores 2012 sales.head()
     store
                 date weekly sales holiday flag
                                                    temperature
fuel price \
100
         1 2012-01-06
                         1550369.92
                                                 0
                                                          49.01
3.157
         1 2012-01-13
101
                         1459601.17
                                                 0
                                                          48.53
3.261
         1 2012-01-20
102
                         1394393.84
                                                 0
                                                          54.11
3.268
103
         1 2012-01-27
                         1319325.59
                                                 0
                                                          54.26
3.290
         1 2012-02-03
                                                 0
                                                          56.55
104
                         1636339.65
3.360
                               year month
            cpi
                 unemployment
                                            day
100
    219.714258
                        7.348
                               2012
                                       Jan
                                             6
                        7.348
101
     219.892526
                               2012
                                       Jan
                                             13
102
    219.985689
                        7.348
                               2012
                                       Jan
                                             20
                        7.348
                                             27
103
     220.078852
                               2012
                                       Jan
104
     220.172015
                        7.348
                               2012
                                              3
                                       Feb
# adding new column to find and store quartile values
stores 2012 sales['quartile']=0
stores 2012 sales.head()
                 date weekly sales holiday flag
     store
                                                    temperature
fuel price \
         1 2012-01-06
                         1550369.92
                                                          49.01
100
                                                 0
3.157
         1 2012-01-13
101
                         1459601.17
                                                 0
                                                          48.53
3.261
         1 2012-01-20
                         1394393.84
102
                                                 0
                                                          54.11
3.268
         1 2012-01-27
                         1319325.59
                                                 0
                                                          54.26
103
```

```
3.290
104
         1 2012-02-03
                         1636339.65
                                                0
                                                          56.55
3.360
            cpi
                 unemployment
                               year month
                                           day
                                                quartile
    219.714258
                        7.348
                               2012
100
                                      Jan
                                            6
                                                        0
                        7.348
                                                        0
101
    219.892526
                               2012
                                      Jan
                                            13
                        7.348
    219.985689
                                                        0
102
                               2012
                                      Jan
                                            20
103 220.078852
                        7.348
                               2012
                                            27
                                                        0
                                      Jan
104 220.172015
                        7.348 2012
                                      Feb
                                            3
                                                        0
stores 2012 sales['month'].unique()
array(['Jan', 'Feb', 'Mar', 'Apr', 'May', 'Jun', 'Jul', 'Aug', 'Sep',
       'Oct'], dtype=object)
# using python code to split month into quartiles
for i in stores 2012 sales['month']:
    if i in ['Jan','Feb','Mar']:
        stores 2012 sales['quartile']
[stores_2012_sales[stores_2012_sales['month']==i].index]='Q1'
    elif i in ['Apr','May','Jun']:
        stores 2012 sales['quartile']
[stores 2012 sales[stores 2012 sales['month']==i].index]='Q2'
    elif i in ['Jul','Aug','Sep']:
        stores 2012 sales['quartile']
[stores 2012 sales[stores 2012 sales['month']==i].index]='03'
    elif i in ['Oct','Nov','Dec']:
        stores 2012 sales['quartile']
[stores 2012 sales[stores 2012 sales['month']==i].index]='Q4'
stores 2012 sales
      store
                  date weekly sales holiday flag temperature
fuel price \
100
          1 2012-01-06
                          1550369.92
                                                  0
                                                           49.01
3.157
101
          1 2012-01-13
                          1459601.17
                                                  0
                                                           48.53
3.261
102
          1 2012-01-20
                          1394393.84
                                                           54.11
3.268
103
          1 2012-01-27
                          1319325.59
                                                  0
                                                           54.26
3.290
                                                  0
                                                           56.55
104
          1 2012-02-03
                          1636339.65
3.360
. . .
        . . .
                                                . . .
. . .
6430
         45 2012-09-28
                           713173.95
                                                  0
                                                           64.88
3.997
                                                  0
                                                           64.89
6431
         45 2012-10-05
                           733455.07
3.985
```

```
6432
         45 2012-10-12
                            734464.36
                                                   0
                                                            54.47
4.000
6433
         45 2012-10-19
                            718125.53
                                                   0
                                                            56.47
3.969
                            760281.43
                                                            58.85
6434
         45 2012-10-26
                                                   0
3.882
             cpi
                  unemployment
                                 year month
                                            day quartile
100
      219.714258
                          7.348
                                 2012
                                        Jan
                                               6
                                                        Q1
                          7.348
101
      219.892526
                                 2012
                                        Jan
                                               13
                                                        01
                          7.348
                                               20
                                                        01
102
      219.985689
                                2012
                                        Jan
103
      220.078852
                          7.348
                                 2012
                                        Jan
                                               27
                                                        Q1
104
                          7.348
                                2012
                                        Feb
                                                3
      220.172015
                                                        Q1
. . .
                            . . .
                                  . . .
                                        . . .
                                              . . .
                                                       . . .
6430
      192.013558
                          8.684
                                 2012
                                        Sep
                                               28
                                                        Q3
                                              5
6431 192.170412
                          8.667
                                2012
                                                        04
                                        0ct
      192.327265
                                               12
                                                        04
6432
                          8.667
                                 2012
                                        0ct
6433
                                               19
                                                        04
      192.330854
                          8.667
                                 2012
                                        0ct
                                                        04
6434 192.308899
                          8.667 2012
                                        0ct
                                               26
[1935 rows x 12 columns]
# grouping data by quartilesabs
stores 2012sales=stores 2012 sales.groupby('quartile')
stores 2012sales.ngroups
4
# get individual quartile groups (Q1,Q2,Q3,Q4)
q1_data =stores_2012sales.get_group('Q1')
q2 data =stores 2012sales.get group('Q2')
q3 data =stores 2012sales.get group('Q3')
q4 data =stores 2012sales.get group('Q4')
# getting total sales of all stores in each quarters
q1 sales =q1 data.groupby('store')['weekly sales'].sum()
q2 sales =q2 data.groupby('store')['weekly sales'].sum()
q3_sales =q3_data.groupby('store')['weekly_sales'].sum()
q4 sales =q4 data.groupby('store')['weekly sales'].sum()
q2 sales.head(3)
store
1
     20978760.12
2
     25083604.88
3
      5620316.49
Name: weekly sales, dtype: float64
q3 sales.head(3)
store
     20253947.78
1
```

```
2
     24303354.86
3
      5298005.47
Name: weekly_sales, dtype: float64
# finding the Q3 growth rate for each store
q3 salesgrowth =q3 sales-q2 sales
q3_salesgrowth.to_frame()
       weekly_sales
store
1
          -724812.34
2
          -780250.02
3
          -322311.02
4
          -657571.21
5
          -302572.70
6
          -666597.68
7
          971928.12
8
          -170678.25
9
          -462785.55
10
          -713110.41
11
          -271290.51
12
          -826064.21
13
          -587947.84
14
         -3967974.76
15
          -343162.04
           557205.66
16
17
          -132947.88
18
          -406429.38
19
          -163745.39
20
          -632670.34
21
          -266997.03
22
          -642754.35
23
           152606.33
24
           292158.81
25
          -213930.25
26
           520356.34
27
          -436301.34
28
          -426188.16
29
          -454073.36
30
          -147612.43
31
          -460524.05
32
           -92742.10
33
          -115380.03
34
          -367622.08
35
           484108.12
36
          -320299.94
37
           -96481.13
38
           -32436.44
39
           500987.77
40
           145457.84
41
           433901.28
```

```
42 -271479.93
43 -168264.19
44 104845.38
45 -809499.45

# Using argmax to find the store that has maximm sales growth in quarter 3
print(q3_salesgrowth.index[q3_salesgrowth.argmax()])
print('{:.2f}'.format(q3_salesgrowth.max()))

7
971928.12
```

# **Store number: 7 has good quarterly 3 sales growth than other stores**

```
Holiday and Non-Holiday Sales
     1. Super Bowl: 12-Feb-10, 11-Feb-11, 10-Feb-12, 8-Feb-13
     2. Labour Day: 10-Sep-10, 9-Sep-11, 7-Sep-12, 6-Sep-13
     3. Thanksgiving: 26-Nov-10, 25-Nov-11, 23-Nov-12, 29-Nov-13
     4. Christmas: 31-Dec-10, 30-Dec-11, 28-Dec-12, 27-Dec-13
# finding mean sales on superbowl for all stores each year
superbowl sales=walmart df[(walmart df['date']=='12-Feb-10')+
(walmart df['date']=='11-Feb-11')+(walmart df['date']=='10-Feb-12')+
(walmart df['date']=='8-Feb-13')]
print('{:.2f}'.format(superbowl sales['weekly sales'].mean()))
1079127.99
# finding mean sales on Labour Day for all stores each year
Labourday sales=walmart df[(walmart df['date']=='10-Sep-10')+
(walmart df['date']=='09-Sep-11')+(walmart df['date']=='07-Sep-12')+
(walmart df['date']=='06-Sep-13')]
print('{:.2f}'.format(Labourday sales['weekly sales'].mean()))
1042427.29
# finding mean sales on Thanksgiving for all stores each year
Thanksgiving sales=walmart df[(walmart df['date']=='26-Nov-10')+
(walmart df['date']=='25-Nov-11')+(walmart df['date']=='23-Nov-12')+
(walmart df['date']=='29-Nov-13')]
print('{:.2f}'.format(Thanksqiving sales['weekly sales'].mean()))
1471273.43
# finding mean sales on Thanksgiving for all stores each year
Christmas sales=walmart df[(walmart df['date']=='31-Dec-10')+
(walmart df['date']=='30-Dec-11')+(walmart df['date']=='28-Dec-12')+
```

```
(walmart_df['date'] == '27-Dec-13')]
print('{:.2f}'.format(Christmas_sales['weekly_sales'].mean()))
960833.11
```

Thanks giving Holiday have mean sales than any other Holiday sales

```
Holiday and Non-Holiday data
# grouping dataset by holidayflag
holidaysdf=walmart df.groupby('holiday flag')
# getting only hoilday data
holiday sales=holidaysdf.get group(1)
print("{:.2f}".format(holiday sales['weekly sales'].mean()))
1122887.89
# getting only hoilday data
nonholiday sales=holidaysdf.get group(0)
print("{:.2f}".format(nonholiday sales['weekly sales'].mean()))
1041256.38
Holiday have higher sales mean than non-holiday sales mean
# Each holiday vs Non-holiday mean sales
print("{:.2f}".format(superbowl_sales['weekly_sales'].mean()))
print("{:.2f}".format(Labourday sales['weekly sales'].mean()))
print("{:.2f}".format(Thanksgiving sales['weekly sales'].mean()))
print("{:.2f}".format(Christmas sales['weekly sales'].mean()))
1079127.99
1042427.29
1471273.43
960833.11
print("{:.2f}".format(nonholiday sales['weekly sales'].mean()))
1041256.38
```

Christmas holiday sales has a negative impact on sales than other holiday when compared to Non-holiday sales mean

# Monthly and Semester view of Sales(Year-wise)

# grouping by month for all years
totalmonthly\_sales=walmart\_df.groupby('month')
totalmonthly\_sales.ngroups

12

totalmonthly sales['weekly sales'] describe()

totalm	<pre>totalmonthly_sales['weekly_sales'].describe()</pre>							
month	count		mean		std	min	25%	\
month Apr Aug Dec Feb Jan Jul Jun Mar May Nov Oct	630.0 585.0 450.0 540.0 360.0 630.0 585.0 540.0 360.0 585.0	1.048 1.281 1.053 9.238 1.031 1.064 1.013 1.031 1.147 9.996	762e+06 017e+06 864e+06 200e+06 846e+05 748e+06 325e+06 309e+06 714e+06 266e+06 321e+05	54265 77403 56426 47265 53114 54868 52986 53658 64883 51718	64.624192 53.059046 37.720767 97.057354 16.460339 41.778886 83.953608 95.743801 89.412470 32.347036 86.653614	232769.09 224031.19 209986.25 234218.03 231155.90 224806.96 238172.66 238084.08 239206.26 224639.76 213538.32	534583.5075 575997.7800 616295.8450 554628.6350 521051.0125 577830.8550 581745.7200 544408.1400 543588.2225 585869.0500 534738.4300	
Sep	585.0	9.893	353e+05	5105	32.949375	229731.98	533161.6400	
month		50%		75%	ma	ax		
monthl	96938 115488 98076 83094 95377 98433 94395 96956 104471 93795 92244 ping by ysales_	5.180 4.935 0.830 6.040 1.670 2.080 0.505 6.890 0.640 month 2010=s		.280 .515 .635 .130 .865 .080 .970 .735 .595 .050 .610	les.groupb	30 45 95 97 30 47 75 52 33 39		
montht	_	Z010[		ates	].describe			
	count		mean		std	min	25%	\

	count	mean	std	min	25% \
month	225 2		545404 047706		

Apr	225.0	1.028499e+06	545424.247706	257361.30	527019.7800
Aug	180.0	1.042445e+06	539322.149800	224031.19	573235.4675
Dec	225.0	1.283380e+06	793498.247838	209986.25	599730.0700
Feb	180.0	1.057405e+06	571029.268079	267956.30	534468.2225
Jul	225.0	1.033689e+06	534340.296029	242047.03	570231.2100
Jun	180.0	1.068034e+06	556849.016817	259419.91	551924.8925

```
180.0
              1.010666e+06
                            531192.529079
                                            262893.76
Mar
                                                       519202.3825
May
       180.0
              1.037283e+06
                            542985.021379
                                            267065.35
                                                       530713.0675
Nov
       180.0
              1.126963e+06
                            642755.592239
                                            224639.76
                                                       558963.6550
0ct
       225.0
              9.651637e+05
                            496358.362753
                                            213538.32
                                                       514485.9000
                            508207.747513
Sep
       180.0
              9.848216e+05
                                            231976.84 530738.3025
               50%
                             75%
                                          max
month
Apr
                    1.391256e+06
                                  2495630.51
        969594.470
        981237.730
Aug
                    1.418366e+06
                                  2219813.50
       1149612.040 1.707298e+06
Dec
                                  3818686.45
Feb
        997074.975
                   1.470286e+06
                                  2623469.95
        959229.090 1.371987e+06
                                  2334788.42
Jul
Jun
       1002244.665 1.423940e+06
                                  2363601.47
Mar
        964763.590 1.340757e+06
                                  2237544.75
        973124.460 1.368593e+06
                                  2370116.52
May
Nov
        995672.600
                    1.508792e+06
                                   2939946.38
        891152.330
                    1.286599e+06
0ct
                                  2091663.20
                    1.304980e+06
Sep
        910702.500
                                  2191767.76
semester1 2010=stores 2010 sales[stores 2010 sales['month'].isin(['Jan
','Feb','Mar','Apr','May', Jun'])]
semester1 2010.head()
   store
               date weekly sales holiday flag
                                                  temperature
fuel price \
       1 2010-02-05
                       1643690.90
                                               0
                                                        42.31
2.572
       1 2010-02-12
                       1641957.44
                                               1
                                                        38.51
2.548
2
       1 2010-02-19
                       1611968.17
                                               0
                                                        39.93
2.514
       1 2010-02-26
                       1409727.59
                                               0
                                                        46.63
2.561
4
       1 2010-03-05
                       1554806.68
                                               0
                                                        46.50
2.625
          cpi
               unemployment
                             year month
                                          day
  211.096358
                      8.106
                                     Feb
                                            5
                             2010
  211.242170
                      8.106
                             2010
                                     Feb
                                           12
1
2
                      8.106
  211.289143
                             2010
                                     Feb
                                           19
  211.319643
                      8.106
                             2010
                                     Feb
                                           26
  211.350143
                      8.106
                             2010
                                     Mar
                                            5
semester2 2010=stores 2010 sales[stores 2010 sales['month'].isin(['Jul
','Aug','Sep','Oct','Nov','Dec'])]
semester2 2010.head()
                                    holiday flag temperature
    store
                date weekly sales
fuel price \
        1 2010-07-02
                        1492418.14
                                                0
                                                         80.91
```

```
2.669
        1 2010-07-09
                                                            80.48
22
                         1546074.18
                                                  0
2.642
23
        1 2010-07-16
                         1448938.92
                                                  0
                                                            83.15
2.623
24
        1 2010-07-23
                         1385065.20
                                                  0
                                                            83.36
2.608
25
        1 2010-07-30
                         1371986.60
                                                  0
                                                            81.84
2.640
                                             day
                                year month
           cpi
                 unemployment
                        7.787
21
    211.223533
                                2010
                                       Jul
                                               2
22
    211.108414
                        7.787
                                2010
                                       Jul
                                               9
                        7.787
23
    211.100385
                                2010
                                       Jul
                                              16
24
    211.235144
                        7.787
                                2010
                                       Jul
                                              23
25
    211.369903
                        7.787
                                2010
                                       Jul
                                              30
# grouping by month for year 2011
monthlysales 2011=stores 2011 sales.groupby('month')
monthlysales 2011['weekly sales'].describe()
       count
                                                    min
                                                                  25%
                       mean
                                         std
                                                                       \
month
Apr
       225.0
               1.006784e+06
                              532258.833292
                                              232769.09
                                                          534578.7800
       180.0
               1.047774e+06
                              549887.085283
                                              237095.82
                                                          570423.6150
Aug
Dec
       225.0
               1.280347e+06
                              755843.504954
                                              215359.21
                                                          630327.2800
               1.035174e+06
       180.0
                              552442.387986
                                              234218.03
                                                          556183.5800
Feb
                              466122.257495
Jan
       180.0
               9.094665e+05
                                              231155.90
                                                          513597.3125
       225.0
                              526841.700020
Jul
               1.021828e+06
                                              224806.96
                                                          582381.9500
       180.0
               1.054297e+06
                              543819.984741
Jun
                                              238172.66
                                                          585639.7750
Mar
       180.0
               9.964247e+05
                              522341.244321
                                              238084.08
                                                          536784.3775
       180.0
               1.009156e+06
                              523438.331445
                                              239206.26
                                                          543719.8250
May
Nov
       180.0
               1.167569e+06
                              656014.430247
                                              236157.12
                                                          597808.1050
                              533282.121588
0ct
       180.0
               1.018118e+06
                                              231319.96
                                                          537294.8075
                              511836.769295
Sep
       225.0
               9.815455e+05
                                              229731.98
                                                          537124.7600
                50%
                               75%
                                            max
month
Apr
        937473.130
                     1.372485e+06
                                    2313861.81
        955710.315
                     1.445838e+06
                                    2273470.62
Aug
       1158708.980
                                    3676388.98
Dec
                     1.781529e+06
Feb
        961012.950
                     1.420064e+06
                                    2351143.07
        812167.545
Jan
                     1.215770e+06
                                    1886393.94
Jul
        936001.980
                     1.396927e+06
                                    2123787.79
        974263.155
                     1.441112e+06
                                    2182246.69
Jun
        929977.755
Mar
                     1.352847e+06
                                    2143424.61
        943238.085
                     1.371667e+06
                                    2095599.93
May
       1061735.140
                     1.559386e+06
                                    3004702.33
Nov
0ct
        943328.485
                     1.406234e+06
                                    2207742.13
        899834.750
                     1.347608e+06
                                    2202742.90
Sep
```

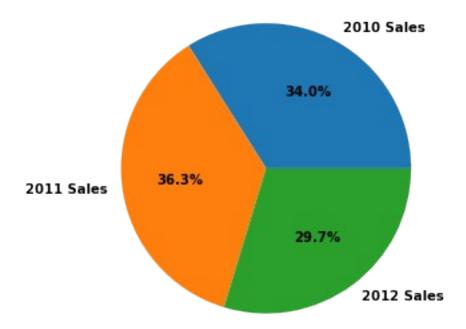
```
semester1 2011=stores 2011 sales[stores 2011 sales['month'].isin(['Jan
','Feb','Mar','Apr','May','Jun'])]
semester1 2011.head()
                date weekly sales holiday flag temperature
    store
fuel price \
        1 2011-01-07
                        1444732.28
                                                0
                                                         48.27
48
2.976
49
        1 2011-01-14
                        1391013.96
                                                0
                                                         35.40
2.983
                                                0
50
        1 2011-01-21
                        1327405.42
                                                         44.04
3.016
51
        1 2011-01-28
                        1316899.31
                                                0
                                                         43.83
3.010
52
        1 2011-02-04
                        1606629.58
                                                0
                                                         42.27
2.989
                unemployment
                              year month
                                           day
           cpi
                              2011
48
    211.404742
                       7.742
                                      Jan
                       7.742
49
   211.457411
                              2011
                                      Jan
                                            14
                       7.742
                              2011
50
   211.827234
                                            21
                                      Jan
51 212.197058
                       7.742
                              2011
                                            28
                                      Jan
                       7.742
52
   212.566881
                              2011
                                             4
                                      Feb
semester2 2011=stores 2011 sales[stores 2011 sales['month'].isin(['Jul
','Aug','Sep','Oct','Nov','Dec'])]
semester2_2011.head()
                date weekly sales
                                     holiday flag temperature
    store
fuel price \
        1 2011-07-01
                        1488538.09
73
                                                0
                                                         85.55
3.524
74
        1 2011-07-08
                        1534849.64
                                                0
                                                         85.83
3.480
75
        1 2011-07-15
                        1455119.97
                                                0
                                                         88.54
3.575
76
        1 2011-07-22
                        1396926.82
                                                0
                                                         85.77
3.651
77
        1 2011-07-29
                        1352219.79
                                                0
                                                         86.83
3.682
                unemployment
                              year month
                                           day
           cpi
    215.184137
                       7.962
73
                              2011
                                      Jul
                                             1
74
   215.277175
                       7.962
                              2011
                                      Jul
                                             8
75
   215.361109
                       7.962
                              2011
                                      Jul
                                            15
76
   215.422278
                       7.962
                               2011
                                      Jul
                                            22
77 215.483448
                       7.962
                              2011
                                      Jul
                                            29
# grouping by month for year 2012
monthlysales_2012=stores_2012_sales.groupby('month')
monthlysales 2012['weekly sales'].describe()
```

```
25%
       count
                      mean
                                      std
                                                 min
50%
month
Apr
       180.0
              1.049561e+06 558183.253234
                                           249798.75 548516.0000
950743.050
       225.0
              1.052670e+06
                            541866.268723
                                           237129.81
                                                     576620.3100
Aug
976137.730
             1.067020e+06 571613.468771
                                           242526.70 564122.8100
Feb
       180.0
970644.815
              9.383026e+05 479887.956347
Jan
       180.0
                                           236920.49 540523.1525
855680.105
       180.0
              1.041719e+06 535223.017499
                                           249134.32 577204.6500
Jul
960529.395
Jun
       225.0
              1.069379e+06
                            548322.510590
                                           244338.31 583648.5900
988764.840
       225.0
Mar
              1.028932e+06
                            536489.204740
                                           246970.97 557547.2500
952264.910
       180.0
              1.048703e+06 545296.384619
                                           261851.74 549055.7525
May
988833.255
0ct
       180.0
              1.024232e+06 526815.738642
                                           253731.13 548829.2100
962230.855
Sep
       180.0
              1.003586e+06 513766.298200
                                           242813.51 532581.7925
949096.910
                75%
                            max
month
Apr
       1.456415e+06
                     2565259.92
Aug
       1.497055e+06
                     2283540.30
       1.448538e+06
                     2462978.28
Feb
Jan
       1.269834e+06
                     2047766.07
Jul
       1.456741e+06
                     2358055.30
       1.451782e+06
                     2245257.18
Jun
       1.427881e+06
Mar
                     2214967.44
May
       1.428744e+06
                     2207214.81
0ct
       1.413769e+06
                     2246411.89
       1.371256e+06
                     2165796.31
Sep
semester1_2012=stores_2012_sales[stores_2012_sales['month'].isin(['Jan
','Feb','Mar','Apr','May','Jun'])]
semester1 2012.head()
                 date weekly sales
                                     holiday flag
                                                   temperature
     store
fuel price \
         1 2012-01-06
                         1550369.92
                                                0
                                                         49.01
100
3.157
101
         1 2012-01-13
                         1459601.17
                                                         48.53
                                                0
3.261
102
         1 2012-01-20
                         1394393.84
                                                0
                                                         54.11
3.268
```

```
103
         1 2012-01-27
                         1319325.59
                                                0
                                                         54.26
3.290
                                                         56.55
104
        1 2012-02-03
                         1636339.65
                                                0
3.360
                 unemployment
                                           day quartile
                               year month
            cpi
100
    219.714258
                        7.348
                               2012
                                      Jan
                                             6
                                                     01
    219.892526
                        7.348
                                                     01
101
                               2012
                                      Jan
                                            13
                        7.348
102
   219.985689
                               2012
                                      Jan
                                            20
                                                     01
103
    220.078852
                        7.348
                               2012
                                      Jan
                                            27
                                                     01
                        7.348
                                             3
104 220.172015
                              2012
                                      Feb
                                                     01
semester2_2012=stores_2012_sales[stores_2012_sales['month'].isin(['Jul
semester2 2012.head()
     store
                 date weekly sales
                                     holiday flag
                                                   temperature
fuel price \
126
         1 2012-07-06
                         1769854.16
                                                0
                                                         81.57
3.227
127
         1 2012-07-13
                         1527014.04
                                                0
                                                         77.12
3.256
128
        1 2012-07-20
                         1497954.76
                                                0
                                                         80.42
3.311
        1 2012-07-27
129
                         1439123.71
                                                0
                                                         82.66
3.407
         1 2012-08-03
                         1631135.79
                                                         86.11
130
                                                0
3.417
                 unemployment
                               year month
                                           day quartile
            cpi
     221.883779
126
                        6.908
                               2012
                                      Jul
                                            6
                                                     03
                        6.908
                                                     03
127
     221.924158
                               2012
                                      Jul
                                            13
128
    221.932727
                        6.908
                               2012
                                            20
                                                     03
                                      Jul
129
    221.941295
                        6.908
                               2012
                                      Jul
                                            27
                                                     03
130 221.949864
                        6.908
                               2012
                                      Aug
                                             3
                                                     03
```

#### Visualization

```
# Visualization total sales percentage for each year
list1=[stores_2010_sales['weekly_sales'].sum(),stores_2011_sales['week
ly_sales'].sum(),stores_2012_sales['weekly_sales'].sum()]
labels='2010 Sales','2011 Sales','2012 Sales'
# cmap=plt.get_cmap('YlGnBu')
# colors=cmap(np.arange(3)*95)
txt={'weight':'bold'}
plt.figure(figsize=(15,5))
plt.pie(list1,labels=labels,autopct='%.1f%%',textprops=txt)
plt.show()
```



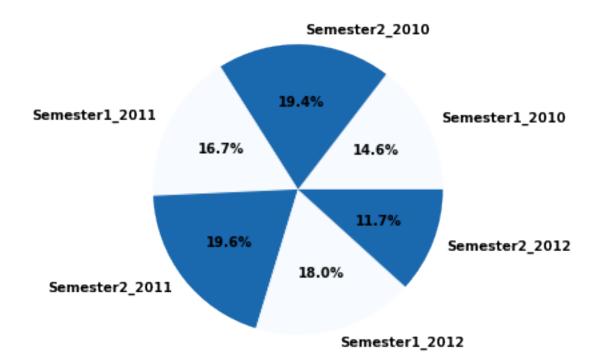
#### The sales was maximum in the year 2011

```
# Visualizing total sales percentage semester wise for defferent years
list1=[semester1_2010['weekly_sales'].sum(),semester2_2010['weekly_sales'].sum(),

semester1_2011['weekly_sales'].sum(),semester2_2011['weekly_sales'].sum(),

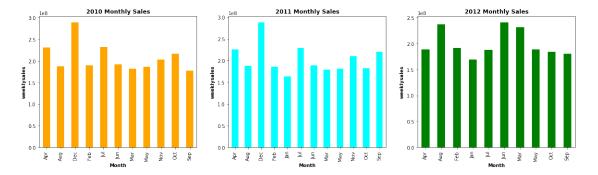
semester1_2012['weekly_sales'].sum(),semester2_2012['weekly_sales'].sum()]

labels='Semester1_2010','Semester2_2010','Semester1_2011','Semester2_2011','Semester1_2012','Semester2_2012'
cmap=plt.get_cmap('Blues')
colors=cmap(np.arange(2)*200)
txt={'weight':'bold'}
plt.figure(figsize=(15,5))
plt.pie(list1,labels=labels,autopct='%.1f%
%',colors=colors,textprops=txt)
plt.show()
```

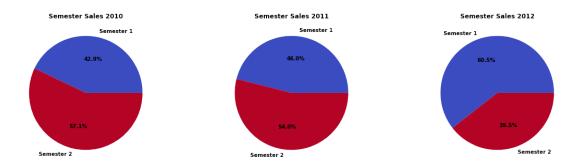


#### The sale was maximum in the 2nd semester of the year 2011

```
# Visualization Monthly sales for each year
plt.figure(figsize=(20,5))
plt.subplots adjust(hspace=.25)
txt={'weight':'bold'}
plt.subplot(1,3,1)
plt.title('2010 Monthly Sales', fontdict=txt)
monthlysales 2010['weekly sales'].sum().plot.bar(color='orange')
plt.xlabel('Month',fontdict=txt)
plt.ylabel('weeklysales', fontdict=txt)
plt.subplot(1,3,2)
plt.title('2011 Monthly Sales', fontdict=txt)
monthlysales 2011['weekly sales'].sum().plot.bar(color='cyan')
plt.xlabel('Month', fontdict=txt)
plt.ylabel('weeklysales',fontdict=txt)
plt.subplot(1,3,3)
plt.title('2012 Monthly Sales',fontdict=txt)
monthlysales 2012['weekly sales'].sum().plot.bar(color='green')
plt.xlabel('Month', fontdict=txt)
plt.ylabel('weeklysales',fontdict=txt)
plt.show()
```

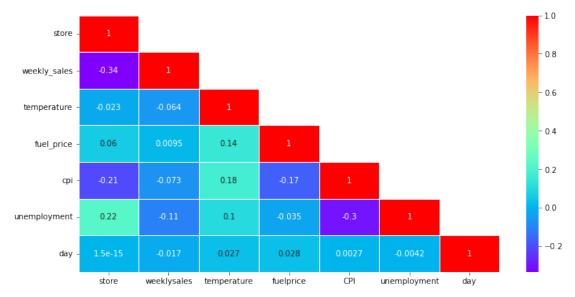


```
There Bar-graphs show monthly sales for each year
# Visualizing semester-wise sales percentage for each years
list1=[semester1 2010['weekly sales'].sum(),semester2 2010['weekly sal
es'].sum()]
list2=[semester1 2011['weekly sales'].sum(),semester2 2011['weekly sal
es'l.sum()1
list3=[semester1_2012['weekly_sales'].sum(),semester2_2012['weekly_sal
es'].sum()]
label='Semester 1','Semester 2'
cmap=plt.get cmap('coolwarm')
colors=cmap(np.arange(2)*1010)
txt={'weight':'bold'}
plt.figure(figsize=(20,5))
plt.subplots adjust(hspace=.25)
plt.subplot(1,3,1)
plt.title("Semester Sales 2010",fontdict=txt)
plt.pie(list1, labels=label, autopct='%.1f%
%',colors=colors,textprops=txt)
plt.subplot(1,3,2)
plt.title("Semester Sales 2011",fontdict=txt)
plt.pie(list2, labels=label, autopct='%.1f%
%',colors=colors,textprops=txt)
plt.subplot(1,3,3)
plt.title("Semester Sales 2012",fontdict=txt)
plt.pie(list3, labels=label, autopct='%.1f%
%',colors=colors,textprops=txt)
plt.show()
```



There Pie-charts show semester wise sales percentage for each year

```
# Heat Map
m=np.ones_like(walmart_df.drop(columns=['holiday_flag','year']).corr()
)
m[np.tril_indices_from(m)]=0
labels=['store','weeklysales','temperature','fuelprice','CPI','unemplo
yment','day']
plt.figure(figsize=(12,6))
sns.heatmap(walmart_df.drop(columns=['holiday_flag','year']).corr(),an
not=True,mask=m,cmap='rainbow',linewidths=.5,xticklabels=labels)
plt.show()
```



CPI, Unemployment and fule price does not have any significant import on

#### **Statistical Model**

```
For Store 1- Build prediction models to forecast demand # getting data for store 1 store_data=walmart_df.groupby('store')
```

```
store1 dataset=store data.get group(1)
store1 dataset['strdate']=pd.to datetime(store1 dataset['date'])
store1_dataset['month']=store1_dataset['strdate'].dt.month
store1 dataset.head()
               date weekly sales holiday_flag temperature
   store
fuel_price \
       1 2010-02-05
                       1643690.90
                                               0
                                                        42.31
2.572
1
       1 2010-02-12
                       1641957.44
                                               1
                                                        38.51
2.548
       1 2010-02-19
                       1611968.17
                                               0
                                                        39.93
2.514
       1 2010-02-26
                       1409727.59
                                               0
                                                        46.63
2.561
                                               0
                                                        46.50
       1 2010-03-05
                       1554806.68
2.625
          cpi
               unemployment
                             year
                                   month day
                                                  strdate
  211.096358
                      8.106
                             2010
                                       2
                                             5 2010-02-05
   211.242170
                      8.106
                                        2
                             2010
                                            12 2010-02-12
                      8.106
                             2010
                                       2
                                            19 2010-02-19
  211.289143
                                        2
  211.319643
                      8.106
                             2010
                                            26 2010-02-26
4 211.350143
                      8.106
                             2010
                                        3
                                             5 2010-03-05
Restructuring dates as 1 for 5th Feb 2010 and so on
# Restructuring dates to number to use them in model as categoricl
data cannot be used in liner model 1.
dummy = []
for i in range (1,144):
    dummy.append(i)
store1_dataset['dummy_date']=dummy
store1 dataset.head()
               date weekly sales holiday flag temperature
   store
fuel price \
       1 2010-02-05
                       1643690.90
                                               0
                                                        42.31
2.572
       1 2010-02-12
                       1641957.44
                                               1
                                                        38.51
2.548
                       1611968.17
       1 2010-02-19
                                               0
                                                        39.93
2.514
       1 2010-02-26
                       1409727.59
                                               0
                                                        46.63
2.561
                                               0
       1 2010-03-05
                       1554806.68
                                                        46.50
2.625
          cpi
               unemployment
                             year month day
                                                  strdate
                                                           dummy date
                                             5 2010-02-05
  211.096358
                      8.106
                             2010
                                       2
                                                                    1
  211.242170
                      8.106
                             2010
                                       2
                                            12 2010-02-12
                                                                    2
```

```
211.289143
                      8.106
                              2010
                                            19 2010-02-19
                                                                     3
                                        2
                                        2
                                                                     4
3
   211.319643
                      8.106
                              2010
                                            26 2010-02-26
                                             5 2010-03-05
                                                                     5
  211.350143
                      8.106
                              2010
                                        3
LinearRegression Model
model_dataset=store1_dataset[['store','holiday_flag','temperature','fu
el price', 'cpi', 'unemployment',
'year', 'month', 'day', 'dummy date', 'weekly sales']]
model dataset.head()
                        temperature
   store holiday flag
                                      fuel price
                                                          cpi
unemployment \
                               42.31
                                           2.572 211.096358
       1
                     0
8.106
                     1
                               38.51
                                           2.548
                                                 211.242170
1
       1
8.106
2
       1
                     0
                               39.93
                                           2.514 211.289143
8.106
3
       1
                     0
                               46.63
                                           2.561
                                                 211.319643
8.106
4
       1
                     0
                               46.50
                                           2.625 211.350143
8.106
                     dummy_date
         month
                day
                                  weekly sales
   year
   2010
                  5
0
             2
                               1
                                    1643690.90
             2
1
  2010
                 12
                               2
                                    1641957.44
  2010
             2
2
                 19
                               3
                                    1611968.17
             2
3
                 26
                               4
                                    1409727.59
  2010
             3
4
  2010
                  5
                               5
                                    1554806.68
# Splitting date into train and test for the linear model
train, test=train test split(model dataset, test size=0.20, random state=
0)
lr=LinearRegression()
x_train= train.drop(columns=['weekly_sales'])
x test= test.drop(columns=['weekly sales'])
y train= train['weekly sales']
y test= test['weekly sales']
# Fitting the model
lr.fit(x_train,y_train)
LinearRegression()
lr.intercept
-2364627031.702815
# Predicting the weekly sales using the test data
y pred=lr.predict(x test)
y_pred.shape, y_test.shape
```

```
((29,),(29,))
# Finding R2 score
print("Test Score={:.2f}".format(lr.score(x train,y train)))
Test Score=0.24
Using Ordinary Least Square Method
# Performing Ordinary Least Square method
fts='+'.join(train.drop(columns=['weekly sales']).columns)
linearmodel=ols('weekly sales ~'+fts,data=train).fit()
linearmodel.summary()
<class 'statsmodels.iolib.summary.Summary'>
                          OLS Regression Results
Dep. Variable:
                     weekly sales R-squared:
0.237
Model:
                                0LS
                                      Adj. R-squared:
0.171
                      Least Squares F-statistic:
Method:
3.585
Date:
                   Sat, 25 Dec 2021 Prob (F-statistic):
0.000644
Time:
                           12:12:11 Log-Likelihood:
-1506.8
No. Observations:
                                114
                                      AIC:
3034.
Df Residuals:
                                104
                                      BIC:
3061.
Df Model:
                                  9
Covariance Type: nonrobust
                  coef std err
                                          t
                                                P>|t|
                                                           [0.025
0.9751
Intercept -1.182e+09
                        1.02e+10
                                     -0.116
                                                0.908
                                                        -2.14e+10
1.9e+10
store
          -1.182e+09
                        1.02e+10
                                     -0.116
                                                 0.908 -2.14e+10
1.9e+10
holiday_flag 5.748e+04
                        5.19e+04
                                     1.107
                                                 0.271 -4.55e+04
1.6e+05
temperature -2791.4208
                                     -2.382
                                                 0.019 -5114.984
                        1171.719
-467.857
```

4.154e+04	7.15e+04	0.581	0.562	-1e+05
2.514e+04	1.46e+04	1.717	0.089	-3892.399
1.591e+04	6.82e+04	0.233	0.816	-1.19e+05
1.174e+06	1.01e+07	0.116	0.908	-1.89e+07
1.114e+05	8.44e+05	0.132	0.895	-1.56e+06
-1522.8776	2.77e+04	-0.055	0.956	-5.65e+04
-2.452e+04	1.94e+05	-0.127	0.900	-4.09e+05
	107.827	====== Durbin-Wa	====== itson:	========
):	0.000	Jarque-Be	ra (JB):	
	3.169	Prob(JB):		
	18.819	Cond. No.		
	2.514e+04 1.591e+04 1.174e+06 1.114e+05 -1522.8776 -2.452e+04	2.514e+04	2.514e+04	2.514e+04

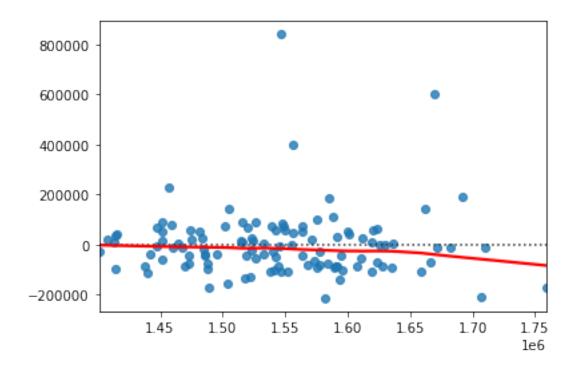
#### \_\_\_\_\_

#### Notes:

- [1] Standard Errors assume that the covariance matrix of the errors is correctly specified.
- [2] The smallest eigenvalue is 2.07e-30. This might indicate that there are
- strong multicollinearity problems or that the design matrix is singular.

#### # Residual plot

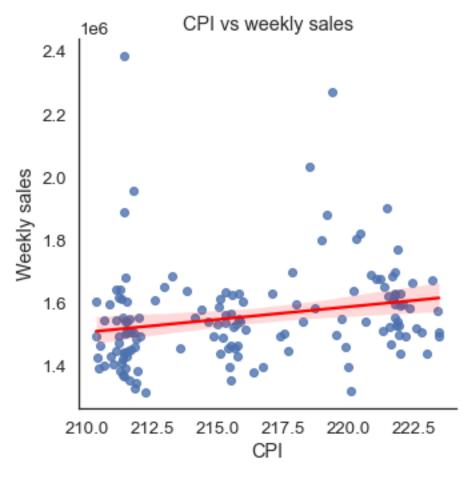
```
fitted=linearmodel.fittedvalues
residuals=linearmodel.resid
sns.residplot(fitted,residuals,lowess=True,line_kws={'color':'red'})
plt.show()
```



# **CPI**, Unemployment index and Fual price vs Weekly Sales

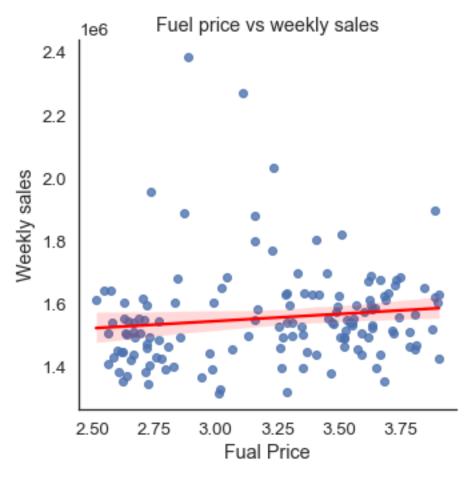
```
plt.figure(figsize=(6,3))
sns.set(font_scale=1.2,style='white')
sns.lmplot(x='cpi',y='weekly_sales',data=storel_dataset,line_kws={'color':'red'})
plt.title('CPI vs weekly sales')
plt.xlabel('CPI')
plt.ylabel('Weekly sales')
plt.show()
```

<Figure size 432x216 with 0 Axes>



<Figure size 1152x720 with 0 Axes>

```
# Visualizing weekly sales and fuel price using a line plot
plt.figure(figsize=(16,10))
sns.set(font_scale=1.2,style='white')
sns.lmplot(x='fuel_price',y='weekly_sales',data=storel_dataset,line_kw
s={'color':'red'})
plt.title('Fuel price vs weekly sales')
plt.xlabel('Fual Price')
plt.ylabel('Weekly sales')
plt.show()
```



```
# Visualizing weekly sales and unemployment index usinga line plot
plt.figure(figsize=(6,3))
sns.set(font_scale=1.2,style='white')
sns.lmplot(x='unemployment',y='weekly_sales',data=storel_dataset,line_kws={'color':'red'})
plt.title('unemployment vs weekly sales')
plt.xlabel('Fual Price')
plt.ylabel('Fual Price')
plt.ylabel('Weekly sales')
plt.show()
<Figure size 432x216 with 0 Axes>
```



# Changing date to day of the week

```
# Converting string object to datetime object
walmart_df['date']=pd.to_datetime(walmart_df['date'])
```

# Converting string object to datetime object
walmart\_df['dayofweek']=walmart\_df['date'].dt.day\_name()

walmart\_df.head(10)

sto			weekly_sales	holiday_flag	temperature
fuel_p					
0	1	2010-02-05	1643690.90	0	42.31
2.572				_	22
1	1	2010-02-12	1641957.44	1	38.51
2.548	-	2010 02 10	1611060 17	0	20.02
2	Τ	2010-02-19	1611968.17	Θ	39.93
2.514	1	2010 02 26	1400727 50	0	46 62
3	Т	2010-02-26	1409727.59	Θ	46.63
2.561 4	1	2010-03-05	1554806.68	Θ	46.50
2.625	Т	2010-03-03	1334000.00	U	40.30
5	1	2010-03-12	1439541.59	Θ	57.79
J	Τ.	2010-03-12	1409041.09	U	37.79

2.	667								
6		1 2010-	03-19	14725	15.79			0	54.58
2.	720								
7		1 2010-	03-26	14044	29.92			Θ	51.45
	732								
8	710	1 2010-	04-02	15949	68.28			0	62.27
	719	1 2010	04.00	15454	10 50			0	CF 0C
9	770	1 2010-	04-09	15454	18.53			0	65.86
۷.	770								
		cpi	unemnl	oyment	vear	month	dav	dayofweek	
0	211	.096358	arremp c	8.106	2010	Feb	5	Friday	
1		.242170		8.106	2010	Feb		Friday	
2	211	.289143		8.106	2010	Feb	19	Friday	
3	211	.319643		8.106	2010	Feb	26	Friday	
4		.350143		8.106	2010	Mar	5	Friday	
5		.380643		8.106	2010	Mar	12	Friday	
6		.215635		8.106	2010	Mar	19	Friday	
7		.018042		8.106	2010	Mar	26	Friday	
8		.820450		7.808	2010	Apr	2	Friday	
9	210	.622857		7.808	2010	Apr	9	Friday	