

Program

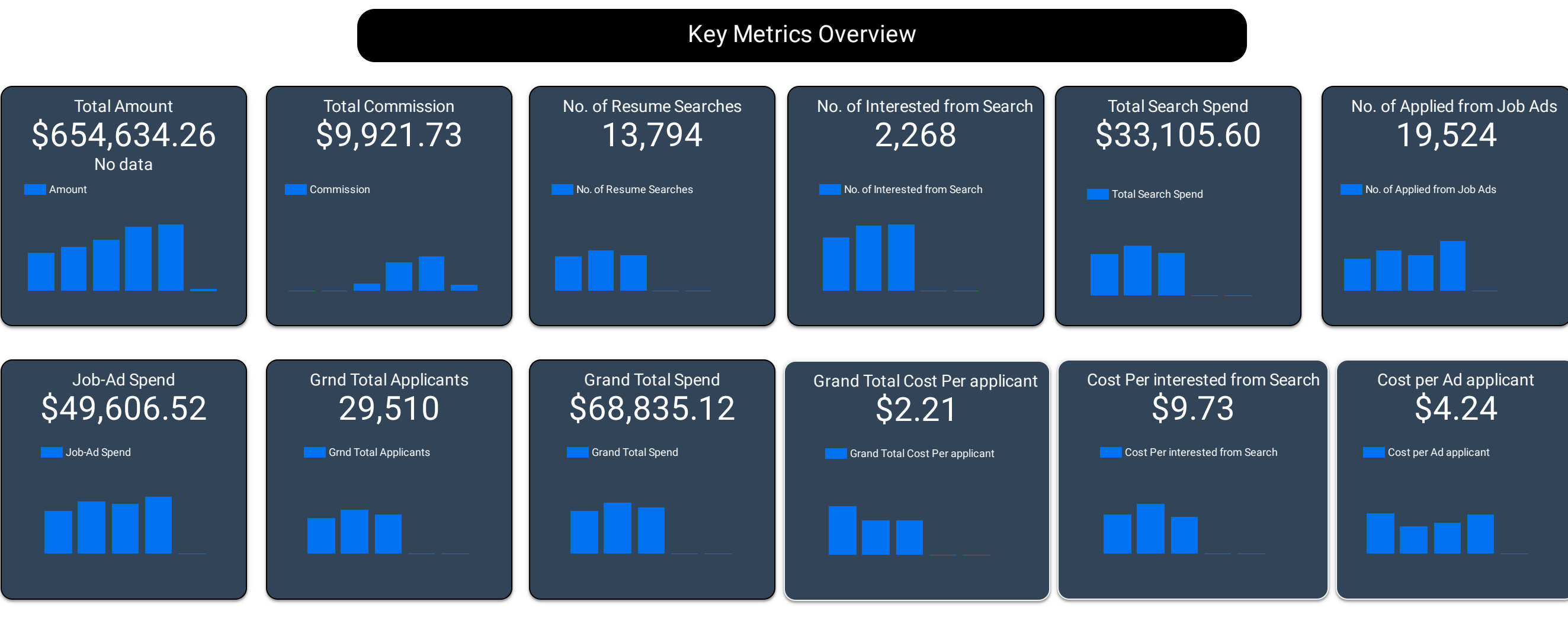
Job Position

Salesperson

Location

Name

Paid



Total Amount & Comission Made By Salespersom

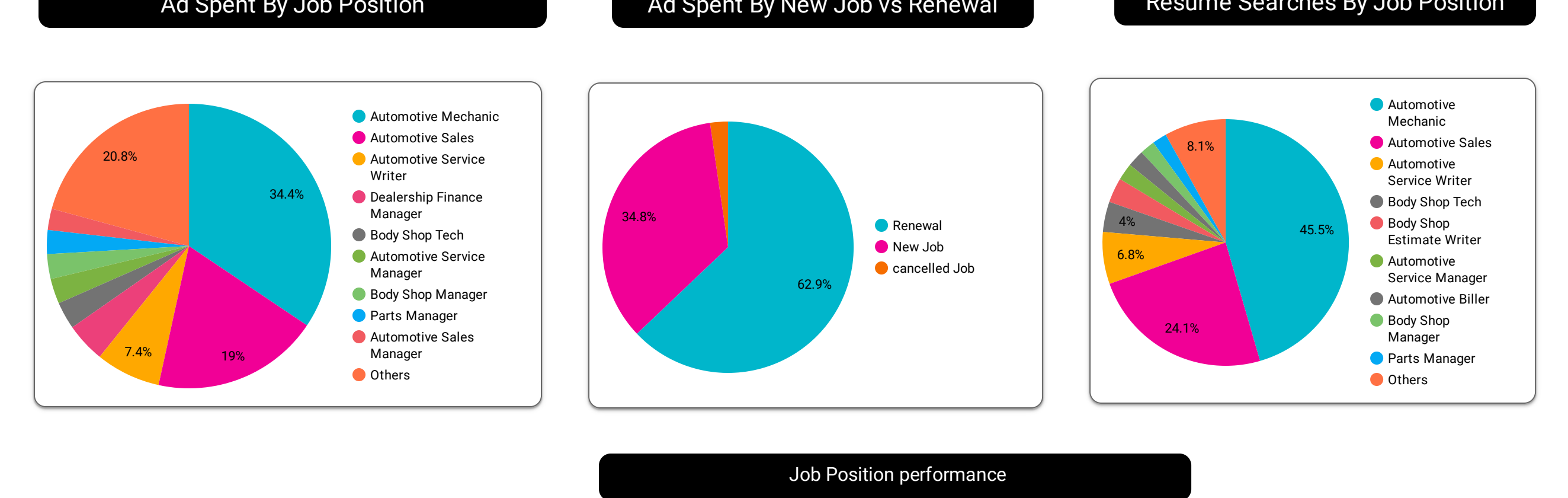
Salesperson	Amount	Count	Commiss...	Grand Total Sp...	% Amount contribution	# applied from ...	# of Resume Search...	Cost Per...	Cost pe...	Job-Ad S...
1. Austin	\$258,720.61	411	\$0	\$27,095.13	79.04%	8,076	5,220	\$2,118.37	\$1,238.56	\$20,274.47
2. M. LeBlanc	\$39,693.32	25	\$4,763.2	\$111.55	12.13%	372	29	\$19.2	\$71.46	\$791.83
3. Adam	\$16,323.06	28	\$0	\$5,195.07	4.99%	726	1,235	\$429.81	\$173.36	\$2,491.07
4. Recurring (M.Leb...	\$6,766.84	17	\$67.67	null	2.07%	162	null	null	\$5.78	\$221.28
5. John	\$5,813.3	17	\$0	\$2,015.81	1.78%	426	413	\$127.81	\$42.97	\$1,024.61

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Total Amount & Comission Made By Programs

Program	Amount	Commission
1. Mo/Mo	\$124,297.95	\$0
2. 3 month contract	\$27,459.06	\$313.17
3. 12 month contract	\$16,201.64	\$81.06
4. 6 month contract	\$12,176.08	\$104.37
5. Account Management	\$1,551.06	\$0
6. Dashboard Only	\$1,314.46	\$0
7. Job Swap	\$0	\$0
8. Free Job Board	\$0	\$0

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Job Position performance

Job Position	Job-Ad Sp...	Grnd Total Applicants	Grand Total Cost Per a...	Cost per Ad applic...	No. of Applied from Job...	Amount	Commission	Total Search Sp...
Automotive Mechanic	\$8,535.55	4,418	\$249.08	\$943.59	1,227	\$106,169.3	\$2,723.62	\$7,531.2
Automotive Sales	\$4,717.32	3,721	\$84.92	\$122.82	2,317	\$48,487.24	\$696.1	\$3,981.6
10 Jobs	\$0	0	\$0	\$0	0	\$42,640.88	\$0	\$0
Automotive Service Writer	\$1,828.78	1,140	\$39.7	\$63.59	844	\$15,482.24	\$0	\$1,128
Automotive Service Manag...	\$708.2	375	\$12.6	\$30.32	261	\$11,415.69	\$75.57	\$372
General Sales Manager	\$407.8	66	\$5.01	\$12.44	182	\$10,215.78	\$75.57	\$16.8
10 Job	\$0	0	\$0	\$0	0	\$6,978.94	\$0	\$0
Parts Manager	\$672.35	544	\$11.42	\$25.7	512	\$6,772.66	\$121.76	\$514.4

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Location Performance

Location	Amount	Commission	No. of Applied from Job A...	Job-Ad Spend	Grand Total Spend	Total Search Spend
Midland, TX	\$17,447.35	\$0	0	\$0	\$0	\$0
North Canton, OH	\$16,466.13	\$0	837	\$1,696.73	\$1,552.74	\$391.2
Winston-Salem, NC	\$15,585.53	\$0	1,371	\$2,422.87	\$2,242.66	\$357.6
Raleigh, NC	\$13,957.88	\$0	0	\$0	\$0	\$0
Peoria, Az	\$10,468.41	\$0	0	\$0	\$0	\$0
Cocoa, FI	\$8,609.57	\$0	496	\$1,067.25	\$980.85	\$213.6
Warren, OH	\$8,028.44	\$151.15	324	\$864.85	\$1,341.8	\$796.8
WARREN, PA	\$8,000	\$0	11	\$77.79	null	null

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Spend By Dealer

Name Of Dealer	Total Spend	Ad Spend	Cost Per Apply	Price Paid	Commission Pd	# Applied F...	Net profit
Thompson Automotive Group	1,810.46	1,327.46	13.01	3,594	0	1	1,783.54
Classic Honda of Midland 09/14/23	1,737.64	1,401.64	7.6	3,594	0	1	1,856.36
Sterling Auto Group	1,480.73	1,189.73	17.39	1,894	0	2	1,074.02
Gurnee Volkswagen	1,452.39	528.39	13.47	1,894	0	1	441.61
Bob King Auto Group	1,379.73	152.73	2.55	3,092	0	1	2,046.9
Sharpe BMW	1,243.95	1,060.95	13.12	1,797	0	1	553.05
Passport Auto Group	1,227.96	189.96	6.33	696	0	1	-531.96
Village Jeep	1,119	90	9	696	0	1	-423
Larry H Miller Toyota Peoria	943.66	817.66	13.31	3,594	0	1	2,650.34

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