**ADITYA PANDE**

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[Aditya Pande | LinkedIn](https://www.linkedin.com/in/aditya-pande-/)

A go getter, team player and result oriented MBA BUISNESS ECONOMICS - individual [Graduate Degree: B.E. (Electrical Electronics)] possessing effective communication skills.

Sincerity, Punctuality, Quick learner & keen to learn more are few of the qualities identified by my friends and family, however I am keen to check the same in professional environment.

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| |  | | --- | | **CORE COMPETENCY** | |  |   **Proactive with high stress managing capability, having an edge in analyzing and solving problems with an inclination for minor details. Team player with good people skills and effective communication.** | |
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**Educational qualifications**

**2018: M.B.A (BUISNESS ECONOMICS) – 61.32 % School of Economics, Indore**

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| **2013:**  **2009:** | **B.E (Electrical & Electronics), - 65.84 % Swami Vivekananda college of engineering, Indore**  **12th Madhav Vidhya Peeth - 59.60 % H.S. School, Indore.** |  |

**Projects:**

**MINOR PROJECT:** Hardware Implementation of **Three phase-controlled inverter**.

**MAJOR PROJECT:** Reduction of Harmonic disturbances by making a pure A.C supply. (In process)

**MAJOR PROJECT (MBA):** A Comparative Study of NON-PERFORMING ASSETS (NPA) in Private

Sector Banks and Public Sector Banks in India”

**Experience:**

1. Four years of experience as a teacher of Mathematics and Science.
2. One year three months of experience as a Technical Recruiter. (Ktek Resourcing)
3. One year Six months of experience as a Sr. Technical Recruiter. (OSI)
4. Two years of experience with iPlace.

**iPlace Pune, Maharashtra, India**

**Specialist Technical Recruiter** Sep/2021 – Present

•Identify and qualify high-quality candidates in America who are precise fits for job orders sent by our US-based clients

•Managed team of 5 with a client and also cracked one more client and added 9 seats on it by the work done with PVH.

•Conduct in-depth phone interviews to qualify candidates, negotiate salaries or rates, and schedule interviews

•Work with candidates throughout the recruiting process from candidate submission, scheduling interviews, compensation negotiation, offers, and onboarding.

•Interact with US-based clients to develop recruiting strategies and build long-term relationships

•Build a pipeline of candidates who can be considered for future job orders and generate referrals

•Maintain daily and weekly client reports

•Worked closely with clients hiring managers to understand the requirement on intake calls.

* Created job descriptions and posted on the applicant tracking system (ATS) – **Greenhouse**, **Daxtra**, LinkedIn and other posting tools.

**Position Recruited-** Java Developer (Front end, Back end, Full stack), Node.JS Developer, Net Suite Developer, HR generalist, Product Manager etc.

**Open Systems Inc,** Indore, MP

**Senior Technical Recruiter,** Oct/2019–Apr/2021

* Worked on direct requirements of Panasonic and Norfolk Southern majorly.
* Mentored 3-4 fresher recruiters regarding process and giving understanding of requirements.
* Handling all the VISA related issues of whole team by checking VISA copies, Provided training on different types of VISAs.
* Worked with IP and MSP for C2C positions as well, major IP clients Capgemini, Wipro, State clients.
* Established candidate motivators and tailored closing strategies for some of the most competitive job candidates in the industry.
* Created job descriptions and posted on the applicant tracking system (ATS) - **CEIPAL**, Dice, LinkedIn and other posting tools.

**Position Recruited-** Java Developer (Front end, Back end, Full stack), Oracle Database Administrator, Embedded Tester, Embedded Developer, Software Engineer, Android Developer, UX Writer, Data Scientist/Machine Learning Etc.

**Ktek Resourcing,** Indore, MP

**Technical Recruiter,** Jun/2018-Sep/2019

* Providing technical recruitment expertise to two Fortune 500 implementation partner companies HCL America and Cognizant.
* Developed recruitment sources, conducted cold calling, ran references checks, verified employment and academics, verified work authorization, and negotiated full time and contract rates.
* Recently working on a direct client penetration by sharing some good quality profiles like SAS programmer and Biostatistician.

**Position Recruited-** Worked on Positions like QA, SDET, Java Developer (Front end, Back end, Full stack) etc.

**Technical Skills**

**LANGUAGE & SOFTWARE SKILLS:** Familiar with basics of **MATLAB**, **MS OFFICE SUITE**.

**TRAINING:** 1.) In ELECTRICAL POWER DISTRIBUTION SYSTEM & MANAGEMENT from

INDIAN RAILWAYS.

2.) In Srijan Sales as a sales and marketing management trainee.

**Personal Details:**

* **Father’s name**: Mahesh Pande
* **Date of Birth**: 05th August 1992
* **Nationality**: Indian
* **Religion**: Hindu
* **Marital Status**: Un-Married
* **Languages known** Hindi, English,
* **Address for correspondence**: 1593, D- Sector Sudama Nagar, Behind 60 fit road, Indore – (M.P.)
* **Permanent Address**: Same as above.

I hereby declare that all the above information is true to my belief, and any further changes in the same will be duly informed

(Aditya Pande)