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Skinnovale STAKEHOLDER IDENTIFICATION TABLE					
STAKEHOLDER	ROLE/ RESPONSIBILITY	IMPORTANCE	INFLUENCE	INTERESTS/ POSITIVE IMPACTS	CONCERNS
PATIENTS	Book appointments, track treatments, and access records.	High (Main users)	High (Feedback)	Easy access to dermatology services and treatment tracking.	Data security, availability, treatment accuracy.
DEDMATOL COLCTO	Diagnose and treat patients,	High	High	Patient management,	AI misdiagnosis, legal

(Work/Patients)

High

(Key operations)

High

(System stability)

Medium

(Legal standards)

Medium

(Treatments)

Medium

(Indirect reliance)

Medium

(Payment flow)

High

(Funding)

Medium

(Growth)

(Features)

High

(Policies)

Medium

(Limited control)

High

(Regulations)

Medium

(No decisions)

Medium

(Availability)

High

(Financial ctrl)

High

(Decisions)

Medium

(Branding)

DERMATOLOGISTS

CLINIC

ADMINISTRATORS

IT SUPPORT

HEALTHCARE

REGULATORS

PHARMACY PARTNERS

MEDICAL EQUIPMENT SUPPLIERS

INSURANCE PROVIDERS

INVESTORS

MARKETING &

OUTREACH TEAM

update medical records.

Manage clinic operations,

scheduling, and privacy risks.

Maintain system security,

functionality, and backups.

Ensure that the clinic follows

medical regulations and

protects patient data privacy.

Process prescriptions and

medication orders.

Provide dermatology tools

and skincare equipment.

Process insurance claims and

reimbursements.

Fund and supervise business

growth.

Promote the clinic and attract

patients.

less paperwork, Al-

assisted diagnosis.

Improved scheduling,

workflow, compliance.

System security, stable

performance.

Legal compliance,

patient data protection.

Smooth prescription

handling, fewer errors.

Steady demand, reliable

supply.

Smooth claims and

billing process.

Business growth, return

on investment.

Brand visibility, patient

engagement.

responsibility.

Overbooking,

compliance risks,

technical issues.

Cybersecurity, technical

failures, data loss.

Potential legal issues.

Prescription mistakes

Delays, high demand,

contract issues.

Delayed payments,

incorrect claims, fraud

risks.

Slow profits, system

failures, competition.

Low engagement.