

EC07-PrevPlan - Control

Last name: \_\_\_\_\_

First name: \_\_\_\_\_

# Subject A

**Notation:**

- This test represents 15 points of the global grade, the 5 next points come from the QCM made during the lecture course.
- Each question has single or multiples answer(s), you need to define the number of good answers.
- **Good response:** All points of the question
- **Case of multiple responses:** Points as prorated of the number of good responses (Ex. The number of good responses is 2 from 4 possible responses for a question with 1 point. Each good response permit to obtain 0.5 points per responses. In opposite, if 3 responses were chosen, the 2 good responses permit to obtain 0.33 points per good response.)
- **No response:** -50% of points of the question
- **Bad response:** -25% of points of the question

**1. Strategic plans allow forecasting, it is the highest term for a corporation (1 Pt)**

| A    | B     |
|------|-------|
| True | False |

**2. In MRP2, what is the order of the different planning tools from the general one to the most detailed? (1 Pt)**

| A  | B  | C  | D  |
|--|--|--|--|
| <ul style="list-style-type: none"> <li>- Strategy Plan</li> <li>- Net Requirements Calculations</li> <li>- Sales and Operations Planning</li> <li>- Master Planning &amp; Scheduling</li> <li>- Workshop Management</li> </ul> | <ul style="list-style-type: none"> <li>- Workshop Management</li> <li>- Net Requirements Calculations</li> <li>- Strategy Plan</li> <li>- Sales and Operations Planning</li> <li>- Master Planning &amp; Scheduling</li> </ul> | <ul style="list-style-type: none"> <li>- Strategy Plan</li> <li>- Sales and Operations Planning</li> <li>- Master Planning &amp; Scheduling</li> <li>- Net Requirements Calculations</li> <li>- Workshop Management</li> </ul> | <ul style="list-style-type: none"> <li>- Sales and Operations Planning</li> <li>- Master Planning &amp; Scheduling</li> <li>- Strategy Plan</li> <li>- Net Requirements Calculations</li> <li>- Workshop Management</li> </ul> |

**3. What is an appropriate scale of time for a strategic plan ? (1 Pt)**

| A         | B            | C          | D             |
|-----------|--------------|------------|---------------|
| Few weeks | 1 to 2 years | Few months | 3 to 10 years |

**4. Famous strategic plans are ? (1 Pt)**

| A  | B                                | C  | D  |
|--|----------------------------------|--|--|
| "France Relance" launched by Emmanuel MACRON in 2020 | "Marshall Plan" launched in 1948 | "Paris 2024" for Olympics games launched by Anne HIDALGO | APPLE strategy to choose FOXCONN as a main supplier. |

**5. What is the purpose of a S&OP ? (1 Pt)**

| A                               | B                                     | C  | D                                    |
|---------------------------------|---------------------------------------|--|--------------------------------------|
| Programming the supplier orders | Anticipate the company's capabilities | Programming the next company's investments | Programming the manufacturing orders |

### 6. What is the unit used in the S&OP ? (1 Pt)

| A                             | B   | C       | D  |
|-------------------------------|---|---------|--|
| Quantity of finished products | Quantity of products per family of products | € or k€ | Quantity of components required for a certain production |

### 7. How frequent this tool (S&OP) can be reviewed ? (1 Pt)

| A           | B            | C              | D          |
|-------------|--------------|----------------|------------|
| Every weeks | Every months | 2 times a year | Every days |


### 8. Few tables are composing the S&OP, how many ? And what do they correspond to? (1 Pt)

| A   | B  | C   | D   |
|---|--|---|---|
| 3 tables with Sales, forecast and Production. | 3 tables with Stock, Sales and Production. | 4 tables with the amount of Stock, Sales, Budget and Production | 3 tables with Stock, Production and Budget. |

### 9. If you are managing a bicycle production line, what would be a family of products for you ? (1 Pt)

| A              | B          | C       | D       |
|----------------|------------|---------|---------|
| Mountain bikes | Road bikes | A pedal | A chain |

### 10. What value is covered in black in position 2 ? (1 Pt)

|   |                             |        |                      |      |                          |     |              |     |     |     |
|---|-----------------------------|--------|----------------------|------|--------------------------|-----|--------------|-----|-----|-----|
|  PF120Go | Taille de lot = <div></div> |        | Délai = <div>5</div> |      | Stock = 300              |     | SS = 100     |     |     |     |
|   | Niveau = 0 <div>4</div>     |        | Unité = <div></div>  |      | Zone ferme = <div></div> |     | <div>2</div> |     |     |     |
|   | 1                           | 2      | 3                    | 4    | 5                        | 6   | 7            | 8   | 9   | 10  |
| Prévisions restantes  | 100                         | 200    | 550                  | 800  | 800                      | 800 | 700          | 400 | 400 | 300 |
| Commandes fermes  | 1 400                       | 1 100  | 550                  | 100  |                          |     | <div>1</div> |     |     |     |
| Stock disponible  | 200                         | 300    | 200                  | 300  | 200                      | 200 | <div></div>  | 300 | 300 | 0   |
| PDP (fin)   | 1 600L                      | 1 200F | 1 200F               | 800F | 800F                     | 800 | 800          | 400 | 400 |     |
| PDP (déb)   | 1 200F                      | 1 200F | 800F                 | 800F | 800                      | 800 | 400          | 400 |     |     |
| Disponible à vendre   | 500                         | 100    | 650                  | 700  | 800                      |     |              |     |     |     |

| A | B | C | D |
|---|---|---|---|
| 4 | 1 | 5 | 2 |

### 11. What value is covered in black in position 5 ? (1 Pt)

| A   | B | C | D |
|-----|---|---|---|
| 0,5 | 1 | 2 | 3 |

### 12. MPS is studying each ? (1 Pt)

| A   | B         | C                  | D                 |
|-----|-----------|--------------------|-------------------|
| ERP | Component | Family of products | Finished products |

### 13. What value is covered in black in position 4 ? (1 Pt)

| A   | B   | C   | D   |
|-----|-----|-----|-----|
| 150 | 350 | 300 | 400 |

### 14. What value is covered in black in position 3 ? (1 Pt)

| A                           | B                          | C                        | D                |
|-----------------------------|----------------------------|--------------------------|------------------|
| Number of finished products | Requiereement calculations | Number of sub-assemblies | Budget allocated |

**15. The MPS is used as input to calculate the Net Requirements Calculation ? (1 Pt)**

| A   | B  |
|-----|----|
| Yes | No |

**16. The MPS is a tool that allows you to : (1 Pt)**

| A  | B                                   | C   | D  |
|--|-------------------------------------|---|--|
| Give to the the commercial department the available to sell without disturbing the production planning | Apply what you stated into the S&OP | Keep an eye on the evolution of the allocated budgets | Forecast the global resources (people, building) you will need in the future |

**17. What value is covered in black in position 1 ? (1 Pt)**

| A   | B   | C   | D   |
|-----|-----|-----|-----|
| 120 | 320 | 100 | 300 |

**18. What is a MPS ? (1 Pt)**

| A  | B  | C   | D  |
|--|--|---|--|
| The link between the S&OP and the Net Requirement Calculations | The link between the Strategic plan and the Net Requirement Calculations | The schedule of quantities to be produced for each finished product | A contract between the commercial and the production departement |

**19. With a MPS, we are working on periods such as : (1 Pt)**

| A        | B         | C        | D       |
|----------|-----------|----------|---------|
| The week | The month | The year | The day |

20. What is the most evolved methodology of forecasting ? (1 Pt)

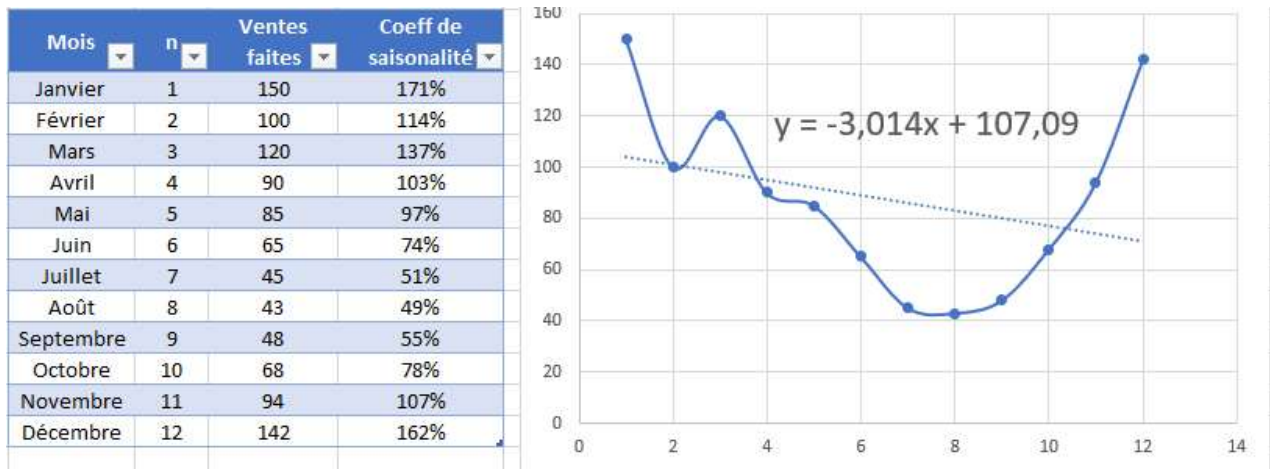
| A               | B                  | C                       | D                |
|-----------------|--------------------|-------------------------|------------------|
| Demand planning | Advanced modelling | Statistical abstraction | Machine learning |

21. Considering the picture below, what type of profile the forecast seems to be? (1 Pt)

| A                   | B    | C        | D      |
|---------------------|------|----------|--------|
| Trendy and Seasonal | None | Seasonal | Trendy |

22. Considering seasonality and elements on the picture, what are the forecasts calculated with method by linear regression and seasonality for next year? (2 Pt)

The seasonality is considered on 1 month



| A            | B            | C            | D            |
|--------------|--------------|--------------|--------------|
| Janvier 116  | Janvier 117  | Janvier 118  | Janvier 144  |
| Février 74   | Février 75   | Février 58   | Février 74   |
| Mars 85      | Mars 85      | Mars 85      | Mars 111     |
| Avril 61     | Avril 61     | Avril 54     | Avril 61     |
| Mai 54       | Mai 15       | Mai 54       | Mai 54       |
| Juin 39      | Juin 39      | Juin 45      | Juin 45      |
| Juillet 25   | Juillet 14   | Juillet 26   | Juillet 26   |
| Août 23      | Août 23      | Août 23      | Août 29      |
| Septembre 24 | Septembre 24 | Septembre 24 | Septembre 24 |
| Octobre 32   | Octobre 32   | Octobre 32   | Octobre 25   |
| Novembre 40  | Novembre 41  | Novembre 41  | Novembre 41  |
| Décembre 56  | Décembre 59  | Décembre 57  | Décembre 58  |

23. What would be the profile of sales of a product like a calendar ? (1 Pt)

| A       | B        | C      | D          |
|---------|----------|--------|------------|
| Erratic | Seasonal | Trendy | Consistent |

24. Profile of sales, described as erratic, are calculated with : (1 Pt)

| A               | B                      | C   | D                       |
|-----------------|------------------------|---|-------------------------|
| None approaches | Qualitative approaches | Both, qualitative and quantitative approaches | Quantitative approaches |

25. Profile of sales, described as seasonal, are calculated with : (1 Pt)

| A               | B                      | C                       | D   |
|-----------------|------------------------|-------------------------|---|
| None approaches | Qualitative approaches | Quantitative approaches | Both, qualitative and quantitative approaches |

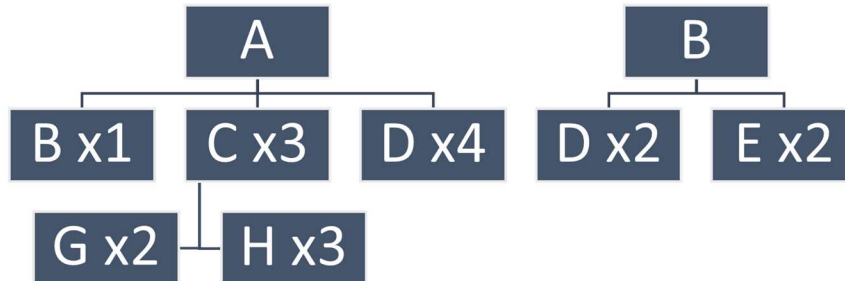
26. What is a BOP ? (1 Pt)

| A                           | B  | C                  | D  |
|-----------------------------|--|--------------------|--|
| A key performance indicator | A list of components composing a finished products | A Bill Of Material | A description of the process, step by step |

27. What is an independent need for a car manufacturer ? (1 Pt)

| A     | B            | C                      | D          |
|-------|--------------|------------------------|------------|
| Motor | Peugeot 207+ | A group of technicians | Windshield |

28. On which part would you run your first net requirement calculation? (1 Pt)



| A | B | C | D |
|---|---|---|---|
| A | B | C | D |

29. On which part would you run your second net requirement calculation? (1 Pt)

| A | B | C | D |
|---|---|---|---|
| A | B | C | D |

30. What is true about the Net Requirement Calculations ? (1 Pt)

| A   | B                             | C   | D   |
|---|-------------------------------|---|---|
| It can be done with an ERP (like Divalto) | It forecast independant needs | It calculates how many components you'll need | It calculates the planification of the production order |

31. Independents needs come from inside the company? (1 Pt)

| A    | B     |
|------|-------|
| True | False |

32. Independent needs can be estimated by forecasts and dependents needs must be calculated ? (1 Pt)

| A    | B     |
|------|-------|
| True | False |



33. In case of overlaid in production, what can you do ? (1 Pt)

| A  | B               | C                      | D                   |
|--|-----------------|------------------------|---------------------|
| Focussing the workforce on a specific reference. | Hiring salaries | Outsourcing activities | Promotional actions |

34. What is a BOM? ? (1 Pt)

| A  | B  | C                           | D                  |
|--|--|-----------------------------|--------------------|
| A list of components composing a finished products | A description of the process, step by step | A key performance indicator | A Bill Of Material |

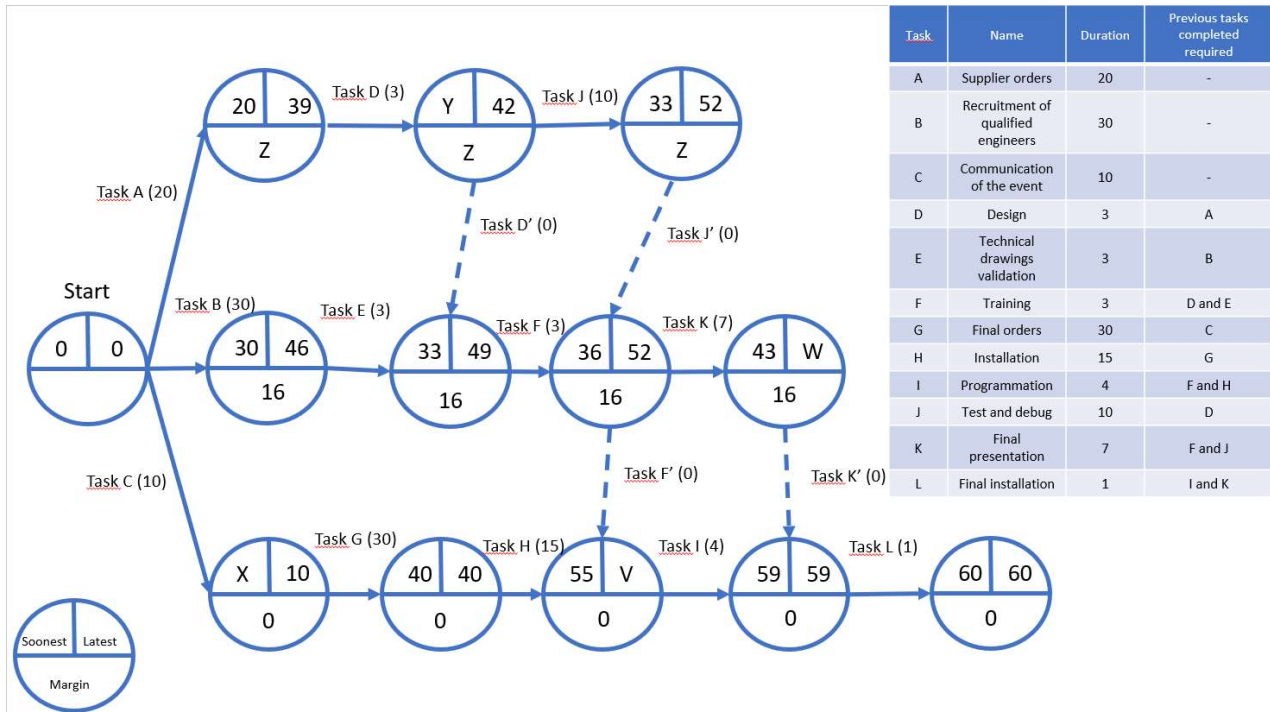
35. What is a dependent need for a car manufacturer ? (1 Pt)

| A                      | B            | C          | D     |
|------------------------|--------------|------------|-------|
| A group of technicians | Peugeot 207+ | Windshield | Motor |

36. With a BOM composed of several levels, we must take care of the requirements coming from all levels ? (1 Pt)

| A    | B     |
|------|-------|
| True | False |

37. What is the value of X in the PERT diagram ? (1 Pt)



| A   | B | C | D  |
|-----|---|---|----|
| 1,5 | 3 | 5 | 10 |

38. PERT (Program Evaluation and Review Technique) is a diagram allowing managing : (1 Pt)

| A           | B        | C         | D                    |
|-------------|----------|-----------|----------------------|
| Requirement | Projects | Suppliers | Chains of production |

39. What is the value of W in the PERT diagram ? (1 Pt)

| A  | B  | C  | D  |
|----|----|----|----|
| 57 | 56 | 55 | 59 |

40. What is the value of V in the PERT diagram ? (1 Pt)

| A  | B  | C  | D  |
|----|----|----|----|
| 59 | 56 | 55 | 57 |

41. What is the value of Z in the PERT diagram ?(1 Pt)

| A  | B  | C  | D  |
|----|----|----|----|
| 19 | 26 | 28 | 23 |

42. What is the task D' ? (1 Pt)

| A              | B               | C              | D           |
|----------------|-----------------|----------------|-------------|
| A fictive task | A priority task | A delayed task | A main task |

43. What is the value of Y in the PERT diagram ? (1 Pt)

| A  | B  | C  | D  |
|----|----|----|----|
| 23 | 28 | 26 | 19 |

44. On this PERT diagram, what is the critical path, the task sequence that allows no delay ? (1 Pt)

| A                             | B                  | C                          | D                          |
|-------------------------------|--------------------|----------------------------|----------------------------|
| No critical path defined here | Task C, G, H, I, L | Task A, D, D', F, F', I, L | Task A, D, J, J', K, K', L |

45. What does the KANBAN system bring ? (1 Pt)

| A  | B  | C  | D  |
|--|--|--|--|
| In contrast to a big security stock, the KANBAN system will amplificate the problem, by revealing them. It will then be possible to work on the problems identified. | Once the good quantity of Kanban required and the good capacity of container defined, it brings a huge help. | Globally it gives you the amount of components needed for a specific finished product. | It will symplify the choice of the customers |

46. What does KANBAN means ? (1 Pt)

| A            | B     | C         | D     |
|--------------|-------|-----------|-------|
| Enough Stock | Stock | Component | Label |