

# Bob Kliger

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## Skills Summary

<b>Languages</b> HTML5, CSS3, JavaScript, Ruby, SQL  <b>Database</b> MongoDB, Mongoose.js, PostgreSQL	<b>Platforms and Frameworks</b> Node.js, Express, Rails, AngularJS  <b>Other</b> Git/GitHub, Heroku, API's, AJAX, JSON, Salesforce.com	<b>Libraries</b> jQuery, Bootstrap  <b>Design</b> Wireframes ER Diagrams User Stories
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## Experience

### Full-Stack Web Developer General Assembly – San Francisco, CA 3/16-6/16

- Attended a 12-week immersive course to learn full-stack web development. Built fully functional applications utilizing Ruby, Rails, JavaScript/jQuery, HTML, and CSS with working knowledge in many other languages, frameworks and web development processes.
- Solo Projects:
  - Chamber Match
    - A web app that allows chamber music players to find appropriate partners in any city at any level.
    - Technologies used: JavaScript, MongoDB, Node.js, Mongoose.js, Express.js, jQuery, HTML, CSS, Bootstrap
  - Shurity
    - A web app currently being used as a demo for a start-up showing a new way to generate recommendations for purchasing electronic products.
    - Technologies used: Ruby on Rails, PostgreSQL, jQuery, HTML, CSS, Bootstrap
- Group Projects:
  - GA Social
    - A web app designed to help students of General Assembly stay in touch. I was primarily responsible for nested comments functionality.
    - Technologies used: Ruby on Rails, PostgreSQL, jQuery, HTML, CSS, Bootstrap

### Senior Consultant-Topline Strategy 10/11-Present

- Provide market intelligence and strategic consulting to various technology firms. Assignments have included due diligence research prior to an acquisition, market research to determine the size of a target market for a new datacenter product and market/competitive intelligence in the field of eProcurement.

### Co-Founder-PlayList Piano 1/09-7/10

- Developed an Internet service to teach people to play their favorite songs on the piano. Technologies included Flash, XML and SEO

**Vice President, Professional Services –Eloquent, Inc. 6/99-8/00**

- Built a staff of 10 web coders and project managers. Eloquent was a leading vendor of education/product launch software services. Performed numerous sales presentations. Responsible for post-sale client management.

**Western Regional Manager, Professional Services-Documentum 1/98-6/98**

- Responsible for consultant scheduling and produced professional service proposals and statements of work. Documentum is one of the leading providers of content management solutions.

**CEO, Workgroup Management, Inc. 89-97**

- Created document/content management consulting company and grew it to 36 consultants. Clients included Cisco Systems, BMC, Sony Semiconductor, Behring Diagnostics, National Semiconductor, Chiron, The Fair, Isaac Company, Intel, and Bank of America. We developed one of the first vertical solutions in the field of Document Management – ECN FasTrack.  
Technologies used: Visual Basic, Documentum, Open Text

Sold company to Documentum.

**Independent Consultant 86-88**

- Installed Walker Financial Systems at numerous clients. Created marketing material for Integral Systems (slide presentations) and Walker (detailed General Ledger product guide).

**Human Resource System Database Product Manager-Integral Systems 85-86**

- Responsible for market positioning and sales support for Integral's line of database-specific product versions. Was featured speaker during a national sales seminar tour.

**Accounts Payable/Purchasing Product Manager-Walker Interactive 84**

- Responsible for the product roadmap for their new line of software as well as sales and user convention presentations.

**Senior Staff Consultant-Arthur Andersen 81-84**

- Coding, Systems Analysis and Technical Project Lead for clients such as Ameritech Publishing, Illinois Bureau of Employment Security, Nissan, and IDS Financial.

## Education

**MBA, University of Illinois, Champaign/Urbana-Major:Finance 1981**

**BA, Mercy College-Major:Music Performance 1977**

**Columbia College, Columbia University 1971-1973**