

Working process :

- A. Create groupworks of 3 to 5 people. Get together.
- B. Take the document to be analyzed. Make sure each group member gets a copy.
- C. Appoint a time keeper who will make sure the process described here is implemented.
- D. Take 5 to maximum 10 minutes to read the first 10 to 20 lines, corresponding to 2 paragraphs.
- E. Decide together where the reading should stop, around 20 lines, or around 2 paragraphs.
- F. Individually underline, or identify what seem to be the key ideas, the core concepts of the paragraphs you just read.
- G. After these 5 to 10 minutes, make a round of the table and give everybody the task to expose in 2 to 3 minutes what the part of the text read is about : the key ideas, definitions, theories exposed.
- H. Appoint a group secretary who has the task to write, on behalf of the group, a summary of the paragraph read. The summary should be approximately 10% of the length of the paragraphs read and summarized, and should be made on the basis of a consensus (consensus = not something that everyone agrees with, but something that everyone can live with).
- I. Communicate the summary made to the class.

When the entire document has been read, and therefore a summary of the whole document written by each workgroup, take the summary of your group and together as a group answer the following questions :

- 1- What is the nature of this document ? Who wrote it ? For what main purpose ? On what support is the document published and made available to readers ?
- 2- What is the title of the document ?
- 3- What is the main topic / idea / theory / thesis developed ?
- 4- What did you learn from analyzing this document ?
- 5- What issues was of interest for you ?
- 6- What issue do you disagree with ?
- 7- Describe an example used in the document sustaining its conclusion.
- 8- Confront those key elements with your own experience of business and companies :
 - a. What similarities did you identify with what you've experienced yourself ?
 - b. What differences, inconsistencies can you identify between what's in the document and your own experience ?
 - c. What content in the document could be useful and used, either in a company you know, or in a project you work or worked for ?