



Says

What have we heard them say?
What can we imagine them saying?



Thinks

What are their wants, needs, hopes, and dreams?
What other thoughts might influence their behavior?

I consider the true “dream home” to be the home that fits you at the right time of your life. If your home just does not fit, then it may be time to look for another ideal dream home. And hey, it's okay if you end up like me with multiple dream homes during your lifetime.

he house that I fancy would be considerably big with four rooms and a spacious common area. My dream house should be comfortable for my parents, grandparents and siblings.

One of the most important elements to a dream home is comfort. Comfort can be achieved through multiple methods. However, color is one of the easiest ways to do this. Incorporating your favorite colors in various areas of your home is important to how you will feel about your home in the long run.

A dream is an inspiring picture of the future that energizes your mind, will and emotions, empowering you to do everything you can to achieve it

Having a place that one can call their own is a point of pride and accomplishment. 1. Point of Pride: As said above, having a place that one can call their own gives a sense of accomplishment like no other.

1. Keep separate lists. Maintain individual “wants” and “needs” lists. ...
2. Take your time. Keep both lists open for brainstorming sessions, as well as random thoughts. ...
3. Start a clip file. ...
4. Think outside the kitchen. ...
5. Community considerations. ...
6. List your don't's.



Dream Homes Realty

- 5 Important Steps to Making your Dream Home a Reality
1. Step One: Determine Your Dream Home Location.
 2. Step Two: Identify How You Will Finance Your Dream Home.
 3. Step Three: Know Your Style and Your “Must Haves”
 4. Step Four: Find a Builder or Contractor.
 5. Step Five: Walk Through Any Additional Things to Consider.

- I prefer a small two storey house, as big houses are difficult to maintain and clean.
- My house would have three bedrooms, a lobby, a kitchen, a small lawn in the front and a kitchen garden too.
- I am very fond of cooking, and I wanted to grow my own vegetables.

Users at Dreamhouse Reality are only allowed **to see opportunities they own.** Leadership wants an enterprise- wide dashboard of all open opportunities in the pipeline so that users can see how the company is performing at any point in time.

a leading construction company committed to delivering exceptional building solutions. With over two decades of experience, we have established ourselves as a trusted name in the industry.

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certain objective truths about the past do exist —since Grace really died and Richard really loosed the dog that killed her—but also that individuals have to make subjective judgments about what happened, which often leads to confusion and interpersonal conflict.



Does

What behavior have we observed?
What can we imagine them doing?



Feels

What are their fears, frustrations, and anxieties?
What other feelings might influence their behavior?