

## Blackbaud Data Warehouse Tables and QlikView Reporting Customization

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# Blackbaud CRM™ DEVELOPERS' CONFERENCE

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## Agenda

- Demonstration of the tables in QlikView WRAP tool
- Overview of how we created the tables
- Share some of the challenges we had
- Share some of the benefits of the tables

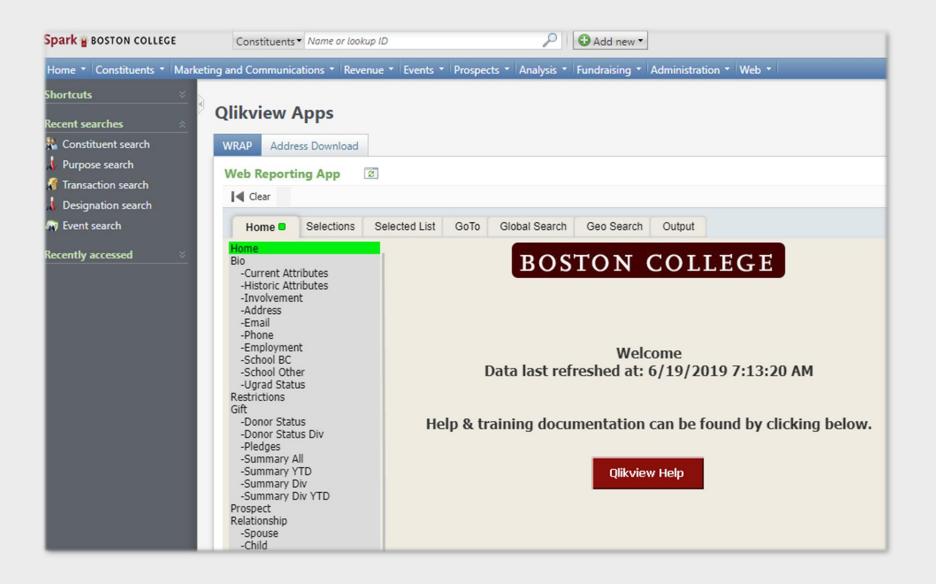


## WEB REPORTING APP (WRAP)

Demo

#### **QLIKVIEW**

Web Reporting App (WRAP)



### "The Matrix"

Cash and Commitment Matrix							
			Controller's		Fundraising		
Revenue Type	Transaction Type	Application	Cash	Commit	Cash	Commit	
Outright Gift	Payment	Donation	Yes	Yes	Yes	Yes	
Recurring Gift	Recurring Gift	Donation	No	No	No	No	
Recurring Gift Payment	Payment	Recurring Gift	Yes	Yes	Yes	Yes	
Pledge - Conditional	Pledge	Donation	No	No	No	Yes	
Pledge Payment - Conditional	Payment	Pledge	Yes	Yes	Yes	No	
Pledge - Non-Conditional	Pledge	Donation	No	Yes	No	Yes	
Pledge Payment - Non-Conditional	Payment	Pledge	Yes	No	Yes	No	
Matching Gift Pledge	MG Claim	Donation	No	No	No	Yes	
Matching Gift Payment	Payment	MG Claim	Yes	Yes	Yes	No	
Bequest Pledge	Planned Gift	Donation	No	No	No	Yes	
Bequest Payment	Payment	Planned Gift	Yes	Yes	Yes	No	
Life Insurance Pledge	Planned Gift	Donation	No	No	No	Yes	
Life Insurance	Payment	Planned Gift	Yes	Yes	Yes	No	
CGA, CRAT, CRUT, CLAT, CLUT, Retained life estate, Pooled Income	Planned Gift	Donation	Yes	Yes	No	Yes	
CGA, CRAT, CRUT, CLAT, CLUT, Retained life estate, Pooled Income	Payment	Planned Gift	No	No	Yes	No	

## **Global Changes** and **Smartfields**

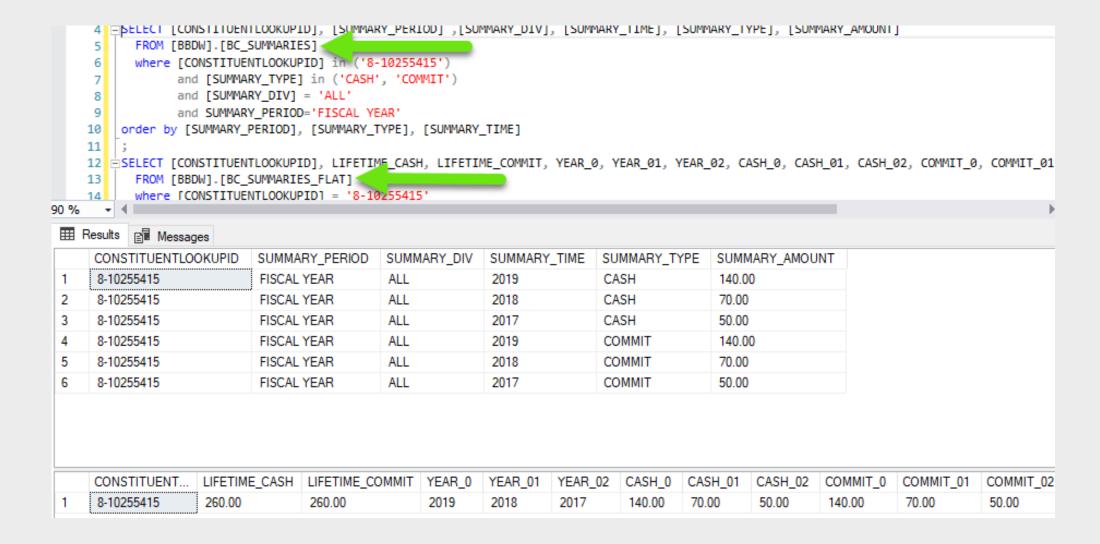
- Recognition Credit –
   Hard, Soft, Assumed,
   Matching, Reporting
- Revenue
   Constituency –
   stamped on gift at
   point in time (static)
- Primary Household Member

Recognition credits (4)	Ø Edit revenue constituency       S	
Designation/Constituent	Amount Type	Effective date Constituency Override
✓ Nursing School	\$25.00	
	\$25.00 Soft	6/13/2018
	\$25.00 Reporting	6/13/2018 Revenue Grad Alum
	\$25.00 Hard	6/13/2018

## Data Dictionary – (\*see detailed specifications)

Custo	Custom BBDW tables				
#	TABLE	DESCRIPTION			
1	BC_ALL_REVENUE	Split Revenue ID transaction level detail for all donors by Recognition Credit type			
2	BC_SUMMARIES	Summary of the BC_ALL_REVENUE table by donor, by CASH and COMMIT totals, by fiscal year and by Division			
3	BC_SUMMARIES_FLAT	Flatten BC_SUMMARIES by donor for CASH, COMMIT totals for last 10 fiscal years and Lifetime			
4	BC_SUMMARIES_DIV_FLAT	Flatten BC_SUMMARIES by donor and by Division for CASH, COMMIT totals for last 10 fiscal years and Lifetime			
5	BC_DONOR_STATUS	Using BC_SUMMARIES creates donor_status for all constituents for each fiscal year (for last 10 fiscal years)			
6	BC_DONOR_STATUS_DIV	Using BC_SUMMARIES creates donor_status for all constituents by Division for each fiscal year (for last 10 fiscal years)			
7	BC_DIRECT_MAIL	Biographical detail by constituent (includes primary address, education, spouse, constituency, etc)			
8	BC_ADDRESS	Includes all valid addresses and incorporates logic for seasonal dates			
9	FACT_REVENUECOMMITMENT_EXT	Includes detail by Split Revenue ID for all open pledges and includes past due, current due and next 5 years total due			
10	BC_UGRAD_STATUS	For each fiscal year (for last 10 fiscal years) for all Undergraduate Alumni, create reunion groupings			
11	BC_PARTICIPATION_STATIC	For each fiscal year store constituent's Undergraduate status and participation status at the start of each fiscal year			
12	BC_SCHOOL	Boston College schools and groupings			
13	BC_FISCAL_YEAR	Sets current fiscal year			
14	BC_PROSPECT	Prospect detail by constituent (includes Prospect Manager, Rating, Prospect Status, etc)			
15	BC_OPPORTUNITIES	Opportunity details			
16	BC_EVENT_GUEST	Event detail by registrant			

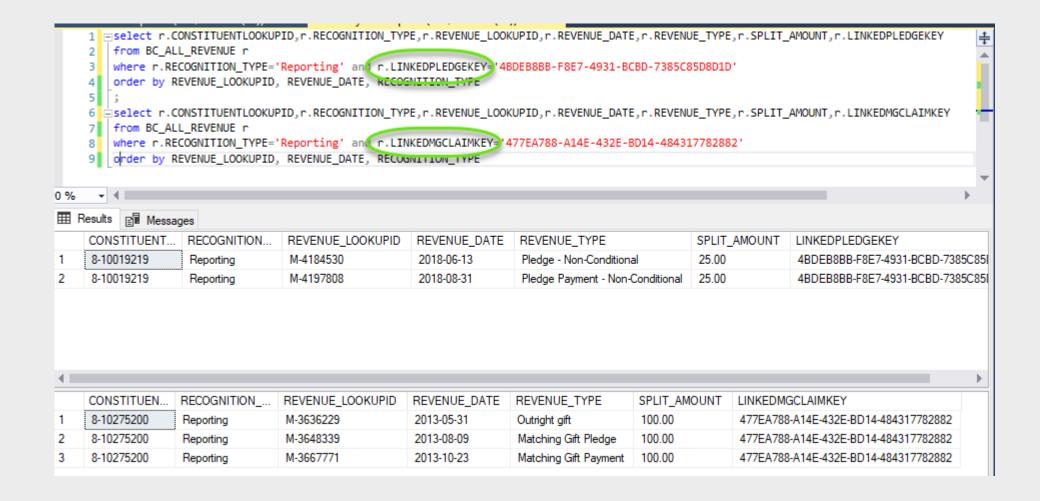
### **Total Amounts Reconcile at detail and summary**



## \_Stage tables used for ETL fails

■ BBDW.BC\_ADDRESS ■ BBDW.BC\_ADDRESS\_STAGE ■ BBDW.BC\_ALL\_REVENUE ■ BBDW.BC\_ALL\_REVENUE\_STAGE ■ BBDW.BC\_CLIPBOARD\_DETAIL ■ BBDW.BC\_CLIPBOARD\_HEADER ■ BBDW.BC\_DIRECT\_MAIL ■ BBDW.BC\_DIRECT\_MAIL\_STAGE ■ BBDW.BC\_DONOR\_STATUS ■ BBDW.BC\_DONOR\_STATUS\_DIV ■ BBDW.BC\_DONOR\_STATUS\_DIV\_STAGE ■ BBDW.BC\_DONOR\_STATUS\_STAGE ■ BBDW.BC\_FISCAL\_YEAR ■ BBDW.BC\_FISCAL\_YEAR\_STAGE ■ BBDW.BC\_PARTICIPATION\_STATIC ■ BBDW.BC\_PROSPECT ■ BBDW.BC\_PROSPECT\_STAGE ■ BBDW.BC\_SCHOOL ■ BBDW.BC\_SUMMARIES ■ BBDW.BC\_SUMMARIES\_DIV\_FLAT ■ ■ BBDW.BC\_SUMMARIES\_DIV\_FLAT\_STAGE ■ BBDW.BC\_SUMMARIES\_FLAT ■ BBDW.BC\_SUMMARIES\_FLAT\_STAGE ■ BBDW.BC\_SUMMARIES\_STAGE

#### Links all associated transactions





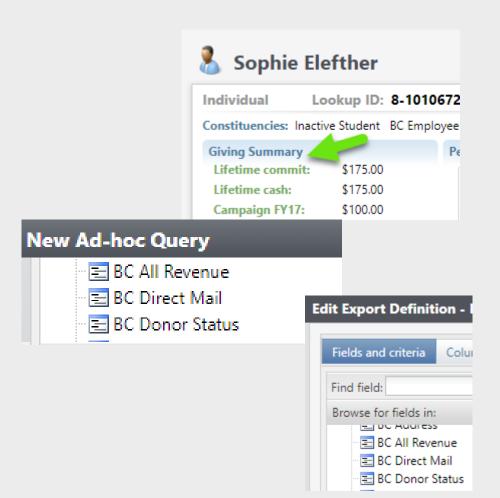
## "WRITE BACK" TABLES TO OLTP

Tiles

Ad-hoc Query, Exports, Reports

Gift Receipts

Outbound files for integrations



## THANK YOU!

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