



# Unit 7

## Building the IS-LM Model

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### *Learning Objectives*

- the IS curve, and its relation to the Keynesian cross
- the LM curve, and its relation to the theory of liquidity preference
- how the IS-LM model determines income/output and the interest rate in the short run when  $P$  is fixed



## Contents

1. The IS curve
2. The LM curve
3. The Equilibrium in goods and money markets
4. Impact of fiscal and monetary policy under IS-LM Model

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## The IS – LM Model

- IS–LM model, or Hicks–Hansen model, is a two-dimensional macroeconomic tool that shows the relationship between interest rates and real output in goods and services market.
  - The model was created, developed and taught by J. M. Keynes. However, it is often believed that John Hicks invented it in 1937, and was later extended by Alvin Hansen.
- IS: Investment – Saving
- LM: Liquidity preference – Money supply



## Building the IS Curve

- IS curve Relationship between aggregate output and the interest rate in the goods market.
- The IS curve represents various combinations of interest and income/output along which the goods market is in equilibrium.



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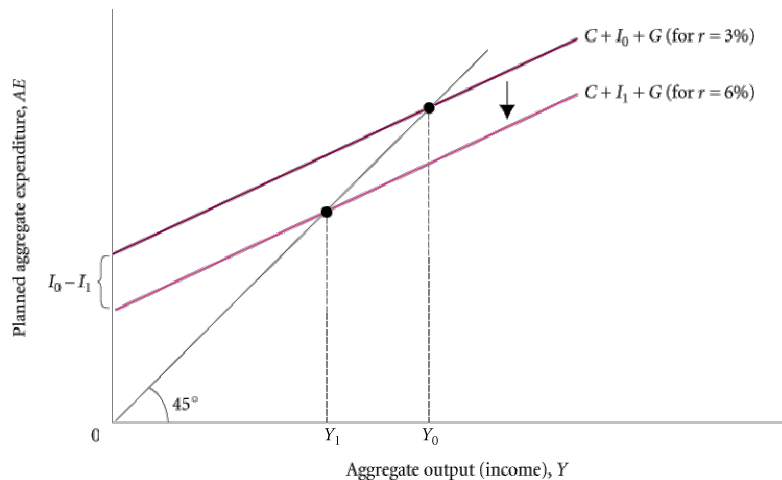


## The Effect of an Interest Rate Change on Planned Aggregate Expenditure and Equilibrium Output

- A high interest rate ( $r$ ) discourages planned investment ( $I$ ).
- Planned investment is a part of planned aggregate expenditure ( $AE$ ).
- Thus, when the interest rate rises, planned aggregate expenditure ( $AE$ ) at every level of income falls.
- Finally, a decrease in planned aggregate expenditure lowers equilibrium output (income) ( $Y$ ) by a multiple of the initial decrease in planned investment.



## The Effect of an Interest Rate Increase on Planned Aggregate Expenditure and Equilibrium Output



An increase in the interest rate from 3 percent to 6 percent lowers planned aggregate expenditure and thus reduces equilibrium output from  $Y_0$  to  $Y_1$ .



## The Effect of an Interest Rate Change on Planned Aggregate Expenditure and Equilibrium Output

- Using a convenient shorthand:

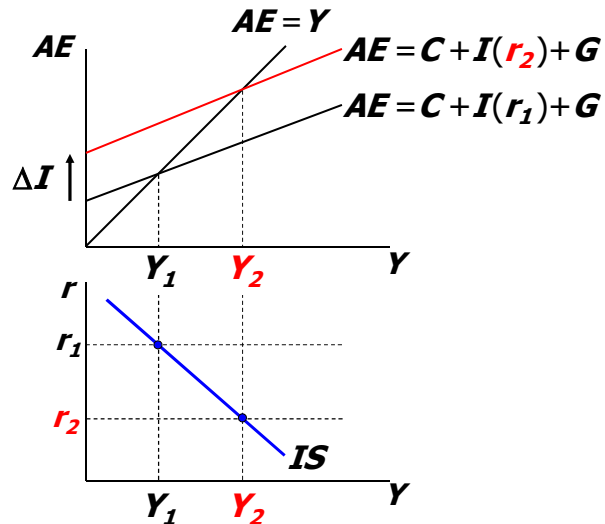
$$r \uparrow \rightarrow I \downarrow \rightarrow AE \downarrow \rightarrow Y \downarrow$$

$$r \downarrow \rightarrow I \uparrow \rightarrow AE \uparrow \rightarrow Y \uparrow$$



## Deriving the IS curve

$\downarrow r \Rightarrow \uparrow I$   
 $\Rightarrow \uparrow AE$   
 $\Rightarrow \uparrow Y$



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## Why the IS curve is negatively sloped?

- A fall in the interest rate motivates firms to increase investment spending, which drives up total planned spending (AE).
- To restore equilibrium in the goods market, output (a.k.a. actual expenditure, Y) must increase.

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## Construct IS Function

Components of Keynesian Cross Model:

$$C = C_0 + mpcY_D$$

$$I = I_0 + I_r r$$

$$G = G_0$$

$$T = T_0$$

$$AE = C_0 + mpc(Y - T_0) + I_0 + I_r r + G_0$$

$$AE = [C_0 + I_0 + G_0 - mpc T_0] + mpcY + I_r r$$

At equilibrium in good market:  $Y = AE$

$$\rightarrow IS: Y = \frac{[C_0 + I_0 + G_0 - mpc T_0] + I_r r}{1 - mpc}$$

An economy:

Good Market

$$C = 200 + 0.8(Y - T)$$

$$I = 100 - 500r$$

$$G = 80$$

$$T = 80$$

Find the IS function?



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## Fiscal Policy and the IS curve

- We can use the IS-LM model to see how fiscal policy (G and T) affects aggregate demand and output.
- Let's start by using the Keynesian cross to see how fiscal policy shifts the IS curve...

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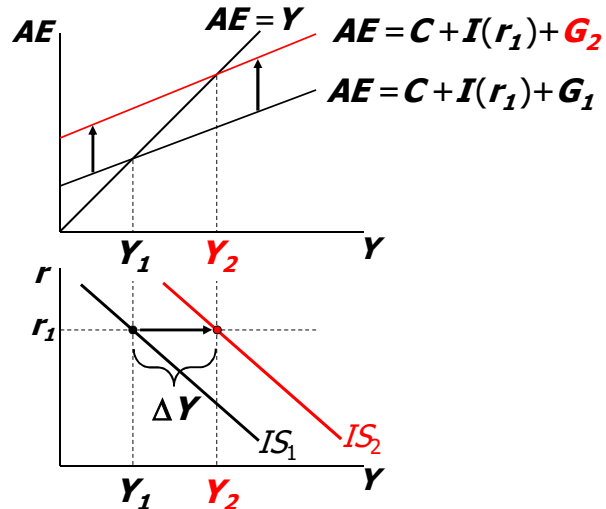


## Shifting the IS curve: $\Delta G$

At any value of  $r$ ,  
 $\uparrow G \Rightarrow \uparrow AE \Rightarrow \uparrow Y$   
...so the  $IS$  curve shifts to the right.

The horizontal distance of the  $IS$  shift equals

$$\Delta Y = \frac{1}{1-MPC} \Delta G$$



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## Exercise: Shifting the IS curve

- Use the diagram of the Keynesian cross to show how an increase in taxes shifts the  $IS$  curve.

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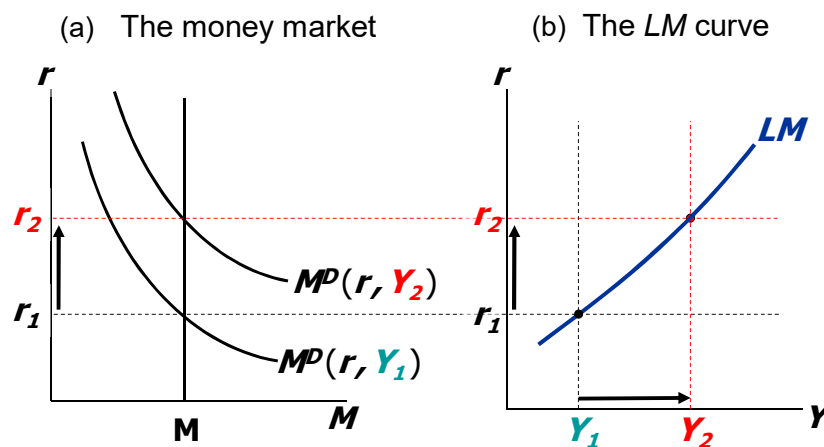
## Developing LM curve

- The LM curve shows the combinations of interest rates and levels of real income for which the money market is in equilibrium.
- At  $Y_1 \rightarrow M_1^D = C_M - c_r r + c_Y Y_1 \rightarrow M^S = M_1^D \rightarrow \text{equilibrium } r_1$
- At  $Y_2 \rightarrow M_2^D = C_M - c_r r + c_Y Y_2 \rightarrow M^S = M_2^D \rightarrow \text{equilibrium } r_2$
- $Y_2 > Y_1$  .....then .....  $r_2 > r_1$

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## Deriving the LM curve



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## Why the *LM* curve is upward sloping?

- An increase in income raises money demand.
- Since the supply of money is fixed, there is now excess demand in the money market at the initial interest rate.
- The interest rate must rise to restore equilibrium in the money market.

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## Construct LM Function

- $M^D = C_M - c_r r + c_Y Y$
- $M^S = M1$
- $M^S = M^D \rightarrow M1 = C_M - c_r r + c_Y Y$

$$\rightarrow \text{LM: } r = \frac{(C_M - M1) + c_Y Y}{c_r}$$

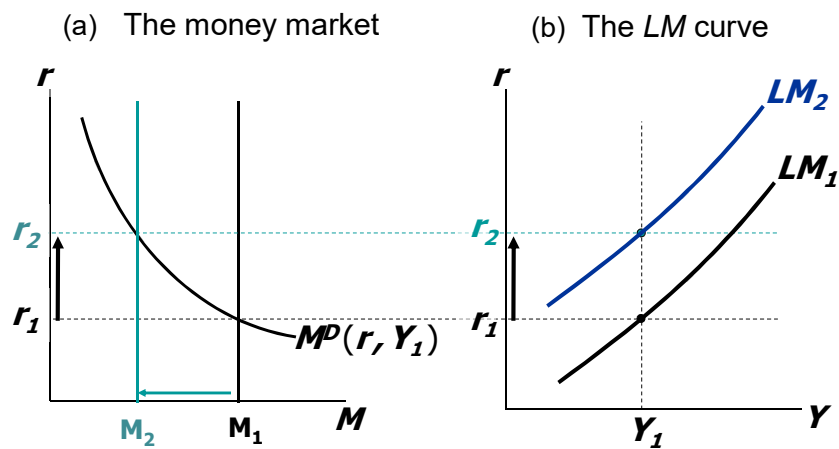
An economy:  
Money market  
 $MD = 200 - 300r + 0.3Y$   
 $MS = 650$   
Find the LM function?



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## How $\Delta M$ shifts the $LM$ curve



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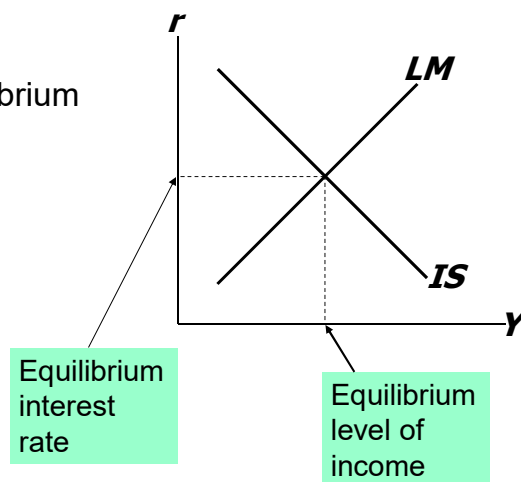


## The short-run equilibrium

The short-run equilibrium is the combination of  $r$  and  $Y$  that simultaneously satisfies the equilibrium conditions in the goods & money markets:

$$Y = AE \rightarrow Y = C + I(r) + G$$

$$M^S = M^D \rightarrow M^S = C_M - c_r r + c_Y Y$$



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## Find Equilibrium Interest Rate and Income?

Good Market  
 $C = 200 + 0.8(Y - T)$   
 $I = 100 - 500r$   
 $G = 80$   
 $T = 80$   
IS: .....

Money market  
 $MD = 200 - 300r + 0.3Y$   
 $MS = 650$   
LM: .....



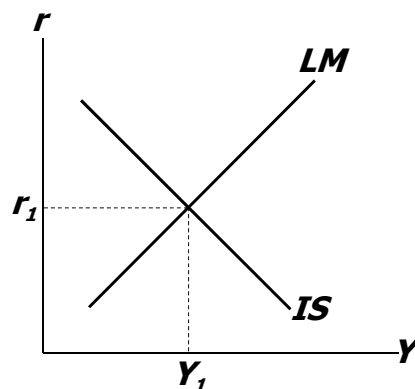
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## Policy analysis with the *IS-LM* model

We can use the *IS-LM* model to analyze the effects of

- fiscal policy: ***G*** and/or ***T***
- monetary policy: ***M***

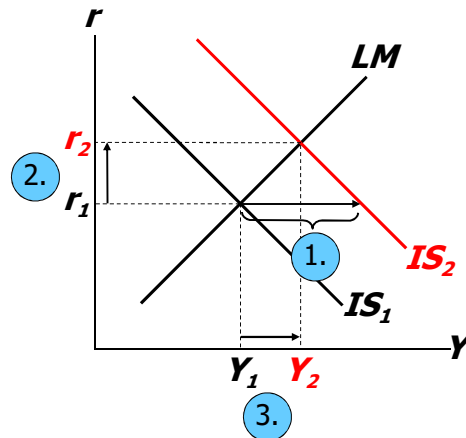


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## An increase in government purchases

1.  $IS$  curve shifts right  
by  $\frac{1}{1-MPC} \Delta G$   
causing output & income to rise.
2. This raises money demand,  
causing the interest rate to rise...
3. ...which reduces investment, so  
the final increase in  $Y$   
is smaller than  $\frac{1}{1-MPC} \Delta G$



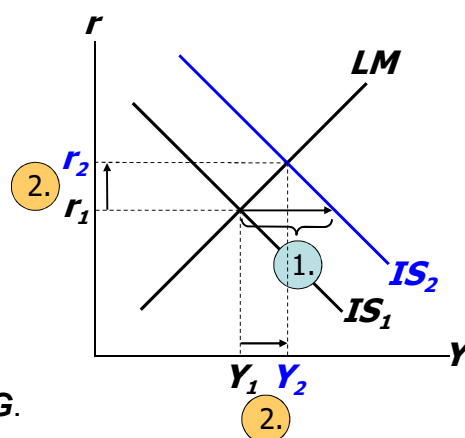
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## A tax cut

Consumers save  $(1-MPC)$  of the tax cut, so the initial boost in spending is smaller for  $\Delta T$  than for an equal  $\Delta G$ ... and the  $IS$  curve shifts by

1.  $\frac{-MPC}{1-MPC} \Delta T$
2. ...so the effects on  $r$  and  $Y$  are  
smaller for  $\Delta T$  than for an equal  $\Delta G$ .

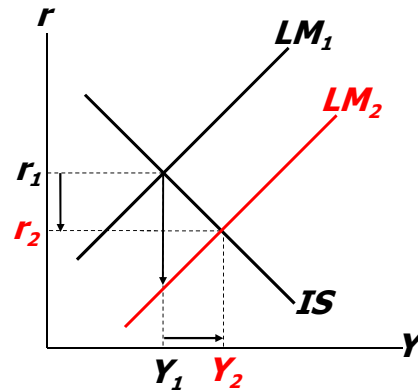


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## Monetary policy: An increase in $M$

1.  $\Delta M > 0$  shifts the  $LM$  curve down (or to the right)
2. ...causing the interest rate to fall
3. ...which increases investment, causing output & income to rise.



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## Interaction between monetary & fiscal policy

- Model:  
Monetary & fiscal policy variables ( $M$ ,  $G$ , and  $T$ ) are exogenous.
- Real world:  
Monetary policymakers may adjust  $M$  in response to changes in fiscal policy, or vice versa.
- Such interaction may alter the impact of the original policy change.

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## The Central Bank's response to $\Delta G > 0$

- Suppose the government increases  $G$ .
- Possible central bank responses:
  1. hold  $M$  constant
  2. hold  $r$  constant
  3. hold  $Y$  constant
- In each case, the effects of the  $\Delta G$  are different:

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## Response 1: Hold $M$ constant

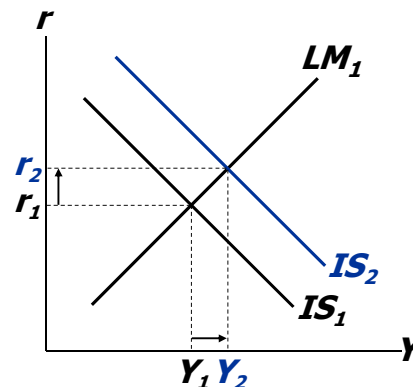
If the government raises  $G$ , the  $IS$  curve shifts right.

If central bank holds  $M$  constant, then  $LM$  curve doesn't shift.

Results:

$$\Delta Y = Y_2 - Y_1$$

$$\Delta r = r_2 - r_1$$



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## Response 2: Hold $r$ constant

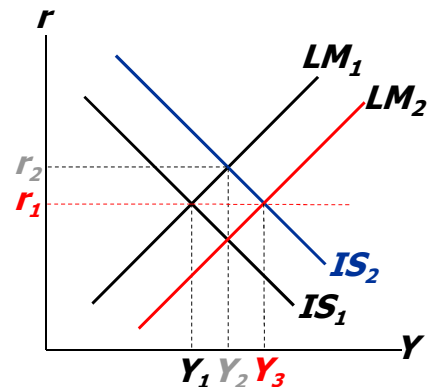
If the government raises  $G$ , the  $IS$  curve shifts right.

To keep  $r$  constant, central bank increases  $M$  to shift  $LM$  curve right.

Results:

$$\Delta Y = Y_3 - Y_1$$

$$\Delta r = 0$$



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## Response 3: Hold $Y$ constant

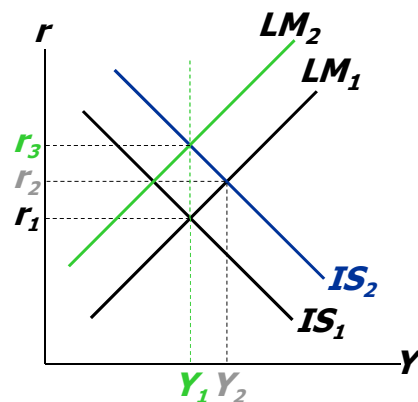
If government raises  $G$ , the  $IS$  curve shifts right.

To keep  $Y$  constant, central bank reduces  $M$  to shift  $LM$  curve left.

Results:

$$\Delta Y = 0$$

$$\Delta r = r_3 - r_1$$



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## Estimates of fiscal policy multipliers

*from the DRI macroeconometric model*

Assumption about monetary policy	Estimated value of $\Delta Y/\Delta G$	Estimated value of $\Delta Y/\Delta T$
Fed holds money supply constant	0.60	-0.26
Fed holds nominal interest rate constant	1.93	-1.19

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## Practice

Illustrate each of the following situations with a graph showing the IS – LM model, and explain what happens to the equilibrium values of the interest rate and output:

1. An increase in public spending by the government with the money supply held constant.
2. An increase in interest rates by the central bank to offset the effects of a reduction in taxation on prices.
3. An increase in the aggregate price level due to a rise in world energy prices. The central bank and the government do not react.
4. A decrease in the money supply due to inflationary pressures by the central bank in an attempt to keep the real money supply constant.
5. A decrease in public spending by the government with the interest rates held constant by the central bank.

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