

Wats Up at Watson

November/December 2017

Wats Inside?

Pgs. 2-3 Employee Interview

Pgs. 4-5 Hot Ingredients

Pgs. 12-13 Pillow Talk

Pgs. 18-19 Wats Good?

and so much more!

The Fresh Prince of Chem Eng

Amit Sinha

“Three regional dessert differences: Southerners really like their stuff loaded with fat and sugar - makes it all so yummy. Arizonians tend to eat a little more healthy comparatively, but they are so close to the fun state of California where fit & healthy are valued. Minneapolis desserts were the best. Portion size was right & not too sweet or caloric, less choices but then again portion vs price... are you getting the bang for your buck?”

Amit, originally from Mumbai (formerly Bombay) the capital city of the Indian state of Maharashtra, moved to South Carolina at the tender age of 8. Admittedly, for Amit growing up in the South, especially for a foreigner, was a bit challenging and “took a lot of adjustments.” One of the most challenging aspects was school. However, with the help of his teachers, who kept pushing him and knew his capabilities, Amit eventually excelled there too. Amit eventually went on to the University of South Carolina for both his BS and MS in Chemical Engineering. Immediately following graduation Amit's job opportunities landed him in the Pharma Industry developing active pharmaceutical ingredients. In time he found it wasn't enjoyable work because he was working with harsh chemicals and was never privy to what the drug was for. Unlike Watson, the company he worked for

didn't put their name on the products, they did the value-add for the customer. Health hazards and transparency led him to seek employment elsewhere in Arizona where he helped create a new formula for Ester C that extended the patent. It was here Amit decided to know all the ins and outs of the business a MBA in Marketing from Regis University, Colorado was in order. Having the whole picture from finance to marketing to sales really delivers the whole picture when dealing with a product. The MBA traveled Amit to Long Island marketing Ester-C with a wealth of advertising experience. Out of the blue and invite to an upstate Premix Company appeared. Amit's thirst for knowledge was again teased with the ability to set up a total process R&D Lab and learning new to him technologies. The bonus to this new position was having the knowledge to be able to tell someone what a certain

ingredient can and can not do based on what he learned about healthy nutrition and various ingredients. From there Minneapolis called... this time to specialize and learn all about contract manufacturing and spray drying. Spray drying is taking a liquid slurry and converting it to a powder. Why is this important? Well aside from logistically, where transporting liquid is harder than powder, you might want to spray dry to improve stability, prevent oxidation or taste mask something. The best way to explain spray drying vs. fluid bed is by looking at a chocolate chip cookie and M&M. Fluid bed encapsulation gives you this perfect coating like an M&M while the spray drying encapsulation is like a Chocolate Chip Cookie, as some of the chips are in the cookie and others are exposed. New developments in spray drying include, spray drying with a ultrasonic nozzle which is hard to scale up as it is very expensive to do, as well as



low temperature spraying which gives you a much more stable product since you are drying at much lower temps (140F instead of 290F). Few companies can do this so production options are limited right now. How do Minneapolis and spray drying tie into Watson? insert trade shows... after meeting several key Watson members, one thing led to another and here Amit sits! "I was looking forward to furthering my knowledge in the premix industry as well as keep working with spray drying so the fit was great career wise! But what truly impressed me and continues to do so ... is how active Watson is in the community. Having worked in so many different companies, social impact is limited or is regulated to writing a check but here we do so many cool things like having a company garden, shopping trips for disaster relief, vitamin donations, soup kitchens, toy drives... I mean

just kudos to the Watson family for caring for not only it's employees but also for the community. I really like the familial vibe that resides here in Watson."

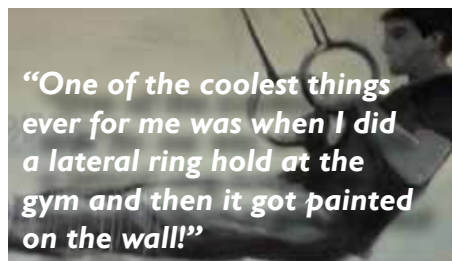
"Every once in a while you hit a wall on projects. It does not mean it's necessarily a dead project as much as a learning opportunity that takes further nurturing. Most days it's not even a formulation issue but a customer decision on what they really want. Two things I feel that make a huge impact at Watson are the A250 and Beta Carotene 1%. Both products have been problematic in terms of stability so the new formulas have significantly improved. An added bonus is that beta carotene 15% also comes in a truly clear version now. We make incredible strides here everyday." "Long term I would like to be part of an Innovation Center at Watson. This possibly having more direct reports who are interested in innovation like I am. I would like to use my skills to find what's new in the industry, what's trending and then go out and engage these companies, entrepreneurs, bring back their feedback/action items for Watson and Watson's sales team to be able

implement some sort of trial/incubation period. Learning about new ingredients, be it in food or sport nutrition is something that I really like and am good at discovering so leveraging that into a more tangible way would be important to me."

Recently Amit lost his best friend. His dog, Nyki (said Nike) who was 10 yrs old & had been with him since his days in AZ. He knew him since he was 10 wks old & longer than his wife! Nyki & Amit had gone on multiple trips, hiking etc., definitely his best friend & first pet. Amit was really scared of dogs growing up & even though he had a dog, is still a little cautious around bigger dogs. Nyki passed away over Thanksgiving due to his brain tumor found earlier in the month. Within a few weeks both their lives changed forever. He says "I'll never forget my constant companion during all my moves, we lived in 5 states together! Nyki definitely helped shape me as a person over the last decade just like any other person would that I have met. May he rest in peace!"



Outside of work, Crossfit drives Amit to stay active & healthy.



"One of the coolest things ever for me was when I did a lateral ring hold at the gym and then it got painted on the wall!"



Hottingredients

Amit Sinha tells us the benefits & uses of on trend food ingredients



Turmeric:

Have you had Turmeric latte recently? Or how about a Turmeric supplement? Perhaps you cook with it? Turmeric is prevalent in many products today and can be used for many and various applications. Turmeric is part of the ginger family and is used for its Polyphenol Curcumin. Curcumin is what gives Turmeric the vibrant yellow hue that you see. You can use Turmeric for various reasons but it is used in the formulations for mental, joint, and prostate health. Some products use Turmeric as a way to help with gastrointestinal issues as well as blood sugar maintenance. Turmeric's properties allow it to be used for its antioxidant properties and as a food colorant. Turmeric can be a good source for not only Manganese and Iron but also for Fiber, Vitamin B6, Magnesium, and of course Vitamin C. Applications can include desserts, margarines, protein bars, beverages, and cosmetic creams and cleansers. It might even show up in your toothpaste someday just like charcoal toothpaste which is slowly catching on in the Western world! If you are trying to formulate with it, definitely look at the Curcumin content as that will indicate the strength of the product in the formula.

Dragonfruit:

Have you been to Whole foods or Trader Joe's lately? There is a section there of exotic fruits and you can find Dragonfruit there. Dragonfruit is part of the cactus family and has a distinct color. It has a red or yellow skin (typically you'll find red) with spikes similar to a pineapple and small black seeds inside with texture similar to a pear and kiwi. At stores it is sold as either a fruit or pink paste for smoothies but if you are formulating with it, it will most likely be sold as a vibrant pink powder. Dragonfruits are rich in antioxidants like Vitamin C and also B vitamins, Carotenes, Calcium, Iron, Protein, Fiber, and Phosphorus. The seeds are high in polyunsaturated fats (omega-3 and omega-6 fatty acids). Like Turmeric, it can also be used as a food colorant. Applications for it include beverages, salads, salsas, ice cream, tablets, capsules, sports nutrition products, desserts, and dietary supplements. The application breadth of this ingredient allows a formulator to use it for blood sugar maintenance, blood pressure maintenance as well as to promote healthy blood and tissue formation, immune strength support, GI, and cardiovascular support.



Hobbingredients



Coffee fruit:

Do you drink coffee? Sure you know about the bean but have you heard about Coffee Fruit? Coffee Fruit is the pulp surrounding the coffee bean. A coffee bean is the seed of a coffee cherry, a fruit. The fruit, the pulp, of a coffee cherry is commonly referred to as Cascara. It is considered more potent than super fruits such as Acai. Coffee Fruit has an ORAC value 4x that of Acai—that's a huge difference and definitely results in it being a good antioxidant. The Coffee Fruit product line developed because so much food waste was occurring once the beans were collected that it only made sense to do something with the pulp. Companies such as Kona Red and Bai already use it as an antioxidant ingredient so it is getting industry acceptance as well. Applications for it include food, beverages, shakes, teas, cosmetics, and dietary supplements. Coffee Fruit can be used to help regulate blood pressure, brain health, and immune support. It is nutrient rich with not only caffeine but also fiber, protein, iron and vitamins. Coffee fruit can also be used as coffee flour (yes, it is sold this way) to be added to regular baking flour so that you can enhance the nutrient and flavor profile.

Turmeric Tea Recipe (How to Make Golden Milk)

prep 2 mins cook 3 mins total 5 mins yield 4

Turmeric tea (also called golden milk) is a great way to get the benefits of turmeric daily. Find out how to make this ancient health-boosting drink in under 5 minutes!

Ingredients

- *2 cups of milk of choice (almond, pecan, coconut, and dairy all work in this recipe) or use bone broth in place of the milk for a more hearty tea
- *1 tsp turmeric or turmeric spice mix (where to get it)
- *1/2 tsp cinnamon (where to find it)
- *pinch of black pepper (increases absorption)
- *tiny piece of fresh, peeled ginger root or 1/4 tsp ginger powder
- *pinch of cayenne pepper (optional)
- *1 tsp raw honey or maple syrup to taste (optional)

Instructions

- 1- blend all ingredients in a high-speed blender until smooth.
- 2- pour into a small saucepan and heat for 3-5 minutes over medium heat until hot but not boiling.
- 3- Drink immediately.

Notes

This may stain blenders and countertops. The color will eventually fade, but making a thick paste of baking soda and water and scrubbing the stain can help. Recipe can be halved or doubled if needed.



Shop n' Ship Challenge for Puerto Rico!

On November 3rd 2017 Watson hosted a Shop n' Ship Challenge. Whereas we have done them in the past, 2017's challenge was for our employees to buy as much non-perishable food to ship to Puerto Rico. The Puerto Rico Disaster touched many here at Watson due to the fact that a lot of our employees have family there. This Shop n' Ship challenge was by far our biggest yet with a total of 17 participants! Our company gave \$100 to each employee to see how much food they could purchase in that monetary confine. Employees had the weekend of November 4th & 5th to purchase their items and bring them back to the company on Monday, November 6th! The total shopper food count ended up being 1,843 items for \$1,700.00! We then asked some of our customers to help

our cause and were answered by 1000 French Vanilla EAS Sports Nutrition Drinks! November 8th & 9th we held a packing event to box up items to prepare for shipping to Puerto Rico! From Customer Service, R&D to Production our turn out of employees that helped package boxes with care was astounding! Watson also had some exceptional visitors from the Milestones Behavioral Services. Milestones campus serves students ages 3-21 across the spectrum that demonstrate moderate to high functioning skills on the autism spectrum and related disabilities. The school sponsors a program where they bring students to different businesses to learn work and life skills. The students were a huge welcome help in our packing event and did a really organized professional job

at filling those boxes! At the end of the event, we as a team packed 3 pallets of 152 boxes! In addition Watson purchased 10 Pure2Go Water Filtration system and replacement filters for our employee's families that may still be without drinking water. The Pure 2 Go Water Purification Kit can filter up to 300 gallons per filter making sure their families and surrounding families will have clean drinking water until they are up and running again!





Our next challenge was getting the items to Puerto Rico as 70% of Puerto Rico is out of electricity, supplies & basic human necessities. Luckily, Pu Sie Lo's sister works for a wonderful company called MCS where she is the Public Relations & Promotions Coordinator for Marketing & Corporate Communications. Her company has, since 2010, been helping a Social Responsibility Committee. This committee has been working with such non profits as The Boys & Girls Clubs, YMCA, and various Government groups to help out those in need. MCS formed a specific campaign after the hurricanes dedicated to relief in Puerto Rico. This campaign plans to match dollar for dollar in donations until they reach the one million dollar mark. Not only do the employees spend their weekend with

medical officials, building back up medical equipment to be distributed when needed, health fairs as well as rebuilding homes, feeding people around the destroyed areas of the island they also go as far as visiting elderly centers spreading Christmas joy feeding, gifting and caroling to the older generations. All of this being said... the natural choice seemed to be to work with MCS. If you are interested in checking out the company itself go here <https://www.mcs.com.pr/en/Pages/default.aspx>. Thank you to Charlie MacKenzie who worked magic to get our shipment to Puerto Rico. The pallets left Watson on December 15th, 2017 and are scheduled to be delivered by the time you are reading this on December 22nd, 2017. Thank you to all of Watson for their help with the whole event!

The Winners of the Shop n' Ship Challenge: Michael Pixley



Our Winner!! All hail the King! Michael Pixley ... Michael saved a total of \$53.89! He purchased 150 items for our Puerto Rico relief shipment! Michael and his wife Nicole also donated 12 additional items of their own. This is truly a Royal act! Thank you both. Michael also received a reusable & washable paper shopping bag, a box of Godiva chocolates and a coupon holder to organize his future Royal savings endeavors!



HULK SMASH PRICES! WAI LO



2nd Place went to Wai Lo! He purchased a total of 128 items and still had 71 cents left over! To Wai we presented the incredible hulk mask because he truly SMASHED prices! Wai also received a reusable & washable paper shopping bag, a box of Godiva chocolates and a coupon holder to organize his future price smashing endeavors! Don't make him angry!!!

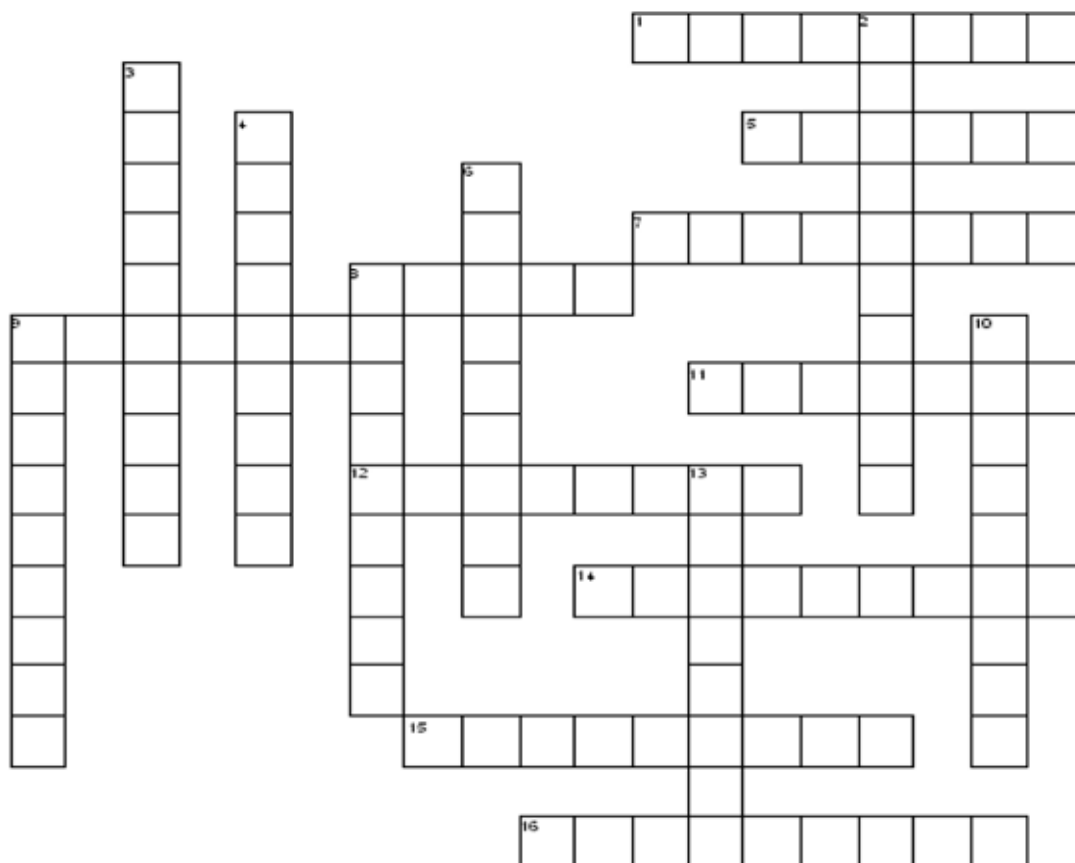


MATT COUTURE

3rd place in our Shop N' Ship Challenge is Matt Couture ... For \$100 Matt purchased a total of 126 items, with a savings of \$9.54 with \$6 left over. We presented Matt with the light saber of savings. For Matt had the shopping force within him. Using the force he slashed prices. Matt also received a reusable & washable paper shopping bag, a box of Godiva chocolates and a coupon holder to organize his future price slashing endeavors. May the force continue in you our son of savings!

All of our lovely participants received a box of Merci Chocolates, which are truly scrumptious, and a coupon organizer to get organized for our next challenge!

Snow, Snow, Snow



ACROSS

1. A piece of winter clothing that keeps children warm and dry as they play in the snow.

5. It _____ last night.

7. A rounded handful of snow that may be thrown.

8. The adjective form of snow (as in "Stopping by the Woods on a _____ Evening")

9. A person made of snow.

11. Look outside! It's _____.

12. The absence of snow. ("It's been a _____ winter.")

14. A flat object that people use to travel in surf-like position down hills of snow.

15. A single piece of snow.

16. A type of winter storm.

DOWN

2. A tool people use to remove snow from sidewalks.

3. A vehicle that may be driven across snow.

4. A machine that creates artificial snow.

6. Something people use to help them walk across snow.

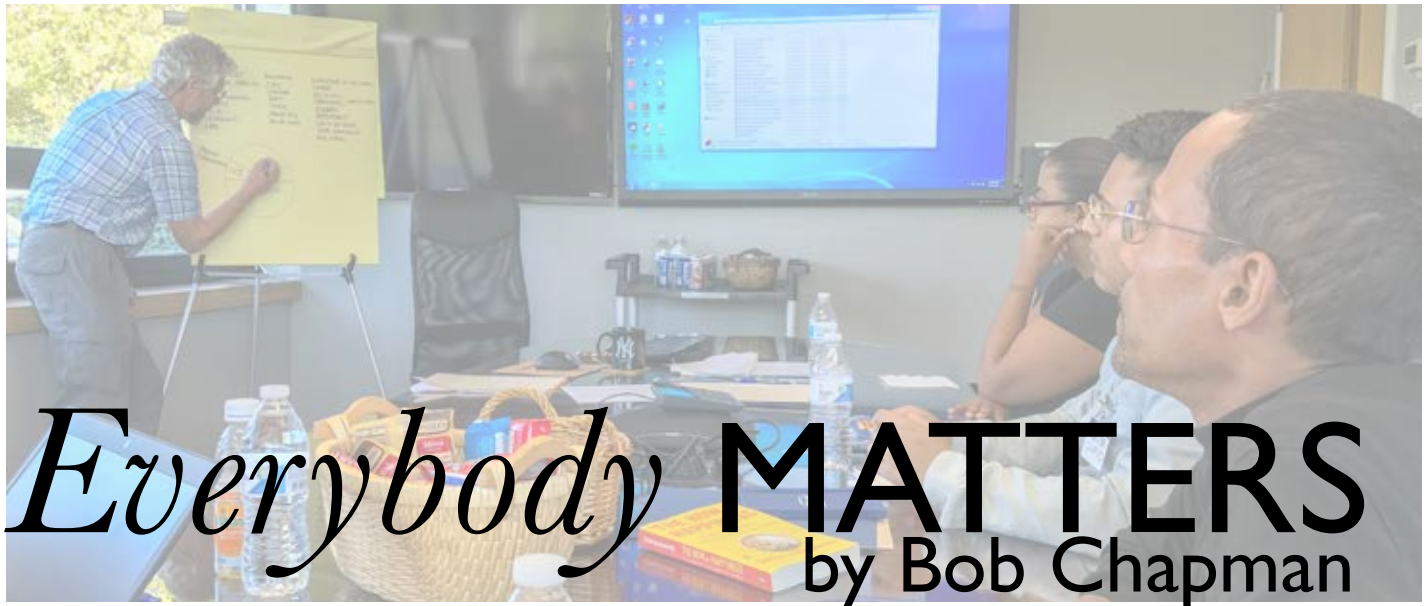
8. A landscape covered with snow.

9. An avalanche of snow.

10. A large bank of snow.

13. A machine used to remove snow from roads.





There is a book I just finished reading by Bob Chapman. Bob is the head of a 7,000-person company called Barry Wehmiller. Bob inherited the original company from his father and has since bought 50 other companies.

Bob likes to buy old cars and fix them up to original or better condition. He does the same thing with the old companies he buys. He finds old worn out demoralized companies and turns them around and keeps them. His purpose is to create companies where people can flourish. His vision is that businesses can change the world for the better. When people go home each day feeling deeply fulfilled, that positive energy spreads to their families, the schools that their children attend, and to their towns, and cities. He says the companies he buys always have the right people in them it is their cultures and a crisis in leadership that are the problem.

Here is a short video <http://bit.ly/2BNNQ8o>

Here is a longer one about this book in particular and leadership <http://bit.ly/2A3602O>

Here is a quote from Page 234 of the book.

“Our Journey started with the realization that every day we have the opportunity to show people that we care. We do so by giving people the chance to be who they are intended to be- allowing them to discover, develop, share, and be appreciated for their gifts so that they go home knowing that who they are and what they do matter. In this way our leadership actions daily affirm and demonstrate that everyone

matters. When we show that we care it becomes contagious; when people feel cared for they naturally care for others.

By any measure our company today is a thriving organization. Our people know that they work for a company that truly cares about them, a company with a secure future. They are inspired at work every day and return home to their families deeply fulfilled.

“This way of being is what will create the society we want for our children. I say to our people, “You don’t have a job you have an opportunity to create the world you want your precious children to enter someday”

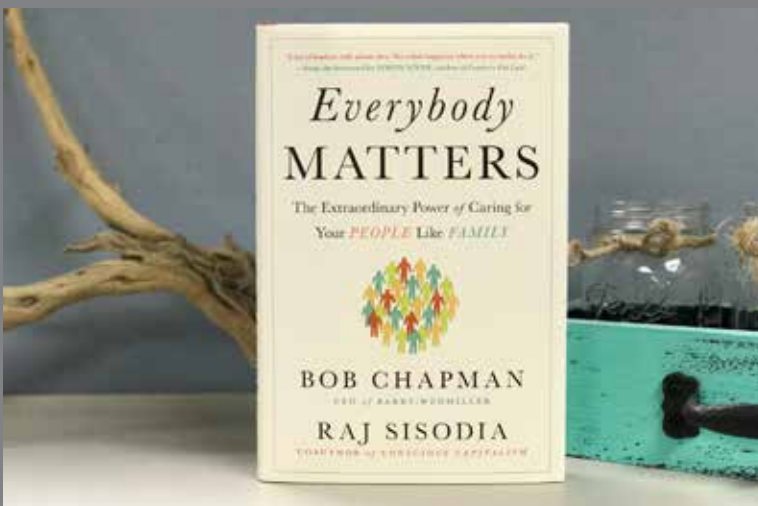
At Barry Wehmiller their guiding principal is; “We measure success by how we touch the lives of people.” This is not just marketing window dressing they really mean it.

There are also some books by OG Mandino and copies of Jonathan Livingston Seagull by Richard Bach that were given to us by Adam Rese who is the owner of Advanced Rooter Plumbing. (Advanced Rooter Plumbing is the plumbing group that does a lot of work for Watson! Adam saw the books that we have on our shelves, and it turns out he also puts out books for his people to read. He has found these particular books inspiring and so he bought us these copies and generously gave them to us!



Gavin left some copies of this book in the lunchrooms. If you want one and you can't find it there let him know and he will order one for you.

“The present style of reward... squeeze(s) out from an individual, over his lifetime, his innate intrinsic motivation, self-esteem, dignity. They build into him fear, self-defense, and extrinsic motivation. We have been destroying our people, from toddlers on through university, and on the job. We must preserve the power of intrinsic motivation, dignity, cooperation, curiosity, joy in learning, that people are born with.” W Edwards Deming





and Sense PILLOW TALK

In the last issue of the news-letter we wrote about how buying generates more savings. This is the case here where the bulk purchase of the 21 cent appliances allowed us to receive Kohl's cash towards our next charitable venture.

In September we purchased 42 Pillows for the Middlesex Family Shelter and the Wallingford Emergency Shelter. Both of the above shelters are run by Columbus House. Throughout the years Columbus House has expanded its mission and programs to include not only emergency shelter but the continuum of housing and services designed to help people who are homeless move toward independence.

Columbus house serves Hartford, Middlesex, New Haven, and New London counties. They have been providing solutions to the homeless since 1982. Watson gets documentation on all donations and distributions.

The Middlesex Shelter located in Middletown is a family shelter and provides beds and case management for up to 50 families every year, including as many as 150 or more dependent children. The Wallingford Emergency Shelter located in Wallingford provides beds, meals, and case management for approximately 50 single adult men, women and 12 families per year. These two shelters serve families with children that are homeless.

So here is the math:

We purchased 42 pillows at \$3.99 each = \$167.58

Watson used the 40% code to save = \$67.04

With the discount the new total was \$100.54. In addition we got \$20 in Kohl's Cash (rolled over from the previous purchase) Making the pillows \$80.54. That is \$1.92 per pillow! Total saved \$411! It is our hope that by providing the pillows that we lend a little bit of comfort to those who are obviously in a very uncomfortable situation. The basic necessities that we take for granted... things as simple as brushing your teeth and where you put your head at night are sometimes overlooked in the grand scheme of things.



The Big One Microfiber Pillow. This Pillow is built for the utmost comfort and is ultrasoft. Watson employee tested and Watson employee approved!!



November Birthdays 2017

Ivonne Sanchez	3rd
Vinny Alaimo	4th
James Alvarado	4th
Elizabeth Milano	5th
James McMahon	6th
Ana Rosario	7th
Olga Benitez	7th
Carla Velasquez	9th
Jorge Martir	9th
Dianne Andreoli	11th
Alicia Bruneau	14th
Masood Ahmad	15th
Curtis Elks	16th
Carols Ramirez	17th
Dwayne McDaniel	19th
Koang Kuarnyuin	19th
Luis Cruz	19th
Anthony Brown	21st
Dennis Green	21st
Michael O'Rourke	22nd
Jhony Brice	23rd
Javaree Brown	23rd
Gavin Watson	24th
Jose S. Martinez	24th
Stephany Vargas	25th
Jacqueline Garcia	26th
Israel Lugo	27th
BJ Patel	27th
Julio Colon	28th

December Birthdays 2017

Kim Hale	1st
Oscar Nophal	2nd
Robert Klimczak	2nd
Suselei Martin	5th
Jimmy Perez	7th
Hubert Kingston	7th
Taylor Chiles	7th
Enver Zahirovic	9th
David Graham	10th
Genaro Claussels	11th
Patel Ashvin	12th
Siriluck Handjono	13th
Philip Lee	14th
Franklin Bryson	15th
Jack Gumkowski	15th
Nijay Chiles	16th
Bernabe Izaguirre	19th
Allister Patterson	20th
James Brown	21st
Lorelei Elsberry	21st
Ray Xu	23rd
Maximo Peralta	23rd
Emanuel Delgado	23rd
Maria Garcia	28th
Kedar Lewis	28th
Christina Cole	28th
Kimberly Imbimbo	31st



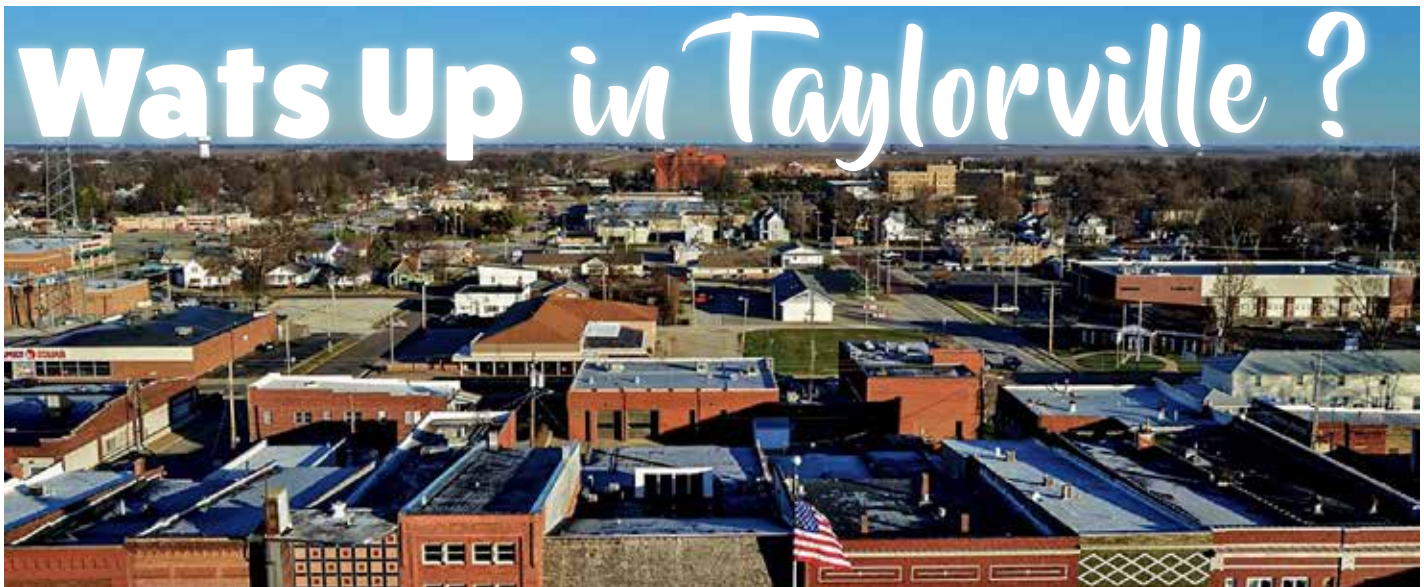
Workaversary November & December 2017

November Work Anniversaries 2017

Michael Beavan	11/15/93	24yrs
Daniel Hughes	11/12/97	20yrs
Paul Stone	11/30/98	19yrs
Frances Mendoza	11/2/99	18yrs
Lucila Acosta	11/15/99	18yrs
Thomas Stevens	11/15/99	18yrs
Ivonne Sanchez	11/16/04	13yrs
Bridgette Roberts	11/13/06	11yrs
Michael Boyle	11/27/06	11yrs
Elizabeth Scott	11/12/07	10yrs
Patricia Kissinger	11/26/07	10yrs
Gerald Hendrix	11/26/07	10yrs
Alejandro Moreno	11/16/09	8yrs
Bunchum Ros	11/16/09	8yrs
Michael Rutledge	11/16/09	8yrs
Brian Gilbey	11/10/11	6yrs
Charles MacKenzie	11/10/11	6yrs
Darold Jackson Jr.	11/5/12	5yrs
Fiorella Oquendo	11/5/12	5yrs
Brian Huddle	11/20/12	5yrs
James Weeden	11/18/13	4yrs
Jeremiah Rimkus	11/25/13	4yrs
Jose S. Martinez	11/25/13	4yrs
Vincent Alaimo	11/2/15	2yrs
William Banks	11/16/15	2yrs
Michael Pendergrass	11/16/15	2yrs
Michael Pixley	11/16/15	2yrs
Chante Green	11/10/16	1yr
William Morrison	11/14/16	1yr

December Work Anniversaries 2017

Sherry Lawrence	12/23/82	35yrs
Dianne Andreoli	12/9/91	26yrs
Don Kimball	12/23/91	26yrs
Allister Patterson	12/4/95	22yrs
Tom DeNatale	12/1/97	20yrs
Kevin Purcell	12/13/04	13yrs
Elizabeth Luna-Rivera	12/10/07	10yrs
Anthony Brown	12/17/07	10yrs
Hediberto Rodriguez	12/17/07	10yrs
Warren Bierwirth	12/16/08	9yrs
Bart Emerson	12/28/09	9yrs
Iboki Bolelembe	12/6/10	7yrs
Tom Tchang	12/15/14	3yrs
Osvaldo Ramos	12/29/14	3yrs
Leonard Gomez	12/29/14	3yrs
Nelson Figueroa-Ruiz	12/29/14	3yrs
Janet Wagner	12/8/16	1yr
Demone Lucky	12/8/16	1yr
Daniel Cordero	12/8/16	1yr
Maurice Sanchez	12/19/16	1yr
Alejandra Vazquez	12/22/16	1yr



Hunger prevents millions of American from living healthy, productive lives. Hunger especially impacts children, whose physical and mental development are negatively affected by it. Many low-income families rely on emergency food assistance from food banks, food pantries and feeding programs to survive. The Taylorville plant packed 13 boxes with enough food for a complete Thanksgiving meal for the TMA Food Pantry. The TMA Food Pantry has been operating for 35 years. In each of the last three years, the TMA Food Pantry has averaged 1,700 households and nearly 3,200 adults and 1,350 children. Each box contained; a \$30 gift card to Kroger, 2 cans of gravy, 2 cans of green beans, 2 boxes powdered mashed potatoes, 1 box of stuffing, 1 can of peas, 1 can of corn, 1 can of cranberry sauce, 1 can of pumpkin pie mix, 1 can of condensed milk, 1 box of pie crust mix, 1 gram crack



er pie crust, 1 can of apple filling, 1 bottle of oil, 1 box of corn muffin mix, 1 can of cream of mushroom soup, 1 packet of crunchy onions, 1 box of tinfoil, 1 can of yams, 1 bag of marshmallows and 1 can of coffee. Watson and the TMA are making a significant impact in the fight against hunger. We hope that a lot of families had a Happy Thanksgiving!!





Make no mistake, Edible Glitter is booming. Except that it's not actually Edible Glitter. Dubai, Egypt, London to yes... the good ol' USA, the new surge in eating glitter comes full force in one of the most lucrative markets out there. Coffee. It's sparkly; it's holographic, decadent and mostly chalked full of the equivalent of sucking down a Mylar balloon. What it boils down to, to quote Dr. Ian Malcolm, "They were so preoccupied with whether or not they could, they didn't stop to think if they should..." In around 1960 when John Watson created Edible Glitter TM at his new start-up company called Polymer Films, it was made from food grade ingredients, from a simple recipe. And still is. Our Edible Glitter is made from Gum Arabic, which is a sap of the Gum Acacia tree, and food coloring. The food coloring we use can be any of the FD&C color, EU colors or what they call "color additives exempt from certification." These colors are the ones that consumers usually call natural colors, there just is not a legal food industry definition for the word natural. Examples would include black carrot juice, red radish. Turmeric etc. Actual Edible Glitter made here at Watson is

made under strict quality programs as we are a food manufacturer. This is where the outside product lines blur. You have these incredible looking products go viral but, the marketing is misleading. Many craft glitters and boasted non-toxic food marketed glitters (i.e. Disco Dust, Twinkle Dust, Luster Dust and so on for days) are inferring that you are getting a glitter that is actually edible, not just non-toxic. In actuality, you are not. These glitters have the metallic sheen and vibrant color that comes from basic craft glitter of your youth which makes people prone to overlook the obvious, that it just isn't good for you... all of this just to chug down the latest trend. I mean what is your Instagram account if you aren't competing with Egypt for likes? Therefore, this begs the question...



How does one compete in an industry where there is no regard for the good, and they are willing to put potentially bad products

into their body for fun and internet fame. The fact is the true Edible Glitter pools differently than what is essentially "plastic." It dissolves faster and doesn't "float" as long because it is made of biodegradable matter. The fake stuff no longer has the gall to be made from stone, glass or insects making it a huge burden on ecological footprint. The UK has already started an effort to ban regular glitter as a whole due to its impact on our oceans and environment. This may be a turning point for Watson as we may be able to provide them with the answer to using harmful products and replacing it with a product that will no longer negatively effect the environment. In the meantime, our goal is to not only educate but also try to competitively get our product into cups and cakes like the addressed viral sensations.

Watson plans on hosting an employee barista challenge coming in the New Year! We are giving you a whole latte time to hone in those crema decorating skills... Bring your scoop, your frother, your wedge, your art pin, our glitter and your game and let's see which of our talented employees walks away with the adorned cup of excellence!

WATS GOOD

Watson has new floors in the PK2, PK 4, PK 8, PK10 and PK 14 rooms.

Dayblender has a new ceiling.



Watson had new AC units put on the roof for the film lines. The units have HEPA filters and UV lighting in them to help clean out any microbial contamination that may be in the air. These Air Conditioners also have about 25% more cooling capacity than the old units. The rooms should be considerably cooler than they were before.



at Watson

The new roof in Orange will be completed Wednesday 11/29/2017 by Ron Chiles, Joseph Togba, BJ Patel and Jean Gelin. Watson contracting in house with our guys instead of contracting out of house saved the company an estimate of \$80,000.00 Here are three photos of the roof in Orange from around 10/2017. Originally the roof was black rubber and had started to sprout a bunch of leaks. We coated it with a white silicone & it no longer leaks. It has been done so well that it hasn't even leaked during the last few huge rains. There is just a bit more to do around one edge. We ran short on material but that came in Tuesday, November 28th and was completed November 29th.



Office Renovations are close to a final phase.



Wats Watson all about?

How Watson is “Feeding the Good Food Future!” Everyone should have access to healthy foods and nutrition. We started close to home, many of our employees had no place to grow produce. We dug up the company lawn for the “Watson Community Garden.” Watson not only did this for employees but also for the ‘Plant A Row For The Hungry’ program (Watson then challenged local companies, to do the same!) We’re committed to supporting local and national Food Banks. We donate supplements to prevent deficiencies in areas like the Dominican Republic, and provide nutrient blends to augment relief efforts after natural disasters. We formulated a line of clean-label ingredients, and naturally colored sprinkles without PHOs. Nearly 1/3 of bread is discarded. Reducing Food Waste requires innovation in shelf-life extension, so we developed a line of natural shelf life extenders, which prevent staling/molding of breads. Trust and Transparency matter, so we provide full disclosure with complete Certificates of Analysis for every lot, and encourage customers to visit us and do an audit! We’re passionate about Sustainability! Since 2010 we have purchased 100% of our electricity from wind energy. Our Kaizen teams quantified all the energy we consumed company-wide. From this, we developed a plan that encompasses wind, solar, upgrading to high-efficiency equipment and re-engineering existing systems to optimize efficiency. Before 2019, we’ll reduce our electrical consumption by 25% - a reduction of over 1 million KWhrs! Watson is “Feeding the Good Food Future” by increasing accessibility to nutrition, innovating to reduce food waste, and engaging team members’ ingenuity to minimize energy consumption.

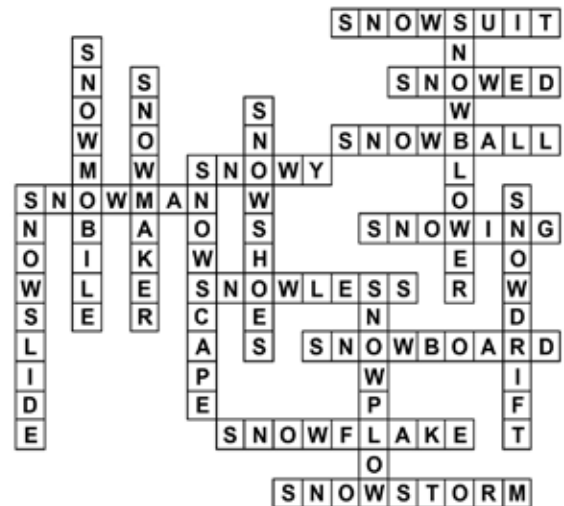
Coming Up:

Starting in the next issue we will include an article on one of our key projects!

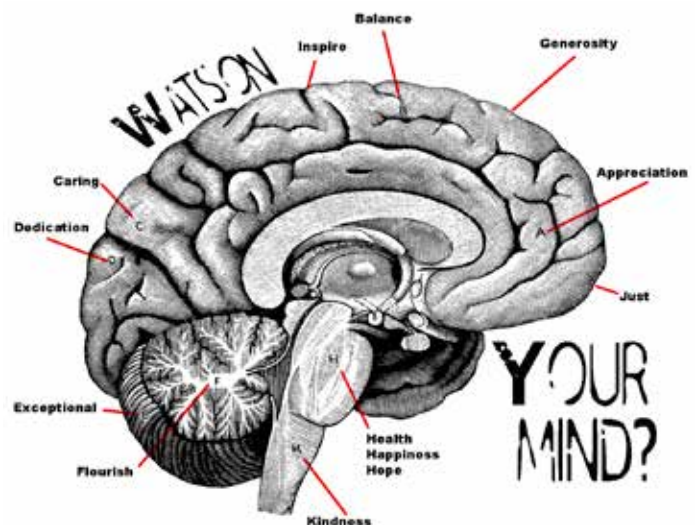
Did you know? There is a Watson Store... from t-shirts to jackets, bags, caps and casual wear. Want to rock your Watson pride or just save your clothes from production? Here is the answer for everyone.

<http://wat.life/IUGLCcu>

Answer Key



Suggestions, Ideas or photos should be submitted to
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Thank you to everyone that took time out of their busy day(s) to contribute to the newsletter!