

Skill Category	Joe Data Analyst	Won Cloud Solution Sales Specialist	Mike DevOps Lead - AWS	Brendan IP NOC Engineer	Callum Desktop and Systems Administrator	Jess AWS Cloud / DevOps Solutions Architect - Presales
Technical Skills	<ul style="list-style-type: none"> SQL Query Language – Report building Scripting Language – Python Etc. Experience with C# Minimum 3 years working as a Data Analyst Minimum 2 years’ experience with Tableau Experience performing ETL with SSIS Strong experience with data visualization tools including Tableau, Power BI and SSRS. Ability to write Visual Basic for Applications (VBA) code, and create complex queries using SQL. Experience with database design, including Microsoft Access and Oracle. 	<ul style="list-style-type: none"> An understanding of: Software design or development; Systems Operations / Management; Database architecture; Virtualization; IP Networking; Storage; IT Security Understanding of cloud computing market and ability to develop deep expertise in Microsoft Solutions and languages relevant to IaaS, PaaS, Data & AI, BusApps, Modern Workplace. An understanding and passion for cloud computing technologies, business drivers, emerging computing trends and solution partners. 	<ul style="list-style-type: none"> Ability to design, manage and implement application deployments adhering to CI/CD methodology Capable of designing and building availability of existing infrastructure workloads on-premise and in the cloud, using industry standard strategies Applying industry best practices in security for on-prem and Cloud footprint. Solid experience with Cloud hosting and infrastructure technologies. Experience supporting mission-critical, highly available and highly resilient systems AWS Stack design, deployment and support experience Experience working across EC2, S3, Route53, ELB, cloud front, cloud formation AWS housekeeping and best practices with CI/CD Implementation experience 	<ul style="list-style-type: none"> Good general IP technology knowledge relating to routers, switches, network and IP protocols (BGP, OSPF, EIGRP, RIPv1 and v2) Understanding of IP/MPLS VPNs Capability to use Visio, MS Office tools and products. Able to monitor various network elements using Network Management Systems Capable of maintaining fault restoration times Well versed in: Working with technology vendors Configuring and provisioning builds for new services Liaising with staff and third parties 	<ul style="list-style-type: none"> Good knowledge of Cisco Meraki switches and wireless AP’s. Extensive knowledge of Citrix environment Sound knowledge of VMWare tools and architecture Experience supporting Technology One or similar enterprise systems Demonstrated knowledge of desktop, server and networking along with other ICT infrastructure such as laptops, tablets and mobile phones etc 	<ul style="list-style-type: none"> Strong knowledge of CI/CD, automation, DevOps and development life cycle Subject Matter Expert in Cloud, Infrastructure and Applications Capable of becoming a trusted advisor within key customer accounts Ability to develop technical designs that challenge the status-quo A driver for technical qualification, scoping, estimation, design and architecture of new or existing opportunities Able to proactively lead and mentor team members in meeting deadlines and jointly developing skills
Social / Personal Skills	<ul style="list-style-type: none"> Team player Trusted advisor Ability to interact with business and project teams from across all levels Excellent technical, time management, communication, interpersonal and presentation skills The ability to communicate with various stakeholders and make recommendations based on the data 	<ul style="list-style-type: none"> Success-driven, works well in a diverse team and enjoys a dynamic and changing environment. Ability to explain complex technical solutions to technical and non-technical audiences and to connect technological solutions with measurable business value. Exceptional interpersonal as well as verbal and written communication skills to succeed in a customer facing role. Takes initiative to independently grow technical knowledge 	<ul style="list-style-type: none"> Holds team members accountable with clear objectives, KPI’s, policies and procedures Drives high performance in the team through managing and coaching the team and providing quality feedback. The desire to achieve through personal effort and through others by motivating, leading and developing the team in the pursuit of excellence and continual improvement. 	<ul style="list-style-type: none"> Ability to work effectively in a team environment. Ability to build and maintain strong interpersonal working relationships. Excellent written and verbal communication skills Ability to multitask and work under pressure. Strong organisational, analytical and problem solving skills. Thoroughness and a strong attention to detail. 	<ul style="list-style-type: none"> High level problem solving skills in a complex IT environment. Demonstrated ability to be proactive and improvement orientated, achieve goals and deliver outcomes The ability to be culturally responsive through communicating sensitively and effectively and demonstrating an understanding of the issues affecting Torres Strait Islander people. 	<ul style="list-style-type: none"> Exceptional oral and written communication skills, with proven document/report writing ability Experience in a customer facing consulting role or consultative pre-sales role
Education / Experience	<ul style="list-style-type: none"> Relevant tertiary qualifications in Computer Science, Information Technology, Engineering, Science and/or related significant experience. 	<ul style="list-style-type: none"> 4-year degree preferred. Major or minor in computer science, mathematics or engineering Several years of technology related sales or business development experience, particularly cloud computing and management; experience working within a technical sales environment preferred. 	<ul style="list-style-type: none"> 3+ years; experience as a manager with exposure to leadership of a geographically dispersed team 	<ul style="list-style-type: none"> Tertiary qualification in Telecommunications or related engineering discipline. 2-5 years telco experience desirable. CCNA Training (Cisco Certified Network Associate) Required. CCNP Training (Cisco Certified Network Professional) Beneficial. 	<ul style="list-style-type: none"> Minimum three (3) to five (5) years experience supporting an IT environment and/or possession of a Degree qualification in Information Technology. 	<ul style="list-style-type: none"> Previous experience working for a Managed Services Provider Relevant Industry Certifications such as: <ul style="list-style-type: none"> AWS Certified Solution Architect - Professional AWS DevOps certification Microsoft Azure Architect MCSE VCP CCNP Agile certifications