

December 3-4, 2018
The Magnolia Hotel, Downton, Houston, Texas

Organized by the University of Houston and Blockchain Technology Initiatives



Distinguished Faculty Speakers

Daryl Price, Senior Regional Client Services Executive, UNICOM Government; former San Francisco
49'er

Tyler Smith, Founder, Prosapia at ConsenSys

Bill McBeath, Chief Research Officer, ChainLink Research

Srini Srinivasan, President, eShipGlobal

Dharma Raja, Global Executive Business Transformation, Deloitte

Eric Johnson, Senior Technology Editor, IHS Markit

Dax Hansen, Partner - IT, Perkins Coie

Rajat Rajbhandari, Co-founder, dexFreight

Vincent Annunziato, Director of Office of Trade Transformation, U.S. Customs and Border Protection

Sherry Stein, Senior Manager of Projects and Innovation, SITA Lab

Dr. Dale Tibodeau, Professor of Supply Chain Management, **C. T. Bauer College of Business Corey Vickers**, Global Logistics Category Group Manager, **Chevron**

Vincent Annunziato, Director of Office of Trade Transformation, U.S. Customs and Border Protection

Chris Rezendes, Chief Business Officer at Spherical Analytics.io & Executive Staff at Context

Chris Bassett, Senior Manager, Global Insurance Advisory, Ernst and Young

Dr. Claudio Limo, Co-Founder, BEC-Blockchain Engineering Council

Andrew Bruce, CEO, Data Gumbo

Harris Reynolds, Director R & D, Diamond Offshore Drilling, Inc Jim Lawnin, Co-Founder, Energy Blockchain Consortium

Annette Mueller, Senior Commercial Manager, North America, Maersk TradeLens, Inc.

Kevin Otto, Senior Director of Foodservice Industry Development & Cross-Industry Blockchain Lead, GS1

Sloane Brakeville, Chief Executive Officer and Co-Founder, Fr8 Network

Dr. Ganesh Wadawadigi, Chief Demand Insights Expert, IoT & Digital Supply Chain Solutions, **SAP Chris Gabriel,** Founder, **Hyperchain Labs**

Brendan Abbott, Senior Manager, Blockchain, Government and Public Affairs, Deloitte



Monday, December 3, 2018

8:00 Registration & Networking

8:45 BTI President Welcome

Emcee/Chairman Introduction

Confirmed:

Daryl Price, Senior Regional Client Services Executive, UNICOM Government; former San

Francisco 49'er

Welcome Remarks

Invited:

Amanda Edwards, City Council Member, City of Houston

9:00 Starting the Future Today: Supply Chain and Blockchain Overview

- Taking a look into today's blockchain landscape and its impact on the supply chain industry: Who's adopting right now and what is the projected return on investment?
- What potential regulations are on the horizon?
- Understanding the true potential of converging emerging technologies and its effect on the supply chain as we know it
- Preparing your logistics business to take advantage of blockchain solutions to build improved and robust supply chains to meet future

Invited:

Doug Reese, Chief Strategy and Marketing Officer, GE Transportation

TECHNOLOGY EVOLUTION FOR THE SUPPLY CHAIN OF THE FUTURE

9:30 On-Chain vs. Off-Chain: Rationalizing Blockchains with Existing Systems

- Core tenets of blockchain for supply chain
- Supply chain applications of blockchain—types of supply chain-related problems that blockchain is good at solving
- Coexistence—How blockchains will coexist and work in concert with existing mature supply chain systems, as well as with new emerging technologies?
- Network SaaS platforms—what they are and how they already do most of what blockchains promise to do
- Combining blockchain with Network SaaS systems to get the best of both worlds

Confirmed:

Bill McBeath, Chief Research Officer, ChainLink Research

10:00 Coffee/Networking Break

Case Study

10:30 Customizing Blockchains: Permissioned vs Permissionless

- Understanding the different characteristics between blockchains and their limitations to meet organizational goals
- What data should be added to the distributed-ledger and how to manage its administration
- Customizing security settings to determine who can connect, send, and receive transactions, and create digital assets
- Capitalizing on the value of a larger network while ensuring data confidentiality

Confirmed:

Brendan Abbott, Senior Manager, Blockchain, Government and Public Services, Deloitte

Case Study

11.00 How to Realize Cost Savings by Introducing Track and Trace Systems on a Blockchain

- Adopting digital tools to facilitate improved communication, meet reporting requirements and minimize paperwork
- Changing business by introducing accurate track and trace systems and enabling streamlined communication across the value chain
- Implementing distributed-ledger in the product serialization process for better product authentication

Confirmed:

Dr. Tyler Smith, Founder, Prosapia at ConsenSys

Case Study

11.30 Digitizing Global Trade - Moving More than Cargo

- Optimizing performance and improving customer-and-stakeholder relations in the international shipping industry
- Utilizing blockchain's immutable proof to confidently digitalize the identity of assets, transactions and users
- Boosting global trade with a secure open data exchange platform
- Creating greater transparency to improve working relationships with shippers, partners and regulators

Confirmed:

Annette Mueller, TradeLens North America Senior Commercial Manager, Maersk GTD Inc.

12:00 Lunch

BUILDING THE BUSINESS CASE FOR BLOCKCHAIN

Case Study

13:00 Designing Digital Supply Chains of the Future

- Developing and prioritizing industry-specific and company specific roadmaps for blockchain adoption
- Converging technologies to enhance operational agility and drive competitive advantage through the use of AI, IoT and blockchain
- Using blockchain and IoT to create new supply chain and supporting cross-functional business processes to enable an array of new business models
- Future proofing your supply chain to be competitive in 5 or 10 years

Invited:

Sloane Brakeville, Chief Executive Officer and Co-Founder, Fr8 Network

13:30 End-to-End Supply Chain in Oil & Gas Drilling Operations

- How Blockchain will improve operations efficiency of O&G upstream supply chain
- What are the challenges and benefits for automated Blockchain-enabled O&G drilling operations
- How companies can position with Blockchain in upstream O&G

Confirmed:

Dr. Claudio Lima, Co-Founder, <u>BEC-Blockchain Engineering Council</u>

14:00 Developing Corporate Leadership to Bring Blockchain to Business

- Identifying which departments should be involved in the blockchain conversation
- Selecting strategic personnel to represent relevant departments for aligning initiatives
- Determining clear interdepartmental objectives and evaluating the risk of investment vs company benefits

 Rethinking business processes and re-engineering the organization to leverage technologies and drive competitive advantage

Confirmed:

Dharma Rajah, Global Executive Business Transformation, Deloitte

14:30 The Importance of Governance in a Permissioned Blockchain

- Network Permissioned blockchain governance basics
- Getting it right the first time
- Governance for antitrust compliance
- Channels and Private Data Network Identity management: Can't fake it, can't break it

Confirmed:

Chris Gabriel, Founder Hyperchain Labs

15:00 Coffee/Networking Break

15:15 Planning and Executing a Proof-of-Concept

- Identifying an area of the supply chain to validate a Proof-of-Concept (POC) project with the least amount of disruptions
- Keeping a POC light in scope and minimizing legal interventions and other administrative processes
- Selecting resources that make sense and including all relevant parties up-and-down the chain during the decision-making process
- Testing real data in a simulated, isolated environment and analyzing the outcomes
- Restarting from the ground up while simultaneously leveraging data collected from a successful POC to better design a next step pilot project

Confirmed:

Srini Srinivasan, President, eShipGlobal

Panel Discussion

15:45 Understanding the Value and Advantages of Utilizing Smart Contracts Over Existing Methods

- What does it mean to digitalize the contract process in regards to real-time delivery and exchange of custodies?
- Enabling transactional trust between parties through the use of an immutable ledger
- Understanding the implications of amending or voiding smart contracts
- Considering legal jurisdictions, enforceability issues, and preparing for future regulations

Confirmed:

Moderator Eric Johnson, Senior Technology Editor, IHS Markit
Dax Hansen, Partner - IT, Perkins Coie
Dr. Rajat Rajbhandari, Chief Executive Officer and Co-founder, dexFreight
Chris Gabriel, Founder, Hyperchain Labs

16:50 Closing Remarks

17:00 Reception

18:00 End of Conference Day One



Tuesday, December 4, 2018

8:00 Coffee & Networking

8:45 Opening Remarks

Emcee/Chairman

Confirmed:

Daryl Price, Senior Regional Client Services Executive, **UNICOM Government; former San** Francisco 49'er

COLLABORATING ON BLOCKCHAIN FOR COMPETITIVE ADVANTAGE

9:00 Customs Border and Protection: Optimizing American Free Trade with Blockchain

- Simplifying the verification process for certificates of origin used by North American Free Trade Agreement (NAFTA) and Central American Free Trade Agreement (CAFTA) participating countries
- Establishing standards of interaction between different blockchains to ensure easy connections between businesses and customs
- Ensuring a complete technical and regulatory framework to simplify cargo processing
- Implementing a standard for blockchain interoperability

Confirmed:

Vincent Annunziato, Director of Office of Trade Transformation, **U.S. Customs and Border Protection**

Case Study

9:30 Using IoT-driven Blockchains to Bolster Asset Management and Customer Transparency

- Tracking component life-cycles through robust blockchain solutions
- Using onboard IoT for predictive maintenance to minimize downtime caused by outages and unplanned repairs
- Ensuring airplane components authenticity for reduced liability and increased customer safety
- Exploring future uses of blockchain and IoT for the industry

Invited:

Accenture

Case Study

10:00 Making the Case for Interoperability and Developing Blockchain-Based Industry Standards

- Designing standards to represent, transmit, and access information in a blockchain and leveraging on existing standards
- Integrating and standardizing QR codes, blockchain, and web Uniform Resource Identifiers to meet growing consumer expectations
- Realizing benefits of real-time, data sharing across corporate boundaries that ensures compatibility, speed, accuracy, and efficiency
- Detailing the benefits of interoperability for scaling the value of blockchain
- Collaborating internationally to develop standards and enable interoperability

Confirmed:

Kevin Otto, Senior Director of Foodservice Industry Development & Cross-Industry Blockchain Lead, **GS1 US**

Panel Discussion

10:45 Strength in Numbers - Benefits of a Consortium

- Learning from existing consortia, their current status, accomplishments, and future plans
- Weighing the benefits of joining a business-focused vs. technology-focused consortium
- Exploring the technological and financial benefits of participating in different consortia
- Benefiting from consortium networks and accessing the full potential of the blockchain

Confirmed:

Dr. Claudio Lima, Co-Founder, <u>BEC-Blockchain Engineering Council</u>
Jim Lawnin, Co-Founder, Energy Blockchain Consortium

BLOCKCHAIN MONETIZATION: USE CASES MAKING CENTS

Case Study

11:30 Implementing Blockchain in the Port of Veracruz, Mexico's Third Busiest Sea Port

- Analyzing value propositions and exploring where and how blockchain technology fits into a port operational environment
- Strategically minimizing risks and over expectations in developing a proof of concept
- Outlining and identifying the challenges and opportunities of implementing blockchain for container exports

Confirmed:

Dr. Rajat Rajbhandari, Chief Executive Officer and Co-founder, dexFreight

12:00 Enabling Better Food Safety for Conscious Consumption

- Developing agile systems to identify, isolate and address quality control issues due to changes in agriculture practices, food production and the environment
- Designing sustainable, transparent food systems for consumers to know where their food comes from, the companies behind it, and the farmers who grow it
- Detailing the impact of ever greater levels of knowledge-sharing that foster increased collaboration within the food industry

Confirmed:

Dr. Ganesh Wadawadigi, Chief Demand Insights Expert, IoT & Digital Supply Chain Solutions, **SAP**

12:30 Lunch and Networking

13.30: Advancing Houston's Digital Tech Economy

- Introduction to the Greater Houston region
- State of Houston's digital tech economy
- Digitization and transformation of Houston's industries

Confirmed:

Susan Davenport, Senior Vice President of Economic Development, Greater Houston Partnership

Case Study

13:50 The Absence of Invoices in an Oil & Gas Drilling Business Network

- Managing customers and suppliers information when collaborating and working with the exactly the same information
- The advantages of having a network anchored on a blockchain with all parties on an identical digital ledger
- Improving supply chain efficiencies without sacrificing security or traceability
- Automating payments with smart contacts

 The journey of smart contracts for business accounting and other crucial business processes

Confirmed:

Andrew Bruce, CEO, Data Gumbo

Harris Reynolds, Director R & D, Diamond Offshore Drilling, Inc.

Case Study

14:20 The First Blockchain for Marine Insurance

- Transitioning from blockchain pilot to profitable commercial operations
- Managing the ever-evolving risk landscape of marine hull insurance for more than 1,000 commercial vessels annually
- Turning complex processes into cost-saving business efficiencies for more than half a million automated ledger-transactions by utilizing smart contracts

Confirmed:

Chris Bassett, Senior Manager, Global Insurance Advisory, Ernst and Young

Panel Discussion

14:50 Lessons Learned: Getting Started with Blockchain Today - Advice from Early Adopters

- Weighing the tangible and intangible costs and benefits of blockchain investment
- Deciding whether to create a blockchain or join an existing one
- Building a business case for internal and external stakeholder buy-in
- Developing strategies to address roadblocks as they arise during the planning process

Confirmed:

(M) Dr. Dale Tibodeau, Professor of Supply Chain Management, C. T. Bauer College of Business Corey Vickers, Global Logistics Category Group Manager, Chevron

Vincent Annunziato, Director of Office of Trade Transformation, **U.S. Customs and Border Protection**

Chris Rezendes, Chief Business Officer at SphericalAnalytics.io & Executive Staff at Context Labs

15:35 Closing Remarks

15:45 End of Conference