

December 3-4, 2018
The Magnolia Hotel, Downton, Houston, Texas

Organized by the University of Houston and Blockchain Technology Initiatives



## **Distinguished Faculty Speakers**

Daryl Price Jr, Hyperconverged Infrastructure Specialist, VMware Inc; former San Francisco
49'er

Dr. Tyler Smith, Director, Viant, a ConsenSys formation

Bill McBeath, Chief Research Officer, ChainLink Research

Srini Vasan, President, eShipGlobal

Dharma Raja, Global Executive Business Transformation, Deloitte

Eric Johnson, Senior Technology Editor, IHS Markit

**Kyle Wood,** Senior Counsel, Technology Transaction and Blockchain Group, **Perkins Coie Rajat Rajbhandari,** Co-founder, **dexFreight** 

Vincent Annunziato, Director of Office of Trade Transformation, U.S. Customs & Border

Protection

Dr. Dale Tibodeau, Professor of Supply Chain Management, C. T. Bauer College of Business Gavin Nicol, Chief Technology Officer, Context Labs

Chris Bassett, Senior Manager, Global Insurance Advisory, Ernst and Young

**Dr. Claudio Limo,** Co-Founder, **BEC-Blockchain Engineering Council Andrew Bruce,** Chief Executive Officer, **Data Gumbo** 

Harris Reynolds, Director Research & Development, Diamond Offshore Drilling, Inc

Jim Lawnin, Co-Founder, Energy Blockchain Consortium

Annette Mueller, Senior Commercial Manager, North America, Maersk TradeLens, Inc.

**Kevin Otto**, Sr Dir of Foodservice Industry Development & Cross-Industry Blockchain Lead, **GS1** 

Sloane Brakeville, Chief Executive Officer and Co-Founder, Fr8 Network

Dr. Ganesh Wadawadigi, Chief Solutions Expert, Blockchain for Supply Chain, SAP

Sujatha Kumar, Founder & Managing Partner, Ayatis

Chris Gabriel, Founder, Hyperchain Labs

Brendan Abbott, Senior Manager, Blockchain, Govt and Public Affairs, Deloitte



## Monday, December 3, 2018

## 8:00 Registration & Networking

## 8:50 BTI President Welcome

**Emcee/Chairman Introduction** 

Confirmed:

**Daryl Price Jr,** Hyperconverged Infrastructure Specialist, **VMware Inc; former San Francisco 49'er** 

## 9:00 Starting the Future Today: Supply Chain and Blockchain Overview

- Taking a look into today's blockchain landscape and its impact on the supply chain industry: Who's adopting right now and what is the projected return on investment?
- What potential regulations are on the horizon?
- Understanding the true potential of converging emerging technologies and its effect on the supply chain as we know it
- Preparing your logistics business to take advantage of blockchain solutions to build improved and robust supply chains to meet future needs

#### Confirmed:

**Accenture** 

## 9:30 On-Chain vs. Off-Chain: Rationalizing Blockchains with Existing Systems

- Core tenets of blockchain for supply chain
- Supply chain applications of blockchain—types of supply chain-related problems that blockchain is good at solving
- Coexistence—How blockchains will coexist and work in concert with existing mature supply chain systems, as well as with new emerging technologies?
- Network SaaS platforms—what they are and how they already do most of what blockchains promise to do
- Combining blockchain with Network SaaS systems to get the best of both worlds

#### Confirmed:

Bill McBeath, Chief Research Officer, ChainLink Research

## 10:00 Coffee/Networking Break

#### **Case Study**

## 10:30 Customizing Blockchains: Permissioned vs Permissionless

- Understanding the different characteristics between blockchains and their limitations to meet organizational goals
- What data should be added to the distributed-ledger and how to manage its administration
- Customizing security settings to determine who can connect, send, and receive transactions, and create digital assets
- Capitalizing on the value of a larger network while ensuring data confidentiality

#### **Confirmed:**

Brendan Abbott, Senior Manager, Blockchain, Government and Public Services, Deloitte

## **Case Study**

11.00 How to Realize Cost Savings by Introducing Track and Trace Systems on a Blockchain

- Adopting digital tools to facilitate improved communication, meet reporting requirements and minimize paperwork
- Changing business by introducing accurate track and trace systems and enabling streamlined communication across the value chain
- Implementing distributed-ledger in the product serialization process for better product authentication

## **Confirmed:**

Dr. Tyler Smith, Director, Viant, a ConsenSys formation

#### **Case Study**

## 11.30 Digitizing Global Trade - Moving More than Cargo

- Optimizing performance and improving customer-and-stakeholder relations in the international shipping industry
- Utilizing blockchain's immutable proof to confidently digitalize the identity of assets, transactions and users
- Boosting global trade with a secure open data exchange platform
- Creating greater transparency to improve working relationships with shippers, partners and regulators

#### Confirmed:

Annette Mueller, TradeLens North America Senior Commercial Manager, Maersk GTD Inc.

#### 12:00 Lunch

#### Case Study

## 13:00 Customs Border and Protection: Optimizing American Free Trade with Blockchain

- Simplifying the verification process for certificates of origin used by North American Free Trade Agreement (NAFTA) and Central American Free Trade Agreement (CAFTA) participating countries
- Establishing standards of interaction between different blockchains to ensure easy connections between businesses and customs
- Ensuring a complete technical and regulatory framework to simplify cargo processing
- Implementing a standard for blockchain interoperability

## Confirmed:

**Vincent Annunziato,** Director of Office of Trade Transformation, **U.S. Customs and Border Protection** 

## 13:30 End-to-End Supply Chain in Oil & Gas Drilling Operations

- How Blockchain will improve operations efficiency of O&G upstream supply chain
- What are the challenges and benefits for automated Blockchain-enabled O&G drilling operations
- How companies can position with Blockchain in upstream O&G

## Confirmed:

Dr. Claudio Lima, Co-Founder, BEC-Blockchain Engineering Council

## 14:00 Developing Corporate Leadership to Bring Blockchain to Business

- Identifying which departments should be involved in the blockchain conversation
- Selecting strategic personnel to represent relevant departments for aligning initiatives
- Determining clear interdepartmental objectives and evaluating the risk of investment vs company benefits
- Rethinking business processes and re-engineering the organization to leverage technologies and drive competitive advantage

## Confirmed:

Dharma Rajah, Global Executive Business Transformation, Deloitte

## 14:30 The Importance of Governance in a Permissioned Blockchain

- Network Permissioned blockchain governance basics
- Getting it right the first time
- Governance for antitrust compliance
- Channels and Private Data Network Identity management: Can't fake it, can't break it

## Confirmed:

Chris Gabriel, Founder Hyperchain Labs

## 15:00 Coffee & Networking Break

## 15:15 Planning and Executing a Proof-of-Concept

- Identifying an area of the supply chain to validate a Proof-of-Concept (POC) project with the least amount of disruptions
- Keeping a POC light in scope and minimizing legal interventions and other administrative processes
- Selecting resources that make sense and including all relevant parties up-and-down the chain during the decision-making process
- Testing real data in a simulated, isolated environment and analyzing the outcomes
- Restarting from the ground up while simultaneously leveraging data collected from a successful POC to better design a next step pilot project

## Confirmed:

Srini Vasan, President, eShipGlobal

## **Panel Discussion**

## 13:45 Lessons Learned: Getting Started with Blockchain Today - Advice for Early Adoption

- Weighing the tangible and intangible costs and benefits of blockchain investment
- Deciding whether to create a blockchain or join an existing one
- Building a business case for internal and external stakeholder buy-in
- Developing strategies to address roadblocks as they arise during the planning process

## Confirmed:

(M) Dr. Dale Tibodeau, Professor of Supply Chain Management, C.T. Bauer College of Business Vincent Annunziato, Director of Office of Trade Transformation, U.S. Customs and Border Protection

**Dr. Tyler Smith,** Director, **Viant, a ConsenSys formation Gavin Nicol,** Chief Technology Officer, **Context Labs** 

- 16:30 Closing Remarks
- 16:45 Reception
- 18:00 End of Conference Day One



## Tuesday, December 4, 2018

8:00 Coffee & Networking

## 8:55 Opening Remarks

Emcee/Chairman

Confirmed:

**Daryl Price Jr,** Hyperconverged Infrastructure Specialist, **VMware Inc; former San Francisco 49'er** 

## 9:00 Enabling Better Food Safety for Conscious Consumption

- Developing agile systems to identify, isolate and address quality control issues due to changes in agriculture practices, food production and the environment
- Designing sustainable, transparent food systems for consumers to know where their food comes from, the companies behind it, and the farmers who grow it
- Detailing the impact of ever greater levels of knowledge-sharing that foster increased collaboration within the food industry

#### Confirmed:

Dr. Ganesh Wadawadigi, Chief Solution Expert, Blockchain for Supply Chain, SAP

## **Case Study**

## 9:30 Blockchain Applications in EPC Companies

- Improving construction relationship management and automating the accuracy of bids
- Enabling better vendor prequalification, evaluation and selection for stakeholders through a blockchain based architecture
- Facilitating more efficient scheduling, material and equipment management, and field productivity
- Exploring future uses of blockchain in the EPC industry

## **Confirmed:**

Sujatha Kumar, Founder & Managing Partner, Ayatis

#### **Case Study**

## 10:00 Making the Case for Interoperability and Developing Blockchain-Based Industry Standards

- Designing standards to represent, transmit, and access information in a blockchain and leveraging on existing standards
- Integrating and standardizing QR codes, blockchain, and web Uniform Resource Identifiers to meet growing consumer expectations
- Realizing benefits of real-time, data sharing across corporate boundaries that ensures compatibility, speed, accuracy, and efficiency
- Detailing the benefits of interoperability for scaling the value of blockchain
- Collaborating internationally to develop standards and enable interoperability

## Confirmed:

**Kevin Otto,** Senior Director of Foodservice Industry Development & Cross-Industry Blockchain Lead, **GS1 US** 

#### **Panel Discussion**

## 10:45 Strength in Numbers - Benefits of a Consortium

- Learning from existing consortia, their current status, accomplishments, and future plans
- Weighing the benefits of joining a business-focused vs. technology-focused consortium
- Exploring the technological and financial benefits of participating in different consortia
- Benefiting from consortium networks and accessing the full potential of the blockchain

## **Confirmed:**

(Moderator) Bill McBeath, Chief Research Officer, ChainLink Research

Dr. Claudio Lima, Co-Founder, BEC-Blockchain Engineering Council

Jim Lawnin, Co-Founder, Energy Blockchain Consortium

Dr. Ganesh Wadawadigi, Chief Solution Expert, Blockchain for Supply Chain, SAP

#### **Case Study**

## 11:30 Implementing Blockchain in the Port of Veracruz, Mexico's Third Busiest Sea Port

- Analyzing value propositions and exploring where and how blockchain technology fits into a port operational environment
- Strategically minimizing risks and over expectations in developing a proof of concept
- Outlining and identifying the challenges and opportunities of implementing blockchain for container exports

#### **Confirmed:**

Dr. Rajat Rajbhandari, Chief Executive Officer and Co-founder, dexFreight

## 12:00 Designing Digital Supply Chains of the Future

- Developing and prioritizing industry-specific and company specific roadmaps for blockchain adoption
- Converging technologies to enhance operational agility and drive competitive advantage through the use of AI, IoT and blockchain
- Using blockchain and IoT to create new supply chain and supporting cross-functional business processes to enable an array of new business models
- Future proofing your supply chain to be competitive in 5 or 10 years

## Confirmed:

Sloane Brakeville, Chief Executive Officer and Co-Founder, Fr8 Network

## 12:30 Lunch and Networking

## 13.30: Advancing Houston's Digital Tech Economy

- Introduction to the Greater Houston region
- State of Houston's digital tech economy
- Digitization and transformation of Houston's industries

#### **Confirmed:**

**Susan Davenport,** Senior Vice President of Economic Development, **Greater Houston**Partnership

## **Case Study**

## 13:50 The Absence of Invoices in an Oil & Gas Drilling Business Network

- Managing customer and supplier information when collaborating and working with the exactly the same information
- The advantages of having a network anchored on a blockchain with all parties on an identical digital ledger
- Improving supply chain efficiencies without sacrificing security or traceability
- Automating payments with smart contacts
- The journey of smart contracts for business accounting and other crucial business processes

## Confirmed:

# Andrew Bruce, Chief Executive Officer, Data Gumbo Harris Reynolds, Director Research & Development, Diamond Offshore Drilling, Inc

## **Case Study**

## 14:20 The First Blockchain for Marine Insurance

- Transitioning from blockchain pilot to profitable commercial operations
- Managing the ever-evolving risk landscape of marine hull insurance for more than 1,000 commercial vessels annually
- Turning complex processes into cost-saving business efficiencies for more than half a million automated ledger-transactions by utilizing smart contracts

## **Confirmed:**

Chris Bassett, Senior Manager, Global Insurance Advisory, Ernst and Young

## **Panel Discussion**

# 15:45 Understanding the Value and Advantages of Utilizing Smart Contracts Over Existing Methods

- What does it mean to digitalize the contract process in regard to real-time delivery and exchange of custodies?
- Enabling transactional trust between parties through the use of an immutable ledger
- Understanding the implications of amending or voiding smart contracts
- Considering legal jurisdictions, enforceability issues, and preparing for future regulations

#### Confirmed:

(Moderator) Eric Johnson, Senior Technology Editor, IHS Markit Kyle Wood, Senior Counsel, Technology Transaction and Blockchain Group, Perkins Coie Dr. Rajat Rajbhandari, Chief Executive Officer and Co-founder, dexFreight Chris Gabriel, Founder, Hyperchain Labs

## 15:50 Closing Remarks

**Confirmed:** 

Eric Johnson, Senior Technology Editor, IHS Markit

#### 16:00 End of Conference