

XIC12

BLOCKCHAIN FOR SUPPLY CHAIN AND LOGISTICS FORUM

www.blockchainsupplychain.io

HOUSTON, TEXAS

MAY 21-22, 2018

Insurance Will Revolutionize Logistics from Within



Derek Lovrenich
Chief Executive Officer
InsurEco



insurEco
where insurance clicks

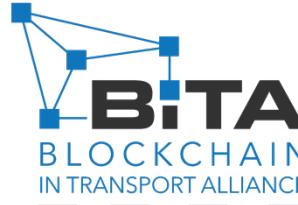
InsurTech's Role In Supply Chain Disruption

Supply Chain Embracing Blockchain

- Established Leaders
- Large Global Solutions
- Matured Software Providers

"We move easily 12 million shipments a day and that more than doubles during the peak seasons. While we absolutely believe this technology is going to scale, right now it makes sense for us to do this in our freight world."
Robert Carter, CIO - FedEx

Current adopters:



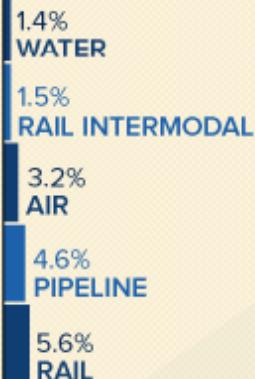
The Trucking Industry



insurEco
where insurance clicks

Trucking Rules

COMMERCIAL TRANSPORTATION INDUSTRY



The trucking sector dominates the commercial transportation industry with

83.7% OF THE REVENUE



The trucking industry:

collects **\$650 BILLION** in annual revenue which is 5% of America's GDP.

pays **\$35 BILLION** in Federal, State and Highway Use Taxes per year.

and is expected to grow **21%** over the next 10 years.



Trucks Deliver Our Goods



— TRUCKING INDUSTRY SHIPPING VALUE —

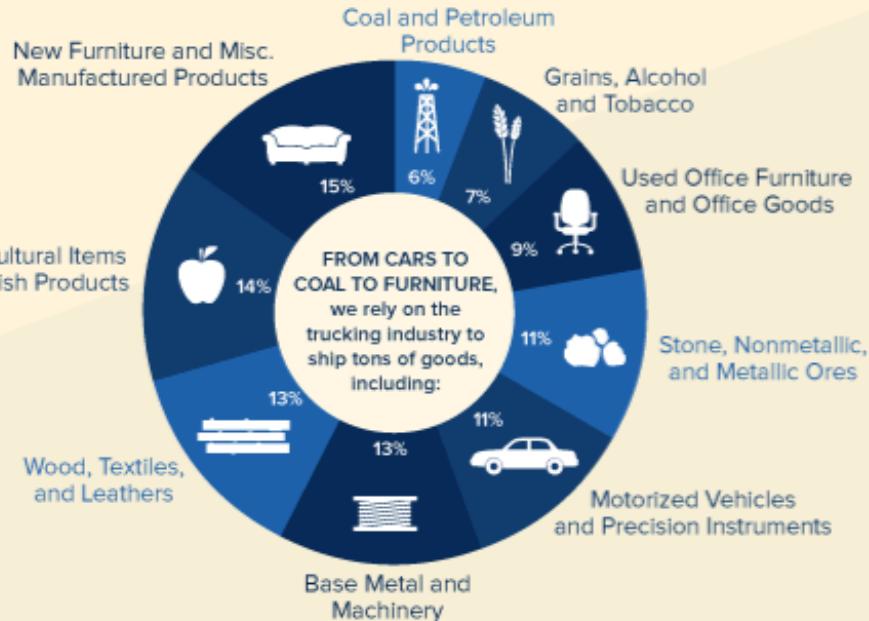


Value of shipped goods:

\$139,463,000,000
PER YEAR

24h **\$382,090,411**
PER DAY

1 sec **\$4,422**
PER SECOND



The Driver / Owner Operator

1.2 Million Motor Carriers

97 % less than 20 trucks

90 % less than 6 trucks

“According to an industry analysis by DAT Solutions, just one truck was available for every 12 loads needing to be shipped at the start of 2018, which is the lowest ratio since 2005.”



“Gig” Disruption Underway

UBER FREIGHT

Product

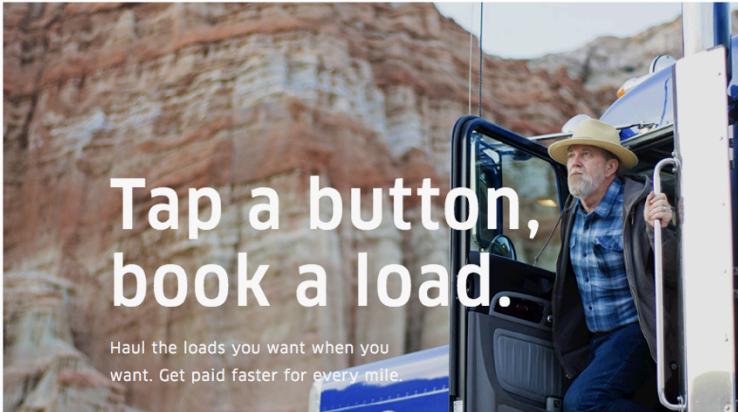
Plus

FAQ

Careers

Contact

SIGN UP



Auto Insurance

2.6%

Gas/Fuel, tolls, parking, Supls.

4.8%

Health Insurance

5.0%

Vehicle Repairs, Wash, Service

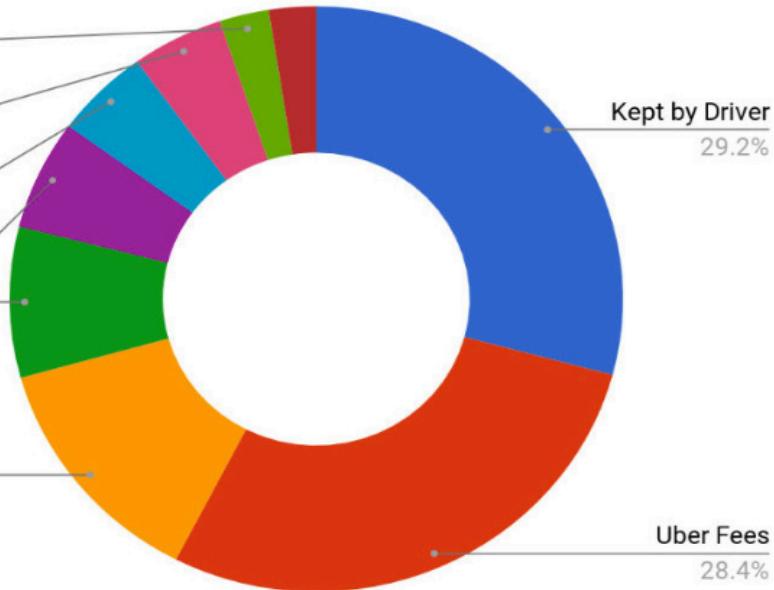
6.1%

Auto Loan

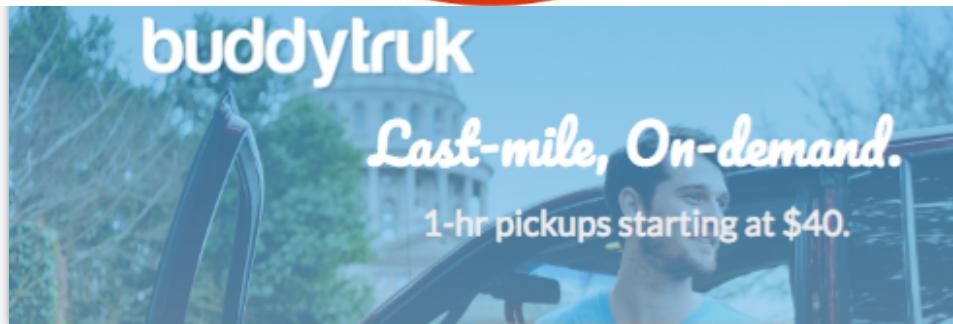
8.3%

Taxes, Commisions, Fees,

13.1%



SHIPPERS,
MEET CARRIERS.
CARRIERS,
MEET SHIPPERS.



Trucking as a Gig Economy

Digitizing The Asset



- Load Singularity
- AI and IoT
- Machine Learning
- Live Weather Data
- Live Route Updates

The image shows a screenshot of the TruckChain platform interface. At the top, there is a navigation bar with the TruckChain logo, a "Find Shipments" button, a "Create Shipment" button, and a user profile for "Hello, Derek Lovrenich". Below the navigation bar, there is a listing for a shipment:

Spend Brass from Live Fire for Recycling
\$0.00 lowest quote from 0 Bids
Listed by Ramon Garcia on 18 May 2018 04:49 pm

Ask a Question **Submit Quote** **2 Days 30 Mins Remaining**

ITEM DESCRIPTION
Full Com-Ex 40ft. Container full of spent brass from live fire training for newbies for qualifying.

4472 Anderson Ave. Miramar CA 92126
Residence 30/06/18 -05/07/18

1 Main St. Norfolk, VA
Business 31/07/18 -04/08/18

EST. DISTANCE 3724 KM **EST. TIME** 1 day 15 hours

WIDTH 860 cm **HEIGHT** 660 cm **LENGTH** 1400 cm **TOTAL QUANTITY** 8000 KG

PREFERRED SERVICE TYPES
Open Transport, Flatbed Transport Service, Towed Service, Enclosed Transport,

To the right of the listing is a map showing a route from California to Virginia. A blue line on the map represents the shipping route, and a green dot marks the destination point in Virginia. A callout text on the map says "Use # + scroll to zoom the map". The map includes labels for the United States, Mexico, and surrounding countries, along with state/province abbreviations and major cities. The "Google" logo is visible at the bottom of the map.

Automate The Paperwork



- Insurance
- Regulatory
- Bills of Lading
- Route Planning
- Payments

A screenshot of the TruckChain platform's quote placement interface. At the top, there are navigation links: "TRUCKCHAIN", "Find Shipments", "Create Shipment", and a user profile icon with the name "Hello, Derek Lovrenich".

PLACE A QUOTE ON: SPEND BRASS FROM LIVE FIRE FOR RECYCLING

4472 Anderson Ave. Miramar CA 92126 6/30/2018 - 7/5/2018 1 Main St. Norfolk, VA 7/31/2018 - 8/4/2018

#38 Want to ship Spend Brass from Live Fire for Recycling

No Quotes submitted yet for this shipment.

QUOTE PRICE **\$4,500.00**
You will receive after Portal Fees

5000

SERVICE TYPE	SERVICE MODE	SERVICE VEHICLE
Open Transport	Road Transport	Low Loader

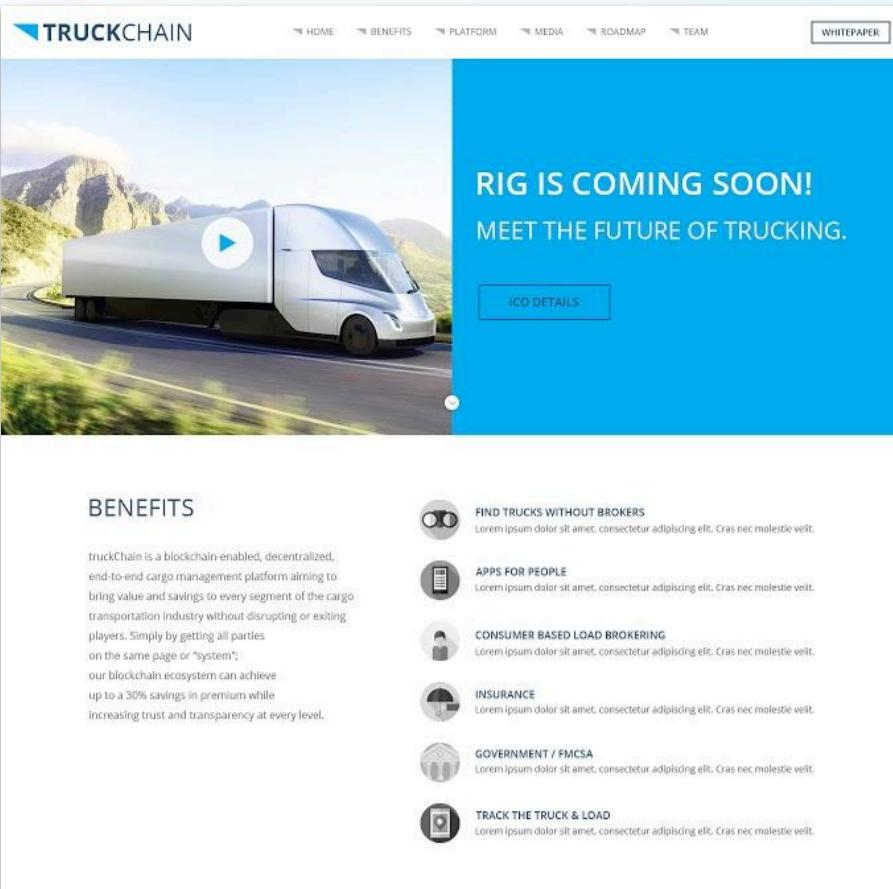
Support The Future

- Level 3 Autonomous
- Electric Vehicles
- Shipping Drones
- Automated Pick Up
- Interledger Transactions



Happy Supply Chain = Happy Economy

Launch - truckchain.net



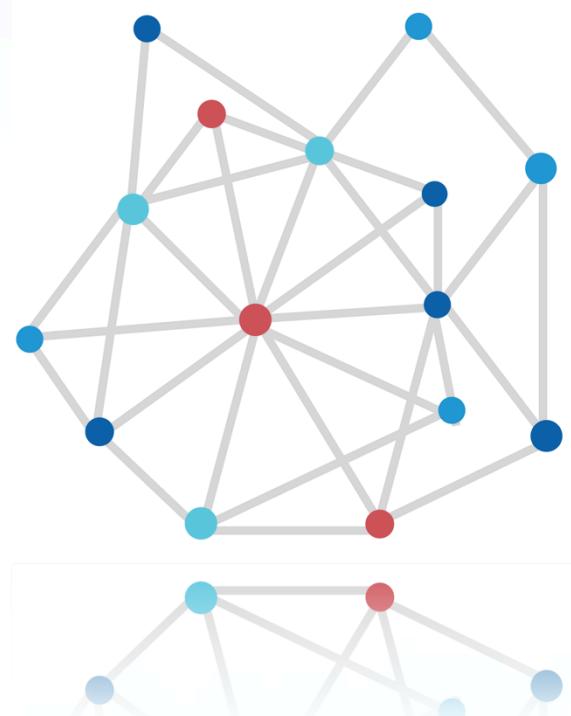
The screenshot shows the homepage of truckchain.net. At the top, there's a navigation bar with links: HOME, BENEFITS, PLATFORM, MEDIA, ROADMAP, TEAM, and a highlighted WHITEPAPER button. Below the navigation is a large image of a futuristic white semi-truck driving on a road through a mountainous landscape. To the right of the image, a blue box contains the text "RIG IS COMING SOON! MEET THE FUTURE OF TRUCKING." and a "ICO DETAILS" button. Further down the page, under the heading "BENEFITS", there are six sections, each with an icon and a title: "FIND TRUCKS WITHOUT BROKERS", "APPS FOR PEOPLE", "CONSUMER BASED LOAD BROKERING", "INSURANCE", "GOVERNMENT / FMCSA", and "TRACK THE TRUCK & LOAD". Each section has a brief description below it.

July 2018 Launch:

- US Based Loads
- 300+ Insurance Agents
- 15,000+ Truckers
- ERC20 Token: RIG

Participate

- Shippers
- Load Brokers
- Truckers
- OEM / Technology
- Government Agency
- Trade Associations



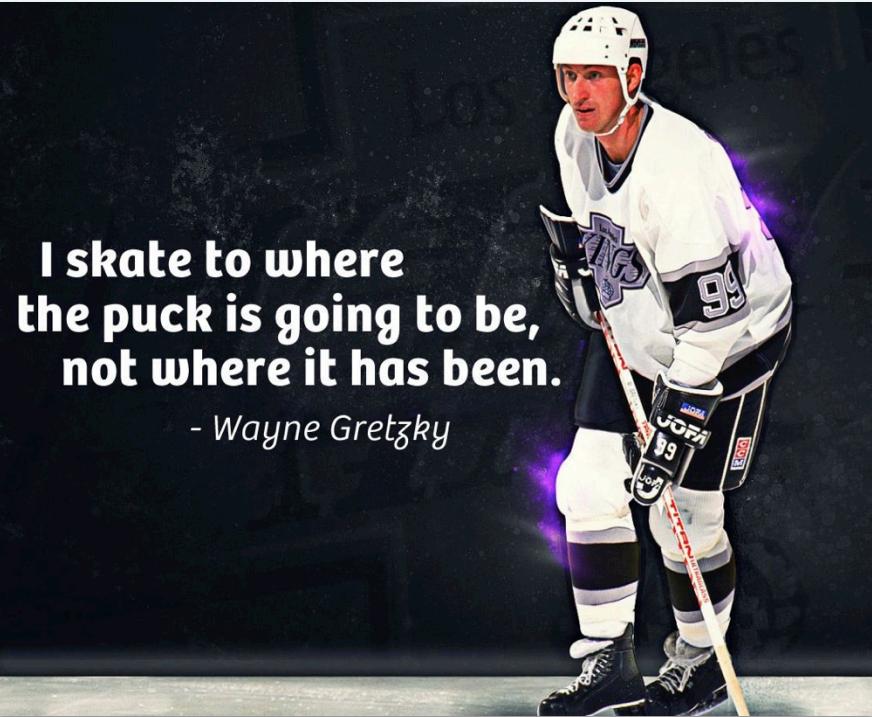
Participate in Disruption



Blockchain is a Philosophy

Disrupt with your

- Actions
- Decisions
- Imagination



**I skate to where
the puck is going to be,
not where it has been.**

- Wayne Gretzky



Thank you

www.insureco.io

www.truckchain.net



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