hub|tFall*

Accelerator for Open Source.

Why waste *it*? Let's build *it*.

hubItFall.ca

- Yana Background story.
- Our Background story.
- Our success secreat.
- Cut off part.
- If you read it you invest.
- How much does life cost?
- Why us? You say jump we jump.
- Project you accept found
- Offer that can be rejected.

Ideas

Gif files

Prolbem: 97% of start ups FALL.

- No knowladge share and researches
- Dev's can't build *UniqueTech* without founds
- Founds wasted on NonUniqueProduct.
- People in province fall unimployment pit.

Personal

Why waste *it*? Let's build *it*.





- If multiple of startup need the same research only university can make it.
- Startups with NonUniqueTech founded more often.
- To create *UniqueProduct* you need firstly *UniqueTech*
- UniqueTech is very risky to develop and invest.
- ProDevelopers are ready to try to develop *UnqiueTech*
- BigCity life is costly and at home everyday affairs it all time.
- Province unimployment crysis due urbanisation and automatation.

Solution: NonProfit Accelarater for Open Source in Province

- Dev's Build it.
- Founds isn't wasted.
- Locals Get work

- You can develop project at accelerator while following rules*.
- All you're everydya affairs are coverd by locals from province.
- Company has extriemly low Dev systaining costs
- UniqueTech developed first as OpenSource.
- Then applied for many UniqueProduct
- Grow existing *UniqueTech*
- Tech get's improved by new startups not cloned

Market Valiation

84 % of Fortune 100 companies use GitHub Enterprise Big tech companies are intrested in open soruce repos

Market Size

Github:

- 73 M+ Total developers
- 16 M+ New users in 2021
- Octoverse

Milestones

Building of accelerator

- 1. PoC: We bought a 5,000\$ shack
- 2. MVP: We rebuild it to coworking for 10 people for 50,000\$
- 3. Stage A: We build accelearter with shelter for 100 people for 500,000\$ in Ukraine
- 4. Stage B: We build accelerator for 1,000 people in in New Brunswick Canada

Why company have such big value?

• Because Simple Data Driven Algorithm or SDDA

Algorithm

It contains 3 simple steps.

1. Research

We Research and Define activities that can raise company value.

2. Execture

We plan firstly activities that we defined as most valuable.

excelents, Imidiatly raise company value.

We ARE fully committed to the project and Canada. We made our research,

then created and worked through the plan multiple times. And then fully committed to *it*.

There is no plan B. This project will succed no matter what. If takes 10,000 calls to find investor we make 10,000 calls.

If it takes rewriting bussiness plan we rewrite and rewiew bussiness plan. If it's only possible by self investing.

We self invest. If it takes no vacation to make it ASAP

Busines Model

- 0. We invest 80% into assets 20% working costs
- 1. NonProfit Not taxes
- 2. We create building our value grow
- 3. We take 10% from each project as fee

Competitions

- Deep Tech
- Universities
- Antarctic research base
- Spaceship crew
- StartUp Accelerators
- Bootcamps

Client

- DeepTech.
- Long term technilogy
- MIT technology compititions
- MIT TechLab

Adventatges

- We build not rent
- Our value always grow
- We invest into assets
- Non Profit
- Work in Provinces & EcoFriendly
- Open Source and Researches
- Training & Education & Physiucal trainig
- Work Ethic & chelanges
- Skill grow
- BioTech & BioHacking
- Mental Athleats NeuroOntimization

Typical client

Short Version

Deep Tech (spends a lot)