

Board of Directors Meeting May 22, 2014

Agenda

- A. Call to Order and Introductions
- B. Public Comment
- C. Review and Approval of Minutes
- D. CEO Report
- E. Operations Update
- F. Information Technology Update
- G. Tribal Consultation Policy
- H. Finance Update
- I. Marketing and Sales
- J. Open Enrollment Milestones
- K. All Payer Claims Database Update
- L. ACA Regulation Update
- M. Strategy Committee Update
- N. Adjournment





Welcome and Introductions



Public Comment



CEO Update



Review and Approval of Minutes



Operations Update

Operations Update

People

- Individual Customer Service Issues are Our Current Focus
 - Individual specific circumstance require average of 3-4 hours each to review and correct
- Call Centers/Printing/Scanning all within Service Level Agreements

Process

- We exercised our Contingency Plan on March 31st
 - Ensured all in line were contacted and given opportunity to enroll
- Open Enrollment Preparations
 - Training and Education
 - Model Office
 - Plan Management
 - Coordinated with CID and Carriers

Technology

Close Coordination to Ensure Improvements Prioritized to Business Need



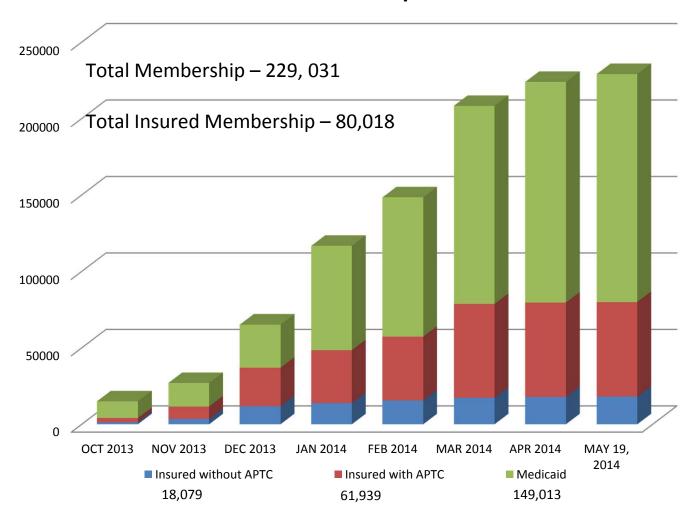
Operating Metrics

QHP MEMBERS	SHIP					
	DEC 2013	JAN 2014	FEB 2014	MAR 2014	APR 2014	MAY 2014
Market Share						
Anthem	62%	61%	60%	53%	53%	53%
ConnectiCare	36%	36%	37%	44%	44%	44%
HealthyCT	2%	3%	3%	3%	3%	3%
Age Band						
AGE <18	7%	8%	8%	7%	7%	7%
AGE 18-25	8%	9%	9%	10%	10%	10%
AGE 26-34	11%	12%	13%	14%	15%	15%
AGE 35-44	11%	12%	12%	14%	14%	14%
AGE 45-54	22%	23%	24%	24%	24%	24%
AGE 55-64	40%	35%	33%	30%	30%	30%
AGE ≥65	1%	1%	1%	1%	2%	2%
Metal Tier						
Catastrophic	2%	2%	2%	2%	2%	2%
Bronze	14%	17%	16%	16%	16%	16%
Silver	55%	55%	59%	63%	64%	64%
Gold	29%	26%	23%	18%	18%	18%



Operating Metrics

Membership





Operating Metrics

	Average Answe	er
Call Center Statist	Delay in CS Seconds	Abandonment Rate
December 20	13 852	31%
January 20	14 218	12%
February 20	14 43	3%
March 20	14 223	14%
April 20	14 39	2%
May 20	14 28	1%
Service Level Standa	ds 60	5%

