



AIRTEL NETWORKS LIMITED
(RC No. 398557)
Plot L2, Banana Island,
Ikoyi, Lagos.

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28 September 2020

The Executive Vice Chairman
Nigerian Communications Commission
Plot 423 Aguiyi Ironsi Street
Maitama District
Abuja

Attention: Yetunde Akinloye - Director, Policy, Competition & Economic Analysis

Dear Sir,

NOTIFICATION OF MODIFICATION OF VALUE PLUS TARIFF PLAN

Airtel Networks Limited (Airtel) refers the Nigerian Communication Commission's ("The Commission or NCC") letter dated 15th September, 2020, conveying its approval for the Notification of Intention to renew the Airtel Value Plus Tariff Plan (the "Plan") and in furtherance of its commitment towards ensuring customer satisfaction on its network hereby notifies the Commission of its intention to modify the Plan.

Consequently, Airtel is proposing the modification of the Plan by granting customers 10MB data on their first recharge of every month.

The attached description table provides details towards the assurance that the price floor rule has not been violated. In addition, please find attached the Commission's prior approval of the Airtel Value PlusTariff Plan.

Whilst thanking you for your usual cooperation, please remain assured of our esteemed regards.

Yours faithfully,
For: Airtel Networks Limited

Shola Adeyemi
Director, Legal & Regulatory Affairs / Company Secretary

② HTA
pls dool
02/00
02/20

③ Pmja-s
pls doat
02/00

MODIFICATION OF VALUE PLUS TARIFF PLAN

| | RC_100 | RC_200 | RC_300 | RC_500 | RC_1000 |
|-----------------------------|--------|--------|--------|--------|---------|
| Recharge | 100 | 200 | 300 | 500 | 1000 |
| Voice Portion | 99.0 | 199.0 | 299.0 | 499.0 | 999.0 |
| Data Portion | 1.0 | 1.0 | 1.0 | 1.0 | 1.0 |
| Voice Apportionment % | 99.0% | 99.5% | 99.7% | 99.8% | 99.9% |
| Data Apportionment % | 1.0% | 0.5% | 0.3% | 0.2% | 0.1% |
| Main Account After Recharge | 100 | 200 | 300 | 500 | 1000 |
| BOR Voice Bonus | 100 | 200 | 300 | 500 | 1000 |
| Burn Rate - Main Acct | 9 | 9 | 9 | 9 | 9 |
| Burn Rate - BOR Voice Bonus | 30 | 30 | 30 | 30 | 30 |
| Mins - Main Acct | 11.1 | 22.2 | 33.3 | 55.6 | 111.1 |
| Mins - BOR Voice Bonus Acct | 3.3 | 6.7 | 10.0 | 16.7 | 33.3 |
| Total Minutes | 14.4 | 28.9 | 43.3 | 72.2 | 144.4 |
| Data MB | 10 | 10 | 10 | 10 | 10 |
| Voice Rate / min | 6.9 | 6.9 | 6.9 | 6.9 | 6.9 |
| Data Rate / MB | 0.1 | 0.1 | 0.1 | 0.1 | 0.1 |



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23 October 2020

The Executive Vice Chairman
Nigerian Communications Commission
Plot 423 Aguiyi Ironsi Street
Maitama District
Abuja

27 OCT 2020

① DPC

26/10/2020

26 OCT 2020

Time:
RECEIVED
OFFICE OF THE
EXECUTIVE VICE-CHAIRMAN / CEO

Attention: Yetunde Akinloye - Director, Policy, Competition & Economic Analysis

Dear Sir,

NOTIFICATION OF INTRODUCTION OF TALKMORE ONE SIM BUNDLE PLAN

The above subject matter refers.

Airtel in furtherance of its commitment towards ensuring customer satisfaction hereby respectfully notifies the Commission of its intention to introduce and launch Airtel Talkmore One SIM Plus Bundle Plan.

Other details are provided below:

| Approved Tariff: Talkmore One SIM Plus | | |
|--|------------------------|----------------------|
| S/No | Description | Tariff |
| 1 | Main Account | N30/min (N0.50K/sec) |
| 2 | Talkmore Account Voice | N45/min (N0.75K/sec) |
| 3 | Talkmore Account Data | N51.29/MB |
| 4 | BOR Voice | N30/min (N0.50K/sec) |
| 5 | Local Sms | N4/SMS |

- ② HTA
Please mark
YR
27 Oct
- The bundle would give 5 times value and is charged at ₦45/min for local calls
 - Bundle purchase is applicable from ₦60 to ₦5,000
 - Local SMS will be charged at ₦4 per SMS
 - Talkmore Data will be charged ₦51.29/MB
 - ₦60 Talkmore Plus Bundle value will be valid for 3days while the rest will be Valid for 30days
 - The subscription code for the Talkmore One SIM Plus Bundle is *234#

We hereby file same for the Commission's due approval.

Whilst thanking you for your usual cooperation, please remain assured of our esteemed regards.

Yours faithfully,
For: Airtel Networks Limited

F. Shola Adeyemi
Director, Legal & Regulatory Affairs/Company Secretary

④ Smta for
pls handle
28/10

③ Pmta
pls deal.
28/10/20

Talkmore One SIM Plus

| | RC_100 | RC_200 | RC_300 | RC_500 | RC_1000 |
|--|---------------|---------------|---------------|---------------|----------------|
| Recharge | 100 | 200 | 300 | 500 | 1000 |
| Voice Portion | 100 | 200 | 300 | 500 | 1000 |
| Data Portion | 0.00 | 0.00 | 0.00 | 0.00 | 0.00 |
| Voice Apportionment % | 100% | 100% | 100% | 100% | 100% |
| Data Apportionment % | 0% | 0% | 0% | 0% | 0% |
| Main Account After Recharge | 100 | 200 | 300 | 500 | 1000 |
| Main Acct after Talkmore plus purchase | 0 | 0 | 0 | 0 | 0 |
| Talkmore Plus Acct | 500 | 1000 | 1500 | 2500 | 5000 |
| BOR Voice Bonus | 100 | 200 | 300 | 500 | 1000 |
| BOR Data Bonus | 0 | 0 | 0 | 0 | 0 |
| Burn Rate - Main Acct | 30 | 30 | 30 | 30 | 30 |
| Burn Rate - TM Plus Acct | 45 | 45 | 45 | 45 | 45 |
| Burn Rate - BOR Voice Bonus | 30 | 30 | 30 | 30 | 30 |
| Burn Rate - BOR Data Bonus | 0 | 0 | 0 | 0 | 0 |
| Mins - Main Acct | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Mins - TM Plus Acct | 11.1 | 22.2 | 33.3 | 55.6 | 111.1 |
| Mins - BOR Voice Bonus Acct | 3.3 | 6.7 | 10.0 | 16.7 | 33.3 |
| Total Minutes | 14.4 | 28.9 | 43.3 | 72.2 | 144.4 |
| Data MB | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |
| Voice Rate / min | 6.9 | 6.9 | 6.9 | 6.9 | 6.9 |
| Data Rate / MB | 0.0 | 0.0 | 0.0 | 0.0 | 0.0 |