## BRICE RELAFORD

<u>blr24@georgetown.edu</u> • (202) 615-3272 • linkedin.com/in/bricerelaford Department of Defense Secret Security Clearance

#### **EDUCATION**

# **GEORGETOWN UNIVERSITY, McDonough School of Business Master of Business Administration**

Washington, DC

May 2023

- The Consortium for Graduate Study in Management Fellow; Reaching Out MBA (ROMBA)
- DEI Student Council Representative, Out@MSB; Georgetown Consulting Club; Black MBA Association (BMBAA)

#### **CARNEGIE MELLON UNIVERSITY**

Pittsburgh, PA

May 2012

Bachelor of Arts, Ethics, History, and Public Policy

- Dean's List, Fall 2008 and Fall 2011
- French Writing Assistant, 2011; Researcher, Center for International Relations & Politics, 2011-2012
- Intern, U.S. Coast Guard, 2010; Rower, CMU Club Crew Team

#### **EXPERIENCE**

#### **BOOZ ALLEN HAMILTON**

Washington, DC

August 2014 - Present

Associate, October 2020 - Present

Senior Consultant, June 2015 – October 2018

Consultant. August 2014 – June 2015

- Analyzed Federal IT acquisition reform legislation to assess policy impacts on a Federal client's IT strategy and drafted recommendations for its implementation across the organization.
- Directed a largescale training effort for 14,000+ employees nationwide, achieving 87% effectiveness in 54 inperson and virtual sessions and managed two junior employees.
- Achieved an 82% effectiveness rating for conducting 164 nationwide training sessions on a federal agency's new leave management system for 14,000+ employees in a 10-week period.
- Attained 89% user acceptance of a federal agency's newly developed performance management system through creation and execution of full-scope test scripts.
- Accomplished a 96% acceptance rate of user stories and a 0-fail rate on all test cases for each iteration during first 6 months of implementation of a federal agency's new case management system.

#### DELOITTE CONSULTING

Washington, DC

Consultant

October 2018 – October 2020

- Created risk management process across 8 organizations. Reduced high-severity risks by 40%. Received an Applause Award for successes.
- Monitored and controlled a ~\$1M travel budget and ensured compliance with travel requirements, resulting in a 25% increase in compliant requests and 97% compliance since project initiation.
- Wrote a report to deliver people, process, and technology recommendations for a client's business. Client
  purchased recommended technology, requested follow-on implementation work and analysis across other DOJ
  functions. Received an Applause Award for successes.
- Liaised with executive-level clients to obtain consensus and signature on 5 support agreements, providing funding and resource support for client migration to a new ERP system.

### ICF INTERNATIONAL

Fairfax, VA

Consultant

September 2013 – August 2014

 Developed and facilitated trainings for Hurricane Sandy relief programs, resulting in onboarding of ~150 new employees within 3 months.

#### DISTINCTIONS

**Achievement:** Certified Project Management Professional (PMP) (Credential ID 2634411)

Global Mindset: Air Force dependent, lived in Panama and Germany for 7 years; English (native), French

(advanced); English teacher, Mantes la Jolie, France, 2013

**Community:** Mentor, Out for Undergrad; Mentor, Carnegie Mellon Washington Semester

Involvement: DC Gay Basketball League, DC Gay Flag Football League, DC Fray Soccer, book club