

David Blrtsyan

dblrtsyan.mfa2021@london.edu | +44 (0) 7474 061933 | linkedin.com/in/Blrtsyan

EDUCATION

2020 - 2021

London Business School

Reading for Masters in Financial Analysis

GMAT: 720; Stolyarenko Scholarship (£17,500): Recipient for academic and professional achievements

Modules: Alternative Credit Investing, Credit Risk, Distressed Investing, Fixed Income, Private Equity

2017 - 2020

London School of Economics and Political Science

BSc Mathematics and Economics, First Class Honours

Modules: Algorithms and Programming, Auction Theory, Corporate Finance and Financial Markets

BUSINESS EXPERIENCE

2020

DEUTSCHE BANK, London, UK

Fixed Income and Currencies Analyst Intern (1 month)

- Interacted with Sales, Trading & Structuring in FX, Rates, Credit, Distressed Debt, and Financing desks such as Direct Lending, ABS, TIE, CRE & Special Situations, NPL Portfolios
- Managed a team of 5 to research future of banking and feasibility of ESG-linked Structured Products
- Assessed relative value and performed due diligence of a €1b European fitness equipment producer
- Identified and presented the Fed's and RBA's responses to the COVID-19 crisis, recommending 3 ideas for clients in FX and Credit volatility spaces

2019

CIBC CAPITAL MARKETS, London, UK

Global Markets Summer Analyst (3 months)

- Rotated biweekly with Equity, Repo, FX, STIR, Fixed Income, DCM, and Commodities desks, while forging deep and growing interbank relationships
- Built a dynamic model to forecast and hedge \$ delta of 50 constituents of 3 European indices
- Created an algorithm to identify FX options trading opportunities from relative volatility premia in G10
- Performed a full DCF valuation on a high-grade iron mining firm and presented a sales pitch to 4 traders
- Automated daily stocks returns using VBA and delivered a short sale pitch to 5 directors for Prime Brokerage; composed and streamlined client market updates in FX, Metals, and CAD Bonds spaces
- Analysed a live pitch of a €4b+ Iberian road asset to an Infrastructure PE fund and created an airport database as part of the IB shadowing day

2018

JOBPLANNER LTD, London, UK

A 9-officer start-up that helps students organise their job application process online

Business Development Intern (3 months)

- Designed platform based on consumer needs and market competition, generating 10% of additional revenue by outsourcing to a partner service; convinced the founder of all initiatives
- Developed macros (VBA) to automate visa sponsorship database of 30,000+ firms
- Enhanced pitch presentation in two languages for venture capital and angel investors

ADDITIONAL INFORMATION

- **Eurasia Asset Management Challenge:**
 - Won the £1000 scholarship prize from PIMCO by constructing a winning ETF portfolio in a team of 3 (out of 80+) with an expected annual return of 8.33%
- **President at Russian Business & Culture Society:**
 - Organised annual "Russian Business Week" on commercial trends for 250+ attendees, hosting Albert Sagiryan (Gemcorp) and Dmitry Fotiyev (Brightmore Capital)
 - Coordinated 30 committee members across 5 branches including Finance, Marketing, and Logistics to receive the "Highly Commended Student-led conference" and "Silver STAR" Union awards
- **Director of Corporate Relations at Investment Society:**
 - Led 7 officers to raise £4,000 by providing tailored solutions to prospective sponsors; directly secured partnerships with JPMorgan and Flow Traders
- **"Modelling the length of Silverstone Grand Prix Circuit"** – research endorsed by an LSE professor for its 99.9% level of accuracy of analysis employing calculus, statistics, and linear algebra techniques
- **Languages:** Russian (Native), English (Fluent), Spanish (Basic), French (Basic), Armenian (Basic)
- **IT Skills:** Bloomberg, MATLAB, Microsoft Office, Python, R, Sketch, Stata, Tableau, VBA
- **Interests:** Automotive blog on social media platforms with 30,000+ followers and partnerships with market-leading companies such as TopCar; football, horology, piano, voluntary swimming coaching