Charlie Chan

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Web/Javascript/React/Software - Front-End Developer

OBJECTIVE

Passionate and motivated professional on a transformative journey towards a career in Front-End Web, Javascript, React and Software Development, seeking opportunities to leverage transferable skills and pursue a successful career in front-end development.

EXPERIENCE

Jan 2022 - Present
Web/Software/Javascript/React - Front-End Developer

- · Acquired proficiency in Front-End Web/Software/JavaScript/React Development following departure from previous role.
- · Developed expertise in HTML, CSS, JavaScript, React, Node.JS, Git, GitHub, REST APIs and other related technologies/libraries (e.g. Bootstrap, Material UI).
- · Studying TypeScript, jQuery and Sass.
- · Retained a strong foundation in data structure, logic and algorithm from previous computer programming background in Pascal and Turbo C.
- · Successfully completed the Udemy Web Development course, earning The Complete Web Development Bootcamp Certificate. Certificate available here. https://github.com/Blynx03/my-portfolio/blob/master/WebCertificate.pdf.
- · Taking a proactive approach to acquiring additional knowledge has enabled the development of responsive web applications and user-friendly interfaces.
- · Developed inaugural project, the MasterMind Game, featuring multiple difficulty levels engaging for players aiming to conquer all levels. Additional projects can be found in my portfolio here - https://blynx03.github.io/my-portfolio/.

May 2012 – Jan 2022
Sr. Quotation Specialist
Lazer-Tech Limited
www.lazer-tech.com
Toronto, Ontario, Canada

•Led the development and implementation of Price Matrices and conducted cost estimation.
•Managed the Quotation Department and helped managed processes cost adders.
•Reported directly to the President of the company.
•Assisted the Sales Team in achieving target revenue.
•Created, analyzed and submitted bid proposals.
•Assisted in negotiating Long Term Pricing Agreements with customers.
•Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
•Responded to and resolved customer issues related to pricing, designs, panelization, etc.
•Called PCB designers/buyers to maintain strong company relationship.
•Assisted customer service representatives with any pricing issues.
•Acted as Technical Support for Designers seeking cost savings in their designs.
•Facilitated the exchange of relevant information to gain cooperation, solve problems, or obtain project approval.
•Provided the rationale behind changes in business directions/decisions to garner support/commitment from the department/group.
•Encouraged and managed debate over complex and highly contentious issues to a satisfactory resolution.

Jul 2004 – May 2012
Sr. Quotation Analyst
Firan Technology Group (FTG)
www.ftgcorp.com
Toronto, Ontario, Canada

•Led the development and implementation of Price Matrices.
•Managed the Quotation Department.
•Conducted cost estimation.
•Reported to the President and collaborated closely with the General Manager of the company.
•Collaborated with the Vice President of Sales and Directors of Sales to help meet target revenue.
•Made, analyzed, and submitted bid proposals.
•Took responsibility for processes cost adders.
•Assisted in negotiating Long Term Pricing Agreements with customers.
•Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
•Responded to and resolved any customer issues related to pricing, designs,

panelization, etc.
•Called PCB designers/buyers to maintain strong company relationship.
•Assisted customer service representatives with any pricing issues.
•Delegated RFQs to Quote staff to meet RFQ submission deadline.
•Stayed in touch with the VP of Sales and Directors of Business
Development on a regular basis for updates.
•Submitted daily booking and quotation activity reports to President, GM,
and Sales Team to aid in analysis and meeting target revenue.
•Acted as Technical Support for Designers seeking cost savings in their
designs.
•Drove various review processes for the group; conducted regular progress
reviews of the group and/or projects.
•Prepared and presented business plans to department/group,
management, and clients; negotiated and counseled in a specialist capacity
with internal and external contacts.
•Exchanged appropriate information to gain cooperation, solve problems, or
obtain project approval.
•Maintained and developed large accounts and conducted sales forecasting.
•Assisted in the development of the staff's proposal.
•Promoted teamwork and cooperation within the department/group, and
within the organization, to achieve shared objectives.
•Encouraged and managed debate over complex and highly contentious
issues to a satisfactory resolution.

EDUCATION

Apr 1993
AMA Computer University
Philippines-Manila-Makati

Bachelor's Degree
Bachelor of Science in Computer Engineering
Major in Design Project

Knowledgeable with the following software applications and languages:

HTML, CSS, Javascript, React, BootStrap, MUI, Git, GitHub, Node.JS, SASS,
TypeScript, JQuery, Adobe Photoshop, Corel Draw, Adobe Acrobat, Turbo C, Turbo
Pascal, Visual Basic, macOS Catalina, iOS, Win 10, MSOffice, MS Access, Genesis
Valor, CimNet Paradigm, CAM 350, AutoCAD, 3D Animation, AutoVue, MS Outlook
and many more.

Additional Skills:

Installing and configuring software/hardware, LAN/WAN.

REFERENCES

Mr. Enrique Dominguez
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