

# Charlie Chan

45 Whitlock Crescent,  
Ajax, ON L1Z 2B2  
Canada

**Email:** cchan\_03@yahoo.ca

**Mobile:** (416) 857-3132

**LinkedIn:** [www.linkedin.com/in/charlie-chan-2497884b](https://www.linkedin.com/in/charlie-chan-2497884b)

**Github:** <https://github.com/Blynx03>

## Web/Javascript/React/Software - Front-End Developer

### OBJECTIVE

Passionate and motivated professional on a transformative journey towards a career in Front-End Web, Javascript, React and Software Development, seeking opportunities to leverage transferable skills and pursue a successful career in front-end development.

### EXPERIENCE

Jan 2022 - Present

#### Web/Software/Javascript/React - Front-End Developer

- Following my departure from my previous role in January 2022, I embarked on a dedicated journey to become a proficient Front-End Web/Software/Javascript/React Developer.
- With computer programming background using Pascal and Turbo C from earlier in my career, I have retained a strong foundation in data structure, logic and algorithm.
- My efforts culminated in the successful completion of the Udemy Web Development course, leading to the attainment of a [The Complete Web Development Bootcamp Certificate](https://github.com/Blynx03/my-portfolio/blob/master/WebCertificate.pdf) - <https://github.com/Blynx03/my-portfolio/blob/master/WebCertificate.pdf>.
- During this period, I tackled a range of projects, honing my expertise in HTML, CSS, JavaScript, React, Node.JS, Git, Github, REST APIs and other related technologies/libraries (e.g. Bootstrap).
- Currently in the final stages of completing my studies, and actively preparing to apply my skills in upcoming projects utilizing TypeScript, jQuery, Sass, and incorporating Redux for effective state management.
- My proactive approach to gaining additional knowledge has equipped me with the ability to develop responsive web applications and user-friendly interfaces, underscoring my commitment to transitioning into a Front-End Software/Web Developer role.
- Eager to contribute my newly acquired skills and passion for software/web development to a professional team.
- Developed my inaugural project, the MasterMind Game. This rendition of the classic MasterMind game goes beyond the norm by featuring multiple difficulty levels. It proves to be highly engaging,

particularly for competitive players aiming to conquer all levels. For further insights into my projects (e.g. e-commerce, game, REST APIs, etc.) please refer to [my portfolio](#) - <https://blynx03.github.io/my-portfolio/>.

May 2012 – Jan 2022

**Sr. Quotation Specialist**

Lazer-Tech Limited

[www.lazer-tech.com](http://www.lazer-tech.com)

Toronto, Ontario, Canada

- Led the development and implementation of Price Matrices.
- Managed the Quotation Department.
- Conducted cost estimation.
- Reported directly to the President of the company.
- Assisted the Sales Team in achieving target revenue.
- Created, analyzed and submitted bid proposals.
- Managed processes cost adders.
- Assisted in negotiating Long Term Pricing Agreements with customers.
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
- Responded to and resolved customer issues related to pricing, designs, panelization, etc.
- Called PCB designers/buyers to maintain strong company relationship.
- Assisted customer service representatives with any pricing issues.
- Acted as Technical Support for Designers seeking cost savings in their designs.
- Facilitated the exchange of relevant information to gain cooperation, solve problems, or obtain project approval.
- Provided the rationale behind changes in business directions/decisions to garner support/commitment from the department/group.
- Maintained and developed large accounts and conducted sales forecasting.
- Promoted teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encouraged and managed debate over complex and highly contentious issues to a satisfactory resolution.

Jul 2004 – May 2012

**Sr. Quotation Analyst**

Firan Technology Group (FTG)

[www.ftgcorp.com](http://www.ftgcorp.com)

Toronto, Ontario, Canada

- Led the development and implementation of Price Matrices.
- Managed the Quotation Department.
- Conducted cost estimation.

- Reported to the President and collaborated closely with the General Manager of the company.
- Collaborated with the Vice President of Sales and Directors of Sales to help meet target revenue.
- Made, analyzed, and submitted bid proposals.
- Took responsibility for processes cost adders.
- Assisted in negotiating Long Term Pricing Agreements with customers.
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
- Responded to and resolved any customer issues related to pricing, designs, panelization, etc.
- Called PCB designers/buyers to maintain strong company relationship.
- Assisted customer service representatives with any pricing issues.
- Delegated RFQs to Quote staff to meet RFQ submission deadline.
- Stayed in touch with the VP of Sales and Directors of Business Development on a regular basis for updates.
- Submitted daily booking and quotation activity reports to President, GM, and Sales Team to aid in analysis and meeting target revenue.
- Acted as Technical Support for Designers seeking cost savings in their designs.
- Drove various review processes for the group; conducted regular progress reviews of the group and/or projects.
- Prepared and presented business plans to department/group, management, and clients; negotiated and counseled in a specialist capacity with internal and external contacts.
- Exchanged appropriate information to gain cooperation, solve problems, or obtain project approval.
- Maintained and developed large accounts and conducted sales forecasting.
- Assisted in the development of the staff's proposal.
- Promoted teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encouraged and managed debate over complex and highly contentious issues to a satisfactory resolution.

Feb 2002 – Jul 2004

**PRECAM Operator/Methods Engineer - Engineering/IT Department**

TTM Technologies (formerly DDI)

[www.ttmtech.com](http://www.ttmtech.com)

Toronto, Ontario, Canada

- Worked as a Methods Engineer specializing in fabricating Printed Circuit Boards (PCB).
- Served as the main recipient of the company's e-mail communication.
- Operated as a PreCAM Operator.
- Provided consultation on quotations.
- Offered expertise as a File consultant
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis

Valor, AutoCAD, AutoVue, Acrobat etc..

- Resolved problems encountered during the review of files from customer.
- Initiated calls to PCB designers to foster and maintain strong company-customer relationships.
- Assisted customer service representatives in the quotation process and resolution of customer issues.
- Delegated released jobs from the customer service representative to the Camming and Engineering Department.
- Tracked customers' responses to meet PCB fabrication deadline.
- Delegated reviewed files to account handlers.

Oct 1994 – Jan 1996

**Account Manager**

Columbia Technologies Inc.

[www.cti-phil.com](http://www.cti-phil.com)

Paco, Manila, Philippines

- Sets directions, strategies for the department/group in order to meet short to long term goals; defines broad organizational structures and processes to meet goals.
- Sets milestones to review progress; provides mechanism for giving and receiving feedback.
- Drives the various review process for the group; conducts regular progress review of group and/or projects.
- Prepares and presents business plans to department/group, management and clients; negotiates and counsels in a specialist capacity with internal and external contacts.
- Exchanges appropriate information to gain cooperation, problem solution or project approval.
- Provides rationale behind changes in business directions/decisions to gain support/commitment from department/group.
- Responsibilities include maintaining and developing large accounts, product monitoring and sales forecasting.
- Supervises Sales/Account Executives.
- Assists in the development of the staff's proposal.
- Role model/influences peers and subordinates to manifest desired behaviors.
- Promotes teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encourages and manages debate over complex and highly contentious issues to a satisfactory resolution.
- Develops performance plans for the key sections or teams within department/group.
- Inspires, motivates and guides others toward improved goal achievement.
- Role models effective people management skills to build commitment in achieving critical business results.
- Works with other managers to identify and incorporate training and development into their respective teams; fosters a continuous learning culture.

## **EDUCATION**

Apr 1993  
AMA Computer University  
Philippines-Manila-Makati

### **Bachelor's Degree**

Bachelor of Science in Computer Engineering  
Major in Design Project

### **Knowledgeable with the following software applications and languages:**

HTML, CSS, Javascript, React, BootStrap, MUI, Git, GitHub, Node.JS, SASS, TypeScript, JQuery, Adobe Photoshop, Corel Draw, Adobe Acrobat, Turbo C, Turbo Pascal, Visual Basic, macOS Catalina, iOS, Win 10, MSOffice, MS Access, Genesis Valor, CimNet Paradigm, CAM 350, AutoCAD, 3D Animation, AutoVue, MS Outlook and many more.

### **Additional Skills:**

Installing and configuring software/hardware, LAN/WAN.

## **REFERENCES**

### **Mr. Enrique Dominguez**

Walmart  
Software Developer

#### **Phone Number:**

647.982.4623

#### **Email Address:**

[enrique.dominguez@walmart.com](mailto:enrique.dominguez@walmart.com)

### **Mr. Sugreev Rajpal**

ScotiaBank  
Engineering Leader/CRM

#### **Phone Number:**

647.984.6062

### **Mr. Lwin San**

Illumiti Inc.  
SAP BASIS Consultant

#### **Phone Number:**

416.817.3786

#### **Email Address:**

[lsan@illumiti.com](mailto:lsan@illumiti.com)