

Charlie Chan

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GitHub: <https://github.com/Blynx03>

Web/JavaScript/React/Software - Front-End Developer

OBJECTIVE

Passionate and motivated professional with a strong focus on Front-End Web, JavaScript, React and Software Development. Seeking opportunities to leverage transferable skills and advance in front-end development.

EXPERIENCE

Jan 2022 - Present

Web/Software/JavaScript/React - Front-End Developer

- Proficient in Front-End Web, Software, JavaScript and React Development.
- Developed expertise in HTML, CSS, JavaScript, React, Node.JS, Git, GitHub, REST APIs and related technologies/libraries (e.g. Bootstrap, Material UI).
- Knowledgeable in TypeScript, jQuery, Next.js and SASS.
- Strong foundation in data structure, logic and algorithm.
- Proactively acquiring additional skills, successfully developing responsive web applications and user-friendly interfaces.
- Completed Udemy's ***The Complete Web Development Bootcamp*** course, earning a certificate. Certificate available [here](#).
- Developed MasterMind Game, featuring multiple difficulty levels for engaging gameplay. This and other projects can be viewed in my portfolio - <https://blynx03.github.io/my-portfolio/>.

May 2012 – Jan 2022

Sr. Quotation Specialist

Lazer-Tech Limited
www.lazer-tech.com
Toronto, Ontario, Canada

- Led the development and implementation of Price Matrices and conducted cost estimation.
- Managed the Quotation Department and helped managed processes cost adders.
- Reported directly to the President of the company.
- Assisted the Sales Team in achieving target revenue.
- Created, analyzed and submitted bid proposals.
- Assisted in negotiating Long Term Pricing Agreements with customers.
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
- Responded to and resolved customer issues related to pricing, designs, panelization, etc.
- Called PCB designers/buyers to maintain strong company relationship.
- Assisted customer service representatives with any pricing issues.
- Acted as Technical Support for Designers seeking cost savings in their designs.
- Facilitated the exchange of relevant information to gain cooperation, solve problems, or obtain project approval.
- Provided the rationale behind changes in business directions/decisions to garner support/commitment from the department/group.
- Encouraged and managed debate over complex and highly contentious issues to a satisfactory resolution.

Jul 2004 – May 2012

Sr. Quotation Analyst

Firan Technology Group (FTG)

www.ftgcorp.com

Toronto, Ontario, Canada

- Led the development and implementation of Price Matrices.
- Managed the Quotation Department.
- Conducted cost estimation.
- Reported to the President and collaborated closely with the General Manager of the company.
- Collaborated with the Vice President of Sales and Directors of Sales to help meet target revenue.
- Made, analyzed, and submitted bid proposals.
- Took responsibility for processes cost adders.
- Assisted in negotiating Long Term Pricing Agreements with customers.
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc., if necessary.
- Responded to and resolved any customer issues related to pricing, designs, panelization, etc.
- Called PCB designers/buyers to maintain strong company relationship.
- Assisted customer service representatives with any pricing issues.
- Delegated RFQs to Quote staff to meet RFQ submission deadline.
- Stayed in touch with the VP of Sales and Directors of Business

Development on a regular basis for updates.

- Submitted daily booking and quotation activity reports to President, GM, and Sales Team to aid in analysis and meeting target revenue.
- Acted as Technical Support for Designers seeking cost savings in their designs.
- Drove various review processes for the group; conducted regular progress reviews of the group and/or projects.
- Prepared and presented business plans to department/group, management, and clients; negotiated and counseled in a specialist capacity with internal and external contacts.
- Exchanged appropriate information to gain cooperation, solve problems, or obtain project approval.
- Maintained and developed large accounts and conducted sales forecasting.
- Assisted in the development of the staff's proposal.
- Promoted teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encouraged and managed debate over complex and highly contentious issues to a satisfactory resolution.

Feb 2002 – Jul 2004

PreCAM Operator/Methods Engineer

TTM Technologies (formerly known as Dynamic Details Inc.)

www.ttm.com

Toronto, Ontario, Canada

- Worked as a Methods Engineer specializing in fabricating Printed Circuit Boards (PCB).
- Main recipient of the company's email communication.
- Operated as PreCAM Operator.
- Provided consultation on quotations.
- Offered expertise as a File consultant.
- Reviewed PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc.
- Resolved problems encountered during the review of files from customers.
- Initiated calls to PCB designers to foster and maintain strong company-customer relationships.
- Assisted customer service representatives in the quotation process and resolution of customer issues.
- Delegated released jobs from the customer service representative to the Camming and Engineering Department.
- Tracked customers' responses to meet PCB fabrication deadline.
- Delegated reviewed files to account handlers.

EDUCATION

Apr 1993

AMA Computer University

Philippines-Manila-Makati

Bachelor's Degree

Bachelor of Science in Computer Engineering
Major in Design Project

Knowledgeable with the following software applications and languages:

HTML, CSS, Javascript, React, BootStrap, MUI, Git, GitHub, Node.JS, SASS, TypeScript, JQuery, Adobe Photoshop, Corel Draw, Adobe Acrobat, Turbo C, Turbo Pascal, Visual Basic, macOS Catalina, iOS, Win 10, MSOffice, MS Access, Genesis Valor, CimNet Paradigm, CAM 350, AutoCAD, 3D Animation, AutoVue, MS Outlook and many more.

Additional Skills:

Installing and configuring software/hardware, LAN/WAN.

REFERENCES**Mr. Sugreev Rajpal**

ScotiaBank
Engineering Leader/CRM

Phone Number:

647.984.6062

Mr. Lwin San

Illumiti Inc.
SAP BASIS Consultant

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416.817.3786

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Mr. Enrique Dominguez (retired)

Walmart
Software Developer

Phone Number:

647.982.4623