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Web/Javascript/React/Software - Front-End Developer

OBJECTIVE

Passionate and motivated professional on a transformative journey towards a career in Front-End Web, Javascript, React and Software Development, seeking opportunities to leverage transferable skills and pursue a successful career in front-end development.

EXPERIENCE

Jan 2022 - Present

Web/Software/Javascript/React - Front-End Developer

- Following my departure from my previous role in January 2022, I embarked on a dedicated journey to become a proficient Front-End Web/Software/Javascript/React Developer.
- With computer programming background using Pascal and Turbo C from earlier in my career, I have retained a strong foundation in data structure, logic and algorithm.
- My efforts culminated in the successful completion of the Udemy Web Development course, leading to the attainment of a [The Complete Web Development Bootcamp Certificate](https://github.com/Blynx03/my-portfolio/blob/master/WebCertificate.pdf) - <https://github.com/Blynx03/my-portfolio/blob/master/WebCertificate.pdf>.
- During this period, I tackled a range of projects, honing my expertise in HTML, CSS, JavaScript, React, Node.JS, Git, Github, REST APIs and other related technologies/libraries (e.g. Bootstrap).
- Currently in the final stages of completing my studies, and actively preparing to apply my skills in upcoming projects utilizing TypeScript, jQuery, Sass, and incorporating Redux for effective state management.
- My proactive approach to gaining additional knowledge has equipped me with the ability to develop responsive web applications and user-friendly interfaces, underscoring my commitment to transitioning into a Front-End Software/Web Developer role.
- Eager to contribute my newly acquired skills and passion for software/web development to a professional team.
- Developed my inaugural project, the MasterMind Game. This rendition of the classic MasterMind game goes beyond the norm by featuring multiple difficulty levels. It proves to be highly engaging,

particularly for competitive players aiming to conquer all levels. For further insights into my projects (e.g. e-commerce, game, REST APIs, etc.) please refer to [my portfolio](#) - <https://blynx03.github.io/my-portfolio/>.

May 2012 – Jan 2022

Sr. Quotation Specialist

Lazer-Tech Limited

www.lazer-tech.com

Toronto, Ontario, Canada

- Handles Quotation Department.
- Reports to President of the company.
- Makes/Implements Price Matrixes for costing.
- Helps the Sales Team to meet target revenue.
- Prepare-Analyze-Submit Bid Proposals.
- Negotiates Long Term Pricing Agreements with customers.
- Calls PCB designers/buyers to maintain good company relationship.
- Helps sales representatives for any pricing/technical issues.
- In touch with most sales representative on time to time basis for updates.
- Helps in following-up quotations.
- Acts as Technical Support for Designers who need cost savings with their designs.
- Initiates production process review for any complex designs.
- Exchanges appropriate information to gain cooperation, problem solution or project approval.
- Promotes teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Replies and resolves any customer issues related to pricing, designs, panelization, etc.
- Encourages and manages debate over complex and highly contentious issues to a satisfactory resolution.
- Reviews PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc if necessary.

Jul 2004 – May 2012

Sr. Quotation Analyst

Firan Technology Group (FTG)

www.ftgcorp.com

Toronto, Ontario, Canada

- Main responsible in preparing and implementing Price Matrixes.
- Handles Quotation Department.
- Reports to President of the company.
- Helps the Sales Team (VP of Sales and Directors of Sales) to meet target revenue.
- Prepare-Analyze-Submit Bid Proposals.
- Responsible in doing processes cost adders.
- Help negotiates Long Term Pricing Agreements with customers.
- Reviews PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc if necessary.

- Replies and resolves any customer issues related to pricing, designs, panelization, etc.
- Calls PCB designers/buyers to maintain good company relationship.
- Helps customer service representatives for any pricing issues.
- Delegates RFQs to Quote staffs to meet RFQ submission deadline.
- In touch with VP of Sales and Directors of Business Development on time to time basis for updates and forecast.
- Submits daily booking and quotation activity reports to President, GM and Sales Team to help analyze and meet target revenue.
- Acts as Technical Support for Designers who need cost savings with their designs.
- Drives the various review process for the group; conducts regular progress review of group and/or projects.
- Prepares and presents business plans to department/group, management and clients; negotiates and counsels in a specialist capacity with internal and external contacts.
- Provides rationale behind changes in business directions/decisions to gain support/commitment from department/group.
- Responsibilities include maintaining and developing large accounts and sales forecasting.
- Assists in the development of the staff's proposal.
- Promotes teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encourages and manages debate over complex and highly contentious issues to a satisfactory resolution.

Feb 2002 – Jul 2004

PRECAM Operator/Methods Engineer - Engineering/IT Department

TTM Technologies (formerly DDI)

www.ttmtech.com

Toronto, Ontario, Canada

- Engineers Printed Circuit Boards (PCB) manufacturing.
- Main receiver of company's e-mail address.
- PreCAM Operator
- Quote consultant
- File consultant
- Reviews PCB files (gerbers) sent by customers using CAM-350, Genesis Valor, AutoCAD, AutoVue, Acrobat etc..
- Replies and resolves problems encountered in reviewing files from customer.
- Calls PCB designers to maintain good company/customer relationship.
- Helps customer service representatives in doing quotations and customer issues.
- Delegates released jobs by the customer services rep to the Camming and Engineering Department.
- Keeping track of customers' responses to meet PCB fabrication deadline.
- Delegates reviewed files to account handlers.

Oct 1994 – Jan 1996

Account Manager

Columbia Technologies Inc.
www.cti-phil.com
Paco, Manila, Philippines

- Sets directions, strategies for the department/group in order to meet short to long term goals; defines broad organizational structures and processes to meet goals.
- Sets milestones to review progress; provides mechanism for giving and receiving feedback.
- Drives the various review process for the group; conducts regular progress review of group and/or projects.
- Prepares and presents business plans to department/group, management and clients; negotiates and counsels in a specialist capacity with internal and external contacts.
- Exchanges appropriate information to gain cooperation, problem solution or project approval.
- Provides rationale behind changes in business directions/decisions to gain support/commitment from department/group.
- Responsibilities include maintaining and developing large accounts, product monitoring and sales forecasting.
- Supervises Sales/Account Executives.
- Assists in the development of the staff's proposal.
- Role model/influences peers and subordinates to manifest desired behaviors.
- Promotes teamwork and cooperation within the department/group, and within the organization, to achieve shared objectives.
- Encourages and manages debate over complex and highly contentious issues to a satisfactory resolution.
- Develops performance plans for the key sections or teams within department/group.
- Inspires, motivates and guides others toward improved goal achievement.
- Role models effective people management skills to build commitment in achieving critical business results.
- Works with other managers to identify and incorporate training and development into their respective teams; fosters a continuous learning culture.

EDUCATION

Apr 1993
AMA Computer University
Philippines-Manila-Makati

Bachelor's Degree

Bachelor of Science in Computer Engineering
Major in Design Project

Knowledgeable with the following software applications and languages:

HTML, CSS, Javascript, React, BootStrap, MUI, Git, GitHub, Node.JS, SASS, TypeScript, JQuery, Adobe Photoshop, Corel Draw, Adobe Acrobat, Turbo C, Turbo Pascal, Visual Basic, macOS Catalina, iOS, Win 10, MSOffice, MS Access, Genesis Valor, CimNet Paradigm, CAM 350, AutoCAD, 3D Animation, AutoVue, MS Outlook and many more.

Additional Skills:

Installing and configuring software/hardware, LAN/WAN.

REFERENCES

Mr. Enrique Dominguez

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Software Developer

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Engineering Leader/CRM

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SAP BASIS Consultant

Phone Number:

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